ALEXANDRIA REAL ESTATE EQUITIES, INC.
NOTICE OF 2025 ANNUAL
MEETING OF STOCKHOLDERS
AND PROXY STATEMENT

WE ARE MISSION DRIVEN

To create and grow life science ecosystems and clusters that ignite and accelerate the world's leading innovators in their noble pursuit to advance human health by curing disease and improving nutrition









BEST-IN-CLASS, MISSION-DRIVEN LIFE SCIENCE REIT

CLUSTERED IN THE BEST LOCATIONS

LARGEST, HIGHEST-QUALITY LABORATORY PLATFORM

SECTOR-LEADING CLIENT BASE OF ~800 TENANTS

HIGH-QUALITY CASH FLOWS

FORTRESS BALANCE SHEET

HIGHLY EXPERIENCED MANAGEMENT TEAM

PROVEN UNDERWRITING

OUR CLUSTER MODEL

Alexandria pioneered the life science real estate niche based on the principle of "clustering" that is rooted in the DNA of the life science industry.







April 2, 2025

Dear Stockholder:

You are cordially invited to attend the 2025 Annual Meeting of Stockholders of Alexandria Real Estate Equities, Inc., a Maryland corporation (the "Company," "Alexandria," "our," "we," and "us"), to be held on Tuesday, May 13, 2025, at 11:00 a.m. Pacific Time, at 26 North Euclid Avenue, Pasadena, CA 91101 (the "2025 Annual Meeting").

At the 2025 Annual Meeting, you will be asked to consider and vote upon: the election of eight directors; the amendment and restatement of the Company's Amended and Restated 1997 Stock Award and Incentive Plan (as proposed to be amended and restated, the "Amended 1997 Incentive Plan"); a resolution to approve, on a non-binding, advisory basis, the compensation of the Company's named executive officers; the ratification of the appointment by the Audit Committee of the Board of Directors of the Company (the "Board") of Ernst & Young LLP as our independent registered public accountants for the fiscal year ending December 31, 2025; and a stockholder proposal, if properly presented at the 2025 Annual Meeting, titled "Simple Majority Vote." The accompanying Notice of Annual Meeting of Stockholders and Proxy Statement (the "Proxy Statement") describe these matters. We urge you to read this information carefully.

The Board unanimously believes that the election of its nominees as directors; approval of the Amended 1997 Incentive Plan; approval, on a non-binding, advisory basis, of the compensation of the Company's named executive officers; and ratification of the appointment of our independent registered public accountants are in the best interests of the Company and accordingly recommends a vote FOR the election of all the nominees as directors; FOR the approval of the Amended 1997 Incentive Plan; FOR the approval, on a non-binding, advisory basis, of the compensation of the Company's named executive officers; and FOR the ratification of the appointment of Ernst & Young LLP as our independent registered public accountants. The Board unanimously recommends a vote AGAINST the stockholder proposal titled "Simple Majority Vote."

In addition to the business to be transacted at the meeting, management will report on the progress of our business and respond to comments and questions of general interest to stockholders. You will find a summary of some of the key performance indicators and more detailed information in the Proxy Statement.

We sincerely hope that you will be able to attend and participate in the meeting. Whether or not you plan to attend the meeting, it is important that your shares be represented and voted. You may authorize a proxy to vote your shares by completing the accompanying proxy card or voting instruction form or by giving your proxy authorization via telephone or the Internet in accordance with the instructions on the accompanying proxy card or voting instruction form that you should receive from the bank, broker or other nominee that is the record holder for your shares.

BY COMPLETING AND RETURNING THE ACCOMPANYING PROXY CARD OR VOTING INSTRUCTION FORM OR BY AUTHORIZING A PROXY VIA TELEPHONE OR THE INTERNET, YOU AUTHORIZE THE PROXY HOLDERS TO REPRESENT YOU AT THE 2025 ANNUAL MEETING OF STOCKHOLDERS AND VOTE YOUR SHARES ACCORDING TO YOUR INSTRUCTIONS. SUBMITTING YOUR PROXY NOW WILL NOT PREVENT YOU FROM VOTING IN PERSON AT THE 2025 ANNUAL MEETING BUT WILL ENSURE THAT YOUR VOTE IS COUNTED IF YOU ARE UNABLE TO ATTEND.

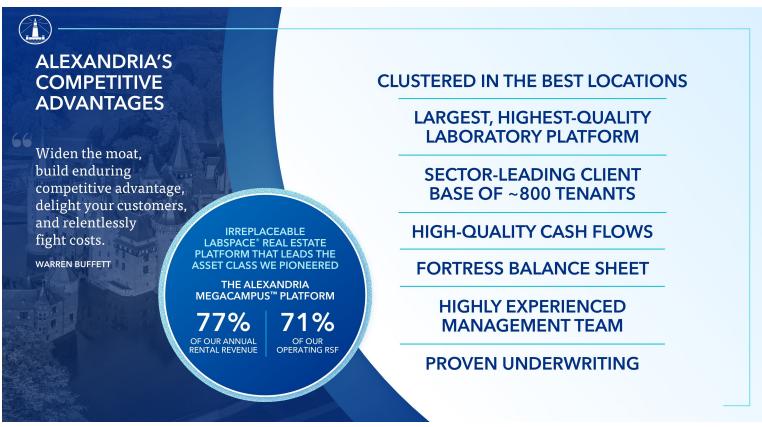
Sincerely,

Joel S. Marcus

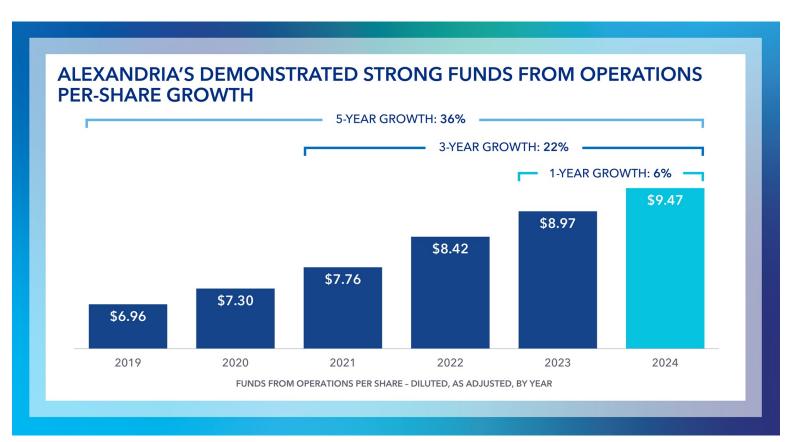
Executive Chairman and Founder

well & Whites

2024 **ALEXANDRIA'S ACHIEVEMENTS**

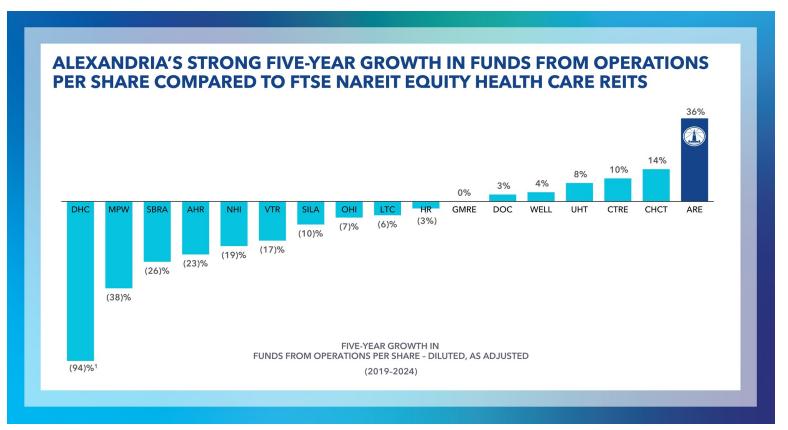


As of December 31, 2024. For the definition of "Annual rental revenue" refer to the "Definitions and Reconciliations" section of this Proxy Statement.



Represents "Funds from operations per share – diluted, as adjusted." For the definition and reconciliation from the most directly comparable GAAP measure, refer to the "Definitions and Reconciliations" section of this Proxy Statement.





Source: S&P Global Market Intelligence. FFO per share growth is calculated as the ratio of FFO per share for 2024 to that for 2019. For ARE represents FFO per share – diluted, as adjusted. For the definition and reconciliation from the most directly comparable GAAP measure, refer to the "Definitions and Reconciliations" section of this Proxy Statement.

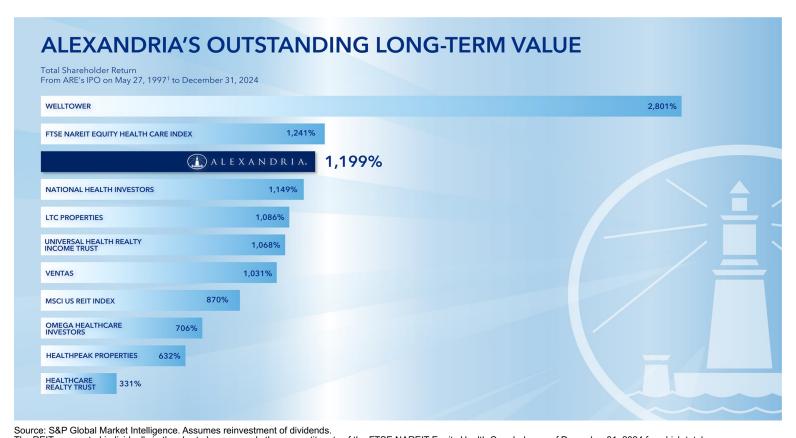
(1) Not to scale.

ALEXANDRIA'S CONSISTENTLY STRONG FINANCIAL PERFORMANCE



For definitions of "Funds from operations per share – diluted, as adjusted" and "Net operating income" and reconciliations from the most directly comparable GAAP measures, refer to the "Definitions and Reconciliations" section of this Proxy Statement.

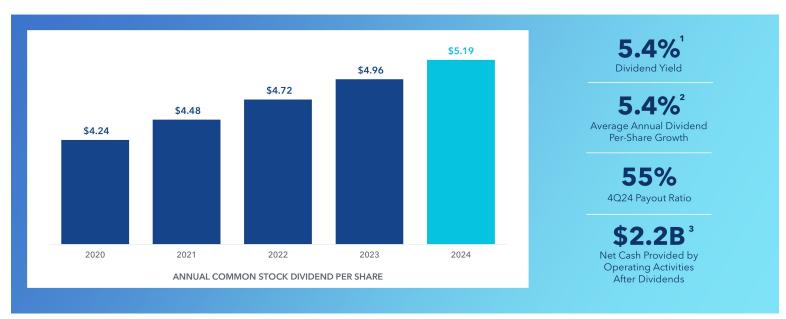




The REITs presented individually in the chart above are only those constituents of the FTSE NAREIT Equity Health Care Index as of December 31, 2024 for which total shareholder return information since May 27, 1997 is available.

(1) Alexandria's initial public offering was priced at \$20.00 per share on May 27, 1997.

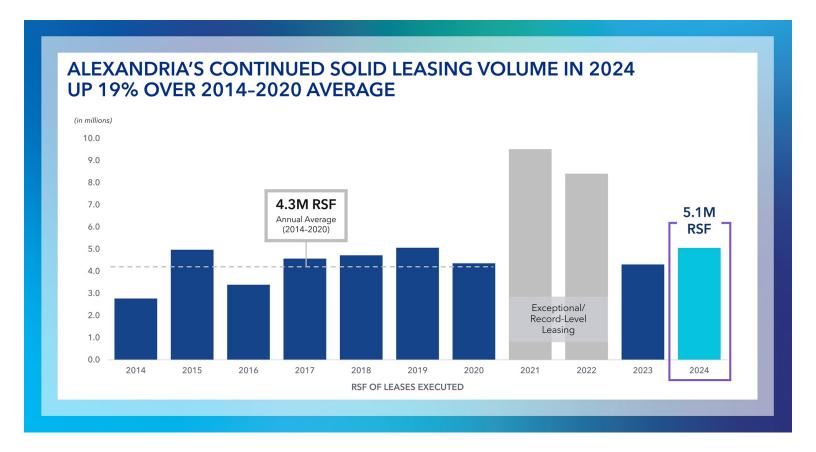
ALEXANDRIA'S HISTORICALLY CONSISTENT, STRONG, AND INCREASING DIVIDENDS WITH A FOCUS ON RETAINING FOR REINVESTMENT SIGNIFICANT CASH FLOWS FROM OPERATING ACTIVITIES AFTER DIVIDENDS



- Dividend yield is calculated as the dividend declared for the three months ended December 31, 2024 of \$1.32 per common share, annualized, divided by the closing price of our common stock on December 31, 2024 of \$97.55.
 Represents the average annual growth in annual dividends declared per share for the five years through December 31, 2024.

Represents the aggregate sum for the years ended December 31, 2020 through 2024.







(1) Represents occupancy percentage of operating properties in North America as of each year-end.



A PORTION OF ALEXANDRIA'S FUTURE GROWTH IN ANNUAL NET OPERATING INCOME FROM DEVELOPMENT AND REDEVELOPMENT DELIVERIES

\$395 MILLION

Placed Into Service

2024

4Q24

\$118M

\$55M

1.5M RSF

602,593 RSF

98% Occupied

Expected to Be Placed Into Service

2025

1Q26-2Q28

\$83M²

\$312M

89%3

Leased/Negotiating

Aggregating 4.4M RSF

For the definition of "Net operating income" ("NOI") and a reconciliation from the most directly comparable GAAP measure, refer to the "Definitions and Reconciliations" section of this Proxy Statement

- 1) Our share of incremental annual NOI from development and redevelopment projects expected to be delivered primarily from 1Q25 to 2Q28 is projected to be \$334 million.
 2) Includes (i) 461,101 RSF that is expected to stabilize through 2025 and is 89% leased/negotiating and (ii) expected partial deliveries through 4Q25 from projects expected to stabilize in 2026 and beyond.
- (3) Represents the leased/negotiating percentage of development and redevelopment projects that are expected to stabilize during 2025.

ALEXANDRIA'S
STRONG EXECUTION
OF OUR ASSET
RECYCLING
PROGRAM

5.4%

CAPITALIZATION RATE²

5.1%

CAPITALIZATION RATE

STRATEGIC DISPOSITIONS AND SALES OF PARTIAL INTERESTS 2019-20241

\$9.6B

TOTAL SALES

73

TOTAL TRANSACTIONS

\$2.9B

NET GAIN³

- (1) Includes amounts related to real estate dispositions and partial interest sales completed from January 1, 2019 through December 31, 2024.
- (2) Represents the weighted-average capitalization rate and capitalization rate (cash basis) for dispositions and partial interest sales (excluding land) completed during the years ended December 31, 2019 through 2024.
- (3) Represents the net gain and loss for outright sales as well as consideration in excess of book value for partial interest sales.



2024

ALEXANDRIA'S IMPRESSIVE KEY BALANCE SHEET ACCOMPLISHMENTS **CAPITAL RECYCLING**

through \$1.4B of dispositions

LOW **LEVERAGE** at 5.2x1

\$1.0B **BOND ISSUANCE** at 5.48% with a 23-year term²

One of the **LOWEST DEBT MATURITIES** for 2025-2027 among all S&P 500 REITs³

EXTENDED \$5.0B line of credit

\$0.7B of JV COMMITMENTS to fund future construction4

As of December 31, 2024

- (1) Represents net debt and preferred stock to Adjusted EBITDA ratio (fourth quarter of 2024 annualized). Refer to the "Definitions and Reconciliations" section of this Proxy Statement for additional information.
- Debt rate and term are based on weighted averages.
- Sources: J.P. Morgan, "REIT Detailed Debt Maturities as of September 30, 2024" or company filings as of September 30 2024. ARE's data are as of December 31, 2024.
- (4) Represents projected capital contributions from existing consolidated real estate joint venture partners to fund their share of construction from 1Q25 through 2028.

ALEXANDRIA'S STRONG AND **FLEXIBLE BALANCE SHEET** WITH SIGNIFICANT LIQUIDITY

SIGNIFICANT LIQUIDITY¹

\$5.7B

PERCENTAGE OF DEBT MATURING IN NEXT 3 YEARS

4Q24 NET DEBT AND PREFERRED STOCK TO ADJUSTED EBITDA²

5.2x

REMAINING DEBT TERM

12.7

PERCENTAGE OF FIXED RATE DEBT SINCE 2020³

98.4%

WEIGHTED AVERAGE

INTEREST

3.86%

CREDIT RATING RANKING AMONG ALL PUBLICLY TRADED U.S. REITS⁴

BBB+

S&P Global Ratings

Baa1

MOODY'S



- (1) Refer to the "Definitions and Reconciliations" section of this Proxy Statement for additional information.
- Quarter annualized. Refer to the "Definitions and Reconciliations" section of this Proxy Statement for additional information.
- Represents the average percentage fixed-rate debt as of each December 31 from 2020 through 2024.
- A credit rating is not a recommendation to buy, sell, or hold securities and may be subject to revision or withdrawal at any time. Top 10% ranking represents credit rating levels from S&P Global Ratings and Moody's Ratings for publicly traded U.S. REITs as reported by Bloomberg Professional Services and Nareit.





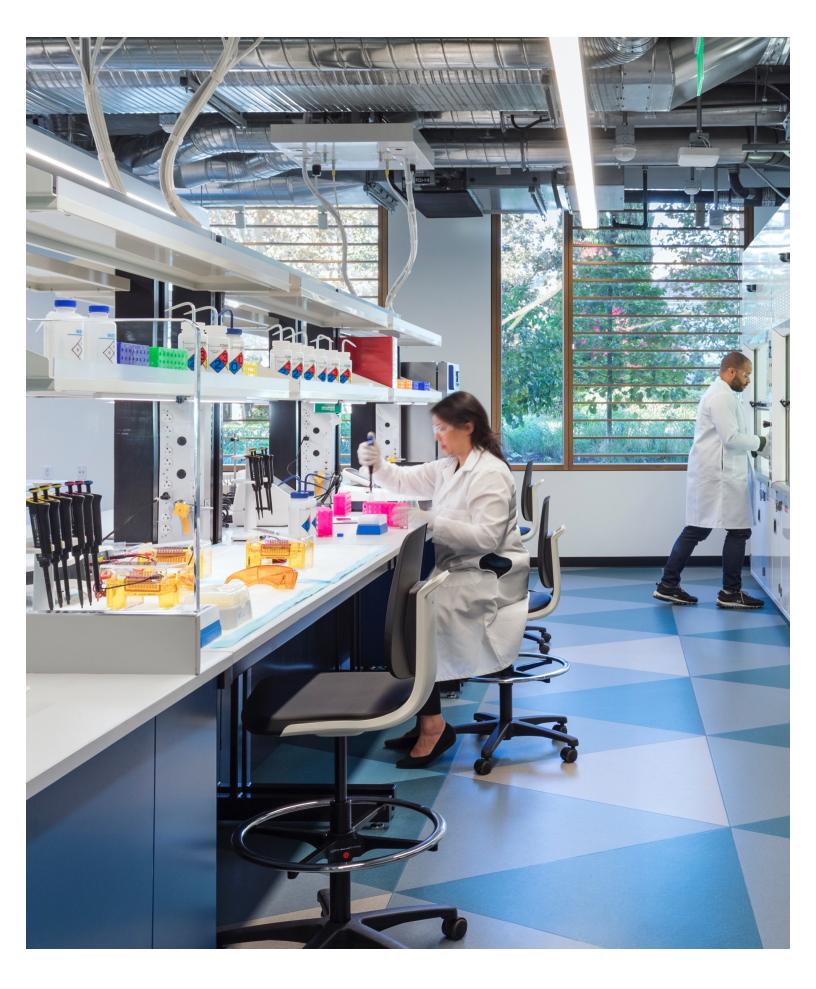


Over 50%

of Prescription Drug Costs Go to Middlemen, Including PBMs, Hospitals, and Insurers, Inflating the Costs of Medicines¹

- (1) Source: PhRMA, "Understanding Prescription Medicine Spending," 2022.
- (2) Source: U.S. House Committee on Energy and Commerce, "The 21st Century Cures Discussion Document White Paper," January 27, 2015.
- (3) Source: Centers for Medicare & Medicaid Services, "National Health Expenditures 2022 Highlights," 2022.







NOTICE OF ANNUAL MEETING OF STOCKHOLDERS OF ALEXANDRIA REAL ESTATE EQUITIES, INC.

Date and Time: Tuesday, May 13, 2025, at 11:00 a.m. Pacific Time

Place: 26 North Euclid Avenue, Pasadena, CA 91101

Items of Business: 1.

- 1. To consider and vote upon the election of eight directors to serve until the next annual meeting of stockholders of Alexandria Real Estate Equities, Inc., a Maryland corporation (the "Company"), and until their successors are duly elected and qualify.
- 2. To consider and vote upon the amendment and restatement of the Company's Amended and Restated 1997 Stock Award and Incentive Plan.
- To consider and vote upon, on a non-binding, advisory basis, a resolution to approve the compensation of the Company's named executive officers, as described in the Proxy Statement for the 2025 Annual Meeting of Stockholders of the Company (the "2025 Annual Meeting").
- To consider and vote upon the ratification of the appointment of Ernst & Young LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2025.
- To consider and vote upon a stockholder proposal, if properly presented at the 2025 Annual Meeting, titled "Simple Majority Vote."
- To transact such other business as may properly come before the 2025 Annual Meeting or any postponement or adjournment thereof.

Record Date:

The Board of Directors of the Company has set the close of business on March 31, 2025, as the record date for the determination of stockholders entitled to notice of and to vote at the 2025 Annual Meeting or any postponement or adjournment thereof.

By Order of the Board

Jackie B. Clem

General Counsel and Secretary

Pasadena, California April 2, 2025



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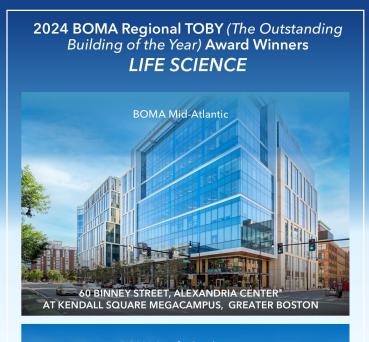


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ALEXANDRIA'S OPERATIONAL EXCELLENCE IN ASSET MANAGEMENT, DESIGN, DEVELOPMENT, AND SUSTAINABILITY

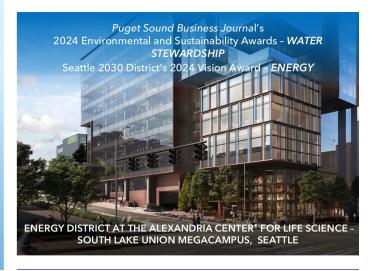














ALEXANDRIA REAL ESTATE EQUITIES, INC.

PROXY STATEMENT for ANNUAL MEETING OF STOCKHOLDERS to be held on Tuesday, May 13, 2025

GENERAL INFORMATION

This Proxy Statement is provided to stockholders of Alexandria Real Estate Equities, Inc., a Maryland corporation (the "Company," "Alexandria," "our," "we," and "us"), to solicit proxies, on the form of proxy enclosed, for exercise at the 2025 Annual Meeting of Stockholders (the "2025 Annual Meeting") to be held on Tuesday, May 13, 2025, at 11:00 a.m. Pacific Time, at 26 North Euclid Avenue, Pasadena, CA 91101, or at any postponement or adjournment thereof. The Board of Directors of the Company (the "Board") knows of no matters to come before the 2025 Annual Meeting other than those described in this Proxy Statement. This Proxy Statement and the enclosed form of proxy are first being mailed to stockholders on or about April 2, 2025. At the 2025 Annual Meeting, stockholders will be asked to consider and vote upon:

- The election of eight directors from the following eight nominees to serve until the Company's next annual
 meeting of stockholders and until their successors are duly elected and qualify: Joel S. Marcus, Steven R. Hash,
 Claire Aldridge, PhD, Ambassador James P. Cain, Maria C. Freire, PhD, Richard H. Klein, Sheila K. McGrath,
 and Michael A. Woronoff:
- 2. The amendment and restatement of the Company's Amended and Restated 1997 Stock Award and Incentive Plan (the "Amended 1997 Incentive Plan");
- 3. A resolution to approve, on a non-binding, advisory basis, the compensation of the Company's named executive officers (our "NEOs"), as described in this Proxy Statement;
- 4. The ratification of the appointment of Ernst & Young LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2025;
- 5. A stockholder proposal, if properly presented at the 2025 Annual Meeting, titled "Simple Majority Vote"; and
- 6. The transaction of such other business as may properly come before the 2025 Annual Meeting or any postponement or adjournment thereof.

Solicitation

This solicitation is made by mail by the Board. The Company will pay for the costs of the solicitation. Further solicitation of proxies may be made, including by mail, by telephone, by fax, in person, or by other means, by the directors, officers, or employees of the Company or our affiliates, none of whom will receive additional compensation for such solicitation. In addition, the Company has engaged Alliance Advisors, LLC, a firm specializing in proxy solicitation, to solicit proxies, and to assist in the distribution and collection of proxy materials, for an estimated fee of approximately \$42,000. The Company will reimburse banks, brokerage firms, and other custodians, nominees, and fiduciaries for reasonable expenses incurred by them in sending proxy materials to their customers or principals that are beneficial owners of shares of the Company's common stock, \$0.01 par value per share ("Common Stock").

Internet Availability of Proxy Materials

We are furnishing proxy materials to our stockholders primarily via the internet by mailing a Notice of Internet Availability of Proxy Materials, instead of mailing copies of those materials to each stockholder. The Notice of Internet Availability of Proxy Materials directs stockholders to a website where they may access our proxy materials, including this Proxy Statement and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024, and view instructions on how to vote via the Internet, or by telephone. If you received a Notice of Internet Availability of Proxy Materials and would prefer to receive a paper copy of our proxy materials, please follow the instructions included in the Notice of Internet Availability of Proxy Materials.

Voting Procedures

Only holders of record of Common Stock as of the close of business on March 31, 2025, the record date for the 2025 Annual Meeting, will be entitled to notice of and to vote at the 2025 Annual Meeting. A total of 172,989,043 shares of Common Stock were outstanding as of the record date. Each share of Common Stock entitles its holder to one vote. Cumulative voting of shares of Common Stock is not permitted.

- The presence, in person or by proxy, of stockholders entitled to cast a majority of all the votes entitled to be cast at the 2025 Annual Meeting will be necessary to constitute a quorum to transact business at the meeting.
- Stockholders that instruct their proxy to "abstain" on a matter will be treated as present for purposes of determining the existence of a quorum.
- At the 2025 Annual Meeting, a nominee will be elected as a director only if such nominee receives the affirmative vote
 of a majority of the total votes cast with respect to his or her election (that is, the number of votes cast "for" the



GENERAL INFORMATION (continued)

- nominee must exceed the number of votes cast "against" the nominee).
- The affirmative vote of a majority of the votes cast will be required to (i) approve the Amended 1997 Incentive Plan, (ii) adopt, on a non-binding, advisory basis, a resolution to approve the compensation of our NEOs, (iii) ratify the appointment of Ernst & Young LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2025, and (iv) the stockholder proposal titled "Simple Majority Vote."
- Abstentions do not count as votes cast on (i) the election of directors, (ii) the approval of the Amended 1997 Incentive Plan, (iii) the adoption of the non-binding, advisory stockholder vote on the compensation of our NEOs, (iv) the ratification of the appointment of Ernst & Young LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2025, or (v) the stockholder proposal titled "Simple Majority Vote," and will have no effect on the outcome of those proposals.
- Broker non-votes (proxies that are uninstructed on one or more proposals and are submitted by banks, brokers, or other nominees that lack discretionary authority to vote on a proposal, under applicable securities exchange rules, absent instructions from the beneficial owner of the shares of stock) will have no effect on (i) the election of directors, (ii) the approval of the Amended 1997 Incentive Plan, (iii) the non-binding, advisory stockholder votes on the compensation of our NEOs, (iv) the ratification of the appointment of Ernst & Young LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2025, or (v) the stockholder proposal titled "Simple Majority Vote."

If a stockholder holds shares of Common Stock of record in the stockholder's own name, as registered on our stock transfer books, the stockholder's shares of Common Stock represented by a properly executed proxy on the form enclosed, or authorized via telephone or the Internet in accordance with instructions on such form, and that are timely received by the Secretary of the Company and not revoked, will be voted as instructed on the proxy. If no instruction is made on a properly authorized and returned proxy, the shares represented thereby will be voted FOR the election of each of the eight nominees for director named in this Proxy Statement; FOR the approval of the Amended 1997 Incentive Plan; FOR the approval, on a non-binding, advisory basis, of the compensation of our NEOs; FOR the ratification of the appointment of Ernst & Young LLP as the independent registered public accountants of the Company; and AGAINST the stockholder proposal titled "Simple Majority Vote." If any other matters properly come before the 2025 Annual Meeting, the enclosed proxy confers discretionary authority on the persons named as proxies to vote the shares represented by the proxy at their discretion.

If a stockholder holds shares of Common Stock in "street name" (that is, through a broker or other nominee), the stockholder's broker or nominee may not vote the stockholder's shares for non-routine items unless the stockholder provides instructions to the broker or nominee on how to vote the stockholder's shares. Stockholders should instruct their broker or nominee how to vote their shares by following the directions provided by the broker or nominee on its voting instruction form, which the stockholder should have received with these materials.

Revocability of Proxies

Stockholders may revoke a proxy at any time before the proxy is exercised. Stockholders of record as of the close of business on the record date may revoke a proxy by filing a notice of revocation of the proxy with the Secretary of the Company, by filing a later-dated proxy with the Secretary of the Company, by authorizing a later proxy via telephone or the Internet in accordance with the instructions on the enclosed form of proxy, or by voting in person at the 2025 Annual Meeting. Attendance at the 2025 Annual Meeting without voting will not automatically revoke a previously authorized proxy. Stockholders that own shares of Common Stock beneficially (in street name) through a bank, broker, or other nominee should follow the voting instruction form provided by their bank, broker, or other nominee to change their voting instructions.

No Dissenters' or Appraisal Rights

No dissenters' or appraisal rights are available with respect to any of the proposals being submitted to stockholders for their consideration at the 2025 Annual Meeting.

Forward-Looking Statements

Certain information and statements in this Proxy Statement, including, without limitation, statements containing the words "forecast," "guidance," "forward," "goals," "projects," "estimates," "anticipates," "believes," "expects," "intends," "may," "plans," "seeks," "should," "potential," "targets," "aims," or "will," or the negative of these words or similar words, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements in this Proxy Statement include, without limitation, statements regarding our future growth and capital plans; environmental, social, and governance goals, initiatives, policies, practices, and performance; and performance goals of our NEOs to the extent such goals are premised on future performance or events. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions, and financial trends that may affect our future plans of operations, business strategy, sustainability goals, results of operations, and financial position. A number of factors could cause actual results to differ materially from those included within or contemplated by the forward-looking statements herein, including, without limitation, the risks and uncertainties described under "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024. We do not undertake any responsibility to update any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events, or otherwise.





PROXY STATEMENT SUMMARY

This summary highlights information contained elsewhere in this Proxy Statement. As this is only a summary, please read the entire Proxy Statement carefully before voting or authorizing your proxy to vote for you. This Proxy Statement and the enclosed form of proxy are first being mailed to stockholders of the Company on or about April 2, 2025.

2025 Annual Meeting of Stockholders

Date and Time: Tuesday, May 13, 2025, at 11:00 a.m. Pacific Time

Place: 26 North Euclid Avenue, Pasadena, CA 91101

Voting: Only holders of record of Common Stock as of the close of business on March 31, 2025, the record date,

are entitled to notice of and to vote at the 2025 Annual Meeting of Stockholders. Each share of Common

Stock entitles its holder to one vote.

Proposals and Board Recommendations

	Proposal	Board Recommendation	For More Information
1.	Election of directors	"FOR" all nominees	Page 22
2.	Approval of the Amended 1997 Incentive Plan	"FOR"	Page 36
3.	Approval, on a non-binding, advisory basis, of the compensation of the Company's NEOs	"FOR"	Page 45
4.	Ratification of the appointment of Ernst & Young LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2025	"FOR"	Page 113
5.	Stockholder proposal, if properly presented at the 2025 Annual Meeting, titled "Simple Majority Vote"	"AGAINST"	Page 114

How to Cast Your Vote

You may vote or authorize your proxy by any of the following methods:

Internet

until 11:59 p.m. Eastern Time on May 12, 2025 Beneficial Owners and Registered Stockholders

www.proxyvote.com

Phone

until 11:59 p.m. Eastern Time on May 12, 2025

Beneficial Owners 800-454-8683

Registered Stockholders 800-690-6903 Mail

Sign, date, and mail your proxy card or voting instruction form in the envelope provided as soon as possible. It must be received no later than May 12, 2025.

In Person

Beneficial Owners

Admission is based on proof of ownership, such as a recent brokerage statement; voting in person requires a valid "legal proxy" signed by the holder of record.

Registered Stockholders

Attend and vote your shares in person.

Important Notice Regarding Availability of Proxy Materials for the 2025 Annual Meeting of Stockholders: The Notice of 2025 Annual Meeting of Stockholders, the Proxy Statement, and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024 are available free of charge at https://investor.are.com/financial-information/proxy.



Business Overview

More than three decades ago, Alexandria's Executive Chairman and Founder, Joel S. Marcus, led the formation, financing, development, personnel recruitment, and operations of a new mission-driven real estate company. Founded in 1994 as a garage startup with \$19 million in Series A capital and a bold vision to support and drive forward the mission-critical life science industry, Alexandria pioneered the life science real estate niche to develop and operate the essential infrastructure and foster the holistic ecosystems needed to catalyze innovation to improve human health. Alexandria has built a stellar reputation of delivering world-class Labspace[®] facilities to transformative life science companies and has cultivated trusted, strategic relationships with a sector-leading, high-quality and well-diversified client base. Today, Alexandria remains the preeminent and longest-tenured owner, operator, and developer of collaborative Megacampus[™] ecosystems in AAA life science innovation cluster locations, including Greater Boston, the San Francisco Bay Area, San Diego, Seattle, Maryland, Research Triangle, and New York City.

As of December 31, 2024, Alexandria had a total market capitalization of \$29.0 billion and an asset base in North America that included 39.8 million rentable square feet ("RSF") of operating properties and 4.4 million RSF of Class A/A+ properties undergoing construction.

Our primary business objective is to maximize long-term asset value and stockholder returns. Since the Company's inception, Alexandria has focused our business strategy on developing and implementing our unique and successful business model and has generated long-term value and growth in net operating income while also making a positive and lasting impact on society. Alexandria has continued to maintain our exceptional credit profile. As of December 31, 2024, our credit ratings from S&P Global Ratings and Moody's Ratings were BBB+ and Baa1, respectively, and continued to rank in the top 10% among all publicly traded U.S. real estate investment trusts ("REITs").

The Company's growth was accelerated through the execution of our visionary ecosystem-building and cluster development strategy as applied to the life science industry. Utilizing Harvard Business Professor Michael E. Porter's cluster theory as the basis for our proven cluster model, we were first to identify the four critical components to create a successful life science cluster: location, innovation, talent, and capital. We also intentionally evolved our original focus on single assets to cluster campuses and then to today's differentiated Megacampus platform. Our world-class Megacampus ecosystems provide our innovative tenants with highly dynamic and collaborative environments that enhance our tenants' ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Alexandria's highly experienced management team and the Board work together to develop, implement, monitor, and, as necessary, adjust our Megacampus strategy and measure our progress toward achieving our goals.

Alexandria's mission — to create and grow life science ecosystems and clusters that ignite and accelerate the world's leading innovators in their noble pursuit to advance human health by curing disease and improving nutrition — drives everything we do. It has shaped our pioneering, impactful, and enduring business, which we have built on the foundation of our four strategic and integrated verticals of real estate, venture investments, corporate responsibility, and thought leadership. We leverage our deep engagement across each of our four key verticals to foster vibrant ecosystems that accelerate the translation of scientific discoveries into new treatments and cures to help address massive unmet medical need.



OUR STRATEGIC & INTEGRATED VERTICALS



Alexandria pioneered the life science real estate niche with our founding in 1994, and today, we are the preeminent and longest-tenured owner, operator, and developer of collaborative Megacampus™ ecosystems in the top life science innovation cluster locations in North America. We have a more than three-decade track record of developing Class A/A+ properties clustered in highly dynamic and vibrant environments that enhance our tenants' ability to recruit and retain world-class talent and inspire their productivity, efficiency, creativity, and success. We believe our unique business model and diligent underwriting ensure a high-quality and diverse tenant base that results in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value.



Since its inception in 1996, Alexandria Venture Investments* has invested in disruptive life science companies that are advancing transformative new modalities, platforms, and innovative medicines to meaningfully improve human health. Our venture activity provides deep insights into key macro life science industry and innovation trends; builds and nurtures strong relationships with entrepreneurs and investors; and further enhances the highquality and diverse tenant base we have diligently cultivated over many years.



As a mission-driven company dedicated to making a positive and lasting impact on the world, corporate responsibility is core to our DNA. Our strategic efforts focus on developing and operating efficient and healthy buildings, mitigating greenhouse gas emissions and climate risk, and advancing human health and nutrition. We also support the health and vitality of the communities where we live and work by pioneering and implementing solutions to address pressing societal issues, as identified in our corporate responsibility pillars. (Refer to the next section in this Proxy Statement for more information.)



Alexandria coalesces our worldclass network for unique programs to foster impactful collaborations and drive innovation across our ecosystems. The Alexandria Summit®, founded in 2011, is a highly collaborative neutral platform that convenes our network to engage in insightful discussions and stimulate new approaches to important issues facing human health. Leveraging the Alexandria Summit's collective voice, we contribute solutions that help drive the discovery and development of novel cost-effective therapies; impact policy to accelerate innovation that saves lives and manages and cures disease; and address the urgent need to transform our healthcare system.



ALEXANDRIA'S HIGHLY IMPACTFUL CORPORATE RESPONSIBILITY PILLARS

Developing and implementing collaborative and innovative solutions to some of the nation's most pressing challenges

Supporting our military, our veterans, and their families



Accelerating medical innovation to save lives



EXANDRIA. ALEXANDE

Prioritizing the mental health crisis







Harnessing • agtech to combat hunger and improve nutrition



Former Congressman Patrick Kennedy speaking at the Alexandria Summit® on Mental Health

Revolutionizing addiction treatment



Inspiring future generations with the stories and values of our nation's heroes



Approaching homelessness as a healthcare problem, not a housing issue





Overview of Our Corporate Responsibility Initiatives

We are guided by our culture of idea meritocracy, integrity, mutual respect, egoless leadership, humility, transparency, and teamwork, and we are profoundly grateful to be a trusted partner within the life science industry. In addition to enabling the discovery and development of life-improving and lifesaving treatments and cures that are key to solving major healthcare challenges, we are working to revitalize and support our communities, empower the next generation of innovators, and, ultimately, contribute to a more sustainable and productive society.

As a mission-driven company, our corporate responsibility platform is core to our DNA. At Alexandria, we believe that doing well in our business and doing good for society are inherently linked endeavors. This belief shapes every aspect of our multifaceted business model.

Alexandria's longstanding sustainability leadership and performance was reinforced by our achievements in the 2024 GRESB Real Estate Assessment. We received the GRESB Green Star designation for the eighth consecutive year and an "A" disclosure score for the seventh consecutive year, signifying best-in-class transparency regarding our sustainability practices and reporting.

We also earned a 2024 Sustainable Design Impact Award from Nareit, the worldwide representative voice for REITs and real estate companies with an interest in U.S. real estate, for our groundbreaking approach to utilizing alternative energy sources such as geothermal energy and wastewater heat recovery systems to reduce operational greenhouse gas ("GHG") emissions in Labspace® development projects in the Greater Boston and Seattle markets. This award recognizes innovative, industry-leading architecture and engineering strategies that reduce environmental impact through smart design, new building development or retrofitting of existing buildings.

Alexandria continues to advance our renewable electricity strategy with the completion of a large-scale solar farm in June 2024, which is now supplying renewable power to meet 100% of the Greater Boston region's electricity load for Alexandria-paid accounts through a long-term power purchase agreement ("PPA"). The PPA demonstrates our proactive approach to mitigating GHG emissions from purchased electricity and helps many of our tenants meet their sustainability goals.

The tangible impact of our corporate responsibility endeavors is also highlighted in our leadership in pioneering OneFifteen, a personalized, non-profit data-driven healthcare system providing a full continuum of care dedicated to addiction recovery. OneFifteen has treated over 7,500 patients living with opioid addiction and other substance use disorders.

We are proud of our achievements and actions to date and recognize that it is vital to continue making an impact through our corporate responsibility initiatives. We strive to make continuous improvements and to partner with our innovative tenants to help them realize their sustainability goals and priorities, in each case to expand our trusted relationships, drive long-term progress, and make a positive and meaningful impact on our society.

Our commitment to the success and growth of our tenants is well established in the life science industry. Our focus on owning, operating, and developing vibrant Megacampus ecosystems catalyzes high-quality job creation, economic activity, and sustainable infill development in the cities and states in which we operate. We also regularly convene, participate in, and provide resources to groups that help to nurture and grow the life science industry. We carry out this important aspect of our Company's mission through our corporate responsibility initiatives, philanthropy, volunteerism, and thought leadership programming and by partnering with regional and national non-profits, life science companies and industry groups, local community planning and real estate groups, and organizations that help to advance sustainable building and investment.

Alexandria's Highly Impactful Corporate Responsibility Pillars

By uniting the passions and commitment of our team and community partners and leveraging our leadership, resources, and expertise, we have worked steadfastly to develop and implement scalable, long-term solutions to some of the most pressing societal issues. Alexandria's eight corporate responsibility pillars comprise the following, as further described below:

- 1. Accelerating medical innovation to save lives:
- 2. Harnessing agtech to combat hunger and improve nutrition;
- 3. Prioritizing the mental health crisis;
- 4. Revolutionizing addiction treatment;
- 5. Supporting our military, our veterans, and their families;
- 6. Approaching homelessness as a healthcare problem, not a housing issue;
- 7. Building principled leaders through education; and
- 8. Inspiring future generations with the stories and values of our nation's heroes.



Accelerating medical innovation to save lives

Alexandria aims to accelerate the development of vitally needed therapies and cures for the over 10,000 diseases known to humankind, of which over 90% do not have approved treatments. We are an integral driver of medical progress and provide transformative strategic funding to catalyze innovation across several disease areas and disorders, including cancer, multiple sclerosis, heart disease, and epilepsy.

An example of our commitment to partnering on endeavors that aim to better manage disease is the unique, long-term partnership we have formed with Curebound, a San Diego-based non-profit organization that raises and invests strategic funding in translational cancer research projects aimed at accelerating new discoveries to clinical application. Alexandria regularly participates in and fundraises for Curebound events in the San Diego region, including the non-profit's signature community event, Padres Pedal the Cause, which raised \$3 million to support cancer research in 2024.

Harnessing agtech to combat hunger and improve nutrition

Driven by the understanding that food is fundamental to human health and well-being, Alexandria is dedicated to providing some of the most vulnerable in our communities with the nutritious, healthy food they need to thrive. For over two decades, Alexandria has been developing and operating state-of-the-art R&D and greenhouse infrastructure and investing in innovative agrifoodtech companies that are advancing novel approaches with great potential to address societal issues around sustainability, agriculture, food, and nutrition.

Additionally, we are proud to support organizations like Nourish Now (Maryland), Project Angel Food (Los Angeles), Feeding San Diego, and Food For Free (Boston) to help support critical hunger-relief efforts across the country.

Prioritizing the mental health crisis

We work diligently to drive forward our action- and solutions-oriented corporate responsibility initiatives aimed at addressing the nation's staggering and complex mental health crisis. We are proud of the continuing positive impact we have made to date, including through our crucial efforts, which began in 2010, to ensure the Navy SEAL Foundation's vital work in addressing the unique physical and mental health needs of our nation's elite warriors. Military personnel and veterans experience mental health and addiction issues at higher rates than the general U.S. population. Our partnership with the Navy SEAL Foundation enables the foundation to address the increasing need for specialized mental health support for Naval Special Warfare personnel and veterans. Alexandria played an instrumental role in the establishment and launch of the foundation's Warrior Fitness Program West Coast facility in San Diego. The cutting-edge facility provides Navy SEAL warriors and veterans with evidence-based support, advanced performance and fitness technology, and expert personnel to help them physically and mentally recover and rebuild from injuries and trauma.

Alexandria, in partnership with former congressman Patrick J. Kennedy and The Kennedy Forum, has held two mental-health focused Alexandria Summit[®] events, including our Summit in Washington, D.C. in February 2024. Alexandria convened a diverse set of key decision makers, influential life science industry thought leaders, members of Congress, regulatory agency executives, and other key policymakers to advance the development of novel, effective psychiatric therapies to address vast unmet need. Alexandria is also leading the creation of a public-private partnership on biomarkers for depression, which aims to develop a modernized, data-driven framework for guiding patients with depression to the therapies most likely to benefit them.

Revolutionizing addiction treatment

Determined to reverse the trajectory of the U.S. opioid epidemic, which remains one of the nation's most pervasive public health challenges, in 2017 Alexandria partnered with Verily Life Sciences, LLC, an Alphabet company ("Verily"), to pioneer OneFifteen, a personalized, non-profit data-driven care model for treating addiction. OneFifteen is located in Dayton, Ohio, a city that had one of the highest per capita overdose death rates in the nation that year. Together with Verily, we built an integrated campus encompassing a full continuum of care with dedicated facilities and services, including medication-assisted treatment, residential housing, peer support, family reunification, workforce development, job placement, and community transition. As the strategic real estate partner in this mission-critical initiative, Alexandria catalyzed the vision for and led the design and development of the 4.3-acre OneFifteen campus. OneFifteen has treated over 7,500 patients living with opioid addiction and other substance use disorders.

Supporting our military, our veterans, and their families

Alexandria has actively supported the Navy SEAL Foundation to enable it to address the unique needs of Naval Special Warfare warriors, veterans, and families for the past 15 years. Building on this impactful partnership in 2017, Alexandria collaborated with the Navy SEAL Foundation to create a headquarters for The Honor Foundation in San Diego. The non-profit helps facilitate the next generation of corporate and community leaders through its career transition program, which effectively translates its clients' elite military experience to the private sector. Alexandria conceived of, designed, fully built out, and donated the use of an 8,000 square fee ("SF") state-of-the-art facility where our nation's most elite service members can participate in a three-month executive education program that is funded entirely by private donations.



Approaching homelessness as a healthcare problem, not a housing issue

More than half a million people in the United States are experiencing homelessness, according to the U.S. Department of Housing and Urban Development, and conservative estimates indicate over a third of the homeless population is living with mental illness and dependence on alcohol or other chemical substances. Across our regions, Alexandria supports several highly impactful non-profit organizations working tirelessly to fight homelessness, including Boston Health Care for the Homeless and Heading Home (Boston).

In response to this highly complex issue, Alexandria's goal is to incubate a new continuum of care model to address the homelessness crisis.

Building principled leaders through education

Alexandria is deeply committed to driving educational opportunities and providing the support and resources needed to develop students' talents, inspire them to act with character and purpose, prepare them to attend college, achieve academic and career success, and reach their leadership potential. Through our Alexandria Scholars program, we have granted over 50 high-achieving public school students in the San Francisco Bay Area and Maryland with \$5,000 annual scholarships to attend a two- or four-year program at an eligible college or university of their choice to study a STEM (science, technology, engineering, and mathematics) field.

In Durham, North Carolina, we work closely with the Emily Krzyzewski Center (the "Emily K Center"), a non-profit that provides underserved and underrepresented students in elementary school through college with a suite of distinct educational programs designed to help them hone their academic and leadership skills; plan for and pursue higher education; explore and secure promising careers post-graduation; and ultimately give back to their communities. The Emily K Center serves more than 2,000 students annually. Since the Emily K Center opened in 2006, nearly 100% of the graduates from its Scholars to College program have been accepted to college. In November 2021, in response to increasing demand for its programs, the Emily K Center opened a 7,500 SF building expansion with funds raised through the Emily K Center's Game Changer Campaign, in which Alexandria played a critical leadership role. Additionally, Alexandria's generous support is funding summer enrichment experiences for high school students participating in Emily K programs such as robotics camps and international travel.

Inspiring future generations with the stories and values of our nation's heroes

Alexandria believes that we all have a responsibility to honor and pay tribute to our national heroes; recognize their heroism, sacrifice, and resilience; and share lessons learned with new generations. We have been an active supporter of the National September 11 Memorial & Museum (the "9/11 Memorial & Museum") since it opened in 2014 through generous contributions that fund essential programming to educate future generations on the impact and legacy of 9/11. In 2018, Joel S. Marcus was appointed to the Memorial & Museum's board of trustees by former New York City Mayor Michael Bloomberg. In 2021, Mr. Marcus was honored for Distinction in Civic Engagement and Renewal in recognition of his and Alexandria's meaningful contributions to the Memorial & Museum and unwavering support of its mission.

Additionally, Alexandria is proud to support the National Medal of Honor Museum ("NMOHM") in helping to expand its fundraising efforts and shape the vision for the future museum in Arlington, Texas. Mr. Marcus was appointed as a NMOHM foundation board member in 2019 and serves as a key member of the team that has helped to oversee the construction and development of the new museum as well as the creation of a National Medal of Honor Monument in Washington, D.C. Funded principally through donations from the private sector, the museum opened in March 2025. As a critical part of its mission, the museum includes an education center to provide our nation's youth with opportunities to explore the concepts of principled leadership, courage, honor, sacrifice, and patriotism.

Our People: Dedication to Our Best-in-Class Team

As of December 31, 2024, we had 552 employees. We place a significant focus on building loyalty and trusted relationships with our employees. We have a Business Integrity Policy that applies to all our employees, and its receipt and review by each employee is documented and verified annually. To promote an exceptional corporate culture, Alexandria monitors employee satisfaction, actively seeks employee feedback, and enhances our employee benefit offerings. We conduct annual performance reviews with our employees and administer formal employee surveys. Our talent management team holds regular meetings with employees to gather insights and drive ongoing enhancements to our overall employee experience.

We recognize that the fundamental strength of Alexandria is driven by the contributions of each and every team member and that our future growth relies on their continued success. We make a substantial effort to hire, develop, and retain talented employees, and we have an exceptional track record of promoting highly qualified candidates from within the Company. Our executive and senior management teams, represented by 62 individuals at the senior vice president level and above, have an average of 24 years of real estate experience, including 13 years with Alexandria. Moreover, our executive management team alone averages 19 years of experience with the Company. Alexandria's executive and senior management teams have unique experience and expertise in creating, owning, and operating highly dynamic and collaborative Megacampus ecosystems in key life science cluster locations. These teams include regional market directors with leading



reputations and longstanding relationships within the life science community in their respective markets. We believe that our expertise, experience, reputation, and key relationships in the real estate and life science industries provide Alexandria with significant competitive advantages in attracting new business opportunities.

Our ability to retain talent further supports our business continuity and leadership stability. From 2020 to 2024, our voluntary and total turnover rates averaged 4.0% and 8.5%, respectively, which are below the REIT industry averages of 11.0% and 15.0%, respectively, as reported in the 2024 Nareit Compensation & Benefits Survey (data for 2023).

Offering robust benefits to support our employees' health and overall success

We provide a robust benefits package intended to meet and exceed the needs of our employees and their families. Our company-sponsored benefits cover 100% of insurance premiums for both employees and their dependents, and include a wide range of offerings, such as a high-coverage, low-deductible preferred provider organization ("PPO") medical plan, PPO dental and orthodontia coverage, a vision plan, a comprehensive prescription drug program, infertility and family planning benefits, short-term and long-term disability benefits, and life and accidental death and dismemberment coverage.

Investing in professional development and training

We provide meaningful opportunities for growth and development through a variety of learning opportunities, including development programs that leverage social learning, instructor-led trainings, on-demand trainings and resources, and a highly utilized mentoring program. Development programs and trainings cover topics such as leadership development, project management, business writing, change management, interviewing, presentations, productivity, goal setting, delegation, communication, and feedback. Our mentoring program enables employees to partner with senior leaders throughout the organization for support and career guidance.

To monitor and improve employee performance and engagement, we use employee engagement surveys, the most recent of which was conducted in 2022 and yielded an employee participation rate of 91%.

Board of Directors and Leadership Oversight

Alexandria is committed to conducting our business in accordance with high standards of corporate governance, transparency, integrity, and accountability, led by an independent and objective Board. The Board has overall responsibility for oversight of the Company's risk management. This oversight is carried out both directly by the Board and through its committees.

As provided in the **Audit Committee Charter**, the Audit Committee of the Board oversees the management of the Company's financial and other risks, including climate-related risks. At a management level, Alexandria's sustainability committee, which comprises members of the executive team and senior decision makers spanning the Company's real estate development, asset management, risk management, and sustainability teams, leads the development and execution of our approach to climate-related risk.

The Audit Committee Charter, the Environmental Sustainability Policy, and the Vendor Code of Conduct are available at https://investor.are.com/corporate-governance/disclosure.



Corporate Governance Highlights

Our Company is built upon a foundation of sound governance practices, which include being governed by an independent and objective Board; conducting business according to the highest moral and ethical standards; delivering transparent, high-quality, and efficient disclosures; engaging regularly with our stockholders; and promoting the best interests of our Company. We strive to exhibit the highest levels of transparency, integrity, and accountability in the real estate industry, as evidenced by our eight Nareit Investor CARE (Communications and Reporting Excellence) Awards earned since 2015, including our seven Gold Awards — the most Gold Awards earned by any equity REIT.

Many of our corporate governance practices are a result of valuable feedback from and collaboration with our stockholders and other stakeholders that have provided important external viewpoints that inform our corporate decisions and strategy. In 2024, we continued to enhance our governance practices. For example, in December 2024, the Board amended and restated our Bylaws to permit the stockholders of the Company to adopt, alter, amend or repeal any provision of our Bylaws by the affirmative vote of a majority of all the votes entitled to be cast on the matter.

Stockholder Rights and Accountability

- Stockholders right to amend our Bylaws by majority vote
- Annual election of all directors
- Majority voting in uncontested elections of directors
- Proxy access right for stockholders (market standard 3% ownership threshold, held continuously for 3 years; aggregation of up to 20 stockholders permitted)
- Robust stockholder engagement process
- No stockholder rights plan
- One class of Common Stock, with each share entitled to one vote since the inception of our Company

Board Refreshment

- Comprehensive, ongoing board succession planning process
- Regular refreshment of the Board
- Annual self-evaluations by the Board and its committees
- New director orientation and continuing director education on key topics and issues

Independent Oversight

- Seven of our eight director nominees are independent
- Lead independent director has clearly delineated duties
- All Audit, Compensation, and Nominating & Governance Committee members are independent
- Active board oversight of corporate strategy and risk management
- Robust stock ownership requirements and holding periods for directors and executive officers

Policies and Practices

- Hedging prohibited
- Robust clawback policy
- 99% attendance of directors at board and committee meetings in 2024
- Business Integrity Policy applicable to directors and all employees, with annual compliance certification
- No director should serve on more than four other public company boards



Board Nominees

The Board plays a key role in driving Alexandria's strong operating performance. Our first priority in the director nomination process is ensuring that the Board as a whole has expertise in areas aligned with our unique business activities, namely owning and operating essential real estate for the broad and diverse life science industry. We believe that each of our director nominees brings a focused set of skills in one or more areas aligned with our overall business strategy, resulting in a Board that, as a whole, is well positioned to guide the Company toward continued future success. Ultimately, the Board's combined expertise, together with its close work with management to craft and implement our corporate strategy, has driven Alexandria's success.

Cynthia L. Feldmann is not standing for reelection at the 2025 Annual Meeting. The Board of Directors thanks Ms. Feldmann for her service to the Company.

