



#### Safe Harbor

This presentation contains forward-looking non-GAAP financial measures, including funds from operations, per share – diluted, as adjusted. We do not provide guidance for the most comparable GAAP financial measure or a reconciliation of the forward-looking non-GAAP financial measure of funds from operations, as adjusted, because we are unable to reasonably predict, without unreasonable effort, certain items that would be contained in the comparable GAAP measure, including items that are not indicative of our ongoing operations, such as, without limitation, unrealized gains or losses on non-real estate investments, potential impairments of real estate assets, and gains or losses on sales of real estate. These items are uncertain, depend on various factors, and could have a material impact on our GAAP results for the guidance periods.

This presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include, without limitation, statements regarding our projected earnings per share attributable to Alexandria's common stockholders - diluted, funds from operations per share attributable to Alexandria's common stockholders - diluted, net operating income, sources and uses of capital, and targets and timing for rental revenues and development and value-creation projects, expenses, capital plan strategy, risk management strategy and related actions, and environmental, social, and governance goals. You can identify the forward-looking statements by their use of forward-looking words, such as "forecast," "guidance," "goals," "projects," "estimates," "anticipates," "believes," "expects," "intends," "may," "plans," "seeks," "should," "targets," or "will," or the negative of those words or similar words. These forward-looking statements are based on our current expectations, beliefs, projections, future plans and strategies, anticipated events or trends, and similar expressions concerning matters that are not historical facts, as well as a number of assumptions concerning future events. There can be no assurance that actual results will not be materially higher or lower than these expectations. These statements are subject to risks, uncertainties, assumptions, and other important factors that could cause actual results to differ materially from the results discussed in the forward-looking statements. Factors that might cause such a difference include, without limitation, our failure to obtain capital (debt, construction financing, and/or equity) or refinance debt maturities, lower than expected yields, increased interest rates and construction and operating costs, adverse economic or real estate developments in our markets, greater than expected losses on disposition of properties, our failure to successfully place into service and lease any properties undergoing development or redevelopment and our existing space held for future development or redevelopment (including new properties acquired for that purpose), our failure to successfully operate or lease acquired or existing properties, decreased rental rates, increased vacancy rates or failure to renew or replace expiring leases, defaults on or non-renewal of leases by tenants, adverse general and local economic conditions, an unfavorable capital market environment, volatile, unfavorable, or uncertain social and political conditions (including the effects of new laws, regulations, and policies), decreased leasing activity or lease renewals, failure to obtain LEED and other healthy building certifications and efficiencies, and other risks and uncertainties detailed in our filings with the Securities and Exchange Commission ("SEC"). Accordingly, you are cautioned not to place undue reliance on such forward-looking statements. Other than as may be required by law, we assume no obligation to update this information and expressly disclaim any obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. For more discussion relating to risks and uncertainties that could cause actual results to differ materially from those anticipated in our forward-looking statements, and risks to our business in general, please refer to our SEC filings, including our most recent annual report on Form 10-K and any subsequent quarterly reports on Form 10-Q.

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# ALEXANDRIA: AT THE VANGUARD AND HEART OF THE LIFE SCIENCE INDUSTRY

Developed in Jim Collins' book *Good to Great*, the Hedgehog Concept is a strategic framework that crystallizes why we exist, what sets us apart, and what drives our lasting endurance.

ALEXANDRIA'S RESILIENT AND PERSEVERANT HEDGEHOG

## WHAT ARE YOU DEEPLY PASSIONATE ABOUT?

Enabling the most innovative scientific and technological minds to cure disease

# WHAT CAN YOU BE **BEST IN THE**WORLD AT?

Delivering our differentiated Megacampus™ platform clustered in the key centers of life science innovation

## WHAT DRIVES YOUR ECONOMIC ENGINE?

Leveraging our strong brand trust, long-term tenant relationships, and Megacampus™ platform to increase occupancy and cash flows

Refer to "Megacampus" in the appendix.

#### 2025: THE FIFTH YEAR OF A BROAD-BASED BIOTECH BEAR MARKET

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to 17 biopharma CEOs.

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**President Trump** 

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RFK Jr. sworn in as HHS Secretary

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Researchers estimate companies have halted 55 oncology research programs and abandoned 26 medicines since IRA's passage

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## THE HEALTH OF THE HIGHLY REGULATED LIFE SCIENCE INDUSTRY IS DEPENDENT ON FOUR CRITICAL PILLARS –

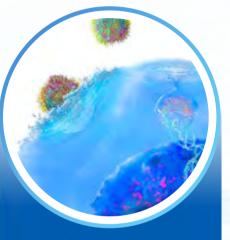
#### All of Which Are Currently Under Pressure



Strong basic
and translational
research challenged;
NIH proposal to cap
indirect grant costs at
15% will potentially cut
critical funding for
biomedical research
institutions



High cost of capital, risk-off venture capital environment, and difficult secondary market and mostly closed IPO window limiting formation and growth of platform-based biotech companies



FDA leadership issues and significant employee turnover straining regulatory review times and leading to broad regulatory uncertainty and risk-off sentiment



Government pressure to drive down drug pricing threatening reimbursement and return on invested capital for innovative medicines

#### FUELED BY A UNIQUE PANDEMIC-ERA SUPPLY SURGE, LIFE SCIENCE REAL ESTATE AVAILABILITY HAS GROWN 7.5X SINCE 2021



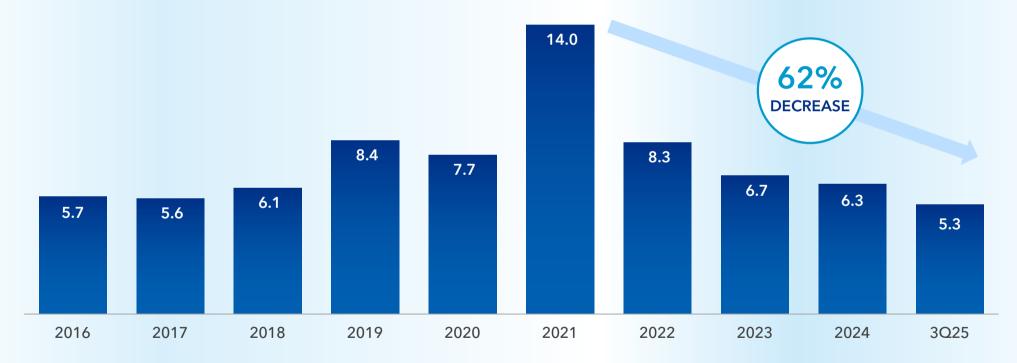


#### MARKET INVENTORY AND TOTAL AVAILABILITY

Source: Alexandria's proprietary market database.

### LIFE SCIENCE DEMAND HAS DECLINED OVER 60% SINCE HISTORICALLY UNIQUE COVID-DRIVEN DEMAND SURGE IN 2021

ALEXANDRIA'S TOP 3 MARKETS: GREATER BOSTON, SAN FRANCISCO BAY AREA, AND SAN DIEGO



TOTAL AVERAGE DEMAND REQUIREMENTS (RSF IN MILLIONS)

As of September 30, 2025. Total average requirements of Tenants in Market as tracked by Alexandria. Source: Alexandria's proprietary market database.

# Key Challenges From the Accumulation of 2025 Life Science Industry Issues, Coupled With the Fifth Year of a Broad-Based Biotech Bear Market, ARE DRIVING ALEXANDRIA'S RESET

COVID-Driven Building Boom Has Left Many Markets Oversupplied

Unprecedented Life Science Industry Headwinds Impacting Supply and Driving Decline in Occupancy

Slower Lease-Up of Development/Redevelopment Pipeline

Increased Capital Expenditures to Lease Up Vacant Space

Higher Cost of Capital in the Public Markets

#### ALEXANDRIA'S 2026 STRATEGIC CAPITAL ALLOCATION PRIORITIES

#### **KEY ACTIONS**

- Maintain Balance Sheet Strength and Flexibility With Solid Leverage Metrics, Credit Rating, and High Liquidity
- Invest in Operating Portfolio to Drive Occupancy and Net Operating Income
- Invest in Highly Leased Near-Term Projects to Drive Occupancy and Net Operating Income
- → Incrementally and Strategically Invest in Megacampuses to Increase Occupancy and NOI and Create Value (Tenant Improvements/Redevelopments)
- Flexibly and Opportunistically Consider Buyback of Shares With Proceeds From Dispositions and/or Joint Ventures

#### **KEY GOALS**

- Meet TargetedLeverage
- Optimize High-Quality Cash Flows to Support Right-Sized Dividend
- Achieve Solid Return on Incremental Investment

Refer to "Megacampus" and "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

### PATH FORWARD

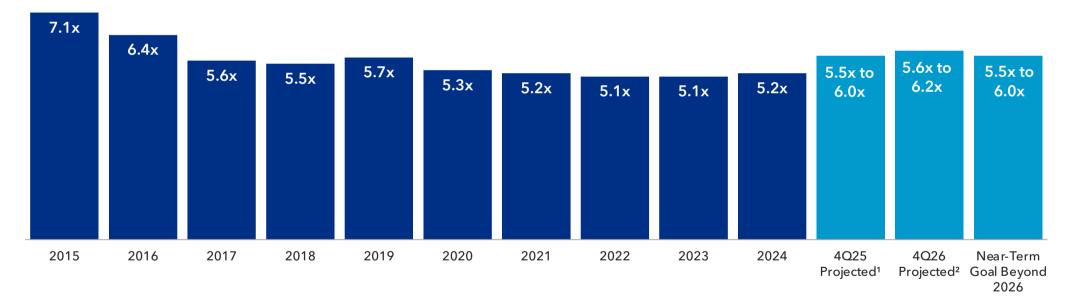
Reduce Size of Our Asset Base and SUBSTANTIALLY FOCUS ON GROWTH OF MEGACAMPUSES

- Maintain a Strong and Flexible Balance Sheet, Significant Liquidity, and Targeted Leverage
- Reduce Capital Spend and Funding Needs
- 3 Substantially Complete Large-Scale Non-Core Disposition Plan
- 4 Steadily Improve Occupancy and Increase NOI, Focusing on Leasing to All Sectors of Our Tenant Base, Including the Most Innovative Entities in a Rapidly Changing Environment

- Continue to Successfully Manage G&A
- Maintain Optionality for Future Growth Focused on Megacampus™ Investment
- 7 Consider Flexible and Opportunistic Share Buyback Plan

Refer to "Megacampus" and "Net operating income, net operating income (cash basi and operating margin" in the appendix.

# MAINTAIN A STRONG AND FLEXIBLE BALANCE SHEET, SIGNIFICANT LIQUIDITY, AND TARGETED LEVERAGE

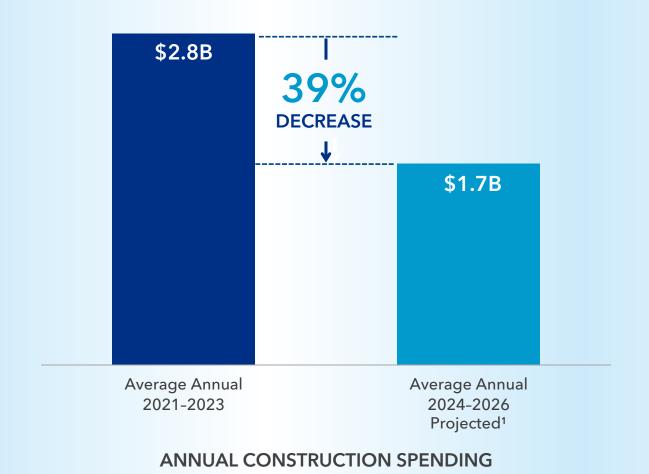


#### NET DEBT AND PREFERRED STOCK TO ADJUSTED EBITDA<sup>3</sup>

Refer to "Net debt and preferred stock to Adjusted EBITDA" in the appendix.

- 1. Represents our guidance for net debt and preferred stock to Adjusted EBITDA for 4Q25 annualized, disclosed on October 27, 2025.
- 2. Represents our guidance for net debt and preferred stock to Adjusted EBITDA for 4Q25 annualized, disclosed on December 3, 2025.
- 3. Represents fourth quarter annualized for each year.

#### REDUCE CAPITAL SPEND AND FUNDING NEEDS





### REEVALUATE CAPEX FUNDING NEEDS FOR HIGHLY LEASED NEAR-TERM ACTIVE PIPELINE PROJECTS

			Remains i		
	Located on Megacampus	Leased/ Negotiating	Continue Construction	Evaluating Business Strategy	Held for Sale <sup>1</sup>
2026 STABILIZATION					
99 Coolidge Avenue, Greater Boston	Χ	81%	Χ		
4135 Campus Point Court, San Diego	Χ	100%	Χ		
10075 Barnes Canyon Road, San Diego	Χ	68%	Χ		
Weighted Average - Megacampus Projects		86%			
8800 Technology Forest Place, Texas		41%		Χ	
Canada					Х
Weighted Average - Total		81%			

\$105M Incremental Annual NOI From 4Q25-4Q26 Deliveries<sup>2</sup>

Refer to "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

<sup>1.</sup> Property was designated as held for sale as of December 3, 2025. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Represents the incremental annual net operating income from projects remaining in the pipeline. Also includes expected partial deliveries through 4Q26 from projects expected to stabilize in 2027 and beyond, including speculative future leasing that is not yet fully committed. Our share of incremental annual net operating income from development projects expected to be placed into service primarily commencing from 4Q26 is projected to be \$77M.

## REDUCE CAPEX FUNDING NEEDS FOR 2027 AND BEYOND ACTIVE PIPELINE PROJECTS

			Remains in	Pipeline			
_	Located on Megacampus	Leased/ Negotiating	Continue Construction	Evaluating Business Strategy	Held for Sale <sup>1</sup>	Reposition as Office	
2027 AND BEYOND STABILIZATION							
311 Arsenal Street, Greater Boston	X	7%	Χ				
421 Park Drive, Greater Boston	Χ	13%		X			
40 Sylvan Road, Greater Boston	X	-%		X			W ¢240I
50 and 60 Sylvan Road, Greater Boston	X	74%	Χ				<b>\$240</b>
3000 Minuteman Road, Greater Boston		-%		X			Increment
1450 Owens Street, SFBA	Χ	49%	Χ				Annual NOI F
269 East Grand Avenue, SFBA	X	-%	X				2027 and Bey
701 Dexter Avenue, Seattle	Χ	23%	Χ				Deliveries
401 Park Drive, Greater Boston	Χ					X <sup>2</sup>	
One Hampshire Street, Greater Boston					X		
651 Gateway Boulevard, SFBA					X		
100% PRE-LEASED COMMITTED PROJ							
Campus Point by Alexandria, San Diego	X	100%	Χ				
Weighted Average - Total		32%					

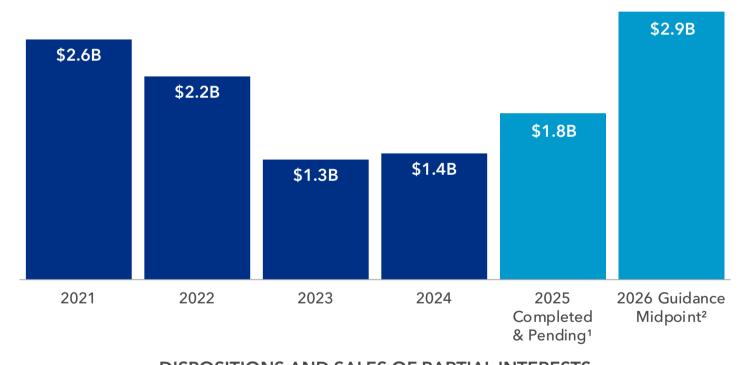
Refer to "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

<sup>1.</sup> Properties were designated as held for sale as of December 3, 2025. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Property will be placed back into operation for purposes of operating occupancy and same property comparisons as of 4Q25.

<sup>3.</sup> Represents the incremental annual NOI from projects remaining in the pipeline. Our share of incremental annual net operating income from development and redevelopment projects expected to be placed into service in 2027 and beyond is projected to be \$204M.

### SUBSTANTIALLY COMPLETE LARGE-SCALE NON-CORE DISPOSITION PLAN



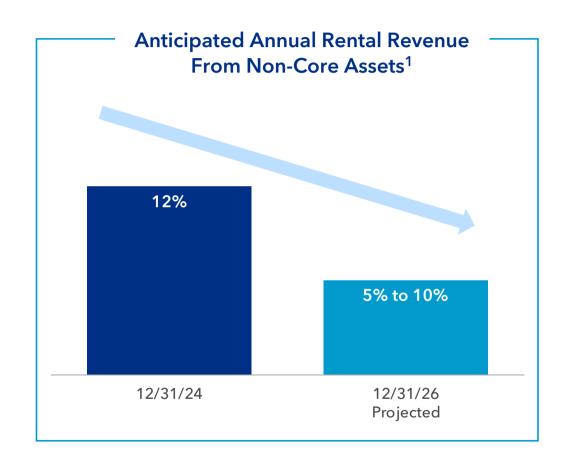
Reduce Asset
Base Size to
Position the Company
for Growth on
Megacampuses

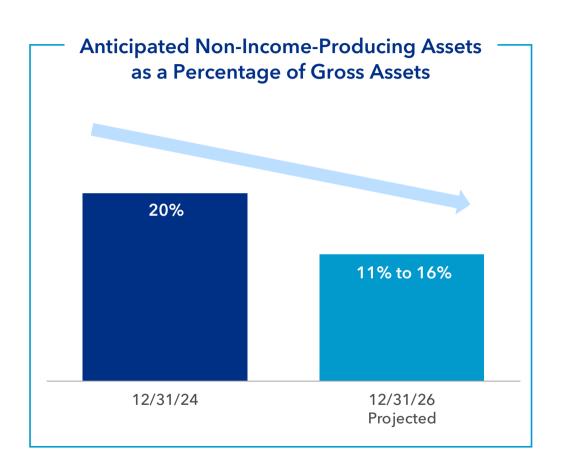
**DISPOSITIONS AND SALES OF PARTIAL INTERESTS** 

<sup>1.</sup> Represents completed and pending dispositions under non-refundable deposits and signed letters of intent or purchase and sale agreements as of December 3, 2025.

<sup>2.</sup> Represents the midpoint of our guidance range for 2026 dispositions and sales of partial interests disclosed on December 3, 2025

#### REDUCE NON-CORE AND NON-INCOME-PRODUCING ASSETS





Refer to "Annual rental revenue" in the appendix.

1. Represents non-core assets outside our Megacampus ecosystems.

3 INCREASE CONCENTRATION IN MEGACAMPUS™ REAL ESTATE AND CORE ASSETS

> ANNUAL RENTAL REVENUE FROM MEGACAMPUS REAL ESTATE AND OTHER CORE ASSETS

90% to 95%

12/31/26 Projected

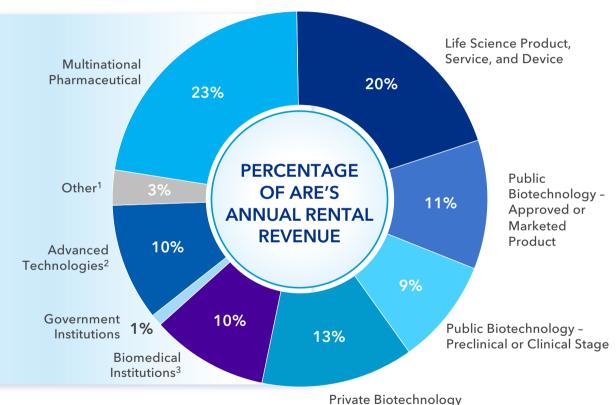


Refer to "Annual rental revenue" and "Megacampus" in the appendix.



#### STEADILY IMPROVE OCCUPANCY AND INCREASE NOI

**Focusing on All Sectors** of Our Tenant Base, **INCLUDING THE MOST INNOVATIVE ENTITIES IN** A RAPIDLY CHANGING **ENVIRONMENT** 



As of September 30, 2025. Refer to "Annual rental revenue" and "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

- 1. Represents the percentage of our annual rental revenue generated by professional services, finance, telecommunications, construction/real estate companies, and retail-related tenants.
- 2. 68% of our annual rental revenue from advanced technologies tenants is from investment-grade or publicly traded large cap tenants.
- 3. 80% of our annual rental revenue from biomedical institutions is from investment-grade or publicly traded large cap tenants.

#### STEADILY IMPROVE OCCUPANCY AND INCREASE NOI

### ALEXANDRIA CONTINUES TO CAPTURE OUTSIZED SHARE OF DEMAND

Alexandria's Greater Boston, San Francisco Bay Area, and San Diego Combined Leasing Volume

~105%

of the Next Five Largest Life Science Real Estate Owners (by RSF Leased) Combined<sup>1</sup>

2023-3Q25

Strong Tenant Retention

>80%

Average Tenant Retention Rate for the Past 5 Years<sup>2</sup>

<sup>1.</sup> Source: Alexandria's proprietary market database. Represents Alexandria's life science leasing executed from January 1, 2023 through the nine months ended September 30, 2025 in the Greater Boston, San Francisco Bay Area, and San Diego markets compared to the sum of life science leasing executed by the next five largest life science real estate owners within the respective markets.

<sup>2.</sup> Represents the years ended December 31, 2021 through 2024 and the nine months ended September 30, 2025.



#### STEADILY IMPROVE OCCUPANCY AND INCREASE NOI

#### **Illustrative Occupancy Crosswalk Through 2029**

		RSF				
	2026	2027	2028	2029	_	
Total Lease Expirations as of 3Q25, Excluding Assets Held for Sale as of 12/3/25 <sup>1</sup>	2,867K	2,952K	3,817K	1,897K		
Annualized 3Q25 YTD Leasing					4.00/	
Illustrative Leasing Volume <sup>2</sup> (Excluding Development/Redevelopment)	3,031K	3,031K	3,031K	3,031K	1.8% Implied Cumulative	
Implied Net Cumulative Occupancy Change	164K	243K	(543K)	590K	Occupancy Impact	
Annualized 3Q25 YTD Leasing + 250K RSF Ar	nnually					
Illustrative Leasing Volume <sup>3</sup> (Excluding Development/Redevelopment)	3,031K	3,281K	3,531K	3,781K	6.4% Implied Cumulative	
Implied Net Cumulative Occupancy Change	164K	493K	207K	2,090K	Occupancy Impact	
Annualized 3Q25 YTD Leasing + 400K RSF Ar	nnually					
Illustrative Leasing Volume <sup>4</sup> (Excluding Development/Redevelopment)	3,031K	3,431K	3,831K	4,231K	9.1% Implied Cumulative	
Implied Net Cumulative Occupancy Change	164K	643K	657K	2,990K	Occupancy Impac	
r to our Current Report on Form 8-K filed on December 3, 2025 for additional details.						

<sup>1.</sup> Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Assumes static leasing volume for each year based on our leasing volume for the nine months ended September 30, 2025 annualized.

<sup>3.</sup> Assumes a base leasing volume in 2026 based on our leasing volume for the nine months ended September 30, 2025 annualized plus an additional 250K RSF of annual leasing volume each year thereafter.

<sup>4.</sup> Assumes a base leasing volume in 2026 based on our leasing volume for the nine months ended September 30, 2025 annualized plus an additional 400K RSF of annual leasing volume each year thereafter.

