



ALEXANDRIA®

Building the Future of Life-Changing Innovation™



INAUGURAL 2017 PHILANTHROPY & VOLUNTEERISM REPORT



MEDICAL RESEARCH



STEM EDUCATION



MILITARY SUPPORT SERVICES



LOCAL COMMUNITIES

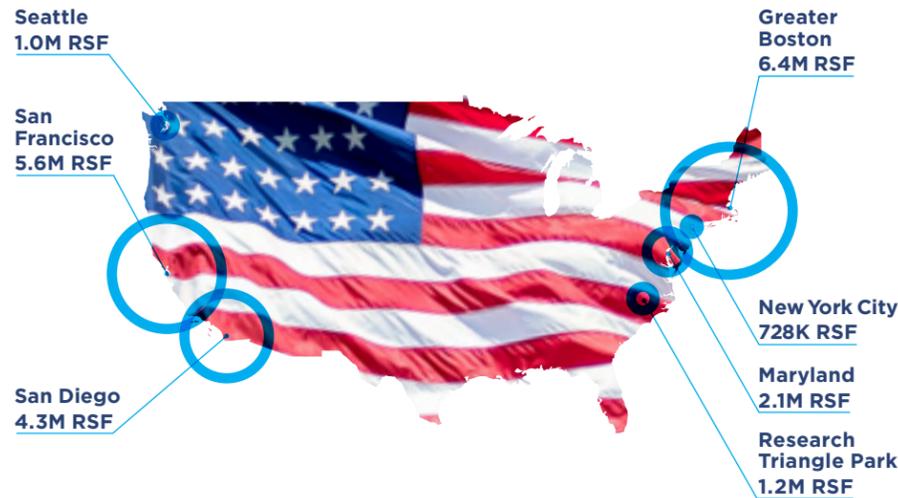
“Alexandria continually seeks out ways to support Navy SEALs and their families by opening their network to us, sharing their vast resources, and by supporting our fundraising initiatives. We are honored to stand shoulder to shoulder with Alexandria in support of this important community.”

ROBIN KING
CHIEF EXECUTIVE OFFICER
NAVY SEAL FOUNDATION

ALEXANDRIA'S CORPORATE OVERVIEW

ALEXANDRIA'S MISSION is to create ecosystems that ignite and accelerate the world's most innovative companies to address the challenges of advancing human health, overcoming global hunger, and improving quality of life.

ALEXANDRIA'S URBAN INNOVATION CLUSTER LOCATIONS



As of December 31, 2017.
RSF represents rentable square feet in operation, including development and redevelopment properties.

ALEXANDRIA REAL ESTATE EQUITIES, INC. (NYSE:ARE), AN S&P 500® COMPANY, is an urban office REIT uniquely focused on collaborative life science and technology campuses in AAA innovation cluster locations. Founded in 1994, Alexandria pioneered this niche and has since established a significant market presence in key locations, including Greater Boston, San Francisco, New York City, San Diego, Seattle, Maryland, and Research Triangle Park. Alexandria is known for its high-quality and diverse tenant base. Alexandria has a longstanding and proven track record of developing Class A properties clustered in urban life science and technology campuses that provide its innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. For more information, please visit www.are.com.

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Alexandria is committed to providing mission-critical support to non-profit organizations doing impactful work in medical research, STEM education, military support services, and local communities.

Through our **strategic corporate philanthropy, tireless fundraising, and robust volunteerism**, Alexandria is helping the world's most innovative organizations cure disease, overcome global hunger, and improve lives in the communities in which we live and work.

LETTER TO STAKEHOLDERS

ON BEHALF OF the entire Alexandria family, we are pleased to share with you our 2017 Philanthropy & Volunteerism Report. Since our company's founding, Alexandria has been deeply committed to improving the health and vitality of the communities where we live and work, and beyond. It is this commitment that has served as the cornerstone for our four strategic business verticals — real estate, venture investments, thought leadership, and corporate responsibility — and our company's mission to advance human health, overcome global hunger, and improve the quality of people's lives.