The following tables and charts provide key information about our director nominees:

		Director	Independence				mmittee berships		
Name	Age	Since	Status ⁽¹⁾	Occupation	AC	CC	NG	LS	
Joel S. Marcus	77	1994	No (Employed by the Company)	Executive Chairman and Founder of the Company	_	_	_	M	
Steven R. Hash ⁽²⁾	60	2013	Yes	Prior President and Chief Operating Officer, and Co- Founder of Renaissance Macro Research, LLC	M,F	С	_		
Claire Aldridge, PhD	55	2025	Yes	Prior Chief Strategy Officer of Form Bio	_	_	_	M	
James P. Cain	67	2015	Yes	Managing Partner of Cain Global Partners, LLC	_	М	С	M	
Maria C. Freire, PhD	70	2012	Yes	Prior President and Executive Director of Foundation for the National Institutes of Health	_	_	М	С	
Richard H. Klein	69	2003	Yes	Chief Financial Officer of Industrial Realty Group, LLC		М	_		
Sheila K. McGrath	60	2023	Yes	Prior Senior Managing Director of Evercore ISI	_	_	_	M	
Michael A. Woronoff	64	2017	Yes	Partner of Kirkland & Ellis LLP	M,F	_	М	М	

(1) Independence is determined by the Board in accordance with the applicable NYSE listing standards.

(2) Lead Director of the Board.

AC Audit Committee

CC Compensation Committee

NG Nominating & Governance Committee

LS Life Science Committee

C Committee Chair

M Committee Member

F Audit Committee Financial Expert

Board Composition										
Board Composition	Business Leadership			8						
7 of 8 directors are indepen	7 of 8 directors are independent2 directors have served for 5 years or less			Corporate Governance Strategic Planning REIT/Real Estate			8 8			
7 Of C directors are indepen										
2 directors have served for										
, , , , , , , , , , , , , , , , , ,			Life Science			5				
						3				
				Financia	l/Investment		6			
			R	isk Oversight/I	Management (8			
			Artificial Intelligence Expertise			1				
Experience/ Qualifications	Joel S. Marcus	Steven R. Hash	Claire Aldridge	James P. Cain	Maria C. Freire	Richard H. Klein	Sheila K. McGrath	Michael A. Woronoff		
Business Leadership	✓	✓	✓	✓	✓	✓	✓	✓		
Corporate Governance	✓	✓	✓	✓	✓	✓	✓	✓		
Strategic Planning	✓	✓	✓	✓	✓	✓	✓	✓		
REIT/Real Estate	✓	✓				✓	✓	✓		
Life Science	✓		✓		✓					
Financial/Investment	✓	✓	✓	✓		✓	✓	✓		
Risk Oversight/Management	✓	✓	✓	✓	✓	✓	✓	✓		

Artificial Intelligence Expertise

Say-on-Pay Advisory Vote

The Board recommends that stockholders vote to approve, on a non-binding, advisory basis, the compensation of the Company's NEOs described in this Proxy Statement for the reasons explained starting on page 47. After receiving strong support from our stockholders — 86% of the votes cast — on our 2024 say-on-pay proposal with respect to our 2023 NEO compensation, we continued our outreach efforts following our 2024 annual meeting of stockholders and proactively contacted stockholders representing approximately 70% of our Common Stock. The Lead Director, who also serves as the Chair of the Compensation Committee, led these meetings. Overall, we held more than 200 meetings with investors and analysts during this period, covering a variety of topics, including business trends and strategy, key growth drivers, corporate governance matters, and our executive compensation program.

Executive Compensation Program Highlights

Proactive, robust stockholder engagement program

Stockholder-Friendly Stockholder-Unfriendly $\overline{\checkmark}$ X **Practices We Follow Practices We Avoid** Maintain a cap on both short-term and long-term Guaranteed bonuses incentive compensation payments Impose a one-year post-vesting holding period on Excessive perquisites substantially all equity awards granted to our NEOs Include a "double-trigger" change-in-control provision × Excessive change-in-control or severance payments in all equity awards granted to our NEOs Maintain robust director and senior officer stock × Tax gross-up payments ownership guidelines Maintain hedging and clawback policies × Unrestricted pledging of the Company's shares Conduct an annual say-on-pay vote Hedging or derivative transactions involving the Company's shares Mitigate inappropriate risk-taking



CORPORATE GOVERNANCE MATTERS

Corporate Governance

Corporate Governance Guidelines

The Board has Corporate Governance Guidelines that provide the framework for the governance of our Company. The Corporate Governance Guidelines include, among other topics, guidelines for determining director independence, director qualifications, director responsibilities, the role of our Lead Director, director access to management and independent advisors, executive management succession, and Board self-evaluation. Our Corporate Governance Guidelines are reviewed at least annually by the Nominating & Governance Committee and are updated periodically by the Board in response to changing regulatory requirements, evolving corporate governance practices, input from stockholders, and otherwise as circumstances warrant. Our Corporate Governance Guidelines are posted on our website at https://investor.are.com/corporate-governance/disclosure.

Stock Ownership Guidelines

The Board believes that stock ownership by our senior officers and directors helps to align their interests with our Company's best interests and has stock ownership quidelines as described below.

Within five years of becoming subject to our stock ownership guidelines, each senior officer is required to own shares of Common Stock with a value equal to the following multiple of his or her base salary, and each non-employee director is required to own shares of Common Stock with a value equal to the cash portion of his or her annual retainer:

Senior Officers and Non-Employee Directors	Multiple of Base Salary or Annual Director's Retainer	Compliance ⁽¹⁾⁽²⁾
Chief Executive Officer and Executive Chairman	6x	Yes
Other executive officers	3x	Yes
Senior vice presidents	1x	Yes
Non-employee directors	3x	Yes

- (1) All senior officers and directors are required to report their ownership status to the Chief Financial Officer on an annual basis. All senior officers are currently in compliance with their applicable requirements. All directors are also in compliance with these requirements, including Sheila K. McGrath and Claire Aldridge, who became directors in 2023 and 2025, respectively, and therefore are still in the five-year phase-in period.
- (2) Unearned performance-based shares do not count toward meeting the ownership requirement under our stock ownership guidelines. For non-employee directors, direct holdings and phantom stock units under the Company's Deferred Compensation Plan for Directors (or any similar successor plan) do count toward meeting the ownership requirement under our stock ownership guidelines.

NEOs must hold 50% of net after-tax shares received until the above-listed ownership requirements are met. Under the guidelines, the Chief Financial Officer reviews each director's and senior officer's stock ownership annually.

Once an individual satisfies the policy, he or she is deemed to continue to satisfy the policy without regard to fluctuation in value of equity interests owned, provided that the individual's holdings do not decline below the number of shares owned at the time the stock ownership requirements were met.

Anti-Hedging and Anti-Pledging Policies

The Company has an anti-hedging policy applicable to directors, officers, and employees. The policy prohibits directors, officers, and employees from engaging in, among other things, short sales, hedging, or monetization transactions, such as forward sale contracts, equity swaps, collars, and transactions with exchange funds, or trading in puts, calls, or options, or other derivative securities with respect to the Company's securities. With respect to short-term trading, the Company prohibits the sale of any Company securities purchased in the open market by directors, officers, and employees during the six months following such purchase. The Company believes that prohibiting these types of transactions will help ensure that the economic interests of all directors, officers, and employees will not differ from the economic interests of the Company's stockholders. In addition, the Company has an anti-pledging policy that prohibits directors, officers, and employees from pledging the Company's shares as collateral for a loan or holding Company shares in a margin account unless the individual has and maintains a sufficient amount of immediately available cash or securities at all times to prevent a sale of the Company's shares during a time when such a sale would be prohibited by the Company's insider trading policy.



Policies and Procedures With Respect to Related-Person Transactions

The Board has a written policy setting forth the procedures for the review and approval of transactions involving the Company and "related persons" within the meaning of the rules and regulations of the Securities and Exchange Commission ("SEC").

Under this policy, the Nominating & Governance Committee is responsible for reviewing and approving all related-person transactions that are required to be reported under the rules and regulations of the SEC. In the event that the Chief Financial Officer of the Company determines that it would be impracticable or undesirable to wait until the next meeting of the Nominating & Governance Committee to review a related-person transaction, the Chair of the Nominating & Governance Committee may act on behalf of the Nominating & Governance Committee to review and approve and/or disapprove the related-person transaction.

In general, related-person transactions are subject to preapproval by the Nominating & Governance Committee. The policy provides that in making its determination whether to approve a related-person transaction, the Nominating & Governance Committee will consider all factors it deems relevant or appropriate, including:

- Whether the terms of the related-person transaction are fair to the Company and on terms no less favorable than terms generally available in transactions with non-affiliates under similar circumstances;
- · Whether there are legitimate business reasons for the Company to enter into the related-person transaction;
- · Whether the related-person transaction would impair the independence of an outside director;
- Whether the related-person transaction would present an improper conflict of interest for any director or
 executive officer, taking into account the size of the transaction, the overall financial position of the director or
 executive officer, the direct or indirect nature of the director's or executive officer's interest in the transaction, the
 ongoing nature of any proposed relationship, and any other factors deemed relevant; and
- Whether the related-person transaction is material, taking into account the importance of the interest to the related person, the relationship of the related person to the transaction, the relationship of related persons to each other, and the aggregate value of the transaction.

The policy also contains a list of certain categories of related-person transactions that are preapproved under the policy and therefore are not required to be reviewed or approved by the Nominating & Governance Committee.

Certain Relationships and Related Transactions

From the beginning of fiscal year 2024 to the date of this Proxy Statement, there were no relationships or transactions of a nature required to be disclosed under Item 404 of the SEC's Regulation S-K, except as described below.

Agreement With Affiliate of Norges Bank

In December 2021, we formed a real estate joint venture at our 50 and 60 Binney Street properties in our Cambridge submarket, in which an affiliate of Norges Bank acquired a 41.0% interest for a purchase price of \$485.9 million in 2021. During 2024, the affiliate of Norges Bank received its commensurate share of the profit of the joint venture aggregating \$15.2 million. Norges Bank had a 9.4% beneficial ownership interest in the Common Stock of the Company as of December 31, 2024. Refer to the "Security Ownership of Certain Beneficial Owners and Management" section of this Proxy Statement for additional information.



Stockholder Outreach and Engagement

The Board and management team value the views of our stockholders, which is why we proactively engage with our stockholders throughout the year. In 2024, we held more than 200 meetings with investors and analysts. Additionally, the Lead Director and members of our management team participate in stockholder engagements and keep the Nominating & Governance Committee and the full Board apprised of our stockholder engagement and feedback.

In outreach following our 2024 annual meeting of stockholders, we sought stockholder views on a variety of matters, including whether stockholders should have the power to unilaterally amend our Bylaws. This topic has attracted attention following the issuance by a proxy advisory firm of a proxy voting policy, beginning with the 2017 proxy season, recommending against the election of members of the nominating and governance committee of the board of a company that does not permit stockholders to unilaterally amend its bylaws. Based on the feedback received from our stockholders, in December 2024, the Board amended and restated our Bylaws to permit our stockholders to adopt, alter, amend, or repeal any provision of our Bylaws by the affirmative vote of a majority of all the votes entitled to be cast on the matter.

The Board takes stockholder feedback seriously and carefully considers it in the broader context of our business and corporate governance practices. Many of our corporate governance practices are a result of valuable feedback from and collaboration with our stockholders and other stakeholders that have provided important external viewpoints, including the adoption of proxy access; non-renewal of our stockholder rights plan at its expiration; adoption of majority voting for directors in uncontested elections, a compensation clawback policy, director and officer stock ownership and holding-period requirements, and anti-hedging and anti-pledging policies; and elimination of guaranteed bonuses, single-trigger severance provisions, and tax gross-up payments in executive employment agreements.

We proactively reached out to

stockholders
holding in aggregate
approximately 70%
of our Common Stock

We held more than

200 meetings with investors and analysts

covering a wide variety of topics, including business trends and strategy, key growth drivers, corporate governance matters, and our executive compensation program

Business Integrity Policy

The Company has a **Business Integrity Policy** that applies to all directors, officers, and employees and is intended, among other things, to comply with Section 406 of the Sarbanes-Oxley Act of 2002 and related SEC rules and the New York Stock Exchange (the "NYSE") listing standards requiring a code of ethics for a company's directors, officers, and employees. A copy of the Company's Business Integrity Policy is available at https://investor.are.com/corporate-governance/disclosure. The Company intends to report any amendment to, or waiver from, the Business Integrity Policy, which applies to any director or executive officer, by posting such information on our corporate website in accordance with applicable rules of the SEC and listing standards of the NYSE.

Insider Trading Policies and Procedures

The Company has adopted insider trading policies and procedures governing the purchase, sale, and/or other dispositions of the Company's securities by directors, officers, and employees, or the Company itself, that are reasonably designed to promote compliance with insider trading laws, rules and regulations, and the listing standards applicable to the Company.



Board Composition and Nomination Process

Board Composition, Refreshment, and Tenure

In keeping with a key objective of the Company, the Board strives to maintain an appropriate balance of tenure, expertise, perspectives, skills, qualifications, and experience among its members in areas that are relevant to the Company's business and the needs of the Board in carrying out its responsibilities. The Board understands the importance of new perspectives and ideas being brought to the Board. At the same time, the Board believes it is equally important to benefit from the valuable experience and continuity that longer-serving directors bring to the Board. Our regular board refreshment efforts have resulted in what we believe is an appropriate balance within the Board in terms of tenure, experience, institutional knowledge, and independence. Of our director nominees, 25.0% have served on the Board for five years or less, 25.0% have served between six and 10 years, and 50.0% have served for over 10 years. Each new director brings new perspectives and ideas to the Board. The Corporate Governance Guidelines provide that, unless the Board grants an exception, no director may stand for re-election after he or she has reached the age of 75, provided, however, that the foregoing age limit does not apply to any director initially elected to the Board prior to May 12, 2004. Currently, only Joel S. Marcus and Richard H. Klein, who were initially elected to the Board in 1994 and 2003, respectively, fall under this exemption.

On March 14, 2025, we were pleased to have Claire Aldridge, PhD join the Board.

As part of its commitment to maintaining a balanced composition, the Board conducts an annual formal self-evaluation (of itself and its committees) to assess its effectiveness, identify opportunities for improvement, and reaffirm practices that should be maintained. The results of these self-evaluations supplement continuing board practices, procedures, and feedback, including as to agenda development, time allocation, and other topics addressed in this Proxy Statement.

Director Qualifications

Consistent with the Board Candidate Guidelines established by the Board, the Nominating & Governance Committee of the Board seeks director nominees who will provide the Board with a broad diversity of perspectives, experiences, expertise, and skills in areas that are relevant to the Company's business. The Nominating & Governance Committee does not assign specific weights to particular criteria, and no particular criterion is necessarily applicable to all prospective nominees. Generally, however, the Nominating & Governance Committee considers, among other factors, a candidate's experience and knowledge regarding a variety of aspects of the Company's unique real estate for the life science industry. The Nominating & Governance Committee believes that the backgrounds and qualifications of the directors, considered as a group, should provide a significant composite mix of experience, expertise, knowledge, perspectives, and abilities that will allow the Board to fulfill its responsibilities. The Nominating & Governance Committee also considers such other factors as it deems appropriate, from time to time, including the current composition of the Board, the balance of management and independent directors, the need for particular expertise (such as audit committee expertise), and the evaluations of other prospective nominees. With respect to the nomination of current directors for reelection, the individual's contributions to the Board are also considered.

Director Nominee Selection Process

The Board believes that diversity of perspectives among directors is a critical element in the composition of the Board and in enabling the Board to effectively carry out its oversight and decision-making responsibilities in the best interests of the Company. Accordingly, the Nominating & Governance Committee and the Board seek candidates for director with varying experiences, perspectives, expertise, careers, and skills that are relevant and likely to contribute to the Board's oversight and decision making in connection with the business and affairs of the Company. The Board, in its own meetings and through the Nominating & Governance Committee, regularly reviews the changing needs of the Company's business and the skills and experience of its Board members, with the intention that the Board will be periodically "refreshed" as certain directors rotate off and new directors are recruited. The Board's commitment to refreshment is tempered by the need to balance change with continuity and experience. In addition to regular consideration and discussion of these matters at its and the Nominating & Governance Committee's meetings, the Board continues to monitor the effectiveness of these efforts as part of its periodic self-evaluation process.

Once the Nominating & Governance Committee has identified a prospective nominee who is not currently serving on the Board, it makes an initial determination as to whether to conduct a full evaluation of the candidate based on information provided to it with respect to the candidate, as well as its own knowledge of the candidate, which may be supplemented by inquiries to the person making the recommendation or others. An initial determination whether to formally nominate a director candidate is based primarily on the need for additional directors to fill vacancies or expand the size of the Board and the likelihood that the candidate can satisfy the evaluation factors described herein. If the Nominating & Governance Committee determines, in consultation with the Chairman of the Board and other directors, as appropriate, that additional consideration is warranted, it may request a third-party search firm to gather additional information about the candidate's background and experience and to report its findings to the Nominating & Governance Committee. The Nominating & Governance Committee then evaluates the candidate against the standards and qualifications set out in the Board Candidate Guidelines, including the nominee's management, leadership, and business experience; skills; financial literacy; knowledge of directorial duties; and integrity and professionalism.



After completing its evaluation, the Nominating & Governance Committee makes a recommendation to the full Board as to the persons who should be nominated by the Board, and the Board ultimately determines whether a prospective nominee will be nominated after considering the recommendation of the Nominating & Governance Committee.

The Nominating & Governance Committee considers candidates suggested by stockholders for nomination for election at annual meetings of stockholders. Any stockholder that wishes to suggest a prospective candidate for the Board for consideration by the Nominating & Governance Committee must submit the same information and follow the same procedures regarding advance notice and other requirements of our current Bylaws applicable to stockholder-nominated director candidates. Any properly submitted stockholder-suggested candidate and any accompanying materials will be forwarded to the Chair of the Nominating & Governance Committee for review and consideration. Individuals suggested by stockholders will be evaluated in the same manner, and will be subject to the same criteria, as other nominees considered by the Nominating & Governance Committee. The Nominating & Governance Committee also considers director candidates suggested by its members, other directors, and management and may retain, from time to time, a third-party executive search firm to identify director candidates for consideration by the Nominating & Governance Committee.

Stockholder-Nominated Director Candidates

Our Bylaws set forth the requirements for direct nomination by a stockholder of a person or persons for election to the Board. Among other requirements, stockholders must comply with the advance notice procedures set forth in our current Bylaws, which, among other things, provide that, to be timely, a stockholder's notice with respect to director nominations must be delivered to the Secretary of the Company at the Company's principal executive office not earlier than the 150th day nor later than 5:00 p.m. Pacific Time on the 120th day prior to the first anniversary of the date of the proxy statement for the preceding year's annual meeting.

Our Bylaws also permit qualifying stockholders, or a qualifying group of no more than 20 stockholders, that have continuously owned at least 3% of our outstanding shares of Common Stock for at least three years as of the date that the notice of nomination is delivered to and received by our Secretary and through the date of the annual meeting (and any postponement or adjournment thereof) to nominate, and to require us to include in our proxy materials, director nominees constituting up to the greater of two nominees or 25% of the number of directors up for election as of the last day on which a nomination may be timely delivered, provided that the stockholder(s) and the nominee(s) satisfy the requirements specified in our Bylaws and subject to the other terms and conditions set forth in our Bylaws. For additional information, refer to "Stockholder Proposals and Director Nominations for the Company's 2026 Annual Meeting" of this Proxy Statement.

Director Independence

The Board has affirmatively determined that each member of the Board standing for reelection other than Joel S. Marcus (Executive Chairman and Founder) is independent in accordance with the applicable NYSE listing standards. The Board has also affirmatively determined that no material relationships exist between the Company and any of the Board's independent directors. In making its independence determinations, the Board reviewed the relationships between the Company and each of the directors nominated for election at the 2025 Annual Meeting based on information provided by the directors, the standards for disqualification set forth in Section 303A.02(b) of the NYSE Listed Company Manual, and such other information as the Board considered relevant.

In making its independence determination with respect to Maria C. Freire, the Board considered Dr. Freire's position as a director of another public company, Biogen Inc. ("Biogen"), a global biopharmaceutical company having a reported common equity market capitalization of approximately \$22.3 billion as of December 31, 2024. Biogen leases approximately 300,000 RSF of facility space from the Company in the Greater Boston region, generating approximately \$13.3 million in annual rental revenue to the Company as of December 31, 2024. Dr. Freire was not involved in the negotiation of the lease, which was entered into between Biogen and the Company before Dr. Freire joined the Biogen board of directors. Aside from her general oversight duties as a Biogen director, Dr. Freire has no role in lease negotiation or facilities management for Biogen. The annual lease payments under the lease represent less than 0.14% of Biogen's annual revenues reported for fiscal year ended December 31, 2024. For these reasons, the Board concluded that Dr. Freire's interest in the lease is not a material relationship or interest that affects her independence as a director of the Company.

In making its independence determination with respect to Michael A. Woronoff, the Board considered Mr. Woronoff's position as a partner of Kirkland & Ellis LLP ("K&E"), an international law firm with over 3,500 lawyers, including over 500 equity partners. K&E leases office space from the Company for a local office in the San Francisco Bay Area region for an annual base rent of approximately \$2.6 million as of December 31, 2024. Neither Mr. Woronoff nor the Company was involved in the negotiation of the lease, which was entered into between K&E and the former owner of the building in which the leased space is located before Mr. Woronoff joined K&E and before the Company acquired the building. Mr. Woronoff is not a resident of the leased office, and his duties do not include lease negotiation or facilities management. The annual lease payments under this lease represent less than 0.1% of K&E's reported annual revenues, and Mr. Woronoff's individual share of any interest in the lease is further diluted by the fact that he is a single lawyer in this large law firm. For these reasons, the Board



concluded that Mr. Woronoff's interest in the lease is not a material relationship or interest that affects his independence as a director of the Company.

Annual Elections of Directors by Majority Vote

Directors are elected each year at the annual meeting of stockholders to serve until the next annual meeting of stockholders and until their successors are duly elected and qualified or until their earlier resignation or removal. Our Bylaws provide that, except in a contested election (an election where there are more nominees for election than the number of directors to be elected), a nominee for director may be elected as a director only if he or she receives the affirmative vote of a majority of the total votes cast "for" or "against" the nominee at a meeting of stockholders duly called and at which a quorum is present. In a contested election, directors are elected by a plurality of the votes cast at a meeting of stockholders duly called and at which a quorum is present.

Under Maryland law, if an incumbent director is not reelected in an uncontested election at a meeting of stockholders at which he or she stands for reelection, then the incumbent director continues to serve as a holdover director until his or her successor is duly elected and qualifies or until his or her earlier resignation or removal. Our Corporate Governance Guidelines provide that if an incumbent director is not reelected due to his or her failure to receive a majority of the votes cast in an uncontested election, the nominee must promptly tender his or her offer to resign to the Board for its consideration. The Nominating & Governance Committee will consider the offer of resignation and will recommend to the Board whether to accept the offer to resign. The Board will decide whether to accept the offer to resign and will publicly disclose its decision.

Information on the Board and Its Committees

Meetings and Attendance

The Board held seven meetings and took action on 15 other occasions by unanimous written consent in 2024. Each of our directors attended at least 75% of the aggregate number of meetings held by (i) the Board during such director's term of service in 2024 and (ii) each committee for which such director served as a member in 2024. Mr. Marcus, as Executive Chairman, generally presides over all meetings of the Board. The Board has an Audit Committee, a Compensation Committee, a Nominating & Governance Committee, and a Life Science Committee, as well as a Pricing Committee to which the Board has delegated certain authority with respect to the issuance of securities under the Company's shelf registration statement.

The Company encourages each member of the Board to attend each annual meeting of the Company's stockholders. All of our directors serving on the Board at the time of the annual meeting of stockholders held on May 14, 2024 attended such meeting in person.

Overboarding Policy

The overboarding policy set forth in our Corporate Governance Guidelines provides that no director should serve on the board of directors of more than four other public companies. The Nominating & Governance Committee reviews our overboarding policy as part of its annual review of our Corporate Governance Guidelines, and compliance with our overboarding policy is reviewed at least annually by the Nominating & Governance Committee. All directors are currently compliant with our overboarding policy.

Board Leadership Structure

As full-time Executive Chairman, Mr. Marcus's role includes, among other things: overall oversight of the Company's executive management team, operational and risk management, financial and operating strategy, corporate brand, and mission; leadership development, talent management, and culture; the performance of the Company's operational excellence initiatives; and responsibility for strategic corporate and regional growth, among others.

The Board continues to believe that Mr. Marcus is currently the director best suited to lead the full Board in his role as Executive Chairman because he is the director most familiar with the Company's business and industry, and the director most capable of effectively identifying strategic priorities and leading the development, evaluation, and execution of strategy. Mr. Marcus has served as director of the Company since its inception in 1994, was Vice Chairman of the Board from 1994 until his election as Chairman of the Board in 2007, and was responsible for directing its operations and developing and executing its strategies as Chief Executive Officer from 1997 to 2018, a tenure that is longer and substantially more involved in Company matters than that of any other individual. The Board believes that Mr. Marcus's leadership skills have been critical to the growth and success of the Company.



Lead Director and Presiding Director for Executive Sessions

Steven R. Hash, the Lead Director and an independent director, is the presiding director for all executive sessions of the independent directors. In the event that Mr. Hash is not available for any reason to preside over an executive session of the independent directors, the remaining independent directors will designate another independent director to preside over any executive session. As Lead Director, Mr. Hash's duties, responsibilities, and authority include the following:

- Presiding at all meetings of the Board at which the Chairman of the Board is not present, including executive sessions of the non-management directors or the independent directors, as the case may be;
- Providing input regarding information sent to the Board and the agenda for board meetings to ensure that there is sufficient time for discussion of all agenda items;
- · Having the authority to call meetings of the independent directors;
- Making himself available for consultation and direct communication with the Company's stockholders upon request; and
- · Fulfilling such other duties and responsibilities as the Board may determine from time to time.

The Board's Role in Corporate Strategy

The Board and its committees are actively involved in overseeing, reviewing, and guiding the Company's corporate strategy. In addition to business performance, opportunities, and risks, the Board also discusses long-range strategic issues, including corporate and regional growth, multiyear plans, investments, and capital allocation, including with management formally and informally, and during executive sessions of the Board as appropriate. The Board also seeks to ensure it has appropriate processes in place to enable directors to contribute effectively to discussions regarding corporate strategy and risk, including through robust director onboarding, orientation, continuing education, and industry and business updates.

The Board's Role in Risk Oversight

The Board oversees the management of the Company's risks. The Board reviews information regarding the Company's credit, liquidity, and operations, including the risks associated with each, as well as cybersecurity and climate-related risks. The Audit Committee oversees the management of financial and other systemic risks, including cybersecurity and climate-related risks. The Nominating & Governance Committee oversees risks associated with the structure and composition of the Board, potential conflicts of interest, and the Company's overall corporate governance structures and procedures. The Compensation Committee oversees the management of risks relating to the Company's personnel, including executive compensation plans and arrangements, as well as matters related to talent management. While each committee is responsible for evaluating certain risks and overseeing the management of such risks, the entire Board is informed about such risks.

Audit Committee

The Audit Committee consists of Directors Klein (Chair), Hash, and Woronoff. The Audit Committee held eight meetings during 2024. Each member has been determined by the Board to be an independent director in accordance with the applicable NYSE listing standards and applicable law. The Audit Committee is directly responsible for the appointment, compensation, and oversight of the work of the independent registered public accountants that audit the Company's financial statements, and of the Company's internal audit function. In addition, the Audit Committee discusses the scope and results of the audit with the independent registered public accountants, reviews the Company's interim and year-end operating results with management and the independent registered public accountants, considers the adequacy of the Company's internal accounting controls and audit procedures, and preapproves all engagements with the Company's independent registered public accountants, including both audit and non-audit services. The limitations inherent in the oversight role of a committee of the Board, however, do not provide the Audit Committee with a basis independent of management and the Company's independent registered public accountants to determine that accounting and financial reporting principles and policies have been appropriately applied by management or that the Company's internal control procedures designed to ensure compliance with accounting standards and applicable laws and regulations have been appropriately implemented. The Audit Committee also reviews and recommends to the Board any changes that may be required to the Company's Business Integrity Policy (described further under "Business Integrity Policy" on page 16). The charter of the Audit Committee is available at https:// investor.are.com/corporate-governance/disclosure.



CORPORATE GOVERNANCE MATTERS (continued)

Nominating & Governance Committee

The Nominating & Governance Committee consists of Directors Cain (Chair), Freire, and Woronoff, each of whom has been determined by the Board to be an independent director in accordance with the applicable NYSE listing standards. In 2024, the Nominating & Governance Committee held five meetings. The Nominating & Governance Committee is responsible for, among other things, making recommendations to the Board with respect to corporate governance policies, reviewing and recommending changes to our Corporate Governance Guidelines, and deciding whether to approve related-person transactions. As we describe in more detail under "Board Composition and Nomination Process" above, the Nominating & Governance Committee recommends candidates to the Board for nomination for election as directors of the Company. The Nominating & Governance Committee also recommends candidates for appointment as members of the committees of the Board. The charter of the Nominating & Governance Committee is available at https://investor.are.com/corporate-governance/disclosure.

Compensation Committee

The Compensation Committee consists of Directors Hash (Chair), Cain, and Klein, each of whom has been determined by the Board to be an independent director in accordance with the applicable NYSE listing standards. In 2024, the Compensation Committee held six meetings and took action on 15 occasions by unanimous written consent. The Compensation Committee has the authority to review and approve compensation arrangements, grant annual incentive awards for executive officers and other employees of the Company, adopt and amend employment agreements for executive officers and other employees of the Company, and administer the Company's equity and other incentive plans. The charter of the Compensation Committee is available at https://investor.are.com/corporate-governance/disclosure.

Compensation Committee Interlocks and Insider Participation

No member of the Compensation Committee in 2024 had any relationship or transaction required to be disclosed pursuant to Item 407(e)(4) of Regulation S-K promulgated under the Exchange Act.

Life Science Committee

The Life Science Committee consists of Directors Freire (Chair), Aldridge, Cain, Feldmann, Marcus, McGrath, and Woronoff, each of whom (other than Mr. Marcus) has been determined by the Board to be an independent director in accordance with the applicable NYSE listing standards. Mr. Marcus is not considered to be an independent director under the applicable NYSE listing standards. The Life Science Committee is not mandated by the applicable NYSE listing standards and is thus not required to consist entirely or primarily of independent directors. The Board determined to include Mr. Marcus due to his long, close, and real-time experience and familiarity with key industry participants and developments and his ability to liaise with these participants and the Company's in-house science team on a regular basis. The Life Science Committee held one meeting in 2024.

The primary purpose of the Life Science Committee is to inform and advise the Board on current trends in the life science, agtech, and technology industries, including key policy changes, capital markets, regional cluster updates, and other strategic initiatives that impact the Company's real estate business. With rapidly developing scientific and technological breakthroughs on the one hand, and with increasing scrutiny from the capital markets, private investors, policymakers, and other stakeholders on the other, it is critical that the Board be kept well informed about external factors that could impact the Company's world-class business platform. The Board also recognizes that companies in the Company's key markets have specialized needs that extend beyond traditional office and laboratory space, as the Company creates and grows ecosystems and clusters that ignite and accelerate the world's leading innovators in their noble pursuit to advance human health by curing disease and improving nutrition. As life science industry sectors continue to converge, it will also be a key role of the Life Science Committee to help guide the Board on new ways to capitalize on their intersection in order to continue to capture the highest-quality tenant base and deliver mission-critical spaces for these companies to succeed. The Life Science Committee works closely with the Company's internal life science professionals to accumulate the market knowledge and technical intelligence necessary to advise the Board and guide the Company's strategy in this area.



PROPOSAL 1 — ELECTION OF DIRECTORS

Stockholders will be asked at the 2025 Annual Meeting to elect eight directors who will constitute the full Board. Each elected director will hold office until the next annual meeting of stockholders and until each director's successor is duly elected and qualifies or until his or her earlier resignation or removal. If, for any reason, any nominee becomes unavailable to serve — an event the Board does not anticipate — proxies will be voted for the election of the person, if any, designated by the Board to replace the unavailable nominee.

The following eight persons have been nominated by the Board for election to the Board: Joel S. Marcus, Steven R. Hash, Claire Aldridge, PhD, Ambassador James P. Cain, Maria C. Freire, PhD, Richard H. Klein, Sheila K. McGrath, and Michael A. Woronoff. All the nominees are incumbent directors. Additional information about these nominees is provided in the table and biographical information that follow.

Required Vote and Board's Recommendation

Pursuant to our Bylaws, each director nominee will be elected at the 2025 Annual Meeting if he or she receives the affirmative vote of a majority of the total votes cast with respect to his or her election (that is, the number of votes cast "for" the nominee must exceed the number of votes cast "against" the nominee).

Under Maryland law, if an incumbent director is not reelected in an uncontested election at a meeting of stockholders at which he or she stands for reelection, then the incumbent director continues to serve as a holdover director until his or her successor is elected and qualifies or until his or her earlier resignation or removal. Our Corporate Governance Guidelines provide that if an incumbent director is not reelected due to his or her failure to receive a majority of the votes cast in an uncontested election, the nominee must promptly tender his or her offer to resign to the Board for its consideration. The Nominating & Governance Committee will consider the offer of resignation and will recommend to the Board whether to accept the offer to resign and will publicly disclose its decision.

The Board unanimously recommends a vote FOR each of the named nominees.



DIRECTORS AND EXECUTIVE OFFICERS

Background of Directors

This section sets forth certain information concerning the nominees to the Board, all of whom are incumbent directors of the Company. The information presented below regarding each nominee's specific experience, expertise, qualifications, attributes, and skills led the Board to the conclusion that he or she should serve as a director; additionally, the Board believes that all its director nominees have reputations for integrity, honesty, and adherence to high ethical standards and that each has demonstrated business acumen and an ability to exercise sound judgment, as well as a commitment of service to the Company and the Board.

Name	Age	Position
Joel S. Marcus	77	Executive Chairman and Founder of the Company
Steven R. Hash	60	Lead Director
Claire Aldridge, PhD	55	Director
James P. Cain	67	Director
Maria C. Freire, PhD	70	Director
Richard H. Klein	69	Director
Sheila K. McGrath	60	Director
Michael A. Woronoff	64	Director





Joel S. Marcus, JD, CPA, is the full-time Executive Chairman and Founder of Alexandria, a real estate investment trust ("REIT") that pioneered life science real estate and transformed it from a specialty niche to an important mainstream asset class. Alexandria is the preeminent, largest, and longest-tenured owner, operator, and developer uniquely focused on collaborative Megacampus[™] ecosystems in AAA life science innovation cluster locations. Prior to April 2018, Mr. Marcus served as the Company's Chairman, Chief Executive Officer, and President.

Since co-founding the Company in 1994 as a garage startup with \$19 million in Series A capital, Mr. Marcus has led the remarkable growth of Alexandria into an S&P 500® company that has become the leading REIT focused on the life science industry, with a total market capitalization of \$29.0 billion and an operating asset base in North America of 39.8 million RSF as of December 31, 2024. From its IPO in May 1997 through December 31, 2024, Alexandria has generated an outstanding total shareholder return of 1,199%. Alexandria was named the NAIOP 2019 Developer of the Year and has earned seven Gold and eight overall Nareit Investor CARE (Communications and Reporting Excellence) Awards in recognition of superior investor communications among REITs.

During Mr. Marcus's more than three decades leading Alexandria, he has built a best-in-class company with a differentiated business model and a unique mission — to create and grow life science ecosystems and clusters to advance human health — that continue to distinguish Alexandria from all other REITs. Guided by Alexandria's mission, Mr. Marcus established four strategic and integrated verticals encompassing real estate, venture investments, thought leadership, and corporate responsibility that together catalyze life-changing innovation and drive positive change for the benefit of human health and society.

In recognition of the Company's outstanding track record across all aspects of its one-of-a-kind, mission-driven business, renowned author and business strategist Jim Collins has said, "Alexandria has achieved the three outputs that define a great company: Superior Results, Distinctive Impact, and Lasting Endurance."

Mr. Marcus has accelerated Alexandria's extraordinary growth through the tremendous execution of its visionary ecosystem-building and cluster development strategy in key locations, including Greater Boston, the San Francisco Bay Area, San Diego, Seattle, Maryland, Research Triangle, and New York City. Mr. Marcus also founded and continues to lead Alexandria Venture Investments, the Company's strategic venture capital platform. Since the platform's inception in 1996, it has actively invested in disruptive life science companies that are advancing transformative new modalities, platforms, and innovative medicines to meaningfully improve human health. Mr. Marcus introduced the Company's thought leadership vertical in 2011 when he co-founded the renowned Alexandria Summit. Established to serve as a highly collaborative, neutral platform, the Alexandria Summit convenes a world-class network of visionary stakeholders to explore the most important issues facing human health and leverage its powerful collective voice to foster impactful collaborations and shape policy.

Mr. Marcus also leads Alexandria's corporate responsibility initiatives, which aim to develop and implement scalable, long-term solutions to some of the nation's most urgent challenges, including disease and other threats to human health, hunger and food insecurity, deficiencies in support services for the military and their families, opioid addiction, disparities in educational opportunities, mental health crisis, and homelessness. To reverse the trajectory of the opioid epidemic, Mr. Marcus and Alexandria partnered with Verily, an Alphabet company, to pioneer OneFifteen, an innovative, non-profit data-driven healthcare ecosystem providing the full continuum of evidence-based care to help people live healthy, addiction-free lives. He has also been deeply engaged with several highly impactful local and national non-profit organizations for many years, including through his service on the board of directors of the 9/11 Memorial & Museum, Emily Krzyzewski Center, National Medal of Honor Museum, Navy SEAL Foundation, Office of Strategic Services Society, and TOPGUN Association. Mr. Marcus's significant philanthropic contributions have been widely recognized, including with an honor by the 9/11 Memorial & Museum for Distinction in Civic Engagement and Renewal.

Prior to co-founding Alexandria, Mr. Marcus had an extensive legal career specializing in corporate finance and capital markets, venture capital, and mergers and acquisitions. During that time, he acquired expertise in the biopharmaceutical industry and was one of the principal architects of Kirin-Amgen, Inc., the trailblazing joint venture established in 1984. He was also a practicing certified public accountant and tax manager at Arthur Young & Co., with a focus on the financing and taxation of REITs.



Mr. Marcus has served on the board of directors of a biopharmaceutical company Intra-Cellular Therapies, Inc. (NASDAQ: ITCI), from 2006 to 2025. He also served as a director of Atara Biotherapeutics, Inc. (NASDAQ: ATRA), a clinical-stage biopharmaceutical company, from 2014 to 2019; MeiraGTx Holdings plc (NASDAQ: MGTX), a clinical stage gene therapy company, from 2015 to 2022; Frequency Therapeutics, Inc. (now Korro Bio, Inc.; NASDAQ: KRRO), a clinical-stage biotechnology company, from 2018 to 2023; and Applied Therapeutics, Inc. (NASDAQ: APLT), a clinical-stage biopharmaceutical company, from 2017 to 2024.

Mr. Marcus received the inaugural Bisnow Life Sciences Icon & Influencer Award in September 2024. This prestigious award highlights his and Alexandria's significant long-term contributions to and lasting impact on the life science real estate sector and broader life science industry. He was also named one of *Real Estate Forum*'s 2017 Best Bosses in commercial real estate and was previously a recipient of the EY Entrepreneur of The Year Award (Los Angeles – Real Estate).

Mr. Marcus received his undergraduate and Juris Doctor degrees from the University of California, Los Angeles. Mr. Marcus's qualifications to serve on the Board include his 52 years of experience in the real estate and life science industry, including three years as the Company's Chief Operating Officer prior to the Company's initial public offering in May 1997, 21 years of operating experience as the Company's Chief Executive Officer, and seven years as the Executive Chairman. Since 1994, Mr. Marcus has accumulated over 30 years of experience serving as a director of the Company. He was also Vice Chairman of the Board from the Company's inception until his election as Chairman of the Board.



Steven R. Hash has served as a director since December 2013 and has served as Lead Director since March 2016. Mr. Hash is the prior President and Chief Operating Officer, and Co-Founder of Renaissance Macro Research, LLC, an equity research and trading firm focused on macro research in the investment strategy, economics, and Washington policy sectors, which he co-founded in 2012 and for which he served as the President and Chief Operating Officer until April 2020, and as a consultant until December 2020. Between 1993 and 2012, Mr. Hash held various leadership positions with Lehman Brothers (and its successor, Barclays Capital), including Global Head of Real Estate Investment Banking from 2006 to 2012, Chief Operating Officer of Global Investment Banking from 2008 to 2011, Director of Global Equity Research from 2003 to 2006, Director of U.S. Equity Research from 1999 to 2003, and Senior Equity Research Analyst from 1993 to 1999. From 1990 to 1993. Mr. Hash held various positions with Oppenheimer & Company's Equity Research Department, including senior research analyst. He began his career in 1988 as an auditor for the accounting and consulting firm of Arthur Andersen & Co. He has served as a director of The Macerich Company (NYSE: MAC) since May 2015 (and is currently Non-Executive Chairman of the board of directors), as the lead director of Nuveen Global Cities REIT, Inc., a non-traded REIT, since January 2018, and as a director of DiamondPeak Holdings Corp. (NASDAQ: DPHC) from February 2019 to October 2020. Mr. Hash received a Bachelor of Arts degree in Business Administration from Loyola University and a Master of Business Administration degree from the Stern School of Business at New York University.

Mr. Hash's qualifications to serve on the Board include his financial expertise and extensive knowledge of the real estate industry, which he acquired from various positions, including his former positions as Global Head of Real Estate Investment Banking with Lehman Brothers (and its successor, Barclays Capital) and President and Chief Operating Officer of Renaissance Macro Research, LLC.





Claire Aldridge, PhD, has served as a director since March 2025. Dr. Aldridge currently serves on the Scientific Advisory Board of Colossal Biosciences Inc. and on the board of directors of 4E Therapeutics, Inc. Previously, Dr. Aldridge was the Chief Strategy Officer of Form Bio, Inc., the first spinout from the de-extinction and biodiversity company Colossal Biosciences Inc., from July 2022 to August 2024. At Form Bio, Inc., Dr. Aldridge led the integration of artificial intelligence (AI) and machine learning into genomic analysis and advanced therapeutics programs, such as gene therapy, biological sequence alignment, and directed evolution to accelerate the development of safe and effective new medicines. She also oversaw the generation of vast proprietary datasets needed to train sophisticated AI models. Dr. Aldridge also previously served as Senior Vice President, Chief of Staff and Business Operations at Taysha Gene Therapies, Inc. (NASDAQ: TSHA) from July 2021 to April 2022; as Associate Vice President of Commercialization and Business Development at The University of Texas Southwestern Medical Center from April 2019 to February 2021; and as Vice President, Venture Development at Remeditex Ventures from July 2011 to April 2019. Dr. Aldridge sits on the Product Development Advisory Committee of the Cancer Prevention and Research Institute of Texas (CPRIT), the \$6 billion state agency established to help Texans conquer cancer through research, prevention, and commercialization. She is also a founding advisor for Nucleate Texas, a non-profit organization empowering the next generation of biotechnology leaders. Additionally, she participates in Duke University's Entrepreneurial Leaders Network, which consists of a select group of Duke students and alumni who are focused on translating Duke discoveries into innovative startups, and is Past Chair of the Industrial Advisory Board of the Department of Bioengineering at The University of Texas at Dallas. In April 2023, Dr. Aldridge was named one of Forbes' 10 women leading the synthetic biology revolution. Dr. Aldridge received her PhD from Duke University in the Department of Immunology and the Program in Genetics and Genomics and her Bachelor of Science degree in Biomedical Science from Texas A&M University.

Dr. Aldridge's qualifications to serve on the Board include her 25 years of experience in the biotechnology and life science industries, her venture capital investment expertise, and her leadership in training and integrating AI and machine learning into genomic analysis and advanced therapeutics programs.



Ambassador James P. Cain has served as a director since December 2015. He is the Managing Partner of Cain Global Partners, LLC, a company that provides a vital link between the developed and emerging markets of the world by utilizing its network of diplomatic, political, and corporate resources. As a partner at Cain Global Partners, Ambassador Cain works with North American and European companies to expand their operations into international markets (such as Asia, Latin America, Eastern Europe, and the Middle East), as well as to support economic development and public policy interests. His career has spanned the fields of leadership, law, business, sports, and international diplomacy, and he has mastered the skills of building lasting relationships as well as strong ecosystems. Ambassador Cain's unique combination of expertise and passion for business and leadership has been instrumental in his role in developing the Research Triangle Park innovation cluster. For 20 years, Ambassador Cain was a partner at the international law firm of Kilpatrick Townsend & Stockton LLP (formerly known as Kilpatrick Stockton), where he co-founded the firm's Raleigh office in 1985. He continues to serve as counsel to Kilpatrick Townsend & Stockton. From 2000 to 2002, Ambassador Cain served as the President and Chief Operating Officer of the NHL Carolina Hurricanes and its parent company, Gale Force Holdings. Later, during his tenure as the U.S. Ambassador to Denmark, a position for which he was nominated by President George W. Bush on June 30, 2005 (to serve until January 2009), Ambassador Cain called upon not only his leadership and relationship-building skills but also his experience from his time working with the Carolina Hurricanes. As Ambassador, he oversaw the 13 agencies of the American government that composed the U.S. Embassy in Copenhagen, where he focused his energies on areas of national security, counter-terrorism, energy security, commerce, and investment. He received his Bachelor of Arts and Juris Doctor degrees from Wake Forest University.

Ambassador Cain's qualifications to serve on the Board include his extensive leadership and relationship-building skills, which he acquired from various positions, including his current position as managing partner of Cain Global Partners, LLC, his former positions as a partner at Kilpatrick Townsend & Stockton LLP and U.S. Ambassador to Denmark, as well as his broad management, legal, and business experience.





Maria C. Freire, PhD, has served as a director since April 2012. From November 2012 until September 2021, Dr. Freire served as the President and Executive Director, and a member of the board of directors, of The Foundation for the National Institutes of Health ("FNIH"), a Congressionally authorized independent organization that draws together the world's foremost researchers and resources in support of the mission of the National Institutes of Health ("NIH"). Prior to her appointment to the FNIH, Dr. Freire was the President and a member of the board of directors of the Albert and Mary Lasker Foundation, a non-profit organization that bestows the Lasker Awards in basic and clinical science and advocates for medical research. From 2001 to 2008, Dr. Freire served as President and Chief Executive Officer of the Global Alliance for TB Drug Development, a public-private partnership that develops better, faster-acting, and affordable drugs to fight tuberculosis. An expert in technology commercialization, she directed the Office of Technology Transfer at the NIH from 1995 to 2001 and served as a commissioner on the World Health Organization's Commission on Intellectual Property Rights, Innovation and Public Health. Dr. Freire obtained her Bachelor of Science degree from the Universidad Peruana Cayetano Heredia in Lima, Peru, and her PhD in Biophysics from the University of Virginia; she completed postgraduate work in Immunology and Virology at the University of Virginia and the University of Tennessee. She is currently a director at Exelixis, Inc. (NASDAQ: EXEL) and Biogen (NASDAQ: BIIB) and was previously a director at Koneksa Health Inc. She has previously served on the Science Board of the Food and Drug Administration and as a member of the Commission on a Global Health Risk Framework for the Future of the Institute of Medicine, among others. Her awards include the Department of Health and Human Services Secretary's Award for Distinguished Service, the Arthur S. Flemming Award, the Bayh-Dole Award, the 2017 Washington Business Journal's "Women Who Mean Business" Award, the 2017 Gold Stevie Award for "Woman of the Year." and NonProfit PRO's 2019 "Executive of the Year" Award. Dr. Freire is a member of the U.S. National Academy of Medicine and the Council on Foreign Relations.

Dr. Freire's qualifications to serve on the Board include her technical scientific expertise and her broad base of experience in the pharmaceutical and biotechnology industries, including her extensive experience in technology commercialization. In addition, her involvement with a wide range of not-for-profit medical research organizations provides her with a wealth of relationships in the medical research community, as well as a user's perspective on the needs of major research organizations in key industry sectors within the Company's tenant base.



Richard H. Klein, CPA, has served as a director since December 2003. Mr. Klein has a diverse background spanning more than 30 years as a senior advisor to a variety of domestic and international businesses, with a particular focus on real estate organizations. He currently serves as Chief Financial Officer of Industrial Realty Group, LLC, a privately held owner and developer of commercial and industrial properties with a 110 million SF portfolio located throughout the United States. From 2012 to 2015, Mr. Klein served as an independent business consultant. In 2003, Mr. Klein founded Chefmakers Cooking Academy LLC, which provided culinary education services and experiences and for which he served as Chief Executive Officer through 2011. From 1984 to 2000, Mr. Klein was with Ernst & Young LLP and a predecessor firm, Kenneth Leventhal & Company. From 1978 to 1983, Mr. Klein provided tax consulting and auditing services for PwC. At these firms, Mr. Klein served in a variety of capacities, including as partner in the REIT Advisory Practice, the Financial Restructuring and Insolvency Practice, and the Public Relations and Practice Development Department. Mr. Klein is a certified public accountant in the State of California. He received his Bachelor of Science degree in Accounting and Finance from the University of Southern California.

Mr. Klein's qualifications to serve on the Board include his extensive experience and knowledge of the real estate industry, and REITs in particular, and the accounting and financial expertise he developed as a certified public accountant and partner of Ernst & Young LLP.





Sheila K. McGrath has served as a director since December 2023. Ms. McGrath was a senior managing director at Evercore ISI covering U.S. equity REITs, real estate operating companies, and Mexican real estate investment vehicles, or FIBRAs, from 2012 until 2022. Prior to joining Evercore ISI, she was managing director and sector head for REIT research at Keefe, Bruyette & Woods for five years and was a member of the firm's Research Review Committee and Leadership Committee. Between 1994 and 2007, Ms. McGrath covered REITs and real estate operating companies as an equity research analyst at several firms, including Smith Barney and UBS. She began her career as a commercial real estate appraiser valuing various commercial real estate properties across most property sectors and conducting feasibility studies for new development projects. Ms. McGrath is currently a director at Granite Point Mortgage Trust Inc. (NYSE: GPMT), Mid-America Apartment Communities Inc. (NYSE: MAA), and New Mountain Net Lease Trust. She is also an active member of Nareit, where she currently serves on the Advisory Board of Governors and the Real Estate Investment Advisory Council and previously served on the Best Financial Practices Council. Ms. McGrath also serves on the board of advisors of the Rutgers Business School's Center for Women in Business, of which she was a founding member. She received her Bachelor of Arts degree in Economics from Lafayette College and her Master of Business Administration degree in Finance from Rutgers University.

Ms. McGrath's qualifications to serve on the Board include her technical financial expertise and broad base of experience in the real estate industry, including her extensive knowledge in equity REITs and commercial real estate, which she acquired from various positions, including her most recent position as a senior managing director at Evercore ISI. She also serves on the board of directors of commercial real estate finance company Granite Point Mortgage Trust Inc. and on several advisory boards of Nareit.



Michael A. Woronoff has served as a director since July 2017. Currently a Partner at Kirkland & Ellis LLP, he advises clients on a variety of corporate and securities law matters, including SEC reporting obligations, corporate governance, and strategic alliances. The Daily Journal named him nine times as one of the "Top 100 Lawyers in California." Prior to joining K&E in 2019, he was a partner at Proskauer Rose LLP, head of Proskauer's Los Angeles office, co-head of its international Private Equity/ M&A group, and a member of the firm's executive committee. Prior to joining Proskauer in 2004, Mr. Woronoff co-founded and was a principal of Shelter Capital Partners, a Southern California-based private equity fund that invested in technology and technology-enabled businesses. Prior to joining Shelter in 2000, Mr. Woronoff was a partner of Skadden, Arps, Slate, Meagher & Flom LLP, where he practiced corporate and securities law for 15 years. For over 20 years, he has lectured at UCLA's School of Law, where he developed and teaches the popular course, "Venture Capital and the Start-Up Company." Mr. Woronoff serves as a member of the Board of Trustees of Commentary magazine; a director and Chair of the finance committee of the non-profit Alliance College-Ready Public Schools Foundation; a member of the Leadership Cabinet of the Board of Governors of Cedars-Sinai, a non-profit academic healthcare organization; and a Business Fellow and member of the Dean's Advisory Council of the Mitchell E. Daniels, Jr. School of Business at Purdue University. He received a Juris Doctor degree from the University of Michigan Law School and both a Master of Science in Industrial Administration and a Bachelor of Science in Industrial Management from Purdue University.

Mr. Woronoff's qualifications to serve on the Board include his management and financial expertise and extensive knowledge of the corporate and securities law, SEC reporting, corporate governance, and strategic alliances, which he acquired from various positions, including his current position as a partner of K&E, and his former positions as a principal of Shelter and as a partner of both Proskauer and Skadden. He has also served on the boards of directors of several start-up and emerging companies, including AccessDNA, TransDimension, and u-Nav Microelectronics.



Background of Executive Officers

This section sets forth information regarding our executive officers as of April 2, 2025.

Name	Age	Position	Years With the Company
Joel S. Marcus	77	Executive Chairman and Founder	31
Peter M. Moglia	58	Chief Executive Officer and Chief Investment Officer	27
Daniel J. Ryan	59	Co-President and Regional Market Director – San Diego	22 (1)
Hunter L. Kass	42	Co-President and Regional Market Director – Greater Boston	7
Marc E. Binda	49	Chief Financial Officer and Treasurer	20
Lawrence J. Diamond	66	Co-Chief Operating Officer and Regional Market Director – Maryland	26
Joseph Hakman	54	Co-Chief Operating Officer and Chief Strategic Transactions Officer	18
John Hart Cole	39	Executive Vice President – Capital Markets/Strategic Operations and Co-Regional Market Director – Seattle	10
Jackie B. Clem	56	General Counsel and Secretary	19
Gary D. Dean	53	Executive Vice President – Real Estate Legal Affairs	20
Andres R. Gavinet	56	Chief Accounting Officer	12
Orraparn C. Lee	42	Executive Vice President – Accounting	15
Kristina A. Fukuzaki-Carlson	50	Executive Vice President – Business Operations	19
Madeleine T. Alsbrook	42	Executive Vice President – Talent Management	13

⁽¹⁾ Including eight years with Veralliance Properties, Inc., certain assets of which were acquired by the Company in 2010.





Joel S. Marcus - Refer to "Background of Directors" above.



Peter M. Moglia has served as Chief Executive Officer since July 2022 and as Chief Investment Officer since September 2023. He previously served as Co-Chief Executive Officer from April 2018 through July 2022, as Co-Chief Investment Officer from May 2018 through September 2023, and as Chief Investment Officer from January 2009 through April 2018, and has been serving the Company in many important capacities since April 1998. From April 2003 through December 2008, he was responsible for the management of the Company's Seattle region asset base and operations. From 1998 to 2003, Mr. Moglia's responsibilities were focused on underwriting, acquisitions, and due diligence activities. Prior to joining the Company, he served as an Analyst for Lennar Partners, Inc., a diversified real estate company, where his responsibilities included underwriting and structuring direct and joint venture real estate investments. Mr. Moglia began his real estate career in the Management Advisory Services group within the Kenneth Leventhal & Co. Real Estate Group, where he spent six years providing valuation, feasibility, financial modeling, and other analytical services to real estate developers, financial institutions, pension funds, and government agencies. Mr. Moglia serves on the Nareit Advisory Board of Governors and on the boards of Team Prime Time and Chaminade College Preparatory. He received his Bachelor of Arts degree in Economics from the University of California, Los Angeles.