FAVORABLE LEASE STRUCTURE PROVIDES ANNUAL CONTRACTUAL CASH RENTAL REVENUE GROWTH

97%

Percentage of Leases Containing Annual Rent Escalations<sup>1</sup> ~3%

Average Annual
Contractual
Rent Escalations<sup>2</sup>

~\$50M-\$60M

Average Annual Cash Rent Increases From Contractual Rent Escalations<sup>2</sup>

- 1. Percentage calculated based on our annual rental revenue in effect as of September 30, 2025. Refer to "Annual rental revenue" in the appendix.
- 2. Annual contractual escalations of approximately 3% are based on weighted-average annual rental revenues in effect as of September 30, 2025.

4 EMBEDDED FAVORABLE TRIPLE NET LEASE STRUCTURE DRIVES DURABLE HIGH MARGINS

91%

Percentage of Triple Net Leases¹

68%

Operating Margin²

Adjusted EBITDA Margin²

Refer to "Adjusted EBITDA and Adjusted EBITDA margin," "Annual rental revenue," and "and "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

<sup>1.</sup> Percentage calculated based on our annual rental revenue in effect as of September 30, 2025.

<sup>2.</sup> For the three months ended September 30, 2025.

#### CONTINUE TO SUCCESSFULLY MANAGE G&A

Alexandria's General and Administrative Expense Levels Outperform Other REITs

\$72M

Projected Cumulative G&A Savings in 2025 and 2026 Compared to 2024<sup>1</sup> 5.7% Alexandria 3025<sup>2</sup>

11.3% S&P 500 REIT

Average 2023-3Q25 (Excluding Alexandria)<sup>3</sup>

GENERAL AND ADMINISTRATIVE EXPENSES AS A PERCENTAGE OF NET OPERATING INCOME<sup>4</sup>

- 1. Based on the midpoints of our guidance ranges for 2025 and 2026 general and administrative expenses disclosed on October 27, 2025 and December 3, 2025, respectively.
- 2. Trailing twelve months ended September 30, 2025.
- 3. Source for S&P 500 REIT data: S&P Global Market Intelligence. Represents the annual average of the years ended December 31, 2023 and 2024 and the trailing twelve months ended September 30, 2025.
- 4. Refer to "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

## 6 MAINTAIN OPTIONALITY FOR FUTURE GROWTH FOCUSED ON MEGACAMPUS™ INVESTMENT



#### CONSIDER FLEXIBLE AND OPPORTUNISTIC SHARE BUYBACK PLAN

**Buyback Opportunity Represents Significant Discount to Net Asset Value** 





### PRESERVE THE CORE AND STIMULATE **PROGRESS**

Enduring great organizations exhibit a dynamic duality. On the one hand, they have a set of timeless core values and purpose that remain constant over time. On the other hand, they have a relentless drive for progress change, improvement, innovation, and renewal."

**JIM COLLINS** 

Renowned Author & Business Strategist



# THE FUTURE PROSPECTS OF THE LIFE SCIENCE INDUSTRY



#### **IMMENSE OPPORTUNITY:**

# 10,000 DISEASES 90% HAVE NO TREATMENTS<sup>1</sup>

### KEY DISEASE AREAS OF SIGNIFICANT UNMET NEED IN THE UNITED STATES

**CHRONIC DISEASE** 

129M

Adults Suffering From One or More Chronic Diseases<sup>2</sup>

**CANCER** 

40%

of Individuals Will Be Diagnosed With Cancer During Their Lifetime<sup>4</sup>

**HEART DISEASE** 

1 in 5

Deaths Due to Heart Disease, the Leading Cause of Death<sup>3</sup>

**ALZHEIMER'S DISEASE** 

7.2M

Adults Over 65 Living With Alzheimer's Disease<sup>5</sup>



- 1. Source: U.S. House Committee on Energy and Commerce, "The 21st Century Cures Discussion Document White Paper," January 27, 2015.
- 2. Source: PhRMA, "Medicines in Development for Chronic Diseases: 2024 Report."
- 3. Source: Centers for Disease Control and Prevention, "Heart Disease Facts," October 24, 2024. Represents the latest published data, which reflects the U.S. estimate for 2022.
- 4. Source: National Cancer Institute, "Cancer Statistics," updated May 7, 2025. Represents the latest published data, which reflects 2018-2021 data, not including 2020 due to lack of collection during COVID.
- 5. Source: Alzheimer's Association, "2025 Alzheimer's Disease Facts and Figures." Represents the latest published data, which reflects the U.S. estimate for 2025.

### CRITICAL PRIORITY FOR NATIONAL HEALTH, SECURITY, AND LEADERSHIP

The life science industry is critical for maintaining a strong, safe, and healthy country and ensuring future economic growth

THE LIFE SCIENCE INDUSTRY:

A CORNERSTONE
OF U.S. HEALTH,
SECURITY, AND
LEADERSHIP

#### **RELENTLESS INNOVATION**

The U.S. has the best substrate in the world to continue to drive the research, development, and commercialization of new medicines well into the future



### SOLUTIONS TO ADDRESS MASSIVE UNMET MEDICAL NEED

There are currently more than 10,000 diseases, over 90% of which still have NO approved treatments<sup>1</sup>

 Source: U.S. House Committee on Energy and Commerce, "The 21st Century Cures Discussion Document White Paper." January 27, 2015.

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Fed lowers interest rates

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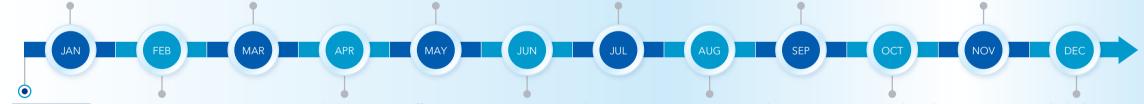
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NIH cancels all grant reviews set to occur during shutdown



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**President Trump** 

sworn into office

RFK Jr. sworn in as HHS Secretary

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#### **KEY CATALYSTS FOR GROWTH:**

# Four Pillars of the U.S. Life Science Industry That Are Collectively Critical to Driving Demand

### STRONG BASIC & TRANSLATIONAL RESEARCH

Discovery of fundamental disease biology that underpins the development of future medicines

#### RELIABLE AND EFFICIENT REGULATORY FRAMEWORK TO REDUCE TIME & COST OF FDA APPROVALS

Transparent process for evaluating new medicines that is supported by reliable and efficient timelines and open communication



# INNOVATIVE ENTREPRENEURIAL ENVIRONMENT & ACCESS TO LOWER-COST CAPITAL

R&D funding across private, public biotech, and pharma to improve and extend lives

### HEALTHY PAYMENT ENVIRONMENT FOR INNOVATIVE MEDICINES

Drug pricing policy that balances incentivizing new medicine development, potential longterm healthcare savings, and patient access





The NIH – a
Foundation
for Basic and
Translational Research
in the United States –
Still Wields Significant
Bipartisan Support,
But Institutions
Continue to Face
Significant Uncertainty



The U.S. Senate's Proposed FY26 NIH budget, which is slightly above FY25 levels, despite the White House's proposal to slash the budget by 40%

Estimated number of career NIH employees laid off from the agency in 2025



15% INDIRECT GRANT SPENDING CAP3

The NIH issued guidance capping indirect grant spending at 15%, creating significant uncertainty for institutions that rely on such funding to cover critical infrastructure costs, essentially freezing institutional demand

Uncertainty on Indirect Spending Levels Directly Impacts
Real Estate Demand From Institutional Tenants

Source: Office of Management and Budget, "Fiscal Year 2026 Discretionary Budget Request," May 2, 2025; U.S. Senate Committee on Appropriations, "Labor, Health and Human Services, Education, and Related Agencies Fiscal Year 2026 Appropriations Bill,"

Source: NPR, "Staff at CDC and NIH are reeling as Trump administration cuts workforce," February 14, 2025.

Source: National Institute of Health, "Supplemental Guidance to the 2024 NIH Grant Policy Statement: Indirect Cost Rates," February 7, 2025.

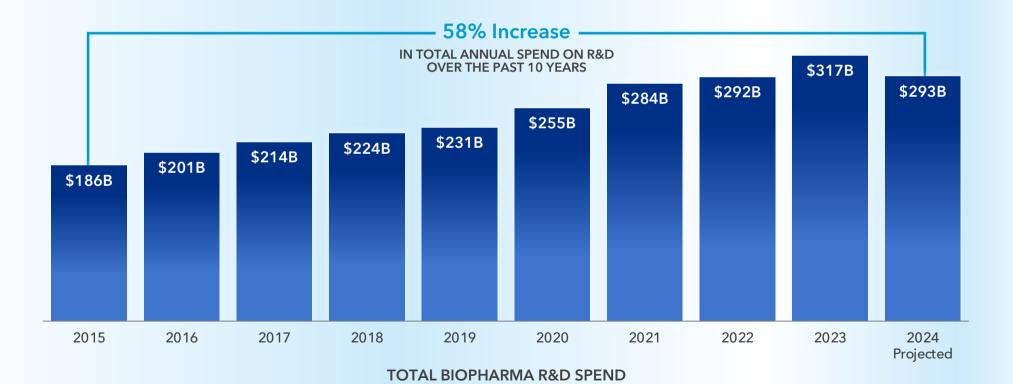
#### Importantly, Life Science Innovation Is Also

Driven by Biotech and Pharma R&D

#### **18 OF THE TOP 20**

Biopharma R&D Spenders in 2024 Represent Alexandria Tenants

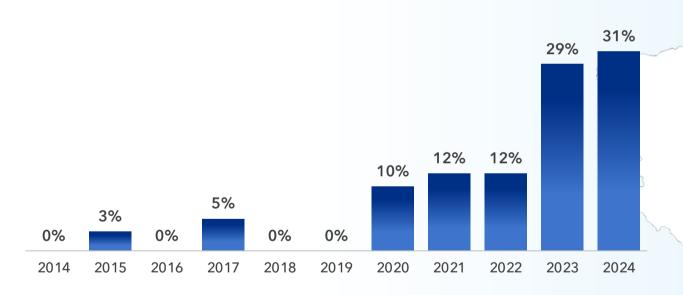
90%
ALEXANDRIA
TENANTS



Source: Evaluate Pharma, July 2025. Total corporate R&D spend by global biopharma companies. Includes analyst forecast values for companies that have not reported 2024 full-year results. Top 20 companies ranked by pharma R&D spend in 2024.

### The U.S. Life Science Industry Faces a Critical "Sputnik" Moment

as China Transitions From a "Follower" to True "Innovator"



Pharma Is Sourcing
NEARLY A THIRD OF
EXTERNAL MOLECULES
FROM CHINA



Plizer Takeda

3SBio

\$1.25B Upfront

Innovent

\$1.2B Upfront

PERCENTAGE OF LARGE PHARMA IN-LICENSED MOLECULES SOURCED FROM CHINESE BIOTECH 2014-2024

(UPFRONTS OF \$50M OR MORE)

Source: Jefferies Research, "Shopping in China's Biotech Supermarket," July 13, 2025. Represents percent of total global business development deal value.



#### Life Science Venture Fundraising Is at Its Lowest Levels Since 2016

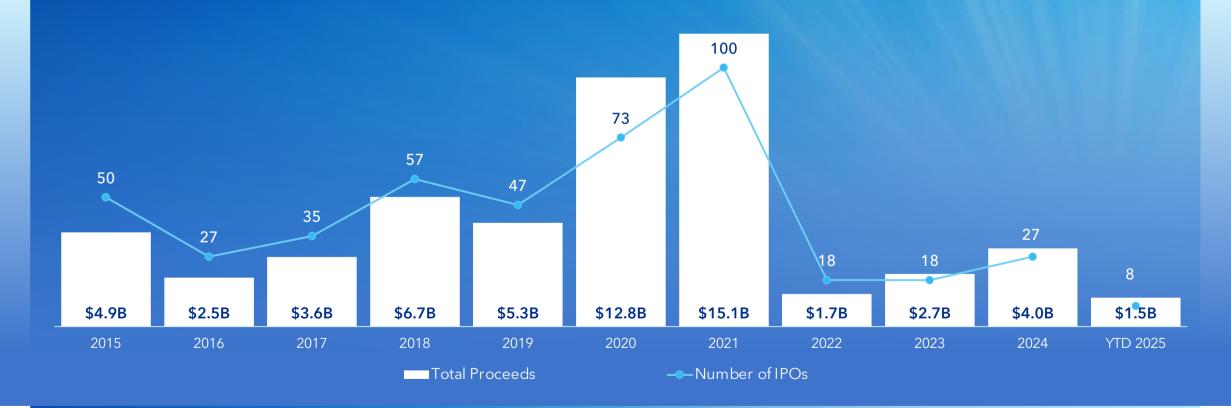
With Many Delaying Fundraising Given Lackluster Returns

#### LIFE SCIENCE VENTURE FUNDRAISING 2015-2025



#### 2

IPO Window Remains Essentially Closed, Cutting Off a Critical Source of Capital for
 Private Biotechs, Reminiscent of the IPO Market in 2008-2009



Sources: Nasdaq and PitchBook. November 2025. YTD 2025 as of November 15, 2025. Represents pharma and biotech IPOs completed on Nasdaq or NYSE.



### The XBI Biotech Index Is Highly Focused on Near-Commercial and Commercial-Stage Companies and Is Decoupled From Broader Biotech Trends as Well as Demand



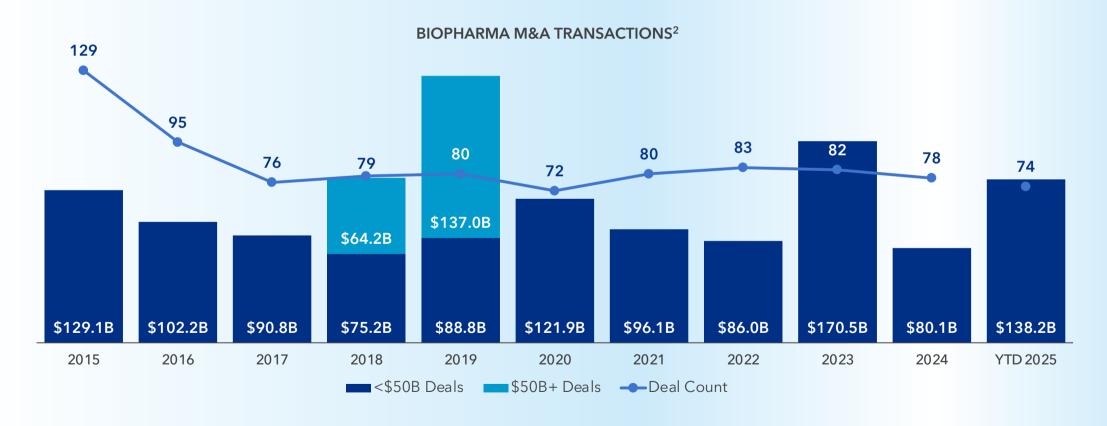
<sup>1.</sup> Jource. Capital IQ.

<sup>2.</sup> Source: State Street. XBI constituents as of November 13, 2025. Near-commercial refers to companies with products in Phase III or registrational trials.



### 2025 Has Been a Strong Year for M&A as Pharma Looks to Replace Revenue Loss Due to Patent Expirations

Pharma Faces Over \$180B in Potential Revenue Loss Due to Patent Expirations Through 2030<sup>1</sup>



<sup>1.</sup> Source: PitchBook, "As big pharma's next patent cliff looms, biotech investors see dollar signs," September 12, 2025

<sup>2.</sup> Source: Evaluate Pharma, November 2025. YTD 2025 as of November 15, 2025. Deals of \$50B and over include Takeda/Shire (2018), BMS/Celgene (2019), and AbbVie/Allergan (2019).

The FDA Has Rolled Out Reforms to Modernize the Agency and Expedite Approval Timelines,

But Understaffing and FDA
 Leadership Turmoil Threaten the
 Agency's Ability to Maintain
 Consistent and Reliable
 Regulatory Review Cadence

STAT+ POLITICS

Experts worry FDA's credibility is being shredded by scandal and 'soap opera'

In recent months, the agency has been beset by dismissals, policy reversals, and controversies

STAT+ PHARMALOT

FDA review of drugs is slowing while application delays are growing, analysis finds

The rate of drug approvals was 73%, down from an average of 87% in the six previous quarters

50%+

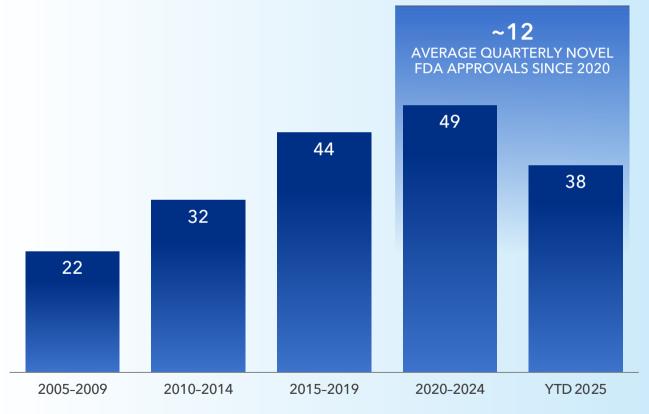
Senior FDA leadership left the agency in 1H25<sup>1</sup> 3,500

Targeted FDA employee layoffs in FY26 as part of broad cuts to HHS staffing<sup>2</sup> ~3x

Deadlines delayed or missed in 3Q25 compared to six previous quarters<sup>3</sup>

- BioSpace, "Acting CDER Head Becomes Latest in String of FDA Leaders to Leave Agency." June 23, 2025.
- 2. STAT News, "RFK Jr. brings FDA under tighter control with HHS workforce cuts." March 27, 2025.
- 3. STAT News, "FDA review of drugs is slowing while application delays are growing, analysis finds," October 20, 2025.

Pace of 2025 Novel FDA Approvals YTD Lags Behind the 2020-2024 Annual Average



NOVEL THERAPIES APPROVED BY THE FDA<sup>1</sup>

49%

Percentage of FDA Approvals
Marketed by Alexandria
Tenants Since 2013

#### NOVEL THERAPIES FROM ALEXANDRIA TENANTS APPROVED IN 4Q25

#### **INLURIYO**

Novel, oral drug to treat ER+, HER2-, ESR1-mutated breast cancer



#### **RHAPSIDO**

Novel oral Bruton's tyrosine kinase (BTK) inhibitor approved to treat chronic spontaneous urticaria



#### **REDEMPLO**

First FDA-approved drug in its class for patients with rare metabolic disease



<sup>1.</sup> Source: U.S. Food and Drug Administration. YTD 2025 as of November 20, 2025. Novel therapies approved by the FDA (Center for Drug Evaluation and Research) include new molecular entities and new biologics defined as products containing active moieties that have not previously been approved by the FDA.

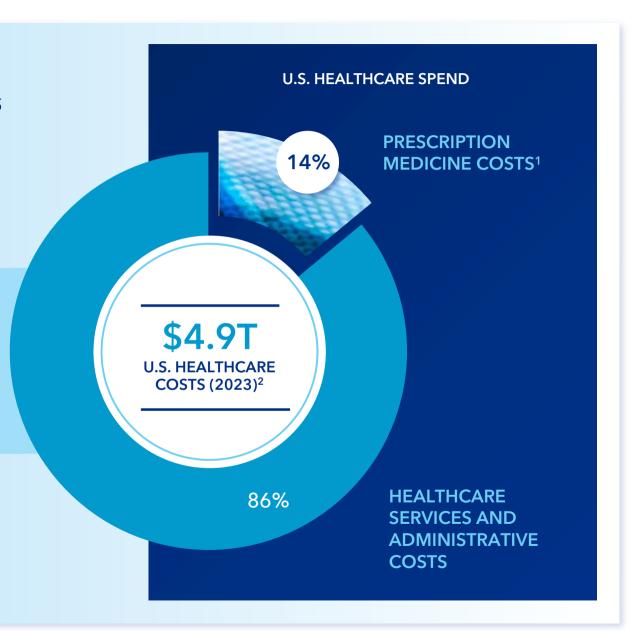
#### Prescription Medicines Account for Less Than a Sixth of Overall Healthcare Costs

and Are Critical for Decreasing Long-Term Healthcare Costs



There's no limit to human disease, and actually the longer we help people live, the more disease there'll be."

DAVID RICKS, CEO, Eli Lilly and Company<sup>3</sup>



<sup>1.</sup> Source: PhRMA, "Prescription Medicines: Costs in Context," 2023

<sup>2.</sup> Source: Centers for Medicare & Medicaid Services website, "NHE Fact Sheet," accessed November 13, 2025.

<sup>3.</sup> Source: Cheeky Pints Podcast, "Dave Ricks, CEO of Eli Lilly, on GLP-1s and the Business of Pharma." November 11, 2025.



### Pharmacy Benefit Managers (PBMs) and Hospitals Significantly Drive Up the Cost of Medicines for Patients

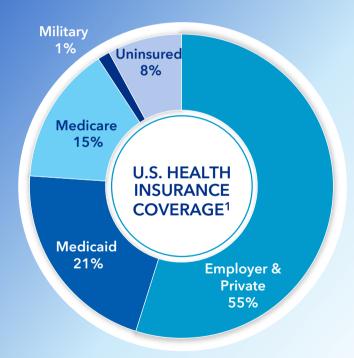






#### The White House and Select Pharma Have Struck One-Off Deals Aimed at Reducing U.S. Drug Prices to Those of **Other Developed Countries**

Deals primarily focused on Medicaid drug pricing, as well as avenues for direct-to-consumer purchase of select medicines



#### INFLATION REDUCTION ACT

To date, CMS has announced 25 medicines subject to price negotiation, most of which have been viewed as rational price targets based on net prices.

#### MOST FAVORED NATIONS

Announced agreements between the White House and select pharma were received well by industry analysts, who projected minimal impact to the companies' bottom lines.











# Tariff and Drug Pricing Threats Have Incentivized Significant Commitments to Onshore Biomanufacturing and Pressure Countries to Pay Their Fair Share for Medicines

"Merck executes its own Brexit, moving all R&D operations out of UK"

- FIERCE BIOTECH

"The price the NHS pays for medicines will need to rise to stop a wave of pharmaceutical investment leaving the UK"

- BBC

Source: The White House, "TRUMP EFFECT: A Running List of New
U.S. Investment in President Trump's Second Term." August 15, 2025.

### SELECT U.S. ONSHORING OF SUPPLY CHAIN AND BIOMANUFACTURING ANNOUNCED COMMITMENTS<sup>1</sup>

Johnson&Johnson \$55B \$50B \$50B AstraZeneca Bristol Myers Squibb \$40B \$27B \$23B U NOVARTIS \$10B abbvie **MERCK** \$9B



#### MASSIVE OPPORTUNITY

Thousands of Diseases Don't Have Approved Medicines

THOSE THAT
DO ARE FAR
FROM SOLVED

\$6

Total Market Capitalization of the Biotech and Pharma Industry<sup>1</sup>

10%

of Diseases With Approved Treatments<sup>2</sup>

- Source: BCIQ as of November 18, 2025. Includes pharma, biotech, and medical device and diagnostic public companies with >\$5M market cap listed on NASDAQ or NYSE.
- Source: U.S. House Committee on Energy and Commerce, "The 21st Century Cures Discussion Document White Paper," January 27, 2015.