Our philanthropy and volunteerism efforts are fundamental to fulfilling our mission. Through our strategic corporate giving, tireless fundraising, and robust volunteerism, Alexandria develops deep, multifaceted partnerships with impactful non-profit organizations doing mission-critical work in the areas of scientific research, STEM education, military support services, and local communities. Our philanthropic work helps support scientific research that holds the promise of the next generation of lifesaving treatments and agricultural innovation, promotes STEM education that cultivates the next generation of leaders and thinkers, backs military support services that ensure the health and safety of the brave men and women who defend our nation, and contributes to local organizations that enrich our communities.

2017 was a year of unprecedented impact for Alexandria's philanthropic and volunteer efforts. Alexandria provided \$14 million through money raised and corporate funds donated, as well as 2,700 hours of volunteer service to support the work of over 175 innovative non-profit organizations across the country. As a company, an office, team members, and individuals, Alexandria worked with Project Angel Food to prepare and deliver 11,000 nutritionally tailored meals per week, free of charge, to men, women, and children living with critical illnesses in the Los Angeles area; with CS4All to provide computer science education to approximately 100,000 New York City public school students who would not otherwise have been exposed to this critical coursework; with the Navy SEAL Foundation to make it possible for approximately 1,000 kids and teens with a family member in the Naval Special Warfare (NSW) community to attend its specialized summer camps, where they can share their experiences, grow in camaraderie, and be shaped into leaders; and with Breakthrough Greater Boston to provide 900 low-income students with intensive, tuition-free, out-of-school educational programming with a 97% track record of its participants being accepted to four-year colleges.

A profound testament to our team's commitment to making a difference for communities in need was our all-hands fundraising effort for the Navy SEAL Foundation, for which Joel S. Marcus, representing Alexandria, served as Chair of its Ninth Annual New York City Benefit Dinner. Over a period of just four short months, each of our eight Alexandria offices worked tirelessly to raise funds to ensure the Navy SEAL Foundation would be able to provide immediate and ongoing support and assistance to the NSW community and their families during times of adversity and achievement. After countless hours working the phones and sending thousands of emails, the Alexandria team raised over \$8,000,000 of a total \$12,750,000 for the Navy SEAL Foundation, with 100% of all Alexandria employees contributing as donors. Highlighting our 2017 efforts, our incredible team effort demonstrated the impact of working together to make a positive impact beyond our local communities.

We rounded out 2017 with a third-quarter launch of Operation CARE, Alexandria's comprehensive philanthropy and volunteerism program. Designed specifically for our Alexandria family, it provides purposeful opportunities to get involved year-round with local non-profits, as well as expanded Alexandria-funded offerings of financial gift matching; employee-directed, company gifts based on service hours donated; and paid volunteer time off each year. It is our hope that this program will further increase our reach in our communities and continue to deepen our partnerships with life-changing organizations who continue to do important work.

We are extremely proud of what we have been able to accomplish in our communities over the past year.



JOEL S. MARCUS,
EXECUTIVE CHAIRMAN
& FOUNDER

EMILY SHERIDAN
SENIOR VICE PRESIDENT -
STRATEGIC PROGRAMMING
& PHILANTHROPY

COURTNEY MULLIGAN
DIRECTOR -
CLUSTER DEVELOPMENT
& SPECIAL PROJECTS

ALEXANDRIA'S 2017 IMPACT

175+



NUMBER OF NON-PROFIT
ORGANIZATIONS ALEXANDRIA
SUPPORTED WITH MISSION-
CRITICAL FUNDS

2,700



TOTAL NUMBER OF HOURS
VOLUNTEERED BY ALEXANDRIA
TEAM MEMBERS

\$14M

TOTAL FUNDING PROVIDED TO
NON-PROFIT ORGANIZATIONS
(DONATED AND RAISED)