Daniel J. Ryan has served as Co-President and Regional Market Director - San Diego since September 2023. Mr. Ryan previously served the Company as Co-Chief Investment Officer from May 2018 to September 2023, as Executive Vice President - Regional Market Director - San Diego from May 2012 to September 2023, and as Senior Vice President - Regional Market Director - San Diego & Strategic Operations from June 2010, when the Company acquired certain assets of Mr. Ryan's company, Veralliance Properties, Inc., to May 2012. During his tenure with the Company, Mr. Ryan has been responsible for the management of the Company's San Diego region asset base and operations, as well as involved with developments, redevelopments, joint ventures, financing, leasing, and other strategic opportunities outside the San Diego region. Prior to joining the Company, Mr. Ryan was Chief Executive Officer of Veralliance, a commercial real estate developer, which he founded in 2002. Veralliance owned, managed, developed, and leased an approximately \$1 billion portfolio primarily consisting of life science assets in the greater San Diego region. Veralliance had significant institutional equity partners, including a REIT, Prudential Real Estate Investors, and UBS. Prior to 2002, Mr. Ryan worked in the commercial real estate industry in Southern California. He was a founding principal of Pacific Management Services, Inc., a commercial developer focused on value-add transactions in the greater San Diego area, including life science, office, industrial, and multifamily transactions. Mr. Ryan is a board member of Curebound, a San Diego-based non-profit that raises and invests strategic funding in translational cancer research projects, and the San Diego Economic Development Corporation, a nonprofit regional body that mobilizes business, government, and civic leaders to maximize economic growth. He is also a member of the NAIOP and the Urban Land Institute, both public policy organizations focused on public advocacy of the built environment. Mr. Ryan received his Bachelor of Science degree in Economics, cum laude, from the University of Wisconsin-Madison and was admitted to Omicron Delta Epsilon, the honor society for excellence in achievement in the study of economics.





Hunter L. Kass has served as Co-President and Regional Market Director - Greater Boston since September 2023. Mr. Kass previously served as Executive Vice President - Regional Market Director - Greater Boston from January 2021 to September 2023 and as Senior Vice President -Strategic Market Director - Greater Boston from October 2019 to January 2021, and he has been with the Company since 2018. In these roles, Mr. Kass has been focused on the Company's strategic growth through leadership of the Greater Boston development team and acquisitions and transactions, responsible for the management of the Company's Greater Boston region asset base and operations, and been involved with joint ventures, financing, leasing, and other strategic opportunities outside the Greater Boston region. Prior to joining the Company, Mr. Kass worked at MIT's Endowment ("MITIMCo") as a Senior Investment Associate, then a Senior Real Estate Officer, and ultimately an Associate Director in the Transaction Group of the Direct Real Estate Team. During his six-year tenure at MITIMCo, Mr. Kass was a leader in the team that executed over 1 million SF of leasing, completed multiple capital market transactions that in total exceeded \$2 billion, and supported the entitlement and permitting of several million SF in Cambridge, Massachusetts, Mr. Kass received his Bachelor of Arts degree from the University of Virginia, a Master of Business Administration from Babson College, and a Master of Science degree from the Center for Real Estate at the Massachusetts Institute of Technology.



Marc E. Binda has served as Chief Financial Officer since September 2023 and Treasurer since April 2018. Mr. Binda previously served as Executive Vice President – Finance from June 2019 to September 2023, Senior Vice President – Finance from April 2012 to June 2019, and in other capacities from January 2005 to April 2012. Since joining the Company, Mr. Binda has served in a variety of positions of increasing responsibility within the finance and accounting functions. Mr. Binda oversees the Company's treasury strategies and risk management, financial projections, capital planning, debt financing, and other capital market transactions and provides business and technical advice on unique and complex real estate, joint venture, and leasing transactions. Prior to joining the Company, Mr. Binda was a Financial Reporting Manager at Watt Centro Management JV, LP ("Watt"), where he was responsible for accounting, finance, and treasury matters, REIT compliance, debt compliance, and U.S. and Australian GAAP reporting. Prior to joining Watt, Mr. Binda was a manager in Ernst & Young LLP's Real Estate Advisory Business Services group, where he served three publicly traded REITs and other public and private companies. Mr. Binda is a certified public accountant and received his Bachelor of Science degree in Accounting from California Lutheran University.



Lawrence J. Diamond has served as Co-Chief Operating Officer since April 2018 and as Regional Market Director – Maryland since July 2005. Mr. Diamond previously served as Vice President – Asset Services, Mid-Atlantic Region from January 2000 to June 2005 and as Assistant Vice President – Asset Services from November 1998 to December 1999. Throughout his tenure with the Company, Mr. Diamond has been responsible for the management of the Company's Maryland region asset base and operations. From January 1994 to November 1998, Mr. Diamond served as Director of Facility Services for Manor Care, Inc., where he was responsible for management of corporate real estate. From 1980 to 1994, Mr. Diamond's real estate career was focused on regional Maryland management firms, starting with B.F. Saul Company. He has gained expertise in all phases of property management, accounting, leasing, and construction services. He previously served on Maryland's Life Sciences Advisory Board. Mr. Diamond received his Bachelor of Science degree in Accounting/Business Administration from Frostburg State University.



Joseph Hakman has served as Co-Chief Operating Officer since July 2020 and as Chief Strategic Transactions Officer since June 2019. Mr. Hakman previously served as Senior Vice President - Strategic Transactions from January 2016 to June 2019, as Vice President - Strategic Transactions from January 2013 to December 2015, as Assistant Vice President - Due Diligence & Financial Analysis from June 2009 to December 2012, and as Senior Director - Due Diligence & Financial Analysis from December 2006 to June 2009. At the Company, Mr. Hakman oversees property acquisitions and dispositions, due diligence activities, financial underwriting, and secured debt placement and contributes to the development of the strategy and business plan for each asset. Before joining the Company, Mr. Hakman was part of the Commercial Real Estate Finance Group at Colliers International. In this capacity, he was responsible for financial and project feasibility analyses, investment sales activities, and commercial real estate transaction structuring. Previously, Mr. Hakman was a Senior Consultant at PwC, where he headed a team that was responsible for performing due diligence with respect to the acquisition of commercial property and the securitization of loan portfolios. Prior to PwC, he was in the asset management division at American Realty Advisors, where he was responsible for the asset management of office, industrial, and land assets nationally. Mr. Hakman received his Bachelor of Science degree in Business Administration from Pepperdine University.





John Hart Cole has served as Executive Vice President - Capital Markets/Strategic Operations and Co-Regional Market Director - Seattle of Alexandria Real Estate Equities, Inc. since January 2024. Mr. Cole previously served as Senior Vice President - Strategic Market Director - Seattle from October 2017 to December 2023 and as Vice President – Strategic Operations from March 2015 to October 2017. In his role as Co-Regional Market Director - Seattle, Mr. Cole focuses on the strategic growth of the Greater Seattle region, leading key acquisition and disposition initiatives, strategic development projects, and mission-critical asset management and operations, as well as supporting the region's leasing efforts. Mr. Cole is also involved with corporate operational and capital allocation initiatives, including investor relations, acquisitions and dispositions, and capital markets management. Prior to joining Alexandria, Mr. Cole served as the Director of Operations for Surgical Care Affiliates (SCA), now a division of Optum. At SCA, he led the company's surgical hospital division, which accounted for over \$30 million in annual earnings for the company and its various partnerships. During his tenure as Director, Mr. Cole was responsible for all aspects of the division's field operations, including managing top-line growth through strategic partnership development, acquisitions, active local partnership management, and systems development and application to optimize operations. He began his career as an analyst at Simon Property Group in Indianapolis. Mr. Cole received his Master of Business Administration degree with a focus on Finance from the University of Kentucky and his Bachelor of Science degree in Finance/Real Estate from Indiana University.



Jackie B. Clem has served as General Counsel and Secretary since July 2020. Ms. Clem previously served as Senior Vice President – Real Estate Legal Affairs and Assistant Secretary from January 2015 to July 2020 and has been with the Company since 2006. Since joining the Company, Ms. Clem has overseen a vast array of complex domestic and international transactions; and has helped to develop and implement protocols and initiatives within the legal department and Company wide. Ms. Clem has over 20 years of commercial real estate and related legal experience. Ms. Clem previously practiced law in the real estate department of Paul, Hastings, Janofsky & Walker LLP in Los Angeles, where she specialized in acquisitions, dispositions, leasing, development, and other commercial real estate transactions, representing a variety of REITs, regional and national developers, retailers, and institutional investors. Ms. Clem received her Bachelor of Arts degree from the University of California, San Diego and her Juris Doctor degree from the University of California, Los Angeles, and is also a member of the California Bar. Throughout her career, Ms. Clem has been actively involved in a number of community organizations. She helped found Pasadena Education Network, a non-profit organization formed to promote family participation in public education in Pasadena, California and previously served on the board of the Pasadena Educational Foundation.



Gary D. Dean has served as Executive Vice President – Real Estate Legal Affairs since July 2020. Mr. Dean joined the Company in 2004 and served as Senior Vice President – Real Estate Legal Affairs since January 2015 and has been responsible for real estate legal issues related to acquisitions, dispositions, leases, and operational matters. In addition, as FCPA and OFAC compliance officer, Mr. Dean oversees Alexandria's compliance program and reviews and evaluates compliance issues and concerns within the organization. Mr. Dean has managed Alexandria's vendor contracting process and is a key legal advisor to the Real Estate Development Legal department. Mr. Dean is a seasoned legal executive with over two decades of experience in commercial real estate and related fields, and he previously practiced law at Skadden, Arps, Slate, Meagher & Flom LLP in its Los Angeles and Tokyo offices. While at Skadden, Mr. Dean represented several publicly traded REITs and other institutional clients with investments in hotel, retail, office, residential, and mixed-use projects. Mr. Dean has a Bachelor of Arts degree in Political Science and a Juris Doctor degree from the University of California, Los Angeles.





Andres R. Gavinet has served as Chief Accounting Officer since June 2012. Mr. Gavinet oversees the Company's accounting and financial reporting functions and the execution of capital market transactions. Prior to joining the Company, Mr. Gavinet was the Chief Accounting Officer at Ares Management, a global alternative asset manager. Previously, Mr. Gavinet served in senior finance and accounting positions in private and public real estate companies, including as Chief Financial Officer at Younan Properties, as Executive Vice President of Finance at Douglas Emmett, Inc., and as Chief Accounting Officer at Arden Realty, Inc. Mr. Gavinet began his career in the Assurance and Advisory Services group within the EY Kenneth Leventhal Real Estate Group, where he spent five years practicing as a certified public accountant and assisting clients with audit and attestation services related to REIT initial public offerings and debt and joint venture compliance. Mr. Gavinet received his Bachelor of Science degree in Accounting from California State University, Northridge.



Orraparn C. Lee has served as Executive Vice President – Accounting since March 2022. Ms. Lee previously served as Senior Vice President – Accounting from January 2018 to March 2022 and has been with the Company since October 2009. Since joining the Company, Ms. Lee has been responsible for the oversight of the accounting operations team, including accounting for real estate transactions, joint venture operations, and venture investment portfolio. Throughout her tenure with the Company, Ms. Lee has also been deeply involved in developing controls and processes to assist our business teams with the growth and complexity of the Company. Prior to joining the Company, Ms. Lee was a senior associate in Deloitte's Real Estate Assurance group, where she served publicly traded REITs and private real estate companies as well as other public and private companies in the financial services industry and non-profit organizations. Ms. Lee is a certified public accountant and received her Bachelor of Arts degree in Economics with a minor in Accounting, cum laude, from the University of California, Los Angeles.



Kristina A. Fukuzaki-Carlson has served as Executive Vice President – Business Operations since March 2022. Ms. Fukuzaki-Carlson previously served as Senior Vice President - Business Operations from January 2016 to March 2022 and has been with the Company since October 2005. Since joining the Company, Ms. Fukuzaki-Carlson has been responsible for leading global efforts associated with the Company's talent and business operations vision, initiatives, and programs. She has developed and implemented leadership and organizational priorities, ensured the integrity and synergy of Alexandria's talent and business operations, and effectively cultivated the Company's human capital. In her latest role, Ms. Fukuzaki-Carlson is responsible for leading the Company's total rewards and employee wellness programs, and overseeing legal compliance and internal processes and procedures. She has more than 25 years of experience in the field of human resources, including 19 years at Alexandria. Prior to joining the Company, Ms. Fukuzaki-Carlson spent over 10 years in human resource advisory and business partner roles within companies such as E-Trade Financial, Los Angeles Times, and Toyota Financial Services. She holds SHRM-SCP, SPHR, and CCP designations and has been recognized with the Patriotic Employer Award by the Office of the Secretary of Defense for her upstanding efforts to support our military and their families. Ms. Fukuzaki-Carlson received her Bachelor of Arts degree in Business Administration, with an emphasis in Human Resources Management, from California State University, Fullerton and her Master of Science degree in Human Resources from Chapman University.



Madeleine T. Alsbrook has served as Executive Vice President – Talent Management since March 2022. Ms. Alsbrook previously served as Senior Vice President – Talent since January 2018, as Vice President – Talent Management from August 2015 to January 2018, as Executive Director – Human Resources from January 2013 to August 2015, as Senior Director – Human Resources from July 2012 to January 2013, and as Director – Human Resources from January 2012 to July 2012. In these roles, Ms. Alsbrook has been directly responsible for managing Alexandria's strategic talent acquisition, growth, and employee development. Ms. Alsbrook also works on Company-wide initiatives to support organizational culture, employee engagement, and retention. Prior to joining Alexandria, Ms. Alsbrook worked as a Human Resources Business Partner for Royal Bank of Canada ("RBC"), where she was responsible for human resources ("HR") efforts for its Wealth Management business in the UK during a period of rapid expansion. Prior to RBC, Ms. Alsbrook was an HR Advisor for Linklaters LLP in London, where she executed major restructuring efforts for the firm. Ms. Alsbrook holds her Bachelor of Arts degree in Management Studies from the University of Nottingham, UK and her Master of Arts degree in Personnel and Development from the University of Westminster, UK.



2024 Director Compensation Table⁽¹⁾

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (\$) ⁽²⁾⁽³⁾	Total (\$)
Joel S. Marcus ⁽⁴⁾	_	_	_
Steven R. Hash	221,000 (5)	200,106	421,106
James P. Cain	185,000	200,106	385,106
Cynthia L. Feldmann	130,000	200,106	330,106
Maria C. Freire, PhD	165,000	200,106	365,106
Richard H. Klein	170,000	200,106	370,106
Sheila K. McGrath	130,000	200,106	330,106
Michael A. Woronoff	170,000 ⁽⁶⁾	200,106	370,106

- (1) Excludes Claire Aldridge, PhD, who was elected to the Board to serve as a director effective March 14, 2025 and received no compensation in 2024.
- (2) The amounts in this column represent the grant date fair value of (i) restricted stock awards granted on January 12, 2024, or, for those non-employee directors who elected to defer their restricted stock awards pursuant to the DCPD (as defined and discussed in the "Deferred Compensation Plan for Directors" section below) and receive phantom stock units in lieu thereof, (ii) phantom stock units credited on January 12, 2024, in each case as computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718 ("FASB ASC Topic 718"), with expected dividends factored into each grant date fair value. A discussion of the assumptions used in calculating the grant date fair value is set forth in Notes 2 and 16 of the Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024. Mr. Hash, Mr. Klein, Ms. McGrath, and Mr. Woronoff each elected to defer 100% of their restricted stock awards pursuant to the DCPD.
- (3) As of December 31, 2024, our non-employee directors held the following amounts of unvested restricted stock awards and unvested phantom stock units:

Award Type	Steven R. Hash	James P. Cain	Cynthia L. Feldmann	Maria C. Freire	Richard H. Klein	Sheila K. McGrath	Michael A. Woronoff
Unvested restricted stock awards	_	_	1,752	1,937	185	_	_
Unvested phantom stock units	1,937	1,937	_	_	1,752	2,189	1,937

- (4) Mr. Marcus, the Company's Executive Chairman, was an employee of the Company in 2024 and thus received no compensation for his services as director. The compensation received by Mr. Marcus as an NEO of the Company is shown in the "Summary Compensation Table" on page 96.
- (5) Mr. Hash elected to defer 100% of his annual cash retainer fee of \$110,000 earned in 2024 into phantom stock units under the DCPD.
- (6) Mr. Woronoff elected to defer 100% of his annual cash fees earned in 2024 into phantom stock units under the DCPD.

In determining the form and amount of compensation to be paid to our independent directors in 2024, the Board considered recommendations from FTI Consulting, Inc. ("FTI"). At the end of 2023, the Board reviewed data provided by FTI for the peer group described under "Compensation Peer Group" on page 60 and considered industry trends in director compensation to determine the terms of the compensation program for our independent directors in 2024. In 2024, each director other than Mr. Marcus earned an annual cash retainer fee of \$110,000, and the Lead Director earned an additional \$50,000 in annual cash fees. Additional fees for various roles were as follows:

	Committee Chair (\$)	Committee Member (\$)
Audit Committee	40,000	20,000
Compensation Committee	35,000	20,000
Nominating & Governance Committee	35,000	20,000
Life Science Committee	35,000	20,000
Pricing Committee	N/A	6,000

Incumbent independent directors were also eligible to receive restricted stock awards under the Company's Amended and Restated 1997 Stock Award and Incentive Plan (the "1997 Incentive Plan") equal to a fixed-dollar amount of \$200,000 divided by the Company's closing stock price as of the grant date as compensation for their services as directors. These restricted stock awards generally vest over a period of three years.

In 2016, our stockholders approved a limit on the amount of non-employee director compensation under the 1997 Incentive Plan. The aggregate value of all compensation granted or paid to any individual solely for service as a non-employee director of the Board with respect to any calendar year may not exceed \$600,000 in total value, calculating the value of any stock awards based on the grant date fair value of such awards. This limit was not intended to serve as an increase in the annual amount of non-employee director compensation; rather, this action was approved for the purpose of limiting the amount of compensation the Board can approve for non-employee directors each year.



Deferred Compensation Plan for Directors

The Company's Deferred Compensation Plan for Directors (the "DCPD"), established in December 2001, permits non-employee directors to elect to defer receipt of 100% of their annual retainer fees, committee chair and member fees, lead director fees, restricted stock awards, and any tax gross-up payments made with respect to restricted stock awards (although the Company does not have a practice of awarding any tax gross-up payments with respect to restricted stock awards).

Any amounts elected to be deferred under the DCPD are converted into phantom stock units based on the then-current value of our Common Stock at the time such amounts are credited to the non-employee director's DCPD account. Any phantom stock units attributable to deferrals of restricted stock awards are subject to the same vesting and forfeiture conditions as the deferred restricted stock award; provided, however, that any unvested phantom stock units credited to a non-employee director's DCPD account shall immediately vest in the event of (i) a Change of Control (as defined in the DCPD), (ii) a termination of the non-employee director's service with us due to death or Disability (as defined in the DCPD), (iii) the non-employee director's removal by the Company's stockholders as a member of the Board or the non-employee director's failure to be reelected by the Company's stockholders as a member of the Board, in either case without Cause (as defined in the DCPD), or (iv) the non-employee director's failure to be nominated for reelection to the Board without Cause. Phantom stock units credited to the non-employee director's DCPD account are adjusted to reflect dividends, stock splits, and similar events impacting our Common Stock. All distributions under the DCPD in settlement of the non-employee director's phantom stock unit account are paid in the form of an issuance of our Common Stock with the number of shares issued corresponding with the number of phantom stock units to be settled. Any fractional phantom stock units are settled in cash based on the thencurrent value of our Common Stock.

Non-employee directors generally must make deferral elections under the DCPD during an election period that is prior to the beginning of the plan year in which the related compensation is earned or prior to the beginning of the plan year in which the restricted stock award is granted. Newly eligible directors are permitted to make a deferral election within the first 30 days after becoming eligible to participate in the DCPD with respect to compensation earned during the remainder of the plan year after the election becomes irrevocable.

A non-employee director may elect to receive a distribution in settlement of his or her vested phantom stock unit account under the DCPD on a specified date selected by the non-employee director. If the non-employee director's service terminates prior to any scheduled distribution date, his or her vested phantom stock unit account will be settled upon termination. In addition, if a Change of Control occurs prior to any such date specified by the non-employee director for distribution or such termination, settlement of any phantom stock units attributable to any amounts that were deferred under the DCPD on or after January 1, 2005 will be made upon the Change of Control.

A non-employee director may elect to receive an early distribution of any vested amounts under his or her DCPD account if he or she experiences an Unforeseeable Emergency (as defined in the DCPD). In addition, a non-employee director may elect to receive an early settlement of phantom stock units attributable to any vested deferrals made to the DCPD prior to January 1, 2005, provided that the number of phantom stock units to be settled will be equal to 90% of the number of phantom stock units elected by the non-employee director and the remaining 10% of the phantom stock units elected by the non-employee director will be forfeited.

During 2024, the Company did not credit any additional phantom stock units to participants' accounts under the DCPD in addition to those related to the compensation deferred by non-employee directors.



PROPOSAL 2 — APPROVAL OF THE AMENDMENT AND RESTATEMENT OF THE AMENDED AND RESTATED 1997 STOCK AWARD AND INCENTIVE PLAN

The Company believes that an equity compensation program is a necessary and powerful incentive and retention tool that benefits all the Company's stockholders. On March 31, 2025 (the "Amendment Date"), the Board approved an amendment and restatement of the 1997 Incentive Plan, which was last approved by the Company's stockholders in May 2024 (the 1997 Incentive Plan, as amended and restated, the "Amended 1997 Incentive Plan"), subject to approval by the Company's stockholders. The key amendments incorporated in the Amended 1997 Incentive Plan are described below.

- Increase the aggregate number of shares of Common Stock available for grant by 850,000 shares as of the Amendment Date.
- Specify the treatment of performance-based awards in the event of a change of control. Specifically, the Amended 1997 Incentive Plan specifies that, in the event of a change of control, if (i) the surviving or acquiring corporation (or its parent company) does not assume or continue such awards or substitute similar awards for such awards, or (ii) the award holder experiences an involuntary termination upon or within two years following such change of control, the vesting of such awards will be accelerated, with the vesting deemed to be satisfied at the greater of (x) the target level of performance or (y) the actual level of performance measured in accordance with the applicable performance goals as of the date of the change of control or the award holder's involuntary termination, as applicable, unless otherwise determined by the Compensation Committee or the Board in writing at grant or unless otherwise provided in any written agreement between us and the participant.
- Clarify that stock options and stock appreciation rights ("SARs") may not be granted under the Amended 1997
 Incentive Plan. In addition, there are currently no outstanding stock options or SARs under the 1997 Incentive Plan.
 As a result, (i) the repricing of stock options and SARs is not permissible under the Amended 1997 Incentive Plan and
 (ii) stock options and SARs cannot in any way impact the number of shares of Common Stock available for grant
 under the Amended 1997 Incentive Plan (i.e., the Amended 1997 Incentive Plan prohibits liberal share recycling with
 respect to stock options and SARs).
- Extend the termination date to 10 years from the date of stockholder approval of the Amended 1997 Incentive Plan.

Why You Should Vote for the Amended 1997 Incentive Plan

- Low Burn Rate: Our three-year-average historical burn rate is 0.59%.
- Reasonable Overhang: The size of our share reserve request is reasonable and, if approved, would result
 in a fully-diluted overhang of approximately 4.25% as of March 31, 2025, inclusive of shares subject to
 outstanding awards and shares remaining available for grant under the 1997 Incentive Plan, in each case,
 as of such date. Refer to "We Manage Our Equity Award Use Carefully and Dilution Is Reasonable" below
 for additional information.
- **No Evergreen Provisions:** The Amended 1997 Incentive Plan does not include an "evergreen" provision, ensuring that any increase in the share reserve must receive stockholder approval.
- Responsible Change of Control Provisions: Double-trigger vesting acceleration and change of control, by definition, require the consummation of an actual transaction. Therefore, no change of control-related vesting acceleration of benefits may be triggered without an actual change of control transaction occurring.
- Repricing and Liberal Share Recycling of Options Not Permissible: No stock options or SARs may be granted under the Amended 1997 Incentive Plan, and there are currently no outstanding stock options or SARs under the 1997 Incentive Plan. As a result, (i) all forms of repricing, including the cancellation of underwater options in exchange for cash or other awards, are not permissible under the Amended 1997 Incentive Plan, and (ii) neither stock options nor SARs may in any way impact the number of shares of Common Stock available for grant under the Amended 1997 Incentive Plan (i.e., the Amended 1997 Incentive Plan prohibits liberal share recycling with respect to stock options and SARs).
- Awards Subject to Clawback: Awards granted under the Amended 1997 Incentive Plan are subject to
 recoupment in accordance with our clawback policies. In addition, the Board may impose other clawback,
 recovery or recoupment provisions in an award agreement, including a reacquisition right with respect to
 previously acquired shares or other cash or property upon the occurrence of cause.



Furthermore, our disciplined management of our equity compensation program is demonstrated by the following practices:

- One-Year Post-Vesting Holding Period Requirements for Executives: In 2024 and 2025, all equity awards
 granted to our Chief Executive Officer and the Other NEOs (as defined in the "Compensation Discussion and
 Analysis" section of this Proxy Statement) are subject to a one-year holding period after vesting, further underscoring
 the long-term retentive element of such awards.
- Emphasis on Performance-Based Equity Awards: A significant portion of equity awards granted to each of our NEOs is contingent on the achievement of performance metrics. In each year of 2022, 2023, and 2024, performancebased awards granted to our Chief Executive Officer included a three-year measurement period and accounted for over 60% of his equity grants.
- Dividends on Majority of Unvested Equity Awards Are Forfeitable: As a result of changes to our equity compensation program introduced in 2024, no dividends will be paid prior to vesting on substantially all unvested time-based equity awards granted during April-December 2024 and expected to be granted in 2025 to our employees. Any dividends accrued on any such unvested time-based equity awards that are forfeited will also be forfeited.

Robust Stock Ownership Guidelines:

- The CEO and Executive Chairman must own shares of Common Stock worth at least 6x their base salary.
- Other executive officers must own shares of Common Stock worth at least 3x their base salary.
- Non-employee directors must own shares of Common Stock worth at least 3x their annual cash retainer.
 Unvested performance-based equity awards do not count toward meeting the ownership requirements.

Equity Awards Are an Important Part of Our Compensation Philosophy

The Board believes that the availability of awards under the 1997 Incentive Plan enhances the Company's ability to attract, retain, and motivate the directors, officers, and other employees necessary for the Company's growth and success. The Board believes that the future success of the Company depends, in large part, upon the ability of the Company to maintain a competitive position in attracting, retaining, and motivating key personnel, consultants, and advisors. The Board believes that the issuance of equity awards is an important element underlying the Company's ability to attract, retain, and motivate key personnel, consultants, and advisors and better aligns the interests of such persons with those of the Company's stockholders.

If this Proposal 2 is approved by our stockholders, the Amended 1997 Incentive Plan will become effective as of the Amendment Date. In the event that our stockholders do not approve this Proposal 2, the Amended 1997 Incentive Plan will not become effective and the 1997 Incentive Plan will continue in its current form. However, without the Amended 1997 Incentive Plan, we believe that our recruitment and retention efforts may be adversely affected.

The Size of Our Share Reserve Request Is Reasonable

If the Amended 1997 Incentive Plan is approved by our stockholders, we will have 4,815,506 shares available for grant as of the Amendment Date, plus certain shares that would return to the share reserve pursuant to the terms of the Amended 1997 Incentive Plan, which we view as necessary and reasonable to provide a predictable amount of equity for attracting, retaining, and motivating key personnel, consultants, and advisors.

We Manage Our Equity Award Use Carefully and Dilution Is Reasonable

We manage our overhang by limiting the number of equity awards granted annually. The Compensation Committee monitors our overhang, burn rate, and equity expense to ensure that we maximize stockholder value by granting only the number of equity awards necessary to attract, reward, and retain key personnel, consultants, and advisors.



Full Dilution/Overhang

The following table provides certain additional information regarding our equity compensation program as of March 31, 2025 (unless indicated otherwise):

	As of March 31, 2025
New shares of Common Stock requested in this Proposal 2 (A)	850,000
Shares of Common Stock available for grant under the 1997 Incentive Plan (B) ⁽¹⁾	3,965,506
Shares of Common Stock available for grant under the Amended 1997 Incentive Plan if this Proposal 2 is approved by our stockholders (A+B)	4,815,506
Shares of Common Stock subject to outstanding full-value awards (C) ⁽²⁾ Shares of Common Stock subject to outstanding appreciation awards ⁽³⁾	2,859,160 N/A
Total shares (A+B+C)	7,674,666
Shares of Common Stock outstanding as of the record date (D) Full dilution (A+B+C)/(D+A+B+C)	172,989,043 4.25 %

⁽¹⁾ As of March 31, 2025, we do not have any other equity incentive plans.

The closing price of the Common Stock was \$92.51 per share as of the record date of March 31, 2025.

Burn Rate

The following table sets forth our historic use of equity in 2022, 2023, and 2024, which demonstrates our responsible burn rate history:

	2022	2023	2024
Time-based full-value awards granted	879,053	1,300,991	354,671
Performance-based full-value awards vested	166,117	134,814	122,261
Appreciation awards ⁽¹⁾	N/A	N/A	N/A
Weighted-average unrestricted shares of Common Stock outstanding	161,658,810	170,909,228	172,071,097
Annual burn rate ⁽²⁾	0.65%	0.84%	0.28%
Three-year-average historical burn rate		0.59%	

⁽¹⁾ No appreciation awards were granted under the 1997 Incentive Plan in 2022, 2023 or 2024. The Amended 1997 Incentive Plan prohibits the grant of appreciation awards.



⁽²⁾ Represents outstanding unvested full-value awards. A "full-value award" is an award other than an appreciation award.

⁽³⁾ An "appreciation award" is a stock option or SAR. The Amended 1997 Incentive Plan prohibits the grant of appreciation awards.

⁽²⁾ Annual burn rate is calculated as: (time-based full-value shares granted + performance-based full-value shares vested)/weighted-average shares outstanding.

The following table presents activity of all equity awards for all participants under the 1997 Incentive Plan for each of the years ended December 31, 2024, 2023, and 2022 (in number of shares):

	Performance-Based Shares	Time-Based Shares	Total
Unvested at December 31, 2021	479,191	1,344,269	1,823,460
Granted	153,678	879,053	1,032,731
Vested	(166,117)	(582,984)	(749,101)
Forfeited	(2,430)	(17,139)	(19,569)
Unvested at December 31, 2022	464,322	1,623,199	2,087,521
Granted	221,067	1,300,991	1,522,058
Vested	(134,814)	(663,915)	(798,729)
Forfeited	(40,905)	(15,784)	(56,689)
Unvested at December 31, 2023	509,670	2,244,491	2,754,161
Granted	260,521	354,671	615,192
Vested	(122,261)	(828,934)	(951,195)
Forfeited	(144,804)	(35,449)	(180,253)
Unvested at December 31, 2024	503,126	1,734,779	2,237,905

The Amended 1997 Incentive Plan Includes Compensation and Governance Best Practices

The Amended 1997 Incentive Plan includes provisions that are designed to protect our stockholders' interests and to reflect corporate governance best practices, including:

- Stockholder Approval Required for Additional Shares: The Amended 1997 Incentive Plan does not contain an annual "evergreen" provision. There is a fixed number of shares that can be issued pursuant to the Amended 1997 Incentive Plan, and stockholder approval is required to increase this number, which allows our stockholders to have direct input on the size of our equity compensation program.
- **Double-Trigger Change of Control Treatment:** The Amended 1997 Incentive Plan provides for double-trigger vesting acceleration with respect to equity awards so that awards become fully vested (and exercisable, if applicable) upon a change of control of the Company only if such awards are not assumed or continued, or substituted with a similar award, by the surviving or acquiring corporation, or in the event of the award holder's involuntary termination upon or within two years following such change of control.
- Specified Change of Control Treatment of Performance-Based Awards: As described above, the Amended 1997 Incentive Plan provides for double-trigger vesting acceleration. With respect to outstanding performance-based equity awards, it specifically provides for vesting acceleration so that vesting of such awards shall be deemed to be satisfied at the greater of (x) the target level of performance or (y) the actual level of performance measured in accordance with the applicable performance goals as of the date of the change of control or the award holder's involuntary termination, as applicable. This treatment applies upon a change of control of the Company only if such awards are not assumed or continued, or substituted with a similar award, by the surviving or acquiring corporation, or in the event of the award holder's involuntary termination upon or within two years following such change of control.
- Non-Liberal Change of Control Provisions: Change of control, by definition, in the Amended 1997 Incentive Plan
 requires the consummation of an actual transaction. Therefore, no vesting acceleration of benefits may occur without
 an actual change of control transaction occurring.
- Minimum Vesting Provision: The Amended 1997 Incentive Plan provides that full-value awards that vest based on an individual's service with the Company will not vest any more rapidly than pro rata over a three-year period and that any full-value awards that vest based on the satisfaction of performance goals will not vest earlier than one year from the date of grant, subject to limited exceptions.
- Limit on Non-Employee Director Compensation: The aggregate value of all compensation granted or paid to any individual solely for service as a non-employee director of the Board with respect to any calendar year, including awards granted under the Amended 1997 Incentive Plan and cash fees paid by us to such non-employee director, will not exceed \$600,000 in total value, calculating the value of any awards based on the grant date fair value of such awards for financial reporting purposes.
- Awards Subject to Forfeiture/Clawback: Awards granted under the Amended 1997 Incentive Plan will be subject to
 recoupment in accordance with our clawback policy. In addition, the Board may impose other clawback, recovery or
 recoupment provisions in an award agreement, including a reacquisition right with respect to previously acquired
 shares or other cash or property upon the occurrence of cause.



The essential features of the proposed Amended 1997 Incentive Plan are outlined below. The following summary description of the proposed Amended 1997 Incentive Plan is qualified in its entirety by reference to the full text of the Amended 1997 Incentive Plan that is attached to this Proxy Statement as Appendix I.

Description of the Amended 1997 Incentive Plan

Types of Awards. The Amended 1997 Incentive Plan provides for the grant of restricted stock awards and other stock-based or cash-based awards (collectively, "awards").

For clarity, stock options and SARs may not be granted under the Amended 1997 Incentive Plan. Moreover, there are currently no outstanding stock options or SARs under the 1997 Incentive Plan. As a result, all forms of repricing, including the cancellation of underwater options in exchange for cash or other awards, are not permissible under the Amended 1997 Incentive Plan, and neither stock options nor SARs may in any way impact the number of shares of Common Stock available for grant under the Amended 1997 Incentive Plan (i.e., the Amended 1997 Incentive Plan prohibits liberal share recycling with respect to stock options and SARs).

Administration. The Amended 1997 Incentive Plan is administered by the Compensation Committee (for purposes of this Proposal 2, the "Committee"). Subject to the terms of the Amended 1997 Incentive Plan, the Committee has the power to construe and interpret the Amended 1997 Incentive Plan, determine the persons to whom and the dates on which awards will be granted, the number of shares of Common Stock to be subject to each award, and other terms and conditions with respect to each award. The Amended 1997 Incentive Plan provides that the Committee has the authority to accelerate the exercisability or vesting of any awards in its discretion, but only in the event of a participant's death, Disability or Retirement, or upon a Change of Control (as such terms are defined in the Amended 1997 Incentive Plan), except that up to 10% of the shares reserved for issuance under the Amended 1997 Incentive Plan may be subject to awards that do not meet the preceding acceleration limitations. The Committee may delegate administrative duties to its members or agents, except that any award granted to a non-employee director will be granted by the Committee, without any such delegation.

Share Reserve and Adjustments. If the Amended 1997 Incentive Plan is approved by the stockholders, a total of 7,674,666 shares of Common Stock will be reserved for issuance under the Amended 1997 Incentive Plan pursuant to awards granted on or after the Amendment Date. The Company calls this number the "Share Reserve." The Share Reserve will consist of (i) 4,815,506 shares that will be available for issuance as of the Amendment Date and (ii) 2,859,160 shares subject to awards outstanding under the Amended 1997 Incentive Plan as of the Amendment Date that may again become available for issuance pursuant to the terms of the Amended 1997 Incentive Plan (as described below), as such shares become available from time to time.

If, under the Amended 1997 Incentive Plan, the Company issues Common Stock pursuant to an award and the Common Stock is later forfeited, then the forfeited shares will again become available for issuance under the Amended 1997 Incentive Plan. However, in the case of forfeiture, cancellation, exchange, or surrender of shares of restricted stock with respect to which dividends have been paid or accrued, the number of shares with respect to such awards will not be available again for awards under the Amended 1997 Incentive Plan unless, in the case of shares with respect to which dividends were accrued but unpaid, such dividends are also forfeited, canceled, exchanged, or surrendered. Upon the exercise of any award granted in tandem with any other award, the related award will be canceled to the extent of the number of shares of Common Stock as to which the award is exercised, and such number of shares will no longer be available for awards under the Amended 1997 Incentive Plan. Shares may be issued in connection with a merger or acquisition as permitted by the rules of the applicable securities exchange, and such issuance will not reduce the number of shares available for issuance under the Amended 1997 Incentive Plan.

To the extent there are any shares underlying awards that subsequently expire or terminate for any reason prior to exercise or settlement, that are forfeited because of a failure to vest, or that are reacquired or withheld to satisfy a tax withholding obligation in connection with an award, such shares of Common Stock will again become available for issuance under the Amended 1997 Incentive Plan. Any shares reacquired pursuant to the Company's withholding obligations in connection with restricted stock or any other stock-based award shall again become available for issuance under the Amended 1997 Incentive Plan.

The Amended 1997 Incentive Plan provides that no more than 500,000 shares may be awarded to a single individual in a single calendar year.



Under the Amended 1997 Incentive Plan, in the event of certain changes to the Company's capitalization (as described below), the Committee will appropriately and proportionately adjust, in its discretion: (i) the class(es) and maximum number of securities subject to the Amended 1997 Incentive Plan, (ii) the class(es) and maximum number of securities that may be awarded to any person pursuant to the annual per-participant limit, (iii) the class(es) and maximum number of securities issued or issuable with respect to outstanding awards, and (iv) the exercise price, grant price, or purchase price relating to any award.

The Committee shall make such adjustments upon any change that is made in, or other events that occur with respect to, the shares subject to the Amended 1997 Incentive Plan or subject to any award without the receipt of consideration by the Company, through stock dividend, dividend in property other than cash, liquidating dividend, recapitalization, reincorporation, stock split, reverse split, reorganization, merger, consolidation, spin-off, combination, repurchase, or share exchange, or change in corporate structure or other similar equity restructuring transaction, as that term is used in FASB ASC Topic 718.

Non-Employee Director Compensation Limit. The aggregate value of all compensation granted or paid to any individual solely for service as a non-employee director of the Board with respect to any calendar year, including awards granted under the Amended 1997 Incentive Plan and cash fees paid by us to such non-employee director, will not exceed \$600,000 in total value, calculating the value of any awards based on the grant date fair value of such awards for financial reporting purposes.

Eligibility. All of the Company's employees, directors, and independent contractors, as well as those of the Company's subsidiaries and affiliates, are eligible to receive all types of awards under the Amended 1997 Incentive Plan. As of March 31, 2025, the Company (including its subsidiaries and affiliates) had a total population of approximately 542 employees, approximately 27 independent contractors, and eight non-employee directors, all of whom would be eligible to receive awards under the Amended 1997 Incentive Plan.

Restricted Stock Awards. Restricted stock awards may be granted under the Amended 1997 Incentive Plan pursuant to restricted stock award agreements. Under the Amended 1997 Incentive Plan, a restricted stock award may be granted in consideration for cash, check, bank draft, or money order payable to us, the recipient's services performed for the Company or an affiliate of the Company, or any other form of legal consideration acceptable to the Committee. Shares of stock acquired under a restricted stock award may, but need not, be subject to forfeiture, restrictions on transferability and other restrictions in accordance with a vesting schedule as determined by the Committee. Such restrictions may include factors relating to the increase in the value of the Common Stock or to individual or Company performance, such as the attainment of certain specified individual or Company-wide performance goals or earnings per share. However, (i) any restrictions that may lapse on the basis of a participant's service with the Company or its subsidiaries or affiliates will not lapse any more rapidly than pro rata over a three-year period, and any restrictions that may lapse on the basis of factors such as an increase in the value of the Common Stock or individual or Company performance will not lapse any earlier than one year following the date of grant of the restricted stock award, and (ii) the lapsing of any such restrictions may be accelerated only in the event of a participant's death, Disability or Retirement, or upon a Change of Control (as such terms are defined in the Amended 1997 Incentive Plan), except that up to 10% of the shares reserved for issuance under the Amended 1997 Incentive Plan may be subject to awards that do not meet the preceding vesting or acceleration limitations. Except to the extent restricted under the restricted stock award agreement, a participant who is granted a restricted stock award will have all of the rights of a stockholder, including the right to vote the shares and the right to receive dividends. Except as otherwise provided in the applicable restricted stock award agreement, restricted stock awards that have not vested will be forfeited upon the participant's termination of service with the Company or its subsidiaries or affiliates.

Stock Awards in Lieu of Cash Awards. The Committee is authorized to grant Common Stock under the Amended 1997 Incentive Plan to participants as a bonus, or to grant other awards in lieu of Company commitments to pay cash under other plans or compensatory arrangements, as determined by the Committee. The Committee has the discretion to determine the terms of any such awards. However, (i) any such award that vests on the basis of a participant's service with the Company or its subsidiaries or affiliates will not vest any more rapidly than pro rata over a three-year period, and any such award that vests on the basis of performance will provide for a performance period of at least one year, and (ii) vesting may be accelerated only in the event of a participant's death, Disability or Retirement, or upon a Change of Control (as such terms are defined in the Amended 1997 Incentive Plan), except that (a) up to 10% of the shares reserved for issuance under the Amended 1997 Incentive Plan may be subject to awards that do not meet the preceding vesting or acceleration limitations, and (b) any such award that is granted in lieu of compensation that has been earned by the participant and that is otherwise payable in cash will not be subject to the preceding vesting limitations.

Other Stock-Based or Cash-Based Awards. The Committee is authorized to grant other stock-based or cash-based awards under the Amended 1997 Incentive Plan. Such awards may be granted with value and payment contingent upon the Company's performance or any other factors designated by the Committee, or valued by reference to the performance of specified subsidiaries or affiliates of the Company. However, (i) any other stock-based award which vests on the basis of a participant's service with the Company or its subsidiaries or affiliates will not vest any more rapidly than pro rata over a three-



year period, and any other stock-based award which vests on the basis of performance will provide for a performance period of at least one year, and (ii) vesting may be accelerated only in the event of a participant's death, Disability or Retirement, or upon a Change of Control (as such terms are defined in the Amended 1997 Incentive Plan), except that up to 10% of the shares reserved for issuance under the Amended 1997 Incentive Plan may be subject to awards which do not meet the preceding vesting or acceleration limitations.

The Committee will determine the terms and conditions of such awards at the time of grant or thereafter (subject to the terms of the Amended 1997 Incentive Plan) and with respect to any such awards that are performance-based compensation, the Committee will set a period of time (a "performance period") over which the attainment of one or more goals ("performance objectives") will be measured for the purpose of determining whether the participant has a vested right in or to such award. With respect to such awards, (i) any performance objectives for a particular calendar year will be established by the Committee, and (ii) the Committee will establish the performance objectives to be used, which will be based on one or more of the criteria ("performance criteria") enumerated in the Amended 1997 Incentive Plan and described below.

Performance objectives under the Amended 1997 Incentive Plan will be determined by the Committee, based on any one or more of the following performance criteria: (i) earnings (including earnings per share and net earnings); (ii) earnings before interest, taxes, and depreciation; (iii) earnings before interest, taxes, depreciation, and amortization ("EBITDA"); (iv) total shareholder return; (v) return on equity or average stockholders' equity; (vi) return on assets, investment, or capital employed; (vii) stock price; (viii) margin (including gross margin); (ix) income (before or after taxes); (x) net operating income ("NOI"); (xi) operating income after taxes; (xii) operating cash flow; (xiii) sales or revenue targets; (xiv) increases in revenue or product revenue; (xv) expenses and cost reduction goals; (xvi) economic value added (or an equivalent metric); (xvii) market share; (xviii) cash flow; (xix) EBITDA margin; (xx) share price performance; (xxi) debt reduction; (xxii) customer satisfaction; (xxiii) stockholders' equity; (xxiv) capital expenditures; (xxv) debt levels; (xxvi) operating margin or net operating margin; (xxvii) growth in annual rental revenue ("ARR") in Class A assets; (xxviii) growth of net income, operating income, or net earnings; (xxix) increase in funds from operations ("FFO"); (xxx) increase in FFO per share; (xxxi) liquidity; (xxxii) net debt to adjusted EBITDA; (xxxiii) fixed-charge coverage ratio; (xxxiv) percentage of ARR from investment-grade and large cap tenants; (xxxv) same property NOI growth; (xxxvi) amount of RSF leased; or (xxxvii) the Company's published ranking against its peer group of other real estate investment trusts based on total shareholder return, increase in FFO per share, and/or FFO current and forward multiples. At the discretion of the Committee, a performance measure not listed above may be utilized if it is considered relevant and important at the time of grant of the award.

Performance objectives may be established on a Company-wide basis or with respect to one or more business units, divisions, affiliates, or business segments, and in either absolute terms or terms relative to the performance of one or more comparable companies or the performance of one or more relevant indices. At the time of the grant of any award, the Committee is authorized to determine whether, when calculating the attainment of performance objectives for a certain performance period: (i) to exclude restructuring and/or other specific or objectively determinable nonrecurring charges; (ii) to exclude exchange rate effects, as applicable, for non-U.S. dollar-denominated net sales and operating earnings; (iii) to exclude the effects of changes to generally accepted accounting principles required by the Financial Accounting Standards Board; (iv) to exclude the effects of any statutory adjustments to corporate tax rates; and (v) to exclude the effects of items that are "unusual" in nature or occur "infrequently" as determined under generally accepted accounting principles. In addition, the Committee retains the discretion to reduce or eliminate the compensation or economic benefit due upon attainment of performance objectives and to define the manner of calculating the performance criteria it selects to use for a performance period.

Effect of a Change of Control. The following will occur with respect to awards (other than cash-based awards) granted under the Amended 1997 Incentive Plan in the event of a Change of Control (as defined in the Amended 1997 Incentive Plan), unless otherwise determined by the Committee or the Board in writing at grant or unless otherwise provided in any written agreement between us and the participant:

- Any surviving corporation or acquiring corporation (or its parent company) may assume or continue any outstanding awards or may substitute similar awards (including an award to acquire the same consideration paid to the stockholders in the Change of Control) for those outstanding awards.
- If the surviving corporation or acquiring corporation (or its parent company) does not assume or continue any outstanding award or substitute a similar award for any outstanding award, then such award shall become fully vested (and exercisable, if applicable) (and if such award is subject to performance-based vesting conditions or requirements, vesting shall be deemed to be satisfied at the greater of (x) the target level of performance or (y) the actual level of performance measured in accordance with the applicable performance goals as of the date of the Change of Control) effective as of the date of the Change of Control, contingent upon the closing or completion of the Change of Control.
- With respect to any award (other than any cash-based award) granted under the Amended 1997 Incentive Plan that
 does not become fully vested (and exercisable, if applicable) effective as of the date of a Change of Control, the



following provisions shall apply in the event of an award holder's Involuntary Termination (as defined in the Amended 1997 Incentive Plan) upon or within two years following a Change of Control: (i) any awards carrying a right to exercise shall become fully vested and exercisable; and (ii) any restrictions and forfeiture conditions applicable to any other awards granted will lapse and such awards will be deemed fully vested. For purposes of the foregoing, if such award is subject to performance-based vesting conditions or requirements, vesting shall be deemed to be satisfied at the greater of (x) the target level of performance or (y) the actual level of performance measured in accordance with the applicable performance goals as of the date of the Involuntary Termination.

Transferability. Awards are not transferable by participants, except by will or the laws of descent and distribution. However, the Committee may permit transfers, in its discretion, in a manner consistent with applicable securities laws, provided that no awards may be transferred for consideration.

Duration, Amendment, and Termination. If the stockholders approve the Amended 1997 Incentive Plan, it will be effective as of the Amendment Date. The Board may suspend or terminate the Amended 1997 Incentive Plan without stockholder approval or ratification at any time. The Amended 1997 Incentive Plan will terminate on May 12, 2035, unless terminated sooner by the Board. The Board may amend or modify the Amended 1997 Incentive Plan at any time. However, no amendment will be effective unless approved by the stockholders to the extent stockholder approval is necessary to satisfy applicable law or applicable stock exchange listing requirements. Except with respect to amendments regarding Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), no amendment may adversely affect any participant's outstanding awards under the Amended 1997 Incentive Plan without the participant's consent.

Federal Income Tax Information

The information set forth below is a summary only and does not purport to be complete. The information is based upon current federal income tax rules and therefore is subject to change when those rules change. Because the tax consequences to any recipient depend on his or her particular situation, each recipient should consult his or her tax advisor regarding the federal, state, local, and other tax consequences of the grant or exercise of an award or the disposition of stock acquired as a result of an award. The Amended 1997 Incentive Plan is not qualified under the provisions of Section 401(a) of the Code and is not subject to any of the provisions of the Employee Retirement Income Security Act of 1974.

The Company's ability to realize the benefit of any tax deductions described below depends on the Company's generation of taxable income as well as the requirement of reasonableness, the provisions of Section 162(m) of the Code, and the satisfaction of the Company's tax reporting obligations.

Restricted Stock Awards. Generally, the recipient of a restricted stock award will recognize ordinary income at the time the stock is received equal to the excess, if any, of the fair market value of the stock received over any amount paid by the recipient in exchange for the stock. If, however, the stock is not vested when it is received (for example, if the employee is required to work for a period of time in order to have the right to sell the stock), the recipient generally will not recognize income until the stock becomes vested, at which time the recipient will recognize ordinary income equal to the excess, if any, of the fair market value of the stock on the date it becomes vested over any amount paid by the recipient in exchange for the stock. A recipient may, however, file an election with the Internal Revenue Service, within 30 days following his or her receipt of the stock award, to recognize ordinary income, as of the date the recipient receives the award, equal to the excess, if any, of the fair market value of the stock on the date the award is granted over any amount paid by the recipient for the stock.

The recipient's basis for the determination of gain or loss upon the subsequent disposition of shares acquired from stock awards will be the amount paid for such shares plus any ordinary income recognized either when the stock is received or when the stock becomes vested.

Subject to the requirement of reasonableness, the provisions of Section 162(m) of the Code and the satisfaction of a tax reporting obligation, the Company will generally be entitled to a tax deduction equal to the taxable ordinary income realized by the recipient of the stock award.



Equity Compensation Plan Information

The following table provides certain information with respect to all of the Company's equity compensation plans in effect as of December 31, 2024:

Number of Securities Weighted-Average **Number of Securities Remaining Exercise Price of** to Be Issued Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Upon Exercise of **Outstanding** Options, Warrants, and Rights **Outstanding Options,** Warrants, and Rights Reflected in Column (a)) (a) (b) (c) **Equity Compensation Plan** Approved by Stockholders – 1997 Incentive Plan(1) 4,665,494

(1) Subject to the terms of the 1997 Incentive Plan, as in effect on December 31, 2024, shares available for award purposes under the 1997 Incentive Plan may be used for any type of award authorized under that plan, including, without limitation, restricted stock and other stock-based awards, as defined in the 1997 Incentive Plan.

New Plan Benefits

We have not approved any awards that are conditioned on stockholder approval of the Amended 1997 Incentive Plan. Awards under the Amended 1997 Incentive Plan are made at the discretion of the Board or Committee and are not subject to set benefits or amounts under the terms of the Amended 1997 Incentive Plan. Therefore, the benefits or amounts that will be received by or allocated to each named executive officer, all current executive officers as a group, all current directors who are not executive officers as a group under the Amended 1997 Incentive Plan, if approved by stockholders, are not presently determinable.

Registration with the Securities and Exchange Commission

If this Proposal 2 is approved by our stockholders, we will file a Registration Statement on Form S-8 with the SEC with respect to the shares of Common Stock to be registered pursuant to the Amended 1997 Incentive Plan as soon as reasonably practicable following such stockholder approval.

Required Vote and Board's Recommendation

The affirmative vote of a majority of the votes cast on the proposal is required for approval of Proposal 2. The Board believes that approval of Proposal 2 is in the Company's best interests for the reasons stated above.

The Board unanimously recommends a vote FOR Proposal 2.



PROPOSAL 3 — NON-BINDING, ADVISORY VOTE ON EXECUTIVE COMPENSATION

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 ("Dodd-Frank") added Section 14A to the Exchange Act, which requires that we provide our stockholders with the opportunity to vote upon, on a non-binding, advisory basis, a resolution to approve the compensation of our NEOs as disclosed in this Proxy Statement in accordance with the SEC's compensation disclosure rules. At our 2023 annual meeting of stockholders, the stockholders indicated their preference that we solicit this non-binding, advisory vote on the compensation of our NEOs every year. Since then, the Board has adopted a policy consistent with that preference.

This vote is advisory, which means that the vote on executive compensation is not binding on the Company, the Board, or the Compensation Committee. However, both the Board and the Compensation Committee will consider and evaluate the results of the vote together with feedback from stockholders. To the extent there is any significant vote against our NEO compensation as disclosed in this Proxy Statement, the Board and the Compensation Committee will evaluate whether any actions are necessary to address the concerns of stockholders.

The vote on this resolution is not intended to address any specific element of compensation but rather relates to the overall compensation of our NEOs, as described in this Proxy Statement in accordance with the SEC's compensation disclosure rules. The compensation of our NEOs subject to the vote is disclosed in the Compensation Discussion and Analysis, the compensation tables, and the related narrative discussion contained in this Proxy Statement. As discussed in those disclosures, we believe that our compensation philosophy and decisions support our key business objectives of creating value for, and promoting the interests of, our stockholders.

Accordingly, the Board is asking the stockholders to indicate their support for the compensation of our NEOs as described in this Proxy Statement by casting a non-binding, advisory vote "FOR" the following resolution, which will be presented at the 2025 Annual Meeting:

"RESOLVED, that the compensation of the named executive officers, as disclosed in the Company's Proxy Statement for the 2025 Annual Meeting of Stockholders pursuant to the compensation disclosure rules of the SEC, including the Compensation Discussion and Analysis, compensation tables, and narrative discussion, is hereby APPROVED by the stockholders of the Company."

The affirmative vote of a majority of the votes cast on the matter at the 2025 Annual Meeting will be required to adopt the foregoing resolution.

The Board unanimously recommends a vote FOR Proposal 3.



PROPOSAL 3 — NON-BINDING, ADVISORY VOTE ON EXECUTIVE COMPENSATION (continued)

Compensation Committee Report on Executive Compensation

The Compensation Committee of the Board of Directors (the "Board") of Alexandria Real Estate Equities, Inc., a Maryland corporation (the "Company"), has reviewed and discussed with management the Compensation Discussion and Analysis contained in this Proxy Statement. Based on this review and discussion, the Compensation Committee has concluded that the level of named executive officer compensation for 2024 is fair, reasonable, and in the best interests of the Company and has recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement and incorporated into the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024.

COMPENSATION COMMITTEE

Steven R. Hash, Chair James P. Cain Richard H. Klein



EXECUTIVE COMPENSATION

Compensation Discussion and Analysis

This Compensation Discussion and Analysis explains our executive compensation program for 2024 as it relates to our NEOs. For the purposes of this section, we refer to Messrs. Binda, Ryan, Kass, and Diamond as our "Other NEOs."

Name	Tenure	Current Position
Joel S. Marcus	31	Executive Chairman and Founder
Peter M. Moglia	27	Chief Executive Officer and Chief Investment Officer
Marc E. Binda	20	Chief Financial Officer and Treasurer
Daniel J. Ryan	22 (1)	Co-President and Regional Market Director – San Diego
Hunter L. Kass	7	Co-President and Regional Market Director – Greater Boston
Lawrence J. Diamond	26	Co-Chief Operating Officer and Regional Market Director – Maryland

⁽¹⁾ Including eight years with Veralliance Properties, Inc., certain assets of which were acquired by the Company in 2010.

We present our Compensation Discussion and Analysis in the following sections:

1. Executive Summary

In this section, we highlight our 2024 corporate performance, certain governance aspects of our executive compensation program, and our stockholder engagement efforts.

2. Compensation Governance

In this section, we describe our executive compensation philosophy and provide an overview of our executive Page 58 compensation determination process.

