

ALEXANDRIA REAL ESTATE EQUITIES, INC.

EARNINGS PRESS RELEASE & SUPPLEMENTAL INFORMATION  
SECOND QUARTER ENDED JUNE 30, 2023



ALEXANDRIA®

*Building the Future of Life-Changing Innovation®*

“Alexandria has achieved the three outputs that define a great company: *Superior Results, Distinctive Impact, and Lasting Endurance.*”

**JIM COLLINS**  
Renowned Author & Business Strategist

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June 30, 2023

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## CONFERENCE CALL INFORMATION:

**Tuesday, July 25, 2023**  
3:00 p.m. Eastern Time  
12:00 p.m. Pacific Time

(833) 366-1125 or  
(412) 902-6738

Ask to join the conference call for  
Alexandria Real Estate Equities, Inc.

## CONTACT INFORMATION:

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Founder

**PETER M. MOGLIA**  
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Senior Vice President –  
Chief Content Officer



ALEXANDRIA®  
Building the Future of Life-Changing Innovation®

## OUR MISSION

*To create and grow life science ecosystems and clusters that ignite and accelerate the world's leading innovators in their noble pursuit to advance human health by curing disease and improving nutrition*

## OUR CLUSTER MODEL

Alexandria has identified four critical components for life science companies to thrive: *location, innovation, talent, and capital.*

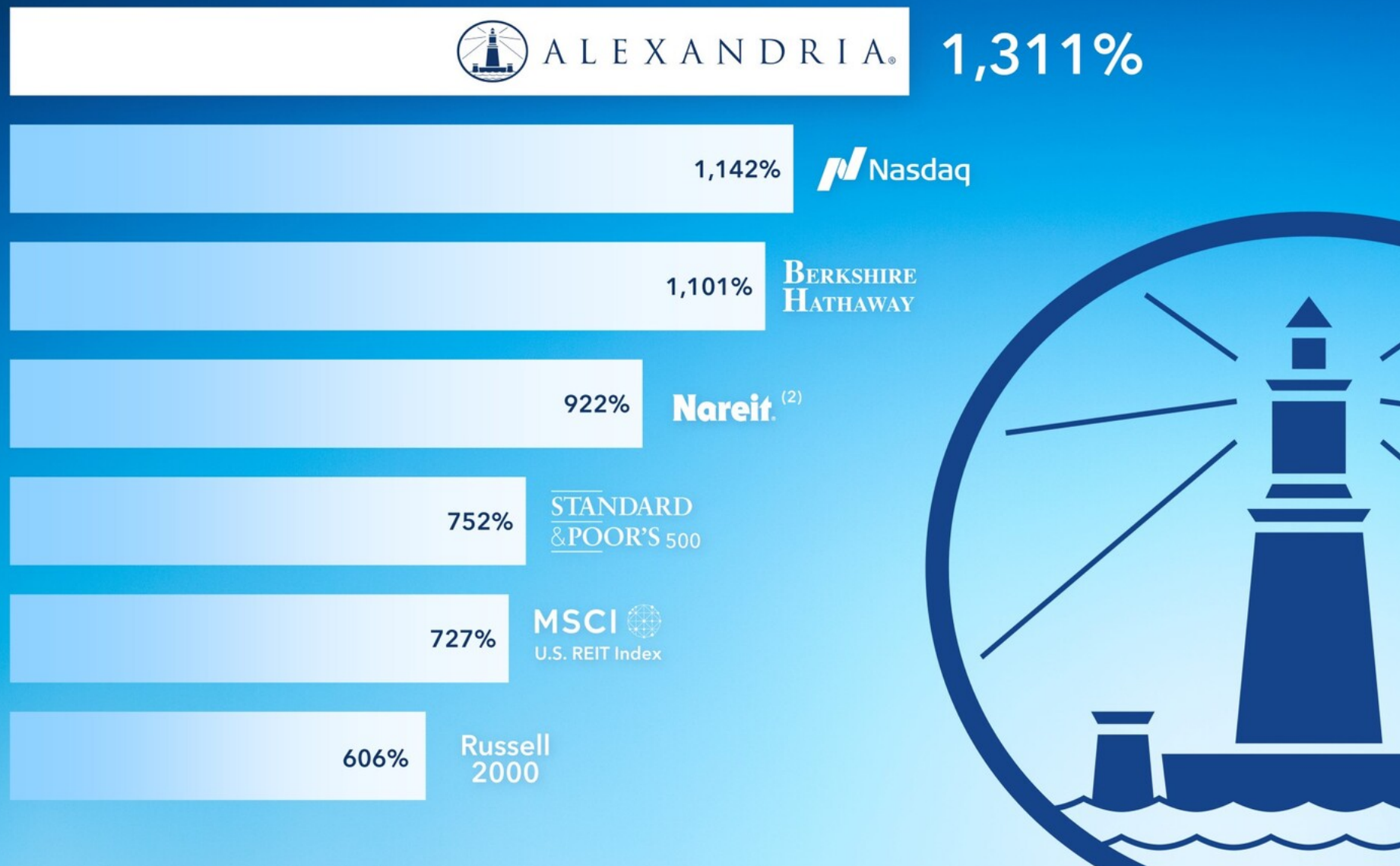
Our proven cluster model unites cutting-edge innovation with leading scientific and managerial talent and strategic investment capital in best-in-class locations immediately adjacent to the world's top academic institutions.



THAT'S WHAT'S IN  
OUR DNA®

# ALEXANDRIA'S OUTSTANDING LONG-TERM VALUE

Total Stockholder Return  
From ARE's IPO on May 27, 1997<sup>(1)</sup> to June 30, 2023



Sources: Bloomberg and S&P Global Market Intelligence. Assumes reinvestment of dividends.

(1) Alexandria's IPO priced at \$20.00 per share on May 27, 1997.

(2) Represents the FTSE Nareit Equity Health Care Index.

## VISIBILITY FOR FUTURE GROWTH IN ANNUAL INCREMENTAL NET OPERATING INCOME

### Commenced From Deliveries

2Q23	1H23
<b>\$58M</b>	<b>\$81M</b>
387,076 RSF 100% Leased	840,587 RSF 100% Leased

### Primarily Commencing 3Q23

Through 4Q24	Through 2Q26
<b>\$277M</b> <sup>(1)</sup>	<b>\$605M</b> <sup>(1)</sup>
3.0M RSF 94% Leased	6.7M RSF <sup>(2)</sup> 70% Leased

## DEMAND FOR ALEXANDRIA'S BRAND TRANSLATES INTO A HIGHLY LEASED PIPELINE

Alexandria's highly leased value-creation pipeline is expected to generate significant incremental net operating income through development and redevelopment of new Class A/A+ properties



Refer to "Net operating income" in the "Definitions and reconciliations" of this Supplemental Information for additional details and its reconciliation from the most directly comparable financial measures presented in accordance with GAAP.

- (1) Our share of annual incremental net operating income primarily commencing from 3Q23 through 4Q24 and from 3Q23 through 2Q26 is \$237 million and \$516 million, respectively.  
 (2) As of June 30, 2023. Represents projects under construction aggregating 5.3 million RSF and four near-term projects aggregating 1.4 million RSF expected to commence construction during the next three quarters after June 30, 2023.

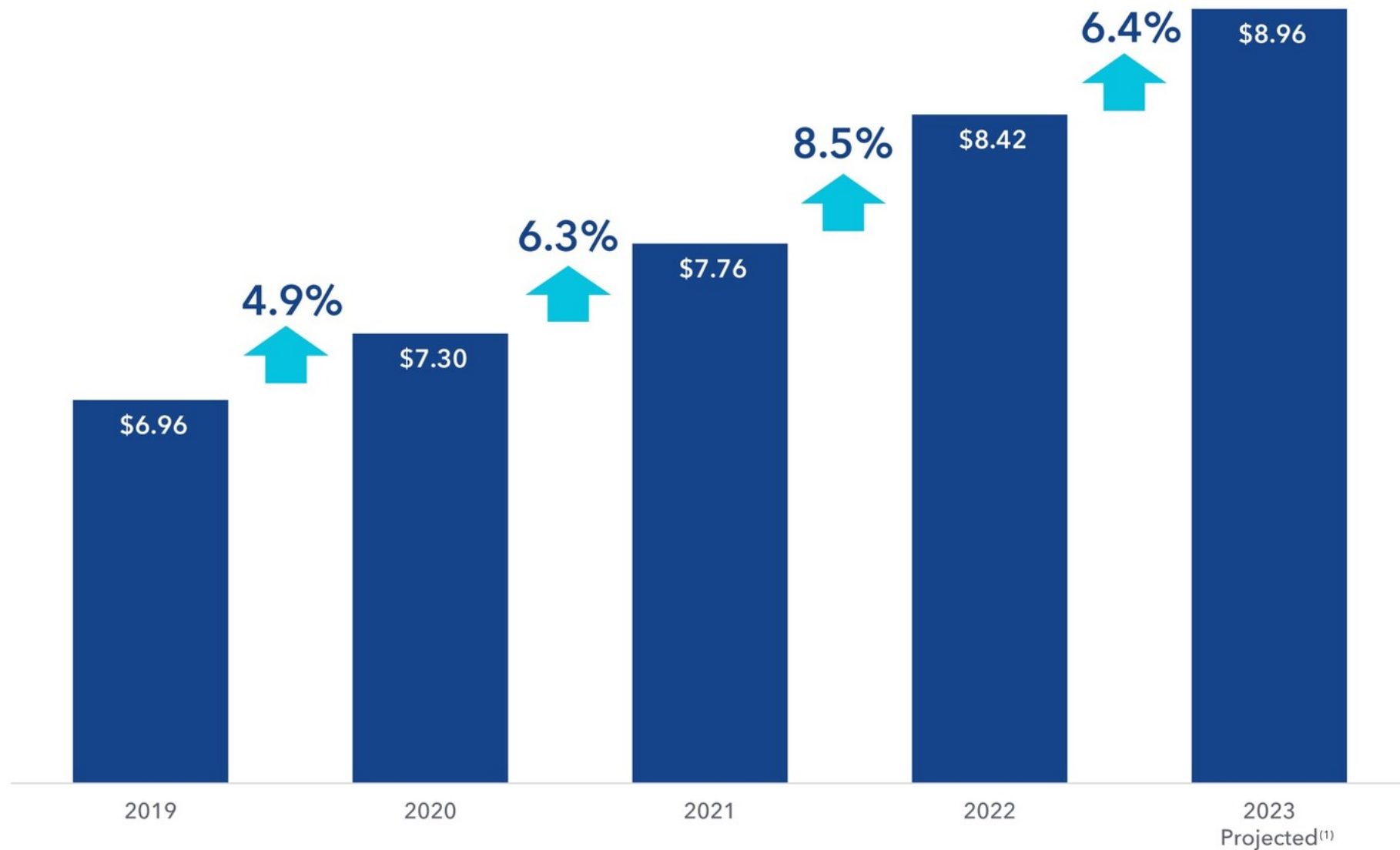
# ALEXANDRIA'S VALUE-CREATION LABSPACE® EXPANSION FACILITIES

Tenants expanding their RSF by 36%<sup>(1)</sup> demonstrates demand for our essential infrastructure, design prowess, and operational excellence



(1) Represents the increase in RSF leased to the tenants below upon completion of the respective value-creation project.

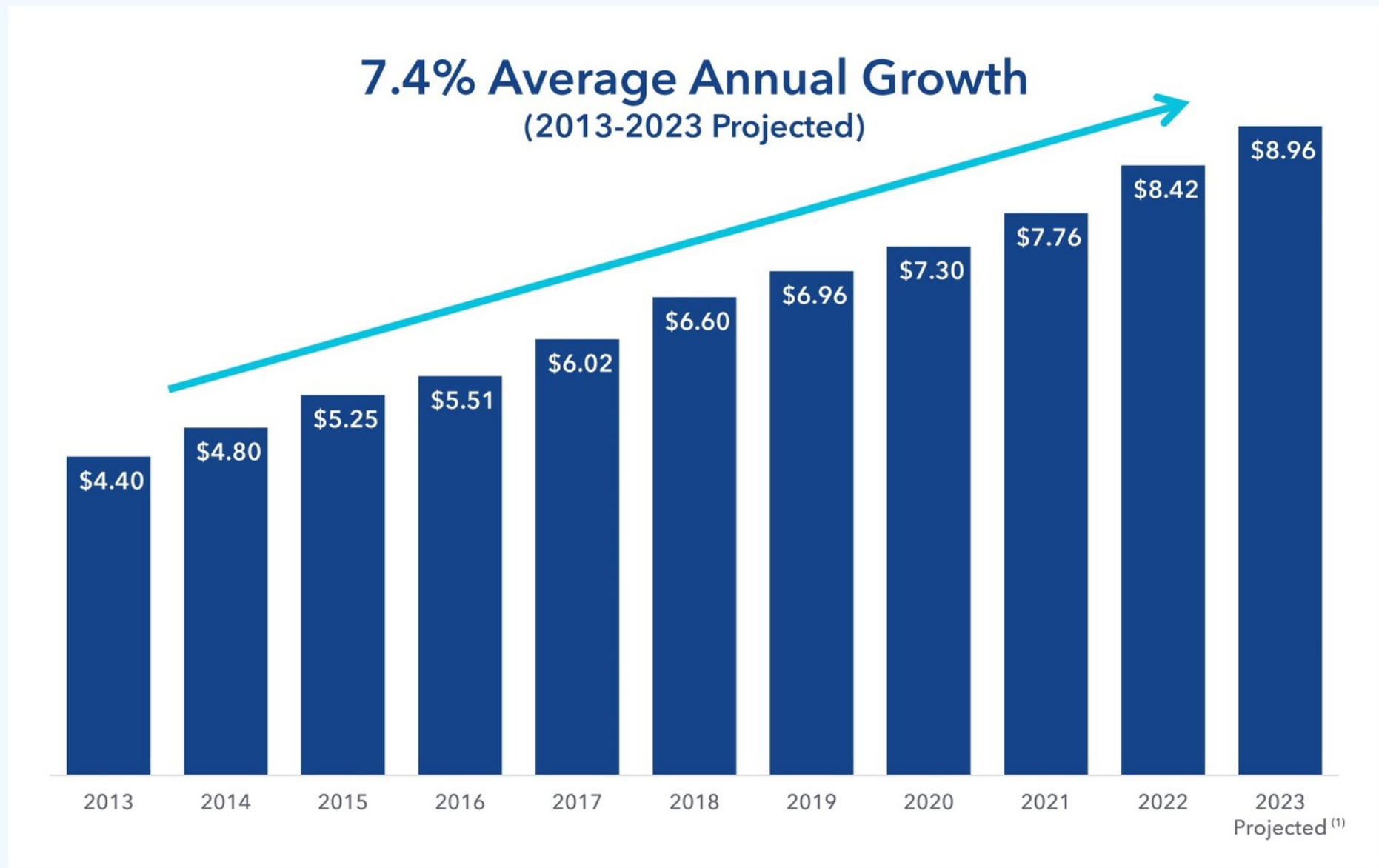
## ALEXANDRIA'S CONSISTENT INCREASE IN FUNDS FROM OPERATIONS PER SHARE



FUNDS FROM OPERATIONS PER SHARE - DILUTED, AS ADJUSTED, BY YEAR

(1) Projected midpoint of guidance as of July 24, 2023.

# ALEXANDRIA'S CONSISTENT INCREASE IN FUNDS FROM OPERATIONS PER SHARE



FUNDS FROM OPERATIONS PER SHARE - DILUTED, AS ADJUSTED, BY YEAR

(1) Projected midpoint of guidance as of July 24, 2023.



# ALEXANDRIA'S STRONG AND FLEXIBLE BALANCE SHEET WITH SIGNIFICANT LIQUIDITY

In June 2023, we increased the aggregate commitments available for borrowing under our unsecured senior line of credit to \$5.0 billion from \$4.0 billion. The increase was 1.7x oversubscribed, and we added one new banking relationship.

SIGNIFICANT LIQUIDITY

**\$6.3B**

DEBT MATURITIES

NO DEBT MATURING PRIOR TO 2025

PERCENTAGE OF DEBT AT FIXED RATES

**99.2%**

TOP 10% CREDIT RATING RANKING AMONG ALL PUBLICLY TRADED U.S. REITs<sup>(1)</sup>

**BBB+**

Positive<sup>(1)</sup>

**S&P Global Ratings**

**Baa1**

Stable<sup>(1)</sup>

**MOODY'S INVESTORS SERVICE**

NET DEBT AND PREFERRED STOCK TO ADJUSTED EBITDA<sup>(2)</sup>

**≤5.1x**

4Q23 Goal

WEIGHTED-AVERAGE

REMAINING DEBT TERM

**13.4**

YEARS

INTEREST RATE

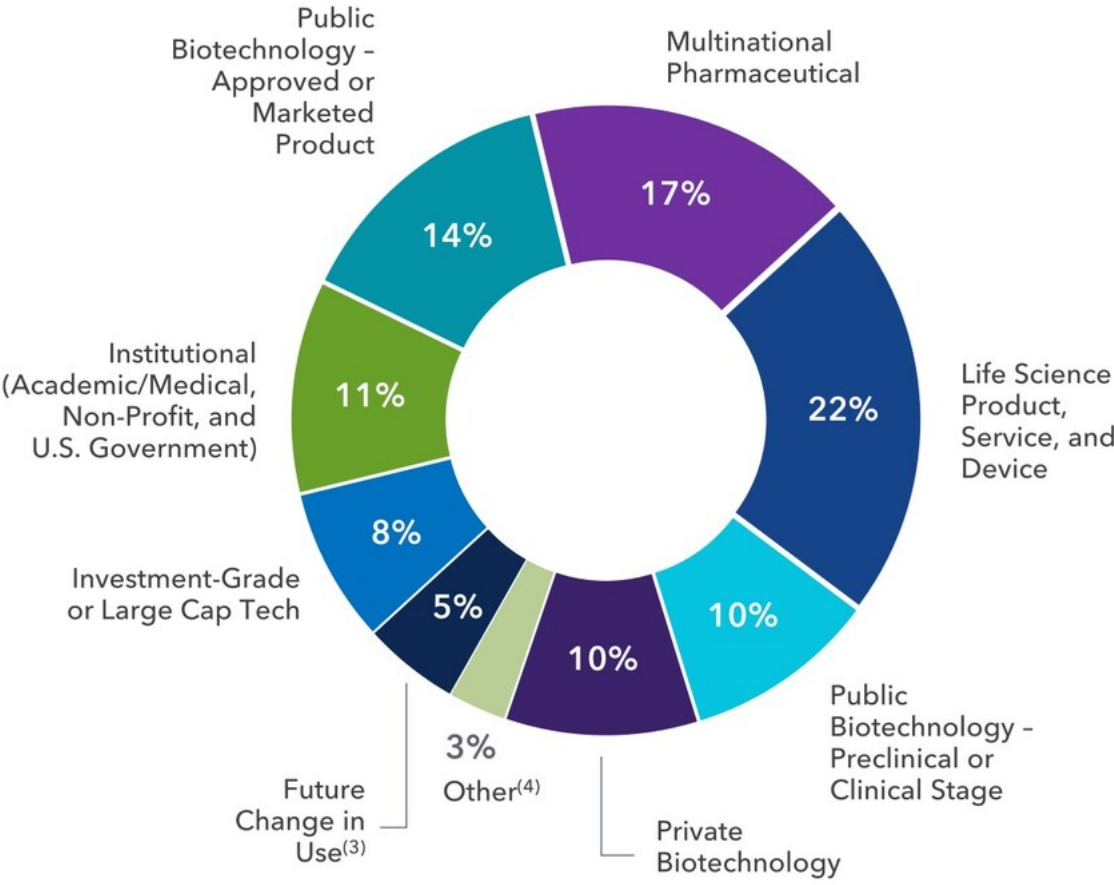
**3.69%**

As of June 30, 2023.

(1) A credit rating is not a recommendation to buy, sell, or hold securities and may be subject to revision or withdrawal at any time. Top 10% ranking represents credit rating levels from S&P Global Ratings and Moody's Investors Service for publicly traded U.S. REITs, from Bloomberg Professional Services as of June 30, 2023.

(2) Quarter annualized. Refer to "Net debt and preferred stock to Adjusted EBITDA" in the "Definitions and reconciliations" of our Supplemental Information for additional details.

# ALEXANDRIA'S REIT INDUSTRY-LEADING CLIENT BASE OF APPROXIMATELY 825<sup>(1)</sup> TENANTS DRIVES STABLE, RESILIENT, AND LONG-DURATION CASH FLOWS



## TENANT COLLECTIONS

**99.9%**  
2Q23

**99.7%**  
July 2023

**90%**

of Top 20 Tenants Annual Rental Revenue as of 2Q23 Is From Investment-Grade or Publicly Traded Large Cap Tenants<sup>(2)</sup>

**82%**

of 1H23 Leasing Activity Was Generated from Alexandria's Existing Client Base

## PERCENTAGE OF ARE'S ANNUAL RENTAL REVENUE<sup>(5)</sup>

As of June 30, 2023, except for tenant collections which is presented as of July 24, 2023.

(1) During the three months ended June 30, 2023, our tenant count declined from over 850 tenants primarily due to dispositions of non-core properties and/or properties not integral to our mega campus strategy.

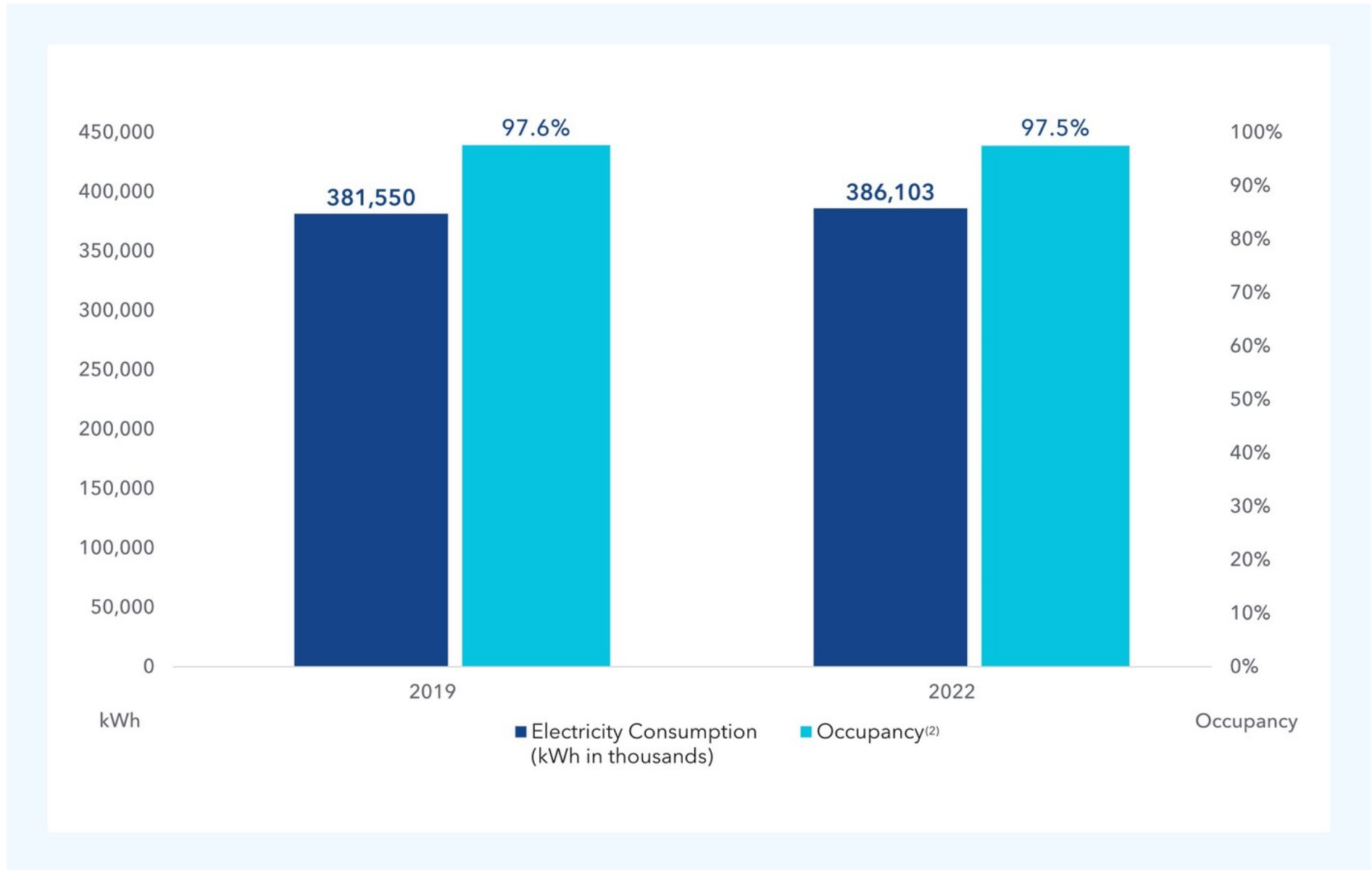
(2) Represents the percentage of our annual rental revenue generated by our top 20 tenants that are also investment-grade or publicly traded large cap tenants. Refer to "Annual rental revenue" and "Investment-grade or publicly traded large cap tenants" in the "Definitions and reconciliations" of our Supplemental Information for additional details.

(3) Represents annual rental revenue currently generated from space that is targeted for a future change in use, including 1.1% of total annual rental revenue that is generated from covered land play projects. The weighted-average remaining term of these leases is 3.8 years.

(4) Our "Other" tenants, which represent an aggregate of 3.0% of our annual rental revenue, comprise technology, professional services, finance, telecommunications, and construction/real estate companies, and (by less than 1.0% of our annual rental revenue) retail-related tenants.

(5) Represents annual rental revenue in effect as of June 30, 2023. Refer to "Annual rental revenue" in the "Definitions and reconciliations" of our Supplemental Information for additional details.

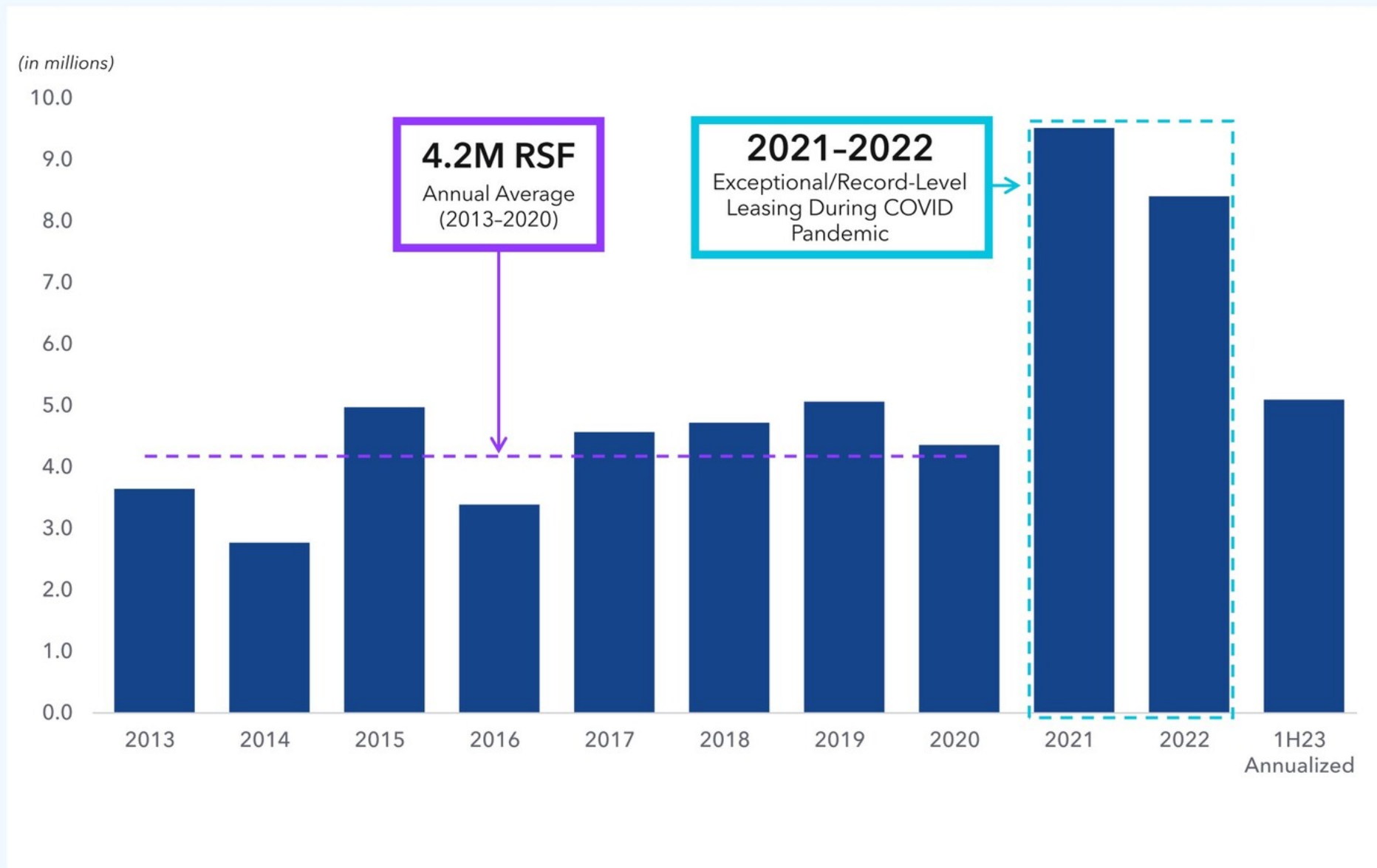
# CONSISTENT ELECTRICITY CONSUMPTION AND OCCUPANCY DEMONSTRATES CONTINUED STRONG UTILIZATION AND VALUE OF ALEXANDRIA'S LABSPACE® ASSET BASE<sup>(1)</sup>



(1) Represents electricity consumption at 112 properties, a subset of our same property pool of 161 properties owned and operated for the entirety of the period from 2019 through 2022 and where complete electricity consumption data is available. We excluded 49 properties from the same property pool primarily because the properties' electricity meters are held by tenants and we had either no data or only partial data on their electricity consumption. The same property pool related to this analysis of electricity consumption is different from our same property results disclosed in our quarterly earnings results.

(2) As of December 31, 2019 and 2022.

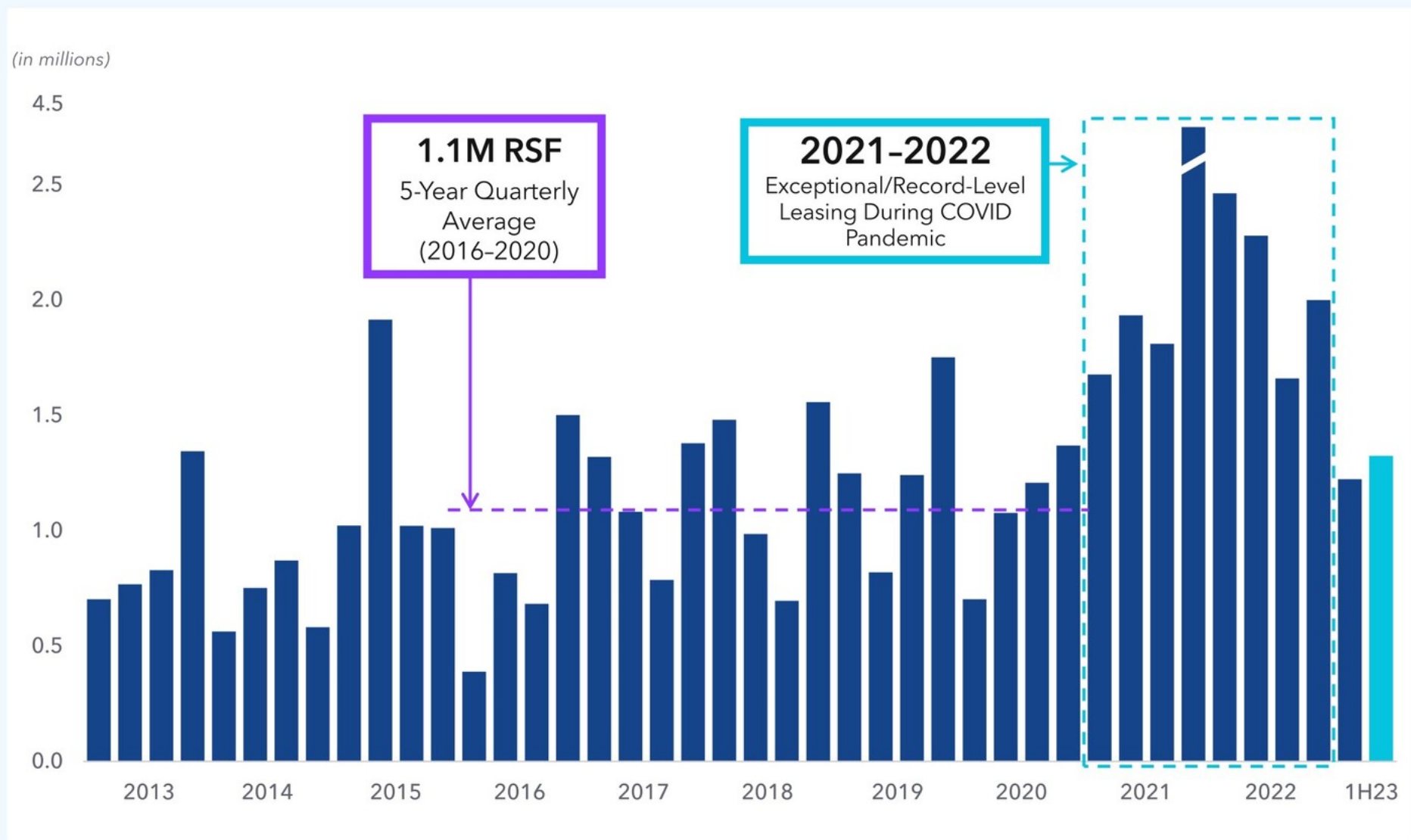
# ALEXANDRIA'S SOLID LEASING VOLUME IN 2023 REMAINS IN LINE WITH OUR HISTORICAL PRE-COVID ANNUAL AVERAGES