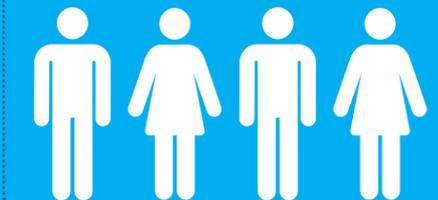
\$8M

TOTAL FUNDS RAISED
BY THE ALEXANDRIA
TEAM FOR THE NAVY
SEAL FOUNDATION



\$52.5k

TOTAL FUNDS DONATED TO
NON-PROFIT ORGANIZATIONS BY
ALEXANDRIA TEAM MEMBERS AND
MATCHED BY ALEXANDRIA



\$175,000



TOTAL FUNDS RAISED THROUGH ALEXANDRIA TEAM MEMBERS
RUNNING THE NYC MARATHON WITH FRED'S TEAM TO SUPPORT
CRITICAL ONCOLOGY RESEARCH AT MEMORIAL SLOAN
KETTERING CANCER CENTER

Alexandria's Groundbreaking Partnerships & Unparalleled Impact

NAVY SEAL FOUNDATION



ALEXANDRIA HAS BEEN A PROUD SUPPORTER OF THE NAVY SEAL FOUNDATION SINCE 2010 and shares its deep commitment to ensuring the health, safety, and well-being of the brave men and women who defend our nation.

In 2017, Joel S. Marcus, representing Alexandria, had the honor of chairing the Navy SEAL Foundation's Ninth Annual New York City Benefit Dinner. Alexandria partnered with the Navy SEAL Foundation and more than 1,900 patriots, partners, loyal supporters, and friends to recognize the courage, dedication, and sacrifice of the U.S. Navy SEALs, the Naval Special Warfare community, and their families. The event was a remarkable success, raising a record \$12.75 million in total. The entire Alexandria team was deployed to raise important funds, and due to their dedication and perseverance, Alexandria raised over \$8 million for the Foundation's impactful programs.



"Alexandria's tremendous support of the Navy SEAL Foundation has a significant impact on the health and welfare of the warriors and their families. Their contributions will help fund the Foundation's programming, ensuring that the Naval Special Warfare community and their families receive the best resources and care possible."

GARRY J. BONELLI
REAR ADM. (RET)
CHAIRMAN OF THE BOARD
NAVY SEAL FOUNDATION

\$8M

TOTAL FUNDS RAISED BY
THE ALEXANDRIA TEAM
FOR THE NAVY SEAL
FOUNDATION

\$12.75M

TOTAL FUNDS RAISED
AT THE NAVY SEAL
FOUNDATION'S NINTH
ANNUAL BENEFIT DINNER

THE HONOR FOUNDATION



IN 2017, ALEXANDRIA STRENGTHENED ITS SUPPORT OF THE U.S. MILITARY with the creation of a mission-critical headquarters for The Honor Foundation (THF) in San Diego, in partnership with the Navy SEAL Foundation.

THF is a unique transition institute created exclusively for Navy SEALs and the U.S. Special Operations community. It provides a clear roadmap for professional development and a diverse ecosystem of world-class professional support and technology. Every step is dedicated to advancing the career goals of this unique community of men and women during and after their service career.

Alexandria delivered a fully built-out collaborative and innovative homebase for THF, from which the organization delivers vital programs and hosts networking and other events to help transition Navy SEALs and other U.S. Special Operators into the private-sector workforce.



"It is a true honor to work together with Alexandria and the Navy SEAL Foundation on a transformative space for the Naval Special Warfare community, the business community, and the City of San Diego. Our headquarters brings together the best and brightest this city and our military have to offer as we continue to build on our plan to impact 65,000 lives by 2020. I am truly humbled by the outpouring of support as we deliver a world-class program for transitioning Navy SEALs and the wider Special Operations community."