3. Key Elements of the Executive Compensation Program

In this section, we describe the material elements of our executive compensation program. Page 61

4. 2024 Compensation Decisions

In this section, we provide an overview of the Compensation Committee's executive compensation decisions for 2024 and certain actions taken after 2024 to enhance an understanding of our executive compensation program.

5. Retirement and Benefit Programs

In this section, we describe the Company's cash balance pension plan, deferred compensation plan, and perquisites and other benefits provided to our NEOs.

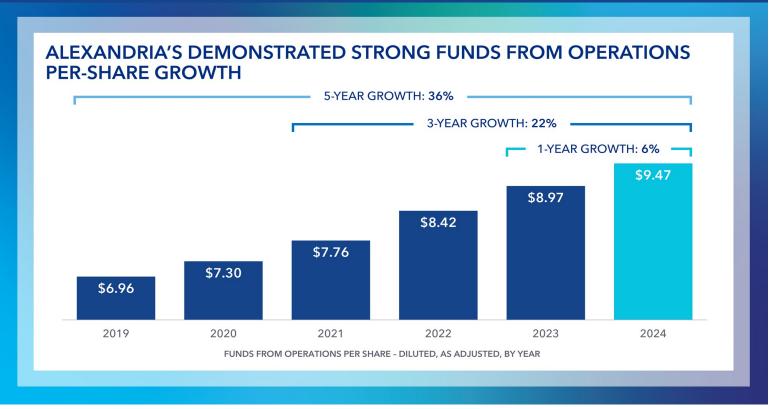
6. Other Compensation Policies

In this section, we summarize our other compensation policies and review the accounting and tax treatment of compensation and the relationship between our compensation program and risk.

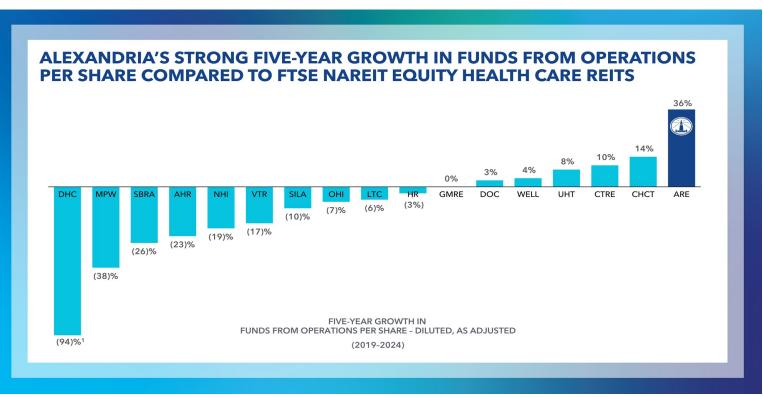


Executive Summary

ALEXANDRIA PERFORMANCE HIGHLIGHTS



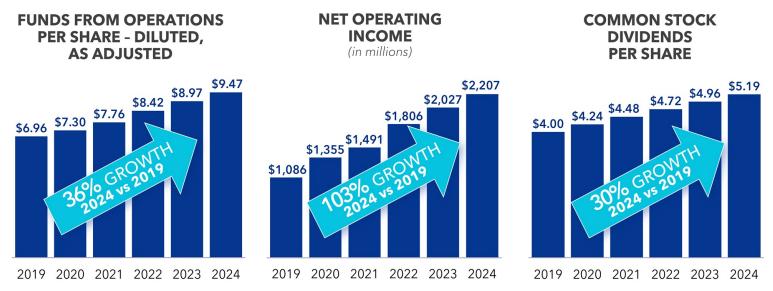
Represents "Funds from operations per share – diluted, as adjusted." For the definition and a reconciliation from the most directly comparable GAAP measure, refer to the "Definitions and Reconciliations" section of this Proxy Statement.



Source: S&P Global Market Intelligence. FFO per share growth is calculated as the ratio of FFO per share for 2024 to that for 2019. For ARE represents FFO per share – diluted, as adjusted. For the definition and reconciliation from the most directly comparable GAAP measure, refer to the "Definitions and Reconciliations" section of this Proxy Statement.

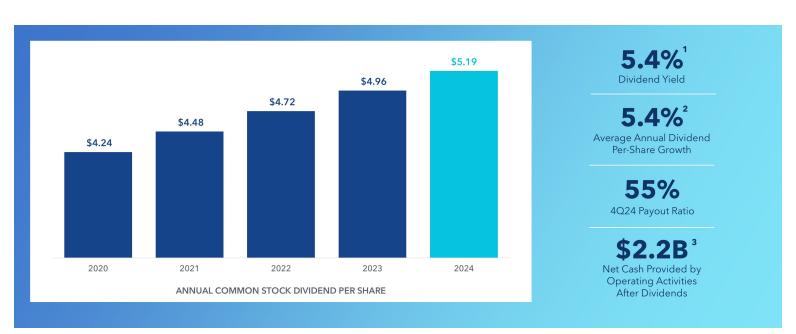
(1) Not to scale.





For definitions of "Funds from operations per share – diluted, as adjusted" and "Net operating income," and reconciliations from the most directly comparable GAAP measures, refer to the "Definitions and Reconciliations" section of this Proxy Statement.

ALEXANDRIA'S HISTORICALLY CONSISTENT, STRONG, AND INCREASING DIVIDENDS WITH A FOCUS ON RETAINING FOR REINVESTMENT SIGNIFICANT CASH FLOWS FROM OPERATING ACTIVITIES AFTER DIVIDENDS



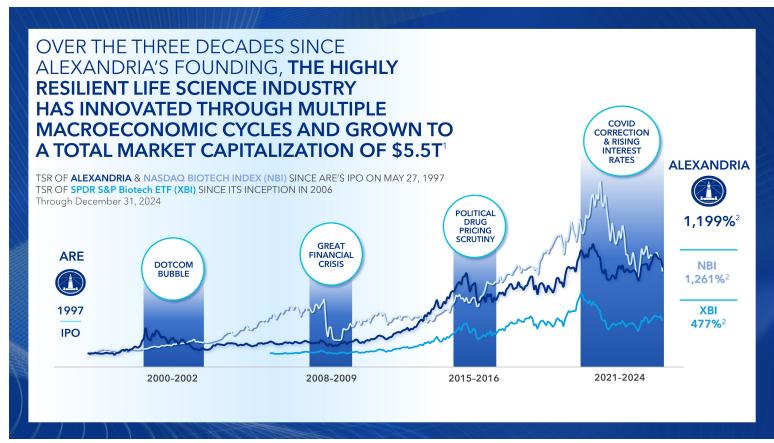
⁽¹⁾ Dividend yield is calculated as the dividend declared for the three months ended December 31, 2024 of \$1.32 per common share, annualized, divided by the closing price

of our common stock on December 31, 2024 of \$97.55.

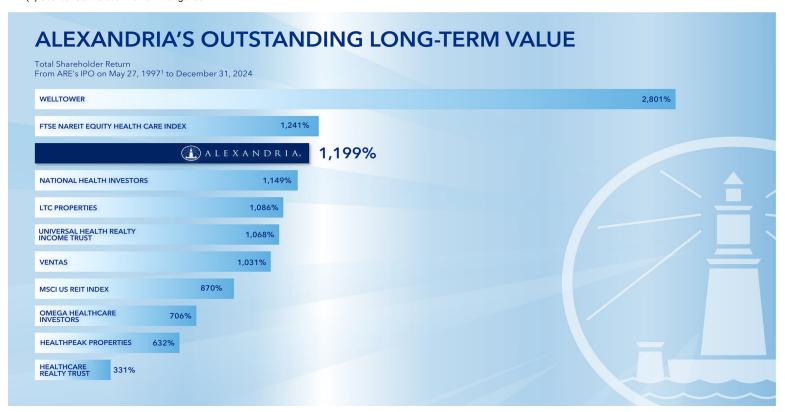
(2) Represents the average annual growth in annual dividends declared per share for the five years through December 31, 2024.

3) Represents the aggregate sum for the years ended December 31, 2020 through 2024.





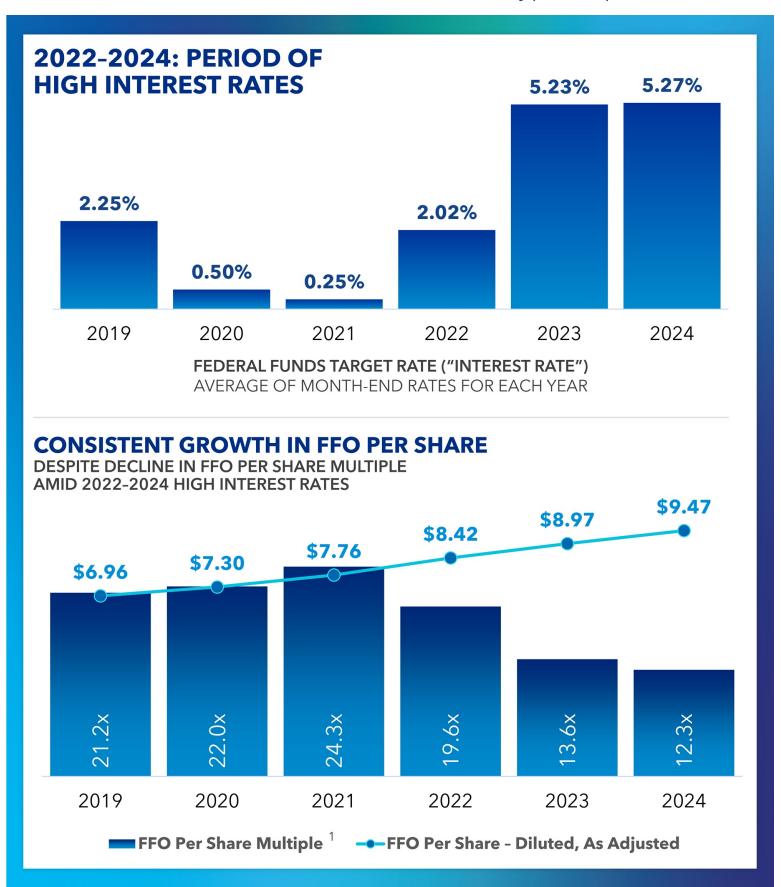
Source: Evaluate Pharma. Represents aggregate total market capitalization for the life science industry, including global major, regional major, and specialty pharmaceutical companies and excluding specialty pharmaceutical consumer companies, as of November 22, 2024.
 Source: S&P Global Market Intelligence.



Source: S&P Global Market Intelligence. Assumes reinvestment of dividends. The REITs presented individually in the chart above are only those constituents of the FTSE NAREIT Equity Health Care Index as of December 31, 2024 for which total shareholder return information since May 27, 1997 is available.

(1) Alexandria's initial public offering was priced at \$20.00 per share on May 27, 1997.





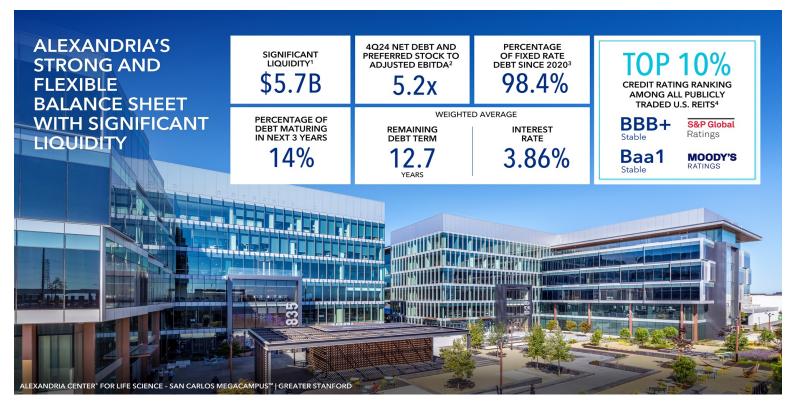
⁽¹⁾ Represents the ratio of ARE's closing stock price—calculated as the average of ARE's closing prices at the end of each month within the respective year presented—to the FFO per share – diluted, as adjusted for the corresponding year. For the definition of FFO per share – diluted, as adjusted and its reconciliation from the most directly comparable GAAP measure, refer to the "Definitions and Reconciliations" section of this Proxy Statement.





As of December 31, 2024.

- (1) Represents net debt and preferred stock to Adjusted EBITDA ratio (fourth quarter of 2024 annualized). Refer to the "Definitions and Reconciliations" section of this Proxy Statement for additional information.
- (2) Debt rate and term are based on weighted averages.
- 3) Sources: J.P. Morgan, "REIT Detailed Debt Maturities as of September 30, 2024" or company filings as of September 30 2024. ARE's data are as of December 31, 2024.
- (4) Represents projected capital contributions from existing consolidated real estate joint venture partners to fund their share of construction from 1Q25 through 2028.



As of December 31, 2024.

- (1) Refer to the "Definitions and Reconciliations" section of this Proxy Statement for additional information.
- (2) Quarter annualized. Refer to the "Definitions and Reconciliations" section of this Proxy Statement for additional information.
- (3) Represents the average percentage fixed-rate debt as of each December 31 from 2020 through 2024.
- (4) A credit rating is not a recommendation to buy, sell, or hold securities and may be subject to revision or withdrawal at any time. Top 10% ranking represents credit rating levels from S&P Global Ratings and Moody's Ratings for publicly traded U.S. REITs as reported by Bloomberg Professional Services and Nareit.

Business Performance Highlights

Solid Long-Term Stockholder Value Creation

Since our IPO in May 1997, Alexandria has consistently created significant value for our stockholders, achieving a total shareholder return ("TSR") of 1,199% through December 31, 2024, which surpassed the S&P 500 Index's TSR of 1,050%, the FTSE NAREIT All Equity REITs Index's TSR of 892%, and the MSCI US REIT Index's TSR of 870%, among others. This achievement translates to a compound annual growth rate ("Annual Growth Rate") of 9.7% since our IPO, surpassing the performance of various indices during the same period. Specifically, over this period, our Annual Growth Rate exceeded that of S&P 500 Index's 9.3%, the MSCI US REIT Index's 8.6%, and the FTSE NAREIT Equity REITs Index's 8.6%. This exceptional long-term value creation demonstrates the Company's strategic acumen, operational excellence, and critical support for our life science tenants.

Exceptional Growth in the COVID-19 Pandemic During 2020–2021

During the three-year period from December 31, 2018 to December 31, 2021, Alexandria accomplished an extraordinary milestone by more than doubling our stockholders' value, with a TSR of 109%. This exceptional performance stood in contrast to the broader REIT sector, as indicated by the MSCI US REIT Index's 66% increase during the same period. Furthermore, Alexandria's TSR significantly outperformed the FTSE NAREIT Equity Health Care and FTSE NAREIT Equity Office Indices, which experienced relatively modest TSR increases of 27% and 31%, respectively, during this period.

In 2020, amid the unprecedented challenges posed by the COVID-19 pandemic, Alexandria demonstrated remarkable resilience by delivering a 13% TSR to our stockholders. This performance notably contrasted with the returns of (8)%, (10)%, and (18)% seen in the MSCI US REIT Index, the FTSE NAREIT Equity Health Care Index, and the FTSE NAREIT Equity Office Index, respectively, during 2020.

This period of remarkable growth was substantially driven by Alexandria's crucial role during the COVID-19 crisis, as we served as the landlord to innovators like Moderna and Pfizer. In 2020, the SPDR S&P Biotech ETF (Ticker: "XBI") generated an annual TSR of 48%, its largest since 2013, and a remarkable TSR of 224% for the period from January 1, 2014 to December 31, 2020. For context, during this period, the TSRs of the S&P 500 Index and the MSCI US REIT Index were 134% and 69%, respectively, and Alexandria's TSR was 248%. This highlights Alexandria's dominant position within the life science real estate sector, our unmatched infrastructure, and our ability to support our life science tenants, further enhancing stockholder value.

The life science industry is fueled by multifaceted sources of funding, including private venture capital, biopharma R&D spend, government funding, and philanthropic support for biomedical innovation. The R&D expenditures by U.S. publicly traded life science companies have shown consistent growth since 2014, nearly doubling in 2024 compared to 2014. 17 of the top 20 pharma R&D spenders (for the year 2023) are Alexandria tenants. Our focus on high-quality Labspace® assets in prime locations positions us to effectively capitalize on the life sciences long-term growth.

Continued Operational Excellence During 2022–2024 Amid a Challenging Macroeconomic Environment

During the subsequent three-year period from December 31, 2021 to December 31, 2024, our operational fundamentals remained robust. Our funds from operations ("FFO") per share – diluted, as adjusted, increased by 22% or at an Annual Growth Rate of 6.9%, which exceeded the Annual Growth Rate of 5.6% during our extraordinary performance period from December 31, 2018 to December 31, 2021 described above. Furthermore, our net operating income ("NOI") and dividends per share continued to increase during this period, as demonstrated by the graphs on the previous pages.

Despite our continued strong operating performance in 2024, our TSR from December 31, 2021 through the end of 2024 was negative. This period posed considerable challenges across the real estate sector, impacted by a variety of external factors that led to a downturn in the stock prices of many real estate companies, including ours. Recognizing these external factors is important for a comprehensive understanding of their effect on the performance of our stock price, which we believe has not reflected our Company's solid operating performance during this period. These external factors include the following:

• High interest rates. The 2022–2024 period has been characterized by high interest rates, a policy implemented by the Federal Reserve as a countermeasure to inflationary pressures. The rapid escalation in interest rates since 2022 through the end of 2023, with only a slight decrease in 2024, has led to higher borrowing costs for real estate investments and acquisitions, further contributing to investors' cautious approach and a reassessment of values within the real estate sector. Such conditions may have exerted additional downward pressure on the stock prices of real estate companies. For instance, the sharp increase in interest rates starting in 2022 has shown an inverse relationship with the change in our stock price, suggesting that the increase in interest rates may have partially contributed to our stock price decline since 2022.

High interest rates make it more challenging for prospective buyers of real estate assets to secure required financing on favorable terms, potentially deterring their participation in the market or forcing them to seek more expensive



alternative funding options. Such challenges for buyers often lead to a rise in properties available for sale, contributing to downward pressure on both property valuations and REIT stock prices.

• New competitive supply. During and after the COVID-19 pandemic, the shift toward hybrid and remote work arrangements led certain office and other real estate companies to repurpose their underutilized office spaces into laboratory space. Our success and the success of other laboratory operators have prompted new and existing life science developers to commence speculative redevelopment and development projects in anticipation of demand for laboratory facilities. These conversion and speculative development projects contributed to a significant influx of new laboratory properties in key markets such as Boston, San Diego, and San Francisco, heightening competitive pressures and diluting pricing power in certain submarkets. The downturn faced by office REITs has negatively affected the overall market sentiment toward the broader real estate sector, including toward high-performing REITs within specialized/niche sectors like us. Despite our continued resilience, evidenced by stable occupancy rates, consistent rent collections, solid balance sheet, and strong credit metrics, we believe that investors' reevaluation of office REITs may also be contributing to the stock price declines of non-office REITs, including ours.

Despite an increase in the availability of laboratory space, Alexandria is expected to continue to benefit from our focus on Class A/A+ assets strategically clustered in Megacampus ecosystems in AAA life science innovation locations in close proximity to top academic and medical research institutions. This proximity is a key driver of tenant demand. Our Megacampus ecosystems are used in two distinct ways: (i) to house the research operations of our tenants and (ii) to help our tenants recruit and retain the best talent available from a limited pool, which underscores why the scale, strategic design, and placement our Megacampus ecosystems provide are critical. They provide a superior set of amenities, services, and access to transit that offer our tenants valuable optionality. The collaborative, vibrant elements of our Megacampus ecosystems enhance tenant confidence in using these spaces as effective recruiting and retention tools. In contrast, a significant amount of the competitive supply in the market today consists of isolated, one-off buildings. These facilities may provide operational space, but they fall short in offering the scale and strategic design that our Megacampus properties deliver, as our model is challenging to replicate due to the significant time and capital required to reproduce it.

In 2024, Alexandria continued to demonstrate solid performance, highlighted by the annual increases of 5.6% in FFO per share – diluted, as adjusted, 8.9% in NOI, and 4.6% in Common Stock dividends per share. This solid performance, despite a negative TSR during 2024 and the challenging macroeconomic environment, underscores Alexandria's resilience and our ongoing ability to create long-term value for our stockholders. Even amid a recent and projected increase in the availability of laboratory space and the recent NIH executive order reducing funding and imposing a cap on overhead costs, which has impacted grant allocations and institutional research budgets, we expect to continue maintaining a competitive advantage within the industry and benefit from our focus on Class A/A+ assets within our Megacampus ecosystems.

Pay-for-Performance Philosophy

The fundamental principle that drives pay decisions of the Compensation Committee is to align pay with performance. The experience, abilities, and commitment of our NEOs (whose tenures average 22 years) provide the Company with unique skill sets in the business of owning, operating, and developing essential real estate for the broad and diverse life science industry. Therefore, their expertise has been and will continue to be critical to the Company's long-term success and to the achievement of our key business objectives, including: (1) creation of long-term stockholder value; (2) profitability; (3) growth in FFO per share – diluted, as adjusted; and (4) maintenance of a strong and flexible balance sheet.

The Fundamental Principle That Drives Our Pay Decisions Is to Align Pay With Performance

The Compensation Committee structures NEO compensation to be dependent on the Company's performance and execution of our key business objectives.

- Majority of each NEO's compensation is equity-based. An average of 71% of our NEOs' total annual compensation in 2024 was structured in the form of incentive equity awards that are "at risk" and directly dependent on long-term stockholder value.
- Majority of each NEO's equity compensation is performance-based. A meaningful portion of the incentive equity
 awards granted to our NEOs vests only if we achieve rigorous preset performance goals over a multiyear period.
 Approximately 79% of our Executive Chairman's and 67% of our Chief Executive Officer's long-term incentive equity
 awards granted in 2024 vest upon achievement of performance goals relating to our FFO per share, net debt to
 Adjusted EBITDA ratio, TSR over a three-year period, NOI, and forward FFO per share multiple on an absolute and/
 or relative basis.

For purposes of the calculations above, the equity awards are calculated based on the grant date value of such awards as presented in the Summary Compensation Table.



Actual NEO compensation is designed to be negatively affected by both stock price declines and by the forfeiture of performance-based awards when the Company does not achieve predetermined targets, as evidenced by the following:

- Forfeitures of performance-based equity awards in 2024:
 - In March 2024, each NEO forfeited 50% of his respective Performance Plan Equity Awards (as defined in the section below titled "Significant Changes to Our Executive Compensation Program as a Result of Stockholder Engagement") granted in 2021 due to below-threshold performance on the underlying absolute TSR metric.
 - In December 2024, each NEO forfeited approximately 78% of his respective Performance Plan Equity Awards granted in 2022 due to below-threshold performance on the underlying absolute TSR metric and below-target performance on the underlying relative TSR metric.

For additional information regarding forfeitures during 2024, refer to the section titled "2021 and 2022 Long-Term Performance-Based Equity Award Forfeitures and Partial Vesting."

- Significant performance hurdles may lead to forfeitures of performance-based equity awards in 2025:
 - In January 2023, we granted Performance Plan Equity Awards with a performance period from January 2023 through December 31, 2025 to each NEO. Based upon the actual performance of our TSR and forward FFO per share multiple relative to the FTSE NAREIT Equity Office Index since the grant date in January 2023 through March 14, 2025, each NEO would forfeit approximately 50% of their 2023 Performance Plan Equity Awards.
 - In addition, for the LTI equity awards (as defined in the section below titled "Significant Changes to Our Executive Compensation Program as a Result of Stockholder Engagement") granted in January 2023 to our Executive Chairman and our Chief Executive Officer to vest at the maximum level, our 2025 FFO per share must exceed the midpoint of our 2025 guidance range, as disclosed on January 27, 2025 in the Company's Annual Report on Form 10-K for the year ended December 31, 2024, by at least 4%. Otherwise, over 50% of each such award will be forfeited.

Actual forfeitures may vary depending on final results at the end of each performance period.

- · Significant performance hurdles may lead to forfeitures of performance-based equity awards in 2026:
 - In January 2024, we granted to each NEO Performance Plan Equity Awards with a performance period from January 2024 through December 31, 2026. Based upon the actual performance of our TSR relative to the FTSE NAREIT Equity Heath Care Index since the grant date in January 2024 through March 14, 2025, each NEO would forfeit over 30% of their 2024 Performance Plan Equity Awards.
 - In January 2024, we granted LTI equity awards with a performance period from January 2024 through December 31, 2026 to our Executive Chairman and our Chief Executive Officer. Based upon the actual performance of our forward FFO per share multiple relative to the FTSE NAREIT Equity Heath Care Index since the grant date in January 2024 through March 14, 2025, our Executive Chairman and our Chief Executive Officer would each forfeit approximately 30% of their 2024 LTI equity awards.

Actual forfeitures may vary depending on final results at the end of each performance period.

- Substantial year-over-year reduction in value of Performance Plan Equity Awards granted to all NEOs. The
 fair value of Performance Plan Equity Awards granted in January 2025 to all NEOs was reduced by over 70%
 compared to the fair value of awards granted under this program in January 2024.
- Unchanged value of LTI equity awards in 2025. The fair value of LTI equity awards granted to our Executive Chairman and our Chief Executive Officer in January 2025 remained unchanged compared to 2024 awards.
- Dividends will be forfeited if shares do not vest. As a result of changes to our equity compensation program
 introduced in 2024, no dividends will be paid prior to vesting on substantially all unvested time-based equity awards
 granted during April-December 2024 and expected to be granted in 2025 to our employees, including our NEOs. Any
 dividends accrued on any such unvested time-based equity awards that are forfeited will also be forfeited, reinforcing
 our executive compensation program's pay-for-performance philosophy.



Significant and Proactive Stockholder Engagement

A critical component of the Compensation Committee's process continues to be its ongoing active engagement with our stockholders. Following our 2024 meeting of stockholders, we continued our outreach efforts and proactively contacted stockholders holding in aggregate approximately 70% of our Common Stock. The Lead Director, who also serves as the Chair of the Compensation Committee, led these meetings. Additionally, during this period, we held more than 200 meetings with investors and analysts, covering a variety of topics, including business trends and strategy, key growth drivers, corporate governance matters, our executive compensation program, and ways to enhance our disclosures.

We proactively reached out to

stockholders
holding in aggregate
approximately
70% of our
Common Stock

We held more than

200 meetings with investors and analysts

covering a wide variety of topics, including business trends and strategy, key growth drivers, corporate governance matters, and our executive compensation program

2024 SAY-ON-PAY VOTING RESULTS



- ✓ In 2024, we received 86% of votes cast "FOR" our 2023 executive compensation program
- Over the last five years, we received (on average) approximately 91% of votes cast "FOR" our executive compensation program
- Over the last 10 years, we received (on average) approximately 88% of votes cast "FOR" our executive compensation program

The Compensation Committee decided to maintain the core structure of our executive compensation program for 2024 and add certain structural enhancements, which are detailed on the next page. This decision was based on:

- Strong support demonstrated by our stockholders for our 2023 NEO compensation say-on-pay proposal, along with consistent support over the past decade, underscoring our stockholders' confidence in our pay practices
- Feedback received from our stockholders through our extensive outreach efforts during 2024 and in previous years
- Significant changes made to our executive compensation program over the past decade as a result of stockholder engagement



COMPENSATION DISCUSSION AND ANALYSIS – Executive Summary (continued)

Significant Changes to Our Executive Compensation Program as a Result of Stockholder Engagement

The following chart describes certain actions taken during the last several years, including in 2023 and 2024, as a result of our engagement with stockholders:

Category	Actions
Change-in-control vesting of equity awards	Eliminated automatic single-trigger vesting of equity awards in connection with a change-in-control.
Annual cash incentive	Reduced the number of performance goals and made them more formulaic.
awards for the Executive Chairman and the Chief Executive Officer	 Incorporated environmental and sustainability measures beginning in 2020, which we have continued to refine.
	 Enhanced disclosure of performance goals to provide respective weightings, threshold, target, and maximum performance levels, payout levels, and actual performance achieved.
Long-term incentive ("LTI")	Enhanced disclosure of performance goals and results.
equity awards granted to the Executive Chairman	Refined the design of the LTI equity awards granted in 2024 as follows:
and the Chief Executive Officer	 Structured vesting of the performance-based portion of the LTI equity awards on the Company's achievement of three predetermined performance goals, including a relative goal based on performance at the end of the three-year performance period, rather than based entirely on one absolute performance goal as was the case in 2023;
	 Reduced the maximum payout of the performance-based portion of the LTI equity awards to 150% of target from 156.4% of target, as was the case during 2014-2023;
	 Lengthened the vesting period of the service- or time-based portion of the LTI equity awards to four years, from three years; and
	 Added a one-year post-vesting holding period that applies to any vested shares under the LTI equity awards (i.e., performance-based and time-based portions).
	 For LTI equity awards granted in 2025, changed dividends on unvested equity awards to be forfeitable so that dividends are only paid if the award vests.
Long-term performance- based equity awards granted to all NEOs	 Adopted and continued to refine a long-term performance program whereby each NEO receives an annual performance-based equity award, 100% of which is eligible to vest based upon formulaic performance goals.
("Performance Plan Equity Awards")	 Structured vesting of the performance-based equity awards on the Company's achievement of three predetermined performance goals, including a relative goal based on performance at the end of the three-year performance period, which are then subject to an additional one- year post-vesting holding period requirement.
	Enhanced disclosure of performance goals and results.
	 Eliminated reliance on a single performance goal: 2023 and 2024 awards vest based on achievement of two separate performance goals, and 2024 awards also include a modifier based on our relative TSR over a three-year period.
Disclosure of	In addition to disclosures made for the Executive Chairman and the Chief Executive Officer, we



compensation for all NEOs disclose key performance considerations underlying compensation for the Other NEOs.

Compensation Governance

The Compensation Committee

The Compensation Committee consists of three independent directors, Messrs. Hash (Chair), Cain, and Klein. The Compensation Committee administers our executive compensation program and is responsible for reviewing and approving our compensation policies and the compensation paid to our NEOs and other executive officers. The Compensation Committee has incorporated the following market-leading governance features into our executive compensation program:

V	Stockholder-Friendly Practices We Follow	×	Stockholder-Unfriendly Practices We Avoid
✓	Maintain a cap on both short-term and long-term incentive compensation payments	×	Guaranteed bonuses
✓	Impose a one-year post-vesting holding period on substantially all equity awards granted to our NEOs	×	Excessive perquisites
✓	Include a "double-trigger" change-in-control provision in all equity awards granted to our NEOs	×	Excessive change-in-control or severance payments
✓	Maintain robust director and senior officer stock ownership guidelines	×	Tax gross-up payments
✓	Maintain hedging and clawback policies	×	Unrestricted pledging of the Company's shares
✓	Conduct an annual say-on-pay vote	×	Hedging or derivative transactions involving the
✓	Mitigate inappropriate risk-taking		Company's shares

Compensation Philosophy

The fundamental principle that drives pay decisions of the Compensation Committee is to align pay with performance. The experience, abilities, and commitment of our NEOs (whose tenures average 22 years) provide the Company with unique skill sets in the business of owning and operating essential real estate for the broad and diverse life science industry and therefore have been and will continue to be critical to the Company's long-term success and to the achievement of key business objectives, including: (1) creation of long-term stockholder value; (2) profitability; (3) growth in FFO per share – diluted, as adjusted; and (4) maintenance of a strong and flexible balance sheet. The Compensation Committee believes that each NEO's total annual compensation should vary with the performance of the Company and the performance of the individual for the year in question.

The Compensation Committee believes that our compensation program:

CREATES	ENSURES	SETS	DISTINGUISHES	ALIGNS	REWARDS
incentives for management to support our key business objectives	a prudent use of equity	3			each NEO for accomplishments

Consistent with the Compensation Committee's pay-for-performance philosophy, the Compensation Committee considers the Company's financial and operating performance, each NEO's achievement of predetermined individual performance measures, and market conditions when determining executive compensation. For 2024, the Compensation Committee used a disciplined approach for determining each NEO's compensation, based on the following general principles:

- Base salary should generally be an important but relatively small portion of total compensation;
- Annual cash incentive awards should be performance based;
- At least 50% of total annual compensation should be "at risk" compensation in the form of equity in order to align
 a significant amount of compensation with the interests of the Company's stockholders;
- A portion of each NEO's equity compensation should include long-term incentive awards that vest solely upon the achievement of performance conditions; and
- Each NEO's total compensation should include an evaluation of the officer's individual performance, position, tenure with the Company, experience, expertise, leadership, management capability, and contribution to profitability, growth in FFO per share – diluted, as adjusted, NOI, Common Stock dividends per share, and longterm stockholder value.



As described above, for our Other NEOs (i.e., NEOs excluding our Executive Chairman and our Chief Executive Officer), the Compensation Committee has continued to consider a more formulaic approach to annual incentive compensation. The Chair of the Compensation Committee has specifically discussed the existing holistic approach with stockholders during our extensive stockholder outreach program, and stockholders have continued to express (i) support for our current compensation program, (ii) hesitation to micromanage our business by insisting upon a rigid, formulaic approach, and (iii) support for the Compensation Committee's structuring of our executive compensation program in a manner it believes to be in the best interests of the Company. Accordingly, for 2024, the Compensation Committee maintained its comprehensive and holistic approach that has proved effective in retaining a team of Other NEOs with significant tenure. Our executive team's experienced leadership has been, and will continue to be, instrumental to the Company's long-term success. The key attributes of this approach for Other NEOs are as follows:

- Holistic review The Compensation Committee performs a holistic review of each NEO's performance and does not assign specific weights to any particular factor.
- Reflection of corporate and individual performance Compensation is not based on a rigid formula or benchmark but reflects individual and corporate performance; each NEO's total annual compensation varies with the Company's performance for the year in question.
- Effective retention Each NEO has unique skill sets in the business of owning and operating essential real estate for the broad and diverse life science industry. These skills are easily transferable to a variety of direct competitors, as well as other businesses. Our NEOs' tenures with the Company average 22 years, which the Compensation Committee attributes, in part, to an effective executive compensation program.

Role of the Compensation Consultant

The Company continued in 2024 to engage FTI, an external compensation consultant that specializes in the real estate industry and has been engaged by the Company for several years to review our executive compensation program and, if appropriate, to recommend changes to ensure a fair, reasonable, and balanced compensation program for our NEOs that motivates and rewards performance while closely aligning the interests of our NEOs with those of our stockholders. FTI also reviewed the Company's disclosure of various compensation and benefits payable to each NEO upon certain termination events and provided compensation data and recommendations to the Board. The Compensation Committee has considered and assessed all relevant factors, including but not limited to those set forth in Rule 10C-1(b)(4)(i) through (vi) under the Exchange Act, that could give rise to a potential conflict of interest with respect to FTI's work. The Compensation Committee determined, based on its analysis of these factors, that the work of FTI, and the individual compensation advisors employed by FTI as compensation consultants, does not create any conflict of interest.

Role of Our Named Executive Officers

Mr. Marcus reviews in depth the performance of our Chief Executive Officer and the Other NEOs with the Compensation Committee and makes compensation recommendations to the Compensation Committee for its review and final determination. The NEOs and the Company's finance and talent management teams provide market and Company-specific information to the Compensation Committee that it uses in determining each NEO's compensation in light of the Company's relative and absolute performance and individual contributions.



Compensation Peer Group

The Compensation Committee conducts a comprehensive review of the compensation programs and processes of other publicly traded REITs as an informal "market check" of compensation practices, salary levels, and target incentive levels. In reviewing this information, the Compensation Committee considers whether its compensation decisions are consistent with market practices. The Compensation Committee evaluates compensation primarily on the corporate objectives discussed above under "Compensation Philosophy" on page 58, viewing peer comparison as just one of several factors considered.

In selecting a peer group, the Compensation Committee focused first on public REITs that own laboratory or life science space. Because only a small number of such REITs were identified in our complex real estate asset class, the Compensation Committee expanded our comparison group to include REITs that compete with us for talent and match our operational scale in terms of total assets, revenues, or equity capitalization, generally ranging from 0.5 to 2.5 times our size. This approach aims to facilitate a balanced comparison by taking into account the complexities of managing a large REIT. In addition, the Compensation Committee considered companies with solid credit ratings. The effectiveness of our NEOs in competing with REITs that demonstrate strong credit metrics is critical for our strategic growth and funding of our development and redevelopment pipeline. Consequently, peers with strong credit profiles are also factored into our evaluation when selecting our compensation peer group.

The Compensation Committee identified the following companies as our compensation peer group for 2024 (the "2024 Peer Group") to support the Compensation Committee in establishing a fair, industry-aligned, and competitive compensation program:

Compensation Peer Group		Owns Laboratory or Life Science Space	S&P Credit Rating	S&P 500 Company	Total Assets ⁽¹⁾	Total Revenues ⁽¹⁾	Total Equity Capitalization ⁽¹⁾⁽²⁾
BXP, Inc.	BXP	✓	BBB+	✓	✓	✓	✓
Kilroy Realty Corporation	KRC	✓	BBB				
Vornado Realty Trust	VNO		BB+			✓	
Healthpeak Properties, Inc.	DOC	✓	BBB+	✓		✓	✓
Healthcare Realty Trust Incorporated	HR		BBB			✓	
Medical Properties Trust, Inc.	MPW		B+		✓		
Omega Healthcare Investors, Inc.	OHI		BBB-				
Ventas, Inc.	VTR	✓	BBB+	✓	✓	✓	✓
Welltower, Inc.	WELL		BBB+	✓	✓	✓	✓
Prologis, Inc.	PLD		Α	✓	✓		
Alexandria	ARE	✓	BBB+	✓	80th Percentile	60th Percentile	80th Percentile

As of/for the year ended December 31, 2023.



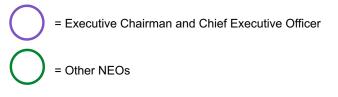
⁽¹⁾ Source: S&P Global Market Intelligence. The column indicates whether the total assets, revenues, and equity capitalization of each peer, as applicable, were within a range of 0.5 to 2.5 times our size.

⁽²⁾ Total equity capitalization represents the outstanding shares of Common Stock multiplied by the closing price as of December 31, 2023.

Key Elements of the Executive Compensation Program

Our executive compensation program consists of three principal components, summarized in the table below, that we believe together emphasize long-term performance and creation of long-term stockholder value. The percentages in the table below reflect the actual base salary earned, the actual cash incentives paid, and the grant date fair value of equity awards, in each case as reported in our "Summary Compensation Table" for 2024 on page 96.

Compensation	What We Pay	Why We Pay It
	Base Salary	The Compensation Committee views base salary as the fixed compensation paid for ongoing performance throughout the year and required to attract, retain, and motivate Company executives.
FIXED Short- Term	8% 9%	The base salaries of our NEOs are determined in consideration of their position, responsibilities, personal expertise, and experience, as well as the prevailing base salaries at the Company and elsewhere for similar positions.
		NEOs are eligible for periodic increases in their base salary as a result of Company performance and NEO performance, including leadership, contribution to Company goals, and stability of operations.
Mid Towns	Annual Cash Incentive Awards ¹	Annual cash incentives for our NEOs reflect the Compensation Committee's belief that a significant portion of the annual compensation of each NEO should be "at risk" and therefore contingent upon the performance of the Company, as well as the individual contribution of each NEO.
Mid-Term	26% 16% .	Annual cash incentives further align our NEOs' interests with those of stockholders and help the Company attract, retain, and motivate executive talent.
	Restricted Stock Awards	Equity compensation is designed to align the interests of NEOs and other employees with the interests of stockholders through growth in the value of the Company's Common Stock.
AT-RISK	66% (75%)	As determined by the Compensation Committee, the Company awards restricted stock as long-term incentives to motivate, reward, and retain NEOs and other employees.
Long- Term	O O .	Restricted stock awards are utilized because their ultimate value depends on the performance of the Company's future stock price, which provides motivation through variable "at risk" compensation and direct alignment with stockholders.
	٠	A portion of each NEO's compensation includes long-term incentive awards that vest solely upon the achievement of performance conditions that drive our key business objectives.
	•	Regular long-term equity grants ensure competitive compensation opportunities.





2024 Compensation Decisions

Base Salaries

The base salary for each NEO is determined by the Compensation Committee. The Compensation Committee decides whether to adjust compensation based on a wide range of factors relating to both corporate and individual performance. For 2024, the Compensation Committee approved the following base salaries:

Name	Position	2	2024 Base Salary	2	2023 Base Salary	% Increase ⁽¹⁾
Joel S. Marcus	Executive Chairman and Founder	\$	1,300,000	\$	1,255,000	3.6 %
Peter M. Moglia	Chief Executive Officer and Chief Investment Officer	\$	810,000	\$	780,000	3.8 %
Marc E. Binda	Chief Financial Officer and Treasurer	\$	650,000	\$	615,000	5.7 %
Daniel J. Ryan	Co-President and Regional Market Director – San Diego	\$	790,000	\$	750,000	5.3 %
Hunter L. Kass	Co-President and Regional Market Director – Greater Boston	\$	700,000	\$	625,000	12.0 %
Lawrence J. Diamond	Co-Chief Operating Officer and Regional Market Director – Maryland	\$	595,000		N/A ⁽²⁾	N/A ⁽²⁾

⁽¹⁾ Base salary increase reflects cost-of-living adjustment. Mr. Kass's base salary increase also reflects his increased scope of responsibilities as Co-President since his September 2023 promotion.
(2) Mr. Diamond was not an NEO in 2023.



Annual Cash Incentive Awards for the Executive Chairman and the Chief Executive Officer

Structure and Target Value of Executive Chairman's and Chief Executive Officer's 2024 Cash Incentive Awards

Messrs. Marcus's and Moglia's respective employment agreements provide that each is eligible to receive an annual cash incentive award, 60% of which is payable based upon the achievement of rigorous annual corporate performance criteria established by the Compensation Committee (such portion of the annual cash incentive award, the "Corporate Performance Component") and 40% of which is payable based upon achievement of predetermined individual performance measures established by the Compensation Committee (such portion of the annual cash incentive award, the "Individual Performance Component"). For 2024, the Compensation Committee structured 80% of the Corporate Performance Component to be based upon achievement of predetermined corporate performance measures, and the remaining 20% of the Corporate Performance Component to be based upon the achievement of predetermined environmental and sustainability goals. The Compensation Committee believes this mix is appropriate because it balances the teamwork and common purpose necessary to maximize corporate success while motivating each executive to achieve the individual objectives appropriate for their respective positions, as described in more detail below. Annual cash incentives awarded to our Executive Chairman and our Chief Executive Officer are subject to a maximum of 225% of their respective base salaries.

For 2024, Messrs. Marcus and Moglia were eligible for the following threshold, target, and maximum percentages of their base salaries:

		2024 Cash Incentive Award Opportunity				
Level	Percentage of Base Salary	Mr. Marcus		Mr. Moglia		
Threshold	75 %	\$ 975,000	\$	607,500		
Target	150 %	\$ 1,950,000	\$	1,215,000		
Maximum	225 %	\$ 2,925,000	\$	1,822,500		

The target bonus amounts for our Executive Chairman and our Chief Executive Officer, which, as a percentage of their base salaries have not increased since 2012 and 2018, respectively, are below the average and median of chief executive officers of companies in our 2024 Peer Group, as disclosed in proxy statements filed by the peer companies in 2024:

Company	Target as a Percentage of Base Salary	Target Bonus	Max as a Percentage of Base Salary	M	lax Bonus
BXP, Inc.	247%	\$ 2,350,000	371%	\$	3,525,000
Kilroy Realty Corporation	245%	\$3,000,000	367%	\$	4,500,000
Healthcare Realty Trust Incorporated	200%	\$ 1,700,000	340%	\$	2,890,000
Medical Properties Trust, Inc.	200%	\$2,000,000	300%	\$	3,000,000
Ventas, Inc.	200%	\$ 2,150,000	360%	\$	3,870,000
Welltower, Inc.	225%	\$2,700,000	450%	\$	5,400,000
Healthpeak Properties, Inc.	153%	\$ 1,150,000	230%	\$	1,725,000
Prologis, Inc.	150%	\$ 1,500,000	300%	\$	3,000,000
Omega Healthcare Investors, Inc.	125%	\$ 1,118,750	200%	\$	2,237,500
Vornado Realty Trust	N/A ⁽¹⁾	N/A ⁽¹⁾	N/A ⁽¹⁾		N/A ⁽¹⁾
Average (excluding Alexandria)	194%	\$ 1,963,194	324%	\$	3,349,722
50th Percentile (excluding Alexandria)	200%	\$2,000,000	340%	\$	3,000,000

⁽¹⁾ Not disclosed by the company and therefore excluded from average and median.



Corporate Performance Component of Executive Chairman's and Chief Executive Officer's 2024 Cash Incentive Awards

For 2024, the Compensation Committee determined that, with respect to the Corporate Performance Component of Messrs. Marcus's and Moglia's annual cash incentive awards, (i) 80% would be based on the achievement of predetermined rigorous corporate performance measures, weighted 50% toward balance sheet management goals and 50% toward profitability and net asset value ("NAV") related goals, and (ii) 20% would be based on the achievement of predetermined environmental and sustainability goals. The following section focuses on the predetermined corporate performance measures, and the section thereafter focuses on the predetermined environmental and sustainability goals.

2024 Corporate Performance Measures: Balance Sheet Management Goals and Profitability and NAV-Related Goals

The corporate performance measures for each category were established based upon a comprehensive review of the Company's strong multiyear financial and operating performance and 2024 budgets. The 2024 corporate performance goals set by the Compensation Committee included annual balance sheet management, profitability, and NAV-related goals. In setting the threshold, target, and maximum achievement levels for each 2024 corporate performance goal, the Compensation Committee considered, among other things, the Company's historical performance against the achievement levels previously set for each annual cash incentive award metric, the importance of setting rigorous target achievement levels that meaningfully align with our key business objectives, and our 2024 Peer Group's relative performance, as compared to the Company's performance, in 2023 with respect to each annual cash incentive award metric. For most metrics where comparative data was publicly available, the Company was generally required to perform at or above our peer companies' median performance in 2023 in order for Messrs. Marcus and Moglia to earn a payout at the target achievement level.

Ultimately, the Compensation Committee decided to set the target achievement levels for the 2024 corporate performance goals as described in the following pages for the reasons below:

- Messrs. Marcus and Moglia, as well as our Other NEOs, have continued to consistently generate strong
 operating and financial year-over-year performance on behalf of the Company, so the Compensation Committee
 decided to continue setting rigorous yet attainable goals that properly incentivize the achievement of this high
 level of performance year after year.
- The Compensation Committee's holistic view of the annual cash incentive award metrics, as well as its strong
 understanding of how these metrics operate in the aggregate to contribute to both strong financial and operating
 performance and long-term TSR performance, led the Compensation Committee to conclude that the target
 achievement level for each performance goal was not only rigorous but also directly aligned with our key
 business objectives, including the creation of long-term stockholder value.
- The 2024 corporate performance goals were based, in part, on the following general principles:
 - Recognition of consistently strong long-term performance as opposed to strong growth following periods of significant decline in performance;
 - Recognition that many other qualitative goals for each NEO also contribute to both strong financial and operating performance and long-term TSR performance (such as the environmental and sustainability initiatives included in our strategic core business verticals); and
 - Alignment with the strategic goal of maintaining attractive long-term cost of capital to support strategic longterm growth.



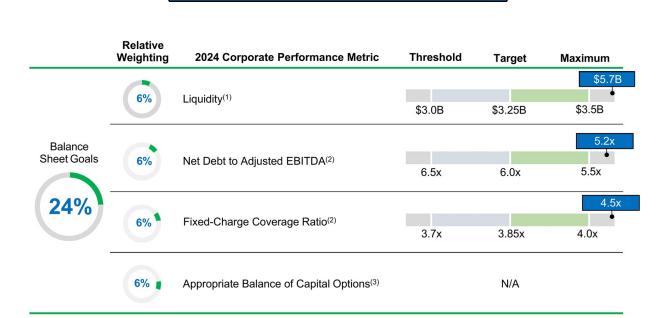
2024 Balance Sheet Management Goals

The 2024 balance sheet management goals established by the Compensation Committee were strategically aligned with the following objectives:

- Liquidity, net debt to Adjusted EBITDA, fixed-charge coverage ratio, and appropriate execution of capital plan represent key credit considerations for our overall investment-grade credit ratings from S&P Global Ratings and Moody's Ratings; and
- Balance sheet management goals are generally based upon performance through December 31, and therefore, goals reflect flexibility to accommodate strategic decisions that may temporarily impact goals for a very narrow point in time. For example, an important real estate acquisition may arise late in the calendar year, and although the acquisition may be strategic and focused on generating long-term value, the timing of the real estate acquisition may result in slight, temporary adjustments to our balance sheet metrics, with no change in our long-term balance sheet management goals.

The following table reflects the threshold, target, and maximum achievement levels established by the Compensation Committee, as well as the relative weighting and actual achievement of each of our 2024 balance sheet management goals.

Alexandria's Actual 2024 Performance



- (1) This goal was based upon the strategy to maintain a range of liquidity of one to two years primarily to fund construction and normal debt maturities.
- (2) Net debt to Adjusted EBITDA ratio is the lower of the three months ended December 31, 2024 annualized, or the trailing 12 months. Fixed-charge coverage ratio is the higher of the three months ended December 31, 2024 annualized or the trailing 12 months. These goals were established to maintain one of the top credit profiles in the REIT industry. Refer to "Net debt and preferred stock to Adjusted EBITDA" and "Fixed-charge coverage ratio" in the "Definitions and Reconciliations" section of this Proxy Statement for additional information.
- (3) This goal provided the Compensation Committee with discretion to evaluate how well the executives executed strategic capital decisions through December 31, 2024, taking into consideration appropriate adjustments in strategy to address changes in the financial and debt and equity capital markets, including the balance of pricing, tenure, capital structure, long-term capital alternatives, and maturity profile. For information regarding achievement of this goal in 2024, refer to the discussion below under "Goal: Raising capital and further strengthening our long-term capital structure."



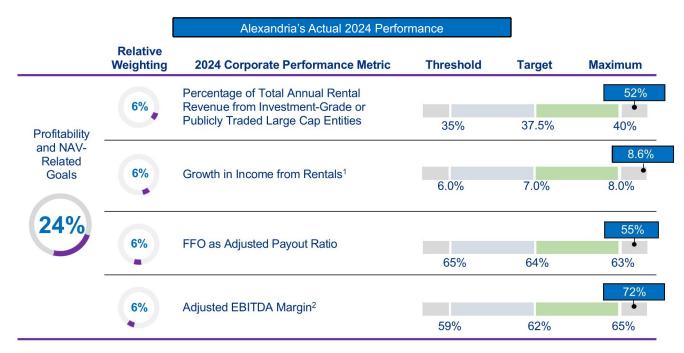
2024 Profitability and NAV-Related Goals

Profitability and NAV-related goals are specific to each performance year and therefore will vary from year to year. Key considerations each year, however, include, among others, key leasing to high-quality tenants, some of which may not be investment-grade rated, occupancy and temporary vacancy during the year related to re-tenanting space, and the volume of contractual lease expirations at the beginning of each year. We also consider the consistency of profitability and NAV over time as opposed to strong growth following periods of significant decline in profitability and NAV.

The 2024 profitability and NAV-related goals established by the Compensation Committee were strategically aligned with the following objectives:

- Recognition that our NEOs have achieved strong operating and financial performance over multiple years, as
 opposed to outperformance following years of underperformance, and recognition of the need for flexibility to
 accommodate short-term changes without impacting long-term goals;
- High-quality and stable cash flows from a REIT industry-leading, high-quality tenant base with 52% of annual rental revenue from investment-grade or publicly traded large equity cap tenants as of December 31, 2024;
- · Consistency of growth in income from rentals over multiple years;
- Consistent, strong dividend growth with a focus on retaining significant cash flows provided by operating
 activities after dividends for reinvestment:
- Adjusted EBITDA margin for the Company that ranks among the top of our 2024 Peer Group and is consistent
 with the strength of our credit profile; and
- Flexibility in a particular year while maintaining a strong long-term Adjusted EBITDA margin.

The following table reflects the threshold, target, and maximum achievement levels established by the Compensation Committee, as well as the relative weighting and actual achievement of each of our 2024 profitability and NAV-related goals.



The Percentage of Total Annual Rental Revenue from Investment-Grade or Publicly Traded Large Cap Tenants goal was established to maintain our REIT industry-leading percentage. Refer to "Annual rental revenue" and "Investment-grade or publicly traded large cap tenants" in the "Definitions and Reconciliations" section of this Proxy Statement.



⁽¹⁾ Excludes the impact of dispositions that closed after January 1, 2024.

⁽²⁾ The greater of the three months ended December 31, 2024 annualized or the trailing 12 months. Actual 2024 performance result of 72% represents Adjusted EBITDA – for the fourth quarter of 2024 annualized.

2024 Environmental and Sustainability Goals

As discussed above, the remaining 20% of the Corporate Performance Component of Messrs. Marcus's and Moglia's 2024 annual cash incentive awards is based on the achievement of predetermined environmental and sustainability goals. Specifically, the Compensation Committee established the following goals for these NEOs' 2024 annual cash incentive awards, which were designed to further our sustainability mission of making a positive impact on society by developing and operating efficient and healthy buildings, mitigating greenhouse gas emissions ("GHG") emissions and climate risk, and advancing human health and nutrition.

2024 Environmental and **Sustainability Goals**

Alexandria's Actual 2024 Performance

Continued pursuit of LEED certification for new Class A/A+ development and redevelopment properties.

For properties owned as of December 31, 2024, we achieved a 10% increase in the number of properties certified or pursuing LEED certifications during 2024.

Continued progress on carbon reduction strategy, as outlined in our annual corporate responsibility report, and enhancement of programming and disclosures in our annual corporate responsibility report, including consideration of guidelines from the Taskforce on Climate-related Financial Disclosures (TCFD).

• Our longstanding excellence in sustainability performance was reinforced by our achievements in the 2024 GRESB Real Estate Assessment. We received the GRESB Green Star designation for the eighth consecutive year and an "A" disclosure score for the seventh consecutive year, signifying best-in-class transparency in our sustainability practices and reporting.

Alexandria received a 2024 Nareit Sustainable Design Impact Award for our groundbreaking approach to utilizing alternative energy sources such as geothermal energy and wastewater heat recovery systems to reduce operational GHG emissions in Labspace® development projects in our Greater Boston and Seattle markets.

In the San Diego market, Alexandria GradLabs® at 9880 Campus Point Drive, located on the Campus Point by Alexandria Megacampus in the San Diego market, earned a 2024 International Institute for Sustainable Laboratories (I2SL) Lab Buildings and Projects Award for Excellence in Energy Efficiency. The state-of-the-art building was designed to operate as a highly energy-efficient research facility.

In the Seattle market, Alexandria was an honoree in the Water Stewardship category of the Puget Sound Business Journal's 2024 Environmental and Sustainability Awards and the winner of the Seattle 2030 District's 2024 Vision Award for Energy in recognition of our implementation of an innovative energy district at the Alexandria Center® for Life Science -South Lake Union Megacampus, which features one of the largest wastewater heat recovery systems in North America.

Our continued effort towards reducing operational GHG emissions per RSF by 30% by 2030 from a 2022 baseline.

Environmental and Sustainability Goals



workplace.

Continued pursuit of Fitwel and WELL certifications for healthy buildings, which recognize industry-leading approaches to the health, wellness, and productivity of the Company's employees and tenants in the

For properties owned as of December 31, 2024, we achieved a 19% increase in the number of properties certified or pursuing Fitwel certifications in 2024.

Based on its assessment of the achievements summarized in the table above, the Compensation Committee determined in early 2025 that Messrs. Marcus and Moglia had earned 225% of the target level of the environmental and sustainability metric of their 2024 annual cash incentive awards.