RSF OF LEASES EXECUTED BY YEAR

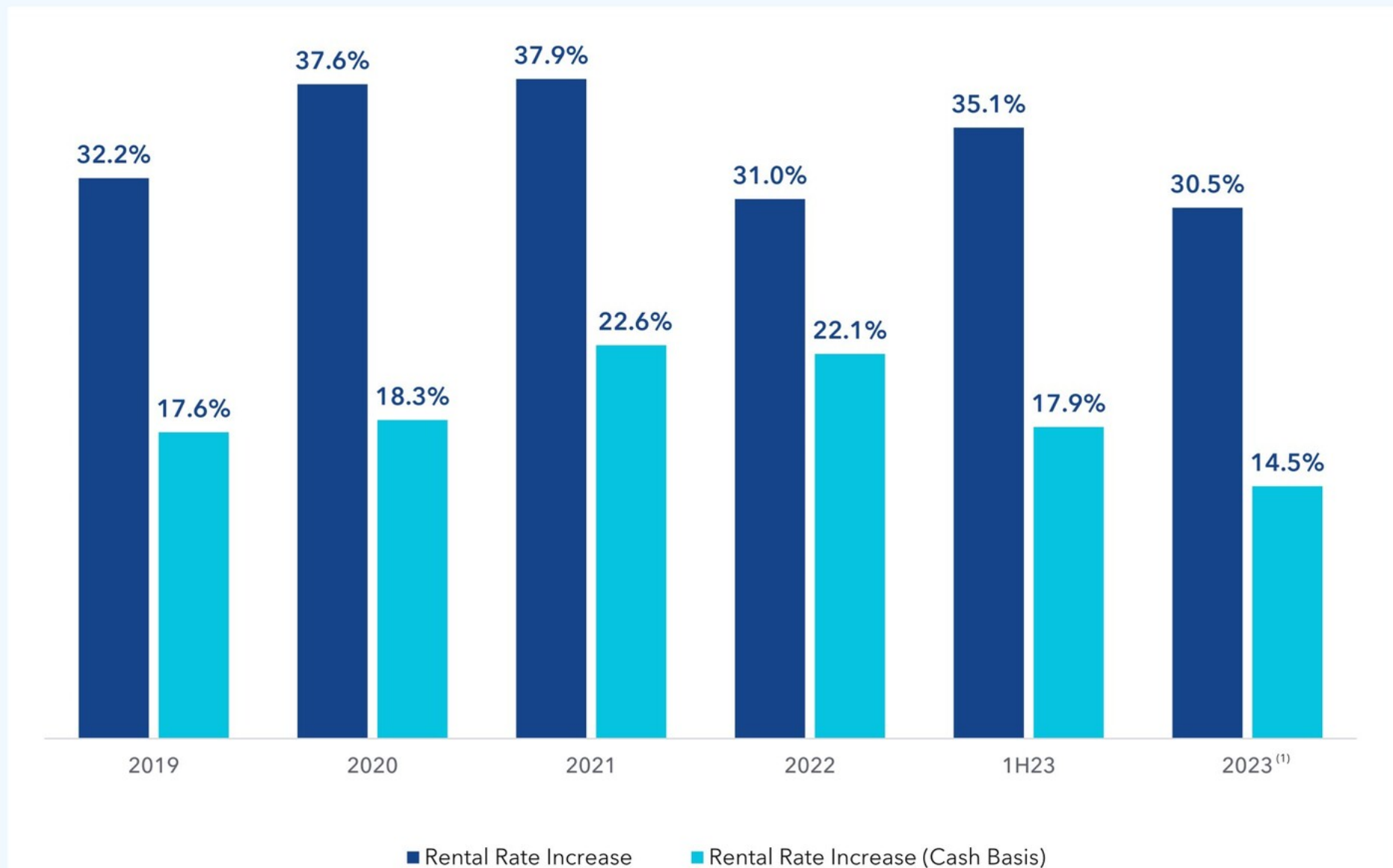
# ALEXANDRIA'S SOLID LEASING VOLUME IN 2023 IS CONSISTENT WITH OUR HISTORICAL PRE-COVID QUARTERLY AVERAGES

During 2Q23, we completed 1.3 million RSF of leasing activity



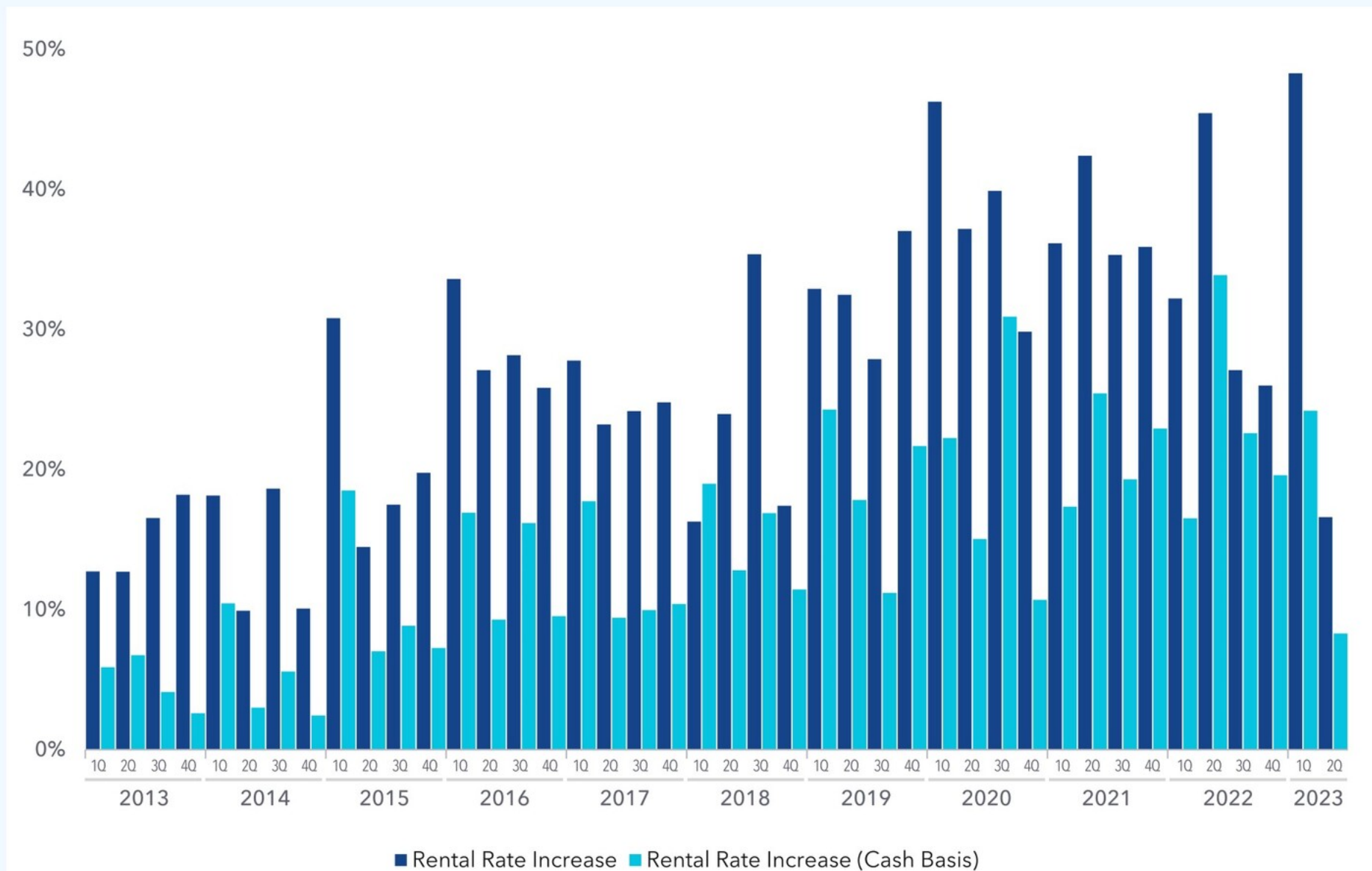
RSF OF LEASES EXECUTED BY QUARTER

# ALEXANDRIA'S ANNUAL RENTAL RATE GROWTH

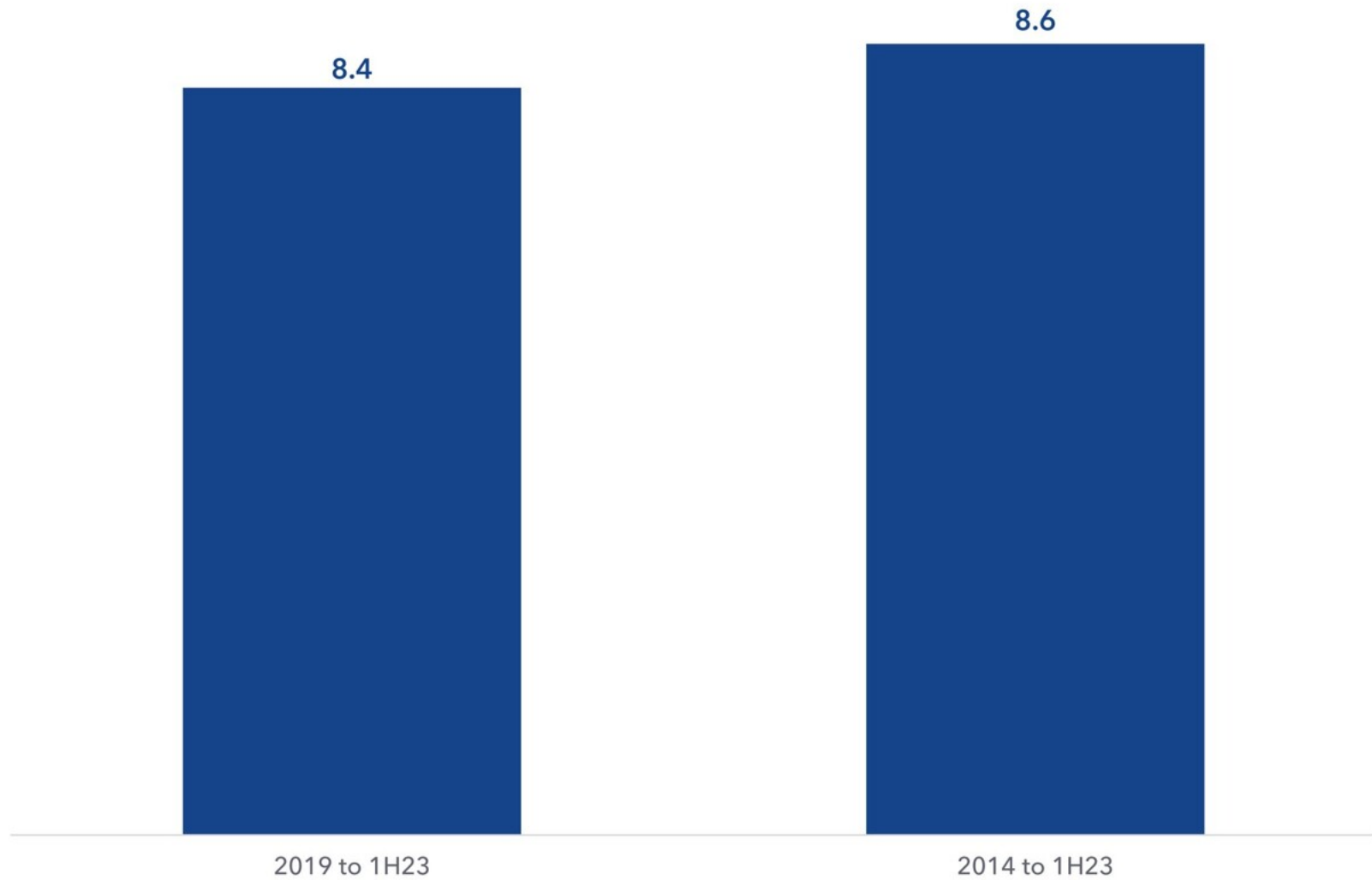


(1) Projected midpoint of guidance as of July 24, 2023.

# ALEXANDRIA'S QUARTERLY RENTAL RATE GROWTH



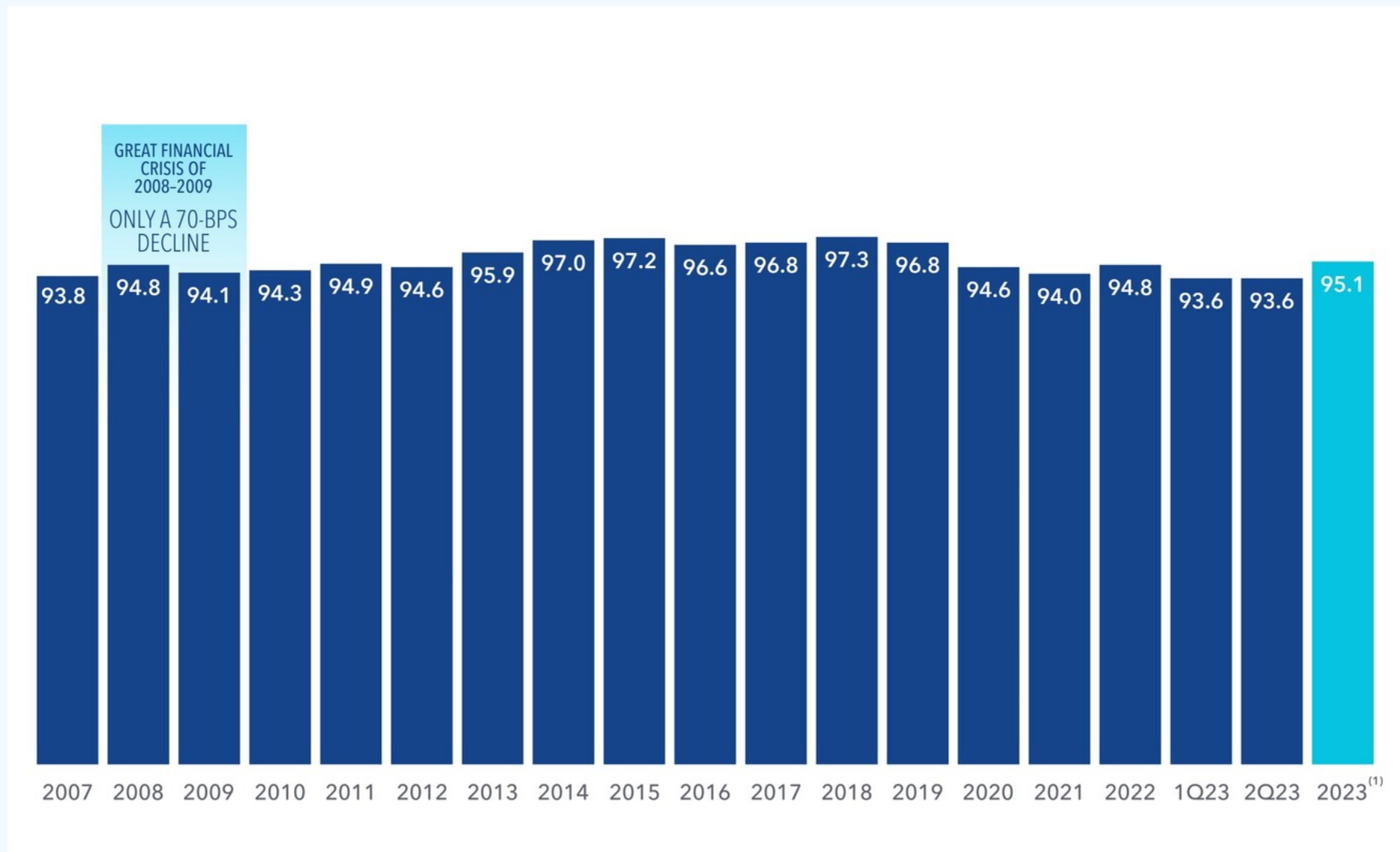
## ALEXANDRIA'S LEASING ACTIVITY HAS YIELDED CONSISTENT WEIGHTED-AVERAGE LEASE TERMS



WEIGHTED-AVERAGE LEASE TERM (IN YEARS)



# ALEXANDRIA'S OPERATIONAL EXCELLENCE DRIVES STEADY AND CONSISTENTLY HIGH OCCUPANCY



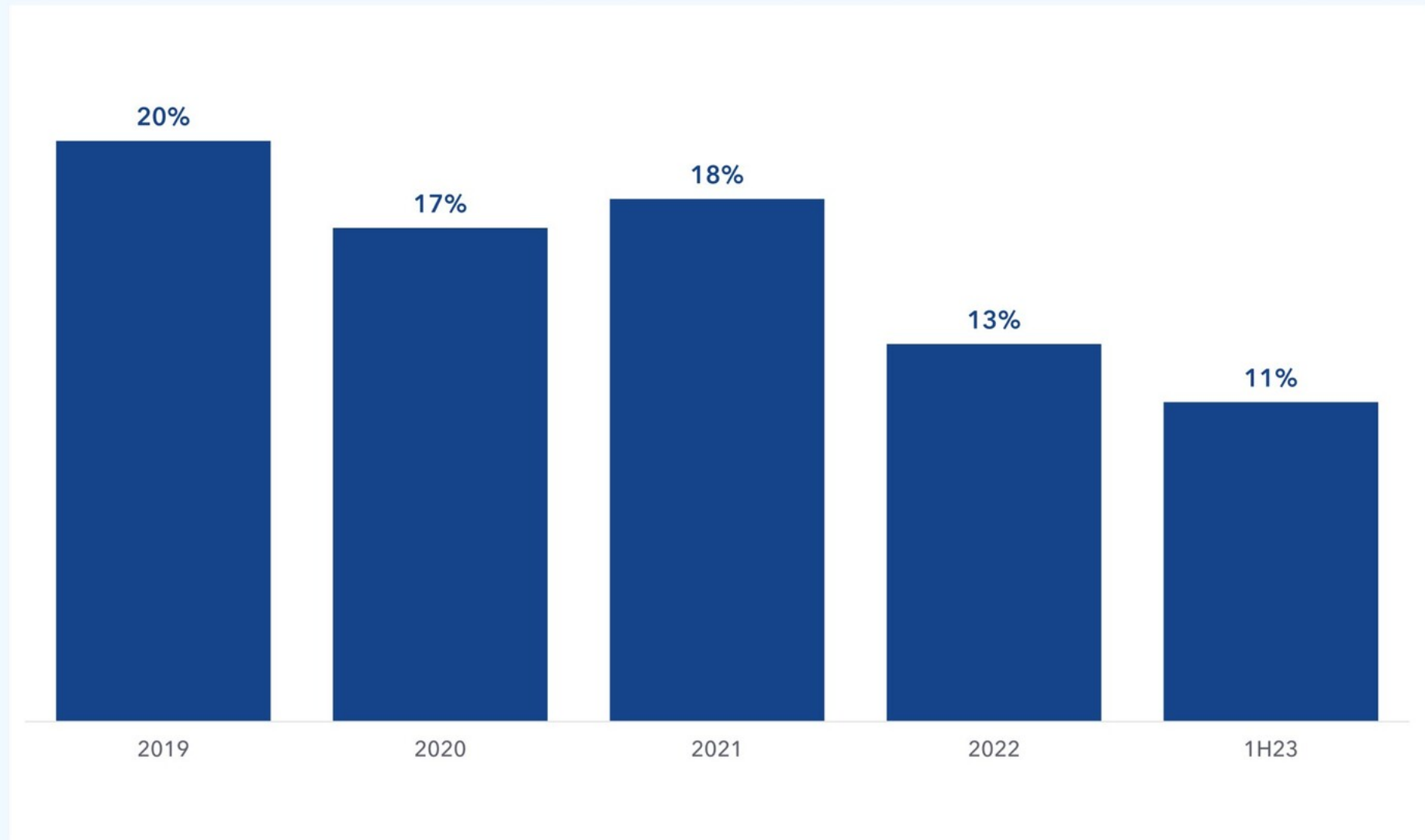
OCCUPANCY PERCENTAGE<sup>(2)</sup>

(1) Projected midpoint of guidance as of July 24, 2023.

(2) Represents occupancy percentage of operating properties in North America as of each period end.

# ALEXANDRIA'S NON-REVENUE-ENHANCING CAPITAL EXPENDITURES AS A PERCENTAGE OF NET OPERATING INCOME

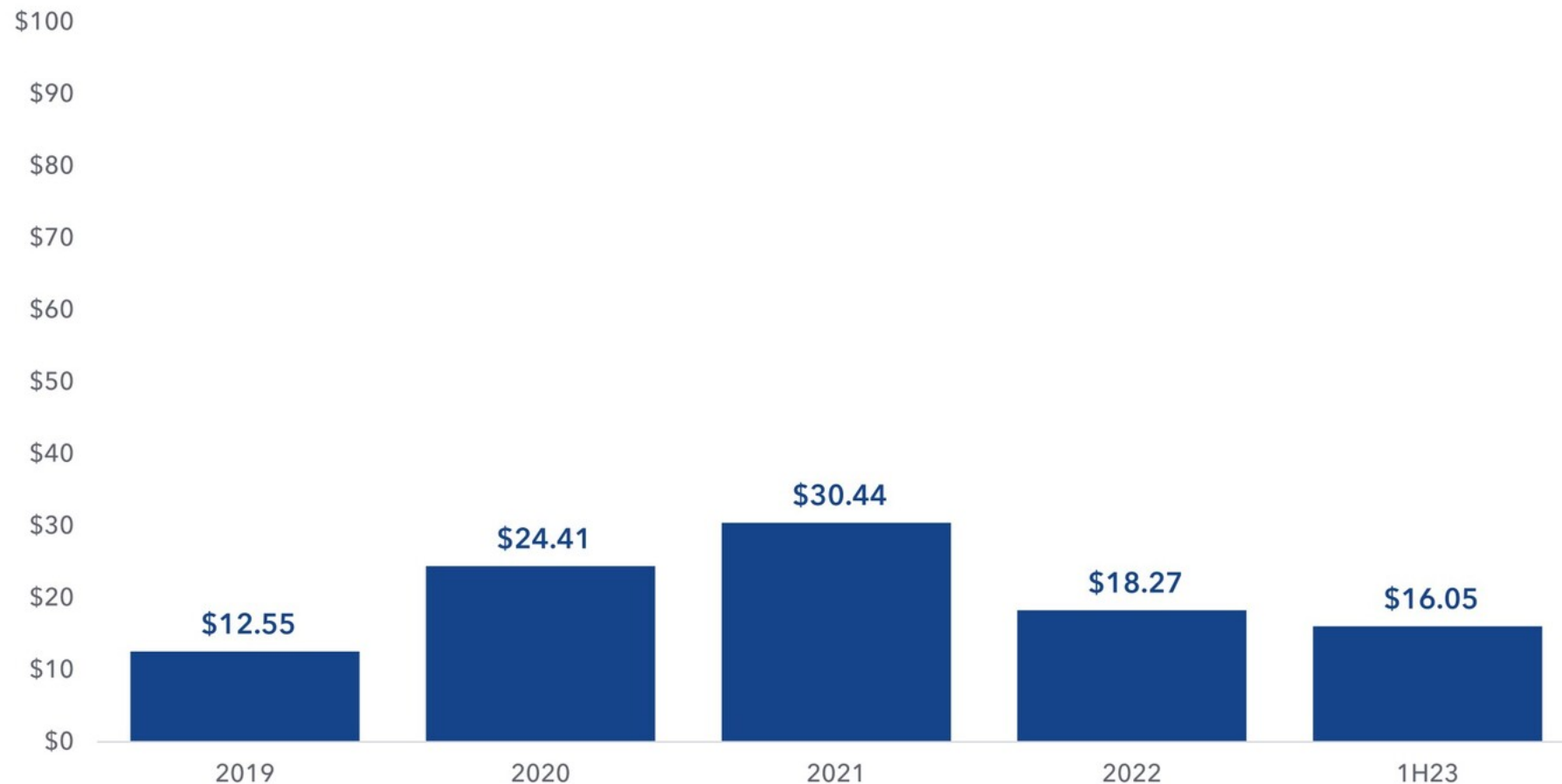
Low level of non-revenue-enhancing capital expenditure demonstrates high durability and reusability of our infrastructure space through multiple lease terms



Note: Non-revenue-enhancing capital expenditures include all additions to real estate except for costs related to ground-up development or first-time conversion of non-laboratory space to laboratory space through redevelopment. Refer to "Development, redevelopment, and pre-construction" in the "Definitions and reconciliations" of our Supplemental Information for additional details.

# ALEXANDRIA'S TENANT IMPROVEMENT ALLOWANCES PER RSF FOR LEASE RENEWALS AND RE-LEASING OF SPACE

Tenant improvement allowances for the re-lease/renewal of space remain low, evidencing the high durability and reusability of our infrastructure space



Note: Tenant improvement allowances are included in our non-revenue-enhancing capital expenditures presented on the previous page.

# ALEXANDRIA'S RECENT DISPOSITIONS AND PARTIAL INTEREST SALES AT STRONG CAP RATES

Strong and timely execution of our strategic value harvesting and asset recycling program to raise accretive capital has demonstrated continued solid demand for our scarce, high-quality life science assets



Represent capitalization rates calculated based on net operating income (cash basis) annualized. Refer to "Dispositions and sales of partial interests" in our Earnings Press Release for additional details.

(1) This asset is under construction and will not be delivered until the end of this year with cash flow commencing in mid-2024.

(2) Represents sale of our entire interest in the properties.

# ALEXANDRIA'S RECENT DISPOSITIONS AND SALES OF PARTIAL INTERESTS ACHIEVED STRONG VALUES (PER RSF)



(1) Represents sale of our entire interest in the properties.

(2) This asset is under construction and will not be delivered until the end of this year with cash flow commencing in mid-2024. Amount per RSF represents the estimated value per RSF upon completion of the asset.

# ALEXANDRIA'S HISTORICALLY CONSISTENT, STRONG, AND INCREASING DIVIDENDS WITH A FOCUS ON RETAINING SIGNIFICANT CASH FLOWS FROM OPERATING ACTIVITIES AFTER DIVIDENDS FOR REINVESTMENT

During 2Q23, we declared a cash dividend of \$1.24 per common share, an increase of 3 cents over 1Q23



**DIVIDEND YIELD**  
**4.4%**<sup>(1)</sup>

---

**LAST 5 YEARS**<sup>(2)</sup>

---

**6%**  
Average Annual Dividend  
Per-Share Growth

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**\$1.7B**  
Cash Flows From  
Operating Activities After  
Dividends Retained for  
Reinvestment

(1) Based on a closing stock price on June 30, 2023 of \$113.49 and the annualized dividend declared for the three months ended June 30, 2023 of \$1.24 per common share. Refer to "Dividend yield" in the "Definitions and reconciliations" of our Supplemental information for additional details.

(2) Represents the years ended December 31, 2019 through 2022 and the three months ended June 30, 2023 annualized.

(3) Represents common stock dividend declared on June 30, 2023 annualized.

# COMMUNICATIONS AND REPORTING EXCELLENCE

## EIGHTH NAREIT INVESTOR CARE AWARD

WINNER OF THE MOST GOLD AWARDS BY ANY EQUITY REIT



# BEST-IN-CLASS MISSION-DRIVEN LIFE SCIENCE REIT MAKING A POSITIVE AND LASTING IMPACT ON THE WORLD



Alexandria is the preeminent, longest-tenured owner, operator, and developer of collaborative life science, agtech, and advanced technology campuses in AAA innovation clusters

## □ High-Quality Per-Share Growth of Funds From Operations and Dividends

Driven by our operational excellence, trusted relationships, and visionary strategy

## □ Strong Core Operating Metrics - Same Property Revenue and Net Operating Income

Favorable triple net lease structure with annual rent escalations

Historically strong demand from innovative entities and rental rate growth on leasing activity and early renewals

## □ Stable, Long-Duration Cash Flows

Weighted-average remaining lease term: 7.2 years

Annual rental revenue from investment-grade or publicly traded large cap tenants: 49%<sup>(2)</sup>

## □ Unique Underwriting Expertise and Experience

Prudent underwriting of innovative life science, agtech, and technology tenants

Development of strategic relationships

## □ Prudent Management of Strong and Flexible Balance Sheet

Liquidity: \$6.3 billion<sup>(1)</sup>

## □ Long-Tenured Executive Management Team

Deep expertise, experience, and key relationships in the real estate, life science, agtech, and technology industries

## □ Disciplined Allocation of Capital to Develop and Redevelop Highly Leased New Class A/A+ Properties

Visible, multiyear, highly leased value-creation pipeline expected to generate significant incremental NOI

## □ A Leader in ESG (Environmental, Social, and Governance)

ESG innovations that benefit our tenants, employees, and communities and provide long-term value for our stockholders

As of June 30, 2023.

(1) Refer to "Key credit metrics" in our Supplemental Information for additional details.

(2) Refer to "Annual rental revenue" and "Investment-grade or publicly traded large cap tenants" in the "Definitions and reconciliations" of our Supplemental Information for additional details.



# ALEXANDRIA'S MISSION-DRIVEN AND INDUSTRY-LEADING ESG PROGRAM ACHIEVEMENTS AND RECOGNITION

A REIT-INDUSTRY LEADER IN GREEN BONDS

**\$3.2B** TOTAL ISSUANCE  
SINCE 2018

**TOP 5** AMONG S&P 500 REITS



#1 FOR BUILDINGS IN DEVELOPMENT  
Science & Technology

#2 FOR BUILDINGS IN OPERATION  
Diversified Listed

"A" DISCLOSURE SCORE  
2018-2022



MOST TRUSTWORTHY  
COMPANIES IN AMERICA 2023

**1 OF  
ONLY 6**

S&P 500 REITs

Recognized by *Newsweek*  
in the Real Estate & Housing category



TOP 10% ESG SCORES<sup>(1)</sup>



ONE OF THE MOST  
SUSTAINABLE U.S. REITs  
2021 | 2022



"A" ESG RATING  
2021 | 2022 | 2023



MASS SAVE CLIMATE LEADER  
2022



TOP 10%  
SOCIAL SCORE<sup>(2)</sup>



FITWEL IMPACT AWARD  
Highest-Scoring Project  
2020 | 2021



"B" SCORE  
Only 3% of REITs with a Higher Score  
Among All Publicly Traded U.S. REITs<sup>(1)</sup>



FITWEL VIRAL RESPONSE  
2020 | 2021 | 2022

(1) Reflects current score for Alexandria and latest scores available for the FTSE Nareit All REITs Index companies from Bloomberg Professional Services as of June 30, 2023.

(2) Reflects current score for Alexandria and latest scores available for the FTSE Nareit All REITs Index companies on ISS's website as of June 30, 2023.

RECENTLY RELEASED

# 2022 ENVIRONMENTAL, SOCIAL & GOVERNANCE REPORT

To view and download the report, please visit the ESG page of our company website at [www.are.com](http://www.are.com).



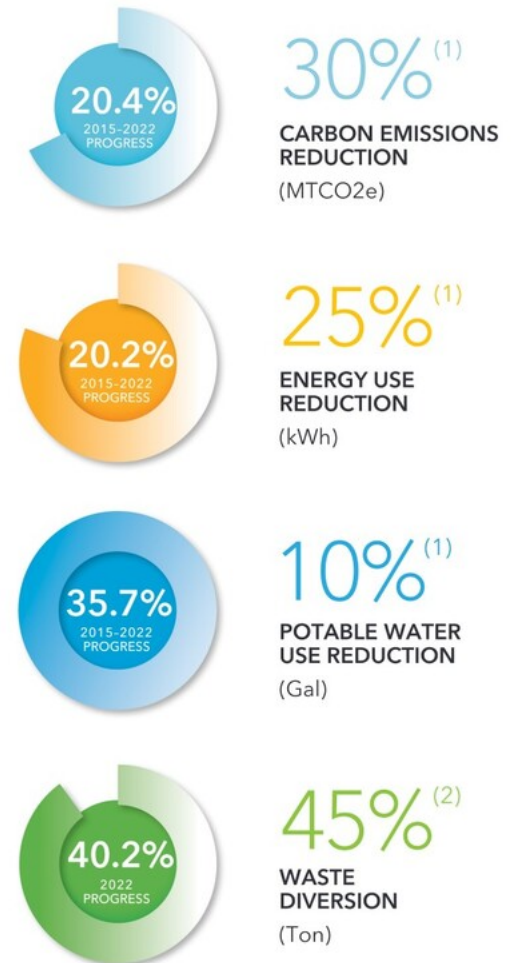
# ALEXANDRIA'S LONGSTANDING AND RECOGNIZED SUSTAINABILITY LEADERSHIP

Mitigating greenhouse gas emissions and advancing climate resilience

## Toward Net Zero: Decarbonization Strategy



## 2025 ENVIRONMENTAL GOALS AND PROGRESS FOR BUILDINGS IN OPERATION



## Roadmap to Climate Resilience



Environmental data for 2022 reflected in the chart above received independent limited assurance from DNV Business Assurance USA, Inc. The Independent Assurance Statement from DNV is available at [www.alex.com/esg.html](http://www.alex.com/esg.html).

(1) 2025 environmental goals relative to a 2015 baseline on a like-for-like basis for buildings in operation that Alexandria directly manages. The carbon emissions reduction goal relates to our Scope 1 and Scope 2 emissions.

(2) 2025 environmental goal for buildings in operation that Alexandria indirectly and directly manages.

# ALEXANDRIA'S HIGHLY IMPACTFUL SOCIAL RESPONSIBILITY PILLARS

Developing and implementing collaborative and innovative solutions to some of society's most urgent challenges



Accelerating medical innovation to save lives



Supporting our military, our veterans, and their families



Building principled leaders through education



Inspiring future generations with the stories and values of our nation's heroes



Harnessing agtech to combat hunger and improve nutrition



Revolutionizing addiction treatment



Approaching homelessness as a healthcare problem, not a housing issue



Prioritizing the mental health crisis



# ALEXANDRIA

AT THE VANGUARD AND HEART OF THE LIFE SCIENCE ECOSYSTEM™

## Alexandria Real Estate Equities, Inc. Reports:

**2Q23 and 1H23 Net Income per Share – Diluted of \$0.51 and \$0.95, respectively; and  
2Q23 and 1H23 FFO per Share – Diluted, As Adjusted, of \$2.24 and \$4.43, respectively**

PASADENA, Calif. – July 24, 2023 – Alexandria Real Estate Equities, Inc. (NYSE: ARE) announced financial and operating results for the second quarter ended June 30, 2023.

### Key highlights

#### Operating results

	2Q23	2Q22	1H23	1H22
Total revenues:				
In millions	\$ 713.9	\$ 643.8	\$1,414.7	\$ 1,258.8
Growth	10.9%		12.4%	
Net income attributable to Alexandria's common stockholders – diluted				
In millions	\$ 87.3	\$ 269.3	\$ 162.5	\$ 118.5
Per share	\$ 0.51	\$ 1.67	\$ 0.95	\$ 0.74
Funds from operations attributable to Alexandria's common stockholders – diluted, as adjusted				
In millions	\$ 382.4	\$ 338.8	\$ 756.1	\$ 663.4
Per share	\$ 2.24	\$ 2.10	\$ 4.43	\$ 4.15

An operationally excellent, industry-leading REIT with a high-quality/diverse client base of approximately 825 tenants to support growing revenues, stable cash flows, and strong margins

Percentage of total annual rental revenue in effect from investment-grade or publicly traded large cap tenants	49%
Sustained strength in tenant collections:	
Tenant receivables as of June 30, 2023	\$ 7.0 million
July 2023 tenant rent and receivables collected as of July 24, 2023	99.7%
2Q23 tenant rent and receivables collected as of July 24, 2023	99.9%
Occupancy of operating properties in North America as of June 30, 2023	93.6%
Adjusted EBITDA margin	70%
Weighted-average remaining lease term as of June 30, 2023:	
Top 20 tenants	9.4 years
All tenants	7.2 years

Continued solid leasing volume and rental rate increases with weighted-average lease terms of 13.0 years and 9.5 years for 2Q23 and 1H23, respectively

- Solid leasing activity continued in 2Q23 with leasing volume aggregating 1.3 million RSF, 77% of which was generated from our client base of approximately 825 tenants.
- 1H23 annualized leasing volume of 5.1 million RSF in line with pre-COVID leasing volume.

	2Q23	1H23
Total leasing activity – RSF	1,325,326	2,548,753
Lease renewals and re-leasing of space:		
RSF (included in total leasing activity above)	1,052,872	2,172,910
Rental rate increase	16.6%	35.1%
Rental rate increase (cash basis)	8.3%	17.9%

Continued strong net operating income and internal growth

- Net operating income (cash basis) of \$1.8 billion for 2Q23 annualized, up \$178.3 million, or 11.1%, compared to 2Q22 annualized.
- Same property net operating income growth of 3.0% and 4.9% (cash basis) for 2Q23 over 2Q22 and 3.4% and 6.5% (cash basis) for 1H23 over 1H22.
- 96% of our leases contain contractual annual rent escalations approximating 3%.

Alexandria's banking syndicate continues to support our world-class brand, differentiated business model, and laboratory space market dominance

- In June 2023, we increased the aggregate commitments available for borrowing under our unsecured senior line of credit to \$5.0 billion from \$4.0 billion. The increase was 1.7x oversubscribed, and we added one new banking relationship.

Continued strong and flexible balance sheet with 13.4 years of remaining term of debt and no debt maturities prior to 2025

- Investment-grade credit ratings ranked in the top 10% among all publicly traded U.S. REITs.
- \$6.3 billion of liquidity.
- No debt maturities prior to 2025.
- 13.4 years weighted-average remaining term of debt.
- 99.2% of our debt has a fixed rate.
- Net debt and preferred stock to Adjusted EBITDA of 5.2x, matching our second-lowest level in Company history, and fixed-charge coverage ratio of 4.7x for 2Q23 annualized.
- Total debt and preferred stock to gross assets of 27%.
- \$1.3 billion of expected capital contributions from existing real estate joint venture partners from 3Q23 through 2026 to fund construction.