#### WE ARE IN THE GOLDEN AGE OF BIOLOGICAL DISCOVERIES

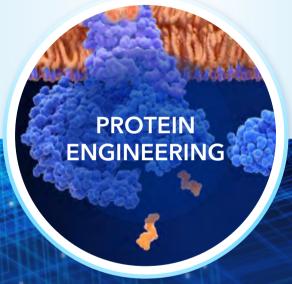
### Enabling Novel and More Targeted Approaches to Address the Root Cause of Disease



Initiatives like the Human Cell Atlas, which is mapping every cell type in the human body, create a reference for health and disease



Novel genome-editing technologies have made it possible to precisely rewrite DNA in ways that were unthinkable just a decade ago

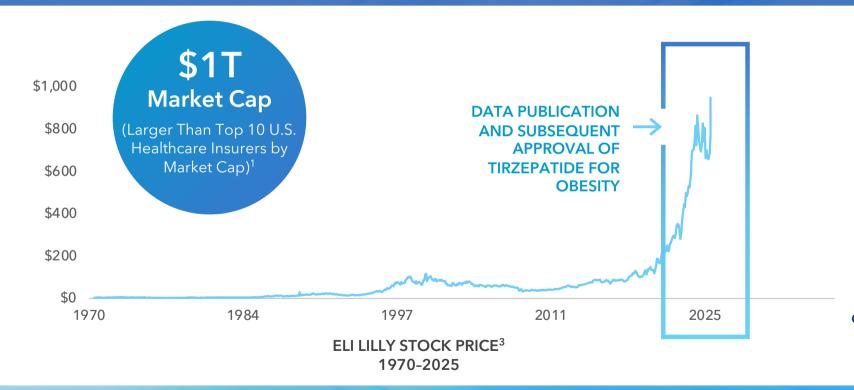


Al-driven methods can predict the structure of nearly every known protein and generate de novo proteins with specific functions

#### Eli Lilly Is a Prime Example of What Happens When

### MASSIVE AREAS OF UNMET MEDICAL NEED CAN BE TREATED EFFECTIVELY WITH NOVEL MEDICINES

Novel Medicines Can Significantly Reduce Long-Term Healthcare Costs by Preventing Co-Morbidities and Hospital and Physician Visits



\$2.8T

Estimated global cost of Alzheimer's care by 2050 absent new medicines<sup>2</sup>

\$1.8T

Economic burden of cardiovascular conditions in U.S. by 2050 absent new medicines<sup>4</sup>

Source: S&P Capital IO as of November 19, 2025

<sup>2</sup> Source: WHO "Global status report on the public health response to dementia." September 1, 2021

<sup>3.</sup> Source: S&P Capital IQ as of November 21, 2025

<sup>4.</sup> Source: Circulation, "Forecasting the Economic Burden of Cardiovascular Disease and Stroke in the United States Through 2050," June 4, 2024.

#### Al Tools Deployed Across the Drug Development Process

### HAVE THE POTENTIAL TO DRIVE DOWN THE COST AND TIME TO DEVELOP NEW MEDICINES

BASIC RESEARCH



Foundational model of human cells

GenAl/ML-assisted "lab in a loop" development to generate, test, and optimize new drugs



DRUG DISCOVERY HUMAN CLINICAL DEVELOPMENT



Clinical trial design, biomarker, and patient recruitment, selection, execution, data capture, and analysis Al-assisted review of regulatory submissions



FDA REVIEW & APPROVAL

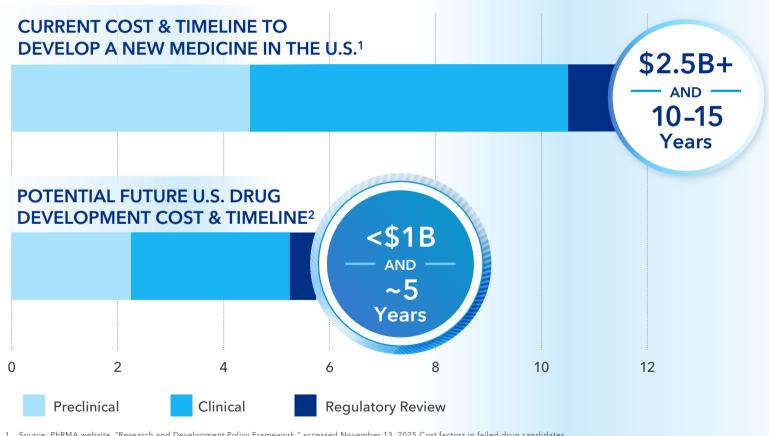
The human body consists of ~37 trillion cells, with each individual cell containing up to 10 trillion protein molecules<sup>2</sup>

- 1. Source: Cheeky Pints Podcast, "Dave Ricks, CEO of Eli Lilly, on GLP-1s and the Business of Pharma." November 11, 2025.
- 2. Sources: Smithsonian magazine, "There are 37.2 Trillion Cells in Your Body." October 24, 2013; National Institute of General Medical Sciences blog, "Proteins by the Numbers." January 15, 2025.

I would estimate we might know 10-15% of human biology, so the machine is not going to be good at all until we get way above 50%. That probably requires robotic 24/7 experiments just to create training data sets."

DAVID RICKS
CEO, Eli Lilly and Company<sup>1</sup>

#### Decreasing the Cost and Timeline of New Medicine Development Is MISSION CRITICAL TO DRIVING SIGNIFICANT CAPITAL INFLOW INTO THE LIFE SCIENCE INDUSTRY



The Cost and Time to Develop New **Medicines Has Only Increased Over Time** TO REVERSE THIS TREND, THE **INDUSTRY MUST:** 

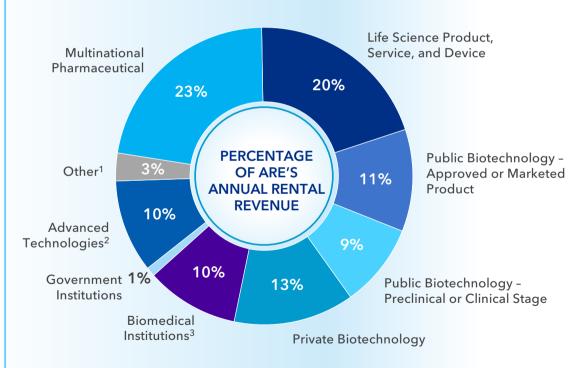
- Properly staff and modernize FDA regulatory frameworks
- Deepen molecular-based understanding of disease
- Expand toolkit of drug modalities, such as small molecule, antibodies, RNA, and radioisotopes
- Adopt Al-enabled tools

- 1. Source: PhRMA website, "Research and Development Policy Framework," accessed November 13, 2025 Cost factors in failed drug candidates.
- 2. Source: Reuters, "Al-driven drug discovery picks up as FDA pushes to reduce animal testing," September 9, 2025



- Source: U.S. House Committee on Energy and Commerce, "The 21st Century Cures Discussion Document White Paper," January 27, 2015.
- 2. Source: BCIQ as of November 18, 2025. Includes pharma, biotech, and medical device and diagnostic public companies with >\$5M market cap listed on NASDAQ or NYSE.

#### Innovation at the Convergence of Life Science and Technology Positions Alexandria's Tenant Base for Growth and Diversification



As of September 30, 2025. Refer to "Annual rental revenue" in the appendix,

- Represents the percentage of our annual rental revenue generated by professional services, finance, telecommunications, construction/real estate companies, and retail-related tenants.
- 2. 68% of our annual rental revenue from advanced technologies tenants is from investment-grade or publicly traded large cap tenants.
- 3. 80% of our annual rental revenue from biomedical institutions is from investment-grade or publicly traded large cap tenants.









#### **GREATER BOSTON**

### RATIONAL MARKET FORCES TURNED INTO COVID-FUELED EXPONENTIAL GROWTH IN LIFE SCIENCE REAL ESTATE, RAPIDLY OUTPACING DEMAND



**5.5**x **AVAILABILITY** 2015-3Q25

**175%**MARKET
GROWTH
2010-3Q25

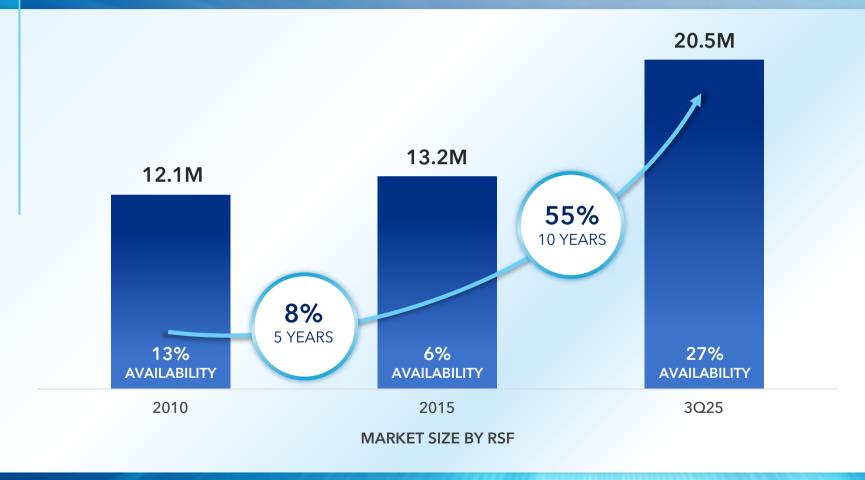


#### 5 YEARS OF ROBUST DEMAND DROVE SUPPLY BOOM

Today's Demand Fundamentals Are **Different** and **Changing Rapidly** 



### SAN DIEGO RATIONAL MARKET FORCES TURNED INTO COVID-FUELED EXPONENTIAL GROWTH IN LIFE SCIENCE REAL ESTATE, RAPIDLY OUTPACING DEMAND



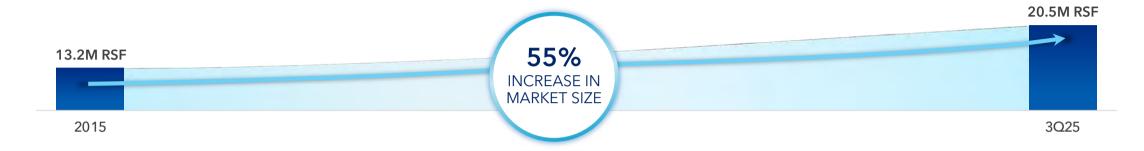
4.5x AVAILABILITY

2015-3Q25

**68%**MARKET
GROWTH
2010-3Q25

#### **SAN DIEGO**

Life Science Real Estate Supply & Demand Dynamics



#### 5 YEARS OF ROBUST DEMAND DROVE SUPPLY BOOM

Today's Demand Fundamentals Are **Different** and **Changing Rapidly** 

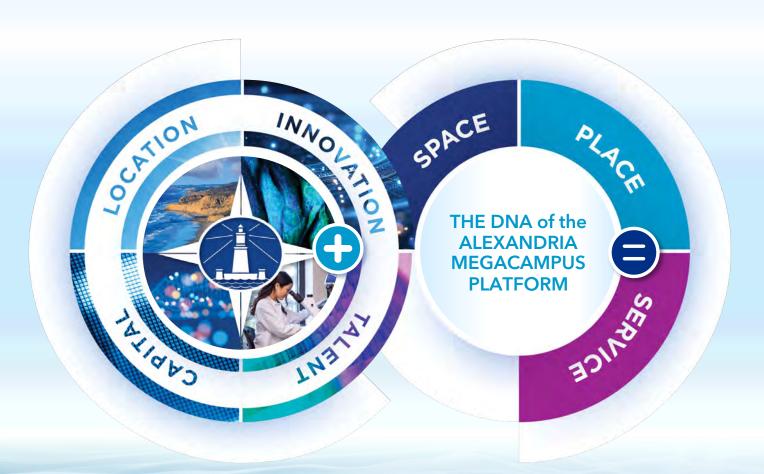


#### CLUSTERING is MISSION CRITICAL for FUELING LIFE SCIENCE INNOVATION

Alexandria Conceived Our Megacampus™ Platform to Meet the Needs of the Collaborative and Cooperative Life Science Industry



#### **CLUSTERING** is the DNA of the LIFE SCIENCE INDUSTRY



ALEXANDRIA'S
IRREPLACEABLE
PLATFORM

ALEXANDRIA'S PROPRIETARY ALGORITHM

Driving Our Differentiated Megacampus™ Strategy

Refer to "Megacampus" in the appendix.

#### Alexandria's First-Mover Advantage Has Enabled Us to Secure Irreplaceable Real Estate in the Top Centers of Innovation

2004 | Pioneered our cluster campus strategy in Mission Bay, establishing the foundation for our Megacampus<sup>™</sup> platform



### THE PIONEER OF LIFE SCIENCE REAL ESTATE

#### 30+ YEARS

Owning, Operating, and Developing Life Science Real Estate Infrastructure

### UNMATCHED EXPERIENCE

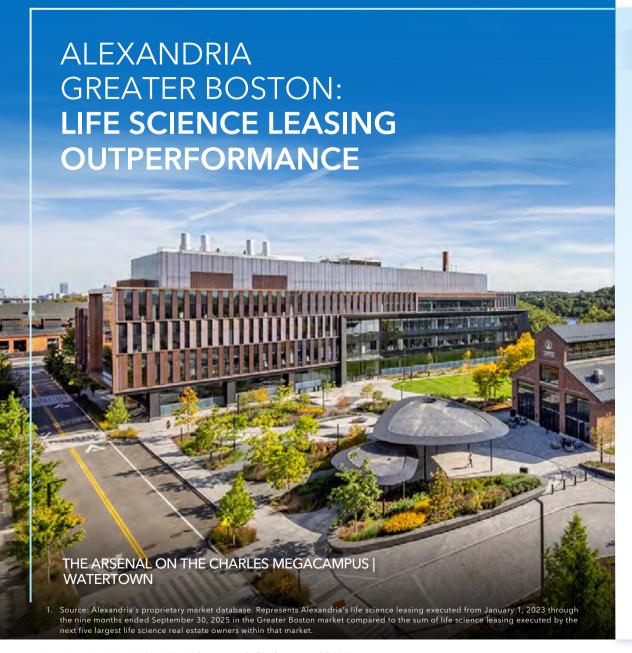
#### **30+ YEARS**

Experience in Life Science Building Operations and Asset Management

### DOMINANT MARKET PRESENCE

#### **27+ YEARS**

Average Tenure in Our Core Life Science Innovation Clusters



#### - SPONSORSHIP MATTERS -

Alexandria's Leading Real Estate Platform

### Continues to Capture Outsized Share of Demand



ALEXANDRIA'S GREATER BOSTON LEASING VOLUME

~110%

OF THE NEXT FIVE LARGEST LIFE SCIENCE REAL ESTATE OWNERS (BY RSF LEASED) COMBINED<sup>1</sup>

2023-3Q25



#### - SPONSORSHIP MATTERS -

Alexandria's Leading Real Estate Platform

### Continues to Capture Outsized Share of Demand



ALEXANDRIA'S SAN DIEGO LEASING VOLUME

~150%

OF THE NEXT FIVE LARGEST LIFE SCIENCE REAL ESTATE OWNERS (BY RSF LEASED) COMBINED<sup>1</sup>

2023-3Q25





ALEXANDRIA TECHNOLOGY SQUARE®

Cambridge, Greater Boston

First Foundational Megacampus™ in Operation

Nearly 20-year ownership of a **generational asset** with **critical adjacency** to MIT's main science campus, at the **heart of innovation** 

Refer to "Megacampus" in the appendix.



#### CAMBRIDGE | INNOVATION

#### Kendall Square Has Been the Home of Technology and Biotechnology Innovation for Over 60 Years



#### **INNOVATION HERITAGE**





Center 1964-1970



**Cambridge Scientific** Center 1964-1992



World Wide Web Consortium 1994-2004



**U** NOVARTIS

Worldwide Drug **Discovery Center** 2002-Present

#### INNOVATION EVOLUTION















#### **INNOVATION FUTURE**













#### CAMBRIDGE | TALENT

## Greater Boston's Attractive STEM Talent Base at the Intersection of Science and Technology

#### #1

STEM graduates per capita and percentage of adults with bachelor's degree or higher<sup>1</sup>

#1

High-tech job concentration<sup>1</sup>

1.4M+

Workers in the innovation economy or 39% of Massachusetts workforce<sup>1,2</sup>

Refer to "Megacampus" in the appendix.

- Source: Massachusetts Technology Collaborative website, "Why Massachusetts," accessed November 10, 2025.
- Source: The Innovation Institute at the MassTech Collaborative, "Annual Index of the Massachusetts Innovation Economy," 2023 Edition.



#### CAMBRIDGE | CAPITAL

### Sophisticated Life Science Investors Continue to Focus on Core Markets Like Greater Boston



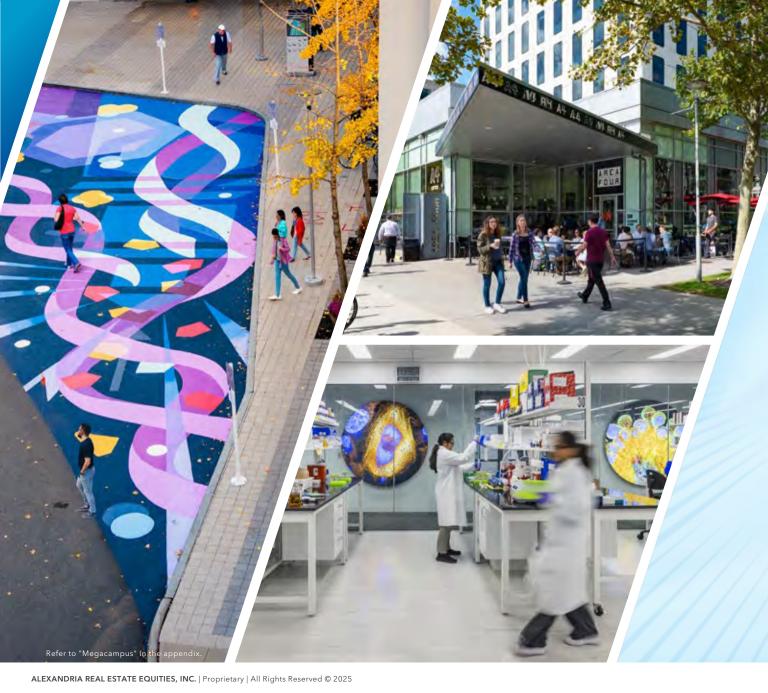
30%+

Proportion of U.S.
Biotech Capital
Deployed to
Greater Boston
Over the Past
Decade

### \$14B+ LIFE SCIENCE VENTURE CAPITAL RAISED SINCE 2023

However, in the Current Environment,
Many Venture Investors
Have Been Highly Focused on
De-Risked and Later-Stage Assets

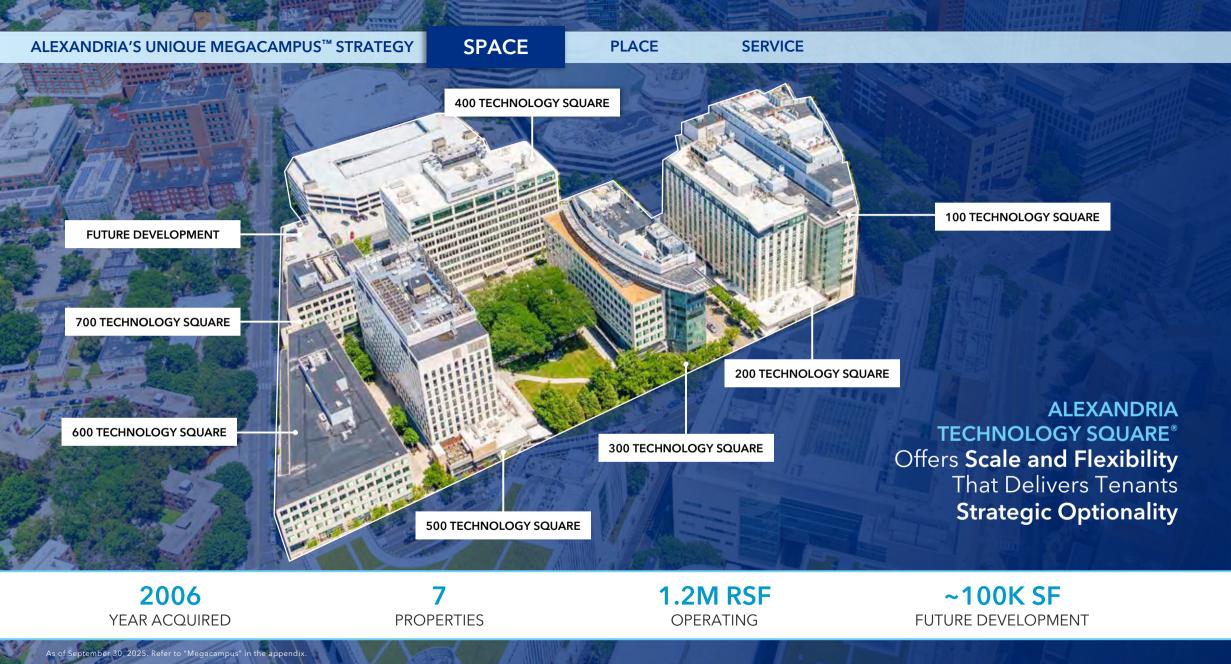
Source: PitchBook, November 2025.



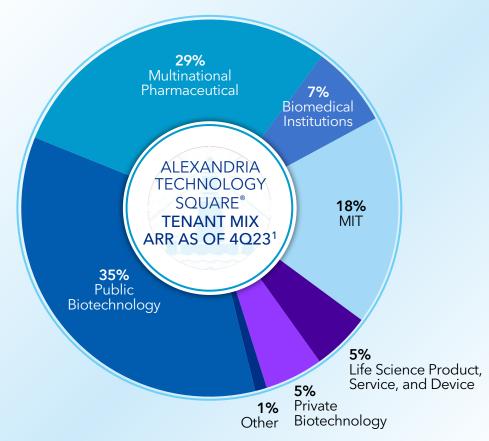
Alexandria Technology Square®

ALEXANDRIA'S
UNIQUE MEGACAMPUS™
STRATEGY DELIVERS
DIFFERENTIATED
ECOSYSTEMS

SPACE | PLACE | SERVICE



## 4Q23: Historic Durable High Occupancy Delivered Regional Growth



ARR represents annual rental revenue. Refer to "Annual rental revenue" and "Megacampus" in the appendix.