2024 Cash Incentive Award Decisions for Executive Chairman and Chief Executive Officer

As discussed above, the Company has delivered strong multiyear operating and financial performance, including in 2024. Due to the continued strong operating and financial performance in 2024, the achievement of the corporate performance goals at the maximum level for all eight goals, the environmental and sustainability progress made as discussed above, and the continued strong individual performance of Messrs. Marcus and Moglia in 2024, as discussed below, which resulted in each NEO earning the maximum achievement level with respect to the individual performance component of their respective 2024 annual cash incentive awards, the Compensation Committee awarded Mr. Marcus an annual cash incentive award of \$1.822.500.

Individual Performance Component of Executive Chairman's and Chief Executive Officer's 2024 Cash Incentive Awards

Messrs. Marcus's and Moglia's respective employment agreements also provide that 40% of each of their annual cash incentive awards be based upon the achievement of predetermined individual performance measures, which are to be established each year by the Compensation Committee. As described further below, the Compensation Committee established individual goals for both NEOs for 2024 that align with the Company's key business objectives of creating value for, and promoting the interests of, our stockholders.



Mr. Marcus's 2024 Goals and Assessment of 2024 Performance

The 2024 individual goals established for Mr. Marcus by the Compensation Committee focused on key leadership in the continued pursuit of maximizing long-term stockholder value. The performance goals established for Mr. Marcus in early 2024, and the achievement of each goal as determined by the Compensation Committee in early 2025, were as follows:

Goal: Direct the long-term strategy of the Company and oversee strategic business matters

Mr. Marcus led the execution of the following initiatives focused on the long-term strategy of the Company in 2024:

- Implemented and oversaw the differentiated business strategy that drove the Company's strong multiyear operating and financial performance, resulting in a growth in FFO per share diluted, as adjusted of 5.6% and 36% for the one- and five-year periods ended December 31, 2024, respectively.
- Enhanced the Company's asset base in North America, which, as of December 31, 2024, aggregated 69.3 million SF, including 39.8 million RSF of operating properties, 4.4 million RSF of Class A/A+ properties undergoing construction, 1.9 million RSF of priority anticipated development and redevelopment projects, and 23.3 million SF of future development projects through our focus on our Megacampus strategy. 68% of our total development and redevelopment pipeline RSF is within our Megacampus ecosystems, which represent cluster campuses that consist of approximately 1 million RSF or more, including operating, active development/ redevelopment, and land RSF less operating RSF expected to be demolished.
- Took advantage of a favorable debt capital market environment in early 2024 and issued, on a leverage-neutral basis, unsecured senior notes payable aggregating \$1.0 billion with a weighted-average interest rate of 5.48% and a weighted-average maturity of 23.1 years.
- Strongly executed our 2024 capital strategy, driven primarily by dispositions focused on a portfolio of diversified assets that generated \$1.4 billion of capital for reinvestment into our development and redevelopment projects.
- Executed long-term leases aggregating 5.1 million RSF with a weighted-average lease term of 8.9 years for 2024, up 19% compared to our 2014–2020 average of 4.3 million RSF. 84% of our leasing activity in 2024 was generated from our existing tenant base.
- Oversaw strategic growth initiatives in each region, including Greater Boston, the San Francisco Bay Area, San Diego, Seattle, Maryland, Research Triangle, New York City, and Texas; oversaw the Company's New York City regional strategic operations.
- Generated incremental annual NOI from 2024 development and redevelopment projects placed into service, aggregating 1.5 million RSF that are 98% occupied across multiple submarkets, of \$118 million.
- Operated and advanced the Company's mission-critical proprietary products including Alexandria LaunchLabs®, the premier life science startup platform purpose-built to accelerate the growth of early-stage companies; Alexandria Seed Capital Platform, an innovative model for seed-stage investments; Alexandria Science Hotel®, step-up space from Alexandria LaunchLabs; Alexandria AscentLabs® (known as Alexandria GradLabs® in San Diego), a dynamic platform accelerating the growth of early-stage life science companies; Alexandria Innovation Suites, collaborative space for mature life science entities; and Alexandria VCSuites®, high-end suites for leading venture capitalists and further activated Megacampus ecosystems with curated amenities and services to support our tenants in attracting and retaining top talent.

Goal: Streamlining business processes leading to decrease in general and administrative expenses

In 2024, Mr. Marcus oversaw the implementation of comprehensive cost-control and efficiency initiatives to reduce Company's expenditures, including general and administrative expenses. These measures provided savings during the year ended December 31, 2024, with general and administrative expenses decreasing to 7.6% of NOI in 2024, from 9.8% in 2023, and are expected to provide significant savings of approximately \$32 million in 2025, representing a reduction of 23% compared to 2024, based on the midpoint of our 2025 guidance.

Goal: Maintaining high operating margins

Under Mr. Marcus's leadership, the Company achieved solid NOI margin of 71%, same property operating margin of 68%, and Adjusted EBITDA margin of 72% for the year ended December 31, 2024.

Goal: Lead the venture investments strategic core business vertical and life science ecosystem outreach

Mr. Marcus led the execution of the venture investments strategic core business vertical focused on providing long-term investment capital to disruptive life science companies advancing transformative new modalities, platforms, and innovative medicines to meaningfully improve human health. Alexandria's life science venture investment activity focuses on groundbreaking therapeutic platforms with immense potential to address a wide array of diseases. As of December 31, 2024, Alexandria's unrealized gains on non-real estate investments aggregated \$83.6 million.



Goal: Lead the thought leadership strategic core business vertical

Alexandria and Mr. Marcus were honored with the inaugural Bisnow Life Sciences Icon & Influencer Award. This prestigious award highlights Mr. Marcus and the Company's significant long-term contributions to and lasting impact on the life science real estate sector and broader life science industry. Mr. Marcus accepted the award on his own behalf and that of Alexandria at Bisnow's 2024 International Life Sciences & Biotech Conference, where he was also the keynote speaker.

In 2024, Mr. Marcus led Alexandria Summit[®] events, which convene a diverse group of strategic partners and impactful thought leaders representing academia, biopharma, government healthcare, patient advocates, and venture capital to address important issues facing human health.

Goal: Oversee and inspire leadership, culture, management, mission, and retention

Mr. Marcus led the training, education, mentoring, growth, and retention of our entire team. Mr. Marcus managed the career development of the Company's NEOs and senior officers. Leadership, mentorship, and career development of the NEOs and senior officers are of strategic importance to Mr. Marcus and the Board, as well as to the long-term success of the Company. Mr. Marcus has consistently been effective in this important area, as evidenced by our low attrition rate and history of finding highly qualified candidates for promotion from within our strong bench. Our Other NEOs have an average tenure with the Company of about 19 years. Executive and senior management have an average tenure with the Company of about 13 years.

Goal: Lead the corporate responsibility strategic core business vertical with emphasis on environmental sustainability and corporate responsibility and philanthropy

In 2024, Alexandria was named one of the World's Most Trustworthy Companies by *Newsweek*. This significant distinction builds on the Company's recognition by the publication as one of America's Most Trustworthy Companies in 2023. Alexandria is one of only three S&P 500 REITs recognized in the real estate and housing category.

Alexandria's longstanding sustainability leadership and performance was reinforced by our achievements in the 2024 GRESB Real Estate Assessment. We received the GRESB Green Star designation for the eighth consecutive year and an "A" disclosure score for the seventh consecutive year, signifying best-in-class transparency regarding our sustainability practices and reporting.

Alexandria also received a 2024 Nareit Sustainable Design Impact Award for our groundbreaking approach to utilizing alternative energy sources such as geothermal energy and wastewater heat recovery systems to reduce operational GHG emissions in Labspace[®] development projects in the Greater Boston and Seattle markets.

Mr. Marcus led our corporate responsibility pillars, which are fundamental to the fulfillment of our mission and are aimed at driving forward significant collaborative and innovative solutions to address some of today's most pressing and widespread societal challenges. Our eight corporate responsibility pillars comprise the following: (1) accelerating medical innovation to save lives, (2) harnessing agtech to combat hunger and improve nutrition, (3) prioritizing the mental health crisis, (4) revolutionizing addiction treatment, (5) supporting our military, our veterans, and their families, (6) approaching homelessness as a healthcare problem, not a housing issue, (7) building principled leaders though education, and (8) inspiring future generations with the stories and values of our nation's heroes.

To prioritize the mental health crisis, Alexandria, in partnership with former congressman Patrick J. Kennedy and The Kennedy Forum, held our second Alexandria Summit[®] on Mental Health in Washington, DC. Alexandria convened a diverse set of key decision makers, influential life science industry thought leaders, members of Congress, regulatory agency executives, and other key policymakers to advance the development of novel, effective psychiatric therapies to address vast unmet need.

Goal: Effective communication with investors, analysts, and the general public and providing of insight into the Company's strategy for mission-critical activities

Mr. Marcus was an active participant in a substantial portion of the over 200 investor and analyst meetings held by the Company during 2024, including the Company's annual Investor Day meeting in December 2024.



Mr. Moglia's 2024 Goals and Assessment of 2024 Performance

The 2024 individual goals established for Mr. Moglia by the Compensation Committee focused on key leadership in the continued pursuit of maximizing long-term stockholder value. The performance goals established for Mr. Moglia in early 2024, and the achievement of each goal as determined by the Compensation Committee in early 2025, were as follows:

Goal: Supporting our selective development strategy focused on high-quality properties that are well positioned within our identified core markets, have high-quality tenants in place, offer attractive returns on our investments, and drive the cost-effective completion of the Company's development and redevelopment properties

Mr. Moglia provided leadership, oversight, and strategic execution of the Company's selective construction of new Class A/A+ properties through development and redevelopment projects on collaborative Megacampus ecosystems in AAA life science innovation cluster locations. Additionally, Mr. Moglia provided leadership and oversight of the leasing strategy for these properties, focusing on high-quality tenants, high-quality cash flows, and attractive returns on the Company's investment. These efforts resulted in the following achievements during 2024:

- Strengthening of the Company's asset base, which, as of December 31, 2024, aggregated 69.3 million SF including 39.8 million RSF of operating properties, 4.4 million RSF of Class A/A+ properties undergoing construction, 1.9 million RSF of priority anticipated development and redevelopment projects, and 23.3 million SF of future development projects.
- Execution of long-term leases aggregating 5.1 million RSF with a weighted-average lease term of 8.9 years, up 19% compared to our 2014–2020 average of 4.3 million RSF. 84% of our leasing activity in 2024 was generated from our existing tenant base.
- Successful execution of our 2024 capital strategy, driven primarily by dispositions focused on a portfolio of diversified assets that generated \$1.4 billion of capital for reinvestment into our development and redevelopment projects.
- Delivery of development and redevelopment projects aggregating 1.5 million RSF, 98% occupied across multiple submarkets, that generated incremental annual NOI of \$118 million in 2024.
- As of December 31, 2024, the Company's development and redevelopment pipeline of current projects that are
 under construction is expected to generate incremental annual NOI aggregating \$395 million, primarily
 commencing from the first quarter of 2025 through the second quarter of 2028. These projects aggregate 4.4
 million RSF and are 45% leased/negotiating, with 64% of the leased RSF generated from our existing tenant
 base.

Goal: Execution of selective acquisition of value-add properties in AAA life science innovation clusters

In 2024, Mr. Moglia oversaw selective value-creation real estate acquisitions in our key life science cluster submarkets aggregating 1.1 million SF of future development and redevelopment opportunities for an aggregate purchase price of \$249.4 million. These acquisitions were primarily focused on current and future development and redevelopment opportunities, providing for expansion of our Megacampus ecosystems and accommodating the future growth of our tenants.

Goal: Streamlining of business processes leading to decrease in general and administrative expenses

In 2024, Mr. Moglia oversaw the implementation of comprehensive cost-control and efficiency initiatives to reduce Company's expenditures, including general and administrative expenses. These measures provided savings during the year ended December 31, 2024, with general and administrative expenses decreasing to 7.6% of NOI in 2024, from 9.8% in 2023, and are expected to provide significant savings of approximately \$32 million in 2025, representing a reduction of 23% compared to 2024, based on the midpoint of our 2025 guidance.

Goal: Maintaining high operating margins

Under Mr. Moglia's leadership, the Company achieved solid NOI margin of 71%, same property operating margin of 68%, and Adjusted EBITDA margin of 72% for the year ended December 31, 2024.

Goal: Solid rental rates on lease renewals and re-leasing of space

Mr. Moglia led the execution of leases aggregating 5.1 million RSF with a weighted-average lease term of 8.9 years for 2024. This includes 1.3 million RSF executed during the three months ended December 31, 2024, with a weighted-average lease term of 9.5 years — exceeding our five-year historical average of 8.9 years. Of the total leases executed, 3.9 million RSF comprised lease renewals and re-leasing of space and 1.2 million RSF were comprised leasing for developed, redeveloped, and previously vacant space in Class A/A+ properties. Our rental rate growth on lease renewals and re-leasing of space for 2024 was 16.9% and 7.2% (cash basis).



Goal: Raising capital and further strengthening our long-term capital structure

Under Mr. Moglia's leadership, the Company successfully executed many of the long-term components of our capital strategy and further strengthened our capital structure:

- Generated significant net cash flows from operating activities. In 2024, we funded approximately \$497.8 million of our equity capital needs with net cash flows provided by operating activities after dividends.
- Successfully executed the Company's strategic capital recycling program through real estate dispositions of diversified assets, that generated \$1.4 billion of capital for reinvestment into our development and redevelopment projects.
- For the year ended December 31, 2024, achieved solid growth in same property NOI of 1.2% and 4.6% (cash basis), as well as solid growth in Adjusted EBITDA (fourth quarter annualized) of 9%, which allowed us to:
 - Maintain our low net debt and preferred stock to Adjusted EBITDA ratio (fourth quarter of 2024 annualized) of 5.2x, which is consistent with our 5-year average; and
 - Take advantage of a favorable debt capital market environment in early 2024 and issue, on a leverageneutral basis, unsecured senior notes payable aggregating \$1.0 billion with a weighted-average interest rate of 5.48% and a weighted-average maturity of 23.1 years.
- Maintained a strong and flexible balance sheet with significant liquidity as of December 31, 2024:
 - Net debt and preferred stock to Adjusted EBITDA ratio of 5.2x and fixed-charge coverage ratio of 4.3x (fourth quarter of 2024 annualized).
 - Significant total balance sheet liquidity of \$5.7 billion.
 - The Company's investment-grade credit ratings from S&P Global Ratings and Moody's Ratings were BBB+ and Baa1, respectively, which continued to rank in the top 10% of credit ratings among all publicly traded U.S. REITs.
 - Weighted-average remaining term on outstanding debt of 12.7 years, one of the lowest debt maturities for 2025–2027 among all S&P 500 REITs, with 32% of our total debt maturing in 2049 or later.
 - \$684.1 million of capital contribution commitments from existing consolidated real estate joint venture partners to fund construction from January 1, 2025 through 2028.
 - \$29.0 billion total market capitalization (calculated as the outstanding shares of Common Stock multiplied by the closing price, plus total debt outstanding; all inputs as of December 31, 2024).
 - \$16.8 billion total equity capitalization (calculated as the outstanding shares of Common Stock multiplied by the closing price; all inputs as of December 31, 2024).

Goal: Oversight of industry-leading sustainability initiatives and programming

As a member of Alexandria's sustainability committee, Mr. Moglia supports our industry-leading sustainability initiatives and programming, which directly benefit our tenants, employees, and communities and create long-term value for our stockholders. During 2024, as a result of these efforts, we achieved the following:

- Seventh consecutive "A" disclosure score from GRESB signifying best-in-class transparency regarding our sustainability practices and reporting.
- · Eighth consecutive Green Star designation from GRESB.
- Received a 2024 Nareit Sustainable Design Impact Award for our groundbreaking approach to utilizing
 alternative energy sources such as geothermal energy and wastewater heat recovery systems to reduce
 operational GHG emissions in Labspace[®] development projects in the Greater Boston and Seattle markets.
- Several 2024 TOBY (The Outstanding Building of the Year) Awards from BOMA (Building Owners and Managers Association) in Boston, San Francisco, and Research Triangle. The TOBY & Industry Awards recognize excellence in property management, building operations, and service in the commercial real estate industry.
 - In the BOMA Mid-Atlantic region, 60 Binney Street on the Alexandria Center[®] at Kendall Square
 Megacampus won in the Life Science category; and Building 1400 on the Alexandria Center[®] at One Kendall
 Square Megacampus won in the Renovated Building category.
 - In the BOMA San Francisco and Pacific Southwest regions, the Alexandria Center[®] for Life Science San Carlos Megacampus won in the Life Science category.



- In the BOMA Raleigh-Durham region, 8 Davis Drive on the Alexandria Center® for Advanced Technologies and AgTech – Research Triangle Megacampus won in the Life Science category.
- Named one of the World's Most Trustworthy Companies in 2024 by Newsweek. This significant distinction builds
 on the Company's recognition by the publication as one of America's Most Trustworthy Companies in 2023.
 Alexandria is one of only three S&P 500 REITs recognized in the real estate and housing category.
- In the Greater Boston market, 325 Binney Street, a 462,100 RSF development on the Alexandria Center[®] at One Kendall Square Megacampus in Cambridge, earned LEED Platinum certification, the highest level of certification under the U.S. Green Building Council's Core and Shell rating system. Home to Moderna's global headquarters and R&D center, the ultra-efficient building is targeting LEED Zero Energy certification, reduced fossil fuel use through the implementation of a geothermal system, and 100% renewable electricity, resulting in an estimated 97% reduction of GHG emissions relative to the MA 2020 Stretch Code baseline.
- In the San Diego market, Alexandria GradLabs[®] at 9880 Campus Point Drive, located on the Campus Point by Alexandria Megacampus in the San Diego market, earned a 2024 International Institute for Sustainable Laboratories (I2SL) Lab Buildings and Projects Award for Excellence in Energy Efficiency. The state-of-the-art building was designed to operate as a highly energy-efficient research facility. In 2023, the LEED Platinum certified facility earned an I2SL Labs2Zero pilot Energy Score of 96 out of 100, indicating its operational energy performance is better than 96% of similar facilities.
- In the Seattle market, Alexandria was an honoree in the Water Stewardship category of the Puget Sound Business Journal's 2024 Environmental and Sustainability Awards and the winner of the Seattle 2030 District's 2024 Vision Award for Energy in recognition of our implementation of an innovative energy district at the Alexandria Center® for Life Science – South Lake Union Megacampus, which features one of the largest wastewater heat recovery systems in North America.

Goal: Effective communication with Executive Chairman and the Board on matters of tactical and strategic importance, including risk management matters

During 2024, Mr. Moglia participated in five meetings held by the full Board and met frequently with Mr. Marcus. These meetings covered many key topics, including matters of tactical and strategic importance such as risk management.

Goal: Effective communication with investors, analysts, and the general public and providing of insight into the Company's strategy for mission-critical activities

Mr. Moglia engaged with investors and analysts frequently throughout the year with regard to the Company's interests and during various real estate investor conferences. He was an active participant in a significant portion of the over 200 investor and analyst meetings held by the Company during 2024 and the Company's annual Investor Day meeting in December 2024.



Annual Cash Incentive Awards for Other NEOs

The employment agreements for Messrs. Binda, Ryan, Kass, and Diamond provide for annual cash incentive awards that are granted at the discretion of the Compensation Committee, none of which are guaranteed. As described above, the Compensation Committee considered a more formulaic approach for our Other NEOs but decided the existing method permits the Compensation Committee to adjust compensation based on a wide range of factors relating to both corporate and individual performance. In exercising its discretion, the Compensation Committee performs a holistic assessment of the Company's performance and each Other NEO's individual achievements, taking into account competitive market dynamics as well as the macroeconomic environment, and does not assign specific weights to any particular factor. Each Other NEO's annual cash incentive award is subject to a maximum amount equal to 300% of their base salary. Each Other NEO's cash incentive award for 2024 was below this threshold.



2024 Cash Incentive Award Decisions for Our Other NEOs

The Compensation Committee evaluated each Other NEO's performance in the context of achievement of the goals established in early 2024, as described below, and each Other NEO's performance, position, tenure, experience, expertise, leadership, and management capability. As a result, the Compensation Committee awarded each Other NEO a cash incentive award for 2024 in the amount of \$950,000 to Mr. Binda, \$1,750,000 to Mr. Ryan, \$1,750,000 to Mr. Kass, and \$575,000 to Mr. Diamond. Annual cash incentives awarded to Other NEOs are subject to a maximum of 300% of their respective base salaries.



Individual Performance Component of Our Other NEOs' 2024 Cash Incentive Awards

In early 2024, the Compensation Committee established the following individual performance goals for each of our Other NEOs to form the basis for the Compensation Committee's annual cash incentive award determinations for 2024. The performance goals were intended to be challenging, and they varied for each Other NEO based upon his role and responsibilities.

Goal	Marc E. Binda	Daniel J. Ryan	Hunter L. Kass	Lawrence J. Diamond
Oversight of financial strategy and planning	•			
Management of the Company's capital structure	•			
Maintenance of a strong and flexible balance sheet	•			
Effective communication with executive management on matters of tactical and strategic importance	•	•	•	•
Active engagement with investment community	•	•	•	
Oversight of industry-leading sustainability initiatives and programming	•			
Oversight of cybersecurity initiatives and safeguards	•			
Expansion of expertise in Megacampus design, building design, and placemaking strategy across each of our life science cluster markets		•		
Solid growth in same property NOI		•	•	
Maintaining solid NOI margin			•	•
Solid growth in rental rates on lease renewals and re-leasing of space		•	•	•
Maintaining solid occupancy		•	•	•
Achieving high pre-leasing and/or a high leased percentage of value-creation projects (ground-up development and/or redevelopment)		•	•	•
Oversight and execution of development and redevelopment projects at solid returns on investment		•	•	•
Execution of selective acquisition of value-add properties in AAA life science innovation clusters		•	•	
Execution of selective real estate dispositions to enable capital allocation into high-value Class A/A+ properties		•	•	•

Each of the Other NEO's achievements with respect to his respective 2024 performance goals are described below.



Mr. Binda's 2024 Goals and Assessment of 2024 Performance

Overview. As Chief Financial Officer and Treasurer, Mr. Binda directed the organization toward attainment of revenue and profitability goals. He collaborated closely with the Chief Executive Officer and other NEOs to develop and implement strategic plans, objectives, and policies. Mr. Binda was instrumental in managing the Company's financial operations, including the development of financial strategies and the maintenance of accounting practices and procedures. He also managed the Company's engagements with the financial community, regularly working alongside the Chief Executive Officer and other NEOs to foster relationships with analysts and stockholders. Under Mr. Binda's leadership, the Company's credit profile of BBB+ from S&P Global Ratings and Baa1 from Moody's Ratings as of December 31, 2024 continued to rank in the top 10% of credit ratings among all publicly traded U.S. REITs. In 2024, the Company executed our financial and operating strategy and accessed diverse sources of capital strategically important to our long-term capital structure. In 2024, Mr. Binda acted as an effective and responsive organizational leader in all the Company's financial matters, risk management, and internal controls.

Specific Individual Goals. The 2024 individual goals established for Mr. Binda in early 2024, and the achievement of each goal as determined by the Compensation Committee in early 2025, were as follows:

Goal: Oversight of financial strategy and planning

Mr. Binda oversaw financial and operating strategy and planning led by the corporate finance team. He was responsible for the disciplined management of key underlying metrics of our financial and operating strategy, including leasing, same property NOI performance, construction (developments and redevelopments), acquisitions, dispositions, debt and equity capital, as well as solid tenant collections. This oversight, combined with the execution of our strategy by our entire team, led to the solid growth in our FFO per share – diluted as adjusted, of 5.6% and 36% for the one- and five-year periods ended December 31, 2024, respectively, and our credit ratings ranking in the top 10% among all publicly traded U.S. REITs.

Goal: Management of the Company's capital structure; maintenance of a strong and flexible balance sheet

Under Mr. Binda's leadership, the Company achieved the following results, further strengthening the Company's capital structure:

- Generated significant net cash flows from operating activities. In 2024, we funded approximately \$497.8 million of our equity capital needs with net cash flows provided by operating activities after dividends.
- Strongly executed our 2024 capital strategy, driven primarily by dispositions that focused on a portfolio of diversified assets that generated \$1.4 billion of capital for reinvestment into our development and redevelopment projects.
- For the year ended December 31, 2024, achieved solid growth in same property NOI of 1.2% and 4.6% (cash basis), as well as solid growth in Adjusted EBITDA (fourth quarter of 2024 annualized) of 9%, which allowed us to:
 - Maintain our low net debt and preferred stock to Adjusted EBITDA ratio (fourth quarter of 2024 annualized) of 5.2x which is consistent with our 5-year average; and
 - Take advantage of a favorable debt capital market environment in early 2024 and issue, on a leverageneutral basis, unsecured senior notes payable aggregating \$1.0 billion with a weighted-average interest rate of 5.48% and a weighted-average maturity of 23.1 years.
- Continued the disciplined management of common equity issuances to support growth in FFO per share –
 diluted, as adjusted. In 2024, the aforementioned internally generated capital enabled the Company to meet our
 capital requirements while prudently managing the amount of equity issuances.
- Maintained a strong and flexible balance sheet as of December 31, 2024:
 - Net debt and preferred stock to Adjusted EBITDA ratio of 5.2x and fixed-charge coverage ratio of 4.3x (fourth quarter of 2024 annualized).
 - Significant total balance sheet liquidity of \$5.7 billion.
 - The Company's investment-grade credit ratings from S&P Global Ratings and Moody's Ratings were BBB+ and Baa1, respectively, which continued to rank in the top 10% of credit ratings among all publicly traded U.S. REITs.
 - Weighted-average remaining term on outstanding debt of 12.7 years, one of the lowest debt maturities for 2025–2027 among all S&P 500 REITs.
 - 32% of our total debt maturing in 2049 or later.



- \$684.1 million of capital contribution commitments from existing consolidated real estate joint venture partners to fund construction from January 1, 2025 through 2028.
- \$29.0 billion total market capitalization (calculated as the outstanding shares of Common Stock multiplied by the closing price, plus total debt outstanding; all inputs as of December 31, 2024).
- \$16.8 billion total equity capitalization (calculated as the outstanding shares of Common Stock multiplied by the closing price; all inputs as of December 31, 2024).

Goal: Effective communication with executive management on matters of tactical and strategic importance

Mr. Binda engaged with executive management in strategy meetings focused on strategic growth opportunities, franchise development, development and construction, risk management, proactive management of contractual lease expirations, review of Company-wide operational strategy and efficiency, and review of energy efficiency and sustainability initiatives.

Goal: Active engagement with investment community

In 2024, Mr. Binda engaged with investors and analysts frequently with regard to the Company's interests and during various real estate investor conferences. He was an active participant in a portion of over 200 investor and analyst meetings held by the Company during 2024 and the Company's annual Investor Day meeting in December 2024.

Goal: Oversight of industry-leading sustainability initiatives and programming

As a member of Alexandria's sustainability committee, Mr. Binda supports our industry-leading sustainability initiatives and programming, which directly benefit our tenants, employees, and communities and create long-term value for our stockholders. During 2024, as a result of these efforts, we achieved the following:

- Seventh consecutive "A" disclosure score from GRESB signifying best-in-class transparency regarding our sustainability practices and reporting.
- Eighth consecutive Green Star designation from GRESB.
- Received a 2024 Nareit Sustainable Design Impact Award for our groundbreaking approach to utilizing
 alternative energy sources such as geothermal energy and wastewater heat recovery systems to reduce
 operational GHG emissions in Labspace® development projects in the Greater Boston and Seattle markets.
- Several 2024 TOBY (The Outstanding Building of the Year) Awards from BOMA (Building Owners and Managers Association) in Boston, San Francisco, and Research Triangle. The TOBY & Industry Awards recognize excellence in property management, building operations, and service in the commercial real estate industry.
 - In the BOMA Mid-Atlantic region, 60 Binney Street on the Alexandria Center[®] at Kendall Square
 Megacampus won in the Life Science category; and Building 1400 on the Alexandria Center[®] at One Kendall
 Square Megacampus won in the Renovated Building category.
 - In the BOMA San Francisco and Pacific Southwest regions, the Alexandria Center[®] for Life Science San Carlos Megacampus won in the Life Science category.
 - In the BOMA Raleigh-Durham region, 8 Davis Drive on the Alexandria Center® for Advanced Technologies and AgTech Research Triangle Megacampus won in the Life Science category.
- Named one of the World's Most Trustworthy Companies in 2024 by Newsweek. This significant distinction builds
 on the Company's recognition by the publication as one of America's Most Trustworthy Companies in 2023.
 Alexandria is one of only three S&P 500 REITs recognized in the real estate and housing category.
- In the Greater Boston market, 325 Binney Street, a 462,100 RSF development on the Alexandria Center[®] at One Kendall Square Megacampus in Cambridge, earned LEED Platinum certification, the highest level of certification under the U.S. Green Building Council's Core and Shell rating system. Home to Moderna's global headquarters and R&D center, the ultra-efficient building is targeting LEED Zero Energy certification, reduced fossil fuel use through the implementation of a geothermal system, and 100% renewable electricity, resulting in an estimated 97% reduction of GHG emissions relative to the MA 2020 Stretch Code baseline.
- In the San Diego market, Alexandria GradLabs[®] at 9880 Campus Point Drive, located on the Campus Point by Alexandria Megacampus in the San Diego market, earned a 2024 International Institute for Sustainable Laboratories (I2SL) Lab Buildings and Projects Award for Excellence in Energy Efficiency. The state-of-the-art building was designed to operate as a highly energy-efficient research facility. In 2023, the LEED Platinum certified facility earned an I2SL Labs2Zero pilot Energy Score of 96 out of 100, indicating its operational energy performance is better than 96% of similar facilities.



In the Seattle market, Alexandria was an honoree in the Water Stewardship category of the *Puget Sound Business Journal*'s 2024 Environmental and Sustainability Awards and the winner of the Seattle 2030 District's 2024 Vision Award for Energy in recognition of our implementation of an innovative energy district at the Alexandria Center® for Life Science – South Lake Union Megacampus, which features one of the largest wastewater heat recovery systems in North America.

Goal: Oversight of cybersecurity initiatives and safeguards

Mr. Binda oversees the development and enhancement of our information technology and network systems, including the implementation of security measures designed to help safeguard our systems and data infrastructure, which are used to manage our tenant and vendor relationships, internal communications, accounting and record-keeping systems, and other operational functions. Mr. Binda plays a key role in the development and enhancement of internal controls designed to prevent, detect, address, and mitigate the risk of cybersecurity incidents.



Mr. Ryan's 2024 Goals and Assessment of 2024 Performance

Overview. As Co-President and Regional Market Director – San Diego, Mr. Ryan oversaw the management of the Company's San Diego market, which, as of December 31, 2024, was the Company's third-largest market in terms of rentable square footage (19% of the Company's total RSF) and largest market in terms of number of properties (79 properties). In close coordination with the Company's other senior executives, Mr. Ryan led a team of real estate professionals in implementing the Company's strategic directives within the San Diego market, including the marketing and leasing of existing and newly developed or redeveloped space; the permitting, design, and construction of new development and redevelopment projects; the ongoing management of operating properties in the regional asset base; and the selective acquisition and disposition of properties in the San Diego market. In addition to his management activities in the San Diego market, Mr. Ryan also represented the Company to tenants, key members of the life science community, brokers, partners, analysts, and investors and led certain strategic real estate and leasing initiatives across the Company's other markets.

Specific Individual Goals. The 2024 individual goals established for Mr. Ryan in early 2024, and the achievement of each goal as determined by the Compensation Committee in early 2025, were as follows:

Goal: Expansion of expertise in Megacampus design, building design, and placemaking strategy across each of our life science cluster markets

Mr. Ryan led the Company's strategy for Megacampus design, building design, and placemaking across each of our life science cluster markets. As of December 31, 2024, the Company's Megacampus properties accounted for 77% of the Company's total annual rental revenue. Additionally, our development and redevelopment pipeline of current projects that are under construction is expected to generate incremental annual NOI aggregating \$395 million, primarily commencing from the first quarter of 2025 through the second quarter of 2028.

Goal: Solid growth in same property NOI

Under Mr. Ryan's leadership, the Company achieved strong growth in same property NOI of 1.2% and 4.6% (cash basis) for the year ended December 31, 2024.

Goal: Maintaining solid NOI margin

Under Mr. Ryan's leadership, the Company achieved a solid same property operating margin of 68% for the year ended December 31, 2024.

Goal: Solid growth in rental rates on lease renewals and re-leasing of space

Mr. Ryan led the execution of leases aggregating 1.1 million RSF in the San Diego market during 2024. This includes 474,355 RSF of developed, redeveloped, and previously vacant space leased in Class A/A+ properties and 643,882 RSF of lease renewals and re-leasing of space at rental rates reflecting increases of 17.0% and 9.1% (cash basis). As of December 31, 2024, our San Diego market generated 61% of its annual rental revenue from investment-grade or publicly traded large cap tenants.

Goal: Maintaining solid occupancy

Under Mr. Ryan's management, our operating asset base for the San Diego market had an occupancy level of 96.3% as of December 31, 2024.

Goal: Achieving high pre-leasing and/or a high leased percentage of value-creation projects (ground-up development and/or redevelopment)

During 2024, Mr. Ryan oversaw three development projects under construction aggregating 921,510 RSF across three Megacampus properties in the San Diego market which are 92% leased. This includes 426,927 RSF at 4135 Campus Point Court that is 100% leased in our University Town Center submarket, 241,504 RSF at 10935, 10945, and 10955 Alexandria Way that is 100% leased in our Torrey Pines submarket, and 253,079 RSF at 10075 Barnes Canyon Road that is 70% leased in our Sorrento Mesa submarket.

Goal: Oversight and execution of development and redevelopment projects at solid returns on investment

Mr. Ryan led the diligent management and oversight of construction for each of the projects noted above. Each project is on track for delivery of solid returns on our investment. Mr. Ryan also provided strategic input into the design of various key development and redevelopment of new Class A/A+ buildings and Megacampus properties across the Company's cluster markets.



Goal: Execution of selective acquisition of value-add properties in AAA life science innovation clusters

In 2024, Mr. Ryan oversaw selective value-creation real estate acquisitions in our key life science cluster submarkets aggregating 1.1 million SF of future development and redevelopment opportunities for an aggregate purchase price of \$249.4 million. These acquisitions were primarily focused on current and future development and redevelopment opportunities, providing for expansion of our Megacampus ecosystems and accommodating the future growth of our tenants.

Goal: Execution of selective real estate dispositions to enable capital allocation into high-value Class A/A+ properties

Mr. Ryan contributed to the completion of our 2024 capital strategy, driven primarily by dispositions that focused on a portfolio of diversified assets that generated \$1.4 billion of capital for reinvestment into our development and redevelopment projects. Mr. Ryan led the execution of the following dispositions in the San Diego market:

- The completed sale of three operating properties aggregating 177,804 RSF located at 4755 and 4757 Nexus Center Drive and 4796 Executive Drive in our University Town Center submarket for an aggregate sales price of \$120.0 million and recognized a gain of \$47.5 million.
- The completed sale of a future development project located at Scripps Science Park by Alexandria aggregating 444,041 SF in our Sorrento Mesa submarket for an aggregate sales price of \$55.0 million. As part of the transaction, we provided \$25.0 million of seller financing.

Goal: Effective communication with executive management on matters of tactical and strategic importance

Mr. Ryan engaged frequently throughout the year with executive management in strategy meetings focused on business development, C-suite relationship targets for ongoing development of our future tenant base, development and construction risk management, proactive management of contractual lease expirations, and review of operational efficiency, energy efficiency, and sustainability initiatives.

Goal: Active engagement with investment community

Mr. Ryan engaged with investors and analysts frequently throughout the year with regard to the Company's interests in the San Diego market and during various real estate investor events. He was an active participant in a portion of over 200 investor and analyst meetings held by the Company during 2024 and the Company's annual Investor Day meeting in December 2024.



Mr. Kass's 2024 Goals and Assessment of 2024 Performance

Overview. As Co-President and Regional Market Director – Greater Boston, Mr. Kass oversaw the management of the Company's largest region, representing 36% of the Company's annual rental revenue as of December 31, 2024. In close coordination with the Company's other senior executives, Mr. Kass led a team of real estate professionals in implementing the Company's strategic directives within the Greater Boston market, including the marketing and leasing of existing and newly developed or redeveloped space; the permitting, design, and construction of new development and redevelopment projects; the ongoing management of operating properties in the regional asset base; and the selective acquisition and disposition of properties in the Greater Boston market. In addition to his management activities in the Greater Boston market, Mr. Kass also represented the Company to tenants, key members of the life science community, brokers, partners, analysts, and investors.

Specific Individual Goals. The 2024 individual goals established for Mr. Kass in early 2024, and the achievement of each goal as determined by the Compensation Committee in early 2025, were as follows:

Goal: Solid growth in rental rates on lease renewals and re-leasing of space

Mr. Kass led the execution of leases aggregating 1.1 million RSF in the Greater Boston market during 2024. Leasing volume executed in the Greater Boston market in 2024 included 183,027 RSF of developed, redeveloped, and previously vacant space in Class A/A+ properties and 932,536 RSF of lease renewals and re-leasing of space at rental rates reflecting increases of 28.9% and 18.9% (cash basis). As of December 31, 2024, our Greater Boston market generated 54% of its annual rental revenue from investment-grade or publicly traded large cap tenants.

Goal: Maintaining solid NOI margin

Under Mr. Kass's leadership, the Greater Boston market contributed toward the Company's solid NOI margin of 71% for the year ended December 31, 2024.

Goal: Solid growth in same property NOI

Under Mr. Kass's leadership, the Company achieved strong growth in same property NOI of 1.2% and 4.6% (cash basis) for the year ended December 31, 2024.

Goal: Maintaining solid occupancy

Under Mr. Kass's leadership, our operating asset base for the Greater Boston market had an occupancy level of 94.8% as of December 31, 2024.

Goal: Achieving high pre-leasing and/or a high leased percentage of value-creation projects (ground-up development and/or redevelopment)

During 2024, Mr. Kass oversaw the delivery of an aggregate of 485,186 RSF across four development and redevelopment projects. The projects placed into service included 99 Coolidge Avenue in our Cambridge/Inner Suburbs submarket that is 100% occupied, 201 Brookline Avenue in our Fenway submarket that is 98% occupied, and 840 Winter Street in our Route 128 submarket that is 100% occupied. As of December 31, 2024, Mr. Kass oversaw eight development and redevelopment projects aggregating 2.7 million RSF, including the commencement of two redevelopment projects: 308,446 RSF at 311 Arsenal Street and 104,956 RSF at One Hampshire Street in our Cambridge/Inner Suburbs submarket.

Goal: Oversight and execution of development and redevelopment projects at solid returns on investment

Mr. Kass led the diligent management and oversight of construction for each of the projects noted above. Mr. Kass also provided strategic input into the design of various key development and redevelopment of new Class A/A+ buildings and Megacampus properties across the Greater Boston market. Mr. Kass further contributed to our development and redevelopment pipeline of current projects under construction that are expected to generate incremental annual NOI aggregating \$395 million, primarily commencing from the first quarter of 2025 through the second quarter of 2028.

Goal: Execution of selective acquisition of value-add properties in AAA life science innovation clusters

In 2024, Mr. Kass oversaw selective value-creation real estate acquisitions in our key life science cluster submarkets aggregating 1.1 million SF of future development and redevelopment opportunities for an aggregate purchase price of \$249.4 million. These acquisitions were primarily focused on current and future development and redevelopment opportunities, providing for expansion of our Megacampus ecosystems and accommodating the future growth of our tenants.



Goal: Execution of selective real estate dispositions to enable capital allocation into high-value Class A/A+ properties

In 2024, Mr. Kass contributed to the completion of our 2024 capital strategy, driven primarily by dispositions focused on a portfolio of diversified assets that generated \$1.4 billion of capital for reinvestment into our development and redevelopment projects. Mr. Kass led the execution of the following dispositions in the Greater Boston market:

- The completed sale of four properties aggregating 722,130 RSF located at One Moderna Way in our Route 128 submarket for an aggregate sales price of \$369.4 million to the current tenant of the properties with whom we have a long-established relationship.
- The completed sale of three properties aggregating 552,513 RSF located at 215 First Street, 150 Second Street, and 11 Hurley Street in our Cambridge submarket for an aggregate sales price of \$245.5 million.
- The completed sale of an operating property aggregating 308,970 RSF in the Greater Boston market for an aggregate sales price of \$67.3 million and recognized a gain of \$4.0 million.

Goal: Effective communication with executive management on matters of tactical and strategic importance

Mr. Kass engaged frequently throughout the year with executive management in strategy meetings focused on business development, C-suite relationship targets for ongoing development of our future tenant base, development and construction risk management, proactive management of contractual lease expirations, and review of operational efficiency, energy efficiency, and sustainability initiatives.

Goal: Active engagement with investment community

Mr. Kass engaged with investors and analysts throughout the year with regard to the Company's interests in the Greater Boston market. He was an active participant in the Company's annual Investor Day meeting in December 2024.



Mr. Diamond's 2024 Goals and Assessment of 2024 Performance

Overview. As Co-Chief Operating Officer and Regional Market Director – Maryland, Mr. Diamond oversaw the management of the Company's Maryland market, representing 7% of the Company's annual rental revenue as of December 31, 2024. In close coordination with the Company's other senior executives, Mr. Diamond led a team of real estate professionals in implementing the Company's strategic directives within the Maryland market, including the marketing and leasing of existing and newly developed or redeveloped space; the permitting, design, and construction of new development and redevelopment projects; the ongoing management of operating properties in the regional asset base; and the selective acquisition and disposition of properties in the Maryland market. In addition to his management activities in the Maryland market, Mr. Diamond also represented the Company to tenants, key members of the life science community, brokers, partners, analysts, and investors.

Specific Individual Goals. The 2024 individual goals established for Mr. Diamond in early 2024, and the achievement of each goal as determined by the Compensation Committee in early 2025, were as follows:

Goal: Maintaining solid NOI margin

Under Mr. Diamond's leadership, the Maryland market contributed toward the Company's solid same property and consolidated NOI margins of 68% and 71%, respectively, for the year ended December 31, 2024.

Goal: Solid growth in rental rates on lease renewals and re-leasing of space

Mr. Diamond led the execution of leases aggregating 432,778 RSF in the Maryland market during 2024. Leasing volume executed in the Maryland market in 2024 included 132,678 RSF of developed, redeveloped, and previously vacant space in Class A/A+ properties and 300,100 RSF of lease renewals and re-leasing of space at rental rates reflecting increases of 25.3% and 3.7% (cash basis). As of December 31, 2024, our Maryland market generated 53% of its annual rental revenue from investment-grade or publicly traded large cap tenants.

Goal: Maintaining solid occupancy

Under Mr. Diamond's leadership, our operating asset base for the Maryland market had an occupancy level of 95.7% as of December 31, 2024.

Goal: Achieving high pre-leasing and/or a high leased percentage of value-creation projects (ground-up development and/or redevelopment)

During 2024, Mr. Diamond oversaw the delivery of an aggregate of 514,036 RSF across three development projects located at the Alexandria Center[®] for Life Science – Shady Grove Megacampus in our Rockville submarket. The projects placed into service included 9810 and 9820 Darnestown Road that are 100% occupied and 9808 Medical Center Drive that is 69% occupied.

Goal: Oversight and execution of development and redevelopment projects at solid returns on investment

Mr. Diamond led the diligent management and oversight of construction for each of the projects noted above. Each project was on track for delivery of solid returns on our investment. Mr. Diamond also provided strategic input into the design of various key development and redevelopment of new Class A/A+ buildings and Megacampus properties across the Maryland market.

Goal: Execution of selective real estate dispositions to enable capital allocation into high-value Class A/A+ properties

In 2024, Mr. Diamond contributed to the completion of our 2024 capital strategy, driven primarily by dispositions that focused on a portfolio of diversified assets that generated \$1.4 billion of capital for reinvestment into our development and redevelopment projects. Mr. Diamond led the execution of the following dispositions in the Maryland market:

- The sale of an operating property aggregating 248,186 RSF located at 14225 Newbrook Drive in our Northern Virginia submarket for an aggregate sales price of \$80.5 million and a gain of \$37.1 million.
- The disposition of an unconsolidated real estate joint venture in our Rockville submarket for an aggregate sales price of \$22.9 million and a gain of \$3.3 million.

Goal: Effective communication with executive management on matters of tactical and strategic importance

Mr. Diamond engaged frequently throughout the year with executive management in strategy meetings focused on business development, C-suite relationship targets for ongoing development of our future tenant base, development and construction, risk management, proactive management of contractual lease expirations, and review of operational efficiency, energy efficiency, and sustainability initiatives.



Long-Term Incentive Equity Awards Granted in 2024 to the Executive Chairman and the Chief Executive Officer

Pursuant to their respective employment agreements, Messrs. Marcus and Moglia are each eligible to receive an annual LTI award in the form of restricted stock, 50% of which is subject to performance-based vesting conditions (the "Performance-Based LTI Grant") and the remaining 50% of which is subject to service- or time-based vesting conditions (the "Time-Based LTI Grant"; together with the Performance-Based LTI Grant, the "Annual LTI Grant").

On January 5, 2024, we amended Messrs. Marcus's and Moglia's employment agreements to change certain terms of the Annual LTI Grants to be awarded after such date. The changes include (i) an increase in the aggregate target value of their respective Annual LTI Grants, which represent the first increase since 2019, (ii) a reduction of the maximum payout of their respective Performance-Based LTI Grants to 150% of target, from 156.4% of target, (iii) an increase of the vesting period of their respective Time-Based LTI Grants to four years, from three years, and (iv) an addition of a one-year post-vesting holding period requirement.

The Compensation Committee performed a comprehensive review of peer compensation and the Company's long-term strategic objectives to ensure that these adjustments would support competitiveness and strong alignment with stockholder interests. Specifically:

- i. Increased aggregate target value. The new aggregated target values of \$3,600,000 for Mr. Marcus and \$5,500,000, for Mr. Moglia in 2024 reflect the first increases in their LTI targets since January 2019, from \$2,750,000 and \$4,500,000, respectively. Our Compensation Committee determined that this adjustment, representing effective annualized increases of approximately 5.5% per year for Mr. Marcus and 4.1% per year for Mr. Moglia, was necessary to sustain the competitiveness of our key executives' compensation relative to peers and to effectively retain and motivate the talent critical to the company's long-term success. For Mr. Marcus, the new LTI target amount still represents a 35% reduction compared to the original annual LTI award granted to Mr. Marcus in 2018 with an aggregate target of \$5,500,000. The aggregated target values of the Annual LTI Grants awarded to Mr. Marcus and Mr. Moglia in 2025 remained unchanged from 2024.
- ii. Reduction in maximum performance-based payout cap. The maximum payout cap for the Performance-Based LTI Grant was reduced to 150% of target, down from 156.4%, reflecting a more balanced approach to incentive compensation that aligns with stockholder interests.
- iii. Longer vesting period for the Time-Based LTI Grant. Increasing the vesting period of the Time-Based LTI Grant to four years, from three years, strengthen executive retention and promotes long-term value creation.
- iv. Addition of a one-year post-vesting holding period for the LTI Grant. The mandated one-year post-vesting holding requirement for the Annual LTI Grant (for both performance-based and time-based portions) further strengthens our commitment to sustainable value creation and prudent risk management.

On January 10, 2024, pursuant to their respective employment agreements, as amended, Messrs. Marcus and Moglia were each awarded an Annual LTI Grant reflecting these revised terms.

Structure of the 2024 LTI Grant — Target 50% Performance-Based Vesting and Target 50% Time-Based Vesting

The Compensation Committee awarded the Annual LTI Grant in 2024 (the "2024 LTI Grant") to Messrs. Marcus and Moglia in the form of a Performance-Based LTI Grant representing 50% of the aggregate target value (the "2024 Performance-Based LTI Grant") and a Time-Based LTI Grant representing the remaining 50% of the aggregate target value (the "2024 Time-Based LTI Grant") as set forth in the table below.

		2024 LTI Grants ⁽¹⁾							
		Aggregate arget Value	Target Number of Shares Underlying the 2024 Performance-Based LTI Grant (50% of Target Value) ⁽²⁾	Target Number of Shares Underlying the 2024 Time-Based LTI Grant (50% of Target Value) ⁽³⁾					
Joel S. Marcus	\$	3,600,000	14,026	14,025					
Peter M. Moglia	\$	5,500,000	21,428	21,427					

- (1) The target number of shares underlying the 2024 LTI Grants was calculated based on the closing price of Common Stock on January 9, 2024, the last trading day prior to the January 10, 2024 grant date, therefore the approved target value of each 2024 LTI Grant shown in the table above differs from the amount disclosed for such award in the "Summary Compensation Table" on page 96 and the "2024 Grants of Plan Read Awards Table" on page 97 which pursuant to SEC reporting rules reflects the grant date fair value.
 - "on page 96 and the "2024 Grants of Plan-Based Awards Table" on page 97, which, pursuant to SEC reporting rules, reflects the grant date fair value computed in accordance with FASB ASC Topic 718 based on the closing price of Common Stock on the January 10, 2024 grant date. Refer to Note 16 of the consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2024 for additional information on fair value accounting for stock awards subject to performance and market condition vesting.
- (2) Reflects the target number of shares underlying the 2024 Performance-Based LTI Grant. The actual number of shares earned, if any, will be determined after the three-year performance period ending December 31, 2026. The maximum number of shares that could be earned is capped at 21,039 shares for Mr. Marcus and 32,142 shares for Mr. Moglia.
- (3) No more than the target number of shares underlying the 2024 Time-Based LTI Grant may ever vest.



2024 Performance-Based LTI Grants

The Compensation Committee determined that the 2024 Performance-Based LTI Grant will be earned based on three critical performance metrics described below. These metrics, developed at the end of 2023, reflect a balanced focus on short-term priorities and long-term value creation, and together, they evaluate both the Company's absolute performance and its performance relative to an index peer group, as described below:

Metric

Definition

Importance of Metric

Net Debt to Adjusted EBITDA Ratio Net Debt to Adjusted EBITDA Ratio is the lower of the three months ended December 31, 2024 annualized or the trailing 12 months. For additional information, refer to "Net debt and preferred stock to Adjusted EBITDA" in the "Definitions and Reconciliations" section of this Proxy Statement. When establishing the targets in late 2023, the Compensation Committee considered prevailing economic conditions, including the potential for continued interest rate increases and limited market liquidity throughout 2024. In selecting this performance metric, the Compensation Committee emphasized the importance of disciplined capital management and maintaining a strong balance sheet in a dynamic and uncertain economic environment. While the Compensation Committee evaluated the possibility of designing this metric as a long-term measure, it ultimately concluded that potential intermediate-term shifts—such as changes in monetary policy and/or federal administration—could diminish the relevance of a longer-term target. Accordingly, the Compensation Committee determined that a one-year target was more appropriate in the current macroeconomic environment. Considering the critical importance of (i) maintaining a strong and flexible balance sheet while avoiding excessive leverage especially in the current capital market environment, where elevated interest rates persist, and (ii) continuing to drive growth in Adjusted EBITDA, this goal was incorporated into both of our performance-vesting award programs for 2024—the 2024 Performance-Based LTI Grants awarded to the Executive Chairman and the Chief Executive Officer, and the 2024 Performance Plan Equity Awards granted to each NEO, as described below under "Long-Term Performance-Based Equity Awards Granted in 2024 to All NEOs"—in order to support the Company's long-term success.

NOI Growth Rate

NOI Growth Rate means growth in NOI for the year ended December 31, 2024, compared to the year ended December 31, 2023, excluding any NOI from dispositions completed in 2023 and 2024.

Refer to "Net operating income" in the "Definitions and Reconciliations" section of this Proxy Statement. This measure underscores the Company's commitment to delivering strong operating results despite a challenging macroeconomic environment. While the Net Debt to Adjusted EBITDA Ratio emphasizes financial discipline, the NOI Growth Rate complements it by focusing on sustained operational growth and value creation through the Company's core business activities. The Compensation Committee introduced this metric to promote a balanced approach to achieving the Net Debt to Adjusted EBITDA Ratio target without compromising long-term growth and strategic priorities such as maintaining core assets integral to the Company's Megacampus platform, maintaining solid liquidity, prudently managing equity issuances, and promoting sustainable operational efficiency. Designing the NOI Growth Rate as a one-year target aligns its term with the Net Debt to Adjusted EBITDA Ratio, creating cohesive and balanced performance incentives, and mitigating the risk of overemphasizing any single metric.

Forward FFO Equity Multiple Ranking

Forward FFO Equity Multiple Ranking means the percentile ranking of the Company's Forward FFO Equity Multiple among the Forward FFO Equity Multiples of all FTSE NAREIT Equity Health Care Index companies, including the Company (the "Index Companies"). The term "Forward FFO Equity Multiple" means the average of each Index Company's daily closing stock prices for the 30 trading days ending on December 31, 2026, divided by the respective Index Company's consensus FFO per share estimate for 2027, as reported by Bloomberg.

To ensure that executive compensation aligns with both short-term operational and financial milestones and long-term value creation, the Compensation Committee introduced the Forward FFO Equity Multiple Ranking as a modifier with a three-year performance period. This metric underscores the importance of sustained performance throughout the 2024–2026 performance period and incentivizes the Company's leadership to deliver competitive 2027 FFO per share, relative to the members of the FTSE NAREIT Equity Health Care Index.

By incorporating this long-term measure alongside the one-year targets for Net Debt to Adjusted EBITDA Ratio and NOI Growth Rate, the Compensation Committee established a balanced framework that aligns executive incentives with both immediate priorities and long-term value creation. This holistic structure promotes disciplined capital management, operational excellence, and long-term stockholder returns.



Key design elements of the 2024 Performance-Based LTI Grants are as follows:

- Two performance metrics (Net Debt to Adjusted EBITDA Ratio and NOI Growth Rate) are each weighted at 50% of the target number of shares underlying Messrs. Marcus's and Moglia's respective 2024 Performance-Based LTI Grants, and the third performance metric (Relative Forward FFO Equity Multiple Ranking) operates as a modifier metric that can increase or decrease the award payout by up to 50%.
- The number of shares underlying Messrs. Marcus's and Moglia's respective 2024 Performance-Based LTI Grants that will vest, if any, will be calculated after the three-year performance period ending December 31, 2026.
- The maximum payout is equal to 150% of the target number of shares underlying Messrs. Marcus's and Moglia's respective 2024 Performance-Based LTI Grants.
- The 2024 Performance-Based LTI Grants will be forfeited to the extent the threshold performance levels underlying the Net Debt to Adjusted EBITDA Ratio and NOI Growth Rate performance metrics are not met.
- The 2024 Performance-Based LTI Grants are subject to a one-year post-vesting holding period requirement.

The table below illustrates how the number of shares that could be earned with respect to the 2024 Performance-Based LTI Grants will be calculated after the three-year performance period ending December 31, 2026. Notwithstanding anything to the contrary, the maximum payout of the 2024 Performance-Based LTI Grants is equal to 150% of the target number of shares underlying each such grant.

		50% of L	TI Grant: Ne. EBITDA Ra		Adjusted	Мо		
		Forfeiture (> 6.5x)	Threshold (6.5x)	Target (≤ 6.05x)	Maximum (≤ 5.6x)	Forward FFO Equity Multiple Ranking	Adjustment to Shares Earned	Maximum Payout at 150% of Target
50% of	Forfeiture (< 3.0%)	—%	25%	63%	100%	≤ 25 Percentile	Decrease by 50%	Mr. Moglia
LTI Grant: NOI	Threshold (3.0%)	25%	50%	88%	125%	Median	No Change	32,142 Shares
Growth Rate Goals	Target (4.0%)	63%	88%	126%	163%	≥75 Percentile	Increase by 50%	Mr. Marcus
Goals	Maximum (≥ 5.0%)	100%	125%	163%	200%		um Payout of orget Shares	21,039 Shares

The Company's actual results for the NOI Growth Rate and Net Debt to Adjusted EBITDA Ratio performance metrics were as follows: we achieved (i) an NOI Growth Rate of 13.8% and (ii) a Net Debt to Adjusted EBITDA Ratio of 5.2x. Accordingly, the aggregate payout percentage for each 2024 Performance-Based LTI Grant resulting from the NOI Growth Rate and Net Debt to Adjusted EBITDA Ratio performance metrics is equal to 200% of target. The number of shares that will ultimately vest, however, depends upon the Company's relative Forward FFO Equity Multiple Ranking as measured after the three-year performance period ending December 31, 2026 has concluded, and vesting will be capped at 150% of the target number of shares.