Continued strong and increasing dividends with a focus on retaining significant net cash flows from operating activities after dividends for reinvestment

- Common stock dividend declared for 2Q23 of \$1.24 per common share, aggregating \$4.84 per common share for the twelve months ended June 30, 2023, up 24 cents, or 5%, over the twelve months ended June 30, 2022.
- Dividend yield of 4.4% as of June 30, 2023.
- Dividend payout ratio of 55% for the three months ended June 30, 2023.
- Average annual dividend per-share growth of 6% from 2019 to 2Q23 annualized.

Focused execution on harvesting value from our asset recycling program

Our \$1.85 billion capital plan for 2023 is focused on the enhancement of our asset base through the sale of non-core properties and/or properties not integral to our mega campus strategy and comprises:

(in millions)	Completed During 2Q23	Expected Completion During 2H23
Dispositions of 100% interests in properties with strong capitalization rates	\$ 603	\$ —
Strategic partial interest sales	98	—
Executed and pending transactions subject to signed letters of intent or purchase and sale agreements	—	175
Additional targeted non-core dispositions in process	—	874
Proceeds of forward equity sales agreements entered into during 2022	—	100
Completed and pending transactions	\$ 701	\$ 1,149
Total 2023 capital plan	\$1,850	

## Second Quarter Ended June 30, 2023 Financial and Operating Results (continued)

June 30, 2023



### External growth and investments in real estate

Alexandria's highly leased value-creation pipeline delivers annual incremental net operating income of \$58 million commencing during 2Q23 and drives future annual incremental net operating income aggregating \$605 million

<i>(dollars in millions)</i>	Incremental Annual Net Operating Income	RSF	Project Leased Percentage
Placed into service <sup>(1)</sup> :			
1Q23	\$ 23	453,511	100 %
2Q23	58	387,076	100
1H23	<u>\$ 81</u>	<u>840,587</u>	<u>100 %</u>
Expected to be placed into service and stabilized <sup>(2)</sup> :			
2H23	\$ 150	1,175,382	99 %
2024	127	1,842,713	90
2H23 through 4Q24	277	3,018,095	94
1Q25 through 2Q26	328	3,695,763	43
	<u>\$ 605</u>	<u>6,713,858</u>	<u>70 %</u> <sup>(3)</sup>

- (1) Annual net operating income (cash basis) is expected to increase by \$38 million upon the burn-off of initial free rent from recently delivered projects, which has a weighted-average burn-off of three months.  
(2) Refer to "New Class A/A+ Development and Redevelopment Properties: Current Projects" of our Supplemental Information for additional details.  
(3) 77% of the leased RSF of our value-creation projects was generated from our client base.

### Strong balance sheet management

#### Key metrics as of June 30, 2023

- \$30.6 billion in total market capitalization.
- \$19.4 billion in total equity capitalization, which ranks in the top 10% among all publicly traded U.S. REITs.

	2Q23		Goal
	Quarter	Trailing	4Q23
	Annualized	12 Months	Annualized
Net debt and preferred stock to Adjusted EBITDA	5.2x	5.4x	Less than or equal to 5.1x
Fixed-charge coverage ratio	4.7x	4.9x	4.5x to 5.0x

### Key capital events

- In June 2023, we amended our unsecured senior line of credit to increase the aggregate commitments available for borrowing to \$5.0 billion from \$4.0 billion while maintaining the existing borrowing rate and maturity date.
- In July 2023, we increased the aggregate amount we may issue from time to time under our commercial paper program to \$2.5 billion from \$2.0 billion.
- As of 2Q23, we have outstanding forward equity agreements from 2022 aggregating 699 thousand shares of common stock with expected net proceeds of \$102.8 million.
- As of June 30, 2023, the remaining aggregate amount available under our ATM program for future sales of common stock was \$141.9 million.

### Investments

- As of June 30, 2023:
  - Our non-real estate investments aggregated \$1.5 billion.
  - Unrealized gains presented in our consolidated balance sheet were \$251.3 million, comprising gross unrealized gains and losses aggregating \$373.3 million and \$122.0 million, respectively.
- Investment loss of \$78.3 million for 2Q23, presented in our consolidated statements of operations, consisted of \$77.9 million of unrealized losses and reclassifications, and \$371 thousand of realized losses.

### Other key highlights

#### Nareit Investor CARE Gold Award winner

We received the 2023 Nareit Investor CARE (Communications and Reporting Excellence) Gold Award in the Large Cap Equity REIT category for superior shareholder communications and reporting. Our most recent award contributes to an impressive milestone of our sixth consecutive Nareit Investor CARE Award, our seventh Gold award, and our eighth overall award since 2015, positioning us as the equity REIT with the most Gold awards. These recognitions are directly attributed to our world-class team's operational excellence in upholding the highest levels of transparency, integrity, and accountability to our stockholders.

#### Key items included in net income attributable to Alexandria's common stockholders:

<i>(In millions, except per share amounts)</i>	Amount		Per Share – Diluted		Amount		Per Share – Diluted	
	2Q23	2Q22	2Q23	2Q22	1H23	1H22	1H23	1H22
	Unrealized losses on non-real estate investments	\$ (77.9)	\$ (68.1)	\$ (0.46)	\$ (0.42)	\$(143.8)	\$(331.6)	\$ (0.84)
Gain on sales of real estate	214.8	214.2	1.26	1.33	214.8	214.2	1.26	1.34
Impairment of non-real estate investments	(23.0)	—	(0.13)	—	(23.0)	—	(0.13)	—
Impairment of real estate	(168.6)	—	(0.99)	—	(168.6)	—	(0.99)	—
Loss on early extinguishment of debt	—	(3.3)	—	(0.02)	—	(3.3)	—	(0.02)
Total	<u>\$ (54.7)</u>	<u>\$ 142.8</u>	<u>\$ (0.32)</u>	<u>\$ 0.89</u>	<u>\$ (120.6)</u>	<u>\$ (120.7)</u>	<u>\$ (0.70)</u>	<u>\$ (0.75)</u>

Refer to "Funds from operations and funds from operations per share" of this Earnings Press Release for additional details.

### **Industry and ESG leadership: catalyzing and leading the way for positive change to benefit human health and society**

- In June 2023, Alexandria released our 2022 ESG Report, which highlights our longstanding and continued leadership in ESG. The report details the advancement of our decarbonization strategy and our roadmap to climate resilience within our life science real estate asset base. It also showcases Alexandria's comprehensive efforts to catalyze the health, wellness, safety, and productivity of our employees, tenants, local communities, and the world through the built environment and beyond, including through our visionary social responsibility initiatives. Notable ESG initiatives and achievements include the following:
  - We continue to further our approach to net zero by developing an innovative greenhouse gas emissions mitigation strategy that includes reducing emissions from the operation of our real estate assets through electrification, energy efficiency, and renewable electricity.
  - We have proactively taken steps to incorporate electrification into some of our development projects, including at 230 Harriet Tubman Way on our Alexandria Center<sup>®</sup> for Life Science – Millbrae campus in our South San Francisco submarket.
  - We look for opportunities to utilize alternative energy sources, such as geothermal energy. In our Greater Boston region, our 325 Binney Street development, Moderna's new HQ and core R&D operations, is designed to be the most sustainable laboratory building in Cambridge, and our 15 Necco Street development is a state-of-the-art low-carbon laboratory building for Eli Lilly. 325 Binney Street and 15 Necco Street are targeting a 92% and 74% reduction in fossil fuel use, respectively.
  - We also continue to increase our consumption of renewable electricity. With our new solar power purchase agreement to take effect in our Greater Boston region in 2024, 100% of the electricity consumed by Greater Boston will be from renewable electricity, assuming 2022 levels of use for Alexandria-paid utility accounts.
  - Pursuing Zero Energy certifications for two projects: 325 Binney Street, which is targeting LEED Zero Energy certification and is designed to be the most sustainable laboratory building in Cambridge, and 685 Gateway Boulevard in our South San Francisco submarket, which is designated as Zero Energy Ready and is on track to achieve ILFI Zero Energy certification.
- In our Lake Union submarket, Alexandria received the 2023 BOMA Pacific Northwest TOBY (The Outstanding Building of the Year) Award in the Corporate Facility category for 1165 Eastlake Avenue East on The Eastlake Life Science by Alexandria mega campus. The TOBY Awards honor and recognize quality in commercial buildings and reward excellence in building management.

### **About Alexandria Real Estate Equities, Inc.**

Alexandria Real Estate Equities, Inc. (NYSE: ARE), an S&P 500<sup>®</sup> company, is a best-in-class, mission-driven life science REIT making a positive and lasting impact on the world. As the pioneer of the life science real estate niche since its founding in 1994, Alexandria is the preeminent and longest-tenured owner, operator, and developer of collaborative life science, agtech, and advanced technology campuses in AAA innovation cluster locations, including Greater Boston, the San Francisco Bay Area, New York City, San Diego, Seattle, Maryland, and Research Triangle. The trusted partner to approximately 825 tenants, Alexandria has a total market capitalization of \$30.6 billion and an asset base in North America of 74.9 million SF as of June 30, 2023, which includes 41.1 million RSF of operating properties and 5.3 million RSF of Class A/A+ properties undergoing construction, 9.4 million RSF of near-term and intermediate-term development and redevelopment projects, and 19.1 million SF of future development projects. Alexandria has a longstanding and proven track record of developing Class A/A+ properties clustered in life science, agtech, and advanced technology campuses that provide our innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Alexandria also provides strategic capital to transformative life science, agrifoodtech, climate innovation, and technology companies through our venture capital platform. We believe our unique business model and diligent underwriting ensure a high-quality and diverse tenant base that results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value. For additional information on Alexandria, please visit [www.are.com](http://www.are.com).

## Guidance

June 30, 2023

(Dollars in millions)

Guidance for 2023 has been updated to reflect our current view of existing market conditions and assumptions for the year ending December 31, 2023. There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Also, refer to our discussion of “forward-looking statements” on page 8 of this Earnings Press Release for additional details. Key updates to the midpoints of our guidance ranges for our 2023 key sources and uses of capital include the following:

- During the three months ended June 30, 2023, we pivoted our strategy toward harvesting value by selling 100% interests in non-core properties and/or properties not integral to our mega campus strategy in lieu of seeking a new real estate joint venture partner for one of our active development projects.
  - This resulted in increases to (i) proceeds from dispositions and sales of partial interests by \$225 million, and (ii) our share of construction spending by \$210 million, as this amount was previously expected to be funded by a future joint venture partner.
  - The revised midpoint to our 2023 guidance range for dispositions and sales of partial interests is \$1.75 billion.
  - The revised midpoint to our 2023 guidance range for construction spending is \$2.9 billion. Total 2023 construction spending before contributions from real estate joint venture partners remains unchanged from our prior forecast at \$3.5 billion (refer to page 48).

Key Sources and Uses of Capital	Midpoint			As of 7/24/23			Certain Completed Items
	As of 4/24/23	Key Changes	As of 7/24/23	Range	Midpoint		
<i>Sources of capital:</i>							
Incremental debt	\$ 650	\$ (15)	\$ 635	\$ 560	\$ 710	\$ 635	
Excess 2022 bond capital held as cash at December 31, 2022	300	—	300	300	300	300	\$ 300 <sup>(1)</sup>
Net cash provided by operating activities after dividends	375	—	375	350	400	375	
Dispositions and sales of partial interests (refer to page 7)	1,525	225	1,750	1,650	1,850	1,750	\$ 701 <sup>(2)</sup>
Future settlement of forward equity sales agreements outstanding as of December 31, 2022	100	—	100	100	100	100	\$ 100 <sup>(3)</sup>
Total sources of capital before excess cash expected to be held at December 31, 2023	<u>\$ 2,950</u>	<u>\$ 210</u>	<u>\$ 3,160</u>	<u>2,960</u>	<u>3,360</u>	<u>3,160</u>	
Cash expected to be held at December 31, 2023 <sup>(4)</sup>	<u>\$ 275</u>	<u>\$ —</u>	<u>\$ 275</u>	<u>125</u>	<u>425</u>	<u>275</u>	
Total sources of capital				<u>\$ 3,085</u>	<u>\$ 3,785</u>	<u>\$ 3,435</u>	
<i>Uses of capital:</i>							
Construction (refer to page 48)	\$ 2,725	\$ 210	\$ 2,935	\$ 2,785	\$ 3,085	\$ 2,935	
Acquisitions (refer to page 6)	225	—	225	175	275	225	\$ 235
Total uses of capital	<u>\$ 2,950</u>	<u>\$ 210</u>	<u>\$ 3,160</u>	<u>\$ 2,960</u>	<u>\$ 3,360</u>	<u>\$ 3,160</u>	
<i>Incremental debt (included above):</i>							
Issuance of unsecured senior notes payable				\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000 <sup>(5)</sup>
Unsecured senior line of credit, commercial paper, and other				(440)	(290)	(365)	
Net incremental debt				<u>\$ 560</u>	<u>\$ 710</u>	<u>\$ 635</u>	

(1) Represents \$300.0 million of excess 2022 bond capital proceeds held as cash at December 31, 2022, which we used to reduce our 2023 debt capital needs.

(2) In addition to completed transactions, we have pending transactions subject to signed letters of intent or purchase and sale agreements aggregating \$175.0 million as of July 24, 2023.

(3) Represents outstanding forward equity sales agreements to sell 699 thousand shares of common stock under our ATM program entered into during 2022 and expected to be settled during the second half of 2023.

(4) Represents estimated excess 2023 bond capital proceeds expected to be held as cash at December 31, 2023, which reduces our 2024 debt capital needs.

(5) Represents \$1.0 billion of unsecured senior notes payable issued in February 2023.



## Guidance (continued)

June 30, 2023

(Dollars in millions, except per share amounts)

### Projected 2023 Earnings per Share and Funds From Operations per Share Attributable to Alexandria's Common Stockholders – Diluted

	As of 7/24/23	As of 4/24/23	Key Changes
Earnings per share <sup>(1)</sup>	\$2.72 to \$2.78	\$2.21 to \$2.31	
Depreciation and amortization of real estate assets	5.55	5.55	
Gain on sales of real estate	(1.26)	—	(2)
Impairment of real estate – rental properties	0.98	0.81	(3)
Allocation to unvested restricted stock awards	(0.04)	(0.04)	
Funds from operations per share <sup>(4)</sup>	\$7.95 to \$8.01	\$8.53 to \$8.63	
Unrealized losses on non-real estate investments	0.84	0.39	(3)
Impairment of non-real estate investments	0.13	—	
Impairment of real estate	0.02	—	
Allocation to unvested restricted stock awards	(0.01)	(0.01)	
Funds from operations per share, as adjusted <sup>(4)</sup>	<u>\$8.93 to \$8.99</u>	<u>\$8.91 to \$9.01</u>	No change to midpoint; range narrowed by 4 cents
Midpoint	\$8.96	\$8.96	

Key Assumptions	As of 7/24/23		As of 4/24/23		Key Changes
	Low	High	Low	High	
Occupancy percentage in North America as of December 31, 2023	94.6%	95.6%	94.6%	95.6%	No change
Lease renewals and re-leasing of space:					
Rental rate increases	28.0%	33.0%	28.0%	33.0%	
Rental rate increases (cash basis)	12.0%	17.0%	12.0%	17.0%	
Same property performance:					
Net operating income increases	2.0%	4.0%	2.0%	4.0%	
Net operating income increases (cash basis)	4.0%	6.0%	4.0%	6.0%	
Straight-line rent revenue	\$ 130	\$ 145	\$ 130	\$ 145	
General and administrative expenses	\$ 183	\$ 193	\$ 183	\$ 193	
Capitalization of interest	\$ 342	\$ 362	\$ 342	\$ 362	
Interest expense	\$ 74	\$ 94	\$ 74	\$ 94	

Key Credit Metrics	As of 7/24/23	As of 4/24/23	Key Changes
Net debt and preferred stock to Adjusted EBITDA – 4Q23 annualized	Less than or equal to 5.1x	Less than or equal to 5.1x	No change
Fixed-charge coverage ratio – 4Q23 annualized	4.5x to 5.0x	4.5x to 5.0x	

(1) Excludes unrealized gains or losses after June 30, 2023 that are required to be recognized in earnings and are excluded from funds from operations per share, as adjusted.

(2) Refer to “Dispositions and sales of partial interests” in this Earnings Press Release for additional information.

(3) Refer to “Funds from operations and funds from operations per share” in this Earnings Press Release for additional information.

(4) Refer to “Funds from operations and funds from operations, as adjusted, attributable to Alexandria’s common stockholders” in the “Definitions and reconciliations” of our Supplemental Information for additional details.

## Acquisitions

June 30, 2023

(Dollars in thousands)

Property	Submarket/Market	Date of Purchase	Number of Properties	Operating Occupancy	Square Footage			Total <sup>(2)</sup>	Purchase Price
					Acquisitions With Development/Redevelopment Opportunities <sup>(1)</sup>				
					Future Development	Active Development/Redevelopment	Operating With Future Development/Redevelopment		
Completed in 1H23:									
Canada	Canada	1/30/23	1	100%	—	—	247,743	247,743	\$ 100,837
Other	Various		2	100	1,089,349	110,717	10,000	1,210,066	125,103
			3	100%	1,089,349	110,717	257,743	1,457,809	225,940
									9,495
Completed in July 2023									\$ 235,435
2023 acquisitions completed as of July 24, 2023									
2023 guidance range									\$175,000 – \$275,000

(1) We expect to provide total estimated costs and related yields for development and redevelopment projects in the future, subsequent to the commencement of construction.

(2) Represents total square footage upon completion of development or redevelopment of one or more new Class A/A+ properties. Square footage presented includes RSF of buildings currently in operation with future development or redevelopment opportunities. Refer to "Investments in real estate" in the "Definitions and reconciliations" of our Supplemental Information for additional details on value-creation square feet currently included in rental properties.

## Dispositions and Sales of Partial Interests

June 30, 2023

(Dollars in thousands, except per RSF amounts)



Property	Submarket/Market	Date of Sale	Interest Sold	RSF	Capitalization Rate	Capitalization Rate (Cash Basis)	Sales Price	Sales Price per RSF
Completed in 1H23:								
<i>Value harvesting dispositions and recycling of assets not integral to our mega campus strategy</i>								
225, 266, and 275 Second Avenue and 780 and 790 Memorial Drive <sup>(1)</sup>	Route 128 and Cambridge/Inner Suburbs/Greater Boston	6/13/23	100%	428,663	5.0 % <sup>(1)</sup>	5.2 % <sup>(1)</sup>	\$ 365,226	\$ 852
11119 North Torrey Pines Road <sup>(2)</sup>	Torrey Pines/San Diego	5/4/23	100%	72,506	4.4 % <sup>(2)</sup>	4.6 % <sup>(2)</sup>	86,000	\$ 1,186
275 Grove Street <sup>(3)</sup>	Route 128/Greater Boston	6/27/23	100%	509,702	N/A	N/A	109,349	N/A
Other							42,092	
							<u>602,667</u> <sup>(4)</sup>	
<i>Strategic partial interest sales</i>								
15 Necco Street <sup>(5)</sup>	Seaport Innovation District/ Greater Boston	4/11/23	18% <sup>(5)</sup>	345,995	6.6 %	5.4 %	66,108	\$ 1,626
9625 Towne Centre Drive <sup>(6)</sup>	University Town Center/San Diego	6/21/23	20.1%	163,648	4.2 %	4.5 %	32,261	\$ 981
							<u>98,369</u>	
							701,036	
Pending as of July 24, 2023:								
421 Park Drive <sup>(7)</sup>	Fenway/Greater Boston		<sup>(7)</sup>	<sup>(7)</sup>			155,000	
Executed and pending transactions subject to signed letters of intent or purchase and sale agreements								
							<u>20,000</u>	
Total pending and under executed letters of intent or purchase and sales agreements								
							<u>175,000</u>	
							876,036	
Additional targeted non-core dispositions in process								
							<u>873,964</u>	
2023 dispositions and sales of partial interests (midpoint)								
							<u>\$ 1,750,000</u>	
2023 guidance range								
							\$1,650,000 – \$1,850,000	

(1) We calculated capitalization rates based upon net operating income and net operating income (cash basis) for 2Q23 annualized that includes vacancy available for redevelopment. Upon completion of the sale, we recognized a gain on sale of real estate aggregating \$187.2 million and a value-creation margin of 80%.

(2) We calculated capitalization rates based upon net operating income and net operating income (cash basis) for 1Q23 annualized. Upon completion of the sale, we recognized a gain on sale of real estate aggregating \$27.6 million and a value-creation margin of 34%.

(3) During 2Q23, we recognized a real estate impairment charge of \$145.4 million to reduce our investment to its current fair value less costs to sell.

(4) Dispositions completed during the three months ended June 30, 2023 had annual net operating income of \$32.4 million with a weighted-average disposition date of June 13, 2023 (weighted by net operating income for 2Q23 annualized).

(5) Represents a development project under construction aggregating 345,995 RSF, 97% of which is leased to Eli Lilly and Company for the Lilly Institute for Genetic Medicine. In April 2023, an investor acquired a 20% interest in this joint venture, which consisted of an 18% interest sold by us and a 2% interest sold by our existing partner. Upon completion of the sale, our ownership interest in the consolidated real estate joint venture was 72% and our existing and new partners' noncontrolling interests were 8% and 20%, respectively. We retained control over this real estate joint venture and therefore continue to consolidate this property. The sales price of the 18% interest sold by us was \$66.1 million, or \$1,626 per RSF, representing capitalization rates of 6.6% and 5.4% (cash basis). We expect our new joint venture partner to contribute capital approximating \$130 million to fund construction of the project over time and to accrete its ownership interest in the joint venture to 37% from 20%.

(6) An investor acquired a 70% interest in this consolidated real estate joint venture, which consisted of a 20.1% interest sold by us and a 49.9% interest held by our previous joint venture partner. Our portion of the sales price was \$32.3 million, or \$981 per RSF, representing capitalization rates of 4.2% and 4.5% (cash basis) based upon net operating income and net operating income (cash basis) for 2Q23 annualized. We retained control over this real estate joint venture and therefore continue to consolidate this property. This transaction resulted in consideration in excess of book value of \$15.6 million and a value-creation margin of 88%.

(7) Represents the disposition of 268,023 RSF of a 660,034 RSF near-term development at 421 Park Drive. The proceeds from this transaction will help fund our remaining 392,011 RSF of the project. The project is expected to commence vertical construction later this year and be completed in 2026. The buyer will fund the project costs related to its 268,023 RSF, and these costs are not included in our projected construction spending. We will develop and operate the completed project and will earn development fees over the next three years.

# Earnings Call Information and About the Company

June 30, 2023



We will host a conference call on Tuesday, July 25, 2023, at 3:00 p.m. Eastern Time (“ET”) / noon Pacific Time (“PT”), which is open to the general public, to discuss our financial and operating results for the second quarter ended June 30, 2023. To participate in this conference call, dial (833) 366-1125 or (412) 902-6738 shortly before 3:00 p.m. ET/noon PT and ask the operator to join the call for Alexandria Real Estate Equities, Inc. The audio webcast can be accessed at [www.alexandria.com](http://www.alexandria.com) in the “For Investors” section. A replay of the call will be available for a limited time from 5:00 p.m. ET/2:00 p.m. PT on Tuesday, July 25, 2023. The replay number is (877) 344-7529 or (412) 317-0088, and the access code is 6301307.

Additionally, a copy of this Earnings Press Release and Supplemental Information for the second quarter ended June 30, 2023 is available in the “For Investors” section of our website at [www.alexandria.com](http://www.alexandria.com) or by following this link: <https://www.alexandria.com/fs/2023q2.pdf>.

For any questions, please contact Joel S. Marcus, executive chairman and founder; Peter M. Moglia, chief executive officer and co-chief investment officer; Dean A. Shigenaga, president and chief financial officer; Paula Schwartz, managing director of Rx Communications Group, at (917) 633-7790; or Sara M. Kabakoff, senior vice president – chief content officer.

## About the Company

Alexandria Real Estate Equities, Inc. (NYSE: ARE), an S&P 500<sup>®</sup> company, is a best-in-class, mission-driven life science REIT making a positive and lasting impact on the world. As the pioneer of the life science real estate niche since its founding in 1994, Alexandria is the preeminent and longest-tenured owner, operator, and developer of collaborative life science, agtech, and advanced technology campuses in AAA innovation cluster locations, including Greater Boston, the San Francisco Bay Area, New York City, San Diego, Seattle, Maryland, and Research Triangle. The trusted partner to approximately 825 tenants, Alexandria has a total market capitalization of \$30.6 billion and an asset base in North America of 74.9 million SF as of June 30, 2023, which includes 41.1 million RSF of operating properties and 5.3 million RSF of Class A/A+ properties undergoing construction, 9.4 million RSF of near-term and intermediate-term development and redevelopment projects, and 19.1 million SF of future development projects. Alexandria has a longstanding and proven track record of developing Class A/A+ properties clustered in life science, agtech, and advanced technology campuses that provide our innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Alexandria also provides strategic capital to transformative life science, agrifoodtech, climate innovation, and technology companies through our venture capital platform. We believe our unique business model and diligent underwriting ensure a high-quality and diverse tenant base that results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value. For additional information on Alexandria, please visit [www.alexandria.com](http://www.alexandria.com).

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This document includes “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include, without limitation, statements regarding our 2023 earnings per share attributable to Alexandria’s common stockholders – diluted, 2023 funds from operations per share attributable to Alexandria’s common stockholders – diluted, net operating income, and our projected sources and uses of capital. You can identify the forward-looking statements by their use of forward-looking words, such as “forecast,” “guidance,” “goals,” “projects,” “estimates,” “anticipates,” “believes,” “expects,” “intends,” “may,” “plans,” “seeks,” “should,” “targets,” or “will,” or the negative of those words or similar words. These forward-looking statements are based on our current expectations, beliefs, projections, future plans and strategies, anticipated events or trends, and similar expressions concerning matters that are not historical facts, as well as a number of assumptions concerning future events. There can be no assurance that actual results will not be materially higher or lower than these expectations. These statements are subject to risks, uncertainties, assumptions, and other important factors that could cause actual results to differ materially from the results discussed in the forward-looking statements. Factors that might cause such a difference include, without limitation, our failure to obtain capital (debt, construction financing, and/or equity) or refinance debt maturities, lower than expected yields, increased interest rates and operating costs, adverse economic or real estate developments in our markets, our failure to successfully place into service and lease any properties undergoing development or redevelopment and our existing space held for future development or redevelopment (including new properties acquired for that purpose), our failure to successfully operate or lease acquired properties, decreased rental rates, increased vacancy rates or failure to renew or replace expiring leases, defaults on or non-renewal of leases by tenants, adverse general and local economic conditions, an unfavorable capital market environment, decreased leasing activity or lease renewals, failure to obtain LEED and other healthy building certifications and efficiencies, and other risks and uncertainties detailed in our filings with the Securities and Exchange Commission (“SEC”). Accordingly, you are cautioned not to place undue reliance on such forward-looking statements. All forward-looking statements are made as of the date of this Earnings Press Release and Supplemental Information, and unless otherwise stated, we assume no obligation to update this information and expressly disclaim any obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. For more discussion relating to risks and uncertainties that could cause actual results to differ materially from those anticipated in our forward-looking statements, and risks to our business in general, please refer to our SEC filings, including our most recent annual report on Form 10-K and any subsequent quarterly reports on Form 10-Q.

This document is not an offer to sell or a solicitation to buy securities of Alexandria Real Estate Equities, Inc. Any offers to sell or solicitations to buy our securities shall be made only by means of a prospectus approved for that purpose. Unless otherwise indicated, the “Company,” “Alexandria,” “ARE,” “we,” “us,” and “our” refer to Alexandria Real Estate Equities, Inc. and our consolidated subsidiaries. Alexandria<sup>®</sup>, Lighthouse Design<sup>®</sup> logo, Building the Future of Life-Changing Innovation<sup>®</sup>, That’s What’s in Our DNA<sup>®</sup>, At the Vanguard and Heart of the Life Science Ecosystem<sup>™</sup>, Alexandria Center<sup>®</sup>, Alexandria Technology Square<sup>®</sup>, Alexandria Technology Center<sup>®</sup>, and Alexandria Innovation Center<sup>®</sup> are copyrights and trademarks of Alexandria Real Estate Equities, Inc. All other company names, trademarks, and logos referenced herein are the property of their respective owners.

# Consolidated Statements of Operations

June 30, 2023

(Dollars in thousands, except per share amounts)



	Three Months Ended					Six Months Ended	
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22	6/30/23	6/30/22
<b>Revenues:</b>							
Income from rentals	\$ 704,339	\$ 687,949	\$ 665,674	\$ 656,853	\$ 640,959	\$ 1,392,288	\$ 1,253,513
Other income	9,561	12,846	4,607	2,999	2,805	22,407	5,316
<b>Total revenues</b>	<b>713,900</b>	<b>700,795</b>	<b>670,281</b>	<b>659,852</b>	<b>643,764</b>	<b>1,414,695</b>	<b>1,258,829</b>
<b>Expenses:</b>							
Rental operations	211,834	206,933	204,352	201,189	196,284	418,767	377,612
General and administrative	45,882	48,196	42,992	49,958	43,397	94,078	84,328
Interest	17,072	13,754	17,522	22,984	24,257	30,826	53,697
Depreciation and amortization	273,555	265,302	264,480	254,929	242,078	538,857	482,737
Impairment of real estate	168,575 <sup>(1)</sup>	—	26,186	38,783	—	168,575	—
Loss on early extinguishment of debt	—	—	—	—	3,317	—	3,317
<b>Total expenses</b>	<b>716,918</b>	<b>534,185</b>	<b>555,532</b>	<b>567,843</b>	<b>509,333</b>	<b>1,251,103</b>	<b>1,001,691</b>
Equity in earnings of unconsolidated real estate joint ventures	181	194	172	40	213	375	433
Investment loss	(78,268)	(45,111)	(19,653)	(32,305)	(39,481)	(123,379)	(279,800)
Gain on sales of real estate	214,810	—	—	323,699	214,219	214,810	214,219
<b>Net income</b>	<b>133,705</b>	<b>121,693</b>	<b>95,268</b>	<b>383,443</b>	<b>309,382</b>	<b>255,398</b>	<b>191,990</b>
Net income attributable to noncontrolling interests	(43,768)	(43,831)	(40,949)	(38,747)	(37,168)	(87,599)	(69,345)
Net income attributable to Alexandria Real Estate Equities, Inc.'s stockholders	89,937	77,862	54,319	344,696	272,214	167,799	122,645
Net income attributable to unvested restricted stock awards	(2,677)	(2,606)	(2,526)	(3,257)	(2,934)	(5,283)	(4,134)
<b>Net income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders</b>	<b>\$ 87,260</b>	<b>\$ 75,256</b>	<b>\$ 51,793</b>	<b>\$ 341,439</b>	<b>\$ 269,280</b>	<b>\$ 162,516</b>	<b>\$ 118,511</b>
<b>Net income per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders:</b>							
Basic	\$ 0.51	\$ 0.44	\$ 0.31	\$ 2.11	\$ 1.67	\$ 0.95	\$ 0.74
Diluted	\$ 0.51	\$ 0.44	\$ 0.31	\$ 2.11	\$ 1.67	\$ 0.95	\$ 0.74
<b>Weighted-average shares of common stock outstanding:</b>							
Basic	170,864	170,784	165,393	161,554	161,412	170,824	159,814
Diluted	170,864	170,784	165,393	161,554	161,412	170,824	159,814
<b>Dividends declared per share of common stock</b>	<b>\$ 1.24</b>	<b>\$ 1.21</b>	<b>\$ 1.21</b>	<b>\$ 1.18</b>	<b>\$ 1.18</b>	<b>\$ 2.45</b>	<b>\$ 2.33</b>

(1) Refer to "Funds from operations and funds from operations per share" of this Earnings Press Release for additional details.

# Consolidated Balance Sheets

June 30, 2023

(In thousands)



	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
<b>Assets</b>					
Investments in real estate	\$ 31,178,054	\$ 30,889,395	\$ 29,945,440	\$ 28,771,745	\$ 27,952,931
Investments in unconsolidated real estate joint ventures	37,801	38,355	38,435	38,285	37,587
Cash and cash equivalents	924,370	1,263,452	825,193	533,824	420,258
Restricted cash	35,920	34,932	32,782	332,344	97,404
Tenant receivables	6,951	8,197	7,614	7,759	7,069
Deferred rent	984,366	974,865	942,646	918,995	905,699
Deferred leasing costs	520,610	527,848	516,275	506,864	498,434
Investments	1,495,994	1,573,018	1,615,074	1,624,921	1,657,461
Other assets	1,475,191	1,602,403	1,599,940	1,633,877	1,667,210
<b>Total assets</b>	<b><u>\$ 36,659,257</u></b>	<b><u>\$ 36,912,465</u></b>	<b><u>\$ 35,523,399</u></b>	<b><u>\$ 34,368,614</u></b>	<b><u>\$ 33,244,053</u></b>
<b>Liabilities, Noncontrolling Interests, and Equity</b>					
Secured notes payable	\$ 91,939	\$ 73,645	\$ 59,045	\$ 40,594	\$ 24,986
Unsecured senior notes payable	11,091,424	11,089,124	10,100,717	10,098,588	10,096,462
Unsecured senior line of credit and commercial paper	—	374,536	—	386,666	149,958
Accounts payable, accrued expenses, and other liabilities	2,494,087	2,479,047	2,471,259	2,393,764	2,317,940
Dividends payable	214,555	209,346	209,131	193,623	192,571
<b>Total liabilities</b>	<b><u>13,892,005</u></b>	<b><u>14,225,698</u></b>	<b><u>12,840,152</u></b>	<b><u>13,113,235</u></b>	<b><u>12,781,917</u></b>
<b>Commitments and contingencies</b>					
Redeemable noncontrolling interests	52,628	44,862	9,612	9,612	9,612
<b>Alexandria Real Estate Equities, Inc.'s stockholders' equity:</b>					
Common stock	1,709	1,709	1,707	1,626	1,615
Additional paid-in capital	18,812,318	18,902,821	18,991,492	17,639,434	17,149,571
Accumulated other comprehensive loss	(16,589)	(20,536)	(20,812)	(24,725)	(11,851)
<b>Alexandria Real Estate Equities, Inc.'s stockholders' equity</b>	<b><u>18,797,438</u></b>	<b><u>18,883,994</u></b>	<b><u>18,972,387</u></b>	<b><u>17,616,335</u></b>	<b><u>17,139,335</u></b>
Noncontrolling interests	3,917,186	3,757,911	3,701,248	3,629,432	3,313,189
<b>Total equity</b>	<b><u>22,714,624</u></b>	<b><u>22,641,905</u></b>	<b><u>22,673,635</u></b>	<b><u>21,245,767</u></b>	<b><u>20,452,524</u></b>
<b>Total liabilities, noncontrolling interests, and equity</b>	<b><u>\$ 36,659,257</u></b>	<b><u>\$ 36,912,465</u></b>	<b><u>\$ 35,523,399</u></b>	<b><u>\$ 34,368,614</u></b>	<b><u>\$ 33,244,053</u></b>

## Funds From Operations and Funds From Operations per Share

June 30, 2023

(In thousands)



The following table presents a reconciliation of net income attributable to Alexandria's common stockholders, the most directly comparable financial measure presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including our share of amounts from consolidated and unconsolidated real estate joint ventures, to funds from operations attributable to Alexandria's common stockholders – diluted, and funds from operations attributable to Alexandria's common stockholders – diluted, as adjusted, for the periods below:

	Three Months Ended				Six Months Ended		
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22	6/30/22	
<b>Net income attributable to Alexandria's common stockholders</b>	<b>\$ 87,260</b>	<b>\$ 75,256</b>	<b>\$ 51,793</b>	<b>\$ 341,439</b>	<b>\$ 269,280</b>	<b>\$ 162,516</b>	<b>\$ 118,511</b>
Depreciation and amortization of real estate assets	270,026	262,124	261,185	251,453	238,565	532,150	475,725
Noncontrolling share of depreciation and amortization from consolidated real estate JVs	(28,220)	(28,178)	(29,702)	(27,790)	(26,418)	(56,398)	(50,099)
Our share of depreciation and amortization from unconsolidated real estate JVs	855	859	982	795	934	1,714	1,889
Gain on sales of real estate	(214,810)	—	—	(323,699)	(214,219)	(214,810)	(214,219)
Impairment of real estate – rental properties	166,602 <sup>(1)</sup>	—	20,899	—	—	166,602	—
Allocation to unvested restricted stock awards	(872)	(1,359)	(953)	1,002	—	(2,220)	—
<b>Funds from operations attributable to Alexandria's common stockholders – diluted<sup>(2)</sup></b>	<b>280,841</b>	<b>308,702</b>	<b>304,204</b>	<b>243,200</b>	<b>268,142</b>	<b>589,554</b>	<b>331,807</b>
Unrealized losses on non-real estate investments	77,897	65,855	24,117	56,515	68,128	143,752	331,561
Impairment of non-real estate investments	22,953 <sup>(3)</sup>	—	20,512	—	—	22,953	—
Impairment of real estate	1,973	—	5,287	38,783	—	1,973	—
Loss on early extinguishment of debt	—	—	—	—	3,317	—	3,317
Acceleration of stock compensation expense due to executive officer resignation	—	—	—	7,185	—	—	—
Allocation to unvested restricted stock awards	(1,285)	(867)	(482)	(1,033)	(778)	(2,164)	(3,264)
<b>Funds from operations attributable to Alexandria's common stockholders – diluted, as adjusted</b>	<b>\$ 382,379</b>	<b>\$ 373,690</b>	<b>\$ 353,638</b>	<b>\$ 344,650</b>	<b>\$ 338,809</b>	<b>\$ 756,068</b>	<b>\$ 663,421</b>

(1) Primarily related to an impairment charge aggregating \$145.4 million at an office campus located at 275 Grove Street in our Route 128 submarket to reduce our investment in this campus to fair value less costs to sell.