- 1. Tenant mix by percentage of Alexandria Technology Square® Megacampus annual rental revenue as of December 31, 2023.
- 2. As of September 30, 2025

## FOOTPRINT AT TECH SQUARE



#### 10K RSF

300 Technology Square, Cambridge



## FOOTPRINT TODAY<sup>2</sup>

#### **101K RSF**

The Arsenal on the Charles Megacampus



1'

#### **17K RSF**

500 Technology Square, Cambridge



#### **105K RSF**

Alexandria Center® for Life Science - Fenway Megacampus



#### **125K RSF**

200 Technology Square, Cambridge



#### **462K RSF**

Alexandria Center® at One Kendall Square Megacampus



#### 81K RSF

500 Technology Square, Cambridge



**73K RSF** 

99 Coolidge Avenue, Watertown

TOTAL 233K RSF

218% GROWTH

**741K RSF** 

## Alexandria's Curated Technology Square Ecosystem

Designed to Recruit & Retain Top Talent, Ignite Collaboration, and Catalyze Innovation



We're not here just to gain new knowledge; we're here to transfer that new knowledge into useful things. It's what made Kendall Square Kendall Square."

#### PHILLIP SHARP

Nobel Laureate and Co-Founder of Biogen





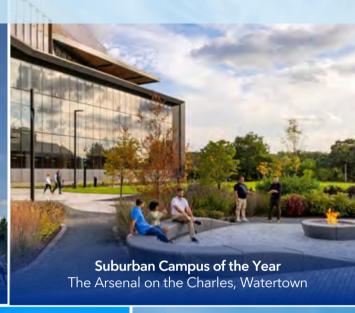


# Alexandria's Operational Excellence

in Asset Management, Design, Development, and Sustainability

The Building Owners and Managers Association (BOMA) TOBY Awards are the commercial real estate industry's highest recognition honoring excellence in building management and operations.





2025 BOMA Boston TOBY

(The Outstanding Building of the Year)

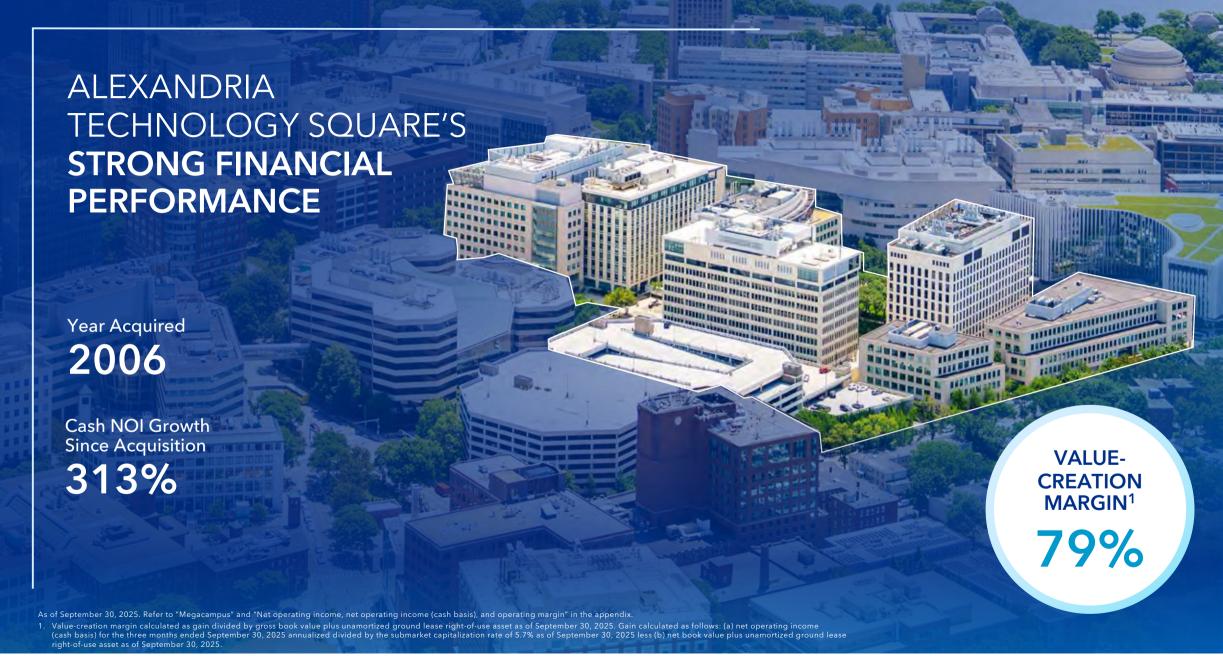
**Award Winners** 







Refer to "Megacampus" in the appendix.



## FINANCIAL CASE STUDY: CAMBRIDGE LABORATORY BUILDING VALUATIONS



**6.75% CAP RATE** 

**105 BPS** 

**5.70% CAP RATE** 

#### ~18% VALUE-CREATION POTENTIAL

**SELLER** 

JV PARTNER

Massachusetts Institute of Technology

BioMed Realty

**DEAL METRICS** 

\$1.2B (\$2,000 PSF) | ~580,000 SF (100% Leased)

Closed in March 2025

**DEVELOPER/OWNER** 

**BUYER** 

Massachusetts Institute

BioMed Realty/

of Technology

Blackstone

**DEAL METRICS** 

\$361.3M (\$1,648 PSF) | ~220,000 SF (100% Leased)

Closed in September 2024

Source: Newmark



## CAMPUS POINT BY ALEXANDRIA

University Town Center, San Diego

#### The Miracle Mile of Medicine™

An over 15-year journey of strategic aggregation and development to create an **irreplicable 100-acre Megacampus**™ **ecosystem** with future growth opportunities

Refer to "Megacampus" in the appendix.

### SAN DIEGO | LOCATION

# Alexandria's Premier Megacampus™ Ecosystems Within the San Diego Science Sector





As of September 30, 2025. Refer to "Megacampus" in the appendix.

#### SAN DIEGO | INNOVATION & TALENT

### **Deep and Diverse Innovation Ecosystem**





- 1. Based on geographic proximity of life science assets owned by Alexandria.
- 2. Source: LinkedIn, "Tech talent is surging in these 15 cities," June 8, 2022. Reflects percentage growth from 2019 to 2022.
- 3. Source: San Diego Regional Economic Development Corporation website, "About the Region: Defense," "About the Region: Tech," and "About the Region: Life Sciences," accessed November 13, 2025.

## SAN DIEGO | CAPITAL

# Significant M&A Has Driven the Growth of the San Diego Science Sector



San Diego's Life Science M&A Activity Ranks #1 in Total Deal Value Since 2024,

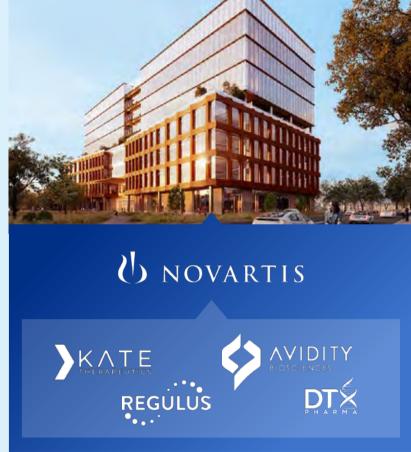
in Total Deal Value Since 2024, Exceeding Greater Boston and the San Francisco Bay Area<sup>1</sup>

> \$37B SAN DIEGO

\$32B GREATER BOSTON

\$19B SAN FRANCISCO BAY AREA





1. Source: Evaluate Pharma. Includes biopharma M&A during 2024-2025 YTD; 2025 YTD as of November 15, 2025.



**Campus Point by Alexandria** 

ALEXANDRIA'S
UNIQUE MEGACAMPUS™
STRATEGY DELIVERS
DIFFERENTIATED
ECOSYSTEMS

SPACE | PLACE | SERVICE

#### ALEXANDRIA'S UNIQUE MEGACAMPUS™ STRATEGY

**SPACE** 

PLACE

**SERVICE** 

Alexandria Designs and Operates Flexible Human-Centered Environments to Optimize Productivity



#### **CAMPUS POINT BY ALEXANDRIA**

8 Properties **1.3M RSF** 

Operating

1.4M SF

Active/Future Development









As of September 30, 2025. Refer to "Megacampus" in the appendix.

ALEXANDRIA'S UNIQUE MEGACAMPUS™ STRATEGY SPACE

**PLACE** 

**SERVICE** 







Campus Point Provides an Unmatched Campus Experience That Enables Tenants to Recruit and Retain Top Talent



There is no way anyone would ever go back to any other real estate group after having access to all these amenities with ARE."

LARGE PHARMACEUTICAL TENANT

Refer to "Megacampus" in the appendix.

**SERVICE** 

Alexandria's Service Platform Curates Ecosystem Events That **Drive Innovation, Engagement,** and Teamwork

**White-Glove Operational Team** 



Being part of Alexandria's ecosystem gives our team access to a thriving community of innovators. It's not only elevated our culture but also made it easier to attract and retain top talent who want to be part of this amazing environment."

LARGE PHARMACEUTICAL TENANT



Refer to "Megacampus" in the appendix.

1. Events held from January 1, 2025 through November 18, 2025 at Alexandria properties.

Campus Point's **Strong and Diverse Tenant Base** Drives High-Quality
Cash Flows and Strong Occupancy

85%

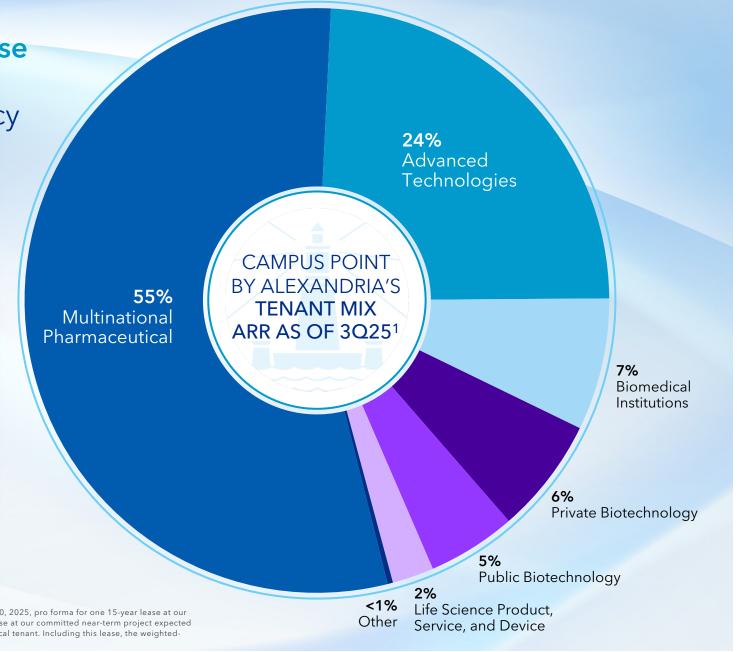
of Annual Rental Revenue Is From Credit Tenants

99.5%

**Occupancy** 

**9.2 YEARS** 

Weighted-Average Lease Term<sup>2</sup>



As of September 30, 2025. Refer to "Annual rental revenue" in the appendix

<sup>1.</sup> ARR represents annual rental revenue in effect as of September 30, 2025.

<sup>2.</sup> Represents the weighted-average lease term at our Campus Point by Alexandria Megacampus as of September 30, 2025, pro forma for one 15-year lease at our 4135 Campus Point Court development project expected to be delivered during 3Q26. Excludes one 16-year lease at our committed near-term project expected to commence construction in the next year that is 100% pre-leased to a long-standing multinational pharmaceutical tenant. Including this lease, the weighted-average lease term at our Campus Point by Alexandria Megacampus as of September 30, 2025 is 11.4 years.

## The Alexandria Megacampus<sup>™</sup> Platform Is a **Pipeline for Growth**

#### 4.0x INCREASE

in Annual Rental Revenue From Campus Point Tenants Since Initial Lease<sup>1</sup>

~\$130.7M

~\$33.0M

Starting ARR

**3Q25 ARR** 

As of September 30, 2025. Refer to "Annual rental revenue" and "Megacampus" in the appendix.

Represents the growth in annual rental revenue and RSF of a select group of tenants at our Campus
Point by Alexandria Megacampus from their initial lease or San Diego footprint immediately preceding
their most recent expansion, compared to their most recent lease.



# CAMPUS POINT BY ALEXANDRIA'S STRONG FINANCIAL PERFORMANCE



projects in our active and near-term pipeline for two multinational pharmaceutical companies as of September 30, 2025

# THE ALEXANDRIA BRAND MEANS TRUST

Enduring, Long-Standing Strategic Relationships in the Life Science Community













Johnson&Johnson
– 2005 –



Massachusetts
Institute of
Technology

**- 2005 -**

**- 2006 -**





UNIVERSITY OF CALIFORNIA

**- 2009 - - 2010 -**

>80%
Average Tenant

Retention Rate for the Past 5 Years<sup>1</sup>



**- 2010 -**



**- 2011 -**



**- 2013 -**



**- 2015 -**

Each year represents the start of Alexandria's relationship with each tenant either through (i) an executed lease agreement with the tenant, (ii) Alexandria's acquisition of property where the tenant was located, (iii) the tenant's acquisition of an existing Alexandria tenant, or (iv) the sale-leaseback of the tenant's property.

 Represents the years ended December 31, 2021 through 2024 and the nine months ended September 30, 2025. An Unmatched Client Base of ~700 Tenants<sup>1</sup>

Alexandria Executes Largest Life Science
Lease in Company History With Long-Standing
Multinational Pharmaceutical Tenant



## **467K RSF**

BUILD-TO-SUIT BIOMEDICAL RESEARCH HUB



~\$800M

Value-Creation Margin<sup>2</sup>

14%

Refer to "Initial stabilized yield (unlevered)" in the appendix.

- 1. Excludes revenues from tenant-funded and -built improvements and future expense recoveries.
- Represents the initial stabilized yield (cash basis) of 6.5% less the market capitalization rate of 5.7%, divided by the market capitalization rate of 5.7%.

# SPONSORSHIP MATTERS: THE WORLD'S LEADING INNOVATORS TRUST ALEXANDRIA



















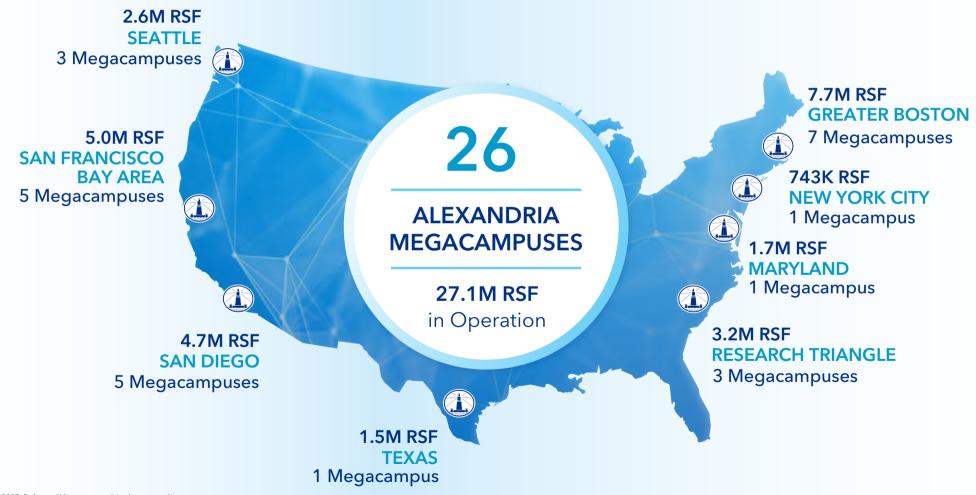








# Alexandria's Highly Differentiated Megacampus™ Platform Anchors Our High-Quality Asset Base Clustered in the Key Centers of Life Science Innovation



As of September 30, 2025. Refer to "Megacampus" in the appendix.

## Alexandria's Highly Differentiated Megacampus™ Platform Anchors Our High-Quality Asset Base Clustered in the Key Centers of Life Science Innovation

#### **2.2M RSF SEATTLE**

**4.0M RSF SAN DIEGO** 

One Alexandria Square Campus Point by Alexandria

SD Tech by Alexandria

5200 Illumina Way

Alexandria Center® for Life Science - Eastlake Alexandria Center® for Advanced Technologies - Canyon Park

#### **3.8M RSF** SAN FRANCISCO **BAY AREA**

Alexandria Center® for Science and Technology - Mission Bay

Alexandria Technology Center® - Gateway

Alexandria Center® for Advanced Technologies - South San Francisco

## **MEGACAMPUSES**

**Intersection Campus** 

## **ARE'S ESTABLISHED**

**22.3M RSF** 

in Operation



**1.5M RSF TEXAS** 

#### **6.8M RSF GREATER BOSTON**

Alexandria Center® at Kendall Square

Alexandria Center® at One Kendall Square

Alexandria Technology Square®

The Arsenal on the Charles

Alexandria Center® for Life Science - Fenway



#### **1.7M RSF MARYLAND**

Alexandria Center® for Life Science - Shady Grove



Alexandria Center® for Life Science - Durham

**Established** Megacampus

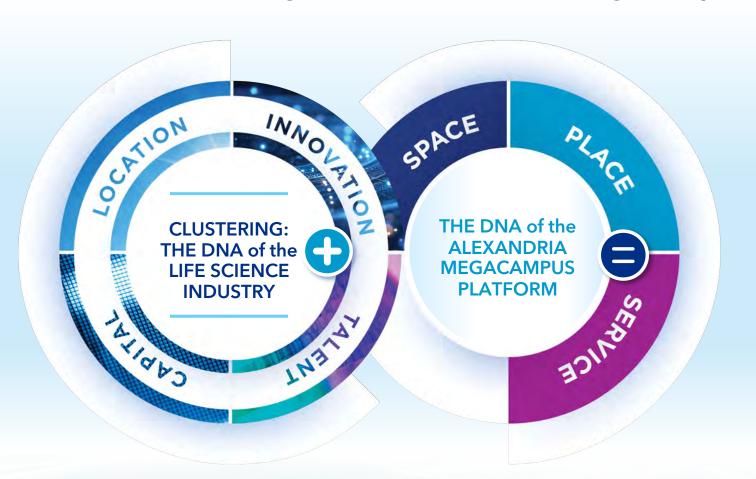


>750,000 RSF in Operation

As of September 30, 2025. Refer to "Megacampus" in the appendix.

#### ALEXANDRIA'S PROPRIETARY ALGORITHM

**Driving Our Differentiated Megacampus™ Strategy** 





# The Power of Alexandria's Irreplaceable Megacampus™ Platform RENTAL RATE PREMIUM:

ALEXANDRIA'S ESTABLISHED MEGACAMPUSES<sup>1</sup>

ALEXANDRIA'S NON-MEGACAMPUSES<sup>1</sup>

Rental rate increases:

1023-3025

23.8%

15.4%

Rental rate increases

(cash basis):

14.1%

5.8%



Refer to "Megacampus" in the appendix. Alexandria's established megacampuses consist of over 750,000 RSF in operation as of September 30,2025.



<sup>1.</sup> Represents the rental rate changes on renewed and re-leased spaces executed during 1Q23-3Q25.

## The Power of Alexandria's Irreplaceable Megacampus™ Platform LONGER AVERAGE LEASE TERM (IN YEARS): 1Q23-3Q25

	ALEXANDRIA'S ESTABLISHED MEGACAMPUSES <sup>1</sup>	ALEXANDRIA'S NON- MEGACAMPUSES <sup>1</sup>
All Leases	11.7	8.3
Renewed/ Re-Leased	9.5	6.3
Previously Vacant	12.0	11.6
Development/ Redevelopment	14.4	9.3

MEGACAMPUS OUTPERFORMANCE	
3.4	
3.2	
0.4	
5.1	

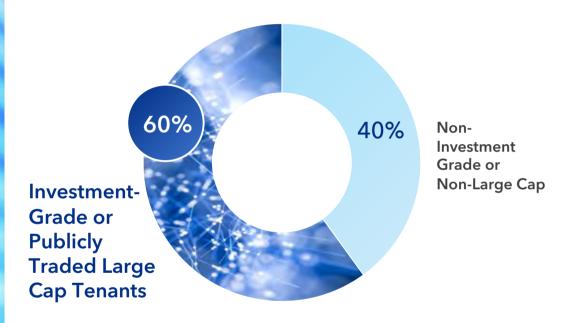


Refer to "Megacampus" in the appendix. Alexandria's established megacampuses consist of over 750,000 RSF in operation as of September 30, 2025.

1. Represents the weighted-average term of each lease type executed during 1Q23-3Q25.

# The Power of Alexandria's Irreplaceable Megacampus™ Platform

#### SUPERIOR CREDIT PROFILE





BY ANNUAL RENTAL REVENUE - 3Q25

Investment-Grade or Publicly
Traded Large
Cap Tenants

Non-Investment Grade or Non-Large Cap

#### **ALEXANDRIA'S NON-MEGACAMPUSES**

BY ANNUAL RENTAL REVENUE - 3Q25

As of September 30, 2025.

Refer to "Annual rental revenue," "Investment-grade or publicly traded large cap tenants," and "Megacampus" in the appendix. Alexandria's established megacampuses consist of over 750,000 RSF in operation as of September 30, 2025.

## The Power of Alexandria's Irreplaceable Megacampus™ Platform

OCCUPANCY OUTPERFORMANCE

ALEXANDRIA'S TOP 3 MARKETS: GREATER BOSTON, SAN FRANCISCO BAY AREA, AND SAN DIEGO



Refer to "Megacampus" in the appendix. Alexandria's established megacampuses consist of over 750,000 RSF in operation as of September 30, 2025.

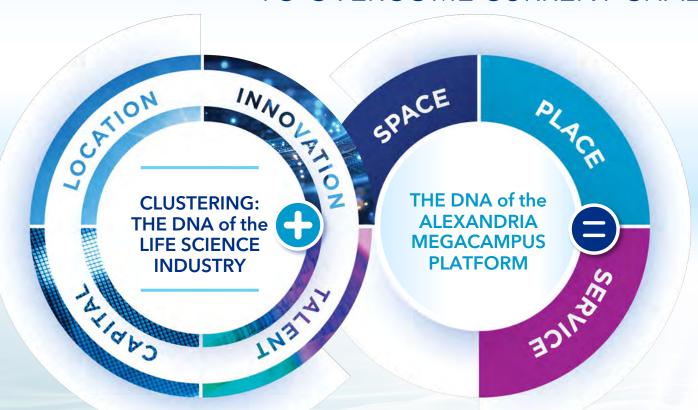
- 1. Represents the average occupancy of Alexandria operating properties within the Greater Boston, San Francisco Bay Area, and San Diego markets, weighted by RSF, as of September 30, 2025
- 2. Represents the average market occupancy for the Greater Boston, San Francisco Bay Area, and San Diego markets as of September 30, 2025, per the Q2 2025 U.S. Life Sciences Report published by CBRE Research.