The table above illustrates how the Forward FFO Equity Multiple Ranking modifier, which is based on our Forward FFO Equity Multiple performance relative to that of the constituents of the FTSE NAREIT Equity Health Care Index, will impact the final number of shares earned with respect to the 2024 Performance-Based LTI Grants. Linear interpolation will be applied between performance levels. We will disclose the final achievement results and any payouts of the 2024 Performance-Based LTI Grants after the three-year performance period ending December 31, 2026 has concluded.

2024 Time-Based LTI Grants

The 2024 Time-Based LTI Grants each vest over four years from January 10, 2024 through January 30, 2028, subject to continued service through the applicable vesting date, and are subject to a one-year post-vesting holding period requirement.



2022 Long-Term Incentive Equity Award Payouts to the Executive Chairman and the Chief Executive Officer

Performance Goals for Annual LTI Grants Awarded to Our Executive Chairman and Our Chief Executive Officer in 2022 and Vested in 2025

In early 2022, Messrs. Marcus and Moglia were each awarded an Annual LTI Grant (the "2022 LTI Grant"), 50% of which was a Performance-Based LTI Grant that vested based upon the three-year growth in FFO per share – diluted, as adjusted (the "2022 Performance-Based LTI Grant") and the remaining 50% of which was a Time-Based LTI Grant that vested over the 36-month period through January 2025, subject to continued service through the applicable vesting date. The specific performance goals and payout structure for the 2022 Performance-Based LTI Grants and the actual performance with respect to each performance goal for the three-year performance period are provided in the following table:

2022 Performance-Based LTI Grants: Goals and Portion Subject to Forfeiture and Cap							
FFO/Share Grow	FFO/Share Growth ⁽¹⁾						
Goal	Vesting						
Below 10.0%	Forfeiture						
Threshold: 10.0%	Target Less 50%						
Marcus Target: 12.5%	6,579 Shares	10,290 Shares					
Moglia Target: 12.5%	10,766 Shares	16,839 Shares					
Maximum: 15.0%	Target Plus 56.4%						
Actual: 22%	Target Plus 56.4%	Vested: 10,290 Shares (Marcus) 16.839 Shares (Moglia)					

⁽¹⁾ Represents growth in FFO per share – diluted, as adjusted, which is a non-GAAP measure. For a definition and reconciliation to the most directly comparable GAAP measure, refer to "Funds from operations per share – diluted, as adjusted" in the "Definitions and Reconciliations" section of this Proxy Statement

The maximum vesting for the 2022 Performance-Based LTI Grants was the result of exceptional corporate performance for the three-year performance period. When the Compensation Committee set the goals in 2022, it set rigorous three-year performance goals tied to our long-term strategic goals and the creation of long-term stockholder value.

Considerations in Setting Performance Goals for the 2022 Performance-Based LTI Grants

When setting the FFO per-share growth goal for the 2022 LTI Grant, the Compensation Committee focused on setting targets at rigorous levels that would require significant effort and exceptional performance in order to be achieved. The Compensation Committee considered the Company's actual operating and financial results during the most recent three-year performance period ended December 31, 2021 and performance projections of future operating and financial performance. Ultimately, the Compensation Committee based the maximum achievement level of FFO per-share growth at a level that would have resulted in a strong relative three-year FFO per-share growth compared to constituents of the FTSE NAREIT Equity Office Index. This decision was partially informed by the fact that a 15% growth rate in FFO per share for each of the three-year periods ended December 31, 2019, 2020, and 2021 would, on average, have placed this growth rate within the upper quartile of those achieved by constituents of the FTSE NAREIT Equity Office Index.



Performance-Based Cash Incentive Bonus Awarded in 2023 and 2024 to Our Executive Chairman

Mr. Marcus was granted a performance-based cash incentive bonus in an amount up to \$2.0 million in each of 2023 and 2024 (the "2023 Cash Bonus" and the "2024 Cash Bonus," respectively) in recognition of the significant value created in the Company's portfolio of non-real estate investments during each such year as a result of Mr. Marcus's experience, expertise, and leadership. Half of the 2023 Cash Bonus was earned in 2023 and paid in 2024, and half of the 2024 Cash Bonus was earned in 2024 and is payable in 2025.

The other half of the 2023 Cash Bonus (the "2023 Net Realized Gains Bonus") is payable in two equal installments in April 2025 and July 2025, subject to (i) Mr. Marcus's continued service through the applicable payment date and (ii) the amount of recognition of net realized gains, excluding impairments, from the Company's portfolio of non-real estate investments during the period from January 1, 2024 to December 31, 2024 (the "2024 Net Realized Gains"). The achievement levels established by the Compensation Committee for the 2023 Net Realized Gains Bonus are provided in the table below (with linear interpolation for performance in between levels). At the end of 2023, the 2024 Net Realized Gains target was set below the prior year's target and actual performance due to the market expectations at that time, including an expectation of potential decline in venture capital funding, economic and political uncertainties, and a strategic shift toward capital preservation. These factors were expected to impact the value of non-real estate investments and limit our willingness to liquidate certain non-real estate investments.

With investors and companies prioritizing financial stability over aggressive growth, a more cautious approach was necessary to align expectations with the industry's measured recovery.

In early 2025, the Compensation Committee determined that the amount of 2024 Net Realized Gains, as set forth in the table below, exceeded the maximum achievement level and thus determined that the amount of 2023 Net Realized Gains Bonus would be \$1.0 million.

2023 Net Realized Gains Bonus					
2024 Net Re	Amount Earned in 2024				
Forfeiture:	\$0	\$0			
Target:	\$30,000,000	\$500,000			
Maximum	≥ \$60,000,000	\$1,000,000			
Actual	\$117,200,000	\$1,000,000			

⁽¹⁾ Represents net realized gains, excluding impairments, from the Company's portfolio of non-real estate investments.

The other half of the 2024 Cash Bonus (the "2024 Net Realized Gains Bonus") is payable in two equal installments in April 2026 and July 2026, subject to (i) Mr. Marcus's continued service through the applicable payment date and (ii) the amount of recognition of net realized gains, excluding impairments, reported in FFO per share – diluted, as adjusted, during the period from January 1, 2025 to December 31, 2025, from the Company's portfolio of non-real estate investments (the "2025 Net Realized Gains"). We will disclose the specific achievement levels with respect to 2025 Net Realized Gains at the end of the performance period, as included above with respect to the 2023 Net Realized Gains Bonus. We believe that providing disclosure before the end of the performance period would be competitively harmful.



Long-Term Performance-Based Equity Awards Granted in 2024 to All NEOs

Pursuant to our long-term performance program, each NEO is eligible to receive an annual performance-based equity award, 100% of which is eligible to vest based upon formulaic performance goals (each such award, a "Performance Plan Equity Award"). In January 2024, each NEO received a Performance Plan Equity Award for 2024 in the form of restricted stock (each such award, a "2024 Performance Plan Equity Award"). The table below reflects the target value and maximum value of each NEO's 2024 Performance Plan Equity Award as approved by the Compensation Committee:

	2024 Performance Plan Equity Awards						
NEO	Target Value ⁽¹⁾		aximum Value ⁽²⁾	Target Shares ⁽¹⁾⁽³⁾	Maximum Shares ⁽⁴⁾		
Joel S. Marcus	\$ 4,084,600	\$	6,126,900	31,747	47,620		
Peter M. Moglia	\$ 1,301,733	\$	1,952,600	10,120	15,180		
Marc E. Binda	\$ 606,667	\$	910,000	4,720	7,080		
Daniel J. Ryan	\$ 1,301,733	\$	1,952,600	10,120	15,180		
Hunter L. Kass	\$ 1,301,733	\$	1,952,600	10,120	15,180		
Lawrence J. Diamond	\$ 606,667	\$	910,000	4,720	7,080		

- (1) The target number of shares underlying the 2024 Performance Plan Equity Awards was calculated based on the 5-trading day trailing average closing price of Common Stock through the January 2, 2024 grant date. The approved target value of each 2024 Performance Plan Equity Award shown in the table above differs from the amount disclosed for such award in the "Summary Compensation Table
 - " on page 96 and the "2024 Grants of Plan-Based Awards Table" on page 97, which, pursuant to SEC reporting rules, reflects the grant date fair value computed in accordance with FASB ASC Topic 718. Refer to Note 16 of the consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2024 for additional information on fair value accounting for stock awards subject to performance and market condition vesting.
- (2) Represents 150% of the approved target value of the 2024 Performance Plan Equity Award.
- (3) Reflects the target number of shares underlying the 2024 Performance Plan Equity Award. The actual number of shares earned, if any, will be determined after the three-year performance period ending December 31, 2026.
- (4) Reflects the maximum number of shares eligible to vest under the 2024 Performance Plan Equity Award, which number is equal to 150% of the target shares.

Structure of the 2024 Performance Plan Equity Awards

The Compensation Committee determined that the 2024 Performance Plan Equity Awards will be earned based on the Company's Net Debt to Adjusted EBITDA Ratio, FFO Growth Rate, and Relative TSR Ranking. These metrics, selected at the end of 2023, reflect a balanced focus on short-term priorities and long-term value creation. They evaluate both the Company's absolute performance and its performance relative to an index peer group, as described below:

Metric	Definition
Net Debt to Adjusted EBITDA Ratio	Net Debt to Adjusted EBITDA Ratio is the lower of the three months ended December 31, 2024 annualized or the trailing 12 months. Refer to "Net debt and preferred stock to Adjusted EBITDA" in the "Definitions and Reconciliations" section of this Proxy Statement for additional information.

Importance of Metric

Establishing the targets in late 2023, the Compensation Committee considered prevailing economic conditions, including the potential for continued interest rate increases and limited market liquidity throughout 2024. In selecting this performance metric, the Compensation Committee emphasized the importance of disciplined capital management and maintaining a strong balance sheet in a dynamic and uncertain economic environment. While the Compensation Committee evaluated the possibility of designing this metric as a long-term measure, it ultimately concluded that potential intermediate-term shifts such as changes in monetary policy and/or federal administration—could diminish the relevance of a longer-term target. Accordingly, the Compensation Committee determined that a one-year target was more appropriate in the current macroeconomic environment. Considering the critical importance of (i) maintaining a strong and flexible balance sheet while avoiding excessive leverage—especially in the current capital market environment, where elevated interest rates persist, and (ii) continuing to drive growth in Adjusted EBITDA, this goal was incorporated into both of our performance-vesting award programs for 2024—the 2024 Performance Plan Equity Awards granted to each NEO and the 2024 Performance-Based LTI Grants awarded to the Executive Chairman and the Chief Executive Officer, as described above under "Long-Term Incentive Equity Awards Granted in 2024 to the Executive Chairman and the Chief Executive Officer"—in order to support the Company's long-term success.



Metric

Definition

Importance of Metric

FFO Growth Rate

FFO Growth Rate means the growth in the Company's FFO per share for the year ended December 31, 2024, compared to the year ended December 31, 2023. "FFO per share" refers to the "Funds from operations, as adjusted, attributable to Alexandria Real Estate Equities, Inc.'s common stockholders," as defined in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024. Refer to "Funds from operations per share - diluted, as adjusted" in the "Definitions and Reconciliations" section of this Proxy Statement for additional information.

This measure underscores the Company's commitment to delivering strong operating results despite a challenging macroeconomic environment. While the Net Debt to Adjusted EBITDA Ratio emphasizes financial discipline, the FFO Growth Rate complements it by focusing on sustained operational growth and value creation through the Company's core business activities. The Compensation Committee introduced this metric to promote a balanced approach to achieving the Net Debt to Adjusted EBITDA Ratio target without compromising long-term growth and strategic priorities such as maintaining core assets integral to the Company's Megacampus platform, maintaining solid liquidity, prudently managing equity issuances, and promoting sustainable operational efficiency. Designing the FFO Growth Rate as a one-year target aligns its term with the Net Debt to Adjusted EBITDA Ratio, creating cohesive and balanced performance incentives, and mitigating the risk of overemphasizing any single metric.

Relative TSR Ranking

Relative TSR Ranking means the percentile ranking of the Company's TSR among the TSRs of all FTSE NAREIT Equity Health Care Index companies, including the Company (the "Index Companies"), over the three-year performance period ending December 31, 2026.

To ensure that executive compensation aligns with both short-term operational and financial milestones, and long-term value creation, the Compensation Committee used the Relative TSR Ranking as a modifier with a three-year performance period. This metric underscores the importance of sustained performance, encouraging the Company's leadership to deliver a competitive TSR over the 2024–2026 period relative to that of the constituents of the FTSE NAREIT Equity Health Care Index.

By incorporating this long-term measure alongside the one-year targets for Net Debt to Adjusted EBITDA Ratio and FFO Growth Rate, the Compensation Committee established a balanced framework that aligns executive incentives with both immediate priorities and long-term value creation. This holistic structure promotes disciplined capital management, operational excellence, and long-term stockholder returns. The Compensation Committee believes that the combination of absolute performance measures and a Relative TSR Ranking modifier provides for a balanced approach to motivating and rewarding NEOs for delivering long-term stockholder value.

Key design elements of the 2024 Performance Plan Equity Awards are as follows:

- Two performance metrics (FFO Growth Rate and Net Debt to Adjusted EBITDA Ratio) are each weighted at 50% of the target number of shares underlying the 2024 Performance Plan Equity Awards, and the third performance metric (Relative TSR Ranking) operates as a modifier metric that can increase or decrease the award payout by up to 50%.
- The number of shares underlying the 2024 Performance Plan Equity Awards that will vest, if any, will be calculated after the three-year performance period ending December 31, 2026.
- The maximum payout of each 2024 Performance Plan Equity Awards is equal to 150% of the target number of shares underlying such award.
- The 2024 Performance Plan Equity Awards will be forfeited to the extent the threshold performance levels underlying the FFO Growth Rate and the Net Debt to Adjusted EBITDA Ratio performance metrics are not met.
- The 2024 Performance Plan Equity Awards are subject to a one-year post-vesting holding period requirement.



The table below illustrates how the number of shares that could be earned with respect to the 2024 Performance Plan Equity Awards will be calculated after the three-year performance period ending December 31, 2026. Notwithstanding anything to the contrary, the maximum payout of each 2024 Performance Plan Equity Award is equal to 150% of the target number of shares underlying such award.

			0% of Plan Awa Adjusted EBITD	Modifier			
		Forfeiture (> 6.5x)	Threshold (6.5x)	Target (≤ 6.05x)	Maximum (≤ 5.6x)	Relative TSR Ranking	Adjustment to Shares Earned
50% of	Forfeiture (< 3.0%)	—%	25%	63%	100%	≤ 25 Percentile	Decrease by 50%
Plan	Threshold (3.0%)	25%	50%	88%	125%	Median	No Change
	Target (4.0%)	63%	88%	126%	163%	≥75 Percentile	Increase by 50%
	Maximum (≥ 5.0%)	100%	125%	163%	200%	CAP: 150% of	Target Shares

The Company's actual results for the FFO Growth Rate and Net Debt to Adjusted EBITDA Ratio performance metrics were as follows: we achieved (i) an FFO Growth Rate of 5.6% and (ii) a Net Debt to Adjusted EBITDA Ratio of 5.2x. Accordingly, the aggregate payout percentage for each 2024 Performance Plan Equity Award resulting from the FFO Growth Rate and Net Debt to Adjusted EBITDA Ratio performance metrics is equal to 200% of target. The number of shares that will ultimately vest, however, depends upon the Company's Relative TSR Ranking as measured after the three-year performance period ending December 31, 2026 has concluded, and vesting will be capped at 150% of the target number of shares.

The table above illustrates how the Relative TSR Ranking modifier, which is based on our TSR Ranking performance relative to that of the constituents of the FTSE NAREIT Equity Health Care Index, will impact the final number of shares earned with respect to the 2024 Performance Plan Equity Awards. Linear interpolation will be applied between performance levels. We will disclose the final achievement results and any payouts of the 2024 Performance Plan Equity Awards after the three-year performance period ending December 31, 2026 has concluded.

Change of Control and Termination of Service

In the event of a Change of Control (as defined in each NEO's employment agreement) during the remainder of the three-year performance period, each 2024 Performance Plan Equity Award will be eligible to be earned based on the Company's Relative TSR Ranking as measured over the period commencing on January 2, 2024, and ending on (and including) the date of the Change of Control. If the Change of Control had occurred during the first year of the performance period, the number of shares earned would have been based on the Company's achievement of the FFO Growth Rate and Net Debt to Adjusted EBITDA Ratio performance metrics through the Change of Control and, with respect to the Relative TSR Ranking modifier, the Company's Relative TSR Ranking as measured over the period commencing on January 2, 2024, and ending on (and including) the date of the Change of Control, and such number of earned shares would have been prorated for the same period. If an NEO is terminated without Cause or resigns for Good Reason (as each term is defined in each NEO's employment agreement), or the NEO's service is terminated due to his or her death or disability, in each case prior to the vesting date, his or her award will remain outstanding and subject to vesting based on attainment of the performance goals through the original performance period, as if termination had not occurred, but with the number of shares earned prorated for the portion of the performance period worked.



2021 and 2022 Long-Term Performance-Based Equity Award Forfeitures and Partial Vesting

In 2022, each of our NEOs were granted a Performance Plan Equity Award for 2022 in the form of restricted stock (each such award, a "2022 Performance Plan Equity Award"), 50% of which was eligible to vest upon achievement of TSR on a relative basis compared to the constituents of the FTSE NAREIT Equity Office Index (the "Index Companies") and 50% of which was eligible to vest upon achievement of TSR on an absolute basis, in each case as measured over a multi-year performance period from March 31, 2022 to December 31, 2024.

In 2021, each of our NEOs were granted a Performance Plan Equity Award for 2021 in the form of restricted stock (each such award, a "2021 Performance Plan Equity Award"), 50% of which was eligible to vest upon achievement of TSR on a relative basis compared to the Index Companies, and 50% of which was eligible to vest upon achievement of TSR on an absolute basis, in each case as measured over a three-year performance period from March 31, 2021 to March 29, 2024.

The specific performance goals for each of the awards and the Company's actual performance are presented below:

2022 Performance Plan Equity Award Goals and Achievement (Performance Period: March 31, 2022 to December 31, 2024) FORFEITURE: 78% OF TOTAL AWARD				
50% Relative TSR		50% Absolute T	SR	
TSR as a Percentile of Index Companies	Vesting	Goal	Vesting	
Forfeiture: <30th Percentile	Forfeiture: <30th Percentile 0%		0%	
Threshold: 30th Percentile	25%	Threshold: 11%	25%	
Target: 50th Percentile	62.5%	Target: 16.5%	62.5%	
Maximum: ≥70th Percentile	100%	Maximum: ≥22%	100%	
Actual: 40th Percentile 44% Actual: (41.7)% 0%				

	ce Plan Equity Award e Period: March 31, 202	Goals and Achievement 21 to March 29, 2024)	
FOR	FEITURE: 50% OF TO	TAL AWARD	
50% Relative TSR		50% Absolute T	SR
TSR as a Percentile of Index Companies	Vesting	Goal	Vesting
Forfeiture: <30th Percentile	0%	Forfeiture: <12%	0%
Threshold: 30th Percentile	25%	Threshold: 12%	25%
Target: 50th Percentile	62.5%	Target: 18%	62.5%
Maximum: ≥70th Percentile	100%	Maximum: ≥24%	100%
Actual: 74th Percentile	Actual: (18.1)%	0%	

As a result of our actual performance on both a relative and absolute basis, each of our NEOs forfeited approximately 78% and 50% of their 2022 Performance Plan Equity Award and 2021 Performance Plan Equity Award, respectively. The vested shares are subject to a one-year holding period after vesting to further underscore the long-term element of the award. Each NEO's award and the shares that ultimately vested and were forfeited are reflected below:

	2022 Perform	nance Plan Equ	ity Award	2021 Performance Plan Equity Award			
NEO	Total Shares Granted	Shares Vested	Shared Forfeited	Total Shares Granted	Shares Vested	Shared Forfeited	
Joel S. Marcus	24,560	5,404	19,156	21,310	10,655	10,655	
Peter M. Moglia	7,820	1,721	6,099	7,430	3,715	3,715	
Marc E. Binda	2,340	515	1,825	2,210	1,105	1,105	
Daniel J. Ryan	7,820	1,721	6,099	6,510	3,255	3,255	
Hunter L. Kass	7,820	1,721	6,099	4,480	2,240	2,240	
Lawrence J. Diamond	2,340	515	1,825	2,210	1,105	1,105	



COMPENSATION DISCUSSION AND ANALYSIS (continued)

Long-Term Service-Based Equity Awards Granted in 2024 to Our Other NEOs

Each of the employment agreements for Messrs. Binda, Ryan, Kass, and Diamond provides for long-term incentive awards at the discretion of the Compensation Committee. Annual long-term incentive awards are granted in the year following the year of performance, as shown in the "Summary Compensation Table" for the year of grant, in accordance with the rules for disclosing equity compensation. Based on 2023 corporate performance accomplishments; an evaluation of each NEO's performance, position, tenure, experience, expertise, leadership, and management capability; contribution to profitability, growth in FFO per share, and long-term stockholder value; and 2023 individual performance accomplishments, each NEO was granted a restricted stock award for the number of shares set forth in the table below. These restricted stock awards vest based on each NEO's continued service over a four-year period, and are subject to a one-year holding period after vesting. In addition, these awards feature forfeitable dividends, deferring any potential dividend payouts until the awards vest, if at all. No dividends will be paid on the forfeited awards. The value of each restricted stock award increases or decreases with our stock price. The Compensation Committee believes that granting restricted stock awards is appropriate for several reasons, including that it is consistent with the practices of our peer companies, it provides a useful retention tool, and it helps us manage dilution because fewer shares are granted subject to restricted stock awards than would be granted subject to stock options.

2024 Long-Term Service-Based Equity Awards								
NEO	Shares Granted ⁽¹⁾							
Marc E. Binda	36,905							
Daniel J. Ryan	54,895							
Hunter L. Kass	51,897							
Lawrence J. Diamond	16,146							

⁽¹⁾ Refer to "2024 Grants of Plan-Based Awards Table" on page 97 for additional information.

Anniversary Bonus Awards Granted in 2024

Discretionary bonuses may be awarded for a milestone anniversary with the Company. In January 2024, Mr. Marcus received a cash bonus of \$30,000 and a restricted stock grant of 3,000 shares for his 30-year anniversary of service to the Company. The restricted stock grant vested in full on the one-year anniversary of the grant date.



COMPENSATION DISCUSSION AND ANALYSIS (continued)

Retirement and Benefit Programs

Pension Plan

The Company previously maintained the Alexandria Real Estate Equities, Inc. Cash Balance Pension Plan (the "Pension Plan"), which was designed to provide eligible employees of the Company, including the NEOs, with benefits upon retirement. During 2024, benefit accruals under the Pension Plan for existing participants, including NEOs, were frozen, and the Company terminated the Pension Plan effective December 31, 2024. The Company anticipates receiving governmental approvals of the Pension Plan termination in 2025 and distributing all Pension Plan benefits to participants thereafter in 2025, subject to participants' completing timely distribution elections.

Under the Pension Plan as in effect before its termination, a hypothetical account was established for each participant for record-keeping purposes. Each year, a participant's cash balance account was credited a hypothetical employer contribution and hypothetical earnings. After May 31, 2023, only hypothetical earnings were credited to each participant's hypothetical account. The employer contribution and earnings amounts are hypothetical because the hypothetical account balance must be converted into an annuity payable at normal retirement age ("NRA"), as defined in the Pension Plan. This future benefit at NRA can then be converted into a lump-sum benefit. The lump-sum distribution at NRA may be higher or lower, depending on interest rates in effect at that time. Hypothetical earnings for each calendar year are credited at a rate, compounded annually, equal to the rate for 30-year U.S. Treasury securities for the December preceding the applicable calendar year. The rate was 4.15% for 2024. Benefits under the Pension Plan are vested at all times, are obligations of the Company, and are payable in the form of a lump sum or a single or joint and survivor annuity in accordance with the participant's distribution election. Prior to the Pension Plan termination, benefits automatically were to commence upon death, disability, or other termination of employment, and participants could elect to commence receiving benefits while still employed by us at any time on or after the participant attained age 62. Refer to "Pension Benefits Table" on page 100 for more information.

Deferred Compensation Plan

The Company has a 2000 Deferred Compensation Plan (the "DC Plan"), which is an unfunded plan designed to permit compensation deferrals for a select group of the Company's management or highly compensated employees.

Eligibility to participate in the DC Plan is limited to full-time employees of the Company who (i) qualify as accredited investors under the Securities Act, (ii) fall within a select group of management or highly compensated employees for purposes of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), and (iii) are selected and designated as eligible to participate by the Company with respect to a plan year based on their level of responsibility and anticipated compensation levels for such plan year. Participants' elected deferral amounts under the DC Plan are credited or charged, as the case may be, with the investment performance of mutual funds, other publicly traded securities, and certain private or public life science company venture investments made available by the Company for the deemed investment of participants' accounts as elected by participants.

During 2024, the Company did not contribute any amount to participants' accounts under the DC Plan in addition to the compensation deferred by the participants. Refer to "2024 Nonqualified Deferred Compensation Table" on page 100 for more information.

Perquisites and Other Benefits

The Company provides certain perquisites and other benefits to our NEOs as discussed in the "Summary Compensation Table

"on page 96. The Compensation Committee believes that these types of benefits are highly effective in retaining qualified executive officers because they provide the executive officers with longer-term security and protection for the future. The Company believes that providing these benefits is a relatively inexpensive way to enhance the competitiveness of the executives' compensation packages and furthers the Company's goal of retaining and rewarding highly qualified executives. The Company generally believes that all the perquisites have greater value to the executives than cost to the Company to provide them, thus providing a return on the cost of providing such benefits.



COMPENSATION DISCUSSION AND ANALYSIS (continued)

Other Compensation Policies

Stock Ownership Guidelines

NEOs are subject to the stock ownership requirements described under "Stock Ownership Guidelines" on page 14.

Clawback Policy

We maintain a clawback policy that complies with the listing standards adopted by the NYSE that implement the SEC rules under the Dodd-Frank Wall Street Reform and Consumer Protection Act and applies to our executive officers (as defined in applicable SEC rules), including our NEOs. The clawback policy requires the Company to recover from covered executive officers the amount of erroneously awarded compensation resulting from an accounting restatement due to the material noncompliance of the Company with any financial reporting requirement under the securities laws. This clawback policy applies to incentive compensation that is received by a covered officer on or after October 2, 2023.

Our prior policy, which still applies to incentive compensation received before October 2, 2023, allows for the recoupment of cash and long-term incentive awards paid to an NEO on the basis of the Company's performance in the event of a material restatement of the Company's financial results (other than a restatement caused by a change in applicable accounting rules or interpretations) as a result of actual fraud or willful unlawful misconduct by the NEO that materially contributed to the need for the restatement. Our clawback policies are administered by the Compensation Committee.

Anti-Hedging and Anti-Pledging Policies

Our NEOs are subject to anti-hedging and anti-pledging policies described under "Anti-Hedging and Anti-Pledging Policies" on page 14.

Tax Treatment

Under Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Code") ("Section 162(m)"), compensation paid to our "covered employees", including each of our NEOs, that exceeds \$1 million per taxable year for any covered employee is generally non-deductible for tax purposes. Although the Compensation Committee will continue to consider tax implications as one factor in determining executive compensation, the Compensation Committee also looks at other factors in making its decisions and retains the flexibility to provide compensation for the Company's NEOs in a manner consistent with the goals of the Company's executive compensation program and the best interests of the Company, which may include compensation that is not deductible by the Company due to the deduction limit under Section 162(m).

Compensation Risk Assessment

The Compensation Committee considers potential risks when reviewing and approving the Company's compensation program and has designed our compensation program with specific features to address potential risks while rewarding employees for achieving long-term financial and strategic objectives through balancing appropriate entrepreneurship and risk-taking with the exercise of prudent business judgment. The Compensation Committee believes that the following risk oversight and compensation design features assist in guarding against excessive risk-taking and has concluded that our compensation program does not create risks that are reasonably likely to have a material adverse effect on the Company's business or financial condition:

- The Company's processes for developing strategic and annual operating plans, the approval of capital
 investments, internal control over financial reporting, and other financial, operational, and compliance policies
 and practices (refer to "The Board's Role in Risk Oversight");
- The diversified nature of the Company's overall real estate asset base and tenant mix with respect to industries and markets served and geographic footprints;
- The review and approval of corporate objectives by the Compensation Committee to ensure that these goals are aligned with the Company's strategic and annual operating plans, achieve the proper risk-reward balance, and do not encourage unnecessary or excessive risk-taking;
- Competitive base salaries consistent with executives' responsibilities so that they are not motivated to take
 excessive risks to achieve a reasonable level of financial security;
- The determination of stock awards based on a review of a variety of qualitative factors;
- Stock compensation and vesting periods for stock awards that encourage executives to focus on sustained stock price appreciation:
- A mix between cash and equity compensation that is designed to encourage strategies and actions that are in the long-term best interests of the Company;
- · Meaningful stock ownership guidelines for executive officers and directors; and
- The Company's clawback policy and anti-hedging and anti-pledging policies, which are described above.



COMPENSATION TABLES AND RELATED NARRATIVE

As described under "Compensation Philosophy," the fundamental principle that drives pay decisions of the Compensation Committee is to align pay with performance. The experience, abilities, and commitment of our NEOs (whose tenures average 22 years) provide unique skill sets to the Company in our business of owning and operating essential real estate for the broad and diverse life science industry and therefore have been and will continue to be critical to the Company's long-term success, including the achievement of each of our key business objectives: maintaining a strong and flexible balance sheet, profitability, growth in FFO per share – diluted, as adjusted, growth in Common Stock dividends per share, and creation of long-term stockholder value. The Compensation Committee believes that each NEO's total annual compensation should vary with the performance of the Company for the year in question.

Summary Compensation Table

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$) ⁽¹⁾	Non-Equity Incentive Plan Compensation (\$)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$) ⁽²⁾	All Other Compensation (\$) ⁽³⁾	Total (\$)
Joel S. Marcus	2024	1,300,000	2,030,000 (4)(5)	9,413,563	2,925,000	1,874,992	183,721	17,727,276
Executive Chairman and Founder	2023	1,255,000	2,000,000	8,089,293	2,823,750	1,028,016	289,271	15,485,330
Founder	2022	1,165,000	2,025,000	6,781,445	2,621,250	_	442,822	13,035,517
Peter M. Moglia	2024	810,000	_	7,546,605	1,822,500	45,153	50,857	10,275,115
Chief Executive Officer and	2023	780,000	25,000	7,222,595	1,755,000	38,415	48,357	9,869,367
Chief Investment Officer	2022	725,000	_	6,670,533	1,631,250	117,248	145,357	9,289,388
Marc E. Binda	2024	650,000	950,000	4,009,501	_	129,353	48,598	5,787,452
Chief Financial Officer and Treasurer	2023	531,000	950,000	4,035,302	_	128,780	46,098	5,691,180
Daniel J. Ryan	2024	790,000	1,750,000	6,469,088	_	74,675	46,000	9,129,763
Co-President and Regional Market Director – San	2023	750,000	1,750,000	6,808,546	_	30,431	43,500	9,382,477
Diego	2022	695,000	2,600,000	5,636,553	_	113,286	140,500	9,185,339
Hunter L. Kass	2024	700,000	1,750,000	6,205,864	_	6,512	46,000	8,708,376
Co-President and Regional Market Director —	2023	625,000	1,755,000	6,516,082	_	6,163	43,500	8,945,745
Greater Boston	2022	565,000	2,600,000	5,411,585		76,388	115,500	8,768,473
Lawrence J. Diamond ⁽⁶⁾ Co-Chief Operating Officer and Regional Market Director – Maryland	2024	595,000	575,000	2,186,861	_	23,680	51,528	3,432,069

⁽¹⁾ The dollar value of restricted stock awards is equal to the aggregate grant date fair value computed in accordance with FASB ASC Topic 718. A discussion of the assumptions used in calculating the grant date fair value is set forth in Notes 2 and 16 of the Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024. Certain amounts relate to restricted stock awards that were tied to the achievement of predetermined corporate performance goals. The stock award amounts include the following aggregate grant date fair values of performance-based awards, which are also the values of these performance-based awards at the grant date assuming that the highest level of performance conditions will be achieved at the end of the applicable performance period: (i) Mr. Marcus – 2024: \$7,404,047; 2023: \$6,714,279; and 2022: \$5,009,659; (ii) Mr. Moglia – 2024: \$5,056,359; 2023: \$4,972,585; and 2022: \$4,424,530; (iii) Mr. Binda – 2024: \$769,242 and 2023: \$435,200; (iv) Mr. Ryan – 2024: \$1,649,307; 2023: \$1,453,545; and 2022: \$911,577; (v) Mr. Kass – 2024: \$1,649,307; 2023: \$1,453,545; and 2022: \$911,577; and (vi) Mr. Diamond – 2024: \$769,242.

(2)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$)	Joel Marc		-	eter M. Vloglia	Marc E. Binda	_	aniel J. Ryan	unter L. Kass	vrence J. iamond
	Aggregate change in the actuarial present value of accumulated benefits under the Pension Plan	\$	_	\$	45,153	\$ 12,070	\$	35,768	\$ 6,512	\$ 16,642
	Above-market or preferential earnings under the DC Plan	1,874	1,992		_	117,283		38,907	_	7,038
	Aggregate amount reflected in the table above	\$ 1,874	1,992	\$	45,153	\$ 129,353	\$	74,675	\$ 6,512	\$ 23,680
	Below-market losses under the DC Plan not shown above	\$		\$		\$	\$		\$ (4,590)	\$

(3) Amounts include the Company's contribution to (a) the Company's profit-sharing and executive profit-sharing plans (which are a component of the 401(k) plan) and (b) life, medical, and disability insurance premiums:

All Other Compensation (\$)	Marcus	Moglia	Marc E. Binda	Ryan	r	Kass	awrence J. Diamond
Pension Plan	\$ 	\$ 	\$ 	\$ 	\$		\$
Profit-sharing plan	46,000	46,000	46,000	46,000		46,000	46,000
Insurance premiums	137,721	4,857	2,598	_		_	5,528
All other compensation	\$ 183,721	\$ 50,857	\$ 48,598	\$ 46,000	\$	46,000	\$ 51,528

⁽⁴⁾ Includes a \$2,000,000 bonus awarded to Mr. Marcus in recognition of the significant value created in the Company's portfolio of non-real estate investments as a result of Mr. Marcus's expertise and leadership. Refer to "Performance-Based Cash Incentive Bonus Awarded in 2023 and 2024 to Our Executive Chairman" for more information.



⁽⁵⁾ Includes a special bonus of \$30,000 awarded by the Compensation Committee to Mr. Marcus in January 2024 to mark the 30-year anniversary of Mr. Marcus's service.

⁽⁶⁾ Mr. Diamond was not an NEO in 2022 or 2023.

2024 Grants of Plan-Based Awards Table

				Future Payo		Estimated F Equity Inc	- uture Payc entive Plar		All Other Stock Awards: Number of Shares of	Grant Date Fair Value
Name	Grant Date	е	Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)	Stock or Units (#)	of Stock Awards (\$)
Joel S. Marcus	1/2/2024	(1)	N/A	N/A	N/A	15,874	31,747	47,620	N/A	5,173,913
	1/5/2024	(2)	N/A	N/A	N/A	N/A	N/A	N/A	3,000	379,530
	1/10/2024	(3)	N/A	N/A	N/A	N/A	N/A	N/A	14,025	1,629,986
	1/10/2024	(4)	N/A	N/A	N/A	7,013	14,026	21,039	N/A	2,230,134
	N/A	(5)	975,000	1,950,000	2,925,000	N/A	N/A	N/A	N/A	N/A
Peter M. Moglia	1/2/2024	(1)	N/A	N/A	N/A	5,060	10,120	15,180	N/A	1,649,307
	1/10/2024	(3)	N/A	N/A	N/A	N/A	N/A	N/A	21,427	2,490,246
	1/10/2024	(4)	N/A	N/A	N/A	10,714	21,428	32,142	N/A	3,407,052
	N/A	(5)	607,500	1,215,000	1,822,500	N/A	N/A	N/A	N/A	N/A
Marc E. Binda	1/2/2024	(1)	N/A	N/A	N/A	2,360	4,720	7,080	N/A	769,242
	12/31/2024	(6)	N/A	N/A	N/A	N/A	N/A	N/A	36,905	3,240,259
Daniel J. Ryan	1/2/2024	(1)	N/A	N/A	N/A	5,060	10,120	15,180	N/A	1,649,307
	12/31/2024	(6)	N/A	N/A	N/A	N/A	N/A	N/A	54,895	4,819,781
Hunter L. Kass	1/2/2024	(1)	N/A	N/A	N/A	5,060	10,120	15,180	N/A	1,649,307
	12/31/2024	(6)	N/A	N/A	N/A	N/A	N/A	N/A	51,897	4,556,557
Lawrence J. Diamond	1/2/2024	(1)	N/A	N/A	N/A	2,360	4,720	7,080	N/A	769,242
	12/31/2024	(6)	N/A	N/A	N/A	N/A	N/A	N/A	16,146	1,417,619

⁽¹⁾ Represents the 2024 Performance Plan Equity Award. The 2024 Performance Plan Equity Award is subject to a one-year post-vesting holding period requirement. Refer to "Long-Term Performance-Based Equity Awards Granted in 2024 to All NEOs" on page 89 for additional information.

The stock awards indicated in the table above were granted under the 1997 Incentive Plan. Holders of Common Stock of the Company, including recipients of the restricted stock awards shown above, are eligible to receive distributions as determined by the Board. Refer to the consolidated statements of stockholders' equity in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024 for information on dividends declared on Common Stock.



⁽²⁾ Represents restricted stock grant awarded to mark the 30-year anniversary of Mr. Marcus's service to the Company, which vested on January 5, 2025.

⁽³⁾ Represents the 2024 Time-Based LTI Grant, which vests over a four-year period ending January 30, 2028, subject to continued service through the applicable vesting date. The 2024 Time-Based LTI Grant is subject to a one-year post-vesting holding period requirement. Refer to "Long-Term Incentive Equity Awards Granted in 2024 to the Executive Chairman and the Chief Executive Officer" on page 84 for additional information.

⁽⁴⁾ Represents the 2024 Performance-Based LTI Grant, with vesting subject to performance over the three-year period ending December 31, 2026. The 2024 Performance-Based LTI Grants are subject to a one-year post-vesting holding period requirement. Refer to "Long-Term Incentive Equity Awards Granted in 2024 to the Executive Chairman and the Chief Executive Officer" on page 84 for additional information.

⁽⁵⁾ Represents an annual cash incentive bonus tied to achievement of predetermined corporate and individual performance goals. Refer to "Annual Cash Incentive Awards for the Executive Chairman and the Chief Executive Officer" on page 63 for additional information.

⁽⁶⁾ Represents restricted stock grant related to performance in 2023 subject to time-based vesting over a period ending December 31, 2028. These grants feature forfeitable dividends, which are accrued but not paid until underlying shares vest (if any). The shares subject to each restricted stock grant are also subject to a one-year holding period after vesting to further underscore the long-term retentive element of the grant.

Employment Agreements

The Company has individual employment agreements with Messrs. Marcus, Moglia, Binda, Ryan, Kass, and Diamond.

The Marcus Employment Agreement provides that Mr. Marcus serve as full-time Executive Chairman beginning on April 23, 2018, through December 31, 2020, which term will be extended for additional one-year periods thereafter unless and until the Company or Mr. Marcus provides notice of non-renewal. The Marcus Employment Agreement (i) incorporates the annual cash incentive award criteria described under "Corporate Performance Component of Executive Chairman's and Chief Executive Officer's 2024 Cash Incentive Awards," (ii) provides for a cash incentive bonus for Mr. Marcus as described above under "Structure and Target Value of Executive Chairman's and Chief Executive Officer's 2024 Cash Incentive Awards," and (iii) provides for an annual long-term incentive award in the form of restricted stock as described above under "Long-Term Incentive Awards Granted in 2024 to Executive Chairman and Chief Executive Officer." The Marcus Employment Agreement also provides for the double-trigger vesting of equity awards granted on or after January 1, 2015. The Marcus Employment Agreement was amended on January 5, 2024 to reflect changes to the terms of annual long-term incentive awards granted after such date, including to increase the target value of each such award to \$3,600,000 from \$2,750,000, extend the vesting period of the service- or time-based shares subject to the award to four years from three years, reduce the cap on maximum vesting that could be achieved for performance-based shares to 150% of target from 156.4% of target, and add a one-year holding period for all vested shares. The Marcus Employment Agreement is further described below under "Potential Payments Upon Termination or Change in Control" for Mr. Marcus. The Marcus Employment Agreement was further amended on December 6, 2024 to remove the requirement that Mr. Marcus be entitled to full cash dividends related to shares of restricted stock and to extend the date on which certain equity awards are eligible for vesting benefits upon certain types of terminations of service.

The Company has entered into amended and restated executive employment agreements (together, the "Executive Employment Agreements") with Mr. Binda effective as of September 2023, Mr. Moglia effective as of April 2018 (further amended and restated effective as of May 2018 and January 2024), Mr. Ryan effective as of May 2018, Mr. Kass effective as of January 2021, and Mr. Diamond effective as of April 2018. The Executive Employment Agreements provide that each executive be employed at will, with the term of Mr. Binda's agreement beginning on September 15, 2023, the terms of Messrs. Moglia's and Ryan's respective agreements beginning on May 22, 2018, the term of Mr. Kass's agreement beginning on January 1, 2021, and the term of Mr. Diamond's agreement beginning on April 23, 2018, and in each case ending on the date that the agreement is terminated by either party pursuant to the provisions of the applicable agreement. The Executive Employment Agreements provide for a base salary to be increased annually by no less than a cost-of-living adjustment based on the consumer price index for each executive's residence location.

The Executive Employment Agreement with Mr. Moglia provides that he be eligible to receive an annual cash incentive award, 60% of which shall be payable based on the achievement of certain corporate performance criteria and 40% of which shall be payable based on the achievement of his individual performance criteria. The cash incentive award payable, if any, will have a threshold amount equal to 75% of Mr. Moglia's base salary, a target amount equal to 150% of his base salary, and a maximum amount equal to 225% of his base salary. Determination and payment of any cash incentive award will be based upon the achievement of corporate and individual performance goals determined by the Compensation Committee. Mr. Moglia is also eligible to receive an annual long-term incentive award in the form of restricted stock for each fiscal year of the Company during the term of his agreement, which ends prior to the fiscal year during which his agreement is terminated, with 50% of any such target award vesting over a three-year period following the grant date (for any such awards granted on or prior to January 5, 2024) or over a four-year period following the grant date (for any such awards granted after January 5, 2024), in each case based solely on his continued service, and the remaining award vesting not later than 30 days following the end of the third fiscal year following the fiscal year with respect to which the award was made, based on and subject to certain corporate performance criteria over a three-year performance period. The structure of these cash incentive awards and long-term incentive equity awards is described in "Annual Cash Incentive Awards for the Executive Chairman and the Chief Executive Officer" and "Long-Term Incentive Equity Awards Granted in 2024 to the Executive Chairman and the Chief Executive Officer", respectively, in the "Compensation Discussion and Analysis" section. Mr. Moglia's Executive Employment Agreement was amended on January 5, 2024 to reflect changes to the terms of the annual long-term incentive awards granted after such date, including to increase the target value of each such award to \$5,500,000 from \$4,500,000, extend the vesting period of the service- or time-based shares subject to the award to four years, from three years, reduce the cap on maximum vesting that could be achieved for performance-based shares to 150% of target, from 156.4% of target, and add a one-year holding period for all vested shares.



Outstanding Equity Awards at Fiscal Year End Table

The following table shows unvested stock awards, assuming a market value of \$97.55 per share (the closing price of Common Stock on December 31, 2024):

		Stock Awards ⁽¹⁾										
Name	Number of Shares or Units of Stock That Have Not Vested (#) ⁽²⁾	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units, or Other Rights That Have Not Vested (#) ⁽³⁾	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units, or Other Rights That Have Not Vested (\$)								
Joel S. Marcus	16,646	1,623,817	135,880	13,255,094								
Peter M. Moglia	21,188	2,066,889	101,627	9,913,714								
Marc E. Binda	73,593	7,178,997	11,110	1,083,781								
Daniel J. Ryan	112,970	11,020,224	28,640	2,793,832								
Hunter L. Kass	106,332	10,372,687	28,640	2,793,832								
Lawrence J. Diamond	47,935	4,676,059	11,110	1,083,781								

⁽¹⁾ Represents time-based and performance-based restricted stock awards granted pursuant to the 1997 Incentive Plan that were unvested as of December 31, 2024, with scheduled vesting in the years shown below:

Shares Scheduled to Vest During the Year Ending December 31,	Joel S. Marcus	Peter M. Moglia	Marc E. Binda	Daniel J. Ryan	Hunter L. Kass	Lawrence J. Diamond
2025	62,183	40,773	29,426	53,387	50,675	22,603
2026	65,797	44,543	29,139	49,345	47,542	22,317
2027	24,546	37,499	16,911	25,154	23,780	10,088
2028			9,227	13,724	12,975	4,037
Total shares that have not vested	152,526	122,815	84,703	141,610	134,972	59,045

⁽²⁾ Represents unvested time-based stock awards as of December 31, 2024.

2024 Option Exercises⁽¹⁾ and Stock Vested Table

The following table sets forth certain information regarding vesting of restricted stock awards during 2024 for the NEOs:

	Stock A	wards ⁽²⁾
Name	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$) ⁽³⁾
Joel S. Marcus	37,848	4,543,299
Peter M. Moglia	40,708	4,926,364
Marc E. Binda	21,196	2,274,969
Daniel J. Ryan	37,623	4,064,430
Hunter L. Kass	31,748	3,414,857
Lawrence J. Diamond	19,563	2,107,325

⁽¹⁾ We have not issued any options since 2002, no options have been exercised since 2012, and no options were outstanding as of December 31, 2024.



⁽³⁾ Represents unvested restricted stock awards as of December 31, 2024, related to long-term performance-based equity awards at the maximum number of shares eliqible to vest.

⁽²⁾ Represents restricted stock awards granted pursuant to the 1997 Incentive Plan.

⁽³⁾ Represents the number of shares of stock that vested multiplied by the closing price of Common Stock on the vesting date.

Pension Benefits Table

The following table discloses the number of years of credited service of, the actuarial present value of the accumulated benefits for, and payments during the last fiscal year to each NEO under the Pension Plan. The Company terminated the Pension Plan effective December 31, 2024, and anticipates receiving governmental approvals of the Pension Plan termination in 2025, and distributing all Pension Plan benefits to participants thereafter in 2025, subject to participants' completing timely distribution elections. For a more detailed description of the Pension Plan, refer to "Pension Plan" on page 94.

Name	Number of Years Credited Service (#)	Present Value of Accumulated Benefits (\$) ⁽¹⁾	Payments During Last Fiscal Year (\$)
Joel S. Marcus	31	_	_
Peter M. Moglia	27	1,133,169	_
Marc E. Binda	20	302,898	_
Daniel J. Ryan	14	897,647	<u> </u>
Hunter L. Kass	7	163,441	_
Lawrence J. Diamond	26	417,664	_

⁽¹⁾ The present value of the accumulated benefits represents the present value of the accrued benefits in each NEO's account under the Pension Plan.

2024 Nonqualified Deferred Compensation Table

The following table discloses contributions, earnings, and balances under the nonqualified deferred compensation plan for each of the NEOs:

Name	Executive Contributions in Last Fiscal Year (\$) ⁽¹⁾	Registrant Contributions in Last Fiscal Year (\$)	Aggregate Earnings in Last Fiscal Year (\$) ⁽²⁾	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last Fiscal Year End (\$) ⁽³⁾
Joel S. Marcus	389,481	_	1,874,992	_	19,331,789
Peter M. Moglia	_	_	_	_	_
Marc E. Binda	475,000	_	117,283	_	1,663,432
Daniel J. Ryan	_	_	38,907	_	4,145,411
Hunter L. Kass	209,856	_	(4,590)	_	237,023
Lawrence J. Diamond	_	_	7,038	_	50,882

⁽¹⁾ Amounts are also included as compensation to the NEOs in the "Salary" and "Bonus" columns of the "Summary Compensation Table " for 2024 on page 96.

⁽³⁾ Amounts have been reported as compensation to the NEOs in the "Summary Compensation Table" for 2023 and 2022 as follows:

_	Executive Contributions by Year (\$)			
Name	2023	2022		
Joel S. Marcus	968,197	1,185,921		
Peter M. Moglia	_	_		
Marc E. Binda	247,500	N/A ⁽¹⁾		
Daniel J. Ryan	_	_		
Hunter L. Kass	31,135	_		
Lawrence J. Diamond	N/A ⁽²⁾	N/A ⁽²⁾		

⁽¹⁾ Mr. Binda was not an NEO in 2022.

The Company has in place the DC Plan, which is an unfunded plan designed to permit compensation deferrals for a select group of the Company's management or highly compensated employees. Eligibility to participate in the DC Plan is limited to full-time employees of the Company who (i) qualify as accredited investors under the Securities Act, (ii) fall within a select group of management or highly compensated employees for purposes of ERISA, and (iii) are selected and designated as eligible to participate by the Company with respect to a plan year based on their level of responsibility and anticipated compensation levels for such plan year.



⁽²⁾ Amounts include above-market gains/preferential earnings and below-market losses as shown for each NEO in the table under footnote 2 to the "Summary Compensation Table

[&]quot; on page 96. Below-market losses are excluded from the "Change in Pension Value and Nonqualified Deferred Compensation Earnings" column of the "Summary Compensation Table

[&]quot; Advisory fees paid to the plan administrator have been deducted from aggregate earnings reported in this column.

⁽²⁾ Mr. Diamond was not an NEO in 2022 or 2023.

Under the DC Plan, a participant may elect annually to defer up to 70% of the participant's salary, up to 70% of the participant's eligible earned leasing incentive compensation (if applicable), and up to 100% of the participant's cash incentive award, provided that the minimum deferral amount of any cash incentive award be \$10,000 and the aggregate minimum deferral amount of any salary, eligible earned leasing incentive compensation, and cash incentive award be \$10,000. A participant must generally make deferral elections during an election period that is prior to the beginning of the plan year in which the related compensation is earned. The Company may permit a newly eligible participant to make a deferral election within the first 30 days of first becoming eligible to participate in the plan with respect to compensation earned during the portion of the plan year after such election becomes irrevocable.

Participants' elected deferral amounts under the DC Plan are credited or charged, as the case may be, with the investment performance of mutual funds, other publicly traded securities, and certain private or public life science company venture investments made available by the Company for the deemed investment of participants' accounts as elected by the participants. The mutual funds, other publicly traded securities, and certain venture investments made available by the Company for the deemed investment of participants' accounts under the DC Plan may change from time to time. Except with respect to any such venture investments, participants may change their deemed investment selections prospectively on a daily basis by contacting the advisor associated with the DC Plan.

Amounts deferred under the DC Plan prior to January 1, 2005 are referred to herein as "409A Grandfathered Amounts," and amounts deferred under the DC Plan on or after January 1, 2005 are referred to herein as "409A Non-Grandfathered Amounts." Except with respect to certain VIP Grandfathered Amounts (defined in the paragraph below), a participant may elect to receive amounts deferred under the DC Plan on a date specified by the participant ("Fixed-Date Amounts") or upon the termination of such participant's service with the Company ("Retirement Amounts"). With respect to any vested Fixed-Date Amounts, such amounts will be distributed in a single lump sum upon the earlier of the date specified by the participant or the participant's death or disability, provided that if the participant's termination of service with the Company occurs prior to the date specified by the participant, such Fixed-Date Amounts will be distributed (i) upon such termination with respect to any 409A Grandfathered Amounts and (ii) either upon the six-month anniversary of such termination or in accordance with the participant's election for certain Retirement Amounts with respect to any 409A Non-Grandfathered Amounts. With respect to any vested Retirement Amounts that are 409A Grandfathered Amounts, such amounts will be distributed in a single lump sum upon termination or, if earlier, upon the participant's death or disability. With respect to any vested Retirement Amounts that are 409A Non-Grandfathered Amounts, such amounts will be distributed in accordance with the participant's election in either a single lump sum or in up to 15 annual installments, payments of which either commence upon termination or on the fifth anniversary of termination in accordance with the participant's election, provided that no payment is made prior to the six-month anniversary of termination; provided, however, that in the event of the participant's death or disability prior to the date such amounts have been paid in full, such amounts will be distributed in a single lump sum upon such death or disability. In addition, with respect to any vested 409A Non-Grandfathered Amounts, if a Change of Control (as defined in the DC Plan) occurs prior to the date specified by the participant for any Fixed-Date Amounts or prior to the date any Retirement Amounts have been paid in full, payment of such amounts will be made in a single lump sum upon the Change of Control.

A participant's account under the DC Plan may include amounts that were initially deferred under the Company's 2000 Venture Investment Deferred Compensation Plan (the "VIP") prior to January 1, 2005, as adjusted for any gains and losses credited to such amounts ("VIP Grandfathered Amounts"). Any such vested amounts will be distributed to participants upon the occurrence of certain distribution events related to the investments designated by the Company for the deemed investment of such amounts, except that such amounts will continue to be deferred under the DC Plan if the participant made an election at the time of initial deferral of such amounts under the VIP to further defer such amounts under the DC Plan following a distribution event and the participant has not terminated employment prior to the distribution event.

With respect to any vested amounts that are credited to a participant's account under the DC Plan, other than any VIP Grandfathered Amounts, the participant may elect to receive an early distribution of any such vested amounts if he or she experiences an Unforeseeable Emergency (as defined in the DC Plan). In addition, a participant may elect to receive an early distribution of any vested 409A Grandfathered Amounts credited to the participant's account, other than any VIP Grandfathered Amounts, provided that the amount distributed will be equal to 90% of the amount elected by the participant and the remaining 10% of the amount elected by the participant will be forfeited by the participant.

During 2024, the Company did not contribute any amount to participants' accounts under the DC Plan in addition to the compensation deferred by the participants.



Potential Payments Upon Termination or Change in Control

The discussion and tables below provide information regarding the incremental amount of compensation, if any, that would be paid to each of the NEOs of the Company under various termination scenarios or a change in control.