(2) Calculated in accordance with standards established by the Nareit Board of Governors.

(3) Primarily related to three non-real estate investments in privately held entities that do not report NAV.

## Funds From Operations and Funds From Operations per Share (continued)

June 30, 2023

(In thousands, except per share amounts)



The following table presents a reconciliation of net income (loss) per share attributable to Alexandria's common stockholders, the most directly comparable financial measure presented in accordance with GAAP, including our share of amounts from consolidated and unconsolidated real estate joint ventures, to funds from operations per share attributable to Alexandria's common stockholders – diluted, and funds from operations per share attributable to Alexandria's common stockholders – diluted, as adjusted, for the periods below. Per share amounts may not add due to rounding.

	Three Months Ended				Six Months Ended		
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22	6/30/22	
<b>Net income per share attributable to Alexandria's common stockholders – diluted</b>	<b>\$ 0.51</b>	<b>\$ 0.44</b>	<b>\$ 0.31</b>	<b>\$ 2.11</b>	<b>\$ 1.67</b>	<b>\$ 0.95</b>	<b>\$ 0.74</b>
Depreciation and amortization of real estate assets	1.42	1.38	1.41	1.39	1.32	2.80	2.68
Gain on sales of real estate	(1.26)	—	—	(2.00)	(1.33)	(1.26)	(1.34)
Impairment of real estate – rental properties	0.98	—	0.13	—	—	0.98	—
Allocation to unvested restricted stock awards	(0.01)	(0.01)	(0.01)	0.01	—	(0.02)	—
<b>Funds from operations per share attributable to Alexandria's common stockholders – diluted</b>	<b>1.64</b>	<b>1.81</b>	<b>1.84</b>	<b>1.51</b>	<b>1.66</b>	<b>3.45</b>	<b>2.08</b>
Unrealized losses on non-real estate investments	0.46	0.39	0.15	0.35	0.42	0.84	2.07
Impairment of non-real estate investments	0.13	—	0.12	—	—	0.13	—
Impairment of real estate	0.02	—	0.03	0.24	—	0.02	—
Loss on early extinguishment of debt	—	—	—	—	0.02	—	0.02
Acceleration of stock compensation expense due to executive officer resignation	—	—	—	0.04	—	—	—
Allocation to unvested restricted stock awards	(0.01)	(0.01)	—	(0.01)	—	(0.01)	(0.02)
<b>Funds from operations per share attributable to Alexandria's common stockholders – diluted, as adjusted</b>	<b>\$ 2.24</b>	<b>\$ 2.19</b>	<b>\$ 2.14</b>	<b>\$ 2.13</b>	<b>\$ 2.10</b>	<b>\$ 4.43</b>	<b>\$ 4.15</b>
Weighted-average shares of common stock outstanding – diluted	170,864	170,784	165,393	161,554	161,412	170,824	159,814



# **SUPPLEMENTAL INFORMATION**

Alexandria Real Estate Equities, Inc. (NYSE: ARE), an S&P 500® company, is a best-in-class, mission-driven life science REIT making a positive and lasting impact on the world. As the pioneer of the life science real estate niche since its founding in 1994, Alexandria is the preeminent and longest-tenured owner, operator, and developer of collaborative life science, agtech, and advanced technology campuses in AAA innovation cluster locations, including Greater Boston, the San Francisco Bay Area, New York City, San Diego, Seattle, Maryland, and Research Triangle. The trusted partner to approximately 825 tenants, Alexandria has a total market capitalization of \$30.6 billion and an asset base in North America of 74.9 million SF as of June 30, 2023, which includes 41.1 million RSF of operating properties and 5.3 million RSF of Class A/A+ properties undergoing construction, 9.4 million RSF of near-term and intermediate-term development and redevelopment projects, and 19.1 million SF of future development projects. Alexandria has a longstanding and proven track record of developing Class A/A+ properties clustered in life science, agtech, and advanced technology campuses that provide our innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Alexandria also provides strategic capital to transformative life science, agrifoodtech, climate innovation, and technology companies through our venture capital platform. We believe our unique business model and diligent underwriting ensure a high-quality and diverse tenant base that results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value. For additional information on Alexandria, please visit [www.are.com](http://www.are.com).

### Tenant base

Alexandria is known for our high-quality and diverse tenant base, with 49% of our total annual rental revenue being generated from tenants that are investment-grade rated or publicly traded large cap companies. The quality, diversity, breadth, and depth of our significant relationships with our tenants provide Alexandria with high-quality and stable cash flows. Alexandria's underwriting team and long-term industry relationships positively distinguish us from all other publicly traded REITs and real estate companies.

### Executive and senior management team

Alexandria's executive and senior management team has unique experience and expertise in creating, owning, and operating highly dynamic and collaborative life science, agtech, and advanced technology campuses in key cluster locations to catalyze innovation. From design to development to the management of our high-quality, sustainable real estate, as well as our ongoing cultivation of collaborative environments with unique amenities and events, the Alexandria team has a best-in-class reputation of excellence in our niche. Alexandria's highly experienced management team also includes regional market directors with leading reputations and longstanding relationships within the life science, agtech, and technology communities in their respective innovation clusters. We believe that our experience, expertise, reputation, and key relationships in the real estate, life science, agtech, and technology industries provide Alexandria significant competitive advantages in attracting new business opportunities.

Alexandria's executive and senior management team consists of 62 individuals, averaging 24 years of real estate experience, including 12 years with Alexandria. Our executive management team alone averages 19 years with Alexandria.

## EXECUTIVE MANAGEMENT TEAM

### Joel S. Marcus

Executive Chairman & Founder

### Dean A. Shigenaga

President & Chief Financial Officer

### Hunter L. Kass

Executive Vice President – Regional  
Market Director – Greater Boston

### Lawrence J. Diamond

Co-Chief Operating Officer & Regional  
Market Director – Maryland

### John H. Cunningham

Executive Vice President – Regional  
Market Director – New York City

### Marc E. Binda

Executive Vice President –  
Finance & Treasurer

### Gary D. Dean

Executive Vice President –  
Real Estate Legal Affairs

### Kristina A. Fukuzaki-Carlson

Executive Vice President –  
Business Operations

### Peter M. Moglia

Chief Executive Officer &  
Co-Chief Investment Officer

### Daniel J. Ryan

Co-Chief Investment Officer & Regional  
Market Director – San Diego

### Vincent R. Ciruzzi

Chief Development Officer

### Joseph Hakman

Co-Chief Operating Officer &  
Chief Strategic Transactions Officer

### Jackie B. Clem

General Counsel & Secretary

### Andres R. Gavinet

Chief Accounting Officer

### Onn C. Lee

Executive Vice President –  
Accounting

### Madeleine T. Alsbrook

Executive Vice President –  
Talent Management

## Corporate Headquarters

26 North Euclid Avenue  
Pasadena, California 91101

## New York Stock Exchange Trading Symbol

Common stock: ARE

## Information Requests

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Website: [www.are.com](http://www.are.com)

## Equity Research Coverage

Alexandria is currently covered by the following research analysts. This list may be incomplete and is subject to change as firms initiate or discontinue coverage of our company. Please note that any opinions, estimates, or forecasts regarding our historical or predicted performance made by these analysts are theirs alone and do not represent opinions, estimates, or forecasts of Alexandria or our management. Alexandria does not by our reference or distribution of the information below imply our endorsement of or concurrence with any opinions, estimates, or forecasts of these analysts. Interested persons may obtain copies of analysts' reports on their own as we do not distribute these reports. Several of these firms may, from time to time, own our stock and/or hold other long or short positions in our stock and may provide compensated services to us.

### Bank of America Merrill Lynch

Jeff Spector / Joshua Dennerlein  
(646) 855-1363 / (646) 855-1681

### BTIG, LLC

Tom Catherwood / John Nickodemus  
(212) 738-6140 / (212) 738-6050

### CFRA

Kenneth Leon  
(646) 517-2552

### Citigroup Global Markets Inc.

Nicholas Joseph / Michael Griffin  
(212) 816-1909 / (212) 816-5871

### Evercore ISI

Steve Sakwa / Jay Poskitt  
(212) 446-9462 / (212) 752-0886

### Green Street

Dylan Burzinski  
(949) 640-8780

### Jefferies Research Services, LLC

Peter Abramowitz  
(212) 336-7241

### JMP Securities

Aaron Hecht  
(415) 835-3963

### J.P. Morgan Securities LLC

Anthony Paolone / Ray Zhong  
(212) 622-6682 / (212) 622-5411

### Mizuho Securities USA LLC

Vikram Malhotra / Georgi Dinkov  
(212) 282-3827 / (617) 352-1721

### RBC Capital Markets

Michael Carroll / Aditi Balachandran  
(440) 715-2649 / (212) 428-6200

### Robert W. Baird & Co. Incorporated

Wes Golladay / Nicholas Thillman  
(216) 737-7510 / (414) 298-5053

## Fixed Income Research Coverage

### Barclays Capital Inc.

Srinjoy Banerjee / Dylan Paup  
(212) 526-3521 / (212) 526-6961

### J.P. Morgan Securities LLC

Mark Streeter  
(212) 834-5086

### Stifel Financial Corp.

Thierry Perrein  
(646) 376-5303

## Rating Agencies

### Moody's Investors Service

(212) 553-0376

### S&P Global Ratings

Michael Souers  
(212) 438-2508

## Financial and Asset Base Highlights

June 30, 2023

(Dollars in thousands, except per share amounts)



	Three Months Ended (unless stated otherwise)				
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
<i>Selected financial data from consolidated financial statements and related information</i>					
Rental revenues	\$ 537,889	\$ 518,302	\$ 499,348	\$ 496,146	\$ 485,067
Tenant recoveries	\$ 166,450	\$ 169,647	\$ 166,326	\$ 160,707	\$ 155,892
General and administrative expenses	\$ 45,882	\$ 48,196	\$ 42,992	\$ 49,958	\$ 43,397
General and administrative expenses as a percentage of net operating income – trailing 12 months	9.7%	9.9%	9.8%	10.1%	9.8%
Operating margin	70%	70%	70%	70%	70%
Adjusted EBITDA margin	70%	69%	69%	69%	70%
Adjusted EBITDA – quarter annualized	\$ 1,986,760	\$ 1,936,884	\$ 1,846,936	\$ 1,810,764	\$ 1,797,488
Adjusted EBITDA – trailing 12 months	\$ 1,895,336	\$ 1,848,018	\$ 1,797,536	\$ 1,743,613	\$ 1,680,335
Net debt at end of period	\$ 10,303,736	\$ 10,321,752	\$ 9,376,705	\$ 9,736,627	\$ 9,832,722
Net debt and preferred stock to Adjusted EBITDA – quarter annualized	5.2x	5.3x	5.1x	5.4x	5.5x
Net debt and preferred stock to Adjusted EBITDA – trailing 12 months	5.4x	5.6x	5.2x	5.6x	5.9x
Total debt and preferred stock at end of period	\$ 11,183,363	\$ 11,537,305	\$ 10,159,762	\$ 10,525,848	\$ 10,271,406
Gross assets at end of period	\$ 41,306,090	\$ 41,474,319	\$ 39,877,462	\$ 38,516,844	\$ 37,304,589
Total debt and preferred stock to gross assets at end of period	27%	28%	25%	27%	28%
Fixed-charge coverage ratio – quarter annualized	4.7x	5.0x	5.0x	4.9x	5.1x
Fixed-charge coverage ratio – trailing 12 months	4.9x	5.0x	5.0x	5.1x	5.1x
Unencumbered net operating income as a percentage of total net operating income	100%	100%	100%	100%	100%
Closing stock price at end of period	\$ 113.49	\$ 125.59	\$ 145.67	\$ 140.19	\$ 145.03
Common shares outstanding (in thousands) at end of period	170,870	170,860	170,748	162,620	161,456
Total equity capitalization at end of period	\$ 19,392,011	\$ 21,458,270	\$ 24,872,919	\$ 22,797,633	\$ 23,415,970
Total market capitalization at end of period	\$ 30,575,374	\$ 32,995,575	\$ 35,032,681	\$ 33,323,481	\$ 33,687,376
Dividend per share – quarter/annualized	\$1.24/\$4.96	\$1.21/\$4.84	\$1.21/\$4.84	\$1.18/\$4.72	\$1.18/\$4.72
Dividend payout ratio for the quarter	55%	55%	58%	56%	56%
Dividend yield – annualized	4.4%	3.9%	3.3%	3.4%	3.3%
Amounts related to operating leases:					
Operating lease liabilities at end of period	\$ 386,545	\$ 405,190	\$ 406,700	\$ 409,030	\$ 412,535
Rent expense	\$ 8,518	\$ 8,536	\$ 8,722	\$ 8,502	\$ 7,924
Capitalized interest	\$ 91,674	\$ 87,070	\$ 79,491	\$ 73,189	\$ 68,202
Weighted-average interest rate for capitalization of interest during the period	3.77%	3.69%	3.65%	3.55%	3.56%

## Financial and Asset Base Highlights (continued)

June 30, 2023

(Dollars in thousands, except annual rental revenue per occupied RSF amounts)



	Three Months Ended (unless stated otherwise)				
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
<i>Amounts included in funds from operations and non-revenue-enhancing capital expenditures</i>					
Straight-line rent revenue	\$ 29,335	\$ 33,191	\$ 24,185	\$ 24,431	\$ 27,362
Amortization of acquired below-market leases	\$ 24,789	\$ 21,636	\$ 20,125	\$ 23,546	\$ 16,760
Straight-line rent expense on ground leases	\$ 373	\$ 369	\$ 487	\$ 583	\$ 354
Stock compensation expense	\$ 15,492	\$ 16,486	\$ 11,586	\$ 17,786	\$ 14,340
Amortization of loan fees	\$ 3,729	\$ 3,639	\$ 3,975	\$ 3,235	\$ 3,236
Amortization of debt discounts	\$ (304)	\$ (288)	\$ (272)	\$ (269)	\$ (267)
Non-revenue-enhancing capital expenditures:					
Building improvements	\$ 4,376	\$ 4,334	\$ 4,128	\$ 3,963	\$ 4,199
Tenant improvements and leasing commissions	\$ 38,587	\$ 18,586	\$ 25,049	\$ 48,960	\$ 24,562
Funds from operations attributable to noncontrolling interests	\$ 71,988	\$ 72,009	\$ 70,651	\$ 66,537	\$ 63,586
<i>Operating statistics and related information (at end of period)</i>					
Number of properties – North America	414	433	432	431	436
RSF – North America (including development and redevelopment projects under construction)	46,408,793	47,443,194	47,371,259	46,690,943	46,934,653
Total square feet – North America	74,854,150	75,607,592	74,566,128	74,450,918	74,087,636
Annual rental revenue per occupied RSF – North America	\$ 53.09	\$ 52.46	\$ 51.75	\$ 50.99	\$ 50.80
Occupancy of operating properties – North America	93.6%	93.6%	94.8%	94.3%	94.6%
Occupancy of operating and redevelopment properties – North America	89.2%	88.5%	89.4%	88.6%	89.0%
Weighted-average remaining lease term (in years)	7.2	7.2	7.1	7.2	7.1
Total leasing activity – RSF	1,325,326	1,223,427	2,000,322	1,662,069	2,279,758
Lease renewals and re-leasing of space – change in average new rental rates over expiring rates:					
Rental rate increases	16.6%	48.3%	26.0%	27.1%	45.4%
Rental rate increases (cash basis)	8.3%	24.2%	19.6%	22.6%	33.9%
RSF (included in total leasing activity above)	1,052,872	1,120,038	1,494,345	1,094,821	1,087,082
Top 20 tenants:					
Annual rental revenue	\$ 629,362	\$ 634,461	\$ 612,289	\$ 604,443	\$ 601,915
Weighted-average remaining lease term (in years)	9.4	9.5	9.4	9.7	10.2
Same property – percentage change over comparable quarter from prior year:					
Net operating income increases	3.0%	3.7%	4.7%	5.1%	7.5%
Net operating income increases (cash basis)	4.9%	9.0%	10.9%	10.6%	10.2%

## Long-Duration and Stable Cash Flows From High-Quality and Diverse Tenants

**REIT Industry-Leading Tenant Client Base**  
**Investment-Grade or Publicly Traded Large Cap Tenants**

**90%**

of ARE's Top 20 Tenants  
Annual Rental Revenue<sup>(1)</sup>

**49%**

of ARE's Total Annual Rental Revenue<sup>(1)</sup>

### Long-Duration Lease Terms

**9.4 Years**   **7.2 Years**

Top 20 Tenants

All Tenants

Weighted-Average Remaining Term<sup>(2)</sup>

### Sustained Strength in Tenant Collections

**99.9%**   **99.7%**

2Q23

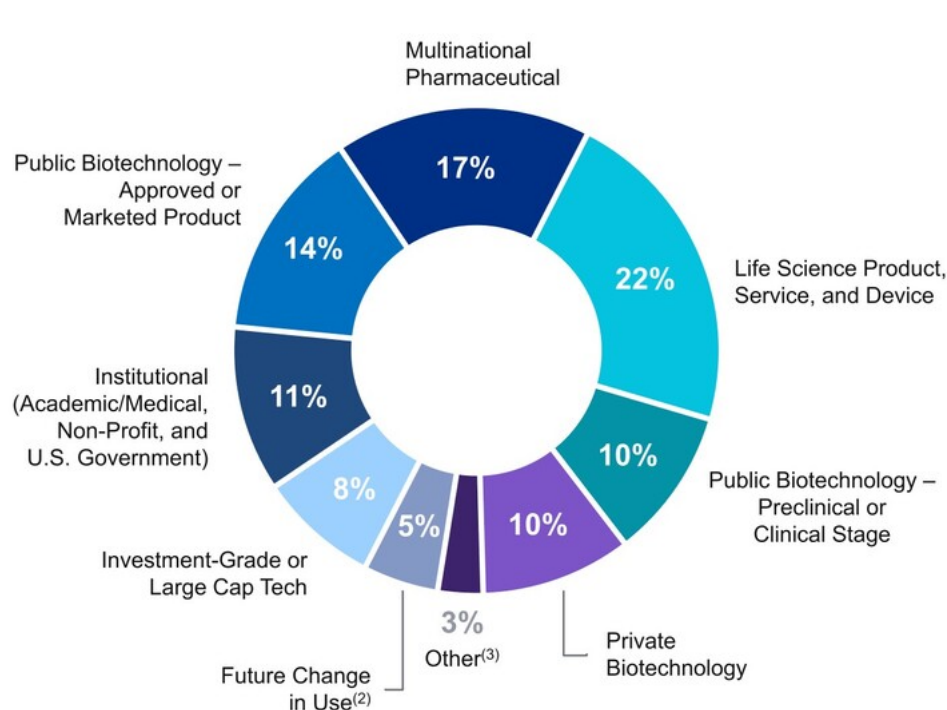
July 2023

Refer to "Annual rental revenue" in the "Definitions and reconciliations" of this Supplemental Information for additional details about our methodology of calculating annual rental revenue from unconsolidated real estate joint ventures.

(1) Represents annual rental revenue in effect as of June 30, 2023.

(2) Based on total annual rental revenue in effect as of June 30, 2023.

## Industry Mix of Approximately 825 Tenants<sup>(1)</sup>



Industry	Annual Rental Revenue <sup>(4)</sup> per RSF
Life Science Product, Service, and Device	\$ 42.39
Multinational Pharmaceutical	\$ 60.88
Public Biotechnology – Approved or Marketed Product	\$ 60.29
Institutional (Academic/Medical, Non-Profit, and U.S. Government)	\$ 57.74
Public Biotechnology – Preclinical or Clinical Stage	\$ 69.46
Private Biotechnology	\$ 81.49
Investment-Grade or Large Cap Tech	\$ 35.89
Future Change in Use <sup>(2)</sup>	\$ 40.63
Other <sup>(3)</sup>	\$ 34.39

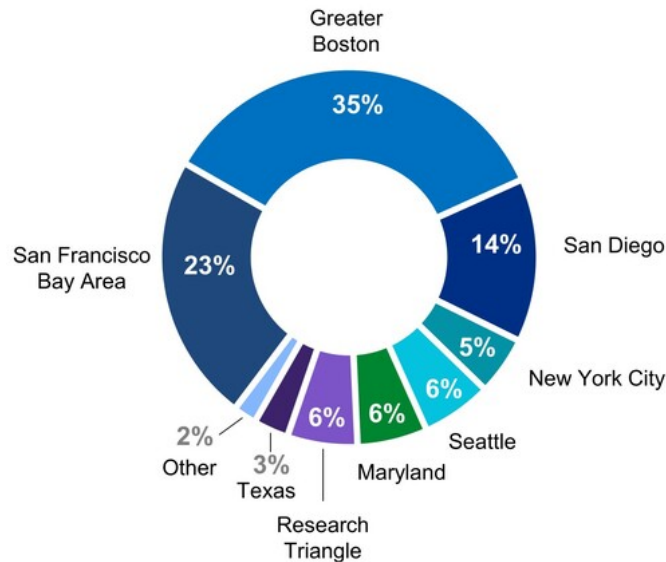
### Percentage of ARE's Annual Rental Revenue<sup>(4)</sup>

Refer to "Annual rental revenue" in the "Definitions and reconciliations" of this Supplemental Information for additional details about our methodology of calculating annual rental revenue from unconsolidated real estate joint ventures.

- (1) During the three months ended June 30, 2023, our tenant count declined from over 850 tenants to approximately 825 tenants primarily due to dispositions of non-core properties and/or properties not integral to our mega campus strategy.
- (2) Represents annual rental revenue currently generated from space that is targeted for a future change in use, including 1.1% of total annual rental revenue that is generated from covered land play projects. The weighted-average remaining term of these leases is 3.8 years.
- (3) Our "Other" tenants, which represent an aggregate of 3.0% of our annual rental revenue, comprise technology, professional services, finance, telecommunications, and construction/real estate companies, and (by less than 1.0% of our annual rental revenue) retail-related tenants.
- (4) Represents annual rental revenue in effect as of June 30, 2023.

# Solid Historical Occupancy of 96% Over Past 10 Years<sup>(1)</sup> From Historically Strong Demand for Class A/A+ Properties in AAA Locations

## AAA Locations



Percentage of ARE's Annual Rental Revenue<sup>(3)</sup>

## Occupancy Across Key Locations



(1) Represents average occupancy of operating properties in North America as of each December 31 for the last 10 years and as of June 30, 2023.

(2) Acquired vacancy of 2.2% from properties recently acquired in 2021 or 2022 primarily representing lease-up opportunities.

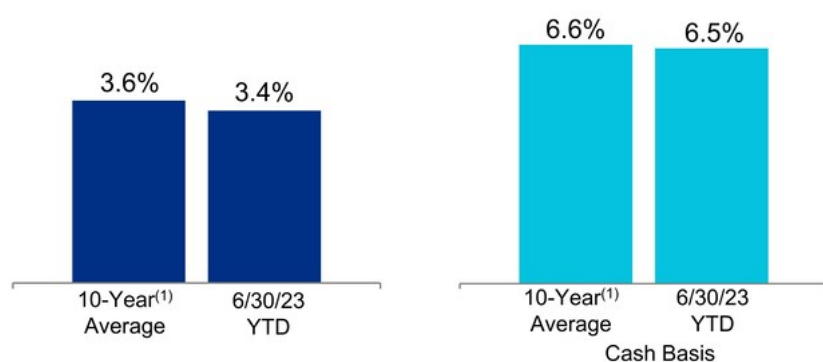
(3) Represents annual rental revenue in effect as of June 30, 2023.



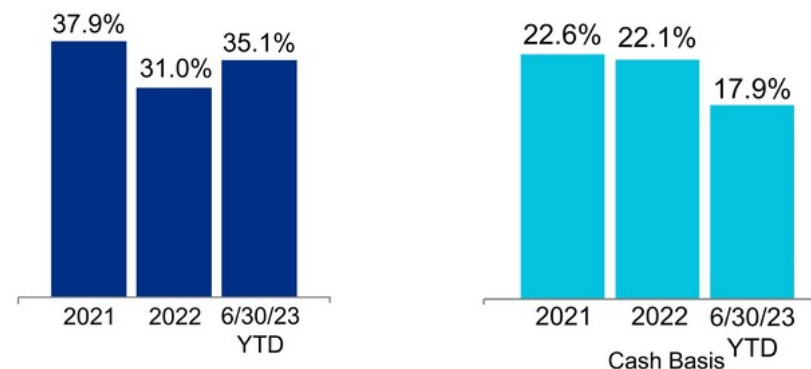
## Key Operating Metrics

June 30, 2023

### Historical Same Property Net Operating Income Growth



### Historical Rental Rate Growth: Renewed/Re-Leased Space



### Margins<sup>(2)</sup>

Operating

**70%**

Adjusted EBITDA

**70%**

### Weighted-Average Lease Terms of Executed Leases

**8.4 years**      **8.6 years**

2019 to 1H23

2014 to 1H23

### Favorable Lease Structure<sup>(3)</sup>

Strategic Lease Structure by Owner and Operator of Collaborative Life Science, Agtech, and Advanced Technology Campuses

*Increasing cash flows*

Percentage of leases containing annual rent escalations

**96%**

*Stable cash flows*

Percentage of triple net leases

**93%**

*Lower capex burden*

Percentage of leases providing for the recapture of capital expenditures

**94%**

Refer to "Same property performance" and "Definitions and reconciliations" of this Supplemental Information for additional details. "Definitions and reconciliations" contains the definition of "Net operating income" and its reconciliation from the most directly comparable financial measure presented in accordance with GAAP.

(1) The 10-year average represents the average for the years ended December 31, 2013 through 2022.

(2) Represents percentages for the three months ended June 30, 2023.

(3) Percentages calculated based on annual rental revenue in effect as of June 30, 2023.

## Same Property Performance

June 30, 2023

(Dollars in thousands)



Same Property Financial Data	June 30, 2023		Same Property Statistical Data	June 30, 2023	
	Three Months Ended	Six Months Ended		Three Months Ended	Six Months Ended
Percentage change over comparable period from prior year:			Number of same properties	336	303
<b>Net operating income increase</b>	<b>3.0%</b>	<b>3.4%</b>	Rentable square feet	34,655,179	31,191,131
<b>Net operating income increase (cash basis)</b>	<b>4.9%</b>	<b>6.5%</b>	Occupancy – current-period average	94.0%	94.4%
Operating margin	70%	70%	Occupancy – same-period prior-year average	95.2%	95.4%

	Three Months Ended June 30,				Six Months Ended June 30,			
	2023	2022	\$ Change	% Change	2023	2022	\$ Change	% Change
Income from rentals:								
Same properties	\$ 442,476	\$ 425,709	\$ 16,767	3.9%	\$ 807,428	\$ 775,081	\$ 32,347	4.2%
Non-same properties	95,413	59,358	36,055	60.7	248,763	179,523	69,240	38.6
Rental revenues	537,889	485,067	52,822	10.9	1,056,191	954,604	101,587	10.6
Same properties	146,123	139,428	6,695	4.8	267,972	250,454	17,518	7.0
Non-same properties	20,327	16,464	3,863	23.5	68,125	48,455	19,670	40.6
Tenant recoveries	166,450	155,892	10,558	6.8	336,097	298,909	37,188	12.4
Income from rentals	704,339	640,959	63,380	9.9	1,392,288	1,253,513	138,775	11.1
Same properties	225	262	(37)	(14.1)	351	446	(95)	(21.3)
Non-same properties	9,336	2,543	6,793	267.1	22,056	4,870	17,186	352.9
Other income	9,561	2,805	6,756	240.9	22,407	5,316	17,091	321.5
Same properties	588,824	565,399	23,425	4.1	1,075,751	1,025,981	49,770	4.9
Non-same properties	125,076	78,365	46,711	59.6	338,944	232,848	106,096	45.6
<b>Total revenues</b>	<b>713,900</b>	<b>643,764</b>	<b>70,136</b>	<b>10.9</b>	<b>1,414,695</b>	<b>1,258,829</b>	<b>155,866</b>	<b>12.4</b>
Same properties	174,562	163,089	11,473	7.0	317,876	293,222	24,654	8.4
Non-same properties	37,272	33,195	4,077	12.3	100,891	84,390	16,501	19.6
Rental operations	211,834	196,284	15,550	7.9	418,767	377,612	41,155	10.9
Same properties	414,262	402,310	11,952	3.0	757,875	732,759	25,116	3.4
Non-same properties	87,804	45,170	42,634	94.4	238,053	148,458	89,595	60.4
Net operating income	\$ 502,066	\$ 447,480	\$ 54,586	12.2%	\$ 995,928	\$ 881,217	\$ 114,711	13.0%
<b>Net operating income – same properties</b>	<b>\$ 414,262</b>	<b>\$ 402,310</b>	<b>\$ 11,952</b>	<b>3.0%</b>	<b>\$ 757,875</b>	<b>\$ 732,759</b>	<b>\$ 25,116</b>	<b>3.4%</b>
Straight-line rent revenue	(22,440)	(22,798)	358	(1.6)	(40,145)	(49,278)	9,133	(18.5)
Amortization of acquired below-market leases	(8,183)	(13,643)	5,460	(40.0)	(14,914)	(23,300)	8,386	(36.0)
<b>Net operating income – same properties (cash basis)</b>	<b>\$ 383,639</b>	<b>\$ 365,869</b>	<b>\$ 17,770</b>	<b>4.9%</b>	<b>\$ 702,816</b>	<b>\$ 660,181</b>	<b>\$ 42,635</b>	<b>6.5%</b>

Refer to “Same property comparisons” in the “Definitions and reconciliations” of this Supplemental Information for a reconciliation of same properties to total properties. “Definitions and reconciliations” also contains definitions of “Tenant recoveries” and “Net operating income” and their respective reconciliations from the most directly comparable financial measures presented in accordance with GAAP.

## Leasing Activity

June 30, 2023

(Dollars per RSF)

	Three Months Ended June 30, 2023		Six Months Ended June 30, 2023		Year Ended December 31, 2022	
	Including Straight-Line Rent	Cash Basis	Including Straight-Line Rent	Cash Basis	Including Straight-Line Rent	Cash Basis
<i>Leasing activity:</i>						
Renewed/re-leased space <sup>(1)</sup>						
<b>Rental rate changes</b>	<b>16.6%</b> <sup>(2)</sup>	<b>8.3%</b>	<b>35.1%</b>	<b>17.9%</b>	<b>31.0%</b>	<b>22.1%</b>
New rates	\$37.70	\$36.43	\$50.61	\$48.51	\$50.37	\$48.48
Expiring rates	\$32.32	\$33.65	\$37.47	\$41.15	\$38.44	\$39.69
RSF	1,052,872		2,172,910		4,540,325	
Tenant improvements/leasing commissions	\$36.65		\$26.31		\$27.83	
Weighted-average lease term	13.0 years		9.5 years		5.0 years	
Developed/redeveloped/previously vacant space leased <sup>(3)</sup>						
New rates	\$64.23	\$61.04	\$57.44	\$54.78	\$73.46	\$64.04
RSF	272,454		375,843		3,865,262	
Weighted-average lease term	10.8 years		10.6 years		11.8 years	
<i>Leasing activity summary (totals):</i>						
New rates	\$43.15	\$41.49	\$51.62	\$49.44	\$60.98	\$55.64
RSF	1,325,326		2,548,753		8,405,587	
Weighted-average lease term	12.2 years		9.7 years		8.1 years	
<i>Lease expirations<sup>(1)</sup></i>						
Expiring rates	\$37.57	\$34.47	\$40.93	\$41.86	\$37.41	\$38.06
RSF	1,520,468		3,533,295		6,572,286	

Leasing activity includes 100% of results for properties in which we have an investment in North America.

- (1) Excludes month-to-month leases aggregating 82,025 RSF and 266,292 RSF as of June 30, 2023 and December 31, 2022, respectively. During the trailing twelve months ended June 30, 2023, we granted free rent concessions averaging 0.5 months per annum.
- (2) During the three months ended March 31, 2023, Alexandria's rental rate growth was driven by lease renewals and re-leasing of space located in the Greater Boston, San Francisco Bay Area, and Seattle markets. Alexandria's rental rate growth for the three months ended June 30, 2023 was driven by renewals and re-leasing of space located in the Seattle, Maryland, and Research Triangle markets. Quarterly rental rate growth for lease renewals and re-leasing of space can be significantly skewed by a small number of leases or mix of leases (by submarket or property) executed in any quarter.
- (3) Refer to "New Class A/A+ development and redevelopment properties: summary of pipeline" of this Supplemental Information for additional details on total project costs.