90%

73%

## Alexandria's Irreplaceable Megacampus™ Platform

DRIVES SUPERIOR OPERATING RESULTS AND POSITIONS THE COMPANY TO OVERCOME CURRENT CHALLENGES



RENTAL RATE
GROWTH PREMIUM

**LONGER LEASE TERMS** 

**HIGHER-QUALITY TENANTS** 

OCCUPANCY OUTPERFORMANCE





2025 GUIDANCE UPDATE	2025 3Q25 → INVESTOR DAY
2025 FFO Per Share Midpoint of \$9.01 <sup>1</sup>	Unchanged
Occupancy Range as of 12/31/25 of 90.0% to 91.6%	Unchanged
~\$1.5B of Dispositions of Non-Core Assets (Land, Stabilized, and Non-Stabilized) to Recycle Capital <sup>2</sup>	Unchanged
4Q25 Annualized Leverage Target Range of 5.5x to 6.0x <sup>3</sup>	Unchanged
G&A Reduction: Down \$48M, or 29%, Compared to 2024 <sup>4</sup>	Unchanged
Paydown of Debt in 4Q25: ~\$41M of Proceeds From  Monetization of Non-Real Estate Investments <sup>5</sup>	Favorable Update

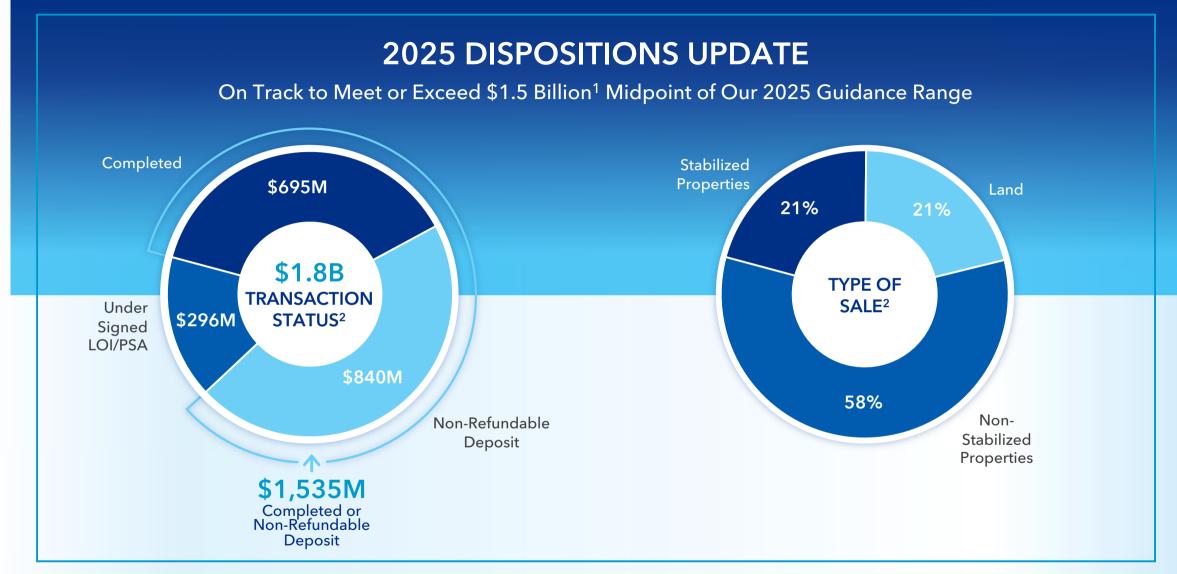
<sup>1.</sup> Represents the midpoint of our guidance range for 2025 funds from operations per share - diluted, as adjusted, disclosed on December 3, 2025. Refer to "Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the appendix and our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Represents the midpoint of our guidance range for 2025 dispositions and sales of partial interests disclosed on December 3, 2025.

<sup>3.</sup> Represents our guidance range for net debt and preferred stock to Adjusted EBITDA for 4Q25 annualized disclosed on October 27, 2025. Refer to "Net debt and preferred stock to Adjusted EBITDA" in the appendix.

<sup>4.</sup> Based on the midpoint of our guidance range for 2025 general and administrative expenses.

<sup>5.</sup> We expect to receive proceeds aggregating approximately \$41M related to certain non-real estate investments and expect to recognize realized investment losses aggregating approximately \$103M in 4Q25, which will be included in 2025 earnings per share and funds from operations and excluded from 2025 funds from operations per share - diluted, as adjusted. Refer to "Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the appendix and our Current Report on Form 8-K filed on December 3, 2025 for additional details.



As of December 3, 2025.

<sup>1.</sup> Represents the midpoint of our guidance range for 2025 dispositions and sales of partial interests disclosed on December 3, 2025.

<sup>2.</sup> Sales price represents or based on completed and pending dispositions under non-refundable deposits and signed letters of intent or purchase and sale agreements as of December 3, 2025 aggregating \$1.8B. Refer to our Current Report and Form 8-K filed on December 3, 2025 for additional details.

## Changes to Projects Expected to Stabilize in 2026

As of 3Q25, Pro Forma for Expected Changes

			Remains in Pipeline			
	Located on Megacampus	Leased/ Negotiating	Continue Construction	Evaluating Business Strategy	Held for Sale <sup>1</sup>	allim.
2026 STABILIZATION						
99 Coolidge Avenue, Greater Boston	Χ	81%	Χ			\$105M
4135 Campus Point Court, San Diego	X	100%	Χ			Incremental
10075 Barnes Canyon Road, San Diego	X	68%	Χ			Annual NOI From
Weighted Average - Megacampus Pro	pjects	86%				4Q25-4Q26 Deliveries <sup>2</sup>
8800 Technology Forest Place, Texas		41%		Χ		
Canada					Χ	
Weighted Average - Total		81%				

Refer to "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

<sup>1.</sup> Property was designated as held for sale as of December 3, 2025. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Represents the incremental annual net operating income from projects remaining in the pipeline. Also includes expected partial deliveries through 4Q26 from projects expected to stabilize in 2027 and beyond, including speculative future leasing that is not yet fully committed.

Our share of incremental annual net operating income from development and redevelopment projects expected to be placed into service primarily commencing from 4Q26 is projected to be \$77M.

## Changes to Projects Expected to Stabilize in 2027 and Beyond

As of 3Q25, Pro Forma for Expected Changes

			Remains in Pipeline				
	Located on Megacampus	Leased/ Negotiating	Continue Construction	Evaluating Business Strategy	Held for Sale <sup>1</sup>	Reposition as Office	
2027 AND BEYOND STABILIZATION							allin.
311 Arsenal Street, Greater Boston	X	7%	X				
421 Park Drive, Greater Boston	X	13%		X			
40 Sylvan Road, Greater Boston	X	-%		X			<b>\$240M</b>
50 and 60 Sylvan Road, Greater Boston	X	74%	X				
3000 Minuteman Road, Greater Boston		-%		X			Incremental Annual NOI From
1450 Owens Street, SFBA	X	49%	Χ				2027 and Beyon
269 East Grand Avenue, SFBA	X	-%	Χ				Deliveries <sup>3</sup>
701 Dexter Avenue, Seattle	Χ	23%	Χ				207063
401 Park Drive, Greater Boston	Χ					X <sup>2</sup>	
One Hampshire Street, Greater Boston					X		
651 Gateway Boulevard, SFBA					Χ		
100% PRE-LEASED COMMITTED PRO							
Campus Point by Alexandria, San Diego	o X	100%	X				
Weighted Average - Total		32%					

Refer to "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

<sup>1.</sup> Properties were designated as held for sale as of December 3, 2025. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Property will be placed back into operation for purposes of operating occupancy and same property comparisons as of 4Q25.

<sup>3.</sup> Represents the incremental annual NOI from projects remaining in the pipeline. Our share of incremental annual net operating income from development and redevelopment projects expected to be placed into service in 2027 and beyond is projected to be \$204M.

## Summary of Key Items Impacting 2026 Results Disclosed in 3Q25 Supplemental

#### 2026 Considerations

September 30, 2025



#### Summary of Key Items That May Impact 2026 Results

We expect to introduce 2026 guidance on December 3, 2025 at our Investor Day. The following is an initial summary of key items that are expected to impact 2026 results:

- Core operations Slower demand across the life science sector and increased supply for life science real estate could negatively impact future occupancy. Additional considerations include the following:
  - Same property net operating income decrease for 3Q25 compared to 3Q24 of 6.0% reflects a decline relative to the first half of 2025. Refer to "Same property performance" in the Supplemental Information for additional details.
  - Operating occupancy has decreased four consecutive quarters from 94.7% as of September 30, 2024 to 90.6% as of September 30, 2025.
  - Before the benefit of excluding assets designated as held for sale which contained vacancy, 3Q25 occupancy declined 1.1% compared to 2Q25, primarily related to 3Q25 lease expirations. These lease expirations resulting in the 1.1% decline in occupancy previously generated annual rental revenue aggregating approximately \$29.0 million and had a weighted-average lease expiration date at the end of July 2025. We are currently marketing these spaces.
  - Our guidance for operating occupancy percentage in North America as of December 31, 2025 assumes an approximate 1% benefit related to a range of assets with vacancy that could potentially qualify for designation as held for sale by December 31, 2025, but that have not yet qualified as of September 30, 2025. After considering this potential adjustment, the midpoint of our quidance range for occupancy as of December 31, 2025 implies an 80 bps decline in operating occupancy percentage during 4Q25.
  - There are key lease expirations primarily located in the Greater Boston, San Francisco Bay Area, and San Diego markets aggregating 1.2 million RSF with a weighted-average lease expiration date of March 19, 2026 and annual rental revenue aggregating \$81 million, which are expected to become vacant upon lease expiration. We expect downtime on these spaces ranging from 6 to 24 months on a weighted-average basis. Refer to "Contractual lease expirations" in the Supplemental Information for additional details.
- Capitalized interest There is approximately \$4.2 billion of average real estate basis capitalized during YTD 3Q25 related to future pipeline projects undergoing critical pre-construction activities, including various phases of entitlement, design, site work, and other activities necessary to begin aboveground vertical construction. We expect these projects to reach anticipated pre-construction milestones on April 14, 2026, on a weighted-average real estate investment basis. We will evaluate, on an asset-by-asset basis, whether to (i) proceed with additional pre-construction and/or construction activities based on leasing demand and/or market conditions, (ii) pause future investments, or (iii) consider the potential dispositions of these real estate assets. If we cease activities necessary to prepare a project for its intended use, costs related to such project, including interest, payroll, property taxes, insurance, and other costs directly related and essential to the construction of Class A/A+ properties, will be expensed as incurred. Refer to "Capitalization of interest" in the Supplemental Information for additional details.
- <u>Realized gains on non-real estate investments</u> The midpoint of our revised guidance range for 2025 realized gains on non-real estate investments assumes approximately \$15 million in 4Q25, compared to the quarterly average realized gains of approximately \$32 million per quarter for the nine months ended September 30, 2025. Refer to "Investments" in the Supplemental Information for additional details.
- General and administrative expenses Over the past several years, we have implemented comprehensive measures to reduce our expenditures across our organization, including our
  general and administrative expenses. These initiatives are expected to generate a reduction in general and administrative expenses of approximately \$49 million, or 29%, during the year
  ending December 31, 2025 (at the midpoint of our 2025 guidance range) compared to the year ended December 31, 2024. Given that some of these costs savings are expected to be
  temporary in nature, we anticipate approximately half of the cost reductions expected to be achieved in 2025 will continue in 2026.
- Dispositions and equity-type capital
  - As of October 27, 2025, our share of pending dispositions subject to non-refundable deposits, signed letters of intent, and/or purchase and sale agreement negotiations aggregated \$1.0 billion. We expect these dispositions to close in late 4Q25; therefore, the corresponding reduction in EBITDA is expected to impact 1Q26. Refer to "Dispositions and exchange of partial interests" in the Earnings Press Release for additional details.
  - We expect construction spending in 2026 to be similar or slightly higher than the \$1.75 billion midpoint of our guidance range for 2025 construction in order to complete our active construction projects and significant revenue- and non-revenue-enhancing capital expenditures necessary to lease vacant space. Given the factors previously described that could negatively impact EBITDA, we may require significant equity-type capital to manage our leverage profile.
  - We expect a significant source of funding to come from the sale of non-core assets in 2026. We anticipate an end to our large-scale non-core asset sales program in 2026 or early 2027. As of September 30, 2025, 77% of our annual rental revenue is from our Megacampus™ platform, and we expect this percentage to continue to grow over time.
- Dividends and net cash provided by operating activities after dividends
  - From 2013 to 2025, dividends per share and funds from operations per share, as adjusted have been highly correlated, with cumulative increases of 102% and 105%, respectively.
  - The factors previously described could lead to a reduction in funds from operations per share, as adjusted and net cash provided by operating activities. At the current dividend rate, the amount of net cash provided by operating activities after payment of dividends available to recycle and address our 2026 capital needs could be reduced. As a result, we expect our Board of Directors to carefully evaluate our 2026 dividend strategy.

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## Key Components Impacting 2026 Funds From Operations Per Share Guidance

	From 2025 to 2026 <sup>1</sup>
Core Operations: Primarily Driven by Lower Occupancy	(9)%
Capitalized Interest: Primarily Driven by Dispositions and Milestones Reached	(6) <sup>2</sup>
Realized Gains on Non-Real Estate Investments: Lower Compared to 2025	(2)
General and Administrative Expenses: Higher Compared to 2025	(2)
Dispositions: 2025 and 2026 Dispositions Primarily of Non-Core Assets	(7)
Other	(3)
	(29)%

% Change in EEO

<sup>1.</sup> Represents the percentage change of the midpoints of our guidance ranges for 2025 funds from operations per share - diluted, as adjusted, disclosed on December 3, 2025.

<sup>2.</sup> Includes change in capitalized interest related to pipeline projects expected to be sold during the years ending December 31, 2025 and 2026. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

# ALEXANDRIA'S 2026 GUIDANCE FUNDS FROM OPERATIONS PER SHARE

**2026 GUIDANCE RANGE** 

FUNDS FROM OPERATIONS PER SHARE<sup>1</sup>

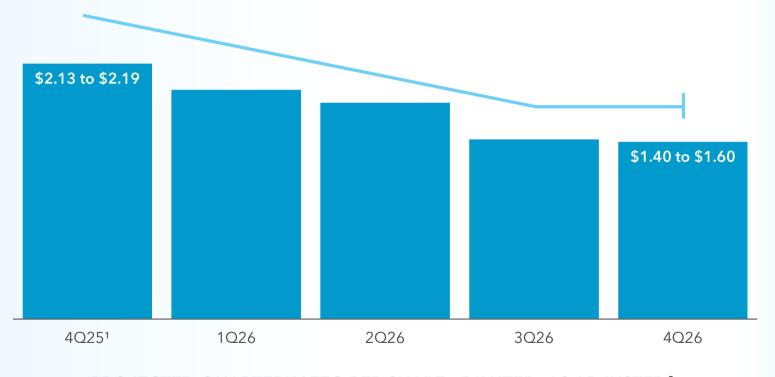
\$6.25 TO \$6.55

**\$6.40 MIDPOINT** 

<sup>1.</sup> Represents funds from operations per share - diluted, as adjusted. We do not provide guidance for the most comparable GAAP financial measure or a reconciliation of the forward-looking non-GAAP financial measure of funds from operations, as adjusted, because we are unable to reasonably predict, without unreasonable effort, certain items that would be contained in the comparable GAAP measure, including items that are not indicative of our ongoing operations, such as, without limitation, unrealized gains or losses on non-real estate investments, potential impairments of real estate assets, and gains or losses on sales of real estate. These items are uncertain, depend on various factors, and could have a material impact on our GAAP results for the guidance periods. Refer to "Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the appendix and our Current Report on Form 8-K filed on December 3, 2025 for additional details.



Expect Quarterly FFO to Flatten in 2H26
Primarily Due to Weighting of Dispositions Around Midyear



PROJECTED QUARTERLY FFO PER SHARE - DILUTED, AS ADJUSTED<sup>2</sup>

<sup>1.</sup> Represents the implied range for 4Q25 funds from operations per share - diluted, as adjusted, disclosed on December 3, 2025.

<sup>2.</sup> We do not provide guidance for the most comparable GAAP financial measure or a reconciliation of the forward-looking non-GAAP financial measure of funds from operations, as adjusted, because we are unable to reasonably predict, without unreasonable effort, certain items that would be contained in the comparable GAAP measure, including items that are not indicative of our ongoing operations, such as, without limitation, unrealized gains or losses on non-real estate investments, potential impairments of real estate assets, and gains or losses on sales of real estate. These items are uncertain, depend on various factors, and could have a material impact on our GAAP results for the guidance periods. Refer to "Funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the appendix.

# ALEXANDRIA'S 2026 GUIDANCE OPERATING METRICS

Ranges Reflect Expected Challenged Demand and Elevated Supply Across the Life Science Real Estate Sector

SAME PROPERTY
NET OPERATING
INCOME PERFORMANCE

OCCUPANCY AT DECEMBER 31, 2026<sup>1</sup> RENTAL RATE
CHANGES ON
LEASE RENEWALS AND
RE-LEASING OF SPACE

**(9.5)%** TO **(7.5)%** 

**87.7%** ⊤○ **89.3%** 

(2.0)% TO 6.0%

**(9.5)%** TO **(7.5)%** 

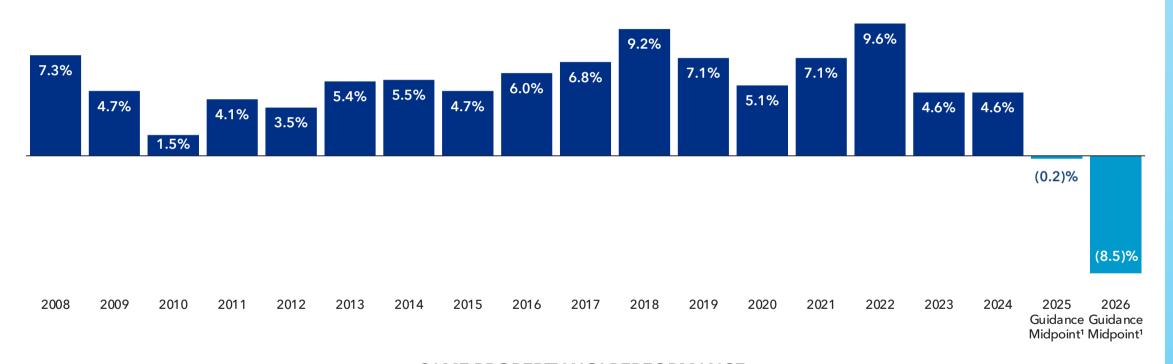
(CASH BASIS)

(12.0)% TO (4.0)%

(CASH BASIS)

<sup>1.</sup> Represents our guidance range for operating occupancy percentage in North America as of December 31, 2026

# Alexandria's Historical Same Property Cash NOI Performance



# SAME PROPERTY NOI PERFORMANCE (CASH BASIS)

Refer to "Net operating income, net operating income (cash basis), and operating margin" and "Same property" in the appendix.

1. Represents the midpoints of our guidance ranges for 2025 and 2026 same property operating income performance (cash basis) disclosed on October 27, 2025 and December 3, 2025, respectively.

### **Key Drivers of 2026 Same Property Performance**

Same Property Performance Primarily Driven by Occupancy

#### Key 2026 Lease Expirations/ Known Vacancies:

As Initially Disclosed in 2Q25 and Subsequently Updated

1.2M RSF | \$79M of ARR<sup>1</sup>

#### **Potential Early Terminations:**

Temporary Downtime for Construction Post-Termination With Re-Lease<sup>2</sup>

~250K RSF | \$16M of ARR1

#### **Potential Tenant Wind-Downs:**

Assumed Downtime Without Immediate Backfill

~500K RSF | \$23M of ARR1



(5)% TO (3)%

Projected Same Property
Occupancy Decline
2026 vs 2025



#### **2026 GUIDANCE RANGES**

Same Property
Net Operating Income Performance

**(9.5)%** TO **(7.5)%** 

**(9.5)%** TO **(7.5)%** 

(CASH BASIS)

- 1. ARR represents annual rental revenue as of September 30, 2025. Refer to "Annual rental revenue" in the appendix.
- 2. Represents a weighted-average estimate for two tenants in the San Francisco Bay Area market. We are in early negotiations for the re-lease of these spaces.

### **Summary of Key 2026 Lease Expirations/Known Vacancies**

### Initially Disclosed in 2Q25 and Subsequently Updated

	<b>Submarket</b> Greater Stanford					Lease Expirations/Known Vacancies by ARR (in Thousands)								
Campus or Property		RSF	Located on Megacampus	Weighted- Average Expiration Date	_	otiating/ ipating		nant From quisitions	Conso With	ocation/ olidation nin ARE rtfolio	Requ Rea	Space uires Major novation/ Other		Total
Alexandria Stanford Life Science District		137,970		Jun 2026	\$	-	\$	12,899	\$	-	\$		\$	12,899
One Alexandria Square	Torrey Pines	118,225	X	Jan 2026		4,848		-		5,216		-		10,064
Alexandria Center® at One Kendall Square	Cambridge	92,775	X	May 2026		-		-		4,514		3,269		7,783
9625 Towne Centre Drive	University Town Center	163,648		Jan 2026		-		-		-		6,520		6,520
The Arsenal on the Charles	Cambridge/Inner Suburbs	62,142	Χ	Mar 2026		-		-		5,300		675		5,975
5810/5820 Nancy Ridge Drive	Sorrento Mesa	83,354		Jan 2026		4,621		-		-		-		4,621
Alexandria Center® at Kendall Square	Cambridge	45,636	X	Jan 2026		-		-		-		4,564		4,564
Remaining	Various	527,049	(1)	Apr 2026		-		7,287		3,544		15,493		26,324
		1,230,799		Mar 2026	\$	9,469	\$	20,186		18,574		30,521	\$	78,750
						12%		26%		23%		39%		100%

Lease expiration information as of September 30, 2025 and leasing status as of December 3, 2025. ARR represents annual rental revenue in effect as of September 30, 2025. Refer to "Annual rental revenue" and "Megacampus" in the appendix.

<sup>1.</sup> Approximately 74% of the 527,049 RSF expiring leases are located on a Megacampus.

## **Summary of 2026 Lease Expirations**

RSF as of 3Q25

LEASED	NEGOTIATING/ ANTICIPATING	TOO EARLY	SUBTOTAL	TARGETED FOR FUTURE DEVELOPMENT	POTENTIAL DISPOSITIONS <sup>1</sup>	TOTAL
494,758	64,717	737,393	1,296,868	52,6202	286,589	1,636,077
		68% Are Located on Megacampuses				
	60% to					
				Key Lease Expirations/	Known Vacancies	1,230,799
				Held for Sa	ale as of 12/3/25 <sup>3</sup>	217,775
				Total 2026 l	Lease Expirations	3,084,651

Lease expiration information as of September 30, 2025 and leasing status as of December 3, 2025.

<sup>1.</sup> Represents lease expirations at properties that may be sold in 2026 but have not met the held for sale criteria as of December 3, 2025.

<sup>2.</sup> Relates to a 100% pre-leased single-tenant development project aggregating 466,598 RSF that expands the existing Campus Point by Alexandria Megacampus. At the beginning of 2026, the tenant will vacate 52,620 RSF, which generated annual rental revenue of \$4.1M as of 3Q25, from an existing building to allow for the demolition and development of the new, build-to-suit life science building at this site.