Mr. Marcus

The Marcus Employment Agreement provides that, in the event of a termination by the Company without Cause, by Mr. Marcus for Good Reason, or on account of Mr. Marcus's death or Permanent Disability (as such terms are defined in the Marcus Employment Agreement), Mr. Marcus will be entitled to receive the following: (i) any earned and unpaid base salary; (ii) any earned and unpaid cash incentive bonus; (iii) vested benefits under the Company's employee benefit plans and reimbursable expenses; (iv) any deferred compensation; (v) a pro rata cash incentive bonus for the portion of the year in which the termination occurs; (vi) a severance payment equal to the sum of (1) Mr. Marcus's base salary, as in effect immediately prior to the date Mr. Marcus was elevated to the role of the Company's full-time Executive Chairman, plus (2) an amount equal to Mr. Marcus's cash incentive bonus payable at the target level of performance for the fiscal year ending immediately prior to the date Mr. Marcus was elevated to the role of the Company's full-time Executive Chairman or, if higher, for the prior fiscal year; (vii) continued participation in the Company's medical and dental benefit plans for the three-year period following the date of termination, or, if earlier, until Mr. Marcus enrolls in a plan of another employer under which he is entitled to receive such benefits; (viii) continuation of the term life insurance and executive/premium long-term care policy the Company provides to Mr. Marcus for the three-year period following the date of termination; (ix) payment of full salary in lieu of all accrued but unused vacation; (x) outplacement services for 180 days following the date of termination; (xi) full and immediate vesting of all outstanding and unvested equity or equity-based compensation awards, the vesting of which otherwise depends only upon the passage of time; (xii) to the extent that the applicable personal, corporate, or other performance goals are ultimately satisfied, the vesting of all awards of equity or equity-based compensation, the vesting of which otherwise depends upon the satisfaction of personal, corporate, or other performance criteria; (xiii) exercisability of all outstanding stock options for their full terms; (xiv) to the extent an annual restricted stock award has not been made with respect to the fiscal year prior to the fiscal year in which the termination occurs, a fully vested grant in an amount of shares equal to the sum of the time-based stock and the maximum performance-based stock awarded in the year prior to the year in which the termination occurs, or, if higher, the average of the sum of the time-based stock and the maximum performance-based stock awarded in the second, third, and fourth fiscal years prior to the fiscal year in which the termination occurs; and (xv) a fully vested grant in an amount of shares equal to the sum of the time-based stock and the maximum performance-based stock awarded in the year prior to the year in which the termination occurs, or, if higher, the average of the sum of the time-based stock and the maximum performancebased stock awarded in the second, third, and fourth fiscal years prior to the fiscal year in which the termination occurs. If Mr. Marcus's termination is for any reason other than for Cause, he will be entitled to receive the benefits described in the foregoing clauses (xi), (xii), and (xiii) for (A) any such awards granted on or prior to August 30, 2023, (B) any such awards granted after August 30, 2023 but on or prior to December 6, 2024, if such termination occurs on or after May 27, 2027, and (C) any such awards granted after December 6, 2024 if such termination occurs on or after December 31, 2028.

If Mr. Marcus is terminated by the Company for Cause, he will be entitled to receive the following: (i) any earned and unpaid base salary; (ii) any earned and unpaid cash incentive bonus; (iii) vested benefits under the Company's employee benefit plans and reimbursable expenses; and (iv) any deferred compensation.

If Mr. Marcus terminates his employment other than for Good Reason, he will be entitled to receive the following: (i) any earned and unpaid base salary; (ii) any earned and unpaid cash incentive bonus; (iii) vested benefits under the Company's employee benefit plans and reimbursable expenses; and (iv) any deferred compensation. In addition, if Mr. Marcus terminates his employment other than for Good Reason or if Mr. Marcus's termination is for any reason other than for Cause, he will be entitled to receive the following: (i) continued participation in the Company's medical and dental benefit plans for the three-year period following the date of termination, or, if earlier, until Mr. Marcus enrolls in the plan of another employer under which he is entitled to receive such benefits; (ii) payment of full salary in lieu of all accrued but unused vacation; (iii) to the extent an annual restricted stock award has not been made with respect to the fiscal year prior to the fiscal year in which the termination occurs, a fully vested grant in an amount of shares equal to the sum of the time-based stock and the maximum performance-based stock awarded in the second, third, and fourth fiscal years prior to the fiscal year in which the termination occurs, or, if higher, the average of the sum of the time-based stock and the maximum performance-based stock awarded in the year prior to the year in which the termination occurs, or, if higher, the average of the sum of the time-based stock and the maximum performance-based stock and the maximum performance-based stock awarded in the year prior to the year in which the termination occurs, or, if higher, the average of the sum of the time-based stock and the maximum performance-based stock awarded in the year prior to the year in which the termination occurs, or, if higher, the average of the sum of the time-based stock and the maximum performance-based stock awarded in the year prior to the termination occurs.



POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL (continued)

The Marcus Employment Agreement also provides that, upon a Change in Control (as defined in the agreement), (i) any and all equity or equity-based awards granted before January 1, 2015, the vesting of which depends only upon the passage of time, will vest, (ii) any and all equity or equity-based awards granted before January 1, 2015, the vesting of which depends upon the satisfaction of performance criteria, shall vest in an amount equal to (A) the amount of the award that would have been earned if the target level of performance had been achieved, multiplied by (B) a fraction, (x) the numerator of which is the number of days during the performance period on which Mr. Marcus was employed and (y) the denominator of which is the number of days in the performance period, and (iii) any and all options granted before January 1, 2015, will be exercisable for their full terms. The Marcus Employment Agreement provides that accelerated vesting upon a Change in Control will not apply to an award granted on or after January 1, 2015, which is substituted in the event of a Change in Control with an alternative award (i) in respect of stock which is actively traded on an established U.S. securities market, (ii) which vests on the applicable regularly scheduled vesting date or dates (without regard to performance) of the pre-Change in Control award, or an earlier vesting date or dates, subject only to continued service through such date or dates other than as provided in the Marcus Employment Agreement, (iii) which provides Mr. Marcus with rights, terms, and conditions substantially equivalent to or better than those of the pre-Change in Control award, and (iv) which is the economic equivalent of the pre-Change in Control award, all as further described in the Marcus Employment Agreement. Any such alternative awards will be subject following a Change in Control to the provision of the Marcus Employment Agreement generally applicable upon a termination of employment, i.e., double-trigger vesting upon a severance-qualifying termination.

The Marcus Employment Agreement provides that if payments provided to Mr. Marcus under the Marcus Employment Agreement would constitute a "parachute payment" within the meaning of Section 280G of the Code, then Mr. Marcus is entitled to receive (i) an amount limited so that no portion thereof shall be subject to an excise tax under Section 4999 of the Code (the "Limited Amount") or (ii) if the amount otherwise payable under the Marcus Employment Agreement reduced by the excise tax imposed by Section 4999 of the Code is greater than the Limited Amount, the amount otherwise payable under the Marcus Employment Agreement.



POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL (continued)

Other Named Executive Officers

The Executive Employment Agreements with Messrs. Moglia, Binda, Ryan, Kass, and Diamond provide that if the executive's employment is terminated for any reason (including termination by the Company for Cause (as defined in the applicable agreement) or resignation by the executive without Good Reason (as defined in the applicable agreement)), the executive will be entitled to receive all accrued and unused vacation and unpaid base salary earned through his last day of employment. In addition, if the executive terminates employment for any reason, other than a termination by the Company for Cause, after the end of a bonus year and prior to the date when bonuses for such year are paid by the Company to senior executives, then the executive will receive the same cash bonus that would have been awarded in the absence of such termination.

The Executive Employment Agreements with Messrs. Moglia, Binda, Ryan, Kass, and Diamond provide that if the Company terminates the executive's employment without Cause or the executive resigns for Good Reason not in connection with a Change in Control (as defined in the applicable agreement), the executive is entitled to receive severance generally equal to one year of base salary and a cash incentive bonus equal to the cash incentive bonus the executive earned for the previous year (or the year prior to the previous year if the cash incentive bonus for the previous year has not been determined prior to termination), provided that if the termination is on or after a Change in Control, the amount of the cash incentive bonus will in no event be lower than the highest actual cash bonus amount received by the executive for the two years preceding the year in which the Change in Control occurs.

These agreements further provide that if, upon or within two years following a Change in Control, the Company terminates the agreement without Cause or the executive terminates the agreement for Good Reason, the executive is entitled to receive severance generally equal to a multiple of the sum of one year of his base salary plus the cash incentive bonus amount earned for the previous year (or the year prior to the previous year if the cash incentive bonus for the previous year has not been determined prior to termination), provided that the cash incentive bonus amount will in no event be lower than the highest actual cash bonus amount received by the executive for the two years preceding the year in which the Change in Control occurs. The multiple for Messrs. Moglia and Ryan is 2.0x, and the multiple for Messrs. Binda, Kass, and Diamond is 1.5x

In addition, these agreements provide that if the Company terminates the executive's employment without Cause or the executive resigns for Good Reason (either not in connection with a Change in Control or upon or within two years following a Change in Control), (i) all the executive's unvested equity awards will vest on the last day of employment, except that for any such awards granted to Mr. Moglia, the vesting of which otherwise depends upon the satisfaction of personal, corporate, or other performance criteria, such accelerated vesting will be provided to the extent that the applicable personal, corporate, or other performance goals are ultimately satisfied; and (ii) the executive will receive (A) a prorated grant of fully vested stock based on the Company's grant to him for the prior year and the number of days employed in the year of termination and (B) an additional grant of fully vested stock equal to the higher of the number of shares of restricted stock that the Company had determined to grant to the executive for the prior year, but had not yet granted as of termination, or the average number of shares of restricted stock granted to the executive for the second, third, and fourth years prior to the year in which the executive's employment terminates, except that the number of shares subject to such additional grant will be reduced by any shares the executive already received for the prior year.

The Executive Employment Agreements of Messrs. Moglia, Binda, Ryan, Kass, and Diamond also provide that if the Company terminates the executive's employment without Cause, or the executive terminates his employment for Good Reason (either not in connection with a Change in Control or upon or within two years following a Change in Control), the Company will either (i) pay the applicable premiums for the executive's continued coverage under the Company's health insurance plans pursuant to the Consolidated Omnibus Budget Reconciliation Act of 1985 ("COBRA") or (ii) provide a taxable payment calculated such that the after-tax amount of the payment would be equal to the applicable COBRA health insurance premiums if the Company determines that it cannot pay COBRA premiums without a substantial risk of violating applicable law, in each case for twelve months after the executive's last day of employment with the Company, or, if earlier, until the executive becomes entitled to receive similar health insurance coverage from another employer (such payments in (i) or (ii), the "COBRA Payments").

These agreements further provide that if the agreement terminates upon the executive's death or Disability (as defined in the agreement), the Company shall provide the executive (or his beneficiaries or estate, as the case may be) with the same severance benefits as payable upon a termination by the Company without Cause or a resignation by the executive for Good Reason not in connection with a Change in Control.



POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL (continued)

The table below reflects the amount of compensation and benefits payable to Mr. Marcus under the Marcus Employment Agreement and to each Other NEO under his respective Executive Employment Agreement, and in each case pursuant to the 1997 Incentive Plan in the event of each scenario listed in the table below. The amounts shown in the table below assume that the termination was effective as of December 31, 2024. The table does not include the pension benefits or nonqualified deferred compensation that would be paid to the NEO, which are set forth in the "Pension Benefits Table" and "2024 Nonqualified Deferred Compensation Table" on page 100. In addition, the table does not include the value of vested restricted stock as of December 31, 2024. Because the payments to be made to the NEO depend on several factors, the actual amounts to be paid out upon the NEO's termination of employment can be determined only at the time of his separation from the Company.

Name of Executive Cause of Termination	Cash Severance Payment (\$)	Pro Rata Bonus (\$)	Restricted Stock Grants (\$)	Acceleration of Equity Awards (\$) ⁽¹⁾	Continued Participation in Medical & Dental Benefit Plans (\$)	Accrued Vacation (\$)	Total (\$)
Joel S. Marcus							
Without Cause/for Good Reason	6,365,000	2,823,750	6,468,638	8,550,108	504,690	300,000	25,012,186
Death or Disability	6,365,000	2,823,750	6,468,638	8,082,895	504,690	300,000	24,544,973
For Cause/other than for Good Reason	_	_	_	_	_	300,000	300,000
Peter M. Moglia							
Without Cause/for Good Reason (CIC)	5,130,000	N/A	10,288,837	9,963,803	47,671	140,192	25,570,503
Without Cause/for Good Reason (no CIC)	2,565,000	N/A	10,288,837	9,814,993	47,671	140,192	22,856,693
Death or Disability	2,565,000	N/A	10,288,837	9,814,993	47,671	140,192	22,856,693
For Cause/other than for Good Reason	_	N/A	_	_	_	140,192	140,192
Marc E. Binda							
Without Cause/for Good Reason (CIC)	2,400,000	N/A	5,777,017	7,466,841	45,562	112,500	15,801,920
Without Cause/for Good Reason (no CIC)	1,600,000	N/A	5,777,017	7,422,287	45,562	112,500	14,957,366
Death or Disability	1,600,000	N/A	5,777,017	7,422,287	45,562	112,500	14,957,366
For Cause/other than for Good Reason	· -	N/A	· -	· · · -	· -	112,500	112,500
Daniel J. Ryan							
Without Cause/for Good Reason (CIC)	6,780,000	N/A	10,029,853	11,797,255	42,814	136,731	28,786,653
Without Cause/for Good Reason (no CIC)	2,540,000	N/A	10,029,853	11,648,446	42,814	136,731	24,397,844
Death or Disability	2,540,000	N/A	10,029,853	11,648,446	42,814	136,731	24,397,844
For Cause/other than for Good Reason	_	N/A	_	_	_	136,731	136,731
Hunter L. Kass							
Without Cause/for Good Reason (CIC)	4,950,000	N/A	9,623,435	11,149,718	47,432	100,962	25,871,547
Without Cause/for Good Reason (no CIC)	2,455,000	N/A	9,623,435	11,000,909	47,432	100,962	23,227,738
Death or Disability	2,455,000	N/A	9,623,435	11,000,909	47,432	100,962	23,227,738
For Cause/other than for Good Reason	_	N/A	_	_	_	100,962	100,962
Lawrence J. Diamond							
Without Cause/for Good Reason (CIC)	1,717,500	N/A	4,714,214	5,050,391	39,428	93,472	11,615,005
Without Cause/for Good Reason (no CIC)	1,145,000	N/A	4,714,214	4,919,349	39,428	93,472	10,911,463
Death or Disability	1,145,000	N/A	4,714,214	4,919,349	39,428	93,472	10,911,463
For Cause/other than for Good Reason	_	N/A	_	_	_	93,472	93,472

⁽¹⁾ Amounts represent the value of unvested restricted stock awards based on the closing price of the Common Stock of \$97.55 per share on December 31, 2024 that would vest on an accelerated basis upon the occurrence of certain events. Includes acceleration of vesting for performance-based awards assuming target performance was achieved on the assumed date of termination on December 31, 2024. As of December 31, 2024, none of the executives held stock options.



Chief Executive Officer Pay Ratio

Under SEC rules, we are required to calculate and disclose the total annual compensation paid to our median employee, as well as the ratio of the total compensation paid to our Executive Chairman, Mr. Marcus, and our Chief Executive Officer, Mr. Moglia, to the total compensation paid to our median employee (the "Chief Executive Officer Pay Ratio").

Set forth below is a description of the methodology, including material assumptions, adjustments, and estimates we used to identify the median employee for purposes of calculating the Chief Executive Officer Pay Ratio:

- We identified the median employee using our employee population on December 31, 2024. As of December 31, 2024, we had a total population of 552 employees, including full-time, part-time, and temporary employees. From this full population, we excluded our Executive Chairman and Chief Executive Officer and five employees located in China and Canada and arrived at a population consisting of 545 employees.
- We then calculated the annual total compensation for each of the 545 employees as a sum of each employee's
 respective 2024 base salary, discretionary bonus paid in 2024, and equity award granted in 2024 (at the grant
 date fair value). For permanent employees (full-time and part-time) hired after January 1, 2024, we annualized
 the aforementioned components. The median of the annual total compensation of the 545 employees was
 determined to be the total compensation of our median employee and was used to compute Chief Executive
 Officer Pay Ratio, as described below.

For fiscal year 2024, the annual total compensation of our median employee was \$193,000, and the annual total compensation of Messrs. Marcus and Moglia was \$17,727,276 and \$10,275,115, respectively. Based on this information, the ratio of the annual total compensation of Messrs. Marcus and Moglia to that of our median employee was 92 to 1 and 53 to 1, respectively. The annual total compensation of Messrs. Marcus and Moglia presented for this purpose is equal to the compensation reported for them in the "Summary Compensation Table" on page 96.

The Chief Executive Officer Pay Ratio above represents our reasonable estimate calculated in a manner consistent with SEC rules and applicable guidance. SEC rules and guidance provide flexibility in how companies identify the median employee, and each company may use a different methodology and make different assumptions particular to that company. As a result, and as explained by the SEC when it adopted these rules, in considering the pay ratio disclosure, stockholders should keep in mind that the rule was not designed to facilitate comparisons of pay ratios among different companies, even companies within the same industry, but rather to allow stockholders to better understand and assess each particular company's compensation practices and pay ratio disclosures.

Neither the Compensation Committee nor our management used our Chief Executive Officer Pay Ratio measure in making compensation decisions.



Pay Versus Performance

The disclosure included in this section is prescribed by SEC rules and does not necessarily align with how the Company or the Compensation Committee view the link between the Company's performance and NEO pay. For additional information about our pay-for-performance philosophy and how we align NEO compensation with Company performance, refer to the "Compensation Discussion and Analysis" section beginning on page 47.

		Compensati			pensation Ac Paid to PEOs ⁽		Average Summary Compen- sation	Average Compen- sation	Initial \$1 Inves	ie of Fixed 00 tment d On:) per
Year	PEO#1	PEO#2	PEO#3	PEO#1	PEO#2	PEO#3	Table Total for Non-PEO NEOs ⁽¹⁾⁽³⁾	Actually Paid to Non-PEO NEOs ⁽²⁾	ARE TSR (4)	FTSE Health Care TSR ⁽⁵⁾	Net Income ⁽⁶⁾	dilu a adju	
2024	\$17,727,276	\$10,275,115	_	\$14,204,716	\$ 7,511,386	_	\$6,764,415	\$ 5,176,942	\$ 71.6	\$115.4	\$510,733,000	\$ 9	9.47
2023	\$15,485,330	\$ 9,869,367		\$12,940,456	\$ 7,260,065	_	\$7,725,976	\$ 6,862,308	\$ 88.9	\$ 93.0	\$280,994,000	\$ 8	8.97
2022	\$13,035,517	\$ 9,289,388	\$7,231,836	\$ 5,240,793	\$ 1,066,125	\$ (874,179)	\$7,931,051	\$ 3,771,122	\$ 97.8	\$ 81.6	\$670,701,000	\$ 8	8.42
2021	\$12,701,393	\$ 8,274,131	\$8,320,228	\$20,240,869	\$15,720,892	\$15,766,043	\$7,301,308	\$10,927,591	\$145.1	\$104.9	\$654,282,000	\$	7.76
2020	\$11,788,493	\$ 8,040,857	\$8,089,773	\$16,477,994	\$11,907,425	\$11,957,114	\$5,499,035	\$ 7,052,360	\$113.3	\$ 90.1	\$827,171,000	\$	7.30

- (1) Joel S. Marcus is Principal Executive Officer ("PEO") #1, and Peter M. Moglia is PEO #2 for all years shown. Stephen A. Richardson, our former Co-Chief Executive Officer who resigned from the Company in July 2022, is PEO #3 for 2020–2022. For 2024, our Non-PEO NEOs include Marc E. Binda, Daniel J. Ryan, Hunter L. Kass, and Lawrence J. Diamond. For 2023, our Non-PEO NEOs include Marc E. Binda, Dean A. Shigenaga, Daniel J. Ryan, Hunter L. Kass, and Vincent R. Ciruzzi. For 2022, our Non-PEO NEOs include Dean A. Shigenaga, Daniel J. Ryan, Hunter L. Kass, and Vincent R. Ciruzzi. For 2021, our Non-PEO NEOs include Dean A. Shigenaga, Daniel J. Ryan, Hunter L. Kass, and John H. Cunningham. For 2020, our Non-PEO NEOs include Dean A. Shigenaga, Daniel J. Ryan, Vincent R. Ciruzzi, and John H. Cunningham.
- (2) To calculate compensation actually paid to our PEOs, and the average compensation actually paid to the Non-PEO NEOs, the following adjustments were made to the amounts reported for performance year 2024 in the "Summary Compensation Table" on page 96, in accordance with the requirements of Item 402(v) of Regulation S-K. Refer to the "Pay Versus Performance" sections in the proxy statements for our 2023 and 2024 annual meetings of stockholders for the adjustments made to determine compensation actually paid for prior years.

					rds Unvested ar-End	During th	ards Vested ne Covered ⁄ear				
Name	Year	Total Compensation From Summary Compensation Table	Less: Grant Date Fair Value of Stock Awards From Summary Compensation Table	Add: Year- End Fair Value of Stock Awards Granted in Covered Year	Add: Change in Fair Value From Prior Year-End of Stock Awards Granted in Prior Years	Add: Grants Made in Covered Year: Fair Value on Vesting Date	Add: Grants Made in Prior Years: Change in Fair Value on Vesting Date Versus Prior Year- End	Add: Dividend Paid on Unvested Stock During Covered Year	Add: Pension Plan Service Cost	Less Change in Pension Value	Compensation Actually Paid
PEO#1	2024	\$17,727,276	\$ 9,413,563	\$6,769,772	\$ (3,025,521)	\$409,413	\$ 849,719	\$ 887,620	\$ —	\$ —	\$14,204,716
PEO#2	2024	\$10,275,115	\$ 7,546,605	\$5,786,575	\$ (2,437,015)	\$625,464	\$ 181,310	\$ 671,695	\$ —	\$(45,153)	\$ 7,511,386
PEO#3	2024	_	_	_	_	_	_	_	_	_	_
Non- PEO NEOs	2024	\$ 6,764,415	\$ 4,717,829	\$4,302,702	\$ (1,605,899)	\$ —	\$ (22,990)	\$ 474,291	\$ —	\$(17,748)	\$ 5,176,942

- (3) Amounts represent the average of the amounts reported for the Company's Non-PEO NEOs as a group in the "Total" column of the "Summary Compensation Table" in each applicable year.
- (4) TSR is determined based on the value of an initial fixed investment of \$100 on December 31, 2019. Cumulative TSR is calculated by dividing the sum of the cumulative amount of dividends for the measurement period, assuming dividend reinvestment, and the difference between the Company's stock price at the end and the beginning of the measurement period by the Company's stock price at the beginning of the measurement period.
- (5) The peer group used for this purpose is the group of companies included in the FTSE NAREIT Equity Health Care Index, which is the industry peer group used in our Annual Report on Form 10-K pursuant to Item 201(e) of Regulation S-K for the fiscal year ended December 31, 2024. The separate peer group used by the Compensation Committee for purposes of determining compensation paid to our NEOs is described under "Compensation Peer Group" on page 60.
- (6) Net income attributable to Alexandria as reported in the Company's Annual Report on Form 10-K for the applicable fiscal year.
- (7) As required by Item 402(v) of Regulation S-K, we have determined that FFO per share diluted, as adjusted, is the Company-Selected Measure (as defined in Item 402(v)). Refer to the "Definitions and Reconciliations" section of this Proxy Statement for additional information.



PAY VERSUS PERFORMANCE (continued)

Required Disclosure of the Relationship Between Compensation Actually Paid and Financial Performance Measures

Pursuant to Item 402(v) of Regulation S-K, we are providing the following graphs to illustrate the relationship between the compensation actually paid and the various performance measures addressed in the tabular disclosure above. As noted above, "compensation actually paid" for purposes of the tabular disclosure and the following graphs were calculated in accordance with SEC rules and do not fully represent the actual final amount of compensation earned by or actually paid to our NEOs during the applicable years.



COMPENSATION ACTUALLY PAID



COMPENSATION ACTUALLY PAID





PAY VERSUS PERFORMANCE (continued)

Required Tabular Disclosure of Most Important Performance Measures

The most important performance measures used by the Company to link compensation actually paid to the Company's NEOs for the most recent completed fiscal year to the Company's performance are set forth below. For further information regarding these performance metrics and their function in our executive compensation program, refer to the "Compensation Discussion and Analysis" section beginning on page 47.

- Net Debt to Adjusted EBITDA ratio**
- FFO per share diluted, as adjusted**
- Net operating income**
- FFO per share** multiple compared to FTSE NAREIT Equity Health Care Index constituents
- Total shareholder return (TSR)
- Relative TSR compared to FTSE NAREIT Equity Health Care Index constituents
- Liquidity**

** These metrics represent non-GAAP financial measures. For information on these measures, including definitions and reconciliations from the most directly comparable GAAP measures, refer to the "Definitions and Reconciliations" section of this Proxy Statement.

All information provided above under this "Pay Versus Performance" section will not be deemed to be incorporated by reference into any filing of the Company under the Securities Act or the Exchange Act, whether made before or after the date hereof and irrespective of any general incorporation language in any such filing, except to the extent the Company specifically incorporates such information by reference.

Policies and Practices Related to the Grant of Certain Equity Awards Close in Time to the Release of Material Nonpublic Information

The Company's Stock Incentive Plan prohibits the granting of stock options, stock appreciation rights, or similar instruments with option-like features. Accordingly, no such instruments were issued, and the Company has no related policies or practices to disclose under Item 402(x)(1) of Regulation S-K.



SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table provides information regarding the beneficial ownership of Common Stock as of March 14, 2025 by (i) each of the Company's directors, (ii) each of the Company's NEOs, (iii) all directors and executive officers as a group, and (iv) each person known by the Company to be the beneficial owner of more than 5% of the outstanding shares of Common Stock. This table is based on information provided to the Company or filed with the SEC by the Company's directors, NEOs, and principal stockholders. Except as otherwise indicated, the Company believes, based on such information, that the beneficial owners of the Common Stock listed below have sole investment and voting power with respect to such shares, other than restricted stock, as to which beneficial owners have sole voting power but no dispositive power, subject to community property laws where applicable.

NI	
Number of Shares Beneficially Owner	` '

Name and Address of Beneficial Owner ⁽²⁾	Number	Percent
Named Executive Officers and Directors		
Joel S. Marcus ⁽³⁾	456,144	*
Peter M. Moglia	286,695	*
Marc E. Binda	119,854	*
Daniel J. Ryan	237,886	*
Hunter L. Kass	165,021	*
Lawrence J. Diamond	140,164	*
Steven R. Hash ⁽⁴⁾	20,153	*
Claire Aldridge, PhD ⁽⁵⁾	1,000	*
James P. Cain ⁽⁶⁾	5,232	*
Cynthia L. Feldmann	5,742	*
Maria C. Freire, PhD	7,453	*
Richard H. Klein ⁽⁷⁾	13,860	*
Sheila K. McGrath ⁽⁸⁾	824	*
Michael A. Woronoff ⁽⁹⁾	16,173	*
Executive officers and directors as a group (22 persons)	1,858,984	1.08 %
Five Percent Stockholders		
The Vanguard Group, Inc. (10)	26,021,083	15.09 %
BlackRock, Inc. (11)	17,824,926	10.34 %
Norges Bank (The Central Bank of Norway) ⁽¹²⁾	16,457,471	9.54 %
State Street Corporation ⁽¹³⁾	10,524,591	6.10 %

^{*} Less than 1%.

⁽⁷⁾ Consists of 12,727 of shares of Common Stock and 1,133 of vested phantom stock units deferred under the DCPD. As of March 14, 2025, Mr. Klein also held 3,784 unvested phantom stock units under the DCPD, which did not give the right to acquire beneficial ownership of the Company's Common Stock within 60 days after March 14, 2025 and therefore were not included in the number of shares beneficially owned by Mr. Klein.



⁽¹⁾ Beneficial ownership of shares is determined in accordance with the rules of the SEC and generally includes any shares over which a person exercises sole or shared voting or investment power, or of which a person has the right to acquire ownership within 60 days after March 14, 2025. Percentage ownership is based on 172,469,293 shares of Common Stock outstanding on March 14, 2025.

⁽²⁾ Unless otherwise indicated, the business address of each beneficial owner is c/o Alexandria Real Estate Equities, Inc., 26 North Euclid Avenue, Pasadena, California 91101.

⁽³⁾ All shares are held by the Joel and Barbara Marcus Family Trust, of which Mr. Marcus is the trustee.

⁽⁴⁾ Consists of 7,617 of shares of Common Stock and 12,536 of vested phantom stock units deferred under the Company's Deferred Compensation Plan for Directors ("DCPD"). As of March 14, 2025, Mr. Hash also held 3,969 unvested phantom stock units under the DCPD, which did not give the right to acquire beneficial ownership of the Company's Common Stock within 60 days after March 14, 2025 and therefore were not included in the number of shares beneficially owned by Mr. Hash.

⁽⁵⁾ Dr. Aldridge was appointed to the Board effective March 14, 2025.

⁽⁶⁾ Consists of 2,391 of shares of Common Stock and 2,841 of vested phantom stock units deferred under the DCPD. As of March 14, 2025, Mr. Cain also held 3,969 unvested phantom stock units under the DCPD, which did not give the right to acquire beneficial ownership of the Company's Common Stock within 60 days after March 14, 2025 and therefore were not included in the number of shares beneficially owned by Mr. Cain.

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT (continued)

- (8) Consists of 300 of shares of Common Stock and 524 of vested phantom stock units deferred under the DCPD. As of March 14, 2025, Ms. McGrath also held 4,221 unvested phantom stock units under the DCPD, which did not give the right to acquire beneficial ownership of the Company's Common Stock within 60 days after March 14, 2025 and therefore were not included in the number of shares beneficially owned by Ms. McGrath.
- (9) Consists of 1,400 shares held by The Michael and Julianne Woronoff Family Trust, of which Mr. Woronoff is the trustee, and 14,773 vested phantom stock units deferred under the DCPD. In addition, as of March 14, 2025, Mr. Woronoff held 3,969 unvested phantom stock units under the DCPD, which did not give the right to acquire beneficial ownership of the Company's Common Stock within 60 days after March 14, 2025 and therefore were not included in the number of shares beneficially owned by Mr. Woronoff.
- (10) Derived solely from information contained in a Form 13F filed with the SEC on February 11, 2025 by the Vanguard Group, Inc. ("Vanguard"). Address: 100 Vanguard Boulevard, Malvern, Pennsylvania 19355. According to the Form 13F, Vanguard has shared voting power over 306,172 shares and sole and shared investment power over 25,186,756 and 834,327 shares, respectively.
- (11) Derived solely from information contained in a Form 13F filed with the SEC on February 7, 2025 by BlackRock, Inc. Address: 50 Hudson Yards, New York, New York 10001. According to the Schedule 13F, BlackRock, Inc. has sole voting power over 16,288,607 shares and sole investment power over 17,824,735 shares.
- (12) Derived solely from information contained in a Form 13F filed with the SEC on February 12, 2025 by Norges Bank. Address: Bankplassen 2, P.O. BOX 1179 Sentrum, NO 0107, Oslo, Norway. According to the Form 13F, Norges Bank has sole voting power over 16,457,471 shares and sole investment power over 16 457 471 shares.
- (13) Derived solely from information contained in a Form 13F filed with the SEC on February 14, 2025 by State Street Corporation. Address: One Congress Street, Suite 1, Boston, Massachusetts 02114. According to the Form 13F, State Street Corporation has sole and shared voting power over 6,649,755 and 119,166 shares, respectively, and shared investment power over 10,524,591 shares.



AUDIT COMMITTEE REPORT

This Audit Committee Report shall not be deemed to be "soliciting material" or to be "filed" with the Securities and Exchange Commission (the "SEC"), nor shall this information be incorporated by reference into any future filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, each as amended, except to the extent that Alexandria Real Estate Equities, Inc., a Maryland corporation (the "Company"), specifically incorporates it by reference into a filing.

The Audit Committee of the Board of Directors of the Company (the "Board") comprises three directors and acts under a written charter adopted and approved by the Board. Each member of the Audit Committee has been determined by the Board to be an independent director in conformity with the listing standards of the New York Stock Exchange and regulations of the SEC.

Management has the primary responsibility for the Company's financial statements and reporting process. The Company's independent registered public accountants are responsible for expressing an opinion on the conformity of the Company's audited financial statements to generally accepted accounting principles. The Audit Committee reviews the Company's financial reporting process on behalf of the Board. The limitations inherent in the oversight role of a committee of the Board, however, do not provide the Audit Committee with a basis independent of management and the Company's independent registered public accountants to determine that accounting and financial reporting principles and policies have been appropriately applied by management or that the Company's internal control procedures designed to ensure compliance with accounting standards and applicable laws and regulations have been appropriately implemented.

The Audit Committee reviewed the Company's audited financial statements and discussed them with management and the independent registered public accountants. The Audit Committee also discussed with the independent registered public accountants the matters required to be discussed by Auditing Standard No. 1301, Communications with Audit Committees, as adopted by the Public Company Accounting Oversight Board; has received the written disclosures and the letter from the independent registered public accountants required by the Public Company Accounting Oversight Board regarding the independent registered public accountants' communications with the Audit Committee concerning independence; and discussed with the independent registered public accountants their independence from the Company and its management. The Audit Committee further considered whether the independent registered public accountants' provision of non-audit services to the Company is compatible with the auditors' independence.

The Audit Committee met with the internal and independent registered public accountants, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting. In addition, the Audit Committee met with the Executive Chairman, the Chief Executive Officer, and the Chief Financial Officer of the Company to discuss the processes that they have undertaken to evaluate the accuracy and fair presentation of the Company's financial statements and the effectiveness of the Company's system of disclosure controls and procedures.

In reliance on the reviews and discussions described above, the Audit Committee recommended to the Board that the audited financial statements be included in the Company's Annual Report filed with the SEC on Form 10-K for the year ended December 31, 2024.

AUDIT COMMITTEE

Richard H. Klein, Chair Steven R. Hash Michael A. Woronoff



PROPOSAL 4 — RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS

The Audit Committee has appointed Ernst & Young LLP to be the Company's independent registered public accountants for the year ending December 31, 2025. Ernst & Young LLP has advised the Company that it does not have any direct or indirect financial interest in the Company. Representatives of Ernst & Young LLP are expected to attend the 2025 Annual Meeting and will be given the opportunity to make a statement if they choose to do so. They will also be available to respond to appropriate questions.

Before appointing Ernst & Young LLP, the Audit Committee carefully considered Ernst & Young LLP's qualifications, including the firm's performance as independent registered public accountants for the Company in prior years and its reputation for integrity and competence in the fields of accounting and auditing. The Audit Committee also considered whether Ernst & Young LLP's provision of non-audit services to the Company was compatible with that firm's independence from the Company.

Stockholders will be asked at the 2025 Annual Meeting to vote upon the ratification of the appointment of Ernst & Young LLP. If the stockholders ratify the appointment, the Audit Committee may still, at its discretion, appoint a different independent registered public accounting firm at any time during the 2025 fiscal year if it concludes that such a change would be in the best interests of the Company. If the stockholders fail to ratify the appointment, the Audit Committee will reconsider, but not necessarily rescind, the appointment of Ernst & Young LLP.

Fees Billed by Independent Registered Public Accountants

The SEC requires disclosure of the fees billed by the Company's independent registered public accountants for certain services. All audit and non-audit services were preapproved by the Audit Committee. The following table sets forth the aggregate fees billed by Ernst & Young LLP for services related to fiscal years 2024 and 2023:

Description	2024	2023
Audit Fees	\$ 2,790,450	\$ 2,636,229
Audit-Related Fees	_	_
Tax Fees	1,871,245	1,765,974
Total	\$ 4,661,695	\$ 4,402,203

Audit fees include amounts billed to the Company related to the audit of the Company's consolidated financial statements, the review of the Company's quarterly financial statements, and other services provided in connection with statutory and regulatory filings, including real estate joint ventures. Audit fees for 2024 also include fees related to our (i) issuance of long-term unsecured senior notes payable aggregating \$1.0 billion, (ii) establishment of a new at-the-market common stock program, and (iii) audit procedures related to our ground leases and upgrade implementation and testing of our accounting software. Tax fees in 2024 represent tax return preparation and compliance services.

Audit fees for 2023 include fees for audit procedures related to (i) issuance of long-term unsecured senior notes payable aggregating \$1.0 billion, (ii) establishment of a new shelf registration, and (iii) audit procedures related to our ground leases and upgrade implementation and testing of our accounting software. Tax fees in 2023 represent tax return preparation and compliance services.

Audit Committee Preapproval Policy

The Audit Committee approves, prior to engagement, all audit and non-audit services provided by Ernst & Young LLP and all fees to be paid for such services. All services are considered and approved on an individual basis. In its preapproval and review of non-audit services, the Audit Committee considers, among other factors, the possible effect of the performance of such services on the auditors' independence.

Required Vote and Board's Recommendation

The affirmative vote of a majority of the votes cast on the matter at the 2025 Annual Meeting will be required to ratify the appointment of Ernst & Young LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2025.

The Board unanimously recommends a vote FOR Proposal 4.



Stockholder Proposal



The following proposal has been submitted by John Chevedden (**Proposal 5**), 2215 Nelson Avenue, No. 205, Redondo Beach, California 90278, who is a beneficial owner of no fewer than 30 shares of Alexandria's common stock. The stockholder proposal will be voted on at our 2025 Annual Meeting if properly presented by the stockholder proponent or by a qualified representative on behalf of the stockholder proponent. As required by the SEC's rules, we are presenting the proposal verbatim as it was submitted to us by the proponent. We have put a box around materials provided by the proponent so that readers can easily distinguish between materials provided by the proponent and materials provided by the Company.

Our Board of Directors unanimously recommends a vote <u>AGAINST</u> the Stockholder Proposal 5, as described more fully in the Board of Directors' Opposition Statement to Stockholder Proposal 5 on the next page.

PROPOSAL 5 — STOCKHOLDER PROPOSAL: SIMPLE MAJORITY VOTE

Proposal 5 - Simple Majority Vote



Shareholders request that our board take each step necessary so that each voting requirement in our charter and bylaws (that is explicit or implicit due to default to state law) that calls for a greater than simple majority vote be replaced by a requirement for a majority of the votes cast for and against applicable proposals, or a simple majority in compliance with applicable laws. If necessary, this means the closest standard to a majority of votes cast for and against such proposals consistent with applicable laws. This includes making the necessary changes in plain English.

Shareholders are willing to pay a premium for shares of companies that have excellent corporate governance. Alexandria Real Estate Equities, Inc.'s supermajority voting requirements have been found to be one of six entrenching mechanisms that are negatively related to company performance according to "What Matters in Corporate Governance" by Lucian Bebchuk, Alma Cohen and Allen Ferrell of the Harvard Law School. Supermajority requirements are used to block proposals supported by most shareholders but opposed by the Board of Directors.

This proposal topic, as a shareholder proposal, received 98% support each in 2024 at Domino's Pizza, FMC Corporation, ConocoPhillips, Masco Corporation, and Power Integrations.

Please vote yes:
Simple Majority Vote – Proposal 5



PROPOSAL 5 – STOCKHOLDER PROPOSAL: SIMPLE MAJORITY VOTE (continued)

Board of Directors' Opposition Statement to Stockholder Proposal 5

The Board unanimously recommends that the stockholders vote **AGAINST** Proposal 5 because the Board believes that the change requested by the proponent is largely redundant and not in the best interests of the Company's stockholders for the reasons set forth below.

Proposal 5 is unnecessary and largely redundant given the Company's governance profile and recent actions taken by the Board to improve stockholder access. Specifically:

- The Company's governance documents contain no supermajority voting requirements. Furthermore, no supermajority voting requirements apply to matters to be voted on by stockholders, other than as discussed below and the vote required for stockholders to remove directors pursuant to Section 3-804(a) of the Maryland General Corporation Law, which requires two-thirds of votes entitled to be cast in the election of directors to approve the removal of directors. A number of publicly traded Maryland corporations, including the Company, have elected to be subject to this provision. This requirement is designed to preserve and maximize long-term value for all stockholders by protecting stockholders against the possibility of self-interested and potentially abusive actions by one or a few large stockholders seeking to advance their interests over the long-term interests of the Company and its other stockholders by seeking to remove directors outside of the Company's annual meeting of stockholders. In addition, each director of the Company is required to be re-elected by the Company's stockholders each year, and the Company's annual meeting of stockholders is an adequate forum for stockholders who wish to contest the re-election of any director.
- The Board (of which all but one director is independent) is committed to effective corporate governance and accountability and has adopted a wide range of practices that promote effective Board oversight and address the proposal's concerns regarding the risk of Board entrenchment. For example, on December 6, 2024, the Board amended and restated the Bylaws of the Company to, among other things, update Article XV to permit our stockholders to adopt, alter, amend or repeal any provision of the Company's bylaws by the affirmative vote of a majority of all the votes entitled to be cast on the matter. Of publicly traded Maryland REITs that permit stockholder amendment of the bylaws, a substantial majority are subject to a similar approval standard. Given the importance of bylaw amendments to the Company and its corporate governance, the Board believes it is appropriate for such amendments to be approved by a simple majority of all the votes entitled to be cast on the matter, rather than a majority of votes cast on the relevant proposal.

If approved, Proposal 5 would not automatically remove the supermajority voting requirement for the removal of directors, or change any other voting requirement under the Company's governance documents or applicable law, as this proposal is merely a recommendation to the Board to take the steps necessary to amend the Company's governance documents to eliminate any supermajority voting requirement.

Consistent with its current practice, the Board will continue to evaluate the future implementation of appropriate corporate governance changes. For the reasons discussed above, the Board does not believe the adoption of Proposal 5 is in the best interests of the Company's stockholders.

Approval of this proposal requires the affirmative vote of a majority of the votes cast by or on behalf of stockholders at the 2025 Annual Meeting. Abstentions and broker non-votes are not considered as votes cast "for" or "against" this proposal and have no effect on the results.

The Board unanimously recommends a vote AGAINST Proposal 5.



OTHER INFORMATION

Annual Report on Form 10-K and Financial Statements and Committee and Corporate Governance Materials of the Company

Copies of the Company's Annual Report filed with the SEC on Form 10-K for the fiscal year ended December 31, 2024, including the Company's consolidated financial statements and schedules, will be mailed to interested stockholders, without charge, upon written request. Exhibits to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024 will be provided upon written request and payment to the Company for the cost of preparing and distributing those materials. Written requests should be sent to Alexandria Real Estate Equities, Inc., 26 North Euclid Avenue, Pasadena, California 91101, Attention: Investor Relations. The current charters of the Board's Audit, Compensation, and Nominating & Governance Committees, along with the Company's Corporate Governance Guidelines and Business Integrity Policy, are available at https://investor.are.com/corporate-governance/disclosure.

Important Notice Regarding the Availability of Proxy Materials for the Stockholders Meeting to Be Held on Tuesday, May 13, 2025

The Notice of 2025 Annual Meeting of Stockholders, the Proxy Statement, and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024 are available free of charge at https://investor.are.com/financial-information/proxy.

Stockholder Proposals and Director Nominations for the Company's 2026 Annual Meeting

Stockholder Proposals Under SEC Rule 14a-8

Stockholder proposals that are submitted for possible inclusion in the Company's proxy statement for the Company's 2026 annual meeting of stockholders pursuant to Rule 14a-8 under the Exchange Act must be received by the Secretary of the Company, in writing, no later than December 3, 2025 in order to be considered for inclusion in the Company's proxy materials for that annual meeting. Any proposals received after December 3, 2025 will be considered untimely and will not be considered for inclusion in the Company's proxy materials for the next annual meeting.

Proxy Access

If a stockholder (or a group of up to 20 stockholders) that has owned at least three percent of our shares continuously for at least three years and has complied with the other requirements set forth in our Bylaws wants us to include director nominees in our proxy statement for the 2026 annual meeting of stockholders, the nominations must, with certain exceptions if the date of the 2026 annual meeting of stockholders is advanced or delayed more than 30 days from the first anniversary of the date of this year's annual meeting, be delivered to the Secretary of the Company not later than 5:00 p.m. Pacific Time on the 120th day and not earlier than the 150th day prior to the first anniversary of the date of this year's Proxy Statement, or not earlier than November 3, 2025, and not later than 5:00 p.m. Pacific Time on December 3, 2025.

Advance Notice

In addition, if a stockholder wishes to nominate someone for election as director of the Company or propose business at an annual meeting of stockholders that is not to be included in our proxy statement, the stockholder must comply with the advance notice and other requirements set forth in the Company's current Bylaws for the nomination or business proposal to be eligible to be presented at an annual meeting. These requirements currently include, in part, the requirement that any such nomination or proposal must, with certain exceptions if the date of the 2026 annual meeting of stockholders is advanced or delayed more than 30 days from the first anniversary of the date of this year's annual meeting, be delivered to the Secretary of the Company not later than 5:00 p.m. Pacific Time on the 120th day and not earlier than the 150th day prior to the first anniversary of the date of this year's Proxy Statement, or not earlier than November 3, 2025, and not later than 5:00 p.m. Pacific Time on December 3, 2025. All notices must contain all the information and certifications required under the Company's current Bylaws and, if a stockholder wishes to nominate someone for election as director of the Company, Rule 14a-19 under the Exchange Act.



OTHER INFORMATION (continued)

Communicating With the Board

The Board has designated Steven R. Hash, the Lead Director of the Board, as the contact person for communications between the Company's stockholders and other interested parties, on the one hand, and the Board or the independent directors as a group, on the other hand. Stockholders and other parties interested in communicating with the Board or with the independent directors of the Company may do so by writing to Steven R. Hash, Alexandria Real Estate Equities, Inc., 26 North Euclid Avenue, Pasadena, California 91101.

Other Information

Proxy authorizations submitted via telephone or the Internet must be received by 11:59 p.m. Eastern Time on May 12, 2025. To authorize a proxy via telephone or the Internet, please read the instructions on the enclosed proxy card. Costs associated with electronic access, such as from access providers or telephone companies, will be borne by the stockholder. Submission of a proxy, or a failure to submit a proxy by the above deadline, will not prevent you from voting in person at the 2025 Annual Meeting so long as you are a record holder of shares of Common Stock or bring a "legal proxy" with you for shares owned beneficially by you in street name through a broker or other nominee. Obtaining a legal proxy may take several days.

Other Matters

The Board does not know of any other matter that will be brought before the 2025 Annual Meeting. However, if any other matter properly comes before the 2025 Annual Meeting, or any postponement or adjournment thereof, which may properly be acted upon, the proxies solicited hereby will be voted on such matter in accordance with the discretion of the proxy holders named in the proxy cards.

By Order of the Board

Jackie B. Clem

General Counsel and Secretary

Pasadena, California April 2, 2025



Definitions and Reconciliations

This section contains additional information on certain non-GAAP and other financial measures, including reconciliations from the most directly comparable financial measure calculated and presented in accordance with GAAP and the reasons why we use these supplemental measures of performance and believe they provide useful information to investors, used in this Proxy Statement.

Funds from operations and funds from operations, as adjusted, attributable to Alexandria's common stockholders

GAAP-basis accounting for real estate assets utilizes historical cost accounting and assumes that real estate values diminish over time. In an effort to overcome the difference between real estate values and historical cost accounting for real estate assets, the Nareit Board of Governors established funds from operations as an improved measurement tool. Since its introduction, funds from operations has become a widely used non-GAAP financial measure among equity REITs. We believe that funds from operations is helpful to investors as an additional measure of the performance of an equity REIT. Moreover, we believe that funds from operations, as adjusted, allows investors to compare our performance to the performance of other real estate companies on a consistent basis, without having to account for differences recognized because of real estate acquisition and disposition decisions, financing decisions, capital structure, capital market transactions, variances resulting from the volatility of market conditions outside of our control, or other corporate activities that may not be representative of the operating performance of our properties.

The 2018 White Paper published by the Nareit Board of Governors (the "Nareit White Paper") defines funds from operations as net income (computed in accordance with GAAP), excluding gains or losses on sales of real estate, and impairments of real estate, plus depreciation and amortization of operating real estate assets, and after adjustments for our share of consolidated and unconsolidated partnerships and real estate joint ventures. Impairments represent the write-down of assets when fair value over the recoverability period is less than the carrying value due to changes in general market conditions and do not necessarily reflect the operating performance of the properties during the corresponding period.

We compute funds from operations, as adjusted, as funds from operations calculated in accordance with the Nareit White Paper, excluding significant gains, losses, and impairments realized on non-real estate investments, unrealized gains or losses on non-real estate investments, impairment of real estate primarily consisting of pre-acquisition costs incurred in connection with acquisitions we decided to no longer pursue, gains or losses on early extinguishment of debt, provision for expected credit losses on financial instruments, significant termination fees, acceleration of stock compensation expense due to the resignations of executive officers, deal costs, the income tax effect related to such items, and the amount of such items that is allocable to our unvested restricted stock awards. We compute the amount that is allocable to our unvested restricted stock awards using the two-class method. Under the two-class method, we allocate net income (after amounts attributable to noncontrolling interests) to common stockholders and to unvested restricted stock awards by applying the respective weighted-average shares outstanding during each quarter-to-date and year-to-date period. This may result in a difference of the summation of the quarter-to-date and year-to-date amounts. Neither funds from operations nor funds from operations, as adjusted, should be considered as alternatives to net income (determined in accordance with GAAP) as indications of financial performance, or to cash flows from operating activities (determined in accordance with GAAP) as measures of liquidity, nor are they indicative of the availability of funds for our cash needs, including our ability to make distributions.

The following table reconciles net income (loss) and net income (loss) income per share attributable to Alexandria's common stockholders, the most directly comparable financial measure presented in accordance with GAAP, including our share of amounts from consolidated and unconsolidated real estate joint ventures, to funds from operations attributable to Alexandria's common stockholders – diluted, and funds from operations and funds from operations per share attributable to Alexandria's common stockholders – diluted, as adjusted, and the related per share amounts for the three months ended and year ended December 31, 2024. Per share amounts may not add due to rounding.

	Three Mor	ths Ended	Year I	Ended					
(In thousands, except per share amounts)	December 31, 2024								
	Amount	Per Share – Diluted	Amount	Per Share – Diluted					
Net (loss) income attributable to Alexandria's common stockholders – basic and diluted	\$ (64,922)	\$ (0.38)	\$ 309,555	\$ 1.80					
Depreciation and amortization of real estate assets	327,198	1.70	1,191,524	6.20					
Noncontrolling share of depreciation and amortization from consolidated real estate JVs	(34,986)	_	(129,711)	_					
Our share of depreciation and amortization from unconsolidated real estate JVs	1,061	_	4,238	_					
Gain on sales of real estate	(100,109)	(0.58)	(127,615)	(0.74)					
Impairment of real estate – rental properties and land	184,532	1.07	192,455	1.12					
Allocation to unvested restricted stock awards	(1,182)	_	(8,696)	(0.06)					
Funds from operations attributable to Alexandria's common stockholders – diluted ⁽¹⁾	311,592	1.81	1,431,750	8.32					
Unrealized losses on non-real estate investments	79,776	0.46	112,246	0.65					
Impairment of non-real estate investments	20,266	0.12	58,090	0.34					
Impairment of real estate	2,032	0.01	30,613	0.18					
Provision for expected credit losses on financial instruments	(434)	_	(434)	_					
Allocation to unvested restricted stock awards	(1,407)	(0.01)	(3,188)	(0.02)					
Funds from operations attributable to Alexandria's common stockholders – diluted, as adjusted	\$ 411,825	\$ 2.39	\$ 1,629,077	\$ 9.47					

⁽¹⁾ Calculated in accordance with standards established by the Nareit Board of Governors.

Adjusted EBITDA and Adjusted EBITDA margin

We use Adjusted EBITDA as a supplemental performance measure of our operations, for financial and operational decision-making, and as a supplemental means of evaluating period-to-period comparisons on a consistent basis. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation, and amortization ("EBITDA"), excluding stock compensation expense, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, impairments of real estate, provision for expected credit losses on financial instruments, and significant termination fees. Adjusted EBITDA also excludes unrealized gains or losses and significant realized gains or losses and impairments that result from our non-real estate investments. These non-real estate investment amounts are classified in our consolidated statements of operations outside of total revenues.

We believe Adjusted EBITDA provides investors with relevant and useful information as it allows investors to evaluate the operating performance of our business activities without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments, our capital structure, capital market transactions, and variances resulting from the volatility of market conditions outside of our control. For example, we exclude gains or losses on the early extinguishment of debt to allow investors to measure our performance independent of our indebtedness and capital structure. We believe that adjusting for the effects of impairments and gains or losses on sales of real estate, significant impairments and realized gains or losses on non-real estate investments, provision for expected credit losses on financial instruments, and significant termination fees allows investors to evaluate performance from period to period on a consistent basis without having to account for differences recognized because of investing and financing decisions related to our real estate and non-real estate investments or other corporate activities that may not be representative of the operating performance of our properties.

In addition, we believe that excluding charges related to stock compensation and unrealized gains or losses facilitates for investors a comparison of our business activities across periods without the volatility resulting from market forces outside of our control. Adjusted EBITDA has limitations as a measure of our performance. Adjusted EBITDA does not reflect our historical

expenditures or future requirements for capital expenditures or contractual commitments. While Adjusted EBITDA is a relevant measure of performance, it does not represent net income (loss) or cash flows from operations calculated and presented in accordance with GAAP, and it should not be considered as an alternative to those indicators in evaluating performance or liquidity.

In order to calculate the Adjusted EBITDA margin, we divide Adjusted EBITDA by total revenues as presented in our consolidated statements of operations. We believe that this supplemental performance measure provides investors with additional useful information regarding the profitability of our operating activities.

The following table reconciles net income (loss), the most directly comparable financial measure calculated and presented in accordance with GAAP, to Adjusted EBITDA and calculates the Adjusted EBITDA margin for the three months ended and year ended December 31, 2024 (dollars in thousands):

	Three M	lonths Ended	,	Year Ended		
		December 31, 2024				
Net (loss) income	\$	(16,095)	\$	510,733		
Interest expense		55,659		185,838		
Income taxes		1,855		6,678		
Depreciation and amortization		330,108		1,202,380		
Stock compensation expense		12,477		59,634		
Gain on sales of real estate		(101,806)		(129,312)		
Unrealized losses on non-real estate investments		79,776		112,246		
Impairment of real estate		186,564		223,068		
Impairment of non-real estate investments		20,266		58,090		
Provision for expected credit losses on financial instruments		(434)		(434)		
Adjusted EBITDA	\$	568,370	\$	2,228,921		
Total revenues	\$	788,945	\$	3,116,394		
Adjusted EBITDA margin		72%		72%		

Annual rental revenue

Annual rental revenue represents the annualized fixed base rental obligations, calculated in accordance with GAAP, including the amortization of deferred revenue related to tenant-funded and tenant-built landlord improvements, for leases in effect as of the end of the period, related to our operating RSF. Annual rental revenue is presented using 100% of the annual rental revenue from our consolidated properties and our share of annual rental revenue for our unconsolidated real estate joint ventures. Annual rental revenue per RSF is computed by dividing annual rental revenue by the sum of 100% of the RSF of our consolidated properties and our share of the RSF of properties held in unconsolidated real estate joint ventures. As of December 31, 2024, approximately 92% of our leases (on an annual rental revenue basis) were triple net leases, which require tenants to pay substantially all real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses (including increases thereto) in addition to base rent. Annual rental revenue excludes these operating expenses recovered from our tenants. Amounts recovered from our tenants related to these operating expenses, along with base rent, are classified in income from rentals in our consolidated statements of operations.

Fixed-charge coverage ratio

Fixed-charge coverage ratio is a non-GAAP financial measure representing the ratio of Adjusted EBITDA to cash interest and fixed charges. We believe that this ratio is useful to investors as a supplemental measure of our ability to satisfy fixed financing obligations and preferred stock dividends. Cash interest is equal to interest expense calculated in accordance with GAAP plus capitalized interest, less amortization of loan fees and debt premiums (discounts).

The following table reconciles interest expense, the most directly comparable financial measure calculated and presented in accordance with GAAP, to cash interest and computes fixed-charge coverage ratio for the three months and year ended December 31, 2024 (dollars in thousands):

	Three Months Ended	Year Ended
	Decemb	er 31, 2024
Adjusted EBITDA	\$ 568,370	\$ 2,228,921
Interest expense	\$ 55,659	\$ 185,838
Capitalized interest	81,586	330,961
Amortization of loan fees	(4,620)	(17,130)
Amortization of debt discounts	(333)	(1,309)
Cash interest and fixed charges	\$ 132,292	\$ 498,360
Fixed-charge coverage ratio:		
– quarter annualized	4.3x	N/A
- trailing 12 months	N/A	4.5x

Investment-grade or publicly traded large cap tenants

Investment-grade or publicly traded large cap tenants represent tenants that are investment-grade or publicly traded companies with an average daily market capitalization greater than \$10 billion for the twelve months ended December 31, 2024, as reported by Bloomberg Professional Services.

Liquidity

Our liquidity as of December 31, 2024 was calculated as follows (dollars in millions):

Availability under our unsecured senior line of credit, net of amounts outstanding under our commercial paper program	\$ 5,000
Cash, cash equivalents, and restricted cash	560
Availability under our secured construction loan	46
Investments in publicly traded companies	 106
Liquidity as of December 31, 2024	\$ 5,712

Net cash provided by operating activities after dividends

Net cash provided by operating activities after dividends includes the deduction for distributions to noncontrolling interests. For purposes of this calculation, changes in operating assets and liabilities are excluded as they represent timing differences.