# Contractual Lease Expirations

June 30, 2023

Year	RSF	Percentage of Occupied RSF	Annual Rental Revenue (per RSF) <sup>(1)</sup>	Percentage of Total Annual Rental Revenue
2023 <sup>(2)</sup>	1,160,920	3.0%	\$ 43.23	2.5%
2024	3,475,475	9.1%	\$ 49.80	8.7%
2025	3,509,688	9.2%	\$ 48.72	8.6%
2026	2,643,585	6.9%	\$ 51.68	6.8%
2027	2,777,021	7.3%	\$ 54.66	7.6%
2028	4,617,753	12.1%	\$ 51.68	12.0%
2029	2,484,172	6.5%	\$ 51.69	6.4%
2030	2,655,426	6.9%	\$ 56.77	7.6%
2031	3,220,036	8.4%	\$ 53.59	8.6%
2032	1,168,527	3.1%	\$ 56.45	3.3%
Thereafter	10,545,063	27.5%	\$ 52.79	27.9%

## 2023 Contractual Lease Expirations (in RSF)

## 2024 Contractual Lease Expirations (in RSF)

Market	2023 Contractual Lease Expirations (in RSF)					Annual Rental Revenue (per RSF) <sup>(1)</sup>	2024 Contractual Lease Expirations (in RSF)					Annual Rental Revenue (per RSF) <sup>(1)</sup>
	Leased	Negotiating/Anticipating	Targeted for Future Development/Redevelopment <sup>(3)</sup>	Remaining Expiring Leases <sup>(4)</sup>	Total <sup>(2)</sup>		Leased	Negotiating/Anticipating	Targeted for Future Development/Redevelopment <sup>(3)</sup>	Remaining Expiring Leases <sup>(4)</sup>	Total	
Greater Boston	38,652	21,675	111,294 <sup>(5)</sup>	48,508	220,129	\$ 72.90	84,964	—	412,946	491,848	989,758	\$ 65.73
San Francisco Bay Area	24,056	16,214	—	180,804	221,074	48.17	35,798	22,923	107,250	551,988	717,959	61.92
New York City	—	—	—	500	500	N/A	—	—	—	362,718	362,718	56.63
San Diego	171,422	—	54,664	58,358	284,444	32.14	—	37,413	580,021 <sup>(6)</sup>	229,409	846,843	28.67
Seattle	113,073	11,332	—	85,083	209,488	34.10	28,051	6,230	50,552	206,042	290,875	23.30
Maryland	8,138	89,831	—	84,140	182,109	30.41	—	10,055	—	34,864	44,919	21.65
Research Triangle	3,646	—	—	16,260	19,906	32.01	75,346	6,672	—	103,124	185,142	47.58
Texas	—	—	—	—	—	—	—	—	—	—	—	—
Canada	13,321	—	—	2,484	15,805	28.13	—	—	—	6,786	6,786	23.53
Non-cluster/other markets	—	4,354	—	3,111	7,465	58.48	—	—	—	30,475	30,475	65.94
<b>Total</b>	<b>372,308</b>	<b>143,406</b>	<b>165,958</b>	<b>479,248</b>	<b>1,160,920</b>	<b>\$ 43.23</b>	<b>224,159</b>	<b>83,293</b>	<b>1,150,769</b>	<b>2,017,254</b>	<b>3,475,475</b>	<b>\$ 49.80</b>
Percentage of expiring leases	32%	12%	14%	42%	100%		6%	2%	33%	59%	100%	

(1) Represents amounts in effect as of June 30, 2023.

(2) Excludes month-to-month leases aggregating 82,025 RSF as of June 30, 2023.

(3) Includes lease expirations primarily related to recently acquired properties, including i) 111,294 RSF and 466,248 RSF expiring in 2023 and 2024, respectively, which is targeted for future redevelopment and expected to commence construction in the near-term, and ii) 54,664 RSF and 684,521 RSF expiring in 2023 and 2024, respectively, which is targeted for future development and not expected to commence vertical construction in the near-term. We expect to demolish these buildings targeted for future development following lease expiration and commence pre-construction activities including entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. Commencement of future development projects is subject to market conditions and leasing. The 2023 and 2024 weighted-average contractual lease expiration date for all spaces targeted for redevelopment and development (weighted by annual rental revenue) is July 1, 2023 and July 18, 2024, respectively. Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for additional details on value-creation square feet currently included in rental properties.

(4) The largest remaining contractual lease expirations for 2023 and 2024 are 55,751 RSF and 97,702 RSF, respectively, in our Mission Bay submarket.

(5) Represents 111,294 RSF at 401 Park Drive in our Fenway submarket, which is a near-term redevelopment project.

(6) Includes 495,192 RSF at Campus Point by Alexandria mega campus in our University Towne Center submarket, which is targeted for future development, pending market conditions and leasing.

## Top 20 Tenants

June 30, 2023

(Dollars in thousands, except average market cap amounts)

# 90% of Top 20 Tenants Annual Rental Revenue Is From Investment-Grade or Publicly Traded Large Cap Tenants<sup>(1)</sup>

	Tenant	Remaining Lease Term <sup>(1)</sup> (in years)	Aggregate RSF	Annual Rental Revenue <sup>(1)</sup>	Percentage of Aggregate Annual Rental Revenue <sup>(1)</sup>	Investment-Grade Credit Ratings		Average Market Cap <sup>(1)</sup> (in billions)
						Moody's	S&P	
1	Bristol-Myers Squibb Company	6.5	951,172	\$ 69,343	3.5%	A2	A+	\$ 151.0
2	Moderna, Inc.	13.3	908,436	51,934	2.6	—	—	\$ 59.5
3	Eli Lilly and Company	5.8	743,267	49,746	2.5	A2	A+	\$ 339.2
4	Takeda Pharmaceutical Company Limited	6.5	549,760	37,432	1.9	Baa2	BBB+	\$ 47.6
5	Alphabet Inc.	3.4	654,423	36,809	1.8	Aa2	AA+	\$ 1,349.0
6	Illumina, Inc.	7.1	890,389	36,204	1.8	Baa3	BBB	\$ 32.9
7	2seventy bio, Inc. <sup>(2)</sup>	10.2	312,805	33,617	1.7	—	—	\$ 0.5
8	Harvard University	6.5	391,625	31,889	1.6	Aaa	AAA	\$ —
9	Novartis AG	5.1	447,831	30,976	1.5	A1	AA-	\$ 209.0
10	Cloud Software Group, Inc.	3.7 <sup>(3)</sup>	292,013	28,537	1.4	—	—	\$ —
11	Uber Technologies, Inc.	59.2 <sup>(4)</sup>	1,009,188	27,727	1.4	—	—	\$ 61.8
12	Roche	6.1	417,011	27,026	1.3	Aa2	AA	\$ 262.0
13	AstraZeneca PLC	5.7	456,266	25,132	1.3	A3	A	\$ 207.0
14	Sanofi	7.5	267,278	21,444	1.1	A1	AA	\$ 121.0
15	Pfizer Inc.	1.3 <sup>(5)</sup>	405,066	21,421	1.1	A1	A+	\$ 251.6
16	New York University	8.6	218,983	21,056	1.0	Aa2	AA-	\$ —
17	Massachusetts Institute of Technology	5.9	246,725	20,504	1.0	Aaa	AAA	\$ —
18	Boston Children's Hospital	13.3	269,816	20,066	1.0	Aa2	AA	\$ —
19	United States Government	6.8	313,778	19,586	1.0	Aaa	AA+	\$ —
20	Merck & Co., Inc.	10.8	300,930	18,913	0.9	A1	A+	\$ 262.0
	Total/weighted-average	9.4 <sup>(4)</sup>	10,046,762	\$ 629,362	31.4%			

(1) Based on total annual rental revenue in effect as of June 30, 2023. Refer to "Annual rental revenue" and "Investment-grade or publicly traded large cap tenants" in the "Definitions and reconciliations" of this Supplemental Information for additional details about our methodology of calculating annual rental revenue from unconsolidated real estate joint ventures and average market capitalization, respectively.

(2) As of March 31, 2023, 2seventy bio, Inc. held \$339.9 million of cash, cash equivalents, and marketable securities.

(3) Includes one lease at a recently acquired property with future development and redevelopment opportunities. This lease with Cloud Software Group, Inc. (formerly known as TIBCO Software, Inc.) was in place when we acquired the properties.

(4) Includes (i) ground leases for land at 1455 and 1515 Third Street (two buildings aggregating 422,980 RSF) and (ii) leases at 1655 and 1725 Third Street (two buildings aggregating 586,208 RSF) in our Mission Bay submarket owned by our unconsolidated real estate joint venture in which we have an ownership interest of 10%. Annual rental revenue is presented using 100% of the annual rental revenue from our consolidated properties and our share of annual rental revenue from our unconsolidated real estate joint ventures. Refer to footnote 1 for additional details. Excluding the ground leases, the weighted-average remaining lease term for our top 20 tenants was 7.3 years as of June 30, 2023.

(5) Primarily relates to one office building in our New York City submarket aggregating 349,947 RSF, which is under consideration to be marketed for lease in its current condition or may be developed or redeveloped into laboratory space, subject to market conditions and leasing.

## Summary of Properties and Occupancy

June 30, 2023

(Dollars in thousands, except per RSF amounts)



### Summary of properties

Market	RSF					Number of Properties	Annual Rental Revenue		
	Operating	Development	Redevelopment	Total	% of Total		Total	% of Total	Per RSF <sup>(1)</sup>
Greater Boston	10,638,208	1,435,071	1,187,368 <sup>(2)</sup>	13,260,647	29%	76	\$ 715,148	35%	\$ 72.69
San Francisco Bay Area	7,813,406	728,734	300,010	8,842,150	19	68	452,282	23	65.25
New York City	1,270,019	—	—	1,270,019	3	5	91,369	5	80.96
San Diego	7,956,010	171,102	—	8,127,112	17	90	320,656	14	43.42
Seattle	2,831,272	311,631	178,129	3,321,032	7	45	111,634	6	41.47
Maryland	3,513,817	537,061	47,395	4,098,273	9	51	117,969	6	35.19
Research Triangle	3,871,551	88,038	—	3,959,589	9	40	113,684	6	31.15
Texas	1,841,499	—	84,331	1,925,830	4	15	52,707	3	30.08
Canada	834,968	—	217,798	1,052,766	2	11	13,345	1	18.31
Non-cluster/other markets	382,961	—	—	382,961	1	11	16,404	1	52.69
Properties held for sale	168,414	—	—	168,414	—	2	421	—	N/A
<b>North America</b>	<b>41,122,125</b>	<b>3,271,637</b>	<b>2,015,031</b>	<b>46,408,793</b>	<b>100%</b>	<b>414</b>	<b>\$ 2,005,619</b>	<b>100%</b>	<b>\$ 53.09</b>
		<b>5,286,668</b>							

(1) Annual rental revenue per RSF excludes expense recoveries received from tenants, including, for example, approximately \$22 per RSF in San Diego and \$35 per RSF in New York City for the twelve months ended June 30, 2023. As of June 30, 2023, approximately 93% of our leases were triple net leases.

(2) Primarily relates to our 654,953 RSF active redevelopment projects at 40, 50, and 60 Sylvan Road and 840 Winter Street. This mega campus project is expected to capture demand in our Route 128 submarket of Greater Boston.

### Summary of occupancy

Market	Operating Properties			Operating and Redevelopment Properties		
	6/30/23	3/31/23	6/30/22	6/30/23	3/31/23	6/30/22
Greater Boston	92.5%	92.8%	95.0%	83.2%	81.8%	84.7%
San Francisco Bay Area	95.5	95.9	95.8	91.9	92.3	92.6
New York City	88.9	89.2	97.3	88.9	89.2	92.2
San Diego	92.8	94.2	96.3	92.8	94.2	96.3
Seattle	95.1	96.0	97.2	89.5	90.4	90.4
Maryland	96.2	95.7	97.6	94.9	94.2	94.2
Research Triangle	94.3	92.7	93.5	94.3	92.7	84.5
Texas	95.1	89.8	78.4	91.0	83.7	69.9
Subtotal	93.8	93.9	95.1	89.8	89.1	89.3
Canada	87.3	86.8	76.8	69.2	68.8	76.8
Non-cluster/other markets	81.3	79.7	76.7	81.3	79.7	76.7
<b>North America</b>	<b>93.6%</b>	<b>93.6%</b>	<b>94.6%</b>	<b>89.2%</b>	<b>88.5%</b>	<b>89.0%</b>

## Mega Campuses Encompass 75% of Our Annual Rental Revenue<sup>(1)</sup>

Market / Submarket / Address	RSF			Total	Number of Properties	Annual Rental Revenue	Occupancy Percentage	
	Operating	Development	Redevelopment				Operating	Operating and Redevelopment
<b>Greater Boston</b>								
<i>Cambridge/Inner Suburbs</i>								
<b>Mega Campus: Alexandria Center<sup>®</sup> at Kendall Square</b> 50 <sup>(2)</sup> , 60 <sup>(2)</sup> , 75/125 <sup>(2)</sup> , 100 <sup>(2)</sup> , and 225 <sup>(2)</sup> Binney Street, 140 and 215 First Street, 150 Second Street, 300 Third Street <sup>(2)</sup> , 11 Hurley Street, and 100 Edwin H. Land Boulevard	2,774,700	—	78,546	2,853,246	11	\$ 246,299	99.5%	96.7%
<b>Mega Campus: Alexandria Center<sup>®</sup> at One Kendall Square</b> One Kendall Square (Buildings 100, 200, 300, 400, 500, 600/700, 1400, 1800, and 2000), 325 and 399 Binney Street, and One Hampshire Street	904,433	462,100	—	1,366,533	12	69,522	78.0	78.0
<b>Mega Campus: Alexandria Technology Square<sup>®</sup></b> 100, 200, 300, 400, 500, 600, and 700 Technology Square	1,185,284	—	—	1,185,284	7	115,527	98.9	98.9
<b>Mega Campus: The Arsenal on the Charles</b> 311, 321, and 343 Arsenal Street, 300, 400, and 500 North Beacon Street, 1, 2, 3, and 4 Kingsbury Avenue, and 100, 200, and 400 Talcott Avenue	873,038	248,018	—	1,121,056	13	50,431	96.3	96.3
<b>Mega Campus: 480 Arsenal Way and 446, 458, 500, and 550 Arsenal Street</b> 99 Coolidge Avenue <sup>(2)</sup>	533,327	—	—	533,327	5	26,740	98.3	98.3
640 Memorial Drive	—	320,809	—	320,809	1	—	N/A	N/A
	242,477	—	—	242,477	1	11,807	38.4	38.4
<i>Cambridge/Inner Suburbs</i>	6,513,259	1,030,927	78,546	7,622,732	50	520,326	93.6	92.5
<i>Fenway</i>								
<b>Mega Campus: Alexandria Center<sup>®</sup> for Life Science – Fenway</b> 401 Park Drive and 201 Brookline Avenue <sup>(2)</sup>	1,379,466	58,149	—	1,437,615	2	104,805	91.1	91.1
<i>Seaport Innovation District</i>								
5 and 15 <sup>(2)</sup> Necco Street	95,400	345,995	—	441,395	2	2,519	—	—
<b>Mega Campus: 380 and 420 E Street</b>	195,506	—	—	195,506	2	4,762	100.0	100.0
<i>Seaport Innovation District</i>	290,906	345,995	—	636,901	4	7,281	67.2	67.2
<i>Route 128</i>								
<b>Mega Campus: 40, 50, and 60 Sylvan Road, 35 Gatehouse Drive, and 840 Winter Street</b>	326,110	—	654,953	981,063	5	22,741	100.0	33.2
<b>Mega Campus: One Moderna Way</b> 19, 225, and 235 Presidential Way	706,988	—	—	706,988	4	29,059	100.0	100.0
100 Beaver Street	585,226	—	—	585,226	3	14,150	100.0	100.0
	82,330	—	—	82,330	1	4,919	93.3	93.3
<i>Route 128</i>	1,700,654	—	654,953	2,355,607	13	70,869	99.7	72.0
<i>Other</i>	753,923	—	453,869	1,207,792	7	11,867	79.1	49.4
<b>Greater Boston</b>	<b>10,638,208</b>	<b>1,435,071</b>	<b>1,187,368</b>	<b>13,260,647</b>	<b>76</b>	<b>\$ 715,148</b>	<b>92.5%</b>	<b>83.2%</b>

(1) Refer to “New Class A/A+ development and redevelopment properties: summary of pipeline” and to “Mega campus” in the “Definitions and reconciliations” of this Supplemental Information for additional details.

(2) We own a partial interest in this property through a real estate joint venture. Refer to “Joint venture financial information” of this Supplemental Information for additional details.

## Property Listing (continued)

June 30, 2023

(Dollars in thousands)

Market / Submarket / Address	RSF				Number of Properties	Annual Rental Revenue	Occupancy Percentage	
	Operating	Development	Redevelopment	Total			Operating	Operating and Redevelopment
<b>San Francisco Bay Area</b>								
<i>Mission Bay</i>								
<b>Mega Campus: Alexandria Center® for Science and Technology – Mission Bay<sup>(1)</sup></b> 1455 <sup>(2)</sup> , 1515 <sup>(2)</sup> , 1655, and 1725 Third Street, 409 and 499 Illinois Street, 1450, 1500, and 1700 Owens Street, and 455 Mission Bay Boulevard South	2,015,067	212,796	—	2,227,863	10	\$ 96,236	98.0%	98.0%
<i>Mission Bay</i>	2,015,067	212,796	—	2,227,863	10	96,236	98.0	98.0
<i>South San Francisco</i>								
<b>Mega Campus: Alexandria Technology Center® – Gateway<sup>(1)</sup></b> 600 <sup>(2)</sup> , 601, 611, 630 <sup>(2)</sup> , 650 <sup>(2)</sup> , 651, 681, 685, 701, 751, 901 <sup>(2)</sup> , and 951 <sup>(2)</sup> Gateway Boulevard	1,110,767	230,592	300,010	1,641,369	12	56,741	86.4	68.0
<b>Mega Campus: 213<sup>(1)</sup>, 249, 259, 269, and 279 East Grand Avenue</b>	919,704	—	—	919,704	5	57,055	100.0	100.0
<b>Mega Campus: 1122 and 1150 El Camino Real</b>	445,232	—	—	445,232	2	4,011	100.0	100.0
Alexandria Center® for Life Science – South San Francisco 201 Haskins Way and 400 and 450 East Jamie Court	504,551	—	—	504,551	3	35,035	100.0	100.0
Alexandria Center® for Life Science – Millbrae <sup>(1)</sup> 230 Harriet Tubman Way	—	285,346	—	285,346	1	—	N/A	N/A
500 Forbes Boulevard <sup>(1)</sup>	155,685	—	—	155,685	1	10,680	100.0	100.0
849/863 Mitten Road/866 Malcolm Road	103,857	—	—	103,857	1	4,646	92.7	92.7
<i>South San Francisco</i>	3,239,796	515,938	300,010	4,055,744	25	168,168	95.1	87.0
<i>Greater Stanford</i>								
<b>Mega Campus: Alexandria Center® for Life Science – San Carlos</b> 825, 835, 960, and 1501-1599 Industrial Road	736,632	—	—	736,632	9	52,438	100.0	100.0
Alexandria Stanford Life Science District 3160, 3165, 3170, and 3181 Porter Drive and 3301, 3303, 3305, 3307, and 3330 Hillview Avenue	703,742	—	—	703,742	9	66,384	97.8	97.8
3875 Fabian Way	228,000	—	—	228,000	1	9,402	100.0	100.0
3412, 3420, 3440, 3450, and 3460 Hillview Avenue	338,751	—	—	338,751	5	21,843	75.9	75.9
2100, 2200, 2300, and 2400 Geng Road	196,276	—	—	196,276	4	10,345	70.7	70.7
2475 and 2625/2627/2631 Hanover Street and 1450 Page Mill Road	194,503	—	—	194,503	3	18,439	100.0	100.0
2425 Garcia Avenue/2400/2450 Bayshore Parkway	99,208	—	—	99,208	1	4,257	100.0	100.0
3350 West Bayshore Road	61,431	—	—	61,431	1	4,770	100.0	100.0
<i>Greater Stanford</i>	2,558,543	—	—	2,558,543	33	187,878	94.0	94.0
<b>San Francisco Bay Area</b>	<b>7,813,406</b>	<b>728,734</b>	<b>300,010</b>	<b>8,842,150</b>	<b>68</b>	<b>452,282</b>	<b>95.5</b>	<b>91.9</b>
<b>New York City</b>								
<i>New York City</i>								
<b>Mega Campus: Alexandria Center® for Life Science – New York City</b> 430 and 450 East 29th Street	740,972	—	—	740,972	3	67,434	95.0	95.0
219 East 42nd Street	349,947	—	—	349,947	1	18,638	100.0	100.0
Alexandria Center® for Life Science – Long Island City 30-02 48th Avenue	179,100	—	—	179,100	1	5,297	41.7	41.7
<b>New York City</b>	<b>1,270,019</b>	<b>—</b>	<b>—</b>	<b>1,270,019</b>	<b>5</b>	<b>\$ 91,369</b>	<b>88.9%</b>	<b>88.9%</b>

Refer to “New Class A/A+ development and redevelopment properties: summary of pipeline” and to “Mega campus” in the “Definitions and reconciliations” of this Supplemental Information for additional details.

(1) We own a partial interest in this property through a real estate joint venture. Refer to “Joint venture financial information” of this Supplemental Information for additional details.

(2) We own 100% of this property.



## Property Listing (continued)

June 30, 2023

(Dollars in thousands)

Market / Submarket / Address	RSF				Number of Properties	Annual Rental Revenue	Occupancy Percentage	
	Operating	Development	Redevelopment	Total			Operating	Operating and Redevelopment
<b>San Diego</b>								
<i>Torrey Pines</i>								
<b>Mega Campus: One Alexandria Square and One Alexandria North</b> 3115 and 3215 <sup>(1)</sup> Merryfield Row, 3010, 3013, and 3033 Science Park Road, 10975 North Torrey Pines Road, 10975, 10995, and 10996 Torreyana Road, and 3545 Cray Court	831,869	—	—	831,869	9	\$ 49,936	100.0%	100.0%
ARE Torrey Ridge 10578, 10618, and 10628 Science Center Drive	297,260	—	—	297,260	3	15,558	100.0	100.0
ARE Nautilus 3530 and 3550 John Hopkins Court and 3535 and 3565 General Atomics Court	213,900	—	—	213,900	4	11,685	88.1	88.1
<i>Torrey Pines</i>	1,343,029	—	—	1,343,029	16	77,179	98.1	98.1
<i>University Town Center</i>								
<b>Mega Campus: Campus Point by Alexandria</b> <sup>(1)</sup> 9880 <sup>(2)</sup> , 10010 <sup>(2)</sup> , 10140 <sup>(2)</sup> , 10210, 10260, 10290, and 10300 Campus Point Drive and 4155, 4161, 4224, 4242, and 4275 <sup>(2)</sup> Campus Point Court	1,662,342	171,102	—	1,833,444	12	76,270	97.7	97.7
<b>Mega Campus: 5200 Illumina Way</b> <sup>(1)</sup>	792,687	—	—	792,687	6	29,978	100.0	100.0
<b>Mega Campus: University District</b> 9625 Towne Centre Drive <sup>(1)</sup> , 4755, 4757, and 4767 Nexus Center Drive, 4796 Executive Drive, 8505 Costa Verde Boulevard, and 4260 Nobel Drive	415,462	—	—	415,462	7	15,367	76.1	76.1
<i>University Town Center</i>	2,870,491	171,102	—	3,041,593	25	121,615	95.2	95.2
<i>Sorrento Mesa</i>								
<b>Mega Campus: SD Tech by Alexandria</b> <sup>(1)</sup> 9605, 9645, 9675, 9685, 9725, 9735, 9808, 9855, and 9868 Scranton Road, 5505 Morehouse Drive <sup>(2)</sup> , and 10055, 10065, 10121 <sup>(2)</sup> , and 10151 <sup>(2)</sup> Barnes Canyon Road	1,059,417	—	—	1,059,417	14	42,586	91.5	91.5
<b>Mega Campus: Sequence District by Alexandria</b> 6260, 6290, 6310, 6340, 6350, 6420, and 6450 Sequence Drive	800,151	—	—	800,151	7	23,930	89.0	89.0
Pacific Technology Park <sup>(1)</sup> 9389, 9393, 9401, 9455, and 9477 Waples Street	544,352	—	—	544,352	5	8,380	85.0	85.0
Summers Ridge Science Park <sup>(1)</sup> 9965, 9975, 9985, and 9995 Summers Ridge Road	316,531	—	—	316,531	4	11,521	100.0	100.0
Scripps Science Park by Alexandria 10102 Hoyt Park Drive and 10256 Meanley Drive	198,777	—	—	198,777	2	8,615	100.0	100.0
ARE Portola 6175, 6225, and 6275 Nancy Ridge Drive	101,857	—	—	101,857	3	3,795	100.0	100.0
5810/5820 Nancy Ridge Drive	83,354	—	—	83,354	1	3,853	100.0	100.0
9877 Waples Street	63,774	—	—	63,774	1	2,680	100.0	100.0
5871 Oberlin Drive	33,842	—	—	33,842	1	1,799	100.0	100.0
<i>Sorrento Mesa</i>	3,202,055	—	—	3,202,055	38	\$ 107,159	91.9%	91.9%

Refer to “New Class A/A+ development and redevelopment properties: summary of pipeline” and to “Mega campus” in the “Definitions and reconciliations” of this Supplemental Information for additional details.

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(2) We own 100% of this property.

## Property Listing (continued)

June 30, 2023

(Dollars in thousands)

Market / Submarket / Address	RSF				Number of Properties	Annual Rental Revenue	Occupancy Percentage	
	Operating	Development	Redevelopment	Total			Operating	Operating and Redevelopment
<b>San Diego (continued)</b>								
<i>Sorrento Valley</i>								
3911, 3931, and 3985 Sorrento Valley Boulevard	108,812	—	—	108,812	3	\$ 3,786	71.2 %	71.2 %
11025, 11035, 11045, 11055, 11065, and 11075 Roselle Street	121,880	—	—	121,880	6	3,236	70.2	70.2
<i>Sorrento Valley</i>	230,692	—	—	230,692	9	7,022	70.7	70.7
<i>Other</i>	309,743	—	—	309,743	2	7,681	74.2	74.2
<b>San Diego</b>	<b>7,956,010</b>	<b>171,102</b>	<b>—</b>	<b>8,127,112</b>	<b>90</b>	<b>320,656</b>	<b>92.8</b>	<b>92.8</b>
<b>Seattle</b>								
<i>Lake Union</i>								
<b>Mega Campus: The Eastlake Life Science Campus by Alexandria</b> 1150, 1165, 1201 <sup>(1)</sup> , 1208 <sup>(1)</sup> , 1551, and 1616 Eastlake Avenue East, 188 and 199 <sup>(1)</sup> East Blaine Street, and 1600 Fairview Avenue East	937,187	311,631	—	1,248,818	9	56,724	97.5	97.5
<b>Mega Campus: Alexandria Center<sup>®</sup> for Life Science – South Lake Union</b> 400 Dexter Avenue North <sup>(1)</sup>	290,754	—	—	290,754	1	17,961	100.0	100.0
219 Terry Avenue North	30,705	—	—	30,705	1	1,959	100.0	100.0
<i>Lake Union</i>	1,258,646	311,631	—	1,570,277	11	76,644	98.1	98.1
<i>SoDo</i>								
830 4th Avenue South	42,380	—	—	42,380	1	1,521	70.5	70.5
<i>Elliott Bay</i>								
3000/3018 Western Avenue	47,746	—	—	47,746	1	3,147	100.0	100.0
410 West Harrison Street and 410 Elliott Avenue West	36,849	—	—	36,849	2	1,610	100.0	100.0
<i>Elliott Bay</i>	84,595	—	—	84,595	3	4,757	100.0	100.0
<i>Bothell</i>								
<b>Mega Campus: Alexandria Center<sup>®</sup> for Advanced Technologies – Canyon Park</b> 22121 and 22125 17th Avenue Southeast, 22021, 22025, 22026, 22030, 22118, and 22122 20th Avenue Southeast, 22333, 22422, 22515, 22522, 22722, and 22745 29th Drive Southeast, 21540, 22213, and 22309 30th Drive Southeast, and 1629, 1631, 1725, 1916, and 1930 220th Street Southeast	1,060,720	—	—	1,060,720	22	22,499	93.4	93.4
Alexandria Center <sup>®</sup> for Advanced Technologies – Monte Villa Parkway 3301, 3303, 3305, 3307, 3555, and 3755 Monte Villa Parkway	282,494	—	178,129	460,623	6	5,282	96.2	59.0
<i>Bothell</i>	1,343,214	—	178,129	1,521,343	28	27,781	94.0	83.0
<i>Other</i>	102,437	—	—	102,437	2	931	78.4	78.4
<b>Seattle</b>	<b>2,831,272</b>	<b>311,631</b>	<b>178,129</b>	<b>3,321,032</b>	<b>45</b>	<b>\$ 111,634</b>	<b>95.1%</b>	<b>89.5%</b>

Refer to “New Class A/A+ development and redevelopment properties: summary of pipeline” and to “Mega campus” in the “Definitions and reconciliations” of this Supplemental Information for additional details.

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## Property Listing (continued)

June 30, 2023

(Dollars in thousands)

Market / Submarket / Address	RSF				Number of Properties	Annual Rental Revenue	Occupancy Percentage	
	Operating	Development	Redevelopment	Total			Operating	Operating and Redevelopment
<b>Maryland</b>								
<i>Rockville</i>								
<b>Mega Campus: Alexandria Center® for Life Science – Shady Grove</b> 9601, 9603, 9605, 9704, 9708, 9712, 9714, 9800, 9804, 9808, 9900, and 9950 Medical Center Drive, 14920 and 15010 Broschart Road, 9920 Belward Campus Drive, and 9810 and 9820 Darnestown Road	1,104,029	537,061	47,395	1,688,485	20	\$ 48,503	99.0%	94.9%
1330 Piccard Drive	131,511	—	—	131,511	1	4,189	100.0	100.0
1405 and 1450 <sup>(1)</sup> Research Boulevard	114,849	—	—	114,849	2	2,752	66.0	66.0
1500 and 1550 East Gude Drive	91,359	—	—	91,359	2	1,844	100.0	100.0
5 Research Place	63,852	—	—	63,852	1	3,037	100.0	100.0
5 Research Court	51,520	—	—	51,520	1	1,788	100.0	100.0
12301 Parklawn Drive	49,185	—	—	49,185	1	1,598	100.0	100.0
<i>Rockville</i>	1,606,305	537,061	47,395	2,190,761	28	63,711	96.9	94.1
<i>Gaithersburg</i>								
Alexandria Technology Center® – Gaithersburg I 9, 25, 35, 45, 50, and 55 West Watkins Mill Road and 910, 930, and 940 Clopper Road	619,241	—	—	619,241	9	17,766	100.0	100.0
Alexandria Technology Center® – Gaithersburg II 700, 704, and 708 Quince Orchard Road and 19, 20, 21, and 22 Firstfield Road	490,668	—	—	490,668	7	18,265	97.8	97.8
20400 Century Boulevard	81,006	—	—	81,006	1	3,298	100.0	100.0
401 Professional Drive	63,154	—	—	63,154	1	2,588	100.0	100.0
950 Wind River Lane	50,000	—	—	50,000	1	1,234	100.0	100.0
620 Professional Drive	27,950	—	—	27,950	1	1,207	100.0	100.0
<i>Gaithersburg</i>	1,332,019	—	—	1,332,019	20	44,358	99.2	99.2
<i>Beltsville</i>								
8000/9000/10000 Virginia Manor Road	191,884	—	—	191,884	1	3,064	100.0	100.0
101 West Dickman Street <sup>(1)</sup>	135,423	—	—	135,423	1	709	46.8	46.8
<i>Beltsville</i>	327,307	—	—	327,307	2	3,773	78.0	78.0
<i>Northern Virginia</i>								
14225 Newbrook Drive	248,186	—	—	248,186	1	6,127	100.0	100.0
<b>Maryland</b>	<b>3,513,817</b>	<b>537,061</b>	<b>47,395</b>	<b>4,098,273</b>	<b>51</b>	<b>\$ 117,969</b>	<b>96.2%</b>	<b>94.9%</b>

Refer to “New Class A/A+ development and redevelopment properties: summary of pipeline” and to “Mega campus” in the “Definitions and reconciliations” of this Supplemental Information for additional details.

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## Property Listing (continued)

June 30, 2023

(Dollars in thousands)

Market / Submarket / Address	RSF				Number of Properties	Annual Rental Revenue	Occupancy Percentage	
	Operating	Development	Redevelopment	Total			Operating	Operating and Redevelopment
<b>Research Triangle</b>								
<i>Research Triangle</i>								
<b>Mega Campus: Alexandria Center® for Life Science – Durham</b> 6, 8, 10, 12, 14, 40, 42, and 65 Moore Drive, 21, 25, 27, 29, and 31 Alexandria Way, 2400 Ellis Road, and 14 TW Alexander Drive	2,155,252	—	—	2,155,252	15	\$ 51,737	97.5%	97.5%
<b>Mega Campus: Alexandria Center® for Advanced Technologies – Research Triangle</b> 6, 8, 10, and 12 Davis Drive	349,530	—	—	349,530	4	15,849	94.7	94.7
Alexandria Center® for AgTech 5 and 9 Laboratory Drive	342,881	—	—	342,881	2	15,744	95.0	95.0
104, 108, 110, 112, and 114 TW Alexander Drive	227,843	—	—	227,843	5	7,962	94.3	94.3
Alexandria Technology Center® – Alston 100, 800, and 801 Capitola Drive	186,971	—	—	186,971	3	4,045	82.0	82.0
6040 George Watts Hill Drive	61,547	88,038	—	149,585	2	2,148	100.0	100.0
Alexandria Innovation Center® – Research Triangle 7010, 7020, and 7030 Kit Creek Road	136,729	—	—	136,729	3	4,092	97.2	97.2
7 Triangle Drive	104,531	—	—	104,531	1	4,422	100.0	100.0
2525 East NC Highway 54	82,996	—	—	82,996	1	3,651	100.0	100.0
407 Davis Drive	81,956	—	—	81,956	1	—	—	—
601 Keystone Park Drive	77,595	—	—	77,595	1	2,128	100.0	100.0
5 Triangle Drive	32,120	—	—	32,120	1	1,147	100.0	100.0
6101 Quadrangle Drive	31,600	—	—	31,600	1	759	100.0	100.0
<b>Research Triangle</b>	<b>3,871,551</b>	<b>88,038</b>	<b>—</b>	<b>3,959,589</b>	<b>40</b>	<b>113,684</b>	<b>94.3</b>	<b>94.3</b>
<b>Texas</b>								
<i>Austin</i>								
<b>Mega Campus: Intersection Campus</b> 1001 Trinity Street and 1020 Red River Street	1,525,359	—	—	1,525,359	12	43,031	98.8	98.8
<i>Austin</i>	198,972	—	—	198,972	2	6,746	100.0	100.0
<i>Greater Houston</i>	1,724,331	—	—	1,724,331	14	49,777	98.9	98.9
8800 Technology Forest Place	117,168	—	84,331	201,499	1	2,930	39.6	23.0
<b>Texas</b>	<b>1,841,499</b>	<b>—</b>	<b>84,331</b>	<b>1,925,830</b>	<b>15</b>	<b>52,707</b>	<b>95.1</b>	<b>91.0</b>
<b>Canada</b>	834,968	—	217,798	1,052,766	11	13,345	87.3	69.2
<b>Non-cluster/other markets</b>	382,961	—	—	382,961	11	16,404	81.3	81.3
<b>North America, excluding properties held for sale</b>	<b>40,953,711</b>	<b>3,271,637</b>	<b>2,015,031</b>	<b>46,240,379</b>	<b>412</b>	<b>2,005,198</b>	<b>93.6%</b>	<b>89.2%</b>
<b>Properties held for sale</b>	168,414	—	—	168,414	2	421	8.4%	8.4%
<b>Total – North America</b>	<b>41,122,125</b>	<b>3,271,637</b>	<b>2,015,031</b>	<b>46,408,793</b>	<b>414</b>	<b>\$ 2,005,619</b>		

Refer to “New Class A/A+ development and redevelopment properties: summary of pipeline” and to “Mega campus” in the “Definitions and reconciliations” of this Supplemental Information for additional details.

## VISIBILITY FOR FUTURE GROWTH IN ANNUAL INCREMENTAL NET OPERATING INCOME

### Commenced From Deliveries

2Q23	1H23
<b>\$58M</b>	<b>\$81M</b>
387,076 RSF 100% Leased	840,587 RSF 100% Leased

### Primarily Commencing 3Q23

Through 4Q24	Through 2Q26
<b>\$277M</b> <sup>(1)</sup>	<b>\$605M</b> <sup>(1)</sup>
3.0M RSF 94% Leased	6.7M RSF <sup>(2)</sup> 70% Leased

## DEMAND FOR ALEXANDRIA'S BRAND TRANSLATES INTO A HIGHLY LEASED PIPELINE

Alexandria's highly leased value-creation pipeline is expected to generate significant incremental net operating income through development and redevelopment of new Class A/A+ properties



Refer to "Net operating income" in the "Definitions and reconciliations" of this Supplemental Information for additional details and its reconciliation from the most directly comparable financial measures presented in accordance with GAAP.