<sup>3.</sup> Represents lease expirations at properties that were designated as held for sale as of December 3, 2025. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

## **Summary of Top 10 Lease Expirations in 2027**

RSF as of 3Q25

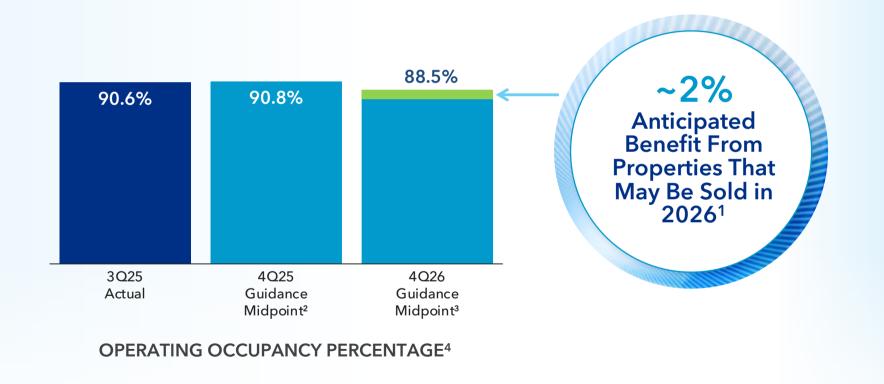
		I(J)	as 01 3Q2.	J	_	Know		
Address/Market - Submarket	Located on Megacampus	Expiration Date	Early Discussions for Renewal or Re-Lease	Too Early	Negotiating/ Anticipating	Tenant From Acquisition	Tenant Consolidating Back Into Owned Property	Relocation/ Consolidation Within ARE Portfolio
10300 Campus Point Drive/San Diego - University Town Center	X	Mar 2027	-	-	-	-	-	190,085
259 East Grand Avenue/San Francisco Bay Area - South San Francisco	X	Jan 2027	-	-	170,618 <sup>1</sup>	-	-	-
9645 Scranton Road/San Diego - Sorrento Mesa	Χ	Oct 2027	-	132,200	-	-	-	-
249 East Grand Avenue/San Francisco Bay Area - South San Francisco	X	Jan 2027	-	-	-	-	129,501	-
199 East Blaine Street/Seattle - South Lake Union	X	Jun 2027	109,969	-	-	-	-	-
1150 Eastlake Avenue East/Seattle - South Lake Union	X	Jun 2027	-	-	-	-	-	99,271
428 Westlake North/Seattle - South Lake Union	Х	Mar 2027	-	83,090	-	-	-	_
3307 Hillview Avenue/San Francisco Bay Area - Greater Stanford		Mar 2027	-	-	-	78,308	-	-
450 East 29th Street/New York City - New York City	Χ	Feb 2027	72,428	-	-	-	-	-
507 East Howard Lane/Texas - Austin	Х	Jan 2027	-	65,551	-	-	-	_
			182,397	280,841	170,618	78,308	129,501	289,356
			16%	25%	15%	7%	11%	26%
and analysis information as of Contambus 20, 2025 and looking status as of Donamb			L 419	% ————			59% ———	

Lease expiration information as of September 30, 2025 and leasing status as of December 3, 2025.

<sup>1.</sup> There is downtime associated with this lease expiration and re-lease of the space for construction related to building and tenant improvements prior to delivery to the new tenant.



We Expect a Meaningful Occupancy Benefit From Properties That May Be Sold in 2026



<sup>1.</sup> Represents the anticipated occupancy benefit related to a range of assets with vacancy that could potentially be sold during 2026 and/or qualify for designation as held for sale by December 31, 2026, but that have not yet qualified for such designation as of December 3, 2025.

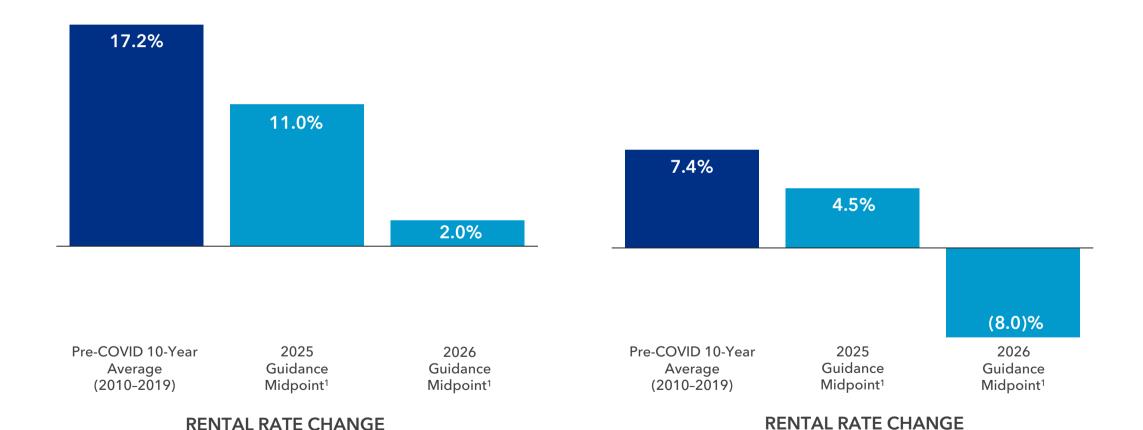
<sup>2.</sup> Represents the midpoint of our guidance range for occupancy percentage of operating properties in North America as of December 31, 2025 disclosed on October 27, 2025.

<sup>3.</sup> Represents the midpoint of our guidance range for occupancy percentage of operating properties in North America as of December 31, 2026 disclosed on December 3, 2025.

<sup>4.</sup> Represents operating properties in North America as of each period-end.

### Alexandria's Guidance for Rental Rate Changes on Renewed/Re-Leased Space

Focus on Meeting the Market and Growing Occupancy Over Time



(CASH BASIS)

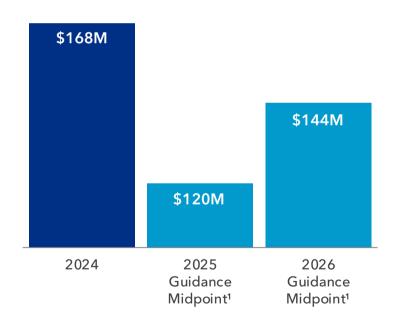
<sup>1.</sup> Represents the midpoints of our guidance ranges for 2025 and 2026 rental rate changes and rental rate changes (cash basis) disclosed on October 27, 2025 and December 3, 2025, respectively.

### Alexandria's Continued Successful Management of G&A in 2026

**2026 GUIDANCE RANGE** 

# ALEXANDRIA'S 2026 GUIDANCE GENERAL AND ADMINISTRATION EXPENSES

\$134M TO \$154M



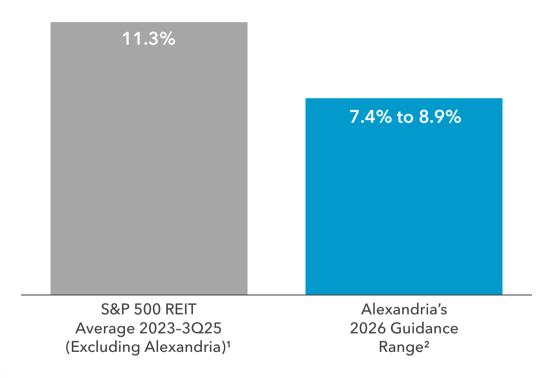
\$72M
Projected
Cumulative G&A
Savings in 2025
and 2026
Compared to
20241

- Primarily the result of cost-control and efficiency initiatives related to reducing personnel-related costs and streamlining business processes
- Approximately half the 2025 cost savings are expected to be temporary in nature

#### **GENERAL AND ADMINISTRATION EXPENSES**

1. Represents or based on the midpoints of our guidance ranges for 2025 and 2026 general and administrative expenses disclosed on October 27, 2025 and December 3, 2025, respectively.

# ALEXANDRIA'S GENERAL AND ADMINISTRATIVE EXPENSE LEVELS OUTPERFORM OTHER REITS



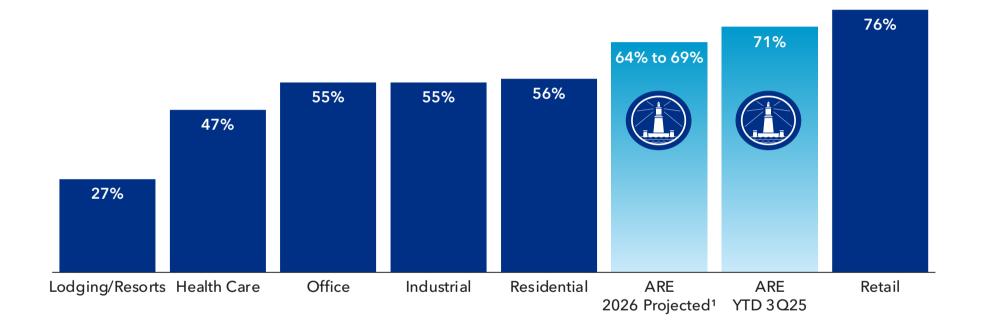
GENERAL AND ADMINISTRATIVE EXPENSES AS A PERCENTAGE OF NET OPERATING INCOME<sup>3</sup>

<sup>1.</sup> Source for S&P 500 REIT data: S&P Global Market Intelligence. Represents the annual average of the years ended December 31, 2023 and 2024 and the trailing twelve months ended September 30, 2025.

<sup>2.</sup> For the trailing twelve months ending December 31, 2026.

<sup>3.</sup> Refer to "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

### Alexandria's Strong Adjusted EBITDA Margin Relative to Other Sectors



#### **ADJUSTED EBITDA MARGIN<sup>2</sup>**

Sources: S&P Global Market Intelligence for percentages of REIT asset types; internal records for ARE. Information is for the nine months ended September 30, 2025, except as noted.

<sup>1.</sup> For the trailing twelve months ending December 31, 2026.

<sup>2.</sup> Refer to "Adjusted EBITDA and Adjusted EBITDA margin" in the appendix.

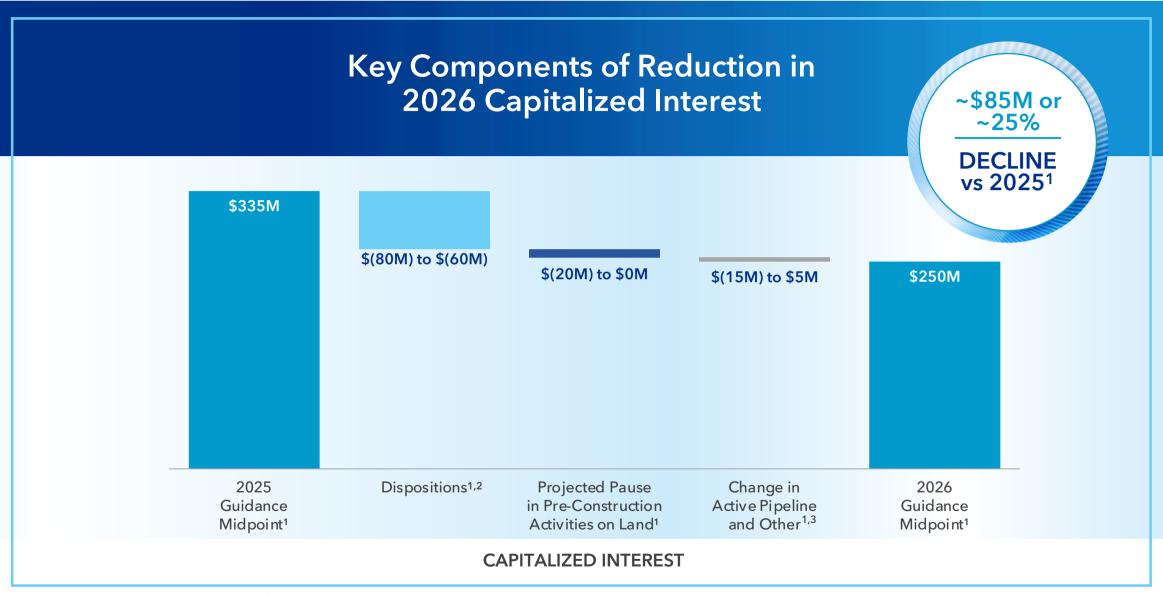


**2026 GUIDANCE RANGES** 

**INTEREST EXPENSE** 

**CAPITALIZATION OF INTEREST** 

\$230M TO \$280M \$225M TO \$275M



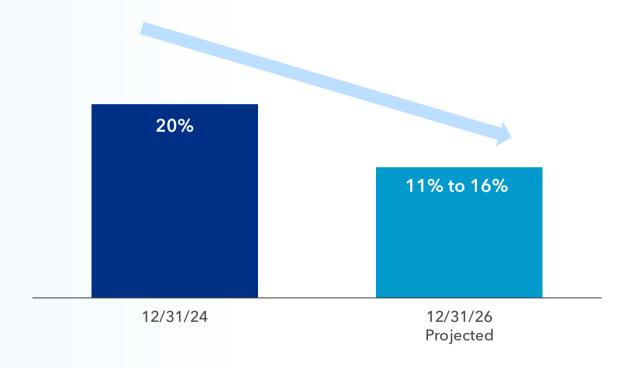
- 1. Represents or based on the midpoints of our guidance ranges for 2025 and 2026 capitalization of interest disclosed on October 27, 2025 and December 3, 2025, respectively.
- 2. Represents the change in capitalized interest from dispositions completed and pending in 2025 and projected dispositions in 2026 based on the midpoint of our guidance range for 2026 dispositions and sales of partial interests disclosed on December 3, 2025.
- 3. Includes changes in capitalized interest from pipeline deliveries, net of additional construction spending during 2026.

# Anticipated Reduction of Capitalized Interest as Non-Income-Producing Assets and Development Activities Decrease



AVERAGE REAL ESTATE BASIS CAPITALIZED DURING THE QUARTER

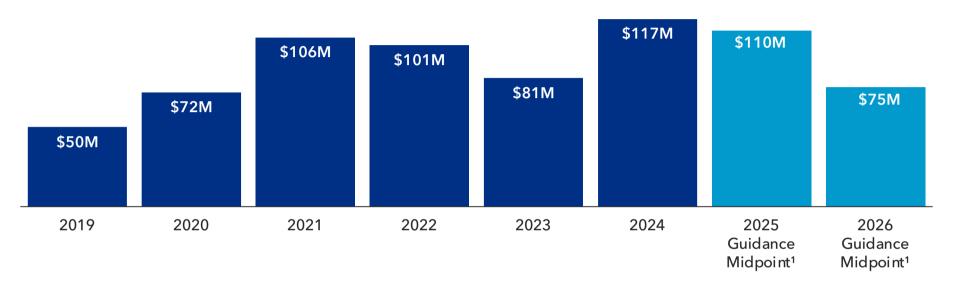




NON-INCOME-PRODUCING ASSETS AS A PERCENTAGE OF GROSS ASSETS

### RECALIBRATE INVESTMENT GAINS

Alexandria's Venture Investment Gains Expected to Return to 2020 Levels



REALIZED GAINS INCLUDED IN FFO PER SHARE - DILUTED, AS ADJUSTED

ALEXANDRIA'S 2026 GUIDANCE REALIZED GAINS AND LOSSES ON NON-REAL ESTATE INVESTMENTS<sup>2</sup> **2026 GUIDANCE RANGE** 

\$60M TO \$90M

<sup>1.</sup> Represents the midpoints of our guidance ranges for 2025 and 2026 realized gains and losses included in funds from operations per share - diluted, as adjusted, and excludes significant impairments realized on non-real estate investments, disclosed on October 27, 2025 and December 3, 2025, respectively.

<sup>2.</sup> Represents realized gains and losses included in funds from operations per share - diluted, as adjusted, and excludes significant gains, losses, and impairments realized on non-real estate investments, if any. Refer to "Investments" and "Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the appendix.

# ALEXANDRIA'S 2026 GUIDANCE KEY SOURCES AND USES OF CAPITAL

	Guida	ance Midpoint <sup>1</sup>
Reduction in debt	\$	(1,675)
Net cash provided by operating activities after dividends <sup>2</sup>		525
Dispositions and sales of partial interests		2,900
Total key sources of capital	\$	1,750
Construction <sup>3</sup>	\$	1,750
Total key uses of capital	\$	1,750

#### \$ in millions

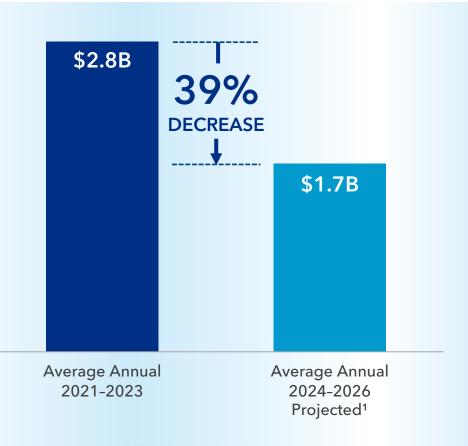
2026

<sup>1.</sup> Represents the midpoints of our guidance ranges for 2026 key sources of capital disclosed on December 3, 2025. Refer to the appendix for our guidance ranges.

<sup>2.</sup> Refer to "Net cash provided by operating activities after dividends" in the appendix.

<sup>3.</sup> Refer to "Development, redevelopment, and pre-construction" in the appendix.

# **ALEXANDRIA'S CONTINUED MODERATION OF CONSTRUCTION SPENDING OVER THE PAST** SEVERAL YEARS CAMPUS POINT BY ALEXANDRIA MEGACAMPUS" 4135 CAMPUS POINT COURT | SAN DIEGO

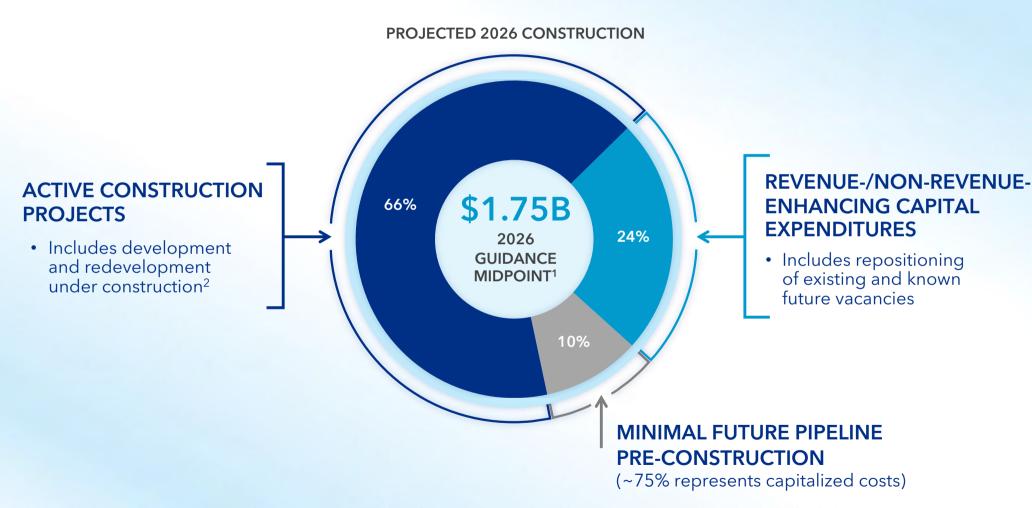


**ANNUAL CONSTRUCTION SPENDING** 

1. Includes the midpoints of our guidance ranges for 2025 and 2026 construction disclosed on December 3, 2025.

### Alexandria's 2026 Guidance for Construction Spending

Primarily Focused on Lease-Up of Vacant Space and Active Construction Projects

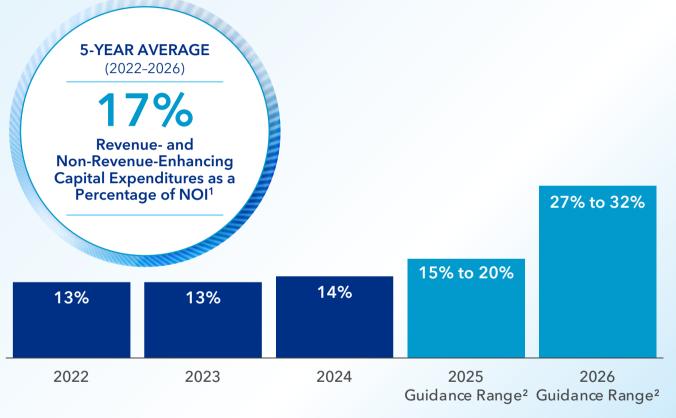


<sup>1.</sup> Represents, and percentages based on, the midpoint of our guidance range for 2026 construction before contributions from noncontrolling interests (consolidated real estate joint ventures) and tenant-funded and -built landlord improvements.

Refer to "Development, redevelopment, and pre-construction" in the appendix.

<sup>2.</sup> Includes one 100% pre-leased committed near-term project expected to commence construction in the next year. Also includes smaller conversions to laboratory space through redevelopment.

# Alexandria Expects Elevated Revenue- and Non-Revenue-Enhancing Capital Expenditures in 2026 Related to Lease-Up of Vacancy at Operating Properties



REVENUE-/NON-REVENUE-ENHANCING CAPITAL EXPENDITURES

AS A PERCENTAGE OF NOI<sup>1</sup>

**TOP 2 PROJECTS IN 2026** ~55% of Total 2026 Revenue- and Non-Revenue-**Enhancing Capital Expenditures** Alexandria Megacampus **Years Since Last Renovation Properties** Alexandria Center® for 12 **Advanced Technologies -South San Francisco** San Francisco Bay Area **Alexandria Technology Square®** 16 Greater Boston

Refer to "Development, redevelopment, and pre-construction" and "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

<sup>1.</sup> Represents the average of our share of revenue-/non-revenue-enhancing capital expenditures (including leasing commissions) as a percentage of net operating income for the years ended December 31, 2022 through 2024 and projected amounts for the years ending December 31, 2025 and 2026, based on the midpoints of our guidance ranges for 2025 and 2026 construction disclosed on December 3, 2025.

<sup>2.</sup> Based on the midpoints of our guidance ranges for 2025 and 2026 construction disclosed on December 3, 2025.

# Alexandria's 2026 Funding Plan

We Intend to Fund 2026 Capital Needs Primarily With Retained Cash Flows, Dispositions of Non-Core Assets, and Joint Ventures



<sup>1.</sup> Represents net cash from operating activities after dividends and distributions. Refer to "Net cash provided by operating activities after dividends" in the appendix.

### 2026 Self-Funding and Capital Recycling Strategy

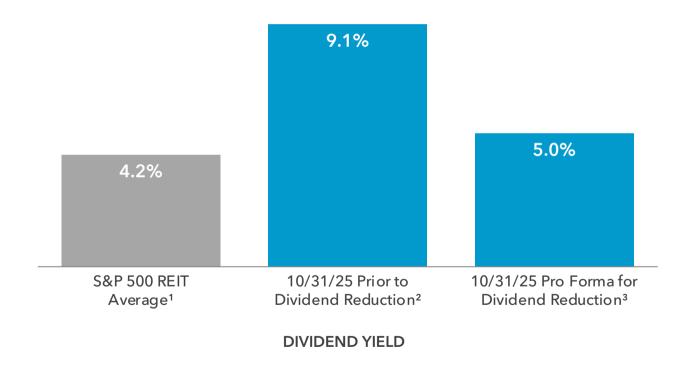
			2026 Self-Funding Sources					
		6 Capital Needs	45% Dividend Reduction <sup>1</sup>		Dispositions and Sales of Partial Interests <sup>2</sup>		2026 Guidance Midpoint <sup>2</sup>	
Key Sources of Capital								
Reduction in debt	\$	(1,075)	\$	-	\$	(600)	\$	(1,675)
Net cash provided by operating activities after dividends		115		410		-		525
Dispositions and sales of partial interests		_		-		2,900		2,900
Funding needed to achieve leverage target		2,710		(410)		(2,300)		_
	\$	1,750	\$	_	\$	-	\$	1,750
Key Uses of Capital								
Construction	\$_	1,750	\$	_	\$	_	\$	1,750
	\$	1,750	\$	_	\$	_	\$	1,750
Range for Net Debt to Adjusted EBITDA - 4Q26 Annualized		5.6x-6.2x						5.6x-6.2x

<sup>1.</sup> In December 2025, our Board of Directors declared a quarterly cash dividend of \$0.72 per common share for 4Q25, representing a 45% reduction from the quarterly dividend declared of \$1.32 for 3Q25. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Represents or based on the midpoints of our quidance ranges for 2026 key sources and uses of capital, 2026 dispositions and sales of partial interests, and net debt to Adjusted EBITDA - 4Q26 annualized disclosed on December 3, 2025.