The following table reconciles our net cash provided by operating activities after dividends for the year ended December 31, 2024 (dollars in thousands):

	Year Ended
	December 31, 2024
Net cash provided by operating activities	\$ 1,504,524
Changes in operating assets and liabilities:	
Tenant receivables	1,766
Deferred leasing costs	(108,346)
Other assets	(37,052)
Accounts payable, accrued expenses, and other liabilities	(56,823)
Less: dividends on common stock	(898,557)
Less: distributions to and purchases of noncontrolling interests	(308,636)
Net cash provided by operating activities after dividends	\$ 497,786

Net debt and preferred stock to Adjusted EBITDA

Net debt and preferred stock to Adjusted EBITDA is a non-GAAP financial measure that we believe is useful to investors as a supplemental measure of evaluating our balance sheet leverage. Net debt and preferred stock is equal to the sum of total consolidated debt less cash, cash equivalents, and restricted cash, plus preferred stock outstanding as of the end of the period. Refer to the definition of "Adjusted EBITDA and Adjusted EBITDA margin" within this "Definitions and Reconciliations" section for further information on the calculation of Adjusted EBITDA.

The following table reconciles debt to net debt and preferred stock and computes the ratio to Adjusted EBITDA as of December 31, 2024 (dollars in thousands):

	Dece	mber 31, 2024
Secured notes payable	\$	149,909
Unsecured senior notes payable		12,094,465
Unsecured senior line of credit and commercial paper		_
Unamortized deferred financing costs		77,649
Cash and cash equivalents		(552,146)
Restricted cash		(7,701)
Preferred stock		_
Net debt and preferred stock	\$	11,762,176
Adjusted EBITDA:		
– quarter annualized	\$	2,273,480
- trailing 12 months	\$	2,228,921
Net debt and preferred stock to Adjusted EBITDA:		
– quarter annualized		5.2x
- trailing 12 months		5.3x

Net operating income, net operating income (cash basis), and operating margin

The following table reconciles net income to net operating income and net operating income (cash basis) and computes operating margin for the year ended December 31, 2024 (dollars in thousands):

	Year Ended
	December 31, 2024
Net income	\$ 510,733
	(7.050)
Equity in earnings of unconsolidated real estate joint ventures	·
General and administrative expenses	
Interest expense	
Depreciation and amortization	, - ,
Impairment of real estate	223,068
Gain on sales of real estate	(129,312)
Investment loss	53,122
Net operating income	2,207,129
Straight-line rent revenue	(143,329)
Amortization of deferred revenue related to tenant-funded and -built landlord improvements	(1,543)
Amortization of acquired below-market leases	(85,679)
Provision for expected credit losses on financial instruments	(434)
Net operating income (cash basis)	\$ 1,976,144
Net operating income (from above)	\$ 2,207,129
Total revenues Operating margin	. 5 3,110,394 . 71%
Operating margin	1170

Net operating income is a non-GAAP financial measure calculated as net income (loss), the most directly comparable financial measure calculated and presented in accordance with GAAP, excluding equity in the earnings of our unconsolidated real estate joint ventures, general and administrative expenses, interest expense, depreciation and amortization, impairments of real estate, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, and investment income or loss. We believe net operating income provides useful information to investors regarding our financial condition and results of operations because it primarily reflects those income and expense items that are incurred at the property level. Therefore, we believe net operating income is a useful measure for investors to evaluate the operating performance of our consolidated real estate assets. Net operating income on a cash basis is net operating income adjusted to exclude the effect of straight-line rent, amortization of acquired above- and below-market lease revenue, amortization of deferred revenue related to tenant-funded and tenant-built landlord improvements, and provision for expected credit losses on financial instruments adjustments required by GAAP. We believe that net operating income on a cash basis is helpful to investors as an additional measure of operating performance because it eliminates straight-line rent revenue and the amortization of acquired above- and below-market leases and tenant-funded and tenant-built landlord improvements.

Furthermore, we believe net operating income is useful to investors as a performance measure of our consolidated properties because, when compared across periods, net operating income reflects trends in occupancy rates, rental rates, and operating costs, which provide a perspective not immediately apparent from net income or loss. Net operating income can be used to measure the initial stabilized yields of our properties by calculating net operating income generated by a property divided by our investment in the property. Net operating income excludes certain components from net income in order to provide results that are more closely related to the results of operations of our properties. For example, interest expense is not necessarily linked to the operating performance of a real estate asset and is often incurred at the corporate level rather than at the property level. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates. may distort comparability of operating performance at the property level. Impairments of real estate have been excluded in deriving net operating income because we do not consider impairments of real estate to be property-level operating expenses. Impairments of real estate relate to changes in the values of our assets and do not reflect the current operating performance with respect to related revenues or expenses. Our impairments of real estate represent the write-down in the value of the assets to the estimated fair value less cost to sell. These impairments result from investing decisions or a deterioration in market conditions. We also exclude realized and unrealized investment gain or loss, which results from investment decisions that occur at the corporate level related to non-real estate investments in publicly traded companies and certain privately held entities. Therefore, we do not consider these activities to be an indication of operating performance of our real estate assets at the property level. Our calculation of net operating income also excludes charges incurred from changes in certain financing

decisions, such as losses on early extinguishment of debt and provision for expected credit losses on financial instruments, as these charges often relate to corporate strategy. Property operating expenses included in determining net operating income primarily consist of costs that are related to our operating properties, such as utilities, repairs, and maintenance; rental expense related to ground leases; contracted services, such as janitorial, engineering, and landscaping; property taxes and insurance; and property-level salaries. General and administrative expenses consist primarily of accounting and corporate compensation, corporate insurance, professional fees, rent, and supplies that are incurred as part of corporate office management. We calculate operating margin as net operating income divided by total revenues.

We believe that in order to facilitate for investors a clear understanding of our operating results, net operating income should be examined in conjunction with net income or loss as presented in our consolidated statements of operations. Net operating income should not be considered as an alternative to net income or loss as an indication of our performance, nor as an alternative to cash flows as a measure of our liquidity or our ability to make distributions.

ALEXANDRIA REAL ESTATE EQUITIES, INC. AMENDED AND RESTATED

1997 STOCK AWARD AND INCENTIVE PLAN

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ALEXANDRIA REAL ESTATE EQUITIES, INC. AMENDED AND RESTATED 1997 STOCK AWARD AND INCENTIVE PLAN

Amendment and Restatement Adopted by Board of Directors: March 31, 2025
[Amendment and Restatement Approved by Stockholders: May 13, 2025]

1. Purpose; Types of Awards; Construction.

The purpose of the Alexandria Real Estate Equities, Inc. Amended and Restated 1997 Stock Award and Incentive Plan (the "Plan") is to afford an incentive to selected officers, employees, and independent contractors (including non-employee directors) of Alexandria Real Estate Equities, Inc. (the "Company"), or any Subsidiary or Affiliate that now exists or hereafter is organized or acquired, to acquire a proprietary interest in the Company, to continue as employees or independent contractors (including non-employee directors), as the case may be, to increase their efforts on behalf of the Company, and to promote the success of the Company's business. Pursuant to Section 6 of the Plan, there may be granted Restricted Stock, Other Stock-Based Awards, and Other Cash-Based Awards. The Plan is designed to comply with the conditions for exemption from short-swing profit recovery rules under Rule 16b-3 of the Exchange Act, and shall be interpreted in a manner consistent with the requirements thereof.

Notwithstanding the foregoing or anything in the Plan to the contrary, stock options and stock appreciation rights may not be granted under the Plan. In addition, as of the Effective Date, there are no outstanding stock options or stock appreciation rights under the Plan. Accordingly, and for avoidance of doubt, the Board and the Committee are each prohibited from taking any of the following actions: (i) reduce the exercise or strike price of a stock option or stock appreciation right (i.e., a repricing); (ii) cancel a stock option or stock appreciation right that has an exercise or strike price greater than the thencurrent Fair Market Value of the Stock in exchange for cash (i.e., a cash buyout) or other Awards under the Plan; or (iii) any other action that is treated as a repricing under generally accepted accounting principles. Further, because (A) stock options and stock appreciation rights may not be granted under the Plan and (B) there are no outstanding stock options or stock appreciation rights under the Plan as of the Effective Date, neither award type may in any way impact the number of shares of Stock available for issuance under the Plan (i.e., the Plan prohibits liberal share recycling with respect to stock options and stock appreciation rights).

2. Definitions.

For purposes of the Plan, the following terms shall be defined as set forth below:

- **2.1** "Affiliate" means, at the time of determination, any entity if, at the time of determination, (i) the Company, directly or indirectly, owns at least fifty percent (50%) of the combined voting power of all classes of stock of such entity or at least fifty percent (50%) of the ownership interests in such entity or (ii) such entity, directly or indirectly, owns at least fifty percent (50%) of the combined voting power of all classes of stock of the Company. The Board or Committee shall have the authority to determine the time or times at which "Affiliate" status is determined within the foregoing definition.
- **2.2** "Award" means any Restricted Stock, Other Stock-Based Award, or Other Cash-Based Award granted under the Plan. Notwithstanding the foregoing or anything in the Plan to the contrary, stock options and stock appreciation rights may not be granted under the Plan.
- 2.3 "Award Agreement" means any written agreement, contract, or other instrument or document evidencing an Award.
- **2.4** "Beneficiary" means the person, persons, trust, or trusts that have been designated by a Grantee in his or her most recent written beneficiary designation filed with the Company to receive the benefits specified under the Plan upon his or her death, or, if there is no designated Beneficiary or surviving designated Beneficiary, then the person, persons, trust, or trusts entitled by will or the laws of descent and distribution to receive such benefits.
 - **2.5** "Board" means the Board of Directors of the Company.
- **2.6** "Cause" will have the meaning ascribed to such term in any written agreement between the Grantee and the Company, a Subsidiary or an Affiliate defining such term. In the absence of such agreement, such term means, with respect to a Grantee, the occurrence of any of the following events: (i) the Grantee's commission of any felony or any crime involving fraud, dishonesty or moral turpitude under the laws of the United States or any state thereof; (ii) the Grantee's

attempted commission of, or participation in, a fraud or act of dishonesty against the Company, a Subsidiary or an Affiliate; (iii) the Grantee's intentional, material violation of any contract or agreement between the Grantee and the Company, a Subsidiary or an Affiliate or of any statutory duty owed to the Company, a Subsidiary or an Affiliate; (iv) the Grantee's unauthorized use or disclosure of any confidential information or trade secrets of the Company, a Subsidiary or an Affiliate; or (v) the Grantee's gross misconduct. As to a Grantee who does not have a written agreement described in the first sentence of this definition, the determination that a termination of a Grantee's service with the Company, a Subsidiary or an Affiliate is either for Cause or without Cause will be made by the Company, in its sole discretion. Any determination by the Company that a Grantee's service with the Company, a Subsidiary or an Affiliate was terminated with or without Cause for purposes of any outstanding Awards held by the Grantee will have no effect upon any determination of the rights or obligations of the Company, Subsidiary or Affiliate or the Grantee for any other purpose.

2.7 "Change of Control" shall mean the occurrence of any of the following events:

- (a) Any Person (as such term is used in section 3(a)(9) of the Exchange Act, as modified and used in sections 13(d) and 14(d) thereof, except that such term shall not include (A) the Company or any of its subsidiaries, (B) a trustee or other fiduciary holding securities under an employee benefit plan of the Company or any of its affiliates, (C) an underwriter temporarily holding securities pursuant to an offering of such securities, or (D) a corporation owned, directly or indirectly, by the stockholders of the Company in substantially the same proportions as their ownership of stock of the Company) becomes the Beneficial Owner, as such term is defined in Rule 13d-3 under the Exchange Act, directly or indirectly, of securities of the Company (not including in the securities beneficially owned by such Person any securities acquired directly from the Company or its affiliates other than in connection with the acquisition by the Company or its affiliates of a business) representing twenty-five percent (25%) or more of the combined voting power of the Company's then outstanding securities; or
- (b) The following individuals cease for any reason to constitute a majority of the number of directors then serving: individuals who, on the date hereof, constitute the Board and any new director (other than a director whose initial assumption of office is in connection with an actual or threatened election contest, including but not limited to a consent solicitation, relating to the election of directors of the Company) whose appointment or election by the Board or nomination for election by the Company's stockholders was approved or recommended by a vote of at least two-thirds (²/₃) of the directors then still in office who either were directors on the date hereof or whose appointment, election, or nomination for election was previously so approved or recommended; or
- (c) There is consummated a merger or consolidation of the Company with any other corporation, other than (A) a merger or consolidation in which the stockholders of the Company immediately prior to such merger or consolidation, continue to own, in combination with the ownership of any trustee or other fiduciary holding securities under an employee benefit plan of the Company or any subsidiary of the Company, at least seventy-five percent (75%) of the combined voting power of the securities of the Company (or the surviving entity or any parent thereof) outstanding immediately after such merger or consolidation in substantially the same proportions as their ownership of the Company immediately prior to such merger or consolidation, or (B) a merger or consolidation effected to implement a recapitalization of the Company (or similar transaction) in which no Person is or becomes the Beneficial Owner, directly or indirectly, of securities of the Company (not including in the securities beneficially owned by such Person any securities acquired directly from the Company or its affiliates other than in connection with the acquisition by the Company or its affiliates of a business) representing twenty-five percent (25%) or more of the combined voting power of the Company's then outstanding securities; or
- (d) The stockholders of the Company approve a plan of complete liquidation or dissolution of the Company or there is consummated an agreement for the sale or disposition by the Company of all or substantially all of the Company's assets, other than a sale or disposition by the Company of all or substantially all of the Company's assets to an entity, at least seventy-five percent (75%) of the combined voting power of the voting securities of which are owned by stockholders of the Company in substantially the same proportions as their ownership of the Company immediately prior to such sale.
- **2.8** "Code" means the Internal Revenue Code of 1986, as amended from time to time, and the regulations and guidance promulgated thereunder.
- **2.9** "Committee" means the Board or the committee designated or established by the Board to administer the Plan, the composition of which shall at all times satisfy the provisions of Rule 16b-3.
- **2.10** "Company" means Alexandria Real Estate Equities, Inc., a corporation organized under the laws of the State of Maryland, or any successor corporation.
- **2.11** "Disability" means, with respect to a Grantee, the inability of such Grantee to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in death or which has lasted or can be expected to last for a continuous period of not less than twelve (12) months, as provided

in Sections 22(e)(3) and 409A(a)(2)(c)(i) of the Code, and shall be determined by the Committee on the basis of such medical evidence as the Committee deems warranted under the circumstances.

- **2.12** "Effective Date" means the effective date of this Plan document, which is March 31, 2025.
- **2.13 "Exchange Act"** means the Securities Exchange Act of 1934, as amended from time to time, and as now or hereafter construed, interpreted and applied by regulations, rulings, and cases.
- 2.14 "Fair Market Value" means, with respect to Stock or other property, the fair market value of such Stock or other property determined by such methods or procedures as shall be established from time to time by the Committee. Unless otherwise determined by the Committee in good faith, the per share Fair Market Value of Stock as of a particular date shall mean (i) the closing sales price per share of Stock on the national securities exchange on which the Stock is principally traded on the date the Award is granted (or if the Stock is not traded on the exchange on the date the Award is granted, the closing sales price per share of Stock for the last preceding date on which there was a sale of such Stock on such exchange), or (ii) if the shares of Stock are then traded in an over-the-counter market, the average of the closing bid and ask prices for the shares of Stock in such over-the-counter market for the last preceding date on which there was a sale of such Stock in such market, or (iii) if the shares of Stock are not then listed on a national securities exchange or traded in an over-the-counter market, such value as the Committee, in its sole discretion, shall determine in good faith and in a manner that complies with Section 409A of the Code.
- 2.15 "Good Reason" will have the meaning ascribed to such term in any written agreement between the Grantee and the Company, a Subsidiary or an Affiliate defining such term. In the absence of such agreement, such term means, with respect to a Grantee, the occurrence of any of the following: (i) a material reduction in the Grantee's base compensation; (ii) a material reduction in the Grantee's authority, duties, or responsibilities; (iii) a relocation of the Grantee's principal place of employment that increases the Grantee's one-way commute by more than thirty-five (35) miles, except for required travel on the Company's, Subsidiary's or Affiliate's business to an extent substantially consistent with the Grantee's business travel obligations immediately prior to a Change of Control; or (iv) any other action or inaction that constitutes a material breach by the Company, Subsidiary or Affiliate of the Grantee's employment or other service agreement with the Company, Subsidiary or Affiliate; provided, however, that in order to qualify as a resignation for Good Reason, (x) the Grantee must provide written notice to the Company of the existence of any of the foregoing conditions that forms the basis for such resignation within ninety (90) days following its initial existence, (y) the Company must fail to remedy such condition within thirty (30) days following such notice, and (z) the Grantee's termination of service with the Company, Subsidiary or Affiliate must occur within sixty (60) days following the Company's failure to remedy such condition (and in no event later than one hundred eighty (180) days following the initial existence of such condition).
- **2.16** "Grantee" means a person who, as an employee or independent contractor of the Company, a Subsidiary, or an Affiliate, has been granted an Award under the Plan, or if applicable, such other person who holds an outstanding Award under the Plan.
- **2.17** "Involuntary Termination" means a termination of a Grantee's service with the Company, a Subsidiary or an Affiliate as a result of either (i) a termination by the Company, Subsidiary or Affiliate without Cause and other than as a result of the Grantee's death or Disability or (ii) the Grantee's resignation for Good Reason.
- 2.18 "Non-Employee Director" means any director of the Board who is not an employee of the Company or any of its subsidiaries or affiliates. For purposes of this Plan, such non-employee director shall be treated as an independent contractor.
- **2.19** "Other Cash-Based Award" means cash awarded to a Grantee under Section 6.4, including cash awarded as a bonus or upon the attainment of specified performance objectives or otherwise as permitted under the Plan.
- 2.20 "Other Stock-Based Award" means a right or other interest granted to a Grantee under Section 6.4 that may be denominated or payable in, valued in whole or in part by reference to, or otherwise based on, or related to, Stock, including, but not limited to (1) unrestricted Stock awarded as a bonus or upon the attainment of specified performance objectives or otherwise as permitted under the Plan and (2) a right granted to a Grantee to acquire Stock from the Company for cash. For clarity, stock options and stock appreciation rights (i) are not Other Stock-Based Awards and (ii) may not be granted under the Plan.
- **2.21** "Plan" means this Alexandria Real Estate Equities, Inc. Amended and Restated 1997 Stock Award and Incentive Plan, as amended from time to time.
- **2.22** "Restricted Stock" means an Award of shares of Stock to a Grantee under Section 6.2 that may be subject to certain restrictions and to a risk of forfeiture.

- **2.23** "Retirement" means the termination of a Grantee's service with the Company or a Subsidiary or Affiliate by retirement, as determined in accordance with the Company's then current employment policies and guidelines.
- **2.24** "Rule 16b-3" means Rule 16b-3, as from time to time in effect promulgated by the Securities and Exchange Commission under Section 16 of the Exchange Act, including any successor to such Rule.
- **2.25** "Securities Act" means the Securities Act of 1933, as amended from time to time, and as now or hereafter construed, interpreted, and applied by the regulations, rulings, and cases.
 - 2.26 "Stock" means shares of the Common Stock, par value \$.01 per share, of the Company.
- **2.27** "Subsidiary" means, at the time of determination, any corporation (other than the Company) in an unbroken chain of corporations beginning with the Company if, at the time of determination, each of the corporations (other than the last corporation in the unbroken chain) owns stock possessing fifty percent (50%) or more of the total combined voting power of all classes of stock in one of the other corporations in the chain. The Board or Committee shall have the authority to determine the time or times at which "Subsidiary" status is determined within the foregoing definition.

3. Administration.

The Plan shall be administered by the Committee. The Committee shall have the authority in its discretion, subject to and not inconsistent with the express provisions of the Plan, to administer the Plan and to exercise all the powers and authorities either specifically granted to it under the Plan or necessary or advisable in the administration of the Plan including, without limitation, the authority (i) to grant Awards; (ii) to determine the persons to whom and the time or times at which Awards shall be granted; (iii) to determine the type and number of Awards to be granted, the number of shares of Stock to which an Award may relate, and the terms, conditions, restrictions, and performance criteria relating to any Award; (iv) to determine whether, to what extent, and under what circumstances an Award may be settled, cancelled, forfeited, exchanged, or surrendered; (v) to make adjustments in the terms and conditions of Awards in recognition of unusual or non-recurring events affecting the Company or any Subsidiary or Affiliate or the financial statements of the Company or any Subsidiary or Affiliate, or in response to changes in applicable laws, regulations, or accounting principles; provided, however, that any such adjustments with respect to any Awards subject to the attainment of performance objectives shall be subject to Section 6.4(b); (vi) to designate Affiliates; (vii) to construe and interpret the Plan and any Award; (viii) to prescribe, amend, and rescind rules and regulations relating to the Plan; (ix) to determine the terms and provisions of the Award Agreements (which need not be identical for each Grantee); (x) to accelerate the time at which an Award may first be exercised or the time during which an Award or any part thereof will vest in accordance with the Plan, notwithstanding the provisions in an Award Agreement stating the time at which it may first be exercised or the time during which it will vest; provided, however, that the exercisability or vesting of any Award may only be accelerated in the event of a Grantee's death, Disability or Retirement, or upon a Change of Control; provided further, however, that up to 10% of the total number of shares reserved for issuance under the Plan pursuant to Section 5 may be subject to Awards granted on or after the Effective Date which do not meet the preceding acceleration limitations; and (xi) to make all other determinations deemed necessary or advisable for the administration of the Plan.

The Committee may appoint a chair and a secretary and may make such rules and regulations for the conduct of its business as it shall deem advisable, and shall keep minutes of its meetings. All determinations of the Committee shall be made by a majority of its members either present in person or participating by conference telephone at a meeting or by written consent. The Committee may delegate to one or more of its members or to one or more agents such administrative duties as it may deem advisable, and the Committee or any person to whom it has delegated duties as aforesaid may employ one or more persons to render advice with respect to any responsibility the Committee or such person may have under the Plan; provided, however, that any Award granted to a Non-Employee Director shall be granted by the Committee, without any such delegation. All decisions, determinations, and interpretations of the Committee shall be final and binding on all persons, including the Company, and any Subsidiary, Affiliate, or Grantee (or any person claiming any rights under the Plan from or through any Grantee) and any stockholder.

No member of the Board or Committee shall be liable for any action taken or determination made in good faith with respect to the Plan or any Award granted hereunder.

4. Eligibility.

Subject to the provisions set forth below, Awards may be granted to selected employees, officers, and independent contractors (including Non-Employee Directors) of the Company and its present or future Subsidiaries and Affiliates, in the discretion of the Committee. In determining the persons to whom Awards shall be granted and the type (including the number of shares to be covered) of any Award, the Committee shall take into account such factors as the Committee shall deem relevant in connection with accomplishing the purposes of the Plan.

5. Stock Subject to the Plan.

5.1 Share Reserve.

- (a) Subject to adjustment as provided herein, the maximum number of shares of Stock that may be issued pursuant to Awards granted under the Plan on or after March 31, 2025 shall be 7,674,666 shares, which number is the sum of (i) 4,815,506 shares that will be available for issuance as of March 31, 2025 and (ii) 2,859,160 shares subject to Awards outstanding under the Plan as of March 31, 2025 which become available for issuance pursuant to the terms of Section 5.1(b) or 5.2(a), as such shares, if any, become available for issuance from time to time. For clarity, the share reserve in this Section 5.1(a) is a limitation on the number of shares of Stock that may be issued pursuant to the Plan in respect of Awards granted on or after March 31, 2025 and does not limit the number of Awards that may be granted. Such shares may, in whole or in part, be authorized but unissued shares or shares that shall have been or may be reacquired by the Company in the open market, in private transactions or otherwise. Shares of Stock may be issued in connection with a merger or acquisition as permitted by NYSE Listed Company Manual Section 303A.08 or, if applicable, Nasdaq Listing Rule 5635(c), AMEX Company Guide Section 711, or other applicable stock exchange rules, and such issuance shall not reduce the number of shares of Stock available for issuance under the Plan.
- (b) If an Award or any portion thereof (i) expires or otherwise terminates without all of the shares covered by such Award having been issued or (ii) is settled in cash (i.e., the holder receives cash rather than stock), such expiration, termination, or settlement shall not reduce (or otherwise offset) the number of shares of Stock that may be available for issuance under the Plan. Notwithstanding the foregoing, in the case of forfeiture, cancellation, exchange, or surrender of shares of Restricted Stock with respect to which dividends have been paid or accrued, the number of shares with respect to such Awards shall not be available again for Awards hereunder unless, in the case of shares with respect to which dividends were accrued but unpaid, such dividends are also forfeited, canceled, exchanged, or surrendered. Upon the exercise of any Award granted in tandem with any other Awards or awards, such related Awards or awards shall be canceled to the extent of the number of shares of Stock as to which the Award is exercised and, notwithstanding the foregoing, such number of shares shall no longer be available for Awards under the Plan.

5.2 Reversion of Shares to the Share Reserve.

- (a) Shares Available for Subsequent Issuance. If any shares of Stock issued pursuant to an Award are forfeited back to the Company because of the failure to meet a contingency or condition required to vest such shares in the Grantee, then the shares that are forfeited shall revert to and again become available for issuance under the Plan. To the extent there was or is issued a share of Stock underlying an Award and in each case such share (i) is subject to an Award that expires or terminates for any reason prior to exercise or settlement, (ii) is forfeited because of the failure to meet a contingency or condition required to vest such share, or (iii) is reacquired or withheld (or not issued) to satisfy a tax withholding obligation in connection with the Award, then such share shall revert to and again become available for issuance under the Plan. Also, each share reacquired by the Company pursuant to Section 8.6 in connection with Restricted Stock or an Other Stock-Based Award shall again become available for issuance under the Plan.
- **5.3 Individual Award Limitation on Annual Grants.** Subject to adjustment as provided in Section 5.4, a maximum of 500,000 shares of Stock may be granted to any Grantee during any calendar year.
- **5.4 Adjustments.** In the event that the Committee shall determine that any change that is made in, or other events that occur with respect to, the shares of Stock subject to the Plan or subject to any Award after the Effective Date without the receipt of consideration by the Company, through stock dividend, dividend in property other than cash, liquidating dividend, recapitalization, reincorporation, stock split, reverse split, reorganization, merger, consolidation, spin-off, combination, repurchase, or share exchange, change in corporate structure, or other similar equity restructuring transaction, as that term is used in Financial Accounting Standards Board Accounting Standards Codification Topic 718, affects the Stock such that an adjustment is appropriate in order to prevent dilution or enlargement of the rights of Grantees under the Plan, then the Committee shall appropriately and proportionately adjust, in its sole discretion (a) the class(es) and maximum number of securities subject to the Plan pursuant to Section 5.1, (b) the class(es) and maximum number of securities that may be awarded to any person pursuant to Section 5.3, (c) the class(es) and number of securities issued or issuable in respect of outstanding Awards, and (d) the exercise price, grant price, or purchase price relating to any Award. Notwithstanding the foregoing, the conversion of any convertible securities of the Company shall not be treated as an event permitting adjustment as provided herein.
- **5.5 Non-Employee Director Compensation Limit.** The aggregate value of all compensation granted or paid, as applicable, to any individual solely for service as a Non-Employee Director with respect to any calendar year, including Awards granted and cash fees paid by the Company to such Non-Employee Director, will not exceed \$600,000 in total value, calculating the value of any Awards based on the grant date fair value of such Awards for financial reporting purposes.

6. Specific Terms of Awards.

- **6.1 General.** The term of each Award shall be for such period as may be determined by the Committee. Subject to the terms of the Plan and any applicable Award Agreement, payments to be made by the Company, a Subsidiary, or Affiliate upon the grant, maturation, or exercise of an Award may be made in such forms as the Committee shall determine at the date of grant or thereafter, including, without limitation, cash, Stock, or other property, and may be made in a single payment or transfer, in installments, or on a deferred basis. The Committee may make rules relating to installment or deferred payments with respect to Awards, including the rate of interest to be credited with respect to such payments. In addition to the foregoing, the Committee may impose on any Award or the exercise thereof, at the date of grant or thereafter, such additional terms and conditions, not inconsistent with the provisions of the Plan, as the Committee shall determine.
- **6.2 Restricted Stock.** The Committee is authorized to grant Restricted Stock to Grantees on the following terms and conditions:
- Issuance and Restrictions. Restricted Stock shall be subject to such restrictions on transferability (a) and other restrictions, if any, as the Committee may impose at the date of grant or thereafter, which restrictions may lapse separately or in combination at such times, under such circumstances, in such installments, or otherwise, as the Committee may determine. Such restrictions may include factors relating to the increase in the value of the Stock or to individual or Company performance such as the attainment of certain specified individual or Company-wide performance goals or earnings per share. Notwithstanding the foregoing or any other provision of the Plan to the contrary, (i) any such restrictions which may lapse on the basis of a Grantee's service with the Company, a Subsidiary, or Affiliate shall not lapse any more rapidly than pro rata over a three (3) year period; and any such restrictions which may lapse on the basis of factors such as an increase in the value of the Stock or individual or Company performance shall not lapse any earlier than one (1) year following the date of grant of the Restricted Stock, and (ii) the lapsing of any such restrictions may be accelerated only in the event of a Grantee's death, Disability or Retirement, or upon a Change of Control; provided, however, that up to 10% of the total number of shares reserved for issuance under the Plan pursuant to Section 5 may be subject to Awards granted on or after the Effective Date which do not meet the preceding vesting or acceleration limitations. Except to the extent restricted under the Award Agreement relating to the Restricted Stock, a Grantee granted Restricted Stock shall have all of the rights of a stockholder including, without limitation, the right to vote Restricted Stock and the right to receive dividends thereon.
- **(b)** Consideration. Restricted Stock may be awarded in consideration for (A) cash, check, bank draft, or money order payable to the Company, (B) past services to the Company, a Subsidiary, or Affiliate, or (C) any other form of legal consideration that may be acceptable to the Committee, in its sole discretion, and permissible under applicable law.
- (c) Termination of Employment. Upon termination of employment with or service to the Company and any Subsidiary or Affiliate, or upon termination of the independent contractor relationship, as the case may be, during the applicable restriction period, the Company may receive through a forfeiture condition or a repurchase right any or all of the shares of Restricted Stock and any accrued but unpaid dividends that are at that time subject to the same restrictions as apply to the shares of Restricted Stock to which they relate; provided that, the Committee may provide, by rule or regulation, or in any Award Agreement, or may determine in any individual case, that restrictions, forfeiture conditions or repurchase rights relating to Restricted Stock will be waived in whole or in part in the event of a Grantee's death, Disability or Retirement, or upon a Change of Control.
- (d) Certificates for Stock. Restricted Stock granted under the Plan may be evidenced in such manner as the Committee shall determine. If certificates representing Restricted Stock are registered in the name of the Grantee, such certificates shall bear an appropriate legend referring to the terms, conditions, and restrictions applicable to such Restricted Stock, and the Company shall have discretion to retain physical possession of the certificate.
- (e) Dividends. Except as provided otherwise in any Award Agreement, dividends paid on Restricted Stock shall either be paid at the dividend payment date, or be deferred for payment to such date as determined by the Committee, in cash or in shares of unrestricted Stock having a Fair Market Value equal to the amount of such dividends. Except as provided otherwise in any Award Agreement, Stock distributed in connection with a stock split or stock dividend, and other property distributed as a dividend, shall be subject to restrictions and a risk of forfeiture to the same extent as the Restricted Stock with respect to which such Stock or other property has been distributed.
- 6.3 Stock Awards in Lieu of Cash Awards. The Committee is authorized to grant Stock to Grantees as a bonus, or to grant other Awards, in lieu of Company commitments to pay cash under other plans or compensatory arrangements. Stock or Awards granted hereunder shall have such other terms as shall be determined by the Committee. Notwithstanding the foregoing or any other provision of the Plan to the contrary, (i) any Stock or Award granted hereunder which vests on the basis of a Grantee's service with the Company, a Subsidiary, or Affiliate shall not vest any more rapidly than pro rata vesting over a three (3) year period; and any Stock or Award granted hereunder which vests on the basis of performance shall provide for a performance period of at least one (1) year, and (ii) vesting may be accelerated only in the

event of a Grantee's death, Disability or Retirement, or upon a Change of Control; *provided, however*, that (i) up to 10% of the total number of shares reserved for issuance under the Plan pursuant to Section 5 may be subject to Awards granted on or after the Effective Date which do not meet the preceding vesting or acceleration limitations, and (ii) any Stock or Award granted hereunder that is granted in lieu of compensation that has been earned by the Grantee and that is otherwise payable in cash shall not be subject to the preceding vesting limitations.

6.4 Other Stock-Based or Cash-Based Awards.

(a) In General. The Committee is authorized to grant to Grantees Other Stock-Based Awards or Other Cash-Based Awards alone or in addition to any other Award under the Plan, as deemed by the Committee to be consistent with the purposes of the Plan. Such Awards may be granted with value and payment contingent upon performance of the Company or any other factors designated by the Committee, or valued by reference to the performance of specified Subsidiaries or Affiliates. Notwithstanding the foregoing or any other provision of the Plan to the contrary, (i) any Other Stock-Based Award which vests on the basis of a Grantee's service with the Company, a Subsidiary, or Affiliate shall not vest any more rapidly than pro rata vesting over a three (3) year period; and any Other Stock-Based Award which vests on the basis of performance shall provide for a performance period of at least one (1) year, and (ii) vesting may be accelerated only in the event of a Grantee's death, Disability or Retirement, or upon a Change of Control; provided, however, that up to 10% of the total number of shares reserved for issuance under the Plan pursuant to Section 5 may be subject to Awards granted on or after the Effective Date which do not meet the preceding vesting or acceleration limitations. Subject to subsection (b) below, the Committee shall determine the terms and conditions of such Awards at the date of grant or thereafter.

(b) Performance-Based Compensation. With respect to any performance-based compensation payable pursuant to an Award, the Committee shall establish the performance objectives applicable to, and the formula for calculating the amount payable under, the Award.

Prior to the payment of any performance-based compensation pursuant to an Award, the Committee shall certify the extent to which any performance objectives and any other material terms under such Award have been satisfied. Notwithstanding satisfaction of any completion of any performance objectives, to the extent specified at the time of grant of an Award, the number of shares, cash, or other benefits granted, issued, retainable, and/or vested under an Award on account of satisfaction of such performance objectives may be reduced by the Committee on the basis of such further considerations as the Committee, in its sole discretion, shall determine.

The performance objectives shall be based upon and expressed in terms of one or more of the following criteria: (i) earnings (including earnings per share and net earnings); (ii) earnings before interest, taxes, and depreciation; (iii) earnings before interest, taxes, depreciation, and amortization ("EBITDA"); (iv) total shareholder return; (v) return on equity or average stockholders' equity; (vi) return on assets, investment, or capital employed; (vii) stock price; (viii) margin (including gross margin); (ix) income (before or after taxes); (x) net operating income ("NOI"); (xi) operating income after taxes; (xii) operating cash flow; (xiii) sales or revenue targets; (xiv) increases in revenue or product revenue; (xv) expenses and cost reduction goals; (xvi) economic value added (or an equivalent metric); (xvii) market share; (xviii) cash flow; (xix) EBITDA margin; (xx) share price performance; (xxi) debt reduction; (xxii) customer satisfaction; (xxiii) stockholders' equity; (xxiv) capital expenditures; (xxv) debt levels; (xxvi) operating margin or net operating margin; (xxvii) growth in annual rental revenue ("ARR") in Class A assets; (xxviii) growth of net income, operating income, or net earnings; (xxix) increase in funds from operations ("FFO"); (xxx) increase in FFO per share; (xxxi) liquidity; (xxxii) net debt to adjusted EBITDA; (xxxiiii) fixed-charge coverage ratio; (xxxiv) percentage of ARR from investment-grade and large cap tenants; (xxxv) same property NOI growth; (xxxvi) amount of RSF leased; or (xxxvii) the Company's published ranking against its peer group of other real estate investment trusts based on total shareholder return, increase in FFO per share, and/or FFO current and forward multiples. At the discretion of the Committee, a performance measure not listed above may be utilized if it is considered relevant and important at the time of grant of the Award.

Performance objectives established by the Committee may be (but need not be) different from year-to-year, and different performance objectives may be applicable to different Grantees. Performance objectives may be established on a Company-wide basis or with respect to one or more business units, divisions, Affiliates, or business segments, and in either absolute terms or relative to the performance of one or more comparable companies or the performance of one or more relevant indices. At the time of the grant of any Award, the Committee is authorized to determine whether, when calculating the attainment of performance objectives for a certain performance period: (i) to exclude restructuring and/or other specific or objectively determinable nonrecurring charges; (ii) to exclude exchange rate effects, as applicable, for non-U.S. dollar denominated net sales and operating earnings; (iii) to exclude the effects of changes to generally accepted accounting principles; (iv) to exclude the effects of any statutory adjustments to corporate tax rates; and (v) to exclude the effects of items that are "unusual" in nature or occur "infrequently" as determined under generally accepted accounting principles. In addition, the Committee retains the discretion to reduce or eliminate the compensation or economic benefit due upon attainment of performance objectives and to define the manner of calculating the criteria it selects to use for each performance period.

6.5 Change in Service Capacity and Leaves of Absence. Notwithstanding anything in the Plan to the contrary, for purposes of any Award or Award Agreement under the Plan, (i) the term "employment" shall mean service provided to the Company, Subsidiary, or an Affiliate as an employee or independent contractor and (ii) a change in the capacity in which a Grantee renders service to the Company, Subsidiary, or Affiliate, whether as an employee or independent contractor, or a change in the entity for which the Grantee renders such service, provided that there is no interruption or termination of the Grantee's service with the Company, Subsidiary, or Affiliate, shall not be deemed to be a termination of employment; provided, however, if the entity for which a Grantee is rendering services ceases to gualify as an Affiliate, as determined by the Committee, in its sole discretion, such Grantee's employment shall be considered to have terminated on the date such entity ceases to qualify as an Affiliate. To the extent permitted by law, the Committee or the Company, in that party's sole discretion, may determine whether service shall be considered interrupted in the case of (i) any leave of absence approved by the Committee or the Company, including sick leave, military leave, or any other personal leave, or (ii) transfers between the Company, a Subsidiary or an Affiliate, or their successors. Notwithstanding the foregoing, for purposes of vesting in an Award, service shall not be considered interrupted in the case of a leave of absence only to such extent as may be provided in the Company's leave of absence policy, in the written terms of the Grantee's leave of absence, or as otherwise required by law.

7. Change of Control Provisions.

- 7.1 Change of Control. With respect to any Award (other than any Other Cash-Based Award) granted on or after March 27, 2015, the following provisions shall apply in the event of a Change of Control, unless otherwise determined by the Committee or the Board in writing at grant (including under any individual agreement), or unless treatment of any such Award in connection with a Change of Control is otherwise provided in any written agreement between the Grantee and the Company, a Subsidiary or an Affiliate:
- (a) any surviving corporation or acquiring corporation (or its parent company) may assume or continue any Awards outstanding under the Plan or may substitute similar awards (including an award to acquire the same consideration paid to the stockholders in the Change of Control) for those outstanding under the Plan. If the surviving corporation or acquiring corporation (or its parent company) does not assume or continue any Award outstanding under the Plan or substitute a similar award for any Award outstanding under the Plan, then such Award shall become fully vested (and exercisable, if applicable) (and if such Award is subject to performance-based vesting conditions or requirements, vesting shall be deemed to be satisfied at the greater of (x) the target level of performance or (y) the actual level of performance measured in accordance with the applicable performance goals as of the date of the Change of Control) effective as of the date of the Change of Control, contingent upon the closing or completion of the Change of Control.
- 7.2 Involuntary Termination. With respect to any Award (other than any Other Cash-Based Award) granted on or after March 27, 2015 which does not become fully vested (and exercisable, if applicable) effective as of the date of a Change of Control pursuant to Section 7.1(a), the following provisions shall apply in the event of a Grantee's Involuntary Termination upon or within two (2) years following a Change of Control, unless otherwise determined by the Committee or the Board in writing at grant (including under any individual agreement), or unless otherwise provided in any written agreement between the Grantee and the Company, a Subsidiary or an Affiliate:
- (a) any such Award carrying a right to exercise that was not previously exercisable and vested shall become fully exercisable and vested (and if such Award is subject to performance-based vesting conditions or requirements, vesting shall be deemed to be satisfied at the greater of (x) the target level of performance or (y) the actual level of performance measured in accordance with the applicable performance goals as of the date of such Involuntary Termination) effective as of the date of such Involuntary Termination; and
- (b) the restrictions, deferral limitations, payment conditions, and forfeiture conditions applicable to any other such Award shall lapse and such Award shall be deemed fully vested (and if such Award is subject to performance-based vesting conditions or requirements, vesting shall be deemed to be satisfied at the greater of (x) the target level of performance or (y) the actual level of performance measured in accordance with the applicable performance goals as of the date of such Involuntary Termination) effective as of the date of such Involuntary Termination.

8. General Provisions.

- **8.1 Effective Date; Approval by Stockholders.** The Plan, as amended and restated effective as of March 31, 2025, shall take effect as of the Effective Date, provided that this Plan is approved by the Company's stockholders at the annual meeting of stockholders of the Company held in 2025.
- **8.2 Nontransferability.** Awards shall not be transferable by a Grantee except by will or the laws of descent and distribution; *provided, however*, that the Committee may, in its sole discretion, permit transfer of an Award in a manner

consistent with applicable tax and securities laws upon the Grantee's request; provided, further, however, that no Awards may be transferred for consideration.

- **8.3** Use of Proceeds from Sales of Stock. Proceeds from the sale of shares of Stock pursuant to Awards shall constitute general funds of the Company.
- **8.4 Corporate Action Constituting Grant of Awards.** Corporate action constituting a grant by the Company of an Award to any Grantee shall be deemed completed as of the date of such corporate action, unless otherwise determined by the Committee, regardless of when the instrument, certificate, or letter evidencing the Award is communicated to, actually received, or accepted by, the Grantee.
- 8.5 No Right to Continued Employment, etc. Nothing in the Plan or in any Award granted or any Award Agreement or other agreement entered into pursuant hereto shall confer upon any Grantee the right to continue in the employ of or to continue as an independent contractor of the Company, any Subsidiary, or any Affiliate, or to be entitled to any remuneration or benefits not set forth in the Plan, such Award Agreement, or other agreement, or to interfere with or limit in any way the right of the Company, any such Subsidiary, or Affiliate to terminate such Grantee's employment or independent contractor relationship.
- **8.6 Taxes.** The Company, any Subsidiary, or Affiliate is authorized to withhold from any Award granted, any payment relating to an Award under the Plan, including from a distribution of Stock, or any other payment to a Grantee, amounts of withholding and other taxes due in connection with any transaction involving an Award, and to take such other action as the Committee may deem advisable to enable the Company and Grantees to satisfy obligations for the payment of withholding taxes and other tax obligations relating to any Award. This authority includes the authority to withhold, receive Stock, or other property, and to make cash payments in respect thereof in satisfaction of a Grantee's tax obligations. Notwithstanding the foregoing, no shares of Stock shall be withheld to satisfy withholding and other tax obligations with a value exceeding the minimum amount of tax required to be withheld by law (or such other maximum amount as may be permitted while still avoiding classification of the Award as a liability for financial accounting purposes).

The Company shall have no duty or obligation to any Grantee to advise such individual as to the time or manner of exercising any Award, to warn or otherwise advise such individual of a pending termination or expiration of an Award or a possible period in which the Award may not be exercised, or to minimize the tax consequences of an Award to the holder of such Award.

- **8.7 Amendment and Termination of the Plan.** The Board may at any time and from time to time alter, amend, suspend, or terminate the Plan in whole or in part; *provided that*, if the Committee determines that stockholder approval of an amendment is necessary or desirable in order for the Plan to comply or continue to comply with any applicable law, such amendment shall not be effective unless the same shall be approved by the requisite vote of the stockholders of the Company entitled to vote thereon. Notwithstanding the foregoing but subject to Section 8.15, no amendment shall affect adversely any of the rights of any Grantee, without such Grantee's consent, under any Award theretofore granted under the Plan. Unless terminated sooner by the Board, the Plan automatically shall terminate on May 12, 2035.
- 8.8 No Rights to Awards; No Stockholder Rights. No Grantee shall have any claim to be granted any Award under the Plan, and there is no obligation for uniformity of treatment of Grantees. Except as provided specifically herein, no Grantee shall be deemed to be the holder of, or to have any of the rights of a holder with respect to, any shares of Stock subject to such Award unless and until (i) such Grantee has satisfied all requirements for exercise of the Award pursuant to its terms, if applicable, and (ii) the issuance of the Stock subject to such Award has been entered into the books and records of the Company.
- **8.9 Unfunded Status of Awards.** The Plan is intended to constitute an "unfunded" plan for incentive and deferred compensation. With respect to any payments not yet made to a Grantee pursuant to an Award, nothing contained in the Plan or any Award shall give any such Grantee any rights that are greater than those of a general creditor of the Company.
- **8.10 No Fractional Shares.** No fractional shares of Stock shall be issued or delivered pursuant to the Plan or any Award. The Committee shall determine whether cash, other Awards, or other property shall be issued or paid in lieu of such fractional shares or whether such fractional shares or any rights thereto shall be forfeited or otherwise eliminated.
- **8.11 Securities Law Compliance.** The Company shall seek to obtain from each regulatory commission or agency having jurisdiction over the Plan such authority as may be required to grant Awards and to issue and sell shares of Stock upon exercise of the Awards; *provided*, *however*, that this undertaking shall not require the Company to register under the Securities Act the Plan, any Award or any Stock issued or issuable pursuant to any such Award. If, after reasonable efforts, the Company is unable to obtain from any such regulatory commission or agency the authority that counsel for the Company deems necessary for the lawful issuance and sale of Stock under the Plan, the Company shall be relieved from any liability for

failure to issue and sell Stock upon exercise of such Awards unless and until such authority is obtained. A Grantee shall not be eligible for the grant of an Award or the subsequent issuance of Stock pursuant to the Award if such grant or issuance would be in violation of any applicable securities law.

- Stock under any Award, (i) to give written assurances satisfactory to the Company as to the Grantee's knowledge and experience in financial and business matters and/or to employ a purchaser representative reasonably satisfactory to the Company who is knowledgeable and experienced in financial and business matters and that he or she is capable of evaluating, alone or together with the purchaser representative, the merits and risks of exercising the Award; and (ii) to give written assurances satisfactory to the Company stating that the Grantee is acquiring Stock subject to the Award for the Grantee's own account and not with any present intention of selling or otherwise distributing the Stock. The foregoing requirements, and any assurances given pursuant to such requirements, shall be inoperative if (A) the issuance of the shares upon the exercise or acquisition of Stock under the Award has been registered under a then currently effective registration statement under the Securities Act, or (B) as to any particular requirement, a determination is made by counsel for the Company that such requirement need not be met in the circumstances under the then applicable securities laws. The Company may, upon advice of counsel to the Company, place legends on stock certificates issued under the Plan as such counsel deems necessary or appropriate in order to comply with applicable securities laws, including, but not limited to, legends restricting the transfer of the Stock.
- **8.13 Electronic Delivery.** Any reference herein to a "written" agreement or document shall include any agreement or document delivered electronically or posted on the Company's intranet.
- **8.14 Deferrals.** To the extent permitted by applicable law, the Committee, in its sole discretion, may determine that the delivery of Stock or the payment of cash, upon the exercise, vesting, or settlement of all or a portion of any Award may be deferred and may also establish programs and procedures for deferral elections to be made by Grantees. Deferrals by Grantees will be made in accordance with Section 409A of the Code. Consistent with Section 409A of the Code, the Committee may provide for distributions while a Grantee is still providing services to the Company, Subsidiary or, Affiliate as an employee or independent contractor.
- Compliance with Section 409A of the Code. To the extent that the Committee determines that any Award granted under the Plan is subject to Section 409A of the Code, the Award Agreement evidencing such Award shall incorporate the terms and conditions necessary to avoid the consequences specified in Section 409A(a)(1) of the Code. To the extent applicable, the Plan and Award Agreements shall be interpreted in accordance with Section 409A of the Code and other interpretive guidance issued thereunder. Notwithstanding any provision of the Plan to the contrary, in the event that the Committee determines that any Award may be subject to Section 409A of the Code and related Department of Treasury guidance, the Board may adopt such amendments to the Plan and the applicable Award Agreement or adopt other policies and procedures (including amendments, policies, and procedures with retroactive effect), or take any other actions, that the Board determines are necessary or appropriate to (i) exempt the Award from Section 409A of the Code and/or preserve the intended tax treatment of the benefits provided with respect to the Award, or (ii) comply with the requirements of Section 409A of the Code and other interpretive guidance issued thereunder. Notwithstanding anything to the contrary in this Plan (and unless the Award Agreement specifically provides otherwise), if the shares of Stock are publicly traded and a Grantee holding an Award that constitutes "deferred compensation" under Section 409A of the Code is a "specified employee" for purposes of Section 409A of the Code, no distribution or payment of any amount shall be made upon a "separation from service" before a date that is six (6) months following the date of such Grantee's "separation from service" (as defined in Section 409A of the Code without regard to alternative definitions thereunder) or, if earlier, the date of the Grantee's death.
- **8.16 Governing Law.** The Plan and all determinations made and actions taken pursuant hereto shall be governed by the laws of the State of Maryland without giving effect to the conflict of laws principles thereof.
- 8.17 Clawback/Recovery. All Awards granted under the Plan will be subject to recoupment in accordance with the following, as applicable: (i) the Company's Clawback Policy set forth in the Company's Corporate Governance Guidelines as in effect on October 2, 2023; (ii) the Company's Incentive Compensation Recoupment Policy; (iii) any clawback policy that the Company is required to adopt pursuant to the listing standards of any national securities exchange or association on which the Company's securities are listed or as is otherwise required by the Dodd-Frank Wall Street Reform and Consumer Protection Act or other applicable law; and (iv) any other clawback policy that the Company adopts. In addition, the Committee may impose such other clawback, recovery or recoupment provisions in an Award Agreement as the Committee determines necessary or appropriate, including, but not limited to, a reacquisition right in respect of previously acquired shares of Stock or other cash or property upon the occurrence of Cause. No clawback, recovery or recoupment of compensation pursuant to any such policy or Award Agreement will be deemed an event giving rise to a right to resign for "good reason" or "constructive termination" (or similar term) under any agreement with the Company, a Subsidiary or an Affiliate.

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ALEXANDRIA REAL ESTATE EQUITIES, INC. 26 NORTH EUCLID AVE PASADENA, CA 91101 UNITED STATES

Signature [PLEASE SIGN WITHIN BOX]

Date



VOTE BY INTERNET - www.proxyvote.com or scan the QR Barcode above
Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 p.m. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

VOTE BY PHONE - 1-800-690-6903

Use any touch-tone telephone to transmit your voting instructions up until 11:59 p.m. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

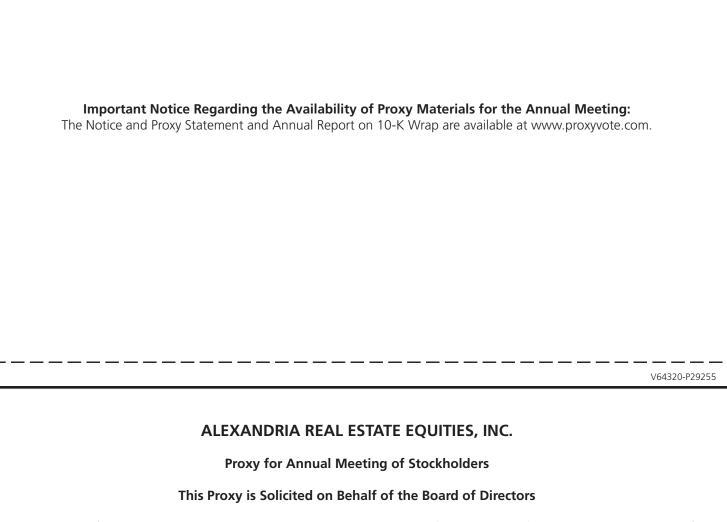
VOTE BY MAIL

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

-VA	NIDD: 4	DEAL COTATE COURTES INC.					IEN SIGNED AND DATED.				
EXA	NDKIA	A REAL ESTATE EQUITIES, INC.								_	_
		d of Directors recommends a v for director listed below:	vote "FOR" each								
1.	Elect	tion of Directors									
	Non	ninees:	Foi	Agains	t Abstain		Board of Directors recommends a posals 2, 3 and 4:	vote "FOR"	For	Against	Absta
	1a.	Joel S. Marcus				2.	To consider and vote upon the am- restatement of the Company's Amended 1997 Stock Award and Incentive Plan.	endment and d and Restated			
	1b.	Steven R. Hash				3.	To cast a non-binding, advisory vote on approve the compensation of the Com executive officers, as more particularly d	a resolution to npany's named escribed in the			
	1c.	Claire Aldridge					accompanying Proxy Statement.	escribed in the			
	1d.	James P. Cain				4.	To ratify the appointment of Ernst & Young Company's independent registered public a for the fiscal year ending December 31, more particularly described in the accorpoxy Statement.	ublic accountants per 31, 2025, as			
	1e.	Maria C. Freire						ccompanying			
	1f.	Richard H. Klein					Board of Directors recommends a votoosal 5:	te "AGAINST"	For	Against	Abst
	1g.	Sheila K. McGrath				5.	To consider and vote upon a stockholder "Simple Majority Vote".	proposal titled			
	1h.	Michael A. Woronoff				to vo	ne discretion of the proxy holders, proxies ote and otherwise represent the undersigne ter that may properly come before the Ann postponement(s) or adjournment(s) thereo	ed on any other lual Meeting or			
							rator, or other fiduciary, please give full titl				

Signature (Joint Owners)

Date



The stockholder of Alexandria Real Estate Equities, Inc., a Maryland corporation (the "Company"), executing the reverse side of this proxy (the "Stockholder") hereby appoints Joel S. Marcus and Steven R. Hash, and each of them, as proxies for the Stockholder, with full power of substitution in each of them, to attend the Annual Meeting of Stockholders of the Company to be held on Tuesday, May 13, 2025, at 11:00 a.m. Pacific Time, at 26 North Euclid Avenue, Pasadena, CA 91101, and any postponement(s) or adjournment(s) thereof, to cast on behalf of the Stockholder all votes that the Stockholder is entitled to cast at such meeting and otherwise to represent the Stockholder at the meeting, with the same effect as if the Stockholder were present in person. The Stockholder hereby acknowledges receipt of the Notice of Annual Meeting of Stockholders and the accompanying Proxy Statement, which are incorporated herein by reference, and revokes any proxy previously given with respect to such meeting.

IF THIS PROXY IS PROPERLY EXECUTED, THE VOTES ENTITLED TO BE CAST BY THE UNDERSIGNED WILL BE CAST IN ACCORDANCE WITH THE INSTRUCTIONS MADE BY THE UNDERSIGNED AND, IF NO INSTRUCTION IS MADE BY THE UNDERSIGNED, THE VOTES ENTITLED TO BE CAST BY THE UNDERSIGNED WILL BE CAST "FOR" ALL NOMINEES FOR DIRECTOR AND "FOR" PROPOSALS 2, 3, AND 4 AND "AGAINST" PROPOSAL 5. THE VOTES ENTITLED TO BE CAST BY THE UNDERSIGNED WILL BE CAST IN THE DISCRETION OF THE PROXY HOLDER(S) ON ANY OTHER MATTER THAT PROPERLY COMES BEFORE THE ANNUAL MEETING OR ANY POSTPONEMENT(S) OR ADJOURNMENT(S) THEREOF.

(Continued and to be signed on reverse side)

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