JOE MUSSELMAN
FOUNDER & CHIEF EXECUTIVE OFFICER
THE HONOR FOUNDATION

65k

TOTAL NUMBER OF LIVES TO
BE IMPACTED BY THE HONOR
FOUNDATION BY 2020

Alexandria's Groundbreaking Partnerships & Unparalleled Impact

COMPUTER SCIENCE FOR ALL



ALEXANDRIA IS A FOUNDING PARTNER OF COMPUTER SCIENCE FOR ALL (CS4ALL), a groundbreaking education initiative in New York City, which will provide computer science education to all public school students under the New York City Department of Education by 2025, which is estimated will total 1.1 million students.

Since the launch of CS4All in 2015, Alexandria has provided the organization with mission-critical support, including funding, volunteer resources, refurbished computers, and space for special events on its flagship campus, the Alexandria Center® for Life Science – New York City. As a founding partner, Alexandria has been instrumental in helping the organization reach nearly 93,000 students to date.



“CS4All is a terrific example of a successful private-public partnership. It’s not just the money — although the financial investments are crucial and impactful — but also the meaningful interactions between the companies, like Alexandria, and the students that show them what their future might look like.”

FRED WILSON
PARTNER, UNION SQUARE VENTURES
CHAIRMAN, CS4ALL

1.1m

TOTAL NUMBER OF PUBLIC SCHOOL STUDENTS THAT WILL RECEIVE COMPUTER SCIENCE EDUCATION THROUGH CS4ALL

93k

TOTAL NUMBER OF STUDENTS REACHED BY CS4ALL TO DATE

MEMORIAL SLOAN KETTERING CANCER CENTER



AS A COMPANY THAT VALUES BOTH THE HEALTH AND WELLNESS OF OUR ALEXANDRIA TEAM MEMBERS as well as supporting organizations on the leading edge of medical innovation, Alexandria was honored to support 37 members of our team to train for, run, and complete the 2017 New York City Marathon in order to benefit Memorial Sloan Kettering Cancer Center (MSKCC).

By running a collective 970.1 miles, Alexandria team members raised more than \$175,000 to support patient care at MSKCC and critical oncology research being conducted by MSKCC’s scientists. Preceded by months of training by first-time runners and avid marathoners alike, the New York City Marathon was a truly inspirational event that brought together Alexandria team members from all regions. Cheered on by their families, friends, and fellow Alexandria team members, our runners ran to support the work of those fighting a disease that has touched all of us.



“I was diagnosed with a rare cancer at 22 years old. Thanks to the lifesaving treatment I received at Memorial Sloan Kettering Cancer Center, I was declared cancer free and five months later ran in the New York City Marathon as a member of Fred’s Team. As a former Memorial Sloan Kettering Cancer Center patient, I can attest to the importance of philanthropic support from organizations like Alexandria. The support from Alexandria helps fund cutting-edge cancer care and research that saves lives, just like my own.”

HARRIE BAKST
FORMER PATIENT AT MEMORIAL SLOAN KETTERING CANCER CENTER

37

NUMBER OF ALEXANDRIA TEAM MEMBERS WHO RAN AND COMPLETED THE NYC MARATHON TO BENEFIT MSKCC

\$175k

TOTAL FUNDS RAISED THROUGH ALEXANDRIA TEAM MEMBERS RUNNING THE NYC MARATHON IN PARTNERSHIP WITH MSKCC TO SUPPORT CRITICAL ONCOLOGY RESEARCH AND PATIENT CARE

Alexandria's Groundbreaking Partnerships & Unparalleled Impact

PROJECT ANGEL FOOD



AS PART OF ALEXANDRIA'S ANNUAL HOLIDAY FUNDRAISING DRIVE, the team at our Pasadena headquarters launched a multifaceted, office-wide effort to support Project Angel Food, a non-profit whose mission is to nourish people affected by serious illness.