### Alexandria's 45% Dividend Reduction to Conserve \$410M of Capital

Allows for Retaining Significant Cash Flow for Reinvestment While Maintaining an Attractive Dividend Yield



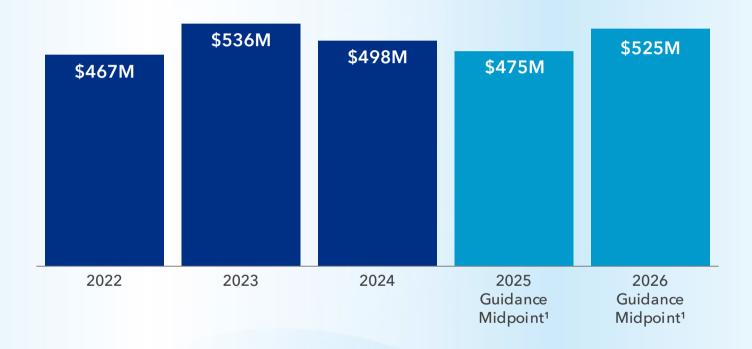
<sup>1.</sup> Source of peer data: S&P Global Market Intelligence. S&P 500 REIT average dividend yield is calculated as 3Q25 quarterly dividend, annualized, divided by the closing stock price as of November 17, 2025. Based on an average of S&P 500 REITs, excluding ARE.

<sup>2.</sup> Calculated as 3Q25 quarterly dividend annualized, divided by the closing stock price of \$58.22 as of October 31, 2025.

<sup>3.</sup> Pro forma for a 45% dividend reduction relative to 3Q25 annualized. In December 2025, our Board of Directors declared a quarterly cash dividend of \$0.72 per common share for 4Q25, representing a 45% reduction from the quarterly dividend declared of \$1.32 for 3Q25. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

### Alexandria's Net Cash Flows From Operating Activities After Dividends

We Have Retained Significant Cash Flows to Reinvest Into the Company



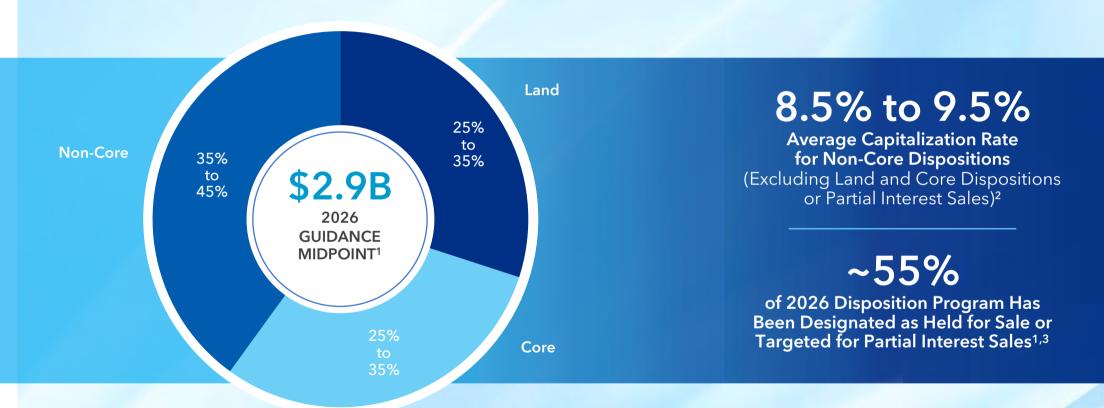
NET CASH PROVIDED BY OPERATING ACTIVITIES AFTER DIVIDENDS<sup>2</sup>

<sup>1.</sup> Represents the midpoints of our guidance ranges for 2025 and 2026 net cash provided by operating activities after dividends disclosed on December 3, 2025.

<sup>2.</sup> Represents net cash from operating activities after dividends and distributions. Refer to "Net cash provided by operating activities after dividends" in the appendix.

### Alexandria's 2026 Disposition Program

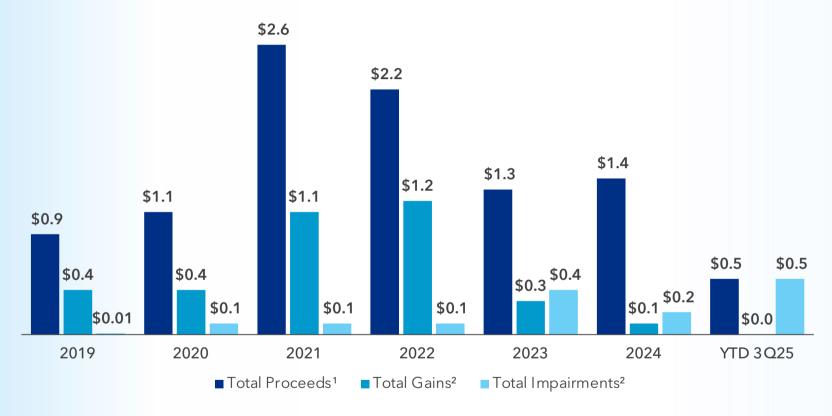
Expect Substantial Completion of Large-Scale Non-Core Asset Sale Program in 2026



#### **PROJECTED 2026 DISPOSITIONS**

- 1. Represents or based on the midpoint of our guidance range for 2026 dispositions and sales of partial interests disclosed on December 3, 2025.
- 2. Represents average capitalization rate on all 2026 dispositions and sales of partial interests of non-core assets and excludes land and core dispositions or partial interest sales. Refer to "Capitalization rates" in the appendix.
- 3. Includes assets that have been classified as held for sale as of December 3, 2025. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

# Alexandria's Long-Standing Track Record of Monetizing Embedded Asset Value: 2019-YTD 3Q25 Dispositions and Partial Interest Sales



2019-YTD 3Q25 DISPOSITIONS AND PARTIAL INTEREST SALES
(\$ in Billions)

2019-YTD 3Q25 AGGREGATE

\$10B

Total Proceeds<sup>1</sup>

\$3.6B

Total Gains on Sales of Real Estate<sup>2</sup>

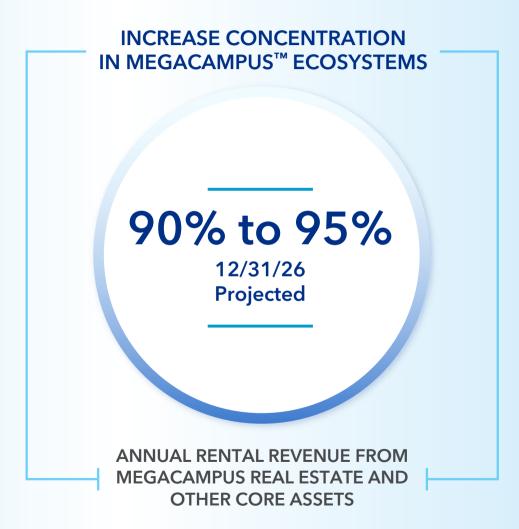
\$1.4B

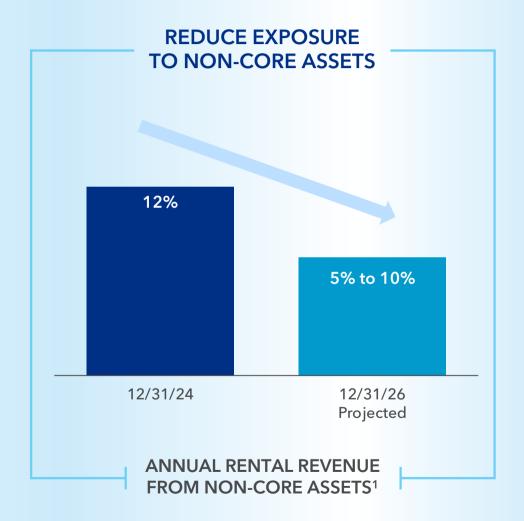
Total Impairments of Real Estate<sup>2</sup>

<sup>1.</sup> Represents aggregate proceeds from outright sales and sales of partial interests.

<sup>2.</sup> Total gains and impairments include any amounts related to sales of partial interests recognized in additional paid-in capital.

### Large-Scale Non-Core Disposition Plan





Refer to "Annual rental revenue" and "Megacampus" in the appendix.

1. Represents non-core assets outside our Megacampus ecosystems

# **Debt Repayment Strategy From Projected Disposition Proceeds**

\$1.7B

2026 NET DEBT REDUCTION<sup>1</sup>

#### **DEBT REPAYMENT PRIORITIES**

**Existing Short-Term Borrowings** 

\$650M of 2026 Bond Maturities

Potentially Other Bonds, Including 2027 Bond Maturity

<sup>1.</sup> Represents the midpoint of our guidance range for 2026 reduction in debt disclosed on December 3, 2025.

# Key Factors Expected to Impact 2027 Results

### **Funds From Operations**

 Guidance range for 4Q26 funds from operations per share – diluted, as adjusted, of \$1.40 to \$1.60<sup>1</sup>

### **Core Operations**

• Highly dependent on ability to lease vacant space in 2026

### **Capitalized Interest**

• Range of average real estate basis expected to be capitalized during 4Q26 of \$4.0B to \$5.5B

#### Realized Gains on Non-Real Estate Investments<sup>2</sup>

Projected 2026 investment gains expected to return to 2020 levels

#### **General and Administrative Expenses**

• Continued focus on expense management and operational excellence

#### **Dispositions**

• Expect substantial completion of large-scale non-core asset sale program in 2026

<sup>1.</sup> We do not provide guidance for the most comparable GAAP financial measure or a reconciliation of the forward-looking non-GAAP financial measure of funds from operations, as adjusted, because we are unable to reasonably predict, without unreasonable effort, certain items that would be contained in the comparable GAAP measure, including items that are not indicative of our ongoing operations, such as, without limitation, unrealized gains or losses on non-real estate investments, potential impairments of real estate assets, and gains or losses on sales of real estate. These items are uncertain, depend on various factors, and could have a material impact on our GAAP results for the guidance periods. Refer to "Funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the appendix.

<sup>2.</sup> Represents realized gains and losses included in funds from operations per share - diluted, as adjusted, and excludes significant gains, losses, and impairments realized on non-real estate investments, if any. Refer to "Investments" and "Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders" in the appendix.

# Alexandria Continues to Have a Strong and Flexible Balance Sheet With Significant Liquidity

**TOP 15%** 

CREDIT RATING RANKING AMONG ALL PUBLICLY TRADED U.S. REITS<sup>2</sup>

BBB+

Stable

**S&P Global** Ratings

Baa1

Negative

**MOODY'S** 

RATINGS

SIGNIFICANT LIQUIDITY

\$4.2B

PERCENTAGE OF FIXED-RATE DEBT SINCE 2021<sup>1</sup>

96.7%

**REMAINING DEBT TERM** (IN YEARS)

11.6

Longest Among S&P 500 REITs<sup>3</sup> DEBT INTEREST RATE

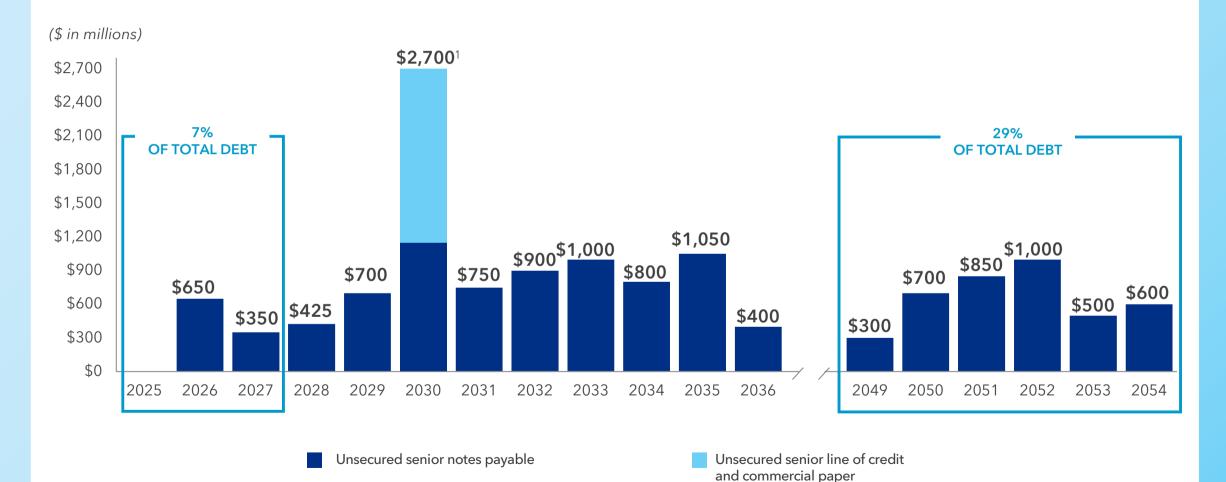
3.97%

WEIGHTED AVERAGE

As of September 30, 2025.

- 1. Represents the average quarterly percentage fixed-rate debt as of each quarter-end from January 1, 2021 through September 30, 2025.
- 2. Top 15% ranking represents credit rating levels from S&P Global Ratings and Moody's Ratings for publicly traded U.S. REITs, from Bloomberg Professional Services and Nareit, as of September 30, 2025. A credit rating is not a recommendation to buy, sell, or hold securities and may be subject to revision or withdrawal at any time.
- 3. Sources: S&P Global Market Intelligence, Bloomberg, or company filings (data not disclosed for SBAC, PSA, and WY) as of September 30, 2025, except for ARE.

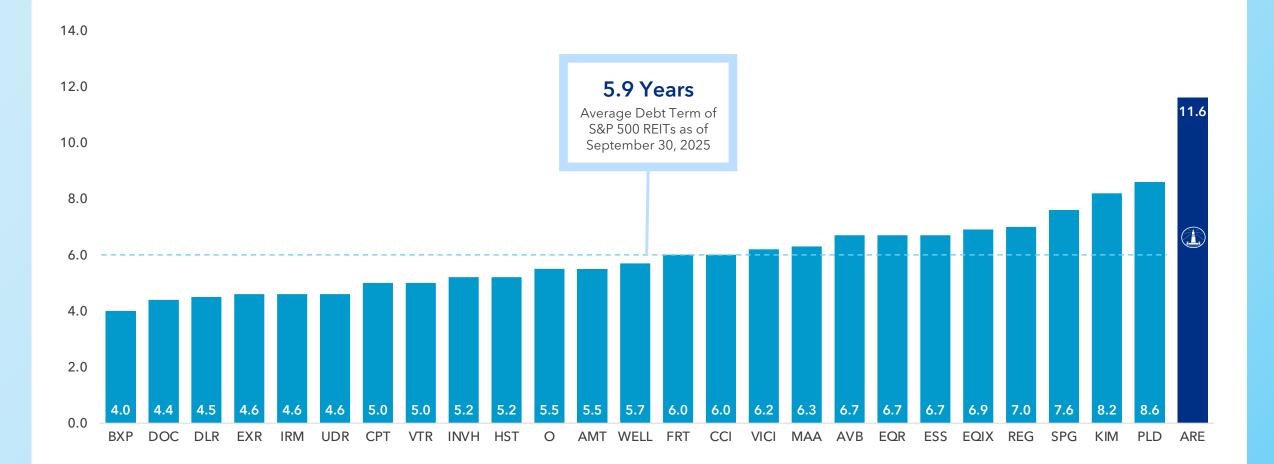
### **Alexandria's Prudent Laddering of Debt Maturities**



As of September 30, 2025

<sup>1.</sup> We expect to have limited borrowings with less than \$500M outstanding on our unsecured senior line of credit and commercial paper program by the end of 2025. We expect to reduce the outstanding balance with proceeds from our 2025 dispositions expected to close in 4Q25.

# Alexandria Has the Longest Weighted-Average Remaining Debt Term Among S&P 500 REITs at Nearly 2x the Average Debt Term for These REITs



WEIGHTED-AVERAGE REMAINING DEBT TERM (IN YEARS)

As of September 30, 2025

Sources for S&P 500 REITs: S&P Global Market Intelligence, Bloomberg, or company filings (data not disclosed for SBAC, PSA, and WY) as of September 30, 2025.

# Alexandria's Outstanding Fixed-Rate Long-Dated Bonds With Favorable Terms Relative to Market

Discount Equivalent to ~\$8 of NAV Per Share

\$12.1B

Principal Balance of Bonds<sup>1</sup>

3.90%

Coupon Rate<sup>1</sup> 12.6

Remaining Debt Term<sup>1</sup> (in Years) \$10.8B

Fair Value of Bonds<sup>2</sup>



\$1.3B

Discount Amount

~\$8

NAV Per Share Benefit

<sup>1.</sup> As of September 30, 2025.

<sup>2.</sup> Source: Bloomberg. Mark-to-market of unsecured senior notes is calculated based on the market value as of September 30, 2025.

### **ALEXANDRIA'S SIGNIFICANT LIQUIDITY**





LIQUIDITY<sup>1</sup>

<sup>1.</sup> Represents availability under our unsecured senior line of credit, net of amounts outstanding under our commercial paper program; outstanding forward equity sales agreements; cash, cash equivalents, and restricted cash; availability under our secured construction loan; and investments in publicly traded companies as of each period-end.

# ALEXANDRIA'S 2026 GUIDANCE CREDIT METRICS

**2026 GUIDANCE RANGES** 

NET DEBT AND PREFERRED STOCK
TO ADJUSTED EBITDA

5.6x to 6.2x

**FIXED-CHARGE COVERAGE RATIO** 

3.6x + 4.1x

Represents 4026 annualized. Refer to "Net debt and preferred stock to Adjusted EBITDA" and "Fixed-charge coverage ratio" in the appendix.

#### Alexandria's Net Debt and Preferred Stock to Adjusted EBITDA



## FACTORS IMPACTING LEVERAGE BEYOND 2026

Retained Cash Flows

Future Occupancy Growth

Incremental NOI From Active Pipeline Deliveries

Lower Future Construction Spending on Pipeline Projects

Dispositions and Partial Interest Sales

Refer to "Net debt and preferred stock to Adjusted EBITDA" and "Net operating income, net operating income (cash basis), and operating margin" in the appendix.

**NET DEBT AND PREFERRED STOCK TO ADJUSTED EBITDA<sup>3</sup>** 

- 1. Represents our guidance for net debt and preferred stock to Adjusted EBITDA for 4Q25 annualized, disclosed on October 27, 2025.
- 2. Represents our guidance for net debt and preferred stock to Adjusted EBITDA for 4Q26 annualized, disclosed on December 3, 2025.
- 3. Quarter annualized

#### Alexandria's Key Projected Financial Covenants

**Expect to Remain Comfortably in Compliance With Our Debt Covenants** 

REQUIREMENT	ACTUAL 9/30/25	PROJECTED 12/31/26
≤ 60%	32%	28% to 32%
≤ 40%	-%	-%
≥ 1.5x	9.8x	5.5x to 6.5x
≥ 150%	302%	300% to 330%
REQUIREMENT	ACTUAL 9/30/25	PROJECTED 12/31/26
ILCONCENTED I		, - , -
≤ 60.0%	33.6%	30.0% to 35.0%
≤ 60.0%	33.6%	30.0% to 35.0%
	<ul> <li>≤ 60%</li> <li>≤ 40%</li> <li>≥ 1.5x</li> <li>≥ 150%</li> </ul>	REQUIREMENT       9/30/25         ≤       60%         ≤       40%         ≥       1.5x         ≥       150%         32%         -%         9.8x         302%

<sup>1.</sup> All covenant ratio titles utilize terms as defined in the respective debt and credit agreements. The calculation of consolidated EBITDA is based on the definitions contained in our loan agreements and is not directly comparable to the computation of EBITDA as described in Exchange Act Release No. 47226.

Alexandria's Important Mission and Values

Are the Foundation of Our One-of-a-Kind,
Consequential Company



### WE ARE MISSION DRIVEN

To create and grow life science ecosystems and clusters that ignite and accelerate the world's leading innovators in their noble pursuit to advance human health

Core Values
That Guide Us

INTEGRITY
MUTUAL RESPECT

EGOLESS LEADERSHIP

**HUMILITY** 

TRANSPARENCY

TEAMWORK

**BEST IDEA WINS** 



Adjusted EBITDA and Adjusted EBITDA margin

We use Adjusted EBITDA as a supplemental performance measure of our operations, for financial and operational decision-making, and as a supplemental means of evaluating period-to-period comparisons on a consistent basis. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation, and amortization ("EBITDA"), excluding stock compensation expense, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, impairments of real estate, changes in provision for expected credit losses on financial instruments, and significant termination fees. Adjusted EBITDA also excludes unrealized gains or losses and significant realized gains or losses and impairments that result from our non-real estate investments. These non-real estate investment amounts are classified in our consolidated statements of operations outside of total revenues.

We believe Adjusted EBITDA provides investors with relevant and useful information as it allows investors to evaluate the operating performance of our business activities without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments, our capital structure, capital market transactions, and variances resulting from the volatility of market conditions outside of our control. For example, we exclude gains or losses on the early extinguishment of debt to allow investors to measure our performance independent of our indebtedness and capital structure. We believe that adjusting for the effects of impairments and gains or losses on sales of real estate, significant impairments and realized gains or losses on non-real estate investments, changes in provision for expected credit losses on financial instruments, and significant termination fees allows investors to evaluate performance from period to period on a consistent basis without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments or other corporate activities that may not be representative of the operating performance of our properties.

In addition, we believe that excluding charges related to stock compensation and unrealized gains or losses facilitates for investors a comparison of our business activities across periods without the volatility resulting from market forces outside of our control. Adjusted EBITDA has limitations as a measure of our performance. Adjusted EBITDA does not reflect our historical expenditures or future requirements for capital expenditures or contractual commitments. While Adjusted EBITDA is a relevant measure of performance, it does not represent net income (loss) or cash flows from operations calculated and presented in accordance with GAAP, and it should not be considered as an alternative to those indicators in evaluating performance or liquidity.

In order to calculate the Adjusted EBITDA margin, we divide Adjusted EBITDA by total revenues as presented in our consolidated statements of operations. We believe that this supplemental performance measure provides investors with additional useful information regarding the profitability of our operating activities.