(1) Our share of annual incremental net operating income primarily commencing from 3Q23 through 4Q24 and from 3Q23 through 2Q26 is \$237 million and \$516 million, respectively.

(2) As of June 30, 2023. Represents projects under construction aggregating 5.3 million RSF and four near-term projects aggregating 1.4 million RSF expected to commence construction during the next three quarters after June 30, 2023.

## Investments in Real Estate

June 30, 2023

(Dollars in thousands)

### Investments in real estate

	Development and Redevelopment							Total
	Operating	Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing			Subtotal	
		Under Construction 70% Leased/ Negotiating	Committed Near Term 71% Leased <sup>(1)</sup>	Near Term	Intermediate Term	Future		
<b>Square footage</b>								
Operating	41,122,125	—	—	—	—	—	—	41,122,125
New Class A/A+ development and redevelopment properties	—	5,286,668	1,427,190	3,064,003	6,038,906	22,254,262	38,071,029	38,071,029
Value-creation square feet currently included in rental properties <sup>(2)</sup>	—	—	—	(577,542)	(539,276)	(3,222,186)	(4,339,004)	(4,339,004)
<b>Total square footage</b>	<u>41,122,125</u>	<u>5,286,668</u>	<u>1,427,190</u>	<u>2,486,461</u>	<u>5,499,630</u>	<u>19,032,076</u>	<u>33,732,025</u>	<u>74,854,150</u>
<b>Investments in real estate</b>								
Gross book value as of June 30, 2023 <sup>(3)</sup>	<u>\$ 26,600,472</u>	<u>\$ 4,184,334</u>	<u>\$ 565,424</u>	<u>\$ 684,990</u>	<u>\$ 1,351,244</u>	<u>\$ 2,434,255</u>	<u>\$ 9,220,247</u>	<u>\$ 35,820,719</u>

(1) Represents near-term projects expected to commence construction during the next three quarters after June 30, 2023.

(2) Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for additional details on value-creation square feet currently included in rental properties.

(3) Balances exclude accumulated depreciation and our share of the cost basis associated with our properties held by our unconsolidated real estate joint ventures, which is classified as investments in unconsolidated real estate joint ventures in our consolidated balance sheets. Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for reconciliation detail of investments in real estate.

# New Class A/A+ Development and Redevelopment Properties: Recent Deliveries

June 30, 2023

## 201 Brookline Avenue

Greater Boston/Fenway

451,967 RSF  
100% Occupancy



## 140 First Street

Greater Boston/Cambridge

325,346 RSF  
100% Occupancy



## Alexandria Center® for Advanced Technologies – Monte Villa Parkway<sup>(1)</sup>

Seattle/Bothell

35,847 RSF  
100% Occupancy



## 9601 and 9603 Medical Center Drive<sup>(2)</sup>

Maryland/Rockville

48,516 RSF  
100% Occupancy



## 20400 Century Boulevard

Maryland/Gaithersburg

81,006 RSF  
100% Occupancy



## 2400 Ellis Road, 40 Moore Drive, and 14 TW Alexander Drive<sup>(3)</sup>

Research Triangle/Research Triangle

603,316 RSF  
100% Occupancy



## 8800 Technology Forest Place

Texas/Greater Houston

46,434 RSF  
100% Occupancy



(1) Image represents 3755 Monte Villa Parkway.  
 (2) Image represents 9601 Medical Center Drive.  
 (3) Image represents 2400 Ellis Road on our Alexandria Center® for Life Science – Durham mega campus.

## New Class A/A+ Development and Redevelopment Properties: Recent Deliveries (continued)

June 30, 2023

(Dollars in thousands)



### Deliveries in 1H23 commenced \$81 million in annual incremental net operating income

Property/Market/Submarket	2Q23 Delivery Date <sup>(1)</sup>	Our Ownership Interest	RSF Placed in Service				Occupancy Percentage <sup>(2)</sup>	Total Project		Unlevered Yields	
			Prior to 1/1/23	1Q23	2Q23	Total		RSF	Investment	Initial Stabilized	Initial Stabilized (Cash Basis)
<b>Development projects</b>											
201 Brookline Avenue/Greater Boston/Fenway	5/1/23	98.8%	340,073	107,174	4,720	451,967	100%	510,116	\$ 775,000	7.2%	6.5%
<b>Redevelopment projects</b>											
140 First Street/Greater Boston/Cambridge	5/14/23	100%	—	—	325,346	325,346	100%	408,259	1,242,000	5.5	4.6
Alexandria Center <sup>®</sup> for Advanced Technologies – Monte Villa Parkway/Seattle/Bothell	N/A	100%	—	35,847	—	35,847	100%	460,623	229,000	6.3	6.2
9601 and 9603 Medical Center Drive/Maryland/Rockville	N/A	100%	34,589	13,927	—	48,516	100%	95,911	67,000	7.4	6.5
20400 Century Boulevard/Maryland/Gaithersburg	5/31/23	100%	50,738	19,692	10,576	81,006	100%	81,006	35,000	9.5	9.3
2400 Ellis Road, 40 Moore Drive, and 14 TW Alexander Drive/Research Triangle/Research Triangle	N/A	100%	326,445	276,871	—	603,316	100%	603,316	241,000	8.1	6.8
8800 Technology Forest Place/Texas/Greater Houston	6/15/23	100%	—	—	46,434	46,434	100%	130,765	112,000	6.3	6.0
Weighted average/total	5/16/23		751,845	453,511	387,076	1,592,432		2,289,996	\$ 2,701,000	6.4%	5.6%

Refer to “New Class A/A+ development and redevelopment properties: current projects” of this Supplemental Information for details on the RSF in service and under construction, if applicable.




(1) Represents the average delivery date for deliveries that occurred during the current quarter, weighted by annual rental revenue.

(2) Relates to total operating RSF placed in service as of the most recent delivery.



# New Class A/A+ Development and Redevelopment Properties: Current Projects





June 30, 2023

325 Binney Street	140 First Street	99 Coolidge Avenue	500 North Beacon Street and 4 Kingsbury Avenue <sup>(1)</sup>	201 Brookline Avenue
Greater Boston/Cambridge 462,100 RSF 100% Leased	Greater Boston/Cambridge 78,546 RSF 100% Leased	Greater Boston/Cambridge/Inner Suburbs 320,809 RSF 36% Leased/Negotiating	Greater Boston/Cambridge/Inner Suburbs 248,018 RSF 85% Leased/Negotiating	Greater Boston/Fenway 58,149 RSF 98% Leased/Negotiating
				
15 Necco Street	40, 50, and 60 Sylvan Road <sup>(2)</sup>	1450 Owens Street <sup>(3)</sup>	651 Gateway Boulevard	230 Harriet Tubman Way
Greater Boston/Seaport Innovation District 345,995 RSF 97% Leased/Negotiating	Greater Boston/Route 128 515,273 RSF —% Leased/Negotiating	San Francisco Bay Area/Mission Bay 212,796 RSF —% Leased/Negotiating	San Francisco Bay Area/South San Francisco 300,010 RSF 22% Leased/Negotiating	San Francisco Bay Area/South San Francisco 285,346 RSF 100% Leased
				

(1) Image represents 500 North Beacon Street on our Arsenal on the Charles mega campus.  
 (2) Image represents 50 Sylvan Road. This mega campus project is expected to capture demand in our Route 128 submarket. We are currently marketing the space for lease and are in preliminary discussions with multiple life science companies for a portion of the project.  
 (3) Image represents a single- or multi-tenant project expanding our existing mega campus, which will be 100% funded by our joint venture partner. We are currently marketing the space for lease and have initial interest from publicly traded biotechnology and institutional tenants.

# New Class A/A+ Development and Redevelopment Properties: Current Projects (continued)

June 30, 2023

751 Gateway Boulevard	4155 Campus Point Court	1150 Eastlake Avenue East	Alexandria Center® for Advanced Technologies – Monte Villa Parkway <sup>(1)</sup>
San Francisco Bay Area/ South San Francisco	San Diego/ University Town Center	Seattle/Lake Union	Seattle/Bothell
230,592 RSF	171,102 RSF	311,631 RSF	178,129 RSF
100% Leased	100% Leased	99% Leased/Negotiating	82% Leased/Negotiating
			

9810 and 9820 Darnestown Road	9601 and 9603 Medical Center Drive <sup>(2)</sup>	9808 Medical Center Drive	6040 George Watts Hill Drive, Phase II	8800 Technology Forest Place
Maryland/Rockville	Maryland/Rockville	Maryland/Rockville	Research Triangle/Research Triangle	Texas/Greater Houston
442,000 RSF	47,395 RSF	95,061 RSF	88,038 RSF	84,331 RSF
100% Leased	100% Leased	55% Leased/Negotiating	100% Leased	36% Leased/Negotiating
				

(1) Image represents 3755 Monte Villa Parkway.  
 (2) Image represents 9601 Medical Center Drive.

## New Class A/A+ Development and Redevelopment Properties: Current Projects (continued)

June 30, 2023

Property/Market/Submarket	Dev/Redev	Square Footage			Percentage		Occupancy <sup>(1)</sup>	
		In Service	CIP	Total	Leased	Leased/ Negotiating	Initial	Stabilized
<b>Under construction</b>								
2023 stabilization								
325 Binney Street/Greater Boston/Cambridge <sup>(2)</sup>	Dev	—	462,100	462,100	100%	100%	2023	2023
140 First Street/Greater Boston/Cambridge	Redev	329,713	78,546	408,259	100	100	2Q23	2023
201 Brookline Avenue/Greater Boston/Fenway	Dev	451,967	58,149	510,116	98	98	3Q22	2023
15 Necco Street/Greater Boston/Seaport Innovation District	Dev	—	345,995	345,995	97	97	2023	2023
751 Gateway Boulevard/San Francisco Bay Area/South San Francisco	Dev	—	230,592	230,592	100	100	2023	2023
		781,680	1,175,382	1,957,062	99	99		
2024 stabilization								
840 Winter Street/Greater Boston/Route 128	Redev	28,534	139,680	168,214	100	100	2024	2024
230 Harriet Tubman Way/San Francisco Bay Area/South San Francisco	Dev	—	285,346	285,346	100	100	2024	2024
4155 Campus Point Court/San Diego/University Town Center	Dev	—	171,102	171,102	100	100	2024	2024
1150 Eastlake Avenue East/Seattle/Lake Union	Dev	—	311,631	311,631	99	99	2023	2024
Alexandria Center <sup>®</sup> for Advanced Technologies – Monte Villa Parkway/Seattle/Bothell	Redev	282,494	178,129	460,623	82	82	1Q23	2024
9820 Darnestown Road/Maryland/Rockville	Dev	—	250,000	250,000	100	100	2024	2024
9810 Darnestown Road/Maryland/Rockville	Dev	—	192,000	192,000	100	100	2024	2024
9601 and 9603 Medical Center Drive/Maryland/Rockville	Redev	48,516	47,395	95,911	100	100	4Q21	2024
9808 Medical Center Drive/Maryland/Rockville	Dev	—	95,061	95,061	37	55	2023	2024
6040 George Watts Hill Drive, Phase II/Research Triangle/Research Triangle	Dev	—	88,038	88,038	100	100	2024	2024
8800 Technology Forest Place/Texas/Greater Houston	Redev	46,434	84,331	130,765	36	36	2Q23	2024
		405,978	1,842,713	2,248,691	90	91		
		1,187,658	3,018,095	4,205,753	94	94		
2025 and beyond stabilization								
99 Coolidge Avenue/Greater Boston/Cambridge/Inner Suburbs	Dev	—	320,809	320,809	36	36	2024	2025
500 North Beacon Street and 4 Kingsbury Avenue/Greater Boston/ Cambridge/Inner Suburbs	Dev	—	248,018	248,018	85	85	2024	2025
40, 50, and 60 Sylvan Road/Greater Boston/Route 128	Redev	—	515,273	515,273	—	— <sup>(3)</sup>	2024	2026
Other/Greater Boston	Redev	—	453,869	453,869	—	—	2024	2025
1450 Owens Street/San Francisco Bay Area/Mission Bay	Dev	—	212,796	212,796	—	— <sup>(4)</sup>	2024	2025
651 Gateway Boulevard/San Francisco Bay Area/South San Francisco	Redev	—	300,010	300,010	15	22	2023	2025
Canada	Redev	32,992	217,798	250,790	73	73	2023	2025
		32,992	2,268,573	2,301,565	24	25 <sup>(5)</sup>		
		1,220,650	5,286,668	6,507,318	69%	70%		

(1) Initial occupancy dates are subject to leasing and/or market conditions. Stabilized occupancy may vary depending on single tenancy versus multi-tenancy. Multi-tenant projects may increase in occupancy over a period of time.

(2) We expect to deliver this development project in late 2023.

(3) This mega campus project is expected to capture demand in our Route 128 submarket. We are currently marketing the space for lease and are in preliminary discussions with multiple life science companies for a portion of the project.

(4) Represents a single- or multi-tenant project expanding our existing mega campus, which will be 100% funded by our joint venture partner. We are currently marketing the space for lease and have initial interest from publicly traded biotechnology and institutional tenants.

(5) These projects are focused on demand from our existing tenants in our adjacent properties/campuses and will also address demand from other non-Alexandria properties/campuses.

## New Class A/A+ Development and Redevelopment Properties: Current Projects (continued)

June 30, 2023

Property/Market/Submarket	Dev/Redev	Square Footage			Percentage	
		In Service	CIP	Total	Leased	Leased/ Negotiating
<b>Near-term projects expected to commence construction in the next three quarters</b>						
2025 and beyond stabilization						
401 and 421 Park Drive/Greater Boston/Fenway <sup>(1)</sup>	Redev/Dev	111,294	392,011	503,305	10%	10%
11255 and 11355 North Torrey Pines Road/San Diego/Torrey Pines	Dev	—	309,094	309,094	100	100
10931 and 10933 North Torrey Pines Road/San Diego/Torrey Pines	Dev	—	299,158	299,158	100	100
4135 Campus Point Court/San Diego/University Town Center	Dev	—	426,927	426,927	100	100
		<u>111,294</u>	<u>1,427,190</u>	<u>1,538,484</u>	<u>71</u>	<u>71</u>
Total		<u>1,331,944</u>	<u>6,713,858</u>	<u>8,045,802</u>	<u>70%<sup>(2)</sup></u>	<u>70%</u>

(1) Excludes the estimated square footage associated with the 268,023 RSF expected to be sold at 421 Park Drive. Refer to "Disposition and sales of partial interests" in the Earnings Press Release for additional details.

(2) Decline from 72% as of March 31, 2023 results from the inclusion of our near-term projects at 401 and 421 Park Drive in our Greater Boston market. Excluding this addition, our total current and near-term projects expected to commence construction in the next three quarters are 74% leased as of July 24, 2023.

# New Class A/A+ Development and Redevelopment Properties: Current Projects (continued)

June 30, 2023

(Dollars in thousands)



Property/Market/Submarket	Our Ownership Interest	At 100%				Unlevered Yields	
		In Service	CIP	Cost to Complete	Total at Completion	Initial Stabilized	Initial Stabilized (Cash Basis)
<b>Under construction</b>							
2023 stabilization							
325 Binney Street/Greater Boston/Cambridge	100%	\$ —	\$ 639,273	\$ 251,727	\$ 891,000	8.5%	7.2%
140 First Street/Greater Boston/Cambridge	100%	964,842	238,505	38,653	1,242,000	5.5%	4.6%
201 Brookline Avenue/Greater Boston/Fenway	98.8%	658,745	72,538	43,717	775,000	7.2%	6.5%
15 Necco Street/Greater Boston/Seaport Innovation District	67.3%	—	427,610	139,390	567,000	6.7%	5.5%
751 Gateway Boulevard/San Francisco Bay Area/South San Francisco	51.0%	—	202,846	43,154	246,000	6.9%	7.5%
		1,623,587	1,580,772				
2024 stabilization							
840 Winter Street/Greater Boston/Route 128	100%	13,648	119,940	74,412	208,000	7.5%	6.5%
230 Harriet Tubman Way/San Francisco Bay Area/South San Francisco	46.2%	—	155,873	257,127	413,000	7.4%	6.2%
4155 Campus Point Court/San Diego/University Town Center	55.0%	—	62,608	110,392	173,000	7.4%	6.5%
1150 Eastlake Avenue East/Seattle/Lake Union	100%	—	326,394	78,606	405,000	6.4%	6.2%
Alexandria Center® for Advanced Technologies – Monte Villa Parkway/Seattle/Bothell	100%	74,698	92,501	61,801	229,000	6.3%	6.2%
9820 Darnestown Road/Maryland/Rockville	100%	—	84,001	92,999	177,000	6.3%	5.6%
9810 Darnestown Road/Maryland/Rockville	100%	—	100,598	32,402	133,000	6.9%	6.2%
9601 and 9603 Medical Center Drive/Maryland/Rockville	100%	31,290	19,214	16,496	67,000	7.4%	6.5%
9808 Medical Center Drive/Maryland/Rockville	100%	—	77,404		TBD		
6040 George Watts Hill Drive, Phase II/Research Triangle/Research Triangle	100%	—	51,125	12,875	64,000	8.0%	7.0%
8800 Technology Forest Place/Texas/Greater Houston	100%	33,897	56,096	22,007	112,000	6.3%	6.0%
		153,533	1,145,754				
2025 and beyond stabilization <sup>(1)</sup>							
99 Coolidge Avenue/Greater Boston/Cambridge/Inner Suburbs	75.0%	—	233,411		TBD		
500 North Beacon Street and 4 Kingsbury Avenue/Greater Boston/Cambridge/Inner Suburbs	100%	—	247,720	179,280	427,000	6.2%	5.5%
40, 50, and 60 Sylvan Road/Greater Boston/Route 128	100%	—	369,777				
Other/Greater Boston	100%	—	135,637				
1450 Owens Street/San Francisco Bay Area/Mission Bay	46.4%	—	179,884				
651 Gateway Boulevard/San Francisco Bay Area/South San Francisco	50.0%	—	245,559				
Canada	100%	4,517	45,820	53,663	104,000	7.0%	7.0%
		4,517	1,457,808				
		\$ 1,781,637	\$ 4,184,334	\$ 2,700,000 <sup>(2)</sup>	\$ 8,670,000 <sup>(2)</sup>		

(1) We expect to provide total estimated costs and related yields for each project with estimated stabilization in 2025 and beyond over the next several quarters.

(2) Amounts are rounded to the nearest \$10 million and include preliminary estimated amounts for projects listed as TBD.

## New Class A/A+ Development and Redevelopment Properties: Current Projects (continued)

June 30, 2023

(Dollars in thousands)



Property/Market/Submarket	Our Ownership Interest	At 100%			
		In Service	CIP	Cost to Complete	Total at Completion
<b>Near-term projects expected to commence construction in the next three quarters</b>					
2025 and beyond stabilization					
401 and 421 Park Drive/Greater Boston/Fenway <sup>(1)</sup>	100%	\$ 115,378	\$ 213,309	TBD	
11255 and 11355 North Torrey Pines Road/San Diego/Torrey Pines	100%	—	139,472		
10931 and 10933 North Torrey Pines Road/San Diego/Torrey Pines	100%	—	120,308		
4135 Campus Point Court/San Diego/University Town Center	55.0%	—	92,335		
		115,378	565,424	1,680,000 <sup>(2)</sup>	2,360,000 <sup>(2)</sup>
Total		\$ 1,897,015	\$ 4,749,758	\$ 4,380,000 <sup>(2)</sup>	\$ 11,030,000 <sup>(2)</sup>
Our share of investment <sup>(3)</sup>			\$ 4,080,000 <sup>(2)</sup>	\$ 3,750,000 <sup>(2)</sup>	\$ 9,720,000 <sup>(2)</sup>

(1) Excludes the estimated book value associated with the 268,023 RSF expected to be sold at 421 Park Drive. Refer to "Disposition and sales of partial interests" in the Earnings Press Release for additional details.

(2) Amounts are rounded to the nearest \$10 million and include preliminary estimated amounts for projects listed as TBD.

(3) Represents our share of investment based on our ownership percentages at the completion of development or redevelopment projects.

# New Class A/A+ Development and Redevelopment Properties: Summary of Pipeline

June 30, 2023

(Dollars in thousands)



Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage					Total <sup>(1)</sup>
			Development and Redevelopment					
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing			
			Under Construction	Committed Near Term	Near Term	Intermediate Term	Future	
Greater Boston								
Mega Campus: Alexandria Center <sup>®</sup> at One Kendall Square/Cambridge 325 Binney Street	100%	\$ 639,273	462,100	—	—	—	—	462,100
99 Coolidge Avenue/Cambridge/Inner Suburbs	75.0%	233,411	320,809	—	—	—	—	320,809
Mega Campus: The Arsenal on the Charles/Cambridge/Inner Suburbs 311 Arsenal Street, 500 North Beacon Street, and 4 Kingsbury Avenue	100%	258,790	248,018	—	308,446	—	34,157	590,621
Mega Campus: Alexandria Center <sup>®</sup> at Kendall Square/Cambridge 140 First Street and 100 Edwin H. Land Boulevard	100%	340,833	78,546	—	—	174,500	41,955	295,001
Mega Campus: Alexandria Center <sup>®</sup> for Life Science – Fenway/ Fenway 201 Brookline Avenue and 401 and 421 Park Drive	(2)	285,847	58,149	392,011	111,294	—	—	561,454
15 Necco Street/Seaport Innovation District	67.3%	427,610	345,995	—	—	—	—	345,995
Mega Campus: 40, 50, and 60 Sylvan Road, 35 Gatehouse Drive, and 840 Winter Street/Route 128	100%	548,440	654,953	—	—	—	515,000	1,169,953
Mega Campus: 480 Arsenal Way and 446, 458, 500, and 550 Arsenal Street/Cambridge/Inner Suburbs 446, 458, 500, and 550 Arsenal Street	100%	80,501	—	—	—	—	902,000	902,000
Mega Campus: Alexandria Technology Square <sup>®</sup> /Cambridge	100%	7,881	—	—	—	—	100,000	100,000
Mega Campus: 380 and 420 E Street/Seaport Innovation District	100%	128,273	—	—	—	—	1,000,000	1,000,000
99 A Street/Seaport Innovation District	100%	51,130	—	—	—	—	235,000	235,000
10 Necco Street/Seaport Innovation District	100%	100,736	—	—	—	—	175,000	175,000
Mega Campus: One Moderna Way/Route 128	100%	25,470	—	—	—	—	1,100,000	1,100,000
215 Presidential Way/Route 128	100%	6,808	—	—	—	—	112,000	112,000
Other value-creation projects	(3)	282,673	453,869	—	190,992	—	1,132,549	1,777,410
		<b>\$ 3,417,676</b>	<b>2,622,439</b>	<b>392,011</b>	<b>610,732</b>	<b>174,500</b>	<b>5,347,661</b>	<b>9,147,343</b>

Refer to "Mega campus" in the "Definitions and reconciliations" of this Supplemental Information for additional details.

- (1) Represents total square footage upon completion of development or redevelopment of one or more new Class A/A+ properties. Square footage presented includes RSF of buildings currently in operation at properties that also have inherent future development or redevelopment opportunities. Upon expiration of existing in-place leases, we have the intent to demolish or redevelop the existing property. Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for additional details on value-creation square feet currently included in rental properties.
- (2) We have a 98.8% interest in 201 Brookline Avenue aggregating 58,149 RSF, which is currently under construction, and a 100% interest in the near-term development projects at 401 and 421 Park Drive aggregating 503,305 RSF. Refer to "Dispositions and sales of partial interests" in our Earnings Press Release for additional details on our sale of 268,023 RSF at 421 Park Drive.
- (3) Includes a property in which we own a partial interest through a real estate joint venture. Refer to "Joint venture financial information" of this Supplemental Information for additional details.

## New Class A/A+ Development and Redevelopment Properties: Summary of Pipeline (continued)

June 30, 2023

(Dollars in thousands)



Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage						Total <sup>(1)</sup>
			Development and Redevelopment						
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing				
			Under Construction	Committed Near Term	Near Term	Intermediate Term	Future		
San Francisco Bay Area									
Mega Campus: Alexandria Center <sup>®</sup> for Science and Technology – Mission Bay/Mission Bay 1450 Owens Street	46.4%	\$ 179,884	212,796	—	—	—	—	212,796	
Mega Campus: Alexandria Technology Center <sup>®</sup> – Gateway/ South San Francisco 651 and 751 Gateway Boulevard	(2)	473,752	530,602	—	—	—	291,000	821,602	
Alexandria Center <sup>®</sup> for Life Science – Millbrae/South San Francisco 230 Harriet Tubman Way, 201 and 231 Adrian Road, and 6 and 30 Rollins Road	46.2%	311,714	285,346	—	198,188	150,213	—	633,747	
Mega Campus: 211 <sup>(3)</sup> , 213 <sup>(3)</sup> , 249, 259, 269, and 279 East Grand Avenue/South San Francisco 211 and 269 East Grand Avenue	100%	6,655	—	—	107,250	—	90,000	197,250	
Mega Campus: Alexandria Center <sup>®</sup> for Life Science – San Carlos/ Greater Stanford 960 Industrial Road, 987 and 1075 Commercial Street, and 888 Bransten Road	100%	410,628	—	—	105,000	700,000	692,830	1,497,830	
901 California Avenue/Greater Stanford	100%	14,187	—	—	56,924	—	—	56,924	
3825 and 3875 Fabian Way/Greater Stanford	100%	141,816	—	—	—	250,000	228,000	478,000	
Mega Campus: 88 Bluxome Street/SoMa	100%	367,628	—	—	—	1,070,925	—	1,070,925	
Mega Campus: 1122, 1150, and 1178 El Camino Real/South San Francisco	100%	366,010	—	—	—	—	1,930,000	1,930,000	
Other value-creation projects	100%	—	—	—	—	—	25,000	25,000	
		<b>2,272,274</b>	<b>1,028,744</b>	<b>—</b>	<b>467,362</b>	<b>2,171,138</b>	<b>3,256,830</b>	<b>6,924,074</b>	
New York City									
Mega Campus: Alexandria Center <sup>®</sup> for Life Science – New York City/New York City	100%	142,487	—	—	—	550,000 <sup>(4)</sup>	—	550,000	
219 East 42nd Street/New York City	100%	—	—	—	—	579,947	—	579,947	
		<b>\$ 142,487</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1,129,947</b>	<b>—</b>	<b>1,129,947</b>	

Refer to "Mega campus" in the "Definitions and reconciliations" of this Supplemental Information for additional details.

- (1) Represents total square footage upon completion of development or redevelopment of one or more new Class A/A+ properties. Square footage presented includes RSF of buildings currently in operation at properties that also have inherent future development or redevelopment opportunities. Upon expiration of existing in-place leases, we have the intent to demolish or redevelop the existing property. Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for additional details on value-creation square feet currently included in rental properties.
- (2) We have a 50.0% ownership interest in 651 Gateway Boulevard aggregating 300,010 RSF and a 51.0% ownership interest in 751 Gateway Boulevard aggregating 230,592 RSF.
- (3) We own a partial interest in this property through a real estate joint venture. Refer to "Joint venture financial information" of this Supplemental Information for additional details.
- (4) Pursuant to an option agreement, we are currently negotiating a long-term ground lease with the City of New York for the future site of a new building of approximately 550,000 SF.



## New Class A/A+ Development and Redevelopment Properties: Summary of Pipeline (continued)

June 30, 2023

(Dollars in thousands)



Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage						Total <sup>(1)</sup>	
			Development and Redevelopment				Future Opportunities Subject to Market Conditions and Leasing			
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing					
			Under Construction	Committed Near Term	Near Term	Intermediate Term	Future			
San Diego										
Mega Campus: Campus Point by Alexandria/University Town Center 10010 <sup>(2)</sup> , 10140 <sup>(2)</sup> , and 10260 Campus Point Drive and 4110, 4135, 4155, 4161, and 4275 <sup>(2)</sup> Campus Point Court	55.0%	\$ 328,550	171,102	426,927	—	—	1,074,445		1,672,474	
Mega Campus: One Alexandria Square and One Alexandria North/Torrey Pines 10931, 10933, 11255, and 11355 North Torrey Pines Road and 10975 and 10995 Torreyana Road	100%	313,323	—	608,252	—	125,280	—		733,532	
Mega Campus: SD Tech by Alexandria/Sorrento Mesa 9805 Scranton Road and 10065 and 10075 Barnes Canyon Road	50.0%	177,310	—	—	254,771	160,000	333,845		748,616	
Mega Campus: Sequence District by Alexandria/Sorrento Mesa 6260, 6290, 6310, 6340, 6350, and 6450 Sequence Drive	100%	44,362	—	—	200,000	509,000	1,089,915		1,798,915	
Scripps Science Park by Alexandria/Sorrento Mesa 10048, 10219, 10256, and 10260 Meanley Drive, and 10277 Scripps Ranch Boulevard	100%	90,165	—	—	105,000	175,041	318,308		598,349	
Mega Campus: University District/University Town Center 9363, 9373, 9393, and 9625 <sup>(3)</sup> Towne Centre Drive, 8410-8750 Genesee Avenue, and 4282 Esplanade Court	100%	153,026	—	—	—	937,000	100,000		1,037,000	
Pacific Technology Park/Sorrento Mesa 9444 Waples Street	50.0%	22,846	—	—	—	149,000	—		149,000	
Mega Campus: 5200 Illumina Way/University Town Center 4025, 4031, 4045, and 4075 Sorrento Valley Boulevard/Sorrento Valley	51.0%	17,264	—	—	—	—	451,832		451,832	
Other value-creation projects	100%	70,650	—	—	—	—	475,000		475,000	
		<b>\$ 1,254,936</b>	<b>171,102</b>	<b>1,035,179</b>	<b>559,771</b>	<b>2,055,321</b>	<b>4,090,345</b>		<b>7,911,718</b>	

Refer to "Mega campus" in the "Definitions and reconciliations" of this Supplemental Information for additional details.

(1) Represents total square footage upon completion of development or redevelopment of one or more new Class A/A+ properties. Square footage presented includes RSF of buildings currently in operation at properties that also have inherent future development or redevelopment opportunities. Upon expiration of existing in-place leases, we have the intent to demolish or redevelop the existing property. Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for additional details on value-creation square feet currently included in rental properties.

(2) We have a 100% interest in this property.

(3) We own a partial interest in this property through a real estate joint venture. Refer to "Joint venture financial information" of this Supplemental Information for additional details.

## New Class A/A+ Development and Redevelopment Properties: Summary of Pipeline (continued)

June 30, 2023

(Dollars in thousands)



Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage						Total <sup>(1)</sup>	
			Development and Redevelopment				Future Opportunities Subject to Market Conditions and Leasing			
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing					
			Under Construction	Committed Near Term	Near Term	Intermediate Term	Future			
Seattle										
Mega Campus: The Eastlake Life Science Campus by Alexandria/Lake Union 1150 Eastlake Avenue East	100%	\$ 326,394	311,631	—	—	—	—	311,631		
Alexandria Center <sup>®</sup> for Advanced Technologies – Monte Villa Parkway/Bothell 3301, 3555, and 3755 Monte Villa Parkway	100%	92,501	178,129	—	50,552	—	—	228,681		
Mega Campus: Alexandria Center <sup>®</sup> for Life Science – South Lake Union/Lake Union 601 and 701 Dexter Avenue North and 800 Mercer Street	(2)	411,958	—	—	1,095,586	—	188,400	1,283,986		
830 and 1010 4th Avenue South/SoDo	100%	56,062	—	—	—	—	597,313	597,313		
Mega Campus: Alexandria Center <sup>®</sup> for Advanced Technologies – Canyon Park/Bothell 21660 20th Avenue Southeast	100%	15,159	—	—	—	—	230,000	230,000		
Other value-creation projects	100%	92,906	—	—	—	—	691,000	691,000		
		<b>994,980</b>	<b>489,760</b>	<b>—</b>	<b>1,146,138</b>	<b>—</b>	<b>1,706,713</b>	<b>3,342,611</b>		
Maryland										
Mega Campus: Alexandria Center <sup>®</sup> for Life Science – Shady Grove/Rockville 9603 and 9808 Medical Center Drive and 9810, 9820, and 9830 Darnestown Road	100%	300,659	584,456	—	—	258,000	38,000	880,456		
		<b>\$ 300,659</b>	<b>584,456</b>	<b>—</b>	<b>—</b>	<b>258,000</b>	<b>38,000</b>	<b>880,456</b>		

Refer to "Mega campus" in the "Definitions and reconciliations" of this Supplemental Information for additional details.

- (1) Represents total square footage upon completion of development or redevelopment of one or more new Class A/A+ properties. Square footage presented includes RSF of buildings currently in operation at properties that also have inherent future development or redevelopment opportunities. Upon expiration of existing in-place leases, we have the intent to demolish or redevelop the existing property. Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for additional details on value-creation square feet currently included in rental properties.
- (2) We have a 100% interest in 601 and 701 Dexter Avenue North aggregating 414,986 SF and a 60% interest in the near-term development project at 800 Mercer Street aggregating 869,000 SF.

## New Class A/A+ Development and Redevelopment Properties: Summary of Pipeline (continued)

June 30, 2023

(Dollars in thousands)



Market Property/Submarket	Our Ownership Interest	Book Value	Square Footage					Total <sup>(1)</sup>
			Development and Redevelopment					
			Active and Near-Term Construction		Future Opportunities Subject to Market Conditions and Leasing			
			Under Construction	Committed Near Term	Near Term	Intermediate Term	Future	
Research Triangle								
6040 George Watts Hill Drive, Phase II/Research Triangle	100%	\$ 51,125	88,038	—	—	—	—	88,038
Mega Campus: Alexandria Center <sup>®</sup> for Advanced Technologies – Research Triangle/Research Triangle 4 and 12 Davis Drive	100%	94,015	—	—	180,000	—	990,000	1,170,000
Mega Campus: Alexandria Center <sup>®</sup> for NextGen Medicines/ Research Triangle 3029 East Cornwallis Road	100%	102,395	—	—	100,000	100,000	855,000	1,055,000
Mega Campus: Alexandria Center <sup>®</sup> for Life Science – Durham/ Research Triangle 41 Moore Drive	100%	171,567	—	—	—	150,000	2,060,000	2,210,000
120 TW Alexander Drive, 2752 East NC Highway 54, and 10 South Triangle Drive/Research Triangle	100%	52,083	—	—	—	—	750,000	750,000
Other value-creation projects	100%	4,185	—	—	—	—	76,262	76,262
		<b>475,370</b>	<b>88,038</b>	<b>—</b>	<b>280,000</b>	<b>250,000</b>	<b>4,731,262</b>	<b>5,349,300</b>
Texas								
8800 Technology Forest Place/Greater Houston	100%	73,631	84,331	—	—	—	116,287	200,618
1020 Red River Street/Austin	100%	9,327	—	—	—	—	177,072	177,072
Other value-creation projects	100%	131,366	—	—	—	—	1,694,000	1,694,000
		<b>214,324</b>	<b>84,331</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1,987,359</b>	<b>2,071,690</b>
Canada	100%	45,820	217,798	—	—	—	371,743	589,541
Other value-creation projects	100%	101,721	—	—	—	—	724,349	724,349
Total pipeline as of June 30, 2023		<b>\$ 9,220,247</b> <sup>(2)</sup>	<b>5,286,668</b>	<b>1,427,190</b>	<b>3,064,003</b>	<b>6,038,906</b>	<b>22,254,262</b>	<b>38,071,029</b>

Refer to "Mega campus" in the "Definitions and reconciliations" of this Supplemental Information for additional details.

(1) Total square footage includes 4,339,004 RSF of buildings currently in operation that we intend to demolish or redevelop and commence future construction. Refer to "Investments in real estate" in the "Definitions and reconciliations" of this Supplemental Information for additional details on value-creation square feet currently included in rental properties.