In addition to raising \$50,000 in funding for Project Angel Food, Alexandria's team members collectively volunteered more than 325 hours preparing, cooking, and packaging meals in the Project Angel Food kitchen. With the funds raised, Project Angel Food was able to upgrade three of its meal delivery vehicles to refrigerated vans, thereby improving and modernizing the delivery of nutritious meals to its clients throughout Los Angeles County. This partnership was such a success that, following the year of our close collaboration, Project Angel Food restructured its model for corporate partnerships to follow the model pioneered by the Alexandria team.



"Generous and philanthropically engaged companies like Alexandria Real Estate Equities help make it possible for Project Angel Food to ensure that every sick person in need in Los Angeles County is fed, nourished, and loved. Our groundbreaking partnership with Alexandria and its multifaceted support of Project Angel Food now serves as a model for other corporate relationships moving forward."

RICHARD AYOUB
EXECUTIVE DIRECTOR
PROJECT ANGEL FOOD

325

TOTAL NUMBER OF HOURS VOLUNTEERED BY ALEXANDRIA TEAM MEMBERS IN THE PROJECT ANGEL FOOD KITCHEN

\$50k

TOTAL FUNDS RAISED FOR PROJECT ANGEL FOOD BY THE ALEXANDRIA TEAM

Operation CARE Launch



WITH THE GOAL OF COMPOUNDING OUR PHILANTHROPIC IMPACT and providing Alexandria team members with more opportunities to get involved in their communities, we enhanced our philanthropy and volunteerism program, Operation CARE, in 2017.

OUR AREAS OF FOCUS



MEDICAL RESEARCH
Driving the promise of life-changing treatments for the world's most devastating diseases.



STEM EDUCATION
Cultivating the next generation of innovative scientific leaders.



MILITARY SUPPORT SERVICES
Ensuring the health and safety of the brave men and women who defend our nation.



LOCAL COMMUNITIES
Making a positive impact on the communities in which we live and work.

QUARTERLY PHILANTHROPIC INITIATIVES

Operation CARE's quarterly regional engagement initiatives provide regular opportunities for Alexandria team members to get involved. Each quarter, team members in all of Alexandria's offices across the country engage in the following activities:

Q1

IMPACT EVENTS
To understand the impact Alexandria has made and will continue to make on our communities, our regional impact events introduce our team members to the innovative changemakers who work with the non-profits that Operation CARE supports.

Q2

TEAM CHALLENGES
Team challenges encourage our team members to walk, run, bike or climb to benefit a local non-profit.

Q3

TEAM DAY
To get our team out in the field to volunteer directly with local non-profits, we arrange for a day filled with volunteering activities dedicated to supporting a local non-profit with our time and resources.

Q4

HOLIDAY FUNDRAISING
Each holiday season, our team members raise funds and collect goods for critically important causes in their local communities.

OPERATION CARE BENEFITS



MATCHING GIFTS
Operation CARE Matching Gifts makes it easy to double the impact of our team members' charitable gifts. Alexandria matches team members' financial contributions to, or funds raised for, eligible 501(c)(3) non-profit organizations on a dollar-for-dollar basis, up to \$2,500 per person each calendar year.



VOLUNTEER REWARDS
When Alexandria team members volunteer more than 25 hours in any one quarter at an eligible non-profit(s), Alexandria will make a \$2,500 donation to the eligible non-profit(s) of their choice.



ALEXANDRIA VOLUNTEERS (VOLUNTEER TIME OFF)
Alexandria team members receive 16 hours (two days) per calendar year of volunteer time off to use at the eligible non-profit(s) of their choice.



ALEXANDRIA ACCESS
Alexandria's unparalleled network in the life science community affords us access to deep medical expertise. Alexandria Access makes this expertise available to our team members and their immediate family members who are facing an illness or injury that would benefit from specialized expertise.



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