We are not able to forecast the net income of future periods without unreasonable effort and therefore do not provide a reconciliation for Adjusted EBITDA on a forward-looking basis. This is due to the inherent difficulty of forecasting the timing and/or amount of items that depend on market conditions outside of our control, including the timing of dispositions, capital events, and financing decisions, as well as quarterly components such as gain on sales of real estate, unrealized gains or losses on non-real estate investments, impairments of real estate, impairments of non-real estate investments, and changes in provision for expected credit losses on financial instruments. Our attempt to predict these amounts may produce significant but inaccurate estimates, which would be potentially misleading for our investors.

#### Annual rental revenue

Annual rental revenue represents the annualized fixed base rental obligations, calculated in accordance with GAAP, including the amortization of deferred revenue related to tenant-funded and tenant-built landlord improvements, for leases in effect as of the end of the period, related to our operating RSF. Annual rental revenue is presented using 100% of the annual rental revenue from our consolidated properties and our share of annual rental revenue for our unconsolidated real estate joint ventures. Annual rental revenue per RSF is computed by dividing annual rental revenue by the sum of 100% of the RSF of our consolidated properties and our share of the RSF of properties held in unconsolidated real estate joint ventures. As of September 30, 2025, approximately 91% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent. Annual rental revenue excludes these operating expenses recovered from our tenants. Amounts recovered from our tenants related to these operating expenses, along with base rent, are classified in income from rentals in our consolidated statements of operations.

#### Capitalization rates

Capitalization rates are calculated based on net operating income and net operating income (cash basis) annualized, excluding lease termination fees, on stabilized operating assets for the quarter preceding the date on which the property is sold, or near-term prospective net operating income.

#### Capitalized interest

We capitalize interest cost as a cost of a project during periods for which activities necessary to develop, redevelop, or reposition a project for its intended use are ongoing, provided that expenditures for the asset have been made and interest cost has been incurred. Activities necessary to develop, redevelop, or reposition a project include preconstruction activities such as entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of pre-construction efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. If we cease activities necessary to prepare a project for its intended use, interest costs related to such project are expensed as incurred.

#### Class A/A+ properties and AAA locations

Class A/A+ properties are properties clustered in AAA locations that provide innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. These properties are typically well-located, professionally managed, and well-maintained, offering a wide range of amenities and featuring premium construction materials and finishes. Class A/A+ properties are generally newer or have undergone substantial redevelopment and are generally expected to command higher annual rental rates compared to other classes of similar properties. AAA locations are in close proximity to concentrations of specialized skills, knowledge, institutions, and related businesses. It is important to note that our definition of property classification may not be directly comparable to other equity REITs.

# Development, redevelopment, and pre-construction

A key component of our business model is our disciplined allocation of capital to the development and redevelopment of new Class A/A+ properties, and property enhancements identified during the underwriting of certain acquired properties, located in collaborative Megacampus ecosystems in AAA life science innovation clusters. These projects are generally focused on providing high-quality, generic, and reusable spaces that meet the real estate requirements of a wide range of tenants. Upon completion, each development and redevelopment project is expected to generate increases in rental income, net operating income, and cash flows. Our development and redevelopment projects are generally in locations that are highly desirable to high-quality entities, which we believe results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value.

Development projects generally consist of the ground-up development of generic and reusable laboratories. Redevelopment projects consist of the permanent change in use of acquired office, warehouse, or shell space into laboratory space. We generally will not commence new development projects for aboveground construction of new Class A/A+ laboratory space without first securing significant pre-leasing for such space, except when there is solid market demand for high-quality Class A/A+ properties.

Pre-construction activities include entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of pre-construction efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. Ultimately, these projects will provide high-quality facilities and are expected to generate significant revenue and cash flows.

Development, redevelopment, and pre-construction spending also includes the following costs: (i) amounts to bring certain acquired properties up to market standard and/or other costs identified during the acquisition process (generally within two years of acquisition) and (ii) permanent conversion of space for highly flexible, move-in-ready laboratory space to foster the growth of promising early- and growth-stage life science companies.

Revenue-enhancing and repositioning capital expenditures represent spending to reposition or significantly change the use of a property, including through improvement in the asset quality from Class B to Class A/A+. Non-revenue-enhancing capital expenditures represent costs required to maintain the current revenues of a stabilized property, including the associated costs for renewed and re-leased space.

Non-revenue-enhancing capital expenditures represent costs required to maintain the current revenues of a stabilized property, including the associated costs for renewed and re-leased space.

Dividend payout ratio (common stock)

Dividend payout ratio (common stock) is the ratio of the absolute dollar amount of dividends on our common stock (shares of common stock outstanding on the respective record dates multiplied by the related dividend per share) to funds from operations attributable to Alexandria's common stockholders - diluted, as adjusted.

Fixed-charge coverage ratio

Fixed-charge coverage ratio is a non-GAAP financial measure representing the ratio of Adjusted EBITDA to cash interest and fixed charges. We believe that this ratio is useful to investors as a supplemental measure of our ability to satisfy fixed financing obligations and preferred stock dividends. Cash interest is equal to interest expense calculated in accordance with GAAP plus capitalized interest, less amortization of loan fees and debt premiums (discounts).

We are not able to forecast the net income of future periods without unreasonable effort and therefore do not provide a reconciliation for fixed-charge coverage ratio on a forward-looking basis. This is due to the inherent difficulty of forecasting the timing and/or amount of items that depend on market conditions outside of our control, including the timing of dispositions, capital events, and financing decisions, as well as quarterly components such as gain on sales of real estate, unrealized gains or losses on non-real estate investments, impairments of real estate, impairments of non-real estate investments, and changes in provision for expected credit losses on financial instruments. Our attempt to predict these amounts may produce significant but inaccurate estimates, which would be potentially misleading for our investors.

Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders GAAP-basis accounting for real estate assets utilizes historical cost accounting and assumes that real estate values diminish over time. In an effort to overcome the difference between real estate values and historical cost accounting for real estate assets, the Nareit Board of Governors established funds from operations as an improved measurement tool. Since its introduction, funds from operations has become a widely used non-GAAP financial measure among equity REITs. We believe that funds from operations is helpful to investors as an additional measure of the performance of an equity REIT. Moreover, we believe that funds from operations, as adjusted, allows investors to compare our performance to the performance of other real estate companies on a consistent basis, without having to account for differences recognized because of real estate acquisition and disposition decisions, financing decisions, capital structure, capital market transactions, variances resulting from the volatility of market conditions outside of our control, or other corporate activities that may not be representative of the operating performance of our properties.

The 2018 White Paper published by the Nareit Board of Governors (the "Nareit White Paper") defines funds from operations as net income (computed in accordance with GAAP), excluding gains or losses on sales of real estate, and impairments of real estate, plus depreciation and amortization of operating real estate assets, and after adjustments for our share of consolidated and unconsolidated partnerships and real estate joint ventures. Impairments represent the write-down of assets when fair value over the recoverability period is less than the carrying value due to changes in general market conditions and do not necessarily reflect the operating performance of the properties during the corresponding period.

We compute funds from operations, as adjusted, as funds from operations calculated in accordance with the Nareit White Paper, excluding significant gains, losses, and impairments realized on non-real estate investments, unrealized gains or losses on non-real estate investments of real estate primarily consisting of right-of-use assets and pre-acquisition costs related to projects that we decided to no longer pursue, gains or losses on early extinguishment of debt, changes in the provision for expected credit losses on financial instruments, significant termination fees, acceleration of stock compensation expense due to the resignations of executive officers, deal costs, the income tax effect related to such items, and the amount of such items that is allocable to our unvested restricted stock awards. We compute the amount that is allocable to our unvested restricted stock awards with nonforfeitable dividends using the two-class method. Under the two-class method, we allocate net income (after amounts attributable to noncontrolling interests) to common stockholders and to unvested restricted stock awards with nonforfeitable dividends by applying the respective weighted-average shares outstanding during each quarter-to-date and year-to-date period. This may result in a difference of the summation of the quarter-to-date and year-to-date amounts. Neither funds from operations nor funds from operations, as adjusted, should be considered as alternatives to net income (determined in accordance with GAAP) as indications of financial performance, or to cash flows from operating activities (determined in accordance with GAAP) as measures of liquidity, nor are they indicative of the availability of funds for our cash needs, including our ability to make distributions.

We do not provide guidance for the most comparable GAAP financial measure or a reconciliation of the forward-looking non-GAAP financial measure of funds from operations, as adjusted, because we are unable to reasonably predict, without unreasonable effort, certain items that would be contained in the comparable GAAP measure, including items that are not indicative of our ongoing operations, such as, without limitation, unrealized gains or losses on non-real estate investments, potential impairments of real estate assets, and gains or losses on sales of real estate. These items are uncertain, depend on various factors, and could have a material impact on our GAAP results for the guidance periods.

Initial stabilized yield (unlevered)	Initial stabilized yield is calculated as the estimated amounts of net operating income at stabilization divided by our investment in the property. For this calculation, we exclude any tenant-funded and tenant-built landlord improvements from our investment in the property. Our initial stabilized yield excludes the benefit of leverage. Our cash rents related to our development and redevelopment projects are generally expected to increase over time due to contractual annual rent escalations. Our estimates for initial stabilized yields, initial stabilized yields (cash basis), and total costs at completion represent our initial estimates at the commencement of the project. We expect to update this information upon completion of the project, or sooner if there are significant changes to the expected project yields or costs.
	- Initial stabilized yield reflects rental income, including contractual rent escalations and any rent concessions over the term(s) of the lease(s), calculated on a straight-line basis, and any amortization of deferred revenue related to tenant-funded and tenant-built landlord improvements.
	- Initial stabilized yield (cash basis) reflects cash rents at the stabilization date after initial rental concessions, if any, have elapsed and our total cash investment in the property.
Investment-grade or publicly traded large cap tenants	Investment-grade or publicly traded large cap tenants represent tenants that are investment-grade rated or publicly traded companies with an average daily market capitalization greater than \$10 billion for the twelve months ended September 30, 2025, as reported by Bloomberg Professional Services. Credit ratings from Moody's Ratings and S&P Global Ratings reflect credit ratings of the tenant's parent entity, and there can be no assurance that a tenant's parent entity will satisfy the tenant's lease obligation upon such tenant's default. We monitor the credit quality and related material changes of our tenants. Material changes that cause a tenant's market capitalization to decrease below \$10 billion, which are not immediately reflected in the twelve-month average, may result in their exclusion from this measure.
Megacampus <sup>™</sup>	A Megacampus is a cluster campus that consists of approximately 1 million RSF or more, including operating, active development/redevelopment, and land RSF less operating RSF expected to be demolished. We consider Megacampuses that include a minimum of 750,000 operating RSF to be Established Megacampuses. These Megacampuses have realized the scale and flexibility that deliver strategic optionality to our tenants. We present certain metrics related to our Established Megacampuses because we believe they facilitate a more robust understanding of certain of our operating trends.
Net cash provided by operating activities after dividends	Net cash provided by operating activities after dividends is reduced by distributions to noncontrolling interests and excludes changes in operating assets and liabilities as they represent timing differences.
Net debt and preferred stock to Adjusted EBITDA	Net debt and preferred stock to Adjusted EBITDA is a non-GAAP financial measure that we believe is useful to investors as a supplemental measure of evaluating our balance sheet leverage. Net debt and preferred stock is equal to the sum of total consolidated debt less cash, cash equivalents, and restricted cash, plus preferred stock outstanding as of the end of the period. Refer to the definition of Adjusted EBITDA.
	We are not able to forecast the net income of future periods without unreasonable effort and therefore do not provide a reconciliation for net debt and preferred stock to

We are not able to forecast the net income of future periods without unreasonable effort and therefore do not provide a reconciliation for net debt and preferred stock to Adjusted EBITDA on a forward-looking basis. This is due to the inherent difficulty of forecasting the timing and/or amount of items that depend on market conditions outside of our control, including the timing of dispositions, capital events, and financing decisions, as well as quarterly components such as gain on sales of real estate, unrealized gains or losses on non-real estate investments, impairments of real estate, impairments of non-real estate investments, and changes in provision for expected credit losses on financial instruments. Our attempt to predict these amounts may produce significant but inaccurate estimates, which would be potentially misleading for our investors.

Net operating income, net operating income (cash basis), and operating margin	Net operating income is a non-GAAP financial measure calculated as net income (loss), the most directly comparable financial measure calculated and presented in accordance with GAAP, excluding equity in the earnings of our unconsolidated real estate joint ventures, general and administrative expenses, interest expense, depreciation and amortization, impairments of real estate, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, and investment income or loss. We believe net operating income provides useful information to investors regarding our financial condition and results of operations because it primarily reflects those income and expense items that are incurred at the property level. Therefore, we believe net operating income is a useful measure for investors to evaluate the operating performance of our consolidated real estate assets. Net operating income on a cash basis is net operating income adjusted to exclude the effect of straight-line rent, amortization of acquired above- and below-market lease revenue, amortization of deferred revenue related to tenant-funded and tenant-built landlord improvements, and changes in the provision for expected credit losses on financial instruments required by GAAP. We believe that net operating income on a cash basis is helpful to investors as an additional measure of operating performance because it eliminates straight-line rent revenue and the amortization of acquired above- and below-market leases and tenant-funded and tenant-built landlord improvements. We calculate operating margin as net operating income divided by total revenues.
Operating statistics	We present certain operating statistics related to our properties, including number of properties, RSF, occupancy percentage, leasing activity, and contractual lease expirations as of the end of the period. We believe these measures are useful to investors because they facilitate an understanding of certain trends for our properties. We compute the number of properties, RSF, occupancy percentage, leasing activity, and contractual lease expirations at 100%, excluding RSF at properties classified as held for sale, for all properties in which we have an investment, including properties owned by our consolidated and unconsolidated real estate joint ventures. For operating metrics based on annual rental revenue, refer to the definition of annual rental revenue herein.
Same property	Same property refers to all consolidated properties that were fully operating for the entirety of the comparative periods presented. Properties that underwent development or redevelopment at any time during the comparative periods, unconsolidated real estate joint ventures, properties classified as held for sale, and corporate entities (legal entities performing general and administrative functions) are excluded from same property results. Additionally, termination fees, if any, are excluded from the results of same properties.
Total equity capitalization	Total equity capitalization is equal to the outstanding shares of common stock multiplied by the closing price on the last trading day at the end of each period presented.
Total market capitalization	Total market capitalization is equal to the sum of total equity capitalization and total debt.
Weighted-average interest rate for capitalization of interest	The weighted-average interest rate required for calculating capitalization of interest pursuant to GAAP represents a weighted-average rate as of the end of the applicable period, based on the rates applicable to borrowings outstanding during the period, including expense/income related to interest rate hedge agreements, amortization of loan fees, amortization of debt premiums (discounts), and other bank fees. A separate calculation is performed to determine our weighted-average interest rate for capitalization for each month. The rate will vary each month due to changes in variable interest rates, outstanding debt balances, the proportion of variable-rate debt to fixed-rate debt, the amount and terms of interest rate hedge agreements, and the amount of loan fee and premium (discount) amortization.

# Funds From Operations Per Share - Diluted, As Adjusted

PROJECTED 2025 NET LOSS PER SHARE AND FUNDS FROM OPERATIONS PER SHARE ATTRIBUTABLE TO ALEXANDRIA'S COMMON STOCKHOLDERS - DILUTED	PROJ	ECTED 2025 <sup>1</sup>
Net loss per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders <sup>2</sup>	\$ (	(9.27) to \$(7.89)
Depreciation and amortization of real estate assets		7.05
Gain on sales of real estate		(0.60) to (1.92)
Impairment of real estate - rental properties and land		10.03
Allocation to unvested restricted stock awards		(0.03)
Funds from operations per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders - diluted	\$	7.18 to \$7.24
Unrealized losses on non-real estate investments		0.42
Realized loss on non-real estate investments		0.61
Impairment of non-real estate investments		0.45
Impairment of real estate		0.33
Allocation to unvested restricted stock awards		(0.01)
Funds from operations per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders - diluted, as adjusted	\$	8.98 to \$9.04

<sup>1.</sup> Represents our guidance for projected 2025 earnings per share and funds from operations per share attributable to Alexandria's common stockholders - diluted, disclosed on December 3, 2025. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

<sup>2.</sup> Excludes unrealized gains or losses on non-real estate investments after September 30, 2025 that are required to be recognized in earnings and are excluded from funds from operations per share, as adjusted. Refer to our Current Report on Form 8-K filed on December 3, 2025 for additional details.

### Adjusted EBITDA and Adjusted EBITDA Margin

	4Q15	4Q16	4Q17	4Q18	4Q19	4Q20	4Q21	4Q22	4Q23	4Q24	3Q25
Net income (loss)	\$42,977	\$19,792	\$45,607	\$(18,631)	\$216,053	\$457,133	\$99,796	\$95,268	\$(42,658)	\$(16,095)	\$(197,845)
Interest expense	28,230	31,223	36,082	40,239	45,493	37,538	34,862	17,522	31,967	55,659	54,852
Income taxes	2,160	737	1,398	613	1,269	2,053	4,156	2,063	1,322	1,855	3,737
Depreciation and amortization	72,245	95,222	107,714	124,990	140,518	177,750	239,254	264,480	285,246	330,108	340,230
Stock compensation expense	4,590	6,426	6,961	9,810	10,239	11,394	14,253	11,586	34,592	12,477	10,293
Loss on early extinguishment of debt	-	-	2,781	-	-	7,898	-	-	-	-	107
Gain on sales of real estate	(12,426)	(3,715)	-	(8,704)	(474)	(152,503)	(124,226)	-	(62,227)	(101,806)	(9,366)
Significant realized gains on non-real estate investments	-	-	-	(6,428)	-	-	-	-	-	-	-
Unrealized losses (gains) on non-real estate investments	-	-	-	94,850	(148,268)	(233,538)	139,716	24,117	(19,479)	79,776	(18,515)
Impairment of real estate	-	-	-	-	12,334	25,177	-	26,186	271,890	186,564	323,870
Impairment of non-real estate investments	8,740	16,024	3,805	5,483	9,991	-	-	20,512	23,094	20,266	25,139
Decrease in provision for expected credit losses on financial instruments			<u> </u>		<u> </u>	<u> </u>		<u> </u>		(434)	
Adjusted EBITDA	\$146,516	\$165,709	\$204,348	\$242,222	\$287,155	\$332,902	\$407,811	\$461,734	\$523,747	\$568,370	\$532,502
Total revenues	\$223,955	\$249,162	\$302,596	\$350,837	\$422,504	\$485,319	\$576,923	\$670,281	\$757,216	\$788,945	\$751,944
Adjusted EBITDA margin	65%	67%	68%	69%	68%	69%	71%	69%	69%	72%	71%

<sup>\$</sup> in thousands.

### Net Debt and Preferred Stock to Adjusted EBITDA

	<u>4Q15</u>	4Q16	<u>4Q17</u>	4Q18	<u>4Q19</u>	<u>4Q20</u>	<u>4Q21</u>	4022	<u>4Q23</u>	<u>4Q24</u>	<u>3Q25</u>
Secured notes payable	\$ 809,818 \$	5 1,011,292	\$ 771,061	\$ 630,547	\$ 349,352	\$ 230,925	\$ 205,198	\$ 59,045	\$ 119,662	\$ 149,909	\$ -
Unsecured senior notes payable	2,030,631	2,378,262	3,395,804	4,292,293	6,044,127	7,232,370	8,316,678	10,100,717	11,096,028	12,094,465	12,044,999
Unsecured senior line of credit and commercial paper	151,000	28,000	50,000	208,000	384,000	99,991	269,990	-	99,952	-	1,548,542
Unsecured senior bank term loan	944,243	746,471	547,942	347,415	-	-	-	-	-	-	-
Unamortized deferred financing costs	30,103	29,917	29,051	31,413	47,299	56,312	65,476	74,918	76,329	77,649	76,383
Cash and cash equivalents	(125,098)	(125,032)	(254,384)	(234,181)	(189,681)	(568,532)	(361,348)	(825,193)	(618,190)	(552,146)	(579,474)
Restricted cash	(28,872)	(16,334)	(22,805)	(37,949)	(53,008)	(29,173)	(53,879)	(32,782)	(42,581)	(7,701)	(4,705)
Preferred stock	367,163	216,914	74,386	64,336							
Net debt and preferred stock	\$4,178,988	\$4,269,490	\$4,591,058	\$5,301,874	\$6,582,089	\$7,021,893	\$8,442,115	\$9,376,705	\$10,731,200	\$11,762,176	\$13,085,745
Adjusted EBITDA	\$146,516	\$165,709	\$204,348	\$242,222	\$287,155	\$332,902	\$407,811	\$461,734	\$523,747	\$568,370	\$532,502
Adjusted EBITDA (annualized)	\$586,064	\$662,836	\$817,392	\$968,888	\$1,148,620	\$1,331,608	\$1,631,244	\$1,846,936	\$2,094,988	\$2,273,480	\$2,130,008
Net debt and preferred stock to Adjusted EBITDA - quarter annualized	7.1x	6.4x	5.6x	5.5x	5.7x	5.3x	5.2x	5.1x	5.1x	5.2x	6.1x

<sup>\$</sup> in thousands.

### **Key 2025 Sources and Uses of Capital**

	RANGE					MIDPOINT		
Sources of capital:						_		
Reduction in debt	\$	(90)	\$	(190)	\$	(140)		
Net cash provided by operating activities after dividends		425		525		475		
Dispositions and sales of partial interests		1,100		1,900		1,500		
Total sources of capital	\$	1,435	\$	2,235	\$	1,835		
Uses of capital:								
Construction	\$	1,300	\$	1,600	\$	1,450		
Acquisitions and other opportunistic uses of capital		-		500		250		
Ground lease prepayment		135		135		135		
Total uses of capital	\$	1,435	\$	2,235	\$	1,835		
Reduction in debt (included above):								
Issuance of unsecured senior notes payable	\$	550	\$	550	\$	550		
Repayment of unsecured senior notes payable		(600)		(600)		(600)		
Repayment of secured notes payable		(154)		(154)		(154)		
Unsecured senior line of credit, commercial paper program, and other		114		14		64		
Reduction in debt	\$	(90)	\$	(190)	\$	(140)		

<sup>\$</sup> in millions.

### **Key 2026 Sources and Uses of Capital**

	RAN	IGE	MIDPOINT		
Sources of capital:					_
Reduction in debt	\$ (1,075)	\$	(2,275)	\$	(1,675)
Net cash provided by operating activities after dividends	475		575		525
Dispositions and sales of partial interests	2,100		3,700		2,900
Total sources of capital	\$ 1,500	\$	2,000	\$	1,750
Uses of capital:					
Construction	\$ 1,500	\$	2,000	\$	1,750
Total uses of capital	\$ 1,500	\$	2,000	\$	1,750
Reduction in debt (included above):					
Repayment of unsecured senior notes payable	\$ (650)	\$	(650)	\$	(650)
Unsecured senior line of credit, commercial paper program, and other	(425)		(1,625)		(1,025)
Reduction in debt	\$ (1,075)	\$	(2,275)	\$	(1,675)

<sup>\$</sup> in millions.