(2) Total book value includes \$4.2 billion of projects currently under construction that are 70% leased/negotiating. We also expect to commence construction on four near-term projects aggregating \$565.4 million, which are 71% leased, in the next three quarters after June 30, 2023.

## Construction Spending and Capitalization of Interest

June 30, 2023

(In thousands)

# 68% of RSF in Our Value-Creation Pipeline is Within Our Existing Mega Campuses

	Upon Completion of Construction		Construction Spending	Six Months Ended June 30, 2023	Projected Midpoint for the Year Ending December 31, 2023
	Additional Operating RSF	Growth in Operating RSF			
Under construction and committed near-term projects <sup>(1)</sup>	6,713,858	<b>82%</b>	Construction spending <sup>(2)</sup>	\$ 1,870,874	\$ 3,471,000 <sup>(3)</sup>
Value-add pre-construction: primarily mega campus entitlement, permitting, design, and site work	27,018,167		Contributions from partners in our existing consolidated real estate joint ventures	(215,557)	(536,000)
Value-creation pipeline: development and redevelopments	<u>33,732,025</u>		Total construction spending	<u>\$ 1,655,317</u>	<u>\$ 2,935,000</u>
			Guidance range		\$2,785,000 – \$3,085,000

Key Categories of Interest Capitalized During 1H23	Percentage of Total Capitalized Interest
Value-creation pipeline: development and redevelopments	87%
Smaller redevelopment and repositioning capital projects	13
	<u>100%</u>

Contributions from Partners in Our Existing Consolidated Real Estate Joint Ventures	
Projected Timing	Amount <sup>(4)</sup>
3Q23 and 4Q23	\$ 320,000
2024 through 2026	1,019,000
Total	<u>\$ 1,339,000</u>

(1) As of June 30, 2023. Represents projects under construction aggregating 5.3 million RSF and four near-term projects aggregating 1.4 million RSF expected to commence construction during the next three quarters after June 30, 2023 which are 70% leased/negotiating and are expected to generate \$605 million in incremental net operating income from 3Q23 through 2Q26.

(2) Includes our contributions into unconsolidated real estate joint ventures related to construction.

(3) Includes projected revenue-enhancing/repositioning capital expenditures and non-revenue-enhancing capital expenditures of \$147 million and \$60 million, respectively.

(4) Amounts represent reductions to our consolidated construction spending.

## Joint Venture Financial Information

June 30, 2023

### Consolidated Real Estate Joint Ventures

Property	Market	Submarket	Noncontrolling Interest Share <sup>(1)</sup>	Operating RSF at 100%
50 and 60 Binney Street	Greater Boston	Cambridge/Inner Suburbs	66.0%	532,395
75/125 Binney Street	Greater Boston	Cambridge/Inner Suburbs	60.0%	388,270
100 and 225 Binney Street and 300 Third Street	Greater Boston	Cambridge/Inner Suburbs	70.0%	870,106
99 Coolidge Avenue	Greater Boston	Cambridge/Inner Suburbs	25.0%	— <sup>(2)</sup>
15 Necco Street	Greater Boston	Seaport Innovation District	32.7% <sup>(3)</sup>	— <sup>(2)</sup>
Other joint venture	Greater Boston	—	39.1%	— <sup>(2)</sup>
Alexandria Center <sup>®</sup> for Science and Technology – Mission Bay <sup>(4)</sup>	San Francisco Bay Area	Mission Bay	75.0%	1,005,879
1450 Owens Street	San Francisco Bay Area	Mission Bay	53.6% <sup>(5)</sup>	— <sup>(2)</sup>
601, 611, 651 <sup>(2)</sup> , 681, 685, and 701 Gateway Boulevard	San Francisco Bay Area	South San Francisco	50.0%	785,444
751 Gateway Boulevard	San Francisco Bay Area	South San Francisco	49.0%	— <sup>(2)</sup>
211 <sup>(2)</sup> and 213 East Grand Avenue	San Francisco Bay Area	South San Francisco	70.0%	300,930
500 Forbes Boulevard	San Francisco Bay Area	South San Francisco	90.0%	155,685
Alexandria Center <sup>®</sup> for Life Science – Millbrae	San Francisco Bay Area	South San Francisco	53.8%	— <sup>(2)</sup>
3215 Merryfield Row	San Diego	Torrey Pines	70.0%	170,523
Campus Point by Alexandria <sup>(6)</sup>	San Diego	University Town Center	45.0%	1,337,916
5200 Illumina Way	San Diego	University Town Center	49.0%	792,687
9625 Towne Centre Drive	San Diego	University Town Center	70.0%	163,648
SD Tech by Alexandria <sup>(7)</sup>	San Diego	Sorrento Mesa	50.0%	877,103
Pacific Technology Park	San Diego	Sorrento Mesa	50.0%	544,352
Summers Ridge Science Park <sup>(8)</sup>	San Diego	Sorrento Mesa	70.0%	316,531
1201 and 1208 Eastlake Avenue East and 199 East Blaine Street	Seattle	Lake Union	70.0%	321,218
400 Dexter Avenue North	Seattle	Lake Union	70.0%	290,754
800 Mercer Street	Seattle	Lake Union	40.0%	— <sup>(2)</sup>

### Unconsolidated Real Estate Joint Ventures

Property	Market	Submarket	Our Ownership Share <sup>(9)</sup>	Operating RSF at 100%
1655 and 1725 Third Street	San Francisco Bay Area	Mission Bay	10.0%	586,208
1401/1413 Research Boulevard	Maryland	Rockville	65.0% <sup>(10)</sup>	— <sup>(11)</sup>
1450 Research Boulevard	Maryland	Rockville	73.2% <sup>(10)</sup>	42,679
101 West Dickman Street	Maryland	Beltsville	57.9% <sup>(10)</sup>	135,423

- (1) In addition to the consolidated real estate joint ventures listed, various joint venture partners hold insignificant noncontrolling interests in two other real estate joint ventures in North America.
- (2) Represents a property currently under construction or in our value-creation pipeline. Refer to the sections under “New Class A/A+ development and redevelopment properties” for additional details.
- (3) The noncontrolling interest share is expected to increase to 43% as one of our joint venture partners contributes the remaining costs to complete the project over time.
- (4) Includes 409 and 499 Illinois Street, 1500 and 1700 Owens Street, and 455 Mission Bay Boulevard South.
- (5) The noncontrolling interest share of our joint venture partner is anticipated to increase to 75% as our partner contributes the remaining cost to complete the project over time.
- (6) Includes 10210, 10260, 10290, and 10300 Campus Point Drive and 4110, 4135, 4155, 4161, 4224, and 4242 Campus Point Court.
- (7) Includes 9605, 9645, 9675, 9685, 9725, 9735, 9808, 9855, and 9868 Scranton Road and 10055, 10065, and 10075 Barnes Canyon Road.
- (8) Includes 9965, 9975, 9985, and 9995 Summers Ridge Road.
- (9) In addition to the unconsolidated real estate joint ventures listed, we hold an interest in one other insignificant unconsolidated real estate joint venture in North America.
- (10) Represents a joint venture with a local real estate operator in which our joint venture partner manages the day-to-day activities that significantly affect the economic performance of the joint venture.
- (11) Represents a joint venture with a distinguished retail real estate developer for a retail shopping center aggregating 84,837 RSF.

## Joint Venture Financial Information (continued)

June 30, 2023

(In thousands)



	As of June 30, 2023	
	Noncontrolling Interest Share of Consolidated Real Estate JVs	Our Share of Unconsolidated Real Estate JVs
Investments in real estate	\$ 3,696,860	\$ 117,715
Cash, cash equivalents, and restricted cash	129,240	6,488
Other assets	390,017	11,477
Secured notes payable (refer to page 54)	(22,822)	(90,557)
Other liabilities	(223,481)	(7,322)
Redeemable noncontrolling interests	(52,628)	—
	<u>\$ 3,917,186</u>	<u>\$ 37,801</u>

	Noncontrolling Interest Share of Consolidated Real Estate JVs		Our Share of Unconsolidated Real Estate JVs	
	June 30, 2023		June 30, 2023	
	Three Months Ended	Six Months Ended	Three Months Ended	Six Months Ended
Total revenues	\$ 101,344	\$ 203,312	\$ 2,682	\$ 5,399
Rental operations	(29,202)	(58,890)	(768)	(1,550)
	72,142	144,422	1,914	3,849
General and administrative	(350)	(817)	(34)	(66)
Interest	(5)	(10)	(844)	(1,694)
Depreciation and amortization of real estate assets	(28,220)	(56,398)	(855)	(1,714)
Fixed returns allocated to redeemable noncontrolling interests <sup>(1)</sup>	201	402	—	—
	<u>\$ 43,768</u>	<u>\$ 87,599</u>	<u>\$ 181</u>	<u>\$ 375</u>
Straight-line rent and below-market lease revenue	\$ 4,133	\$ 8,834	\$ 297	\$ 583
Funds from operations <sup>(2)</sup>	\$ 71,988	\$ 143,997	\$ 1,036	\$ 2,089

(1) Represents an allocation of joint venture earnings to redeemable noncontrolling interests primarily in one property in our South San Francisco submarket. These redeemable noncontrolling interests earn a fixed return on their investment rather than participate in the operating results of the property.

(2) Refer to "Funds from operations and funds from operations per share" in our Earnings Press Release and "Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the "Definitions and reconciliations" of this Supplemental Information for the definition and the reconciliation from the most directly comparable financial measure presented in accordance with GAAP.

## Investments

June 30, 2023

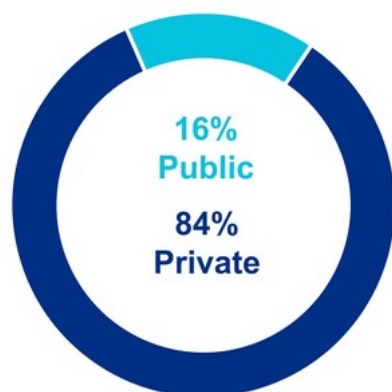
(Dollars in thousands)

We hold investments in publicly traded companies and privately held entities primarily involved in the life science, agtech, and technology industries. The tables below summarize components of our investment income (loss) and non-real estate investments (in thousands). For additional details, refer to “Investments” in the “Definitions and reconciliations” of this Supplemental Information.

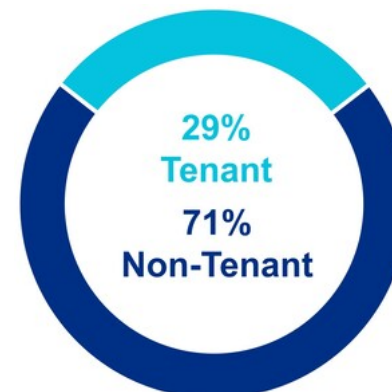
	June 30, 2023		
	Three Months Ended	Six Months Ended	Year Ended December 31, 2022
Realized (losses) gains	\$ (371) <sup>(1)</sup>	\$ 20,373 <sup>(1)</sup>	\$ 80,435
Unrealized losses	(77,897) <sup>(2)</sup>	(143,752) <sup>(2)</sup>	(412,193) <sup>(3)</sup>
Investment loss	<u>\$ (78,268)</u>	<u>\$ (123,379)</u>	<u>\$ (331,758)</u>

Investments	June 30, 2023				December 31, 2022
	Cost	Unrealized Gains	Unrealized Losses	Carrying Amount	Carrying Amount
Publicly traded companies	\$ 201,526	\$ 58,748	\$ (109,382)	\$ 150,892	\$ 207,139
Entities that report NAV	470,731	218,001	(11,361)	677,371	759,752
Entities that do not report NAV:					
Entities with observable price changes	105,605	96,529	(1,224)	200,910	193,784
Entities without observable price changes	393,065	—	—	393,065	388,940
Investments accounted for under the equity method of accounting	N/A	N/A	N/A	73,756	65,459
June 30, 2023	<u>\$ 1,170,927</u> <sup>(4)</sup>	<u>\$ 373,278</u>	<u>\$ (121,967)</u>	<u>\$ 1,495,994</u>	<u>\$ 1,615,074</u>
December 31, 2022	<u>\$ 1,152,613</u>	<u>\$ 506,404</u>	<u>\$ (109,402)</u>	<u>\$ 1,615,074</u>	

### Public/Private Mix (Cost)



### Tenant/Non-Tenant Mix (Cost)



- (1) Includes impairments of \$23.0 million primarily related to three non-real estate investments in privately held entities that do not report NAV.
- (2) Consists of unrealized losses of \$47.3 million and \$85.1 million primarily resulting from the decrease in the fair value of our investments in privately held entities that report NAV, and \$30.6 million and \$58.6 million of accounting reclassifications of unrealized gains recognized in prior periods into realized gains upon our sales of investments during the three and six months ended June 30, 2023, respectively.
- (3) Consists of unrealized losses of \$274.2 million primarily resulting from the decrease in the fair value of our investments in publicly traded companies, and \$138.0 million of accounting reclassifications of unrealized gains recognized in prior periods into realized gains upon our sales of investments during the year ended December 31, 2022.
- (4) Represents 2.8% of gross assets as of June 30, 2023.

## Key Credit Metrics

June 30, 2023

### Liquidity

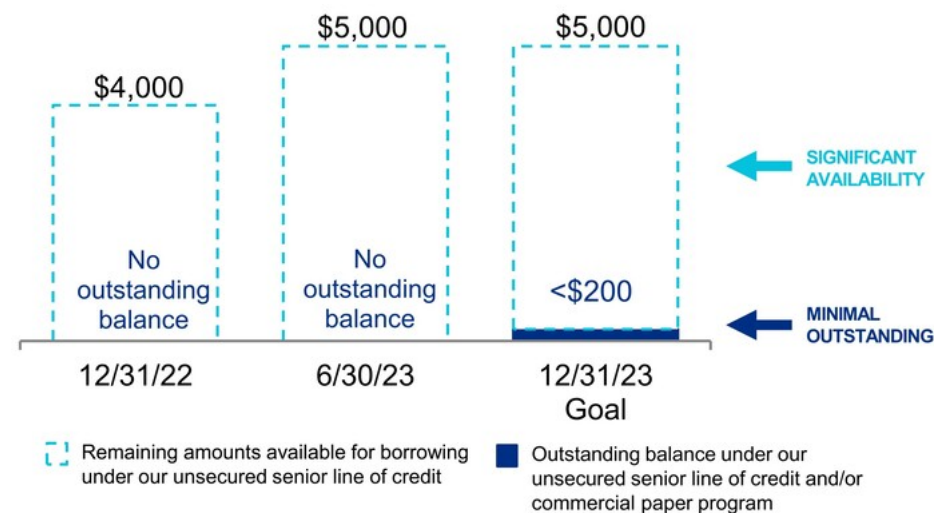
# \$6.3B

(in millions)

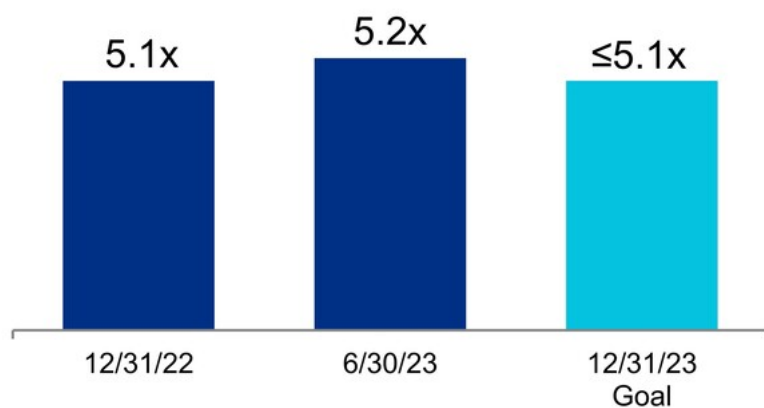
Availability under our unsecured senior line of credit, net of amounts outstanding under our commercial paper program	\$	5,000
Outstanding forward equity sales agreements <sup>(1)</sup>		103
Cash, cash equivalents, and restricted cash		960
Remaining construction loan commitments		103
Investments in publicly traded companies		151
Liquidity as of June 30, 2023	\$	<u>6,317</u>

### Minimal Outstanding Borrowings and Significant Availability on Unsecured Senior Line of Credit

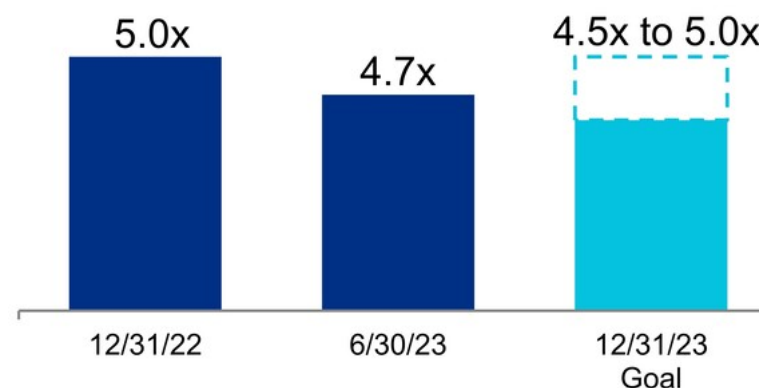
(in millions)



### Net Debt and Preferred Stock to Adjusted EBITDA<sup>(2)</sup>



### Fixed-Charge Coverage Ratio<sup>(2)</sup>



(1) Represents expected net proceeds from the future settlement of 699 thousand shares of common stock under forward equity sales agreements after underwriter discounts.

(2) Quarter annualized. Refer to "Fixed-charge coverage ratio" and "Net debt and preferred stock to Adjusted EBITDA" in the "Definitions and reconciliations" of this Supplemental Information for additional details.

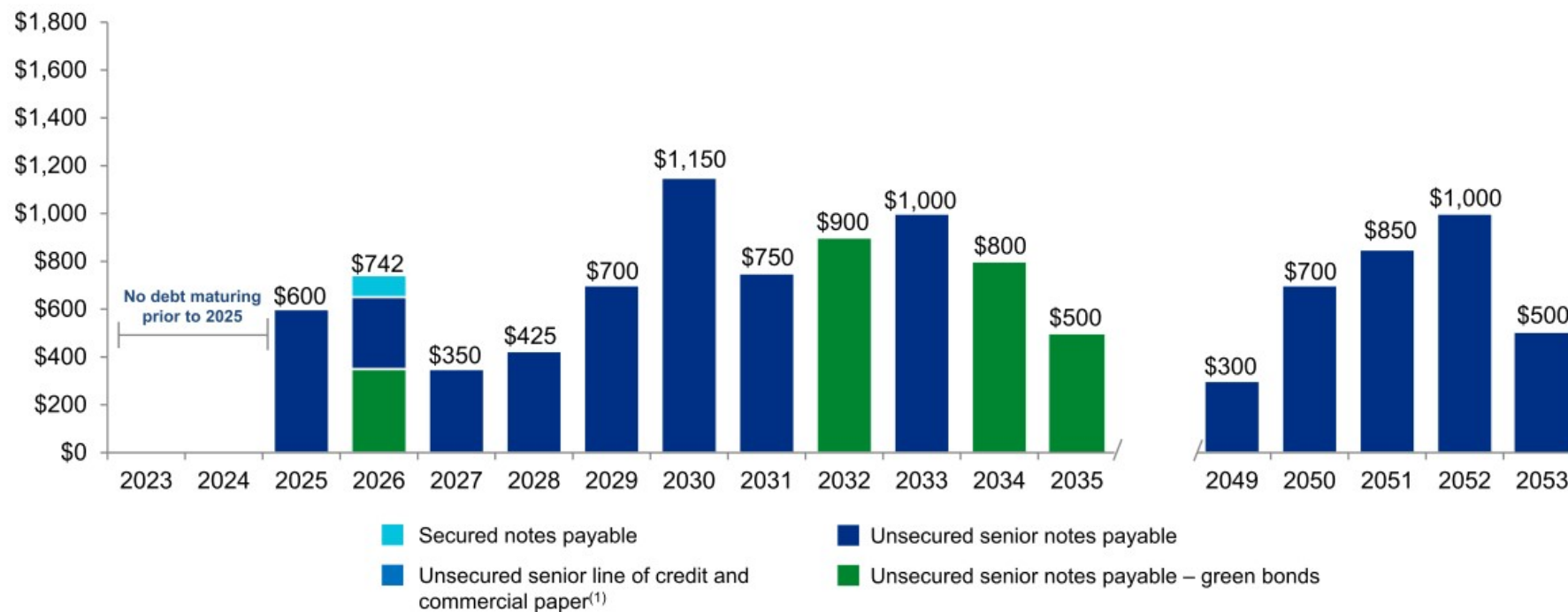


## Summary of Debt

June 30, 2023

(In millions)

### Weighted-Average Remaining Term of 13.4 Years



(1) Refer to footnotes 2 through 4 on the next page under "Fixed-rate and variable-rate debt" for additional details.

## Summary of Debt (continued)

June 30, 2023

(Dollars in thousands)



### Fixed-rate and variable-rate debt

	Fixed-Rate Debt	Variable-Rate Debt	Total	Percentage	Weighted-Average	
					Interest Rate <sup>(1)</sup>	Remaining Term (in years)
Secured notes payable	\$ 649	\$ 91,290	\$ 91,939	0.8%	8.07%	3.5
Unsecured senior notes payable	11,091,424	—	11,091,424	99.2	3.65	13.5
Unsecured senior line of credit <sup>(2)</sup> and commercial paper program <sup>(3)</sup>	—	—	—	—	N/A	4.6 <sup>(4)</sup>
Total/weighted average	<u>\$ 11,092,073</u>	<u>\$ 91,290</u>	<u>\$ 11,183,363</u>	<u>100.0%</u>	<u>3.69%</u>	<u>13.4<sup>(4)</sup></u>
Percentage of total debt	99.2%	0.8%	100.0%			

(1) Represents the weighted-average interest rate as of the end of the applicable period, including expense/income related to the amortization of loan fees, amortization of debt premiums (discounts), and other bank fees.

(2) In June 2023, we amended our unsecured senior line of credit to increase the aggregate commitments available for borrowing to \$5.0 billion from \$4.0 billion. As of June 30, 2023, we had no outstanding balance on our unsecured senior line of credit.

(3) The commercial paper program provides us with the ability to issue commercial paper notes that bear interest at short-term fixed rates and can generally be issued with a maturity of 30 days or less and with a maximum maturity of 397 days from the date of issuance. Borrowings under the program are used to fund short-term capital needs and are backed by our unsecured senior line of credit. In the event we are unable to issue commercial paper notes or refinance outstanding borrowings under terms equal to or more favorable than those under our unsecured senior line of credit, we expect to borrow under the unsecured senior line of credit at SOFR+0.835%. As of June 30, 2023, we had no commercial paper notes outstanding. In July 2023, we increased the aggregate amount we may issue from time to time under our commercial paper program to \$2.5 billion from \$2.0 billion.

(4) We calculate the weighted-average remaining term of our commercial paper notes by using the maturity date of our unsecured senior line of credit. Using the maturity date of our outstanding commercial paper notes, the consolidated weighted-average maturity of our debt is 13.4 years. The commercial paper notes sold during the six months ended June 30, 2023 were issued at a weighted-average yield to maturity of 5.16% and had a weighted-average maturity term of 13 days.

### Average debt outstanding and weighted-average interest rate

	Average Debt Outstanding		Weighted-Average Interest Rate	
	June 30, 2023		June 30, 2023	
	Three Months Ended	Six Months Ended	Three Months Ended	Six Months Ended
Long-term fixed-rate debt	\$ 11,171,607	\$ 10,922,407	3.64 %	3.60 %
Short-term variable-rate unsecured senior line of credit and commercial paper program debt	178,744	132,529	5.45	5.43
Blended average interest rate	11,350,351	11,054,936	3.67	3.62
Loan fee amortization and annual facility fee related to unsecured senior line of credit	N/A	N/A	0.10	0.11
Total/weighted average	<u>\$ 11,350,351</u>	<u>\$ 11,054,936</u>	<u>3.77 %</u>	<u>3.73 %</u>

## Summary of Debt (continued)

June 30, 2023

(Dollars in thousands)

### Debt covenants

Debt Covenant Ratios <sup>(1)</sup>	Unsecured Senior Notes Payable		Unsecured Senior Line of Credit	
	Requirement	June 30, 2023	Requirement	June 30, 2023
Total Debt to Total Assets	≤ 60%	28%	≤ 60.0%	27.3%
Secured Debt to Total Assets	≤ 40%	0.2%	≤ 45.0%	0.2%
Consolidated EBITDA to Interest Expense	≥ 1.5x	18.7x	≥ 1.50x	4.24x
Unencumbered Total Asset Value to Unsecured Debt	≥ 150%	345%	N/A	N/A
Unsecured Interest Coverage Ratio	N/A	N/A	≥ 1.75x	28.01x

(1) All covenant ratio titles utilize terms as defined in the respective debt and credit agreements. The calculation of consolidated EBITDA is based on the definitions contained in our loan agreements and is not directly comparable to the computation of EBITDA as described in Exchange Act Release No. 47226.

### Unconsolidated real estate joint ventures' debt

Unconsolidated Joint Venture	Maturity Date	Stated Rate	Interest Rate <sup>(1)</sup>	At 100%		
				Aggregate Commitment	Debt Balance <sup>(2)</sup>	Our Share
1401/1413 Research Boulevard	12/23/24	2.70%	3.31%	\$ 28,500	\$ 28,244	65.0%
1655 and 1725 Third Street	3/10/25	4.50%	4.57%	600,000	599,293	10.0%
101 West Dickman Street	11/10/26	SOFR+1.95%	7.11% <sup>(3)</sup>	26,750	13,107	57.9%
1450 Research Boulevard	12/10/26	SOFR+1.95%	7.17% <sup>(3)</sup>	13,000	6,383	73.2%
				<u>\$ 668,250</u>	<u>\$ 647,027</u>	

(1) Includes interest expense and amortization of loan fees.

(2) Represents outstanding principal, net of unamortized deferred financing costs, as of June 30, 2023.

(3) This loan is subject to a fixed SOFR floor rate of 0.75%.

## Summary of Debt (continued)

June 30, 2023

(Dollars in thousands)

Debt	Stated Rate	Interest Rate <sup>(1)</sup>	Maturity Date <sup>(2)</sup>	Principal Payments Remaining for the Periods Ending December 31,						Principal	Unamortized (Deferred Financing Cost), (Discount)/ Premium	Total
				2023	2024	2025	2026	2027	Thereafter			
Secured notes payable												
Greater Boston <sup>(3)</sup>	SOFR+2.70%	8.08%	11/19/26	\$ —	\$ —	\$ —	\$ 92,266	\$ —	\$ —	\$ 92,266	\$ (976)	\$ 91,290
San Francisco Bay Area	6.50%	6.50	7/1/36	30	32	34	36	38	479	649	—	649
Secured debt weighted-average interest rate/ subtotal		8.07		30	32	34	92,302	38	479	92,915	(976)	91,939
Unsecured senior line of credit and commercial paper program <sup>(4)</sup>	<sup>(4)</sup>	N/A <sup>(4)</sup>	1/22/28 <sup>(4)</sup>	<sup>(4)</sup>	—	—	—	—	— <sup>(4)</sup>	—	—	—
Unsecured senior notes payable	3.45%	3.62	4/30/25	—	—	600,000	—	—	—	600,000	(1,621)	598,379
Unsecured senior notes payable	4.30%	4.50	1/15/26	—	—	—	300,000	—	—	300,000	(1,266)	298,734
Unsecured senior notes payable – green bond	3.80%	3.96	4/15/26	—	—	—	350,000	—	—	350,000	(1,387)	348,613
Unsecured senior notes payable	3.95%	4.13	1/15/27	—	—	—	—	350,000	—	350,000	(1,825)	348,175
Unsecured senior notes payable	3.95%	4.07	1/15/28	—	—	—	—	—	425,000	425,000	(1,943)	423,057
Unsecured senior notes payable	4.50%	4.60	7/30/29	—	—	—	—	—	300,000	300,000	(1,359)	298,641
Unsecured senior notes payable	2.75%	2.87	12/15/29	—	—	—	—	—	400,000	400,000	(2,676)	397,324
Unsecured senior notes payable	4.70%	4.81	7/1/30	—	—	—	—	—	450,000	450,000	(2,611)	447,389
Unsecured senior notes payable	4.90%	5.05	12/15/30	—	—	—	—	—	700,000	700,000	(5,901)	694,099
Unsecured senior notes payable	3.375%	3.48	8/15/31	—	—	—	—	—	750,000	750,000	(5,309)	744,691
Unsecured senior notes payable – green bond	2.00%	2.12	5/18/32	—	—	—	—	—	900,000	900,000	(8,345)	891,655
Unsecured senior notes payable	1.875%	1.97	2/1/33	—	—	—	—	—	1,000,000	1,000,000	(8,408)	991,592
Unsecured senior notes payable – green bond	2.95%	3.07	3/15/34	—	—	—	—	—	800,000	800,000	(8,364)	791,636
Unsecured senior notes payable – green bond	4.75%	4.88	4/15/35	—	—	—	—	—	500,000	500,000	(5,636)	494,364
Unsecured senior notes payable	4.85%	4.93	4/15/49	—	—	—	—	—	300,000	300,000	(3,044)	296,956
Unsecured senior notes payable	4.00%	3.91	2/1/50	—	—	—	—	—	700,000	700,000	10,168	710,168
Unsecured senior notes payable	3.00%	3.08	5/18/51	—	—	—	—	—	850,000	850,000	(11,798)	838,202
Unsecured senior notes payable	3.55%	3.63	3/15/52	—	—	—	—	—	1,000,000	1,000,000	(14,331)	985,669
Unsecured senior notes payable	5.15%	5.26	4/15/53	—	—	—	—	—	500,000	500,000	(7,920)	492,080
Unsecured debt weighted average/subtotal		3.65		—	—	600,000	650,000	350,000	9,575,000	11,175,000	(83,576)	11,091,424
Weighted-average interest rate/total		3.69%		\$ 30	\$ 32	\$ 600,034	\$ 742,302	\$ 350,038	\$ 9,575,479	\$ 11,267,915	\$ (84,552)	\$ 11,183,363
Balloon payments				\$ —	\$ —	\$ 600,000	\$ 742,266	\$ 350,000	\$ 9,575,068	\$ 11,267,334	\$ —	\$ 11,267,334
Principal amortization				30	32	34	36	38	411	581	(84,552)	(83,971)
Total debt				\$ 30	\$ 32	\$ 600,034	\$ 742,302	\$ 350,038	\$ 9,575,479	\$ 11,267,915	\$ (84,552)	\$ 11,183,363
Fixed-rate debt				\$ 30	\$ 32	\$ 600,034	\$ 650,036	\$ 350,038	\$ 9,575,479	\$ 11,175,649	\$ (83,576)	\$ 11,092,073
Variable-rate debt				—	—	—	92,266	—	—	92,266	(976)	91,290
Total debt				\$ 30	\$ 32	\$ 600,034	\$ 742,302	\$ 350,038	\$ 9,575,479	\$ 11,267,915	\$ (84,552)	\$ 11,183,363
Weighted-average stated rate on maturing debt				N/A	N/A	3.45%	3.87%	3.95%	3.50%			

(1) Represents the weighted-average interest rate as of the end of the applicable period, including amortization of loan fees, amortization of debt premiums (discounts), and other bank fees.

(2) Reflects any extension options that we control.

(3) Represents a secured construction loan held by our consolidated real estate joint venture at 99 Coolidge Avenue, of which we have a 75.0% interest. As of June 30, 2023, this joint venture has \$103.0 million available under existing lender commitments. The interest rate shall be reduced from SOFR+2.70% to SOFR+2.10% over time upon the completion of certain leasing, construction, and financial covenant milestones.

(4) Refer to footnotes 2 through 4 under the "Fixed-rate and variable-rate debt" subsection of this "Summary of Debt".

## Definitions and Reconciliations

June 30, 2023

This section contains additional details for sections throughout this Supplemental Information and the accompanying Earnings Press Release, as well as explanations and reconciliations of certain non-GAAP financial measures and the reasons why we use these supplemental measures of performance and believe they provide useful information to investors. Additional detail can be found in our most recent annual report on Form 10-K and subsequent quarterly reports on Form 10-Q, as well as other documents filed with or furnished to the SEC from time to time.

### Adjusted EBITDA and Adjusted EBITDA margin

The following table reconciles net income (loss), the most directly comparable financial measure calculated and presented in accordance with GAAP, to Adjusted EBITDA and calculates the Adjusted EBITDA margin:

<i>(Dollars in thousands)</i>	Three Months Ended				
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
Net income	\$ 133,705	\$ 121,693	\$ 95,268	\$ 383,443	\$ 309,382
Interest expense	17,072	13,754	17,522	22,984	24,257
Income taxes	2,251	1,131	2,063	1,950	2,089
Depreciation and amortization	273,555	265,302	264,480	254,929	242,078
Stock compensation expense	15,492	16,486	11,586	17,786	14,340
Loss on early extinguishment of debt	—	—	—	—	3,317
Gain on sales of real estate	(214,810)	—	—	(323,699)	(214,219)
Unrealized losses on non-real estate investments	77,897	65,855	24,117	56,515	68,128
Impairment of real estate	168,575	—	26,186	38,783	—
Impairment of non-real estate investments	22,953	—	20,512	—	—
Adjusted EBITDA	<u>\$ 496,690</u>	<u>\$ 484,221</u>	<u>\$ 461,734</u>	<u>\$ 452,691</u>	<u>\$ 449,372</u>
Total revenues	\$ 713,900	\$ 700,795	\$ 670,281	\$ 659,852	\$ 643,764
Adjusted EBITDA margin	70%	69%	69%	69%	70%

We use Adjusted EBITDA as a supplemental performance measure of our operations, for financial and operational decision-making, and as a supplemental means of evaluating period-to-period comparisons on a consistent basis. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation, and amortization ("EBITDA"), excluding stock compensation expense, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, impairments of real estate, and significant termination fees. Adjusted EBITDA also excludes unrealized gains or losses and significant realized gains or losses and impairments that result from our non-real estate investments. These non-real estate investment amounts are classified in our consolidated statements of operations outside of total revenues.

We believe Adjusted EBITDA provides investors with relevant and useful information as it allows investors to evaluate the operating performance of our business activities without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments, our capital structure, capital market transactions, and variances resulting from the volatility of market conditions outside of our control. For example, we exclude gains or losses on the early extinguishment of debt to allow investors to measure our performance independent of our indebtedness and capital structure. We believe that adjusting for the effects of impairments and gains or losses on sales of real estate, significant impairments and realized gains or losses on non-real estate investments, and significant termination fees allows investors to evaluate performance from period to period on a consistent basis without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments or other corporate activities that may not be representative of the operating performance of our properties.

In addition, we believe that excluding charges related to stock compensation and unrealized gains or losses facilitates for investors a comparison of our business activities across periods without the volatility resulting from market forces outside of our control. Adjusted EBITDA has limitations as a measure of our performance. Adjusted EBITDA does not reflect our historical expenditures or future requirements for capital expenditures or contractual commitments. While Adjusted EBITDA is a relevant measure of performance, it does not represent net income (loss) or cash flows from operations calculated and presented in accordance with GAAP, and it should not be considered as an alternative to those indicators in evaluating performance or liquidity.

In order to calculate the Adjusted EBITDA margin, we divide Adjusted EBITDA by total revenues as presented in our consolidated statements of operations. We believe that this supplemental measure provides investors with additional useful information regarding the profitability of our operating activities.

### Annual rental revenue

Annual rental revenue represents the annualized fixed base rental obligations, calculated in accordance with GAAP, for leases in effect as of the end of the period, related to our operating RSF. Annual rental revenue is presented using 100% of the annual rental revenue from our consolidated properties and our share of annual rental revenue for our unconsolidated real estate joint ventures. Annual rental revenue per RSF is computed by dividing annual rental revenue by the sum of 100% of the RSF of our consolidated properties and our share of the RSF of properties held in unconsolidated real estate joint ventures. As of June 30, 2023, approximately 93% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent. Annual rental revenue excludes these operating expenses recovered from our tenants. Amounts recovered from our tenants related to these operating expenses, along with base rent, are classified in income from rentals in our consolidated statements of operations.

### Capitalization rates

Capitalization rates are calculated based on net operating income and net operating income (cash basis) annualized, excluding lease termination fees, for the quarter preceding the date on which the property is sold, or near-term prospective net operating income.

## Definitions and Reconciliations (continued)

June 30, 2023

### Capitalized interest

We capitalize interest cost as a cost of a project during periods for which activities necessary to develop or redevelop a project for its intended use are ongoing, provided that expenditures for the asset have been made and interest cost has been incurred. Activities necessary to develop or redevelop a project include pre-construction activities such as entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of pre-construction efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. If we cease activities necessary to prepare a project for its intended use, interest costs related to such project are expensed as incurred.

### Cash interest

Cash interest is equal to interest expense calculated in accordance with GAAP plus capitalized interest, less amortization of loan fees and debt premiums (discounts). Refer to the definition of fixed-charge coverage ratio for a reconciliation of interest expense, the most directly comparable financial measure calculated and presented in accordance with GAAP, to cash interest.

### Class A/A+ properties and AAA locations

Class A/A+ properties are properties clustered in AAA locations that provide innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Class A/A+ properties generally command higher annual rental rates than other classes of similar properties.

AAA locations are in close proximity to concentrations of specialized skills, knowledge, institutions, and related businesses. Such locations are generally characterized by high barriers to entry for new landlords, high barriers to exit for tenants, and a limited supply of available space.

### Construction costs related to active development and redevelopment projects under contract

Includes (i) costs incurred to date, (ii) remaining costs to complete under a general contractor's guaranteed maximum price ("GMP") construction contract or other fixed contracts, and (iii) our maximum committed tenant improvement allowances under our executed leases. The general contractor's GMP contract or other fixed contracts reduce our exposure to costs of construction materials, labor, and services from third-party contractors and suppliers, unless the overruns result from, among other things, a force majeure event or a change in the scope of work covered by the contract.

### Development, redevelopment, and pre-construction

A key component of our business model is our disciplined allocation of capital to the development and redevelopment of new Class A/A+ properties, and property enhancements identified during the underwriting of certain acquired properties, located in collaborative life science, agtech, and advanced technology campuses in AAA innovation clusters. These projects are generally focused on providing high-quality, generic, and reusable spaces that meet the real estate requirements of, and are reusable by, a wide range of tenants. Upon completion, each value-creation project is expected to generate increases in rental income, net operating income, and cash flows. Our development and redevelopment projects are generally in locations that are highly desirable to high-quality entities, which we believe results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value.

Development projects generally consist of the ground-up development of generic and reusable facilities. Redevelopment projects consist of the permanent change in use of office, warehouse, and shell space into laboratory, agtech, or tech space. We generally will not commence new development projects for aboveground construction of new Class A/A+ laboratory, agtech, and tech space without first securing significant pre-leasing for such space, except when there is solid market demand for high-quality Class A/A+ properties.

Pre-construction activities include entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of pre-construction efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. Ultimately, these projects will provide high-quality facilities and are expected to generate significant revenue and cash flows.

Development, redevelopment, and pre-construction spending also includes the following costs: (i) amounts to bring certain acquired properties up to market standard and/or other costs identified during the acquisition process (generally within two years of acquisition) and (ii) permanent conversion of space for highly flexible, move-in-ready laboratory space to foster the growth of promising early- and growth-stage life science companies.

Revenue-enhancing and repositioning capital expenditures represent spending to reposition or significantly change the use of a property, including through improvement in the asset quality from Class B to Class A/A+.

Non-revenue-enhancing capital expenditures represent costs required to maintain the current revenues of a stabilized property, including the associated costs for renewed and re-leased space.

### Dividend payout ratio (common stock)

Dividend payout ratio (common stock) is the ratio of the absolute dollar amount of dividends on our common stock (shares of common stock outstanding on the respective record dates multiplied by the related dividend per share) to funds from operations attributable to Alexandria's common stockholders – diluted, as adjusted.

### Dividend yield

Dividend yield for the quarter represents the annualized quarter dividend divided by the closing common stock price at the end of the quarter.

## Definitions and Reconciliations (continued)

June 30, 2023

### Fixed-charge coverage ratio

Fixed-charge coverage ratio is a non-GAAP financial measure representing the ratio of Adjusted EBITDA to fixed charges. We believe that this ratio is useful to investors as a supplemental measure of our ability to satisfy fixed financing obligations and preferred stock dividends. Cash interest is equal to interest expense calculated in accordance with GAAP plus capitalized interest, less amortization of loan fees and debt premiums (discounts).

The following table reconciles interest expense, the most directly comparable financial measure calculated and presented in accordance with GAAP, to cash interest and computes fixed-charge coverage ratio:

<i>(Dollars in thousands)</i>	Three Months Ended				
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
Adjusted EBITDA	\$ 496,690	\$ 484,221	\$ 461,734	\$ 452,691	\$ 449,372
Interest expense	\$ 17,072	\$ 13,754	\$ 17,522	\$ 22,984	\$ 24,257
Capitalized interest	91,674	87,070	79,491	73,189	68,202
Amortization of loan fees	(3,729)	(3,639)	(3,975)	(3,235)	(3,236)
Amortization of debt discounts	(304)	(288)	(272)	(269)	(267)
Cash interest and fixed charges	\$ 104,713	\$ 96,897	\$ 92,766	\$ 92,669	\$ 88,956
Fixed-charge coverage ratio:					
– quarter annualized	4.7x	5.0x	5.0x	4.9x	5.1x
– trailing 12 months	4.9x	5.0x	5.0x	5.1x	5.1x

### Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders

GAAP-basis accounting for real estate assets utilizes historical cost accounting and assumes that real estate values diminish over time. In an effort to overcome the difference between real estate values and historical cost accounting for real estate assets, the Nareit Board of Governors established funds from operations as an improved measurement tool. Since its introduction, funds from operations has become a widely used non-GAAP financial measure among equity REITs. We believe that funds from operations is helpful to investors as an additional measure of the performance of an equity REIT. Moreover, we believe that funds from operations, as adjusted, allows investors to compare our performance to the performance of other real estate companies on a consistent basis, without having to account for differences recognized because of real estate acquisition and disposition decisions, financing decisions, capital structure, capital market transactions, variances resulting from the volatility of market conditions outside of our control, or other corporate activities that may not be representative of the operating performance of our properties.

The 2018 White Paper published by the Nareit Board of Governors (the "Nareit White Paper") defines funds from operations as net income (computed in accordance with GAAP), excluding gains or losses on sales of real estate, and impairments of real estate, plus depreciation and amortization of operating real estate assets, and after adjustments for our share of consolidated and unconsolidated partnerships and real estate joint ventures. Impairments represent the write-down of assets when fair value over the recoverability period is less than the carrying value due to changes in general market conditions and do not necessarily reflect the operating performance of the properties during the corresponding period.

We compute funds from operations, as adjusted, as funds from operations calculated in accordance with the Nareit White Paper, excluding significant gains, losses, and impairments realized on non-real estate investments, unrealized gains or losses on non-real estate investments, gains or losses on early extinguishment of debt, significant termination fees, acceleration of stock compensation expense due to the resignation of an executive officer, deal costs, the income tax effect related to such items, and the amount of such items that is allocable to our unvested restricted stock awards. We compute the amount that is allocable to our unvested restricted stock awards using the two-class method. Under the two-class method, we allocate net income (after amounts attributable to noncontrolling interests) to common stockholders and to unvested restricted stock awards by applying the respective weighted-average shares outstanding during each quarter-to-date and year-to-date period. This may result in a difference of the summation of the quarter-to-date and year-to-date amounts. Neither funds from operations nor funds from operations, as adjusted, should be considered as alternatives to net income (determined in accordance with GAAP) as indications of financial performance, or to cash flows from operating activities (determined in accordance with GAAP) as measures of liquidity, nor are they indicative of the availability of funds for our cash needs, including our ability to make distributions.

The following table reconciles net income to funds from operations for the share of consolidated real estate joint ventures attributable to noncontrolling interests and our share of unconsolidated real estate joint ventures:

<i>(In thousands)</i>	Noncontrolling Interest Share of Consolidated Real Estate JVs		Our Share of Unconsolidated Real Estate JVs	
	June 30, 2023			
	Three Months Ended	Six Months Ended	Three Months Ended	Six Months Ended
Net income	\$ 43,768	\$ 87,599	\$ 181	\$ 375
Depreciation and amortization of real estate assets	28,220	56,398	855	1,714
Funds from operations	\$ 71,988	\$ 143,997	\$ 1,036	\$ 2,089

### Gross assets

Gross assets are calculated as total assets plus accumulated depreciation:

<i>(In thousands)</i>	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
Total assets	\$ 36,659,257	\$ 36,912,465	\$ 35,523,399	\$ 34,368,614	\$ 33,244,053
Accumulated depreciation	4,646,833	4,561,854	4,354,063	4,148,230	4,060,536
Gross assets	\$ 41,306,090	\$ 41,474,319	\$ 39,877,462	\$ 38,516,844	\$ 37,304,589

## Definitions and Reconciliations (continued)

June 30, 2023

### Initial stabilized yield (unlevered)

Initial stabilized yield is calculated as the estimated amounts of net operating income at stabilization divided by our investment in the property. Our initial stabilized yield excludes the benefit of leverage. Our cash rents related to our value-creation projects are generally expected to increase over time due to contractual annual rent escalations. Our estimates for initial stabilized yields, initial stabilized yields (cash basis), and total costs at completion represent our initial estimates at the commencement of the project. We expect to update this information upon completion of the project, or sooner if there are significant changes to the expected project yields or costs.

- Initial stabilized yield reflects rental income, including contractual rent escalations and any rent concessions over the term(s) of the lease(s), calculated on a straight-line basis.
- Initial stabilized yield (cash basis) reflects cash rents at the stabilization date after initial rental concessions, if any, have elapsed and our total cash investment in the property.

### Investment-grade or publicly traded large cap tenants

Investment-grade or publicly traded large cap tenants represent tenants that are investment-grade rated or publicly traded companies with an average daily market capitalization greater than \$10 billion for the twelve months ended June 30, 2023, as reported by Bloomberg Professional Services. Credit ratings from Moody's Investors Service and S&P Global Ratings reflect credit ratings of the tenant's parent entity, and there can be no assurance that a tenant's parent entity will satisfy the tenant's lease obligation upon such tenant's default. We monitor the credit quality and related material changes of our tenants. Material changes that cause a tenant's market capitalization to decrease below \$10 billion, which are not immediately reflected in the twelve-month average, may result in their exclusion from this measure.

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### Investments

We hold investments in publicly traded companies and privately held entities primarily involved in the life science, agtech, and technology industries. We recognize, measure, present, and disclose these investments as follows:

	Balance Sheet Carrying Amount	Statements of Operations	
		Gains and Losses	
		Unrealized	Realized
Publicly traded companies	Fair value	Changes in fair value	Difference between proceeds received upon disposition and historical cost
Privately held entities without readily determinable fair values that:			
Report NAV	Fair value, using NAV as a practical expedient	Changes in NAV, as a practical expedient to fair value	
Do not report NAV	Cost, adjusted for observable price changes and impairments <sup>(1)</sup>	Observable price changes <sup>(1)</sup>	Impairments to reduce costs to fair value, which result in an adjusted cost basis and the differences between proceeds received upon disposition and adjusted or historical cost
Equity method investments	Contributions, adjusted for our share of the investee's earnings or losses, less distributions received, reduced by other-than-temporary impairments	Our share of unrealized gains or losses reported by the investee	Our share of realized gains or losses reported by the investee, and other-than-temporary impairments

- (1) An observable price is a price observed in an orderly transaction for an identical or similar investment of the same issuer. Observable price changes result from, among other things, equity transactions for the same issuer with similar rights and obligations executed during the reporting period, including subsequent equity offerings or other reported equity transactions related to the same issuer.



## Definitions and Reconciliations (continued)

June 30, 2023

### Investments in real estate

The following table reconciles our investments in real estate as of June 30, 2023:

<i>(In thousands)</i>	<u>Investments in Real Estate</u>
Gross investments in real estate – North America	\$ 35,820,719
Less: accumulated depreciation – North America	(4,642,665)
Net investments in real estate – North America	31,178,054
Net investments in real estate – Asia	—
Investments in real estate	<u>\$ 31,178,054</u>

The following table presents our value-creation pipeline of new Class A/A+ development and redevelopment projects as a percentage of gross assets as of June 30, 2023:

	<u>Percentage of Gross Assets</u>
Under construction projects 70% leased/negotiating	10%
Near-term projects expected to commence construction in the next three quarters 71% leased	1%
Income-producing/potential cash flows/covered land play <sup>(1)</sup>	8%
Land	3%

(1) Includes projects with existing buildings that are generating or can generate operating cash flows. Also includes development rights associated with existing operating campuses. These projects aggregated 1.1% of total annual rental revenue as of June 30, 2023 and are included in our industry mix chart as targeted for a future change in use. Refer to “High-quality and diverse client base in AAA locations” of this Supplemental Information.

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The square footage presented in the table below is classified as operating as of June 30, 2023. These lease expirations or vacant space at recently acquired properties represent future opportunities for which we have the intent, subject to market conditions and leasing, to commence first-time conversion from non-laboratory space to laboratory space, or to commence future ground-up development:

<u>Property/Submarket</u>	<u>Dev/ Redev</u>	<u>RSF of Lease Expirations Targeted for Development and Redevelopment</u>			
		<u>2023</u>	<u>2024</u>	<u>Thereafter<sup>(1)</sup></u>	<u>Total</u>
Near-term projects:					
311 Arsenal Street/Cambridge/Inner Suburbs	Redev	—	308,446	—	308,446
401 Park Drive/Fenway	Redev	111,294	—	—	111,294
269 East Grand Avenue/South San Francisco	Redev	—	107,250	—	107,250
3301 Monte Villa Parkway/Bothell	Redev	—	50,552	—	50,552
		<u>111,294</u>	<u>466,248</u>	<u>—</u>	<u>577,542</u>
Intermediate-term projects:					
100 Edwin H. Land Boulevard/Cambridge	Dev	—	104,500	—	104,500
219 East 42nd Street/New York City	Dev	—	—	349,947	349,947
10975 and 10995 Torreyana Road/Torrey Pines	Dev	—	84,829	—	84,829
		<u>—</u>	<u>189,329</u>	<u>349,947</u>	<u>539,276</u>
Future projects:					
446, 458, 500, and 550 Arsenal Street/Cambridge/ Inner Suburbs	Dev	—	—	392,583	392,583
380 and 420 E Street/Seaport Innovation District	Dev	—	—	195,506	195,506
Other/Greater Boston	Redev	—	—	167,549	167,549
1122 and 1150 El Camino Real/South San Francisco	Dev	—	—	375,232	375,232
3875 Fabian Way/Greater Stanford	Dev	—	—	228,000	228,000
960 Industrial Road/Greater Stanford	Dev	—	—	110,000	110,000
Campus Point by Alexandria/University Town Center	Dev	—	495,192	—	495,192
Sequence District by Alexandria/Sorrento Mesa	Dev/ Redev	—	—	684,866	684,866
10256 Meanley Drive/Sorrento Mesa	Dev	54,664	—	—	54,664
830 4th Avenue South/SoDo	Dev	—	—	42,380	42,380
Other/Seattle	Dev	—	—	102,437	102,437
1020 Red River Street/Austin	Redev	—	—	126,034	126,034
Canada	Redev	—	—	247,743	247,743
		<u>54,664</u>	<u>495,192</u>	<u>2,672,330</u>	<u>3,222,186</u>
		<u>165,958</u>	<u>1,150,769</u>	<u>3,022,277</u>	<u>4,339,004</u>

(1) Includes vacant square footage as of June 30, 2023.

### Joint venture financial information

We present components of balance sheet and operating results information related to our real estate joint ventures, which are not presented, or intended to be presented, in accordance with GAAP. We present the proportionate share of certain financial line items as follows: (i) for each real estate joint venture that we consolidate in our financial statements, which are controlled by us through contractual rights or majority voting rights, but of which we own less than 100%, we apply the noncontrolling interest economic ownership percentage to each financial item to arrive at the amount of such cumulative noncontrolling interest share of each component presented; and (ii) for each real estate joint venture that we do not control and do not consolidate, and are instead controlled jointly or by our joint venture partners through contractual rights or majority voting rights, we apply our economic ownership percentage to each financial item to arrive at our proportionate share of each component presented.

The components of balance sheet and operating results information related to our real estate joint ventures do not represent our legal claim to those items. For each entity that we do not wholly own, the joint venture agreement generally determines what equity holders can receive upon capital events, such as sales or refinancing, or in the event of a liquidation. Equity holders are normally entitled to their respective legal ownership of any residual cash from a joint venture only after all liabilities, priority distributions, and claims have been repaid or satisfied.

We believe that this information can help investors estimate the balance sheet and operating results information related to our partially owned entities. Presenting this information provides a perspective not immediately available from consolidated financial statements and one that can supplement an understanding of the joint venture assets, liabilities, revenues, and expenses included in our consolidated results.

The components of balance sheet and operating results information related to our real estate joint ventures are limited as an analytical tool as the overall economic ownership interest does not represent our legal claim to each of our joint ventures' assets, liabilities, or results of operations. In addition, joint venture financial information may include financial information related to the unconsolidated real estate joint ventures that we do not control. We believe that in order to facilitate for investors a clear understanding of our operating results and our total assets and liabilities, joint venture financial information should be examined in conjunction with our consolidated statements of operations and balance sheets. Joint venture financial information should not be considered an alternative to our consolidated financial statements, which are presented and prepared in accordance with GAAP.

### Key items included in net income attributable to Alexandria's common stockholders

We present a tabular comparison of items, whether gain or loss, that may facilitate a high-level understanding of our results and provide context for the disclosures included in this Supplemental Information, our most recent annual report on Form 10-K, and our subsequent quarterly reports on Form 10-Q. We believe that such tabular presentation promotes a better understanding for investors of the corporate-level decisions made and activities performed that significantly affect comparison of our operating results from period to period. We also believe that this tabular presentation will supplement for investors an understanding of our disclosures and real estate operating results. Gains or losses on sales of real estate and impairments of held for sale assets are related to corporate-level decisions to dispose of real estate. Gains or losses on early extinguishment of debt are related to corporate-level financing decisions focused on our capital structure strategy. Significant realized and unrealized gains or losses on non-real estate investments, impairments of real estate and non-real estate investments, and acceleration of stock compensation expense due to the resignation of an executive officer are not related to the operating performance of our real estate assets as they result from strategic, corporate-level non-real estate investment decisions and external market conditions. Impairments of non-real estate investments are not related to the operating performance of our real estate as they represent the write-down of non-real estate investments when their fair values decrease below their respective carrying values due to changes in general market or other conditions outside of our control. Significant items, whether a gain or loss, included in the tabular disclosure for current periods are described in further detail in this Supplemental Information and accompanying Earnings Press Release.

#### Mega campus

Mega campuses are cluster campuses that consist of approximately 1 million RSF or more, including operating, active development/redevelopment, and land RSF less operating RSF expected to be demolished. The following table reconciles our annual rental revenue as of June 30, 2023 (in thousands):

	<u>Annual Rental Revenue</u>
Mega campus	\$ 1,510,039
Non-mega campus	495,580
Total	<u>\$ 2,005,619</u>

Mega campus annual rental revenue as a percentage of total annual rental revenue

75%

#### Net cash provided by operating activities after dividends

Net cash provided by operating activities after dividends includes the deduction for distributions to noncontrolling interests. For purposes of this calculation, changes in operating assets and liabilities are excluded as they represent timing differences.

## Definitions and Reconciliations (continued)

June 30, 2023

### Net debt and preferred stock to Adjusted EBITDA

Net debt and preferred stock to Adjusted EBITDA is a non-GAAP financial measure that we believe is useful to investors as a supplemental measure of evaluating our balance sheet leverage. Net debt and preferred stock is equal to the sum of total consolidated debt less cash, cash equivalents, and restricted cash, plus preferred stock outstanding as of the end of the period. Refer to the definition of Adjusted EBITDA and Adjusted EBITDA margin for further information on the calculation of Adjusted EBITDA.

The following table reconciles debt to net debt and preferred stock and computes the ratio to Adjusted EBITDA:

<i>(Dollars in thousands)</i>	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
Secured notes payable	\$ 91,939	\$ 73,645	\$ 59,045	\$ 40,594	\$ 24,986
Unsecured senior notes payable	11,091,424	11,089,124	10,100,717	10,098,588	10,096,462
Unsecured senior line of credit and commercial paper	—	374,536	—	386,666	149,958
Unamortized deferred financing costs	80,663	82,831	74,918	76,947	78,978
Cash and cash equivalents	(924,370)	(1,263,452)	(825,193)	(533,824)	(420,258)
Restricted cash	(35,920)	(34,932)	(32,782)	(332,344)	(97,404)
Preferred stock	—	—	—	—	—
Net debt and preferred stock	<u>\$10,303,736</u>	<u>\$10,321,752</u>	<u>\$9,376,705</u>	<u>\$9,736,627</u>	<u>\$9,832,722</u>
Adjusted EBITDA:					
– quarter annualized	\$ 1,986,760	\$ 1,936,884	\$ 1,846,936	\$ 1,810,764	\$ 1,797,488
– trailing 12 months	\$ 1,895,336	\$ 1,848,018	\$ 1,797,536	\$ 1,743,613	\$ 1,680,335
Net debt and preferred stock to Adjusted EBITDA:					
– quarter annualized	5.2x	5.3x	5.1x	5.4x	5.5x
– trailing 12 months	5.4x	5.6x	5.2x	5.6x	5.9x

### Net operating income, net operating income (cash basis), and operating margin

The following table reconciles net income to net operating income and net operating income (cash basis) and computes operating margin:

<i>(Dollars in thousands)</i>	Three Months Ended		Six Months Ended	
	6/30/23	6/30/22	6/30/23	6/30/22
Net income	\$ 133,705	\$ 309,382	\$ 255,398	\$ 191,990
Equity in earnings of unconsolidated real estate joint ventures	(181)	(213)	(375)	(433)
General and administrative expenses	45,882	43,397	94,078	84,328
Interest expense	17,072	24,257	30,826	53,697
Depreciation and amortization	273,555	242,078	538,857	482,737
Impairment of real estate	168,575	—	168,575	—
Loss on early extinguishment of debt	—	3,317	—	3,317
Gain on sales of real estate	(214,810)	(214,219)	(214,810)	(214,219)
Investment loss	78,268	39,481	123,379	279,800
Net operating income	502,066	447,480	995,928	881,217
Straight-line rent revenue	(29,335)	(27,362)	(62,526)	(69,387)
Amortization of acquired below-market leases	(24,789)	(16,760)	(46,425)	(30,675)
Net operating income (cash basis)	<u>\$ 447,942</u>	<u>\$ 403,358</u>	<u>\$ 886,977</u>	<u>\$ 781,155</u>
Net operating income (cash basis) – annualized	\$ 1,791,768	\$ 1,613,432	\$ 1,773,954	\$ 1,562,310
Net operating income (from above)	\$ 502,066	\$ 447,480	\$ 995,928	\$ 881,217
Total revenues	\$ 713,900	\$ 643,764	\$ 1,414,695	\$ 1,258,829
Operating margin	<u>70%</u>	<u>70%</u>	<u>70%</u>	<u>70%</u>

Net operating income is a non-GAAP financial measure calculated as net income, the most directly comparable financial measure calculated and presented in accordance with GAAP, excluding equity in the earnings of our unconsolidated real estate joint ventures, general and administrative expenses, interest expense, depreciation and amortization, impairments of real estate, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, and investment income or loss. We believe net operating income provides useful information to investors regarding our financial condition and results of operations because it primarily reflects those income and expense items that are incurred at the property level. Therefore, we believe net operating income is a useful measure for investors to evaluate the operating performance of our consolidated real estate assets. Net operating income on a cash basis is net operating income adjusted to exclude the effect of straight-line rent and amortization of acquired above- and below-market lease revenue adjustments required by GAAP. We believe that net operating income on a cash basis is helpful to investors as an additional measure of operating performance because it eliminates straight-line rent revenue and the amortization of acquired above- and below-market leases.

## Definitions and Reconciliations (continued)

June 30, 2023

Furthermore, we believe net operating income is useful to investors as a performance measure of our consolidated properties because, when compared across periods, net operating income reflects trends in occupancy rates, rental rates, and operating costs, which provide a perspective not immediately apparent from net income or loss. Net operating income can be used to measure the initial stabilized yields of our properties by calculating net operating income generated by a property divided by our investment in the property. Net operating income excludes certain components from net income in order to provide results that are more closely related to the results of operations of our properties. For example, interest expense is not necessarily linked to the operating performance of a real estate asset and is often incurred at the corporate level rather than at the property level. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort comparability of operating performance at the property level. Impairments of real estate have been excluded in deriving net operating income because we do not consider impairments of real estate to be property-level operating expenses. Impairments of real estate relate to changes in the values of our assets and do not reflect the current operating performance with respect to related revenues or expenses. Our impairments of real estate represent the write-down in the value of the assets to the estimated fair value less cost to sell. These impairments result from investing decisions or a deterioration in market conditions. We also exclude realized and unrealized investment gain or loss, which results from investment decisions that occur at the corporate level related to non-real estate investments in publicly traded companies and certain privately held entities. Therefore, we do not consider these activities to be an indication of operating performance of our real estate assets at the property level. Our calculation of net operating income also excludes charges incurred from changes in certain financing decisions, such as losses on early extinguishment of debt, as these charges often relate to corporate strategy. Property operating expenses included in determining net operating income primarily consist of costs that are related to our operating properties, such as utilities, repairs, and maintenance; rental expense related to ground leases; contracted services, such as janitorial, engineering, and landscaping; property taxes and insurance; and property-level salaries. General and administrative expenses consist primarily of accounting and corporate compensation, corporate insurance, professional fees, office rent, and office supplies that are incurred as part of corporate office management. We calculate operating margin as net operating income divided by total revenues.

We believe that in order to facilitate for investors a clear understanding of our operating results, net operating income should be examined in conjunction with net income or loss as presented in our consolidated statements of operations. Net operating income should not be considered as an alternative to net income or loss as an indication of our performance, nor as an alternative to cash flows as a measure of our liquidity or our ability to make distributions.

### Operating statistics

We present certain operating statistics related to our properties, including number of properties, RSF, occupancy percentage, leasing activity, and contractual lease expirations as of the end of the period. We believe these measures are useful to investors because they facilitate an understanding of certain trends for our properties. We compute the number of properties, RSF, occupancy percentage, leasing activity, and contractual lease expirations at 100% for all properties in which we have an investment, including properties owned by our consolidated and unconsolidated real estate joint ventures. For operating metrics based on annual rental revenue, refer to the definition of annual rental revenue herein.

### Same property comparisons

As a result of changes within our total property portfolio during the comparative periods presented, including changes from assets acquired or sold, properties placed into development or redevelopment, and development or redevelopment properties recently placed into service, the consolidated total income from rentals, as well as rental operating expenses in our operating results, can show significant changes from period to period. In order to supplement an evaluation of our results of operations over a given quarterly or annual period, we analyze the operating performance for all consolidated properties that were fully operating for the entirety of the comparative periods presented, referred to as same properties. We separately present quarterly and year-to-date same property results to align with the interim financial information required by the SEC in our management's discussion and analysis of our financial condition and results of operations. These same properties are analyzed separately from properties acquired subsequent to the first day in the earliest comparable quarterly or year-to-date period presented, properties that underwent development or redevelopment at any time during the comparative periods, unconsolidated real estate joint ventures, properties classified as held for sale, and corporate entities (legal entities performing general and administrative functions), which are excluded from same property results. Additionally, termination fees, if any, are excluded from the results of same properties.

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## Definitions and Reconciliations (continued)

June 30, 2023

The following table reconciles the number of same properties to total properties for the six months ended June 30, 2023:

<u>Development – under construction</u>	<u>Properties</u>	<u>Redevelopment – placed into service after January 1, 2022</u>	<u>Properties</u>
201 Brookline Avenue	1	3160 Porter Drive	1
15 Necco Street	1	5505 Morehouse Drive	1
751 Gateway Boulevard	1	The Arsenal on the Charles	11
325 Binney Street	1	30-02 48th Avenue	1
1150 Eastlake Avenue East	1	2400 Ellis Road, 40 Moore Drive, and 14 TW Alexander Drive	3
9810 and 9820 Darnestown Road	2	20400 Century Boulevard	1
99 Coolidge Avenue	1		18
500 North Beacon Street and 4 Kingsbury Avenue	2	<u>Acquisitions after January 1, 2022</u>	<u>Properties</u>
9808 Medical Center Drive	1	3301, 3303, 3305, and 3307 Hillview Avenue	4
6040 George Watts Hill Drive	1	8505 Costa Verde Boulevard and 4260 Nobel Drive	2
1450 Owens Street	1	225 and 235 Presidential Way	2
230 Harriet Tubman Way	1	104 TW Alexander Drive	4
4155 Campus Point Court	1	One Hampshire Street	1
	15	Intersection Campus	9
<u>Development – placed into service after January 1, 2022</u>	<u>Properties</u>	100 Edwin H. Land Boulevard	1
825 and 835 Industrial Road	2	10010 and 10140 Campus Point Drive and 4275 Campus Point Court	3
9950 Medical Center Drive	1	446 and 458 Arsenal Street	2
3115 Merryfield Row	1	35 Gatehouse Drive	1
8 and 10 Davis Drive	2	1001 Trinity Street and 1020 Red River Street	2
5 and 9 Laboratory Drive	2	Other	10
10055 Barnes Canyon Road	1		41
10102 Hoyt Park Drive	1	Unconsolidated real estate JVs	4
	10	Properties held for sale	2
<u>Redevelopment – under construction</u>	<u>Properties</u>	Total properties excluded from same properties	111
840 Winter Street	1	Same properties	303
9601 and 9603 Medical Center Drive	2	Total properties in North America as of June 30, 2023	414
140 First Street	1		
40, 50, and 60 Sylvan Road	3		
Alexandria Center® for Advanced Technologies – Monte Villa Parkway	6		
651 Gateway Boulevard	1		
8800 Technology Forest Place	1		
Canada	4		
Other	2		
	21		

### Stabilized occupancy date

The stabilized occupancy date represents the estimated date on which the project is expected to reach occupancy of 95% or greater.

### Tenant recoveries

Tenant recoveries represent revenues comprising reimbursement of real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses and earned in the period during which the applicable expenses are incurred and the tenant's obligation to reimburse us arises.

We classify rental revenues and tenant recoveries generated through the leasing of real estate assets within revenues in income from rentals in our consolidated statements of operations. We provide investors with a separate presentation of rental revenues and tenant recoveries in "Same Property Performance" of this Supplemental Information because we believe it promotes investors' understanding of our operating results. We believe that the presentation of tenant recoveries is useful to investors as a supplemental measure of our ability to recover operating expenses under our triple net leases, including recoveries of utilities, repairs and maintenance, insurance, property taxes, common area expenses, and other operating expenses, and of our ability to mitigate the effect to net income for any significant variability to components of our operating expenses.

The following table reconciles income from rentals to tenant recoveries:

<i>(In thousands)</i>	<u>Three Months Ended</u>				<u>Six Months Ended</u>		
	<u>6/30/23</u>	<u>3/31/23</u>	<u>12/31/22</u>	<u>9/30/22</u>	<u>6/30/22</u>	<u>6/30/23</u>	<u>6/30/22</u>
Income from rentals	\$ 704,339	\$ 687,949	\$ 665,674	\$ 656,853	\$ 640,959	\$1,392,288	\$1,253,513
Rental revenues	(537,889)	(518,302)	(499,348)	(496,146)	(485,067)	(1,056,191)	(954,604)
Tenant recoveries	\$ 166,450	\$ 169,647	\$ 166,326	\$ 160,707	\$ 155,892	\$ 336,097	\$ 298,909

### Total equity capitalization

Total equity capitalization is equal to the outstanding shares of common stock multiplied by the closing price on the last trading day at the end of each period presented.

### Total market capitalization

Total market capitalization is equal to the sum of total equity capitalization and total debt.

## Definitions and Reconciliations (continued)

June 30, 2023

### Unencumbered net operating income as a percentage of total net operating income

Unencumbered net operating income as a percentage of total net operating income is a non-GAAP financial measure that we believe is useful to investors as a performance measure of the results of operations of our unencumbered real estate assets as it reflects those income and expense items that are incurred at the unencumbered property level. Unencumbered net operating income is derived from assets classified in continuing operations, which are not subject to any mortgage, deed of trust, lien, or other security interest, as of the period for which income is presented.

The following table summarizes unencumbered net operating income as a percentage of total net operating income:

	Three Months Ended				
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22
<i>(Dollars in thousands)</i>					
Unencumbered net operating income	\$ 500,923	\$ 492,860	\$ 464,944	\$ 457,656	\$ 446,473
Encumbered net operating income	1,143	1,002	985	1,007	1,007
Total net operating income	<u>\$ 502,066</u>	<u>\$ 493,862</u>	<u>\$ 465,929</u>	<u>\$ 458,663</u>	<u>\$ 447,480</u>
Unencumbered net operating income as a percentage of total net operating income	100%	100%	100%	100%	100%

### Weighted-average interest rate for capitalization of interest

The weighted-average interest rate required for calculating capitalization of interest pursuant to GAAP represents a weighted-average rate as of the end of the applicable period, based on the rates applicable to borrowings outstanding during the period, including expense/income related to interest rate hedge agreements, amortization of loan fees, amortization of debt premiums (discounts), and other bank fees. A separate calculation is performed to determine our weighted-average interest rate for capitalization for each month. The rate will vary each month due to changes in variable interest rates, outstanding debt balances, the proportion of variable-rate debt to fixed-rate debt, the amount and terms of interest rate hedge agreements, and the amount of loan fee and premium (discount) amortization.

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### Weighted-average shares of common stock outstanding – diluted

From time to time, we enter into capital market transactions, including forward equity sales agreements ("Forward Agreements"), to fund acquisitions, to fund construction of our highly leased development and redevelopment projects, and for general working capital purposes. We are required to consider the potential dilutive effect of our Forward Agreements under the treasury stock method while the Forward Agreements are outstanding. As of June 30, 2023, we had Forward Agreements outstanding to sell an aggregate of 699 thousand shares of common stock.

The weighted-average shares of common stock outstanding used in calculating EPS – diluted, FFO per share – diluted, and FFO per share – diluted, as adjusted, during each period are calculated as follows. Also shown are the weighted-average unvested shares associated with restricted stock awards used in calculating amounts allocable to unvested stock award holders for each of the respective periods presented below:

	Three Months Ended					Six Months Ended	
	6/30/23	3/31/23	12/31/22	9/30/22	6/30/22	6/30/23	6/30/22
<i>(In thousands)</i>							
Basic shares for earnings per share	170,864	170,784	165,393	161,554	161,412	170,824	159,814
Forward Agreements	—	—	—	—	—	—	—
Diluted shares for earnings per share	<u>170,864</u>	<u>170,784</u>	<u>165,393</u>	<u>161,554</u>	<u>161,412</u>	<u>170,824</u>	<u>159,814</u>
Basic shares for funds from operations per share and funds from operations per share, as adjusted	170,864	170,784	165,393	161,554	161,412	170,824	159,814
Forward Agreements	—	—	—	—	—	—	—
Diluted shares for funds from operations per share and funds from operations per share, as adjusted	<u>170,864</u>	<u>170,784</u>	<u>165,393</u>	<u>161,554</u>	<u>161,412</u>	<u>170,824</u>	<u>159,814</u>
Weighted-average unvested restricted shares used in the allocations of net income, funds from operations, and funds from operations, as adjusted	<u>2,163</u>	<u>2,277</u>	<u>1,614</u>	<u>1,648</u>	<u>1,806</u>	<u>2,219</u>	<u>1,816